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Financial Results Briefing for the First Quarter of the Fiscal Year Ending March 31, 2026 (FY3/26) Supplementary Materials



Tokyo Stock Exchange Prime Market Securities Code: 9729

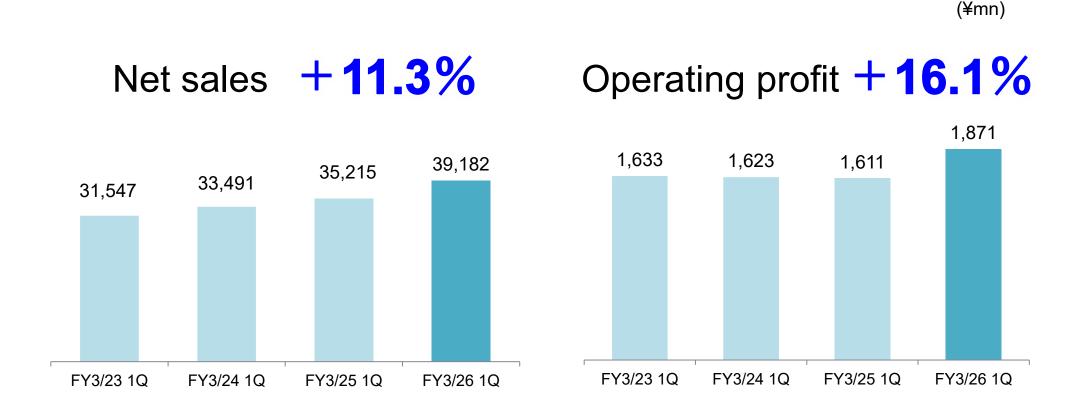
Thursday, August 7, 2025

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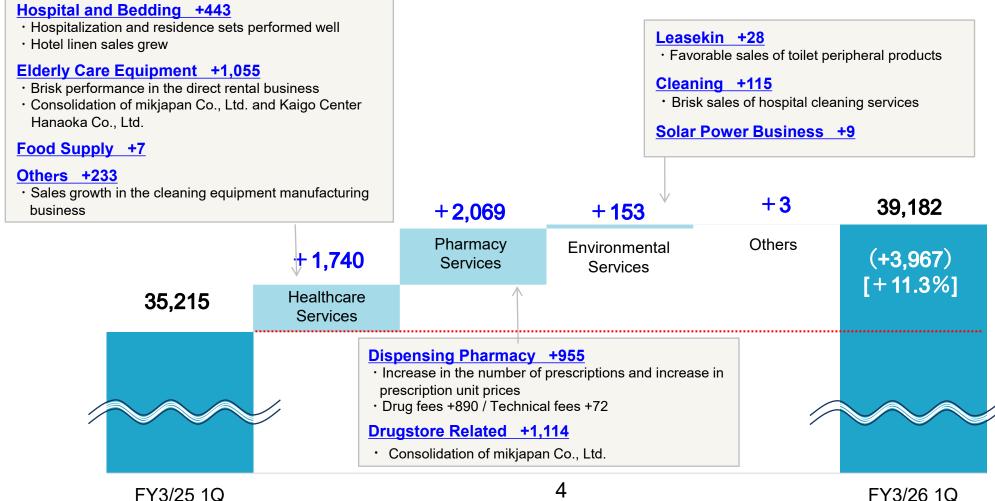
Financial Results Highlights

√Consolidated net sales increased for the fifth consecutive fiscal year and operating profit increased for the first time in three years, both <u>reaching new record high</u>



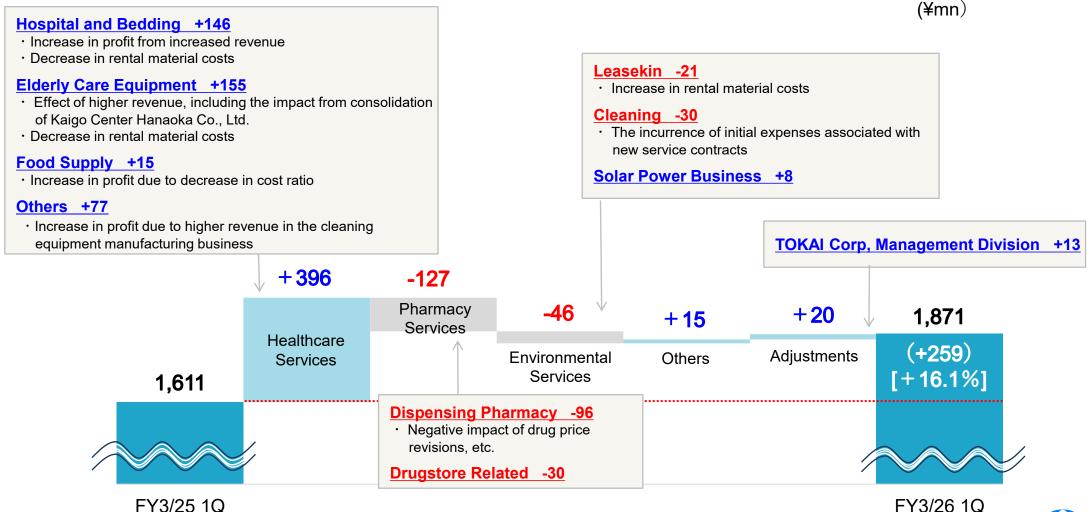
Financial Results Highlights (Consolidated Net Sales)

Consolidated net sales increased year on year and **reached a record high**, mainly as the sales of the core rental business progressed favorably, along with sales growth in hotel linen and the cleaning equipment manufacturing business, as well as the contribution of sales from two companies that joined as consolidated subsidiaries during the previous fiscal year (¥mn)



Financial Results Highlights (Consolidated Operating Profit)

✓ Consolidated operating profit marked a <u>new record high</u> as profit increased year on year, mainly due to higher revenue in Healthcare Services, despite cost increases in Pharmacy Services and Environmental Services



Consolidated Profit and Loss (P/L)

(¥mn)

		FY3/24 1Q	FY3/25 1Q	FY3/26 1Q	Change	Change %
Net sales		33,491	35,215	39,182	+3,967	+11.3%
	Healthcare Services	17,344	18,517	20,258	+1,740	+9.4%
	Pharmacy Services	12,486	13,109	15,179	+2,069	+15.8%
	Environmental Services	3,617	3,546	3,700	+153	+4.3%
	Others	42	41	44	+3	+7.4%
Operating profit		1,623	1,611	1,871	+259	+16.1%
	Healthcare Services	1,345	1,454	1,850	+396	+27.2%
	Pharmacy Services	578	472	345	-127	-26.9%
	Environmental Services	328	356	310	-46	-13.0%
	Others	-5	-14	1	+15	_
	Adjustments	-623	-657	-637	+20	_
Ordinary profit		1,755	1,825	2,050	+224	+12.3%
Profit attributable to owners of parent		1,238	1,717	1,345	-371	-21.7%

Consolidated Financial Status (B/S)

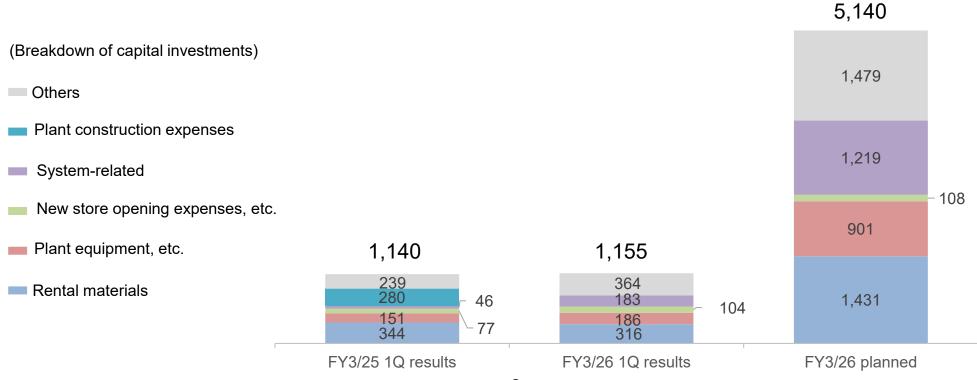
(¥mn)

		FY3/25	FY3/26 1Q	Change
	Current assets	56,311	56,028	-282
	Non-current assets	57,640	58,017	+377
	Total assets	113,951	114,045	+94
	Current liabilities	23,153	22,367	-786
	Non-current liabilities	4,952	5,219	+267
	Total liabilities	28,105	27,587	-518
	Total net assets	85,845	86,458	+612
	Total of liabilities and net assets	113,951	114,045	+94
	Equity ratio	74.8%	75.2%	+0.4P



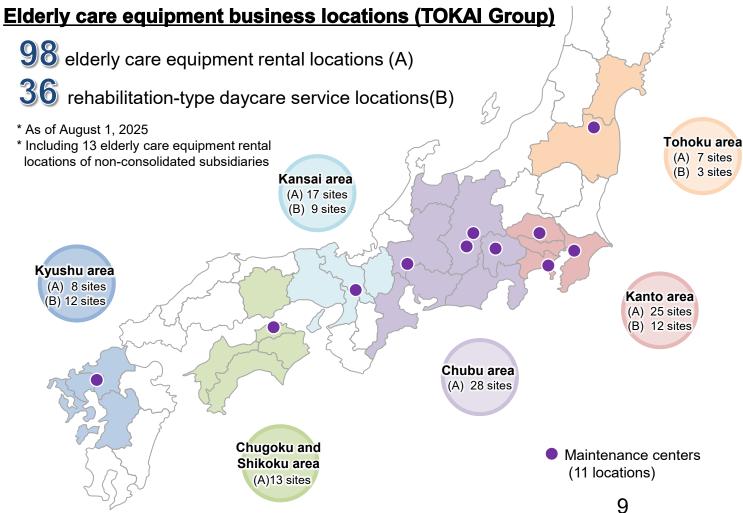
Capital Investment Results

(¥mn) FY3/26 FY3/251Q FY3/26 1Q (planned) Change Change % +1.3% 5,140 1,140 1,155 +14 Capital investments 1,148 5,035 1,187 -38 -3.2% Depreciation



Topics

Acceleration of New Store Openings in the Elderly Care Equipment Business (Elderly Care Equipment Rental and Rehabilitation-Type Daycare Services)



Store-opening status for the current fiscal year (April 2025 onward)

Elderly o	Elderly care equipment rental				
April	Itabashi Sales Office (Tokyo)				
July	Kyushu Central Sales Office (Saga Pref.)				
August	Ichinomiya Sales Office (Aichi Pref.)				
Rehabilitation-type daycare services					
April	Mik Kenko-no-Mori Yao (Osaka Pref.)				
July	Mik Kenko-no-Mori Yanase (Fukuoka Pref.)				
August	Mik Kenko-no-Mori Ibaraki (Osaka Pref.)				

Ichinomiya Sales Office (From August 1)

Opening Ichinomiya Sales Office inside Tanpopo Pharmacy Ichinomiya Store





Aiming to create synergies with Tanpopo Pharmacy



Appendix

Segment Composition and Overview of Business

Hospital and Bedding

< Hospital Business >

care facilities

Rental of hospital bedding and white coats, and contracted medical-related services including linen supply, nursing assistance, and distribution management within hospitals

Rental provision of bedding to nursing



< Bedding and Linen Supply Business >

Bedding rental and linen supply service to accommodation facilities such as hotels

Elderly Care Equipment

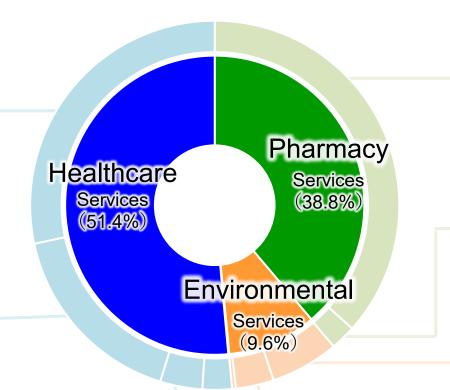
<Elderly Care Equipment Rental>

Elderly care equipment rental and sales, and home modification services, based on the Long-Term Care Insurance System



<Rehabilitation-Type Daycare Services>

Operation of Mik Kenko-no-Mori rehabilitation-type daycare service facilities aimed at maintaining and improving the physical functions of elderly people



Dispensing Pharmacy

Operation of Tanpopo Pharmacy dispensing pharmacies, primarily located near medical institution entrances



Drugstore-Related

Operation of communityfocused Drug Mik drugstores in the Kansai area



Leasekin

Operation of a nationwide franchise for rental of Leasekin branded environmental beautification products



Food Supply Food supply in medical institutions and nursing

care facilities

Others

< Cleaning Equipment Manufacturing Business >

Development and manufacture of machinery and equipment for finishing processes that contributes to reducing labor and increasing efficiency at cleaning plants

< Aqua Clara Business >

Agua Clara water delivery service, etc.

Others

< Solar Power Business >

Electricity retail business using solar power installed on companies' own premises, etc

Cleaning

Building cleaning and management services, focused on medical institutions and nursing care facilities



- * Segment Composition indicates the percentage of FY3/25 consolidated net sales.
- * In addition to the above, there are also businesses not included among reporting Segments.



For inquiries regarding these materials and other IR matters:

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Caution Regarding Forecasts

These materials contain predictions and forecasts regarding the future. These reflect the judgment of the Company based on information currently available, and they include potential risks and uncertainties. Therefore, please understand that changes in various factors could cause the actual results to be different from the forecasts herein.