June 10, 2025

MEMBERSHI

VERITE May 2025 Flash Report vs. LY

Company : Vérité Co., Ltd. Representative : Jhaveri Arpan (Code number : 9904 Standard Tokyo) Contact : Business Planning Division TEL 045(415)8870 <u>https://www.verite.jp/aboutus/irinfo.html</u>

		2025								2026										
Total		Apr.	Мау	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H	YTD
Total Company	Sales	106.0%	99.7%		102.5%					102.5%										102.5%
	Footfall	99.5%	98.5%		99.0%					99.0%										99.0%
	Ave. Customer Spend	106.6%	101.2%		103.6%					103.6%										103.6%
	Sales	103.6%	98.1%		100.5%					100.5%										100.5%
Existing Store	Footfall	97.0%	95.4%		96.2%					96.2%										96.2%
	Ave. Customer Spend	106.8%	102.9%		104.5%					104.5%										104.5%

	2025									2026			Store Summary		
The Number of Stores	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	 May 31st ; Verite LaLa terrace Kawaguchi store opened. 		
Number of stores	102	103													
as of the end of month	1	2													
V ÉRITÉ	86	87													
VVLICITL	+3	+4													
	3	3											Monthly Summary		
MAHARAJA	0	0													
	1	1													
MIMIKAZARI	0	0													
79	11	11													
Velicia	-3	-3													
Number of existing stores	95	95													

(Unit : store) Upper part : # stores in 2024/25 Lower part : increase/decrease vs same month LY

(Note) The revenue recognition standard has been changed from the fiscal year ending March 31, 2022. This data has been calculated using the method before the application of the new standard.