

# Financial Results Presentation

First Quarter of the Fiscal Year Ending December 31, 2025

# ISB CORPORATION

Securities code: 9702

Disclaimer: This material has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated material and the Japanese original, the original shall prevail.

# Consolidated Statement of Profit and Loss



- Net sales grew YoY due to solid increase in orders in all four categories: mobility, business and industrial, enterprise, and security.
- Operating profit and ordinary profit both grew, surpassing the plan, as investments for future growth (approx. ¥300 million) and higher procurement costs were absorbed by profit growth resulting from increased net sales.
- Record-high net sales and operating profit for Q1

(Millions of yen)

	Q1 FY2024	Q1 FY2025	YoY (Amount)	YoY (%)	Full-Year Forecast
Net Sales	8,531	9,712	1,181	114%	36,100
Operating Profit	1,105	1,131	26	102%	2,200
Operating Profit Margin	13.0%	11.6%	(140 bps)	-	6.1%
Ordinary Profit	1,132	1,139	7	101%	2,300
Profit Attributable to Owners of Parent	760	726	(34)	96%	1,570

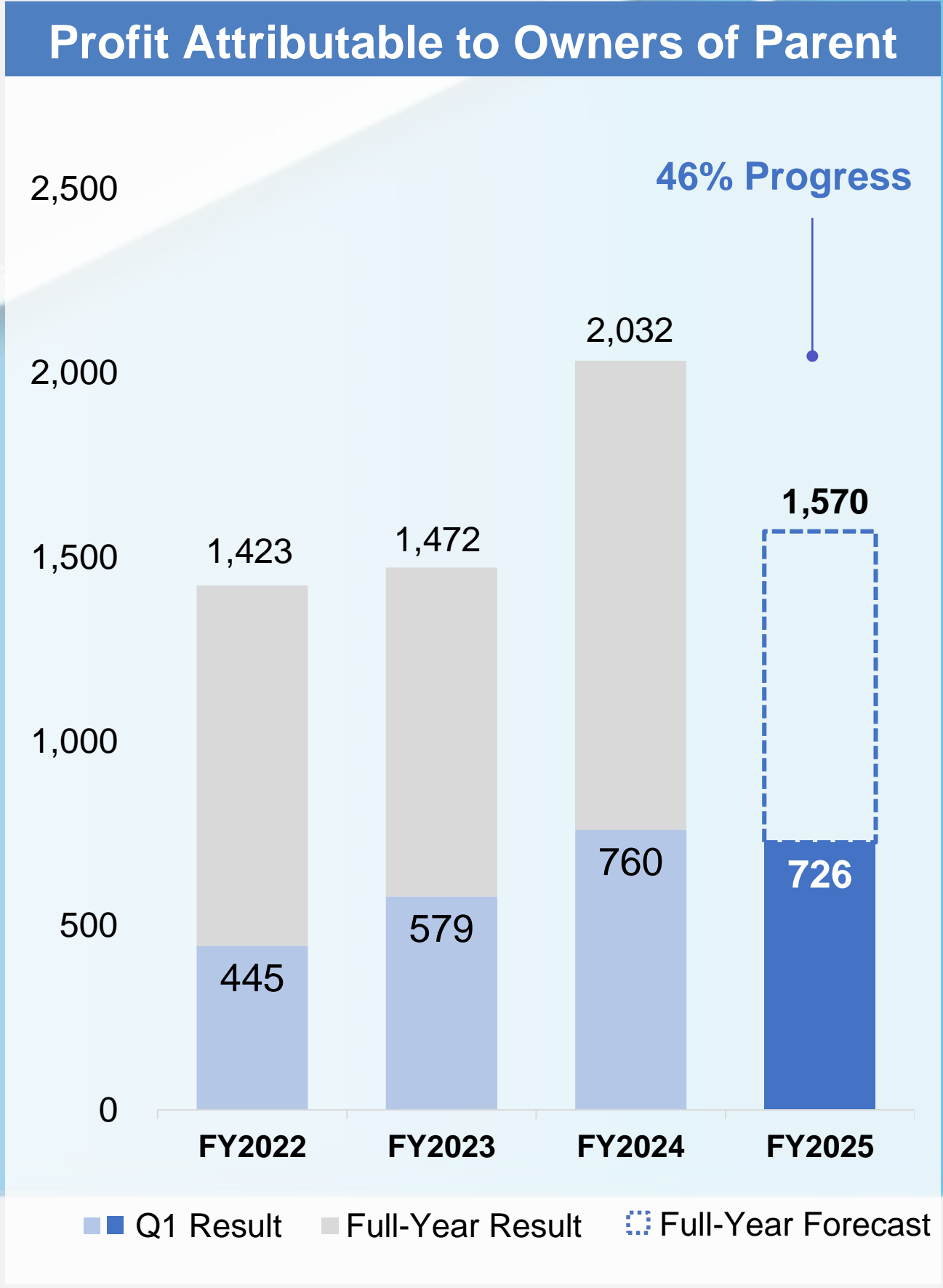
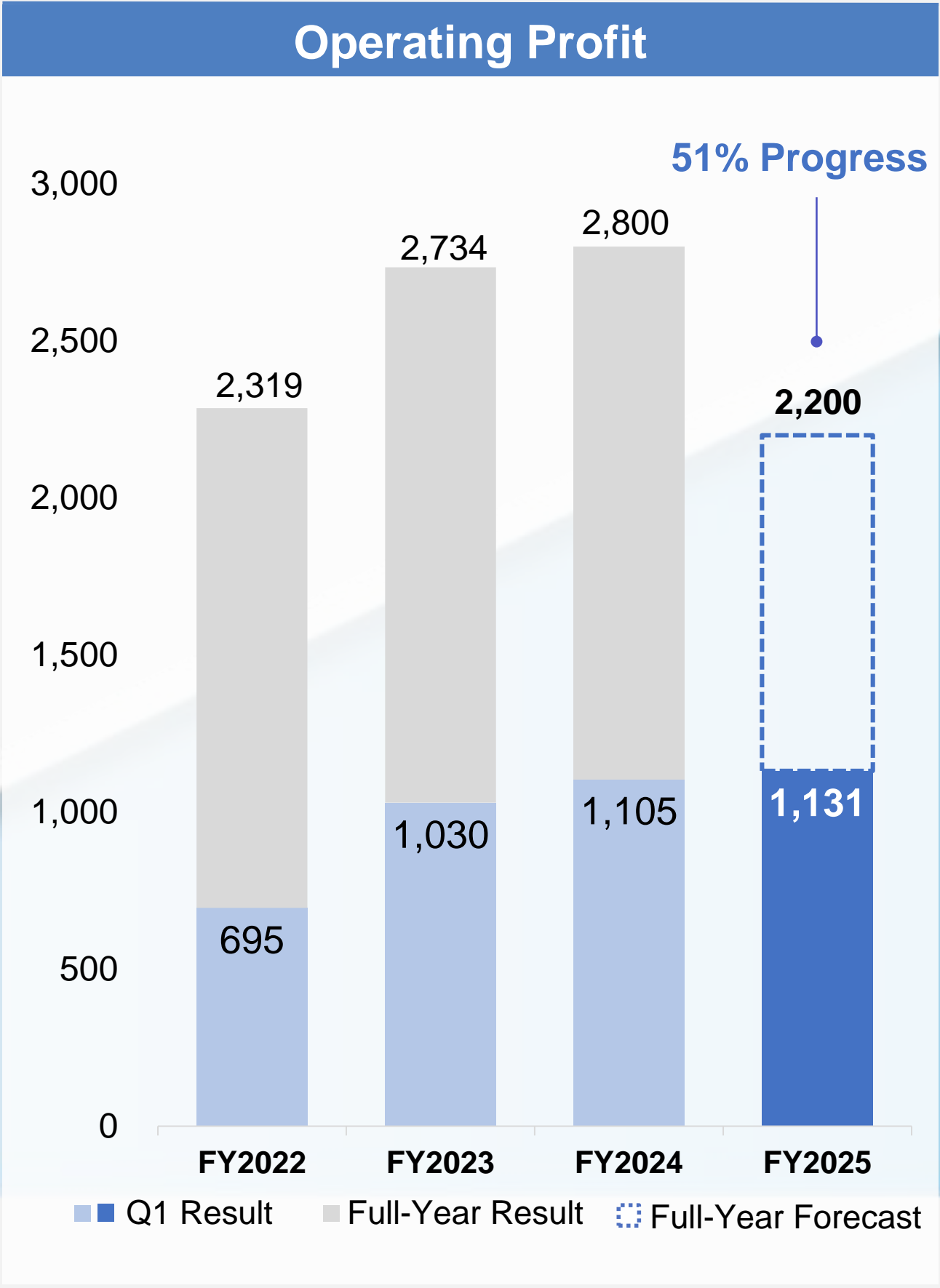
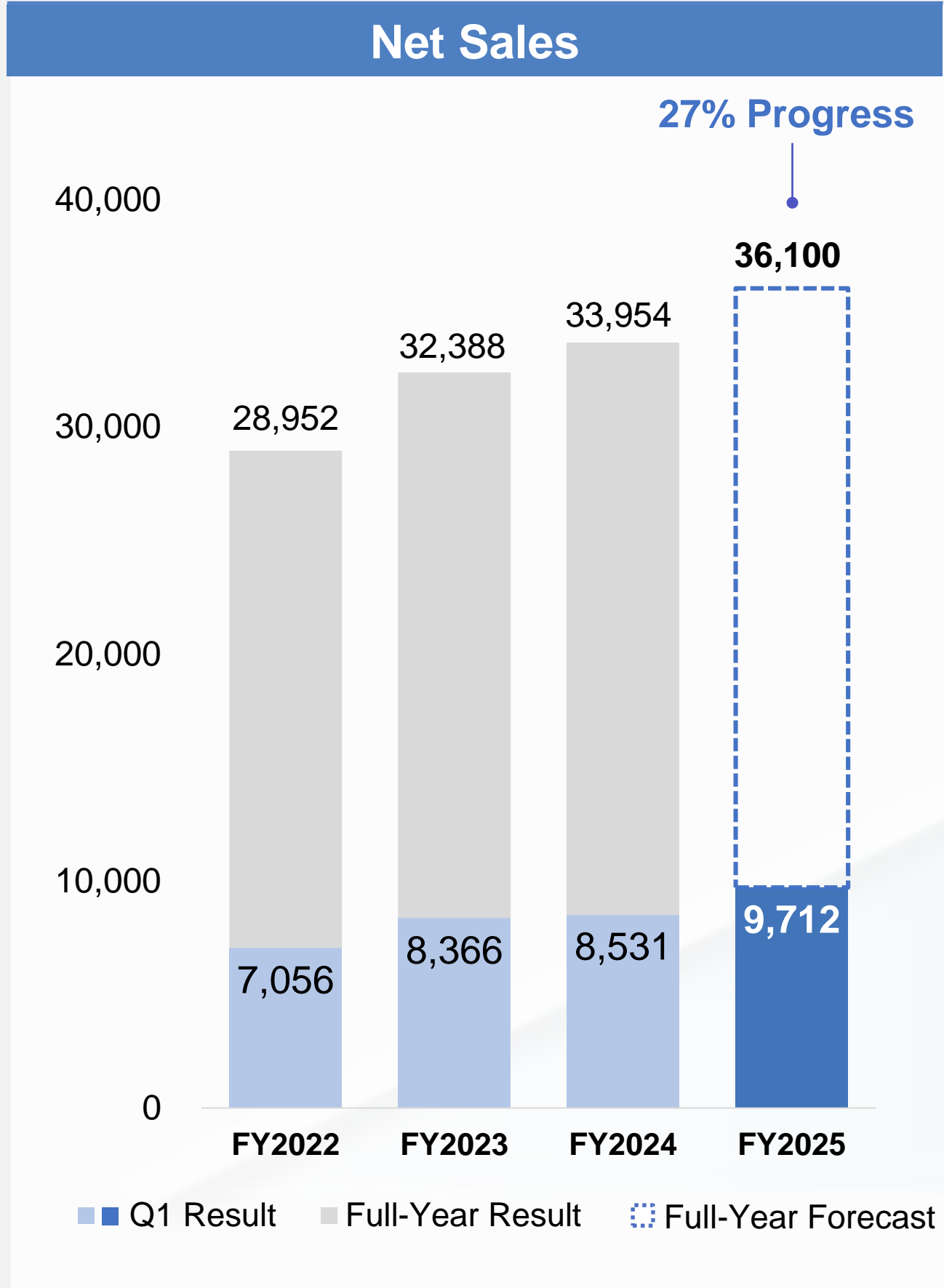
\*Fiscal years are from January 1 to December 31.



# Consolidated P&L Trends

**Firm increase in orders in the first quarter, exceeding the plan.  
Record-high net sales and operating profit.**

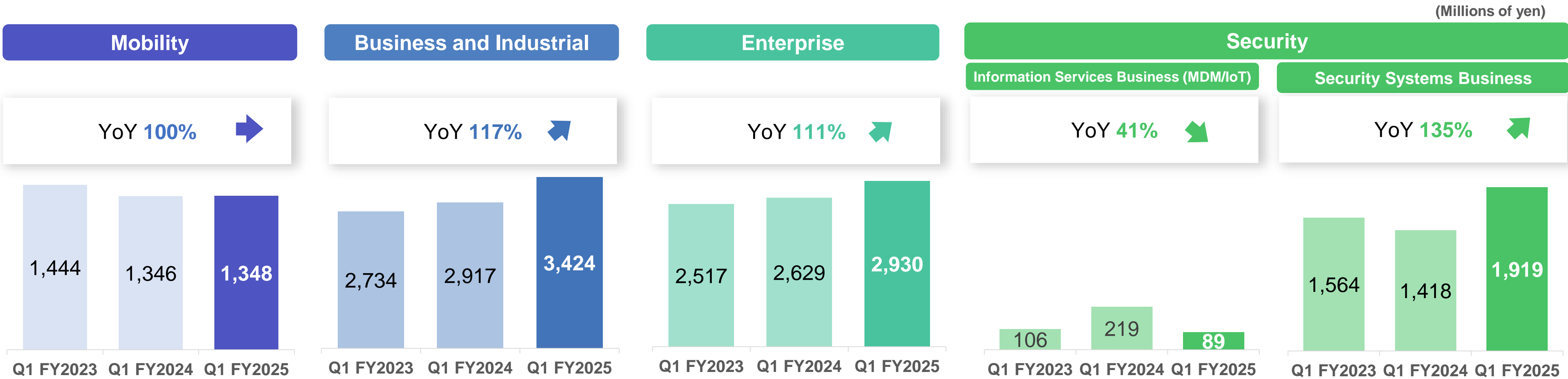
(Millions of yen)



# Sales by Business Category



Mobility	<ul style="list-style-type: none"><li>With continued decline in sales related to mobile devices and 5G, shifting toward other embedded systems. Gradual sales growth in automotive systems since the previous fiscal year due to firm performance.</li><li>Aim for further growth in automotive systems, expanding in automotive electronics in addition to instrument cluster systems</li></ul>
Business and Industrial	<ul style="list-style-type: none"><li>Inquiries on digital transformation-related business systems remain strong.</li><li>Received orders including security, medical, education, and IoT-related projects. Embedded systems also remained firm.</li></ul>
Enterprise	<ul style="list-style-type: none"><li>Strong orders from the financial sector, especially from major customers. Continued increase in orders from banks and insurance companies.</li><li>Drove growth in local government projects. Stable performance in IT infrastructure with firm inquiries.</li></ul>
Security	<p>Information services business (MDM/IoT): Sales declined in comparison to significant contributions from hardware sales and IoT projects in the previous fiscal year. Actively proposed solutions and drove MDM growth.</p> <p>Security systems business: Sales grew significantly due to demand for property renovations stimulated by facial recognition and other devices, as well as the bringing forward of some projects scheduled for Q2. Continued steady growth of the recurring revenue business.</p>





This material is intended to provide information on our company's business performance for the first quarter of the fiscal year ending December 31, 2025, and to promote a deeper understanding of our company. It is not intended as a solicitation to invest in any securities issued by our company.

This material has been prepared based on the situation as of the end of March 2025. The opinions, forecasts, and other statements contained in this material are based on our judgment at the time of the preparation of this material. We do not guarantee or promise the accuracy or completeness of the information, which is subject to change without prior notice.