



March 2025 Flash Report vs. LY

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<https://www.verite.jp/aboutus/irinfo.html>



Total		2024												2025						
		Apr.	May	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H	YTD
Total Company	Sales	94.1%	102.6%	103.7%	100.6%	102.7%	94.7%	102.4%	100.3%	100.4%	102.5%	107.2%	97.4%	102.2%	99.4%	101.9%	100.2%	100.4%	101.3%	100.9%
	Footfall	97.6%	94.6%	100.1%	97.5%	99.5%	93.8%	102.1%	98.5%	98.0%	98.7%	102.2%	93.5%	97.6%	94.6%	96.5%	89.9%	93.4%	95.5%	96.7%
	Ave. Customer Spend	96.4%	108.4%	103.6%	103.2%	103.2%	101.0%	100.3%	101.8%	102.4%	103.9%	104.9%	104.2%	104.7%	105.0%	105.7%	111.5%	107.5%	106.1%	104.4%
Existing Store	Sales	94.2%	103.3%	105.9%	101.7%	102.2%	94.9%	103.6%	100.5%	101.1%	104.6%	108.4%	98.0%	103.4%	104.5%	107.2%	102.5%	104.4%	103.9%	102.6%
	Footfall	96.4%	95.6%	103.6%	98.6%	98.5%	94.1%	102.7%	98.5%	98.5%	102.0%	104.3%	93.6%	99.1%	98.4%	99.7%	92.2%	96.5%	97.8%	98.1%
	Ave. Customer Spend	97.7%	108.1%	102.3%	103.2%	103.8%	100.8%	100.8%	102.1%	102.6%	102.6%	104.0%	104.7%	104.3%	106.2%	107.5%	111.2%	108.2%	106.3%	104.6%

(Unit : store) Upper part : # stores in 2024/25 Lower part : increase/decrease vs same month LY

The Number of Stores		2024									2025			Store Summary	
		Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	· February 28th ; Velicia Ichihara-Don Quijote UNY closed	
Number of stores as of the end of month		101	101	100	100	100	101	100	100	100	100	100	99		
		0	0	-2	-1	-2	-1	-3	-4	-4	-4	-4	-4		
		83	83	83	83	83	84	84	84	84	84	84	84	Monthly Summary	
		+1	+1	-1	0	-1	+0	-1	-2	-2	-2	-2	-1		
		3	3	3	3	3	3	3	3	3	3	3	3		
		0	0	0	0	0	0	0	0	0	0	0	0		
MIMIKAZARI		1	1	1	1	1	1	1	1	1	1	1	1		
		0	0	0	0	0	0	0	0	0	0	0	0		
		14	14	13	13	13	13	12	12	12	12	12	11		
		-1	-1	-1	-1	-1	-1	-2	-2	-2	-2	-2	-3		
Number of existing stores		92	94	93	95	95	96	96	96	96	96	96	96		

(Note) The revenue recognition standard has been changed from the fiscal year ending March 31, 2022. This data has been calculated using the method before the application of the new standard.