



## November 2024 Flash Report vs. LY

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Total		2024												2025					
		Apr.	May	Jun.	1st Q	Jul.	Aug.	Sep.	2nd Q	1st H	Oct.	Nov.	Dec.	3rd Q	Jan.	Feb.	Mar.	4th Q	2nd H
Total Company	Sales	94.1%	102.6%	103.7%	100.6%	102.7%	94.7%	102.4%	100.3%	100.4%	102.5%	107.2%		105.0%				105.0%	101.7%
	Footfall	97.6%	94.6%	100.1%	97.5%	99.5%	93.8%	102.1%	98.5%	98.0%	98.7%	102.2%		100.5%				100.5%	98.6%
	Ave. Customer Spend	96.4%	108.4%	103.6%	103.2%	103.2%	101.0%	100.3%	101.8%	102.4%	103.9%	104.9%		104.5%				104.5%	103.1%
Existing Store	Sales	94.2%	103.3%	105.9%	101.7%	102.2%	94.9%	103.6%	100.5%	101.1%	104.6%	108.4%		106.6%				106.6%	102.6%
	Footfall	96.4%	95.6%	103.6%	98.6%	98.5%	94.1%	102.7%	98.5%	98.5%	102.0%	104.3%		103.2%				103.2%	99.7%
	Ave. Customer Spend	97.7%	108.1%	102.3%	103.2%	103.8%	100.8%	100.8%	102.1%	102.6%	102.6%	103.9%		103.3%				103.3%	102.9%

(Unit : store) Upper part : # stores in 2023/24 Lower part : increase/decrease vs same month LY

The Number of Stores		2024										2025			Store Summary		
		Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.				
Number of stores as of the end of month		101	101	100	100	100	101	100	100								
		0	0	-2	-1	-2	-1	-3	-4								
		83	83	83	83	83	84	84	84								
		+1	+1	-1	0	-1	+0	-1	-2								
		3	3	3	3	3	3	3	3								
		0	0	0	0	0	0	0	0								
MIMIKAZARI		1	1	1	1	1	1	1	1								
		0	0	0	0	0	0	0	0								
		14	14	13	13	13	13	12	12								
		-1	-1	-1	-1	-1	-1	-2	-2								
Number of existing stores		92	94	93	95	95	96	96	96								

(Note) The revenue recognition standard has been changed from the fiscal year ending March 31, 2022. This data has been calculated using the method before the application of the new standard.