



Monthly Retail Sales Report (June 2025)

7-Jul-25
AUTOBACS SEVEN CO., LTD.
PR and IR Department
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《Groupwide Sales results (Domestic)》

# of weekends and holidays		YoY change (day)	+ 2	±0	+ 1	- 1	±0	+ 1	- 1	±0	+ 2	±0	±0	±0	- 1	±0	±0	±0	+ 2	- 1	±0	+ 1
YoY growth rate		Jun-24	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H	
TOTAL SALES	Total store basis	9.0	4.9	9.1	1.1										5.0	5.0						
	Same store basis	8.8	3.9	7.7	-0.1										3.8	3.8						
TOTAL NUMBER OF PURCHASING CUSTOMERS	Total store basis	4.7	-1.2	-0.1	-2.6										-1.3	-1.3						
	Same store basis	4.4	-2.0	-1.0	-3.1										-2.1	-2.1						
AVERAGE PURCHASE PRICE PER CUSTOMER	Total store basis	4.2	6.0	8.8	3.0										6.0	6.0						

《Groupwide Sales results (Domestic)》

SALES BREAKDOWN BY MERCHANDISE AND SERVICES		Jun-24	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Accumulated Total	1Q	2Q	3Q	4Q	1H	2H
YoY growth rate in same store basis																					
Automotive Goods	Tires	15.1	3.6	19.9	-0.3										7.5	7.5					
	Car Electronics	0.0	-4.6	0.1	-3.5										-2.8	-2.8					
	Oil	9.0	6.4	5.7	1.6										4.5	4.5					
	Batteries	8.4	11.6	6.7	7.6										8.6	8.6					
	Accessories	9.9	-0.9	-0.3	-0.4										-0.6	-0.6					
Services		7.7	8.6	10.5	6.0										8.4	8.4					
	Safety Inspection & Maintenance	4.9	17.2	11.6	5.7										11.2	11.2					
Car Purchase and Sales		13.1	2.2	3.6	-7.2										-0.6	-0.6					

Number of Stores (Domestic)	AUTOBACS	1													510	1					
	AUTOBACS GARAGE														1	0					
	Super AUTOBACS														71	0					
	A PIT AUTOBACS														2	0					
	AUTOBACS Secohan Ichiba (*1)			-1	1										18(15)	0					
	Smart+1 (*2)														14(11)	0					
	AUTOBACS Express														11	0					
	AUTOBACS CARS (*1)	12	1												407(404)	13					
	TOTAL	13	0	1											1,034	14					

Number of Stores 《Overseas》															148	0					
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< COMMENTS > (YoY figures are on same store basis for the entire chain)

In June 2025, same-store sales decreased by 0.1%, while total-store sales increased by 1.1% compared to the same month in the previous year (LY). Factors of sales increase/decrease: 1) Batteries remained steady due to continued demand for maintenance of existing cars. 2) Service sales were strong due to increased labor revenue from air conditioner-related services and battery replacements. 3) Number of weekends and national holidays, -1 from LY.

The data are preliminary for a quick release and are subject to revision.

*** Includes total store sales of AUTOBACS (includes Smart+1, AUTOBACS GARAGE), Super AUTOBACS(includes A PIT AUTOBACS), AUTOBACS Secohan Ichiba, and AUTOBACS CARS.

*1: The number in parentheses is the number of attached stores. *2: Number in parentheses is the number of in-shops.