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Consolidated Financial Results for the Nine Months Ended July 31, 2025
(Under Japanese GAAP)

September 12, 2025

Company name	H.I.S. Co., Ltd			
Listing	Tokyo Stock Exchange			
Securities code	9603			
URL	https://www.his.co.jp/			
Representative	(Title)	President and Representative Director	(Name)	Yada Motoshi
Inquiries	(Title)	Executive Officer, General Manager of Accounting and Finance Headquarters	(Name)	Hanazaki Osamu
Tel.	050-1746-4188			
Dividend payable date (as planned):	—			
Supplemental material of results:	Yes			
Convening briefing of results:	Yes (For institutional investors)			

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the nine months ended July 31, 2025 (from November 1, 2024 to July 31, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended July 31, 2025	266,324	12.2	6,265	20.4	6,046	16.1	1,782	(50.2)
Nine months ended July 31, 2024	237,337	44.6	5,201	—	5,210	—	3,579	—

Note:	Nine months ended				Nine months ended			
Comprehensive income	July 31, 2025	(1,695)	Million yen	(—)	July 31, 2024	8,940	Million yen	(—)

	Basic earnings per share	Diluted earnings per share
Nine months ended July 31, 2025	Yen 23.86	Yen 23.79
Nine months ended July 31, 2024	47.91	45.03

(2) Consolidated financial position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of July 31, 2025	394,508	61,005	12.6	664.32
As of October 31, 2024	412,200	62,343	12.6	695.47

Reference:	As of July 31, 2025	49,649 Million yen	As of October 31, 2024	51,968 Million yen
Equity capital				

2. Cash dividends

	Annual dividend				
	First quarter	Second quarter	Third quarter	Year end	Annual
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended October 31, 2024	—	0.00	—	0.00	0.00
Fiscal year ending October 31, 2025	—	10.00	—		
Fiscal year ending October 31, 2025 (Forecast)				10.00	20.00

Note:Revisions to the forecast of cash dividends most recently announced : None

3. Consolidated financial forecast for the fiscal year ending October 31, 2025 (from November 1, 2024 to October 31, 2025)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Entire fiscal year	390,000	13.6	12,000	10.6	11,000	5.3	6,500	(25.4)	86.97

Note:Revisions to the earnings forecasts most recently announced : Yes

For details regarding the revision of the consolidated performance forecast, please refer to the “Notice of Revision of Full Year Financial Forecast for the Fiscal Year Ending October 31, 2025”

* Notes

(1) Significant changes in the scope of consolidation during the period : Yes

Newly included: None companies (Company name) None

Excluded: 6 companies (Company name)VIAJES H.I.S. MADRID, S.A., H.I.S POLAND Sp. z o.o., H.I.S. EUROPE ITALY S.R.L., VOX JAPAN Co., Ltd., DORAK HIS OTELCILIK VE TIC.A.S., NUMBER ONE TRAVEL SHIBUYA Co., Ltd

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements : Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations : Yes

(ii) Changes in accounting policies due to other reasons : None

(iii) Changes in accounting estimates : None

(iv) Restatement : None

(4) Number of issued shares (common shares)

① Number of issued and outstanding shares at the period end (including treasury stock)

② Number of treasury stock at the period end

③ Average number of shares

As of July 31, 2025	79,860,936shares	As of October 31, 2024	79,860,936shares
As of July 31, 2025	5,123,480shares	As of October 31, 2024	5,136,658shares
Nine months ended July 31, 2025	74,728,227shares	Nine months ended July 31, 2024	74,719,392shares

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm : Yes (mandatory)

* Proper use of earnings forecasts, and other special matters

The above forecasts are based on the information available as of the date of announcement of these materials and make assumptions as of the date of announcement of these materials about uncertain factors affecting future business performance. Actual results may vary greatly depending on various factors.

2. Quarterly consolidated financial statements and main notes

(1) Quarterly consolidated balance sheet

(Millions of yen)

	As of October 31, 2024	As of July 31, 2025
Assets		
Current assets		
Cash and deposits	138,145	117,782
Notes and accounts receivable - trade, and contract assets	25,413	26,938
Trade accounts receivable	670	381
Securities	22	0
Travel advance payments	10,942	17,994
Prepaid expenses	2,227	2,624
Short-term loans receivable	278	165
Short-term loans receivable from subsidiaries and associates	200	80
Accounts receivable - other	18,464	16,268
Other	7,726	7,905
Allowance for doubtful accounts	(1,774)	(1,762)
Total current assets	202,316	188,379
Non-current assets		
Property, plant and equipment		
Buildings, net	73,788	74,333
Tools, furniture and fixtures, net	2,413	2,715
Land	71,304	71,251
Leased assets, net	11,383	11,645
Construction in progress	3,718	688
Other, net	1,497	1,447
Total property, plant and equipment	164,104	162,080
Intangible assets		
Goodwill	1,956	1,644
Other	13,975	13,362
Total intangible assets	15,931	15,007
Investments and other assets		
Investment securities	3,302	3,078
Shares of subsidiaries and associates	2,516	3,281
Investments in capital of subsidiaries and associates	104	103
Long-term loans receivable from subsidiaries and associates	1,068	481
Retirement benefit asset	929	925
Deferred tax assets	9,449	9,067
Guarantee deposits	9,077	8,796
Other	4,140	3,643
Allowance for doubtful accounts	(799)	(384)
Total investments and other assets	29,789	28,993
Total non-current assets	209,825	206,081
Deferred assets	58	47
Total assets	412,200	394,508

(Millions of yen)

	As of October 31, 2024	As of July 31, 2025
Liabilities		
Current liabilities		
Trade accounts payable	12,441	12,352
Short-term borrowings	9,852	8,044
Current portion of convertible-bond-type bonds with share acquisition rights	25,000	—
Current portion of long-term borrowings	67,673	99,473
Accounts payable - other	23,681	16,467
Accrued expenses	5,424	5,274
Income taxes payable	1,181	1,650
Accrued consumption taxes	907	1,100
Travel advance received	36,851	58,637
Deposits received of subsidy	8,178	1,604
Lease liabilities	2,660	2,754
Provision for bonuses	5,161	4,611
Provision for bonuses for directors (and other officers)	198	157
Provision for loss on business liquidation	—	986
Other	28,962	35,406
Total current liabilities	228,175	248,522
Non-current liabilities		
Bonds payable	5,000	5,000
Long-term borrowings	91,569	54,678
Deferred tax liabilities	3,988	3,770
Retirement benefit liability	6,080	6,121
Provision for retirement benefits for directors (and other officers)	466	489
Lease liabilities	10,109	10,198
Other	4,465	4,723
Total non-current liabilities	121,681	84,980
Total liabilities	349,857	333,503
Net assets		
Shareholders' equity		
Share capital	100	100
Capital surplus	27,645	28,376
Retained earnings	24,226	25,200
Treasury shares	(13,015)	(12,981)
Total shareholders' equity	38,957	40,695
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	8	(61)
Deferred gains or losses on hedges	72	50
Foreign currency translation adjustment	12,584	8,777
Remeasurements of defined benefit plans	345	187
Total accumulated other comprehensive income	13,011	8,954
Share acquisition rights	282	248
Non-controlling interests	10,093	11,107
Total net assets	62,343	61,005
Total liabilities and net assets	412,200	394,508

(2) Quarterly consolidated income statement and quarterly consolidated comprehensive income statement
(Quarterly consolidated income statement)

(Millions of yen)

	Nine months ended July 31, 2024	Nine months ended July 31, 2025
Net sales	237,337	266,324
Cost of sales	159,325	180,692
Gross profit	78,011	85,631
Selling, general and administrative expenses	72,810	79,366
Operating profit	5,201	6,265
Non-operating income		
Interest income	924	949
Foreign exchange gains	280	—
Subsidy income	655	938
Other	414	880
Total non-operating income	2,275	2,768
Non-operating expenses		
Interest expenses	1,772	1,493
Foreign exchange losses	—	380
Other	494	1,114
Total non-operating expenses	2,267	2,987
Ordinary profit	5,210	6,046
Extraordinary income		
Gain on sale of non-current assets	739	—
Gain on sale of shares of subsidiaries and associates	350	100
Gain on reversal of share acquisition rights	—	165
Gain on reversal of provision incurred from deposits received of subsidy	—	181
Total extraordinary income	1,089	447
Extraordinary losses		
Loss on sale of non-current assets	21	—
Impairment losses	389	161
Loss on liquidation of business	—	435
Provision for loss on business liquidation	—	1,077
Total extraordinary losses	410	1,674
Profit before income taxes	5,889	4,819
Income taxes	1,626	2,374
Profit	4,262	2,445
Profit attributable to non-controlling interests	682	662
Profit attributable to owners of parent	3,579	1,782

(Quarterly consolidated comprehensive income statement)

(Millions of yen)

	Nine months ended July 31, 2024	Nine months ended July 31, 2025
Profit	4,262	2,445
Other comprehensive income		
Valuation difference on available-for-sale securities	43	(98)
Deferred gains or losses on hedges	12	(21)
Foreign currency translation adjustment	4,659	(3,868)
Remeasurements of defined benefit plans, net of tax	(52)	(160)
Share of other comprehensive income of entities accounted for using equity method	15	7
Total other comprehensive income	4,678	(4,141)
Comprehensive income	8,940	(1,695)
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	8,214	(2,178)
Comprehensive income attributable to non-controlling interests	726	482