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January 31, 2025

Consolidated Financial Results for the Nine Months Ended December 31, 2024 (Under Japanese GAAP)



Company name: HOKKAIDO GAS CO., LTD.
 Listing: Tokyo, Sapporo
 Securities code: 9534
 URL: <https://www.hokkaido-gas.co.jp/english/>
 Representative: Chisato Kawamura, President
 Inquiries: Takahiro Horita, General Manager Finance Dept
 Telephone: +81-11-792-8312
 Scheduled date to commence dividend payments: —
 Preparation of supplementary material on financial results: None
 Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the nine months ended December 31, 2024 (from April 1, 2024 to December 31, 2024)

(1) Consolidated operating results (cumulative) (% of change from the corresponding period of previous year)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------|-----------------|------|------------------|-------|-----------------|-------|---|-------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Nine months ended | | | | | | | | |
| December 31, 2024 | 111,118 | -3.2 | 5,179 | -23.3 | 5,310 | -23.5 | 3,725 | -23.5 |
| December 31, 2023 | 114,749 | 6.5 | 6,753 | 83.6 | 6,941 | 88.2 | 4,870 | 66.9 |

Note: Comprehensive income For the nine months ended December 31, 2024: ¥3,931 million [-26.6%]
 For the nine months ended December 31, 2023: ¥5,356 million [80.6%]

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| | Yen | Yen |
| Nine months ended | | |
| December 31, 2024 | 42.27 | 42.10 |
| December 31, 2023 | 55.29 | 55.07 |

* The Company conducted a 5-for-1 stock split of its common shares on October 1, 2024. “Basic earnings per share” and “diluted earnings per share” are calculated based on the assumption that the stock split was conducted at the beginning of the previous consolidated fiscal year.

(2) Consolidated financial position

| | Total assets | Net assets | Equity-to-asset ratio |
|-------------------|-----------------|-----------------|-----------------------|
| | Millions of yen | Millions of yen | % |
| As of | | | |
| December 31, 2024 | 187,883 | 81,361 | 42.1 |
| March 31, 2024 | 186,366 | 79,001 | 41.2 |

Reference: Equity
 As of December 31, 2024: ¥79,162 million
 As of March 31, 2024: ¥76,820 million

2. Cash dividends

| | Annual dividends per share | | | | |
|--|----------------------------|--------------------|-------------------|-----------------|-------|
| | First quarter-end | Second quarter-end | Third quarter-end | Fiscal year-end | Total |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended March 31, 2024 | — | 35.00 | — | 45.00 | 80.00 |
| Fiscal year ending March 31, 2025 | — | 45.00 | — | | |
| Fiscal year ending March 31, 2025 (Forecast) | | | | 9.00 | — |

Note: Revisions to the forecast of cash dividends most recently announced: None

* The Company conducted a 5-for-1 stock split of its common shares on October 1, 2024. The year-end dividends per share for the fiscal year ending March 31, 2025 (forecast) are stated in consideration of the stock split, and the total dividends for the year are stated as “-.” The year-end dividends per share for the fiscal year ending March 31, 2025 (forecast), converted on a pre-split basis, will be ¥45.00.

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2025 (from April 1, 2024 to March 31, 2025)

(% of change from the previous year)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | | Basic earnings per share |
|-----------|-----------------|------|------------------|-------|-----------------|-------|---|-------|--------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | Yen |
| Full year | 166,000 | -4.5 | 13,200 | -15.4 | 13,500 | -15.0 | 9,800 | -15.7 | 111.22 |

Note: Revisions to the forecast of financial results most recently announced: None

* The Company conducted a 5-for-1 stock split of its common shares on October 1, 2024. Basic earnings per share is calculated based on the assumption that the stock split was conducted at the beginning of the consolidated fiscal year.

* **Notes**

(1) Significant changes in the scope of consolidation during the period: None

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: Yes

Note: For details, please see page 8 of the attachments, “(4) Notes to Quarterly Consolidated Financial Statements (Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements).”

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

| | |
|-------------------------|-------------------|
| As of December 31, 2024 | 88,689,030 shares |
| As of March 31, 2024 | 88,689,030 shares |

(ii) Number of treasury shares at the end of the period

| | |
|-------------------------|----------------|
| As of December 31, 2024 | 567,465 shares |
| As of March 31, 2024 | 582,900 shares |

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

| | |
|-------------------------------------|-------------------|
| Nine months ended December 31, 2024 | 88,115,533 shares |
| Nine months ended December 31, 2023 | 88,096,112 shares |

* The Company conducted a 5-for-1 stock split of its common shares on October 1, 2024. “Total number of issued shares at the end of the period,” “number of treasury shares at the end of the period,” and “average number of shares outstanding during the period” are calculated based on the assumption that the stock split was conducted at the beginning of the previous consolidated fiscal year.

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: None

* Proper use of earnings forecasts, and other special matters

1. The forward-looking statements, including forecasts for financial results, contained in this document are based on information currently available to the Company and certain assumptions deemed reasonable. Actual results may differ significantly due to a variety of factors. Please see page 2 of the attachments, “1. Qualitative Information on Quarterly Financial Results (3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information” concerning the assumptions used as the basis for the forecasts for financial results and matters to note before using the earnings forecasts.
2. The Company conducted a 5-for-1 stock split of its common shares on October 1, 2024. The forecast of consolidated financial results and dividends for the fiscal year ending March 31, 2025, as converted before the stock split, are as follows.
 - Forecast of consolidated financial results for the fiscal year ending March 31, 2025
 - Basic earnings per share for the full year ¥556.09
 - Forecast of cash dividends for the fiscal year ending March 31, 2025
 - Dividends per share for the full year ¥90.00

* Each item is calculated in accordance with the procedures for preparing financial statements by the Tokyo Stock Exchange.

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1. Qualitative Information on Quarterly Financial Results

(1) Explanation of Operating Results

During the nine months ended December 31, 2024 (April to December 2024), regarding city gas sales volume for residential use, demand for hot-water supply and heating increased due to low temperatures in early spring and early winter. In business use, despite the impact of replacement work on large-scale properties, the overall city gas sales volume, including wholesale, increased by 1.1% in total compared to the previous corresponding period, as a result of improved operating rates due to a recovery in the tourism industry. Gas sales were ¥65,613 million, a 2.9% decrease compared to the previous corresponding period, due to lower unit selling prices under the fuel cost adjustment system, despite an increase in sales volume. Electricity sales were ¥21,270 million, a 6.9% decrease compared to the previous corresponding period, due to a decrease in the number of high-voltage and extra-high-voltage customers and sales volume, despite an increase in the number of residential customers and sales volume. As a result, consolidated net sales totaled ¥111,118 million, a 3.2% decrease compared to the previous corresponding period.

Ordinary profit was ¥5,310 million, a 23.5% decrease compared to the previous corresponding period, due to an increase in strategic expenses such as system-related costs, despite an increase in the sales volume of city gas and the number of residential customers and sales volume in the electricity business. Profit attributable to owners of parent was ¥3,725 million, a 23.5% decrease compared to the previous corresponding period.

The consolidated results of our group are subject to seasonal fluctuation factors in that a large amount of sales are recorded from winter to early spring due to the high demand for gas and LPG sales and other energy-related products.

(2) Explanation of Financial Position

As of December 31, 2024, total assets increased by ¥1,517 million year on year to ¥187,883 million. Net assets increased by ¥2,360 million year on year to ¥81,361 million.

As a result, the equity ratio increased from 41.2% at the end of the previous fiscal year to 42.1%.

(3) Explanation of Consolidated Financial Results Forecast and Other Forward-looking Information

Full-year forecasts have not been revised from those announced at the time of the release of financial results for the fiscal year ended March 31, 2024 (April 26, 2024), as progress in all segments toward the full-year forecasts has been mostly as planned.

2. Quarterly Consolidated Financial Statements and Principal Notes

(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

| | As of March 31, 2024 | As of December 31, 2024 |
|--|----------------------|-------------------------|
| Assets | | |
| Non-current assets | | |
| Property, plant and equipment | | |
| Production facilities | 22,775 | 20,877 |
| Distribution facilities | 41,779 | 43,641 |
| Service and maintenance facilities | 12,033 | 12,730 |
| Other facilities | 38,861 | 39,829 |
| Construction in progress | 4,029 | 4,997 |
| Total property, plant and equipment | 119,479 | 122,077 |
| Intangible assets | | |
| Other | 4,964 | 5,360 |
| Total intangible assets | 4,964 | 5,360 |
| Investments and other assets | | |
| Investment securities | 8,201 | 9,565 |
| Retirement benefit asset | 944 | 942 |
| Deferred tax assets | 2,098 | 2,093 |
| Other | 4,025 | 3,974 |
| Allowance for doubtful accounts | -16 | -15 |
| Total investments and other assets | 15,254 | 16,559 |
| Total non-current assets | 139,697 | 143,997 |
| Current assets | | |
| Cash and deposits | 9,469 | 2,943 |
| Notes and accounts receivable - trade, and contract assets | 21,072 | 19,962 |
| Merchandise and finished goods | 612 | 688 |
| Work in process | 1,488 | 2,724 |
| Raw materials and supplies | 9,137 | 8,975 |
| Other | 4,938 | 8,647 |
| Allowance for doubtful accounts | -51 | -56 |
| Total current assets | 46,668 | 43,886 |
| Total assets | 186,366 | 187,883 |

(Millions of yen)

| | As of March 31, 2024 | As of December 31, 2024 |
|---|----------------------|-------------------------|
| Liabilities | | |
| Non-current liabilities | | |
| Bonds payable | 43,500 | 40,000 |
| Long-term borrowings | 16,095 | 14,278 |
| Deferred tax liabilities for land revaluation | 553 | 548 |
| Retirement benefit liability | 4,813 | 4,916 |
| Provision for gas holder repairs | 126 | 146 |
| Provision for safety measures | 891 | 772 |
| Provision for appliance warranties | 1,343 | 1,406 |
| Reserve for repairs of heat supply facilities | 203 | 168 |
| Lease liabilities | 2,736 | 2,664 |
| Other | 1,659 | 1,990 |
| Total non-current liabilities | 71,922 | 66,893 |
| Current liabilities | | |
| Current portion of non-current liabilities | 6,830 | 6,513 |
| Notes and accounts payable - trade | 4,150 | 3,773 |
| Income taxes payable | 3,000 | 1,780 |
| Other | 21,461 | 27,561 |
| Total current liabilities | 35,442 | 39,628 |
| Total liabilities | 107,365 | 106,522 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 7,515 | 7,515 |
| Capital surplus | 5,256 | 5,256 |
| Retained earnings | 60,844 | 62,994 |
| Treasury shares | -157 | -154 |
| Total shareholders' equity | 73,458 | 75,612 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 3,199 | 3,408 |
| Revaluation reserve for land | 248 | 236 |
| Remeasurements of defined benefit plans | -86 | -94 |
| Total accumulated other comprehensive income | 3,361 | 3,550 |
| Share acquisition rights | 70 | 82 |
| Non-controlling interests | 2,110 | 2,116 |
| Total net assets | 79,001 | 81,361 |
| Total liabilities and net assets | 186,366 | 187,883 |

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statement of Income

Nine months ended December 31

(Millions of yen)

| | For the nine months ended December 31, 2023 | For the nine months ended December 31, 2024 |
|--|--|--|
| Net sales | 114,749 | 111,118 |
| Cost of sales | 83,613 | 79,548 |
| Gross profit | 31,136 | 31,570 |
| Selling, general and administrative expenses | | |
| Supply and sales expenses | 21,561 | 23,271 |
| General and administrative expenses | 2,821 | 3,119 |
| Total selling, general and administrative expenses | 24,382 | 26,391 |
| Operating profit | 6,753 | 5,179 |
| Non-operating income | | |
| Dividend income | 246 | 177 |
| Rental income | 192 | 194 |
| Other | 238 | 245 |
| Total non-operating income | 677 | 617 |
| Non-operating expenses | | |
| Interest expenses | 309 | 294 |
| Personnel transfer expenses | 142 | 155 |
| Other | 37 | 36 |
| Total non-operating expenses | 488 | 486 |
| Ordinary profit | 6,941 | 5,310 |
| Profit before income taxes | 6,941 | 5,310 |
| Income taxes | 2,019 | 1,579 |
| Profit | 4,922 | 3,730 |
| Profit attributable to non-controlling interests | 51 | 5 |
| Profit attributable to owners of parent | 4,870 | 3,725 |

Quarterly Consolidated Statement of Comprehensive Income
 Nine months ended December 31

(Millions of yen)

| | For the nine months ended December 31, 2023 | For the nine months ended December 31, 2024 |
|--|--|--|
| Profit | 4,922 | 3,730 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 409 | 210 |
| Remeasurements of defined benefit plans, net of tax | 24 | -7 |
| Share of other comprehensive income of entities accounted for using equity method | 0 | -2 |
| Total other comprehensive income | 434 | 200 |
| Comprehensive income | 5,356 | 3,931 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 5,305 | 3,925 |
| Comprehensive income attributable to non-controlling interests | 51 | 5 |

(3) Quarterly Consolidated Statements of Cash Flows

(Millions of yen)

| | For the nine months ended December 31, 2023 | For the nine months ended December 31, 2024 |
|--|--|--|
| Cash flows from operating activities | | |
| Profit before income taxes | 6,941 | 5,310 |
| Depreciation | 10,272 | 11,015 |
| Increase (decrease) in provision for safety measures | -135 | -119 |
| Increase (decrease) in reserve for fixtures assurance | 53 | 62 |
| Increase (decrease) in retirement benefit liability | 36 | 109 |
| Increase (decrease) in allowance for doubtful accounts | 13 | 4 |
| Interest and dividend income | -258 | -195 |
| Interest expenses | 309 | 294 |
| Decrease (increase) in trade receivables | 1,470 | 1,187 |
| Decrease (increase) in inventories | 7,823 | -1,150 |
| Increase (decrease) in trade payables | -5,655 | -342 |
| Increase (decrease) in accrued consumption taxes | 1,271 | -1,594 |
| Other, net | 1,079 | 413 |
| Subtotal | 23,223 | 14,994 |
| Interest and dividends received | 261 | 199 |
| Interest paid | -363 | -356 |
| Income taxes refund (paid) | -4,903 | -5,029 |
| Net cash provided by (used in) operating activities | 18,217 | 9,808 |
| Cash flows from investing activities | | |
| Purchase of property, plant and equipment | -11,163 | -13,408 |
| Proceeds from sale of property, plant and equipment | 16 | 62 |
| Purchase of intangible assets | -1,513 | -1,298 |
| Purchase of long-term prepaid expenses | -267 | -426 |
| Purchase of investments in unconsolidated subsidiaries | - | -1,111 |
| Loan advances to subsidiaries and associates | -320 | -1,308 |
| Other, net | 197 | 170 |
| Net cash provided by (used in) investing activities | -13,051 | -17,319 |
| Cash flows from financing activities | | |
| Net increase (decrease) in commercial papers | -1,000 | 8,000 |
| Repayments of long-term borrowings | -2,379 | -2,143 |
| Redemption of bonds | - | -3,500 |
| Dividends paid | -1,323 | -1,588 |
| Other, net | -263 | 216 |
| Net cash provided by (used in) financing activities | -4,966 | 985 |
| Net increase (decrease) in cash and cash equivalents | 199 | -6,526 |
| Cash and cash equivalents at beginning of period | 2,719 | 9,469 |
| Cash and cash equivalents at end of period | 2,918 | 2,943 |

(4) Notes to Quarterly Consolidated Financial Statements

(Notes on going concern assumption)

Not applicable.

(Notes in case of significant changes in shareholders' equity)

Not applicable.

(Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements)

Calculation of tax expenses

The Company calculates tax expenses by multiplying profit before income taxes for the period under review by a reasonably estimated effective tax rate for profit before income taxes for the fiscal year ending March 31, 2025 after the application of tax effect accounting.

(Changes in accounting policies)

(Application of Accounting Standard for Current Income Taxes, etc.)

The Company has applied the "Accounting Standard for Current Income Taxes" (Accounting Standards Board of Japan ("ASBJ") Statement No. 27, October 28, 2022; the "Revised Accounting Standard of 2022") and other relevant regulations from the beginning of the first quarter of the fiscal year under review.

Revisions to categories for recording current income taxes, etc. (taxation on other comprehensive income) conform to the transitional treatment in the proviso to Paragraph 20-3 of the Revised Accounting Standard of 2022 and the transitional treatment prescribed in the proviso to Paragraph 65-2 (2) of the Guidance on Accounting Standard for Tax Effect Accounting (ASBJ Guidance No. 28, October 28, 2022; the "Revised Guidance of 2022"). This change in accounting policies has no impact on the quarterly consolidated financial statements.

For the amendment related to the revised accounting treatment for consolidated financial statements when gains or losses on sale of shares, etc. in subsidiaries resulting from transactions between consolidated companies were deferred for tax purposes, the Revised Guidance 2022 has been adopted from the beginning of the first quarter of the fiscal year under review. This change in accounting policies is applied retrospectively, and quarterly consolidated financial statements and consolidated financial statements for the previous fiscal year are after retrospective application. This change in accounting policies has no impact on the quarterly consolidated financial statements for the same quarter of the previous fiscal year and the consolidated financial statements for the previous fiscal year.

(Segment information, etc.)

[Segment information]

I For the nine months ended December 31, 2023 (from April 1, 2023 to December 31, 2023)

1. Information on net sales and profit (loss) by reportable segment

(Millions of yen)

| | Reportable segment | | | | Others (Note 1) | Total | Adjustment (Note 2) | Amount recorded in Quarterly Consolidated Statements of Income (Note 3) |
|-------------------------------------|--------------------|-------------|--------------------|---------|--------------------|---------|------------------------|---|
| | Gas | Electricity | Energy- related | Total | | | | |
| Net sales | | | | | | | | |
| Sales to outside customers | 66,049 | 22,689 | 24,980 | 113,719 | 1,030 | 114,749 | — | 114,749 |
| Inter-segment sales or transfers | 1,513 | 149 | 1,212 | 2,875 | 1,631 | 4,507 | -4,507 | — |
| Total | 67,562 | 22,839 | 26,193 | 116,595 | 2,661 | 119,256 | -4,507 | 114,749 |
| Segment profit | 5,634 | 1,710 | 967 | 8,312 | 147 | 8,459 | -1,706 | 6,753 |

- (Notes) 1. The “Others” section is a business segment that is not included in the reportable segments and includes IT solution, real estate, and insurance agency businesses, etc.
2. The -¥1,706 million adjustment in segment profit includes ¥15 million in the elimination of intersegment transactions, -¥10 million in share of profit (loss) of entities accounted for using equity method, and -¥1,711 million in corporate expenses not allocated to each reportable segment. Corporate expenses are mainly general and administrative expenses that do not belong to any reportable segments.
3. Segment profit is adjusted with the operating profit in the quarterly consolidated statements of income.

2. Information on impairment loss on non-current assets and goodwill by reportable segment

Omitted due to its immateriality.

II For the nine months ended December 31, 2024 (from April 1, 2024 to December 31, 2024)

1. Information on net sales and profit (loss) by reportable segment

(Millions of yen)

| | Reportable segment | | | | Others (Note 1) | Total | Adjustment (Note 2) | Amount recorded in Quarterly Consolidated Statements of Income (Note 3) |
|-------------------------------------|--------------------|-------------|--------------------|---------|--------------------|---------|------------------------|---|
| | Gas | Electricity | Energy- related | Total | | | | |
| Net sales | | | | | | | | |
| Sales to outside customers | 64,052 | 21,108 | 25,183 | 110,344 | 774 | 111,118 | — | 111,118 |
| Inter-segment sales or transfers | 1,561 | 161 | 1,307 | 3,030 | 1,508 | 4,538 | -4,538 | — |
| Total | 65,613 | 21,270 | 26,491 | 113,374 | 2,282 | 115,657 | -4,538 | 111,118 |
| Segment profit | 3,977 | 2,535 | 428 | 6,942 | 55 | 6,998 | -1,818 | 5,179 |

- (Notes) 1. The “Others” section is a business segment that is not included in the reportable segments and includes IT solution, real estate, and insurance agency businesses, etc.
2. The -¥1,818 million adjustment in segment profit includes ¥83 million in the elimination of intersegment transactions, -¥8 million in share of profit (loss) of entities accounted for using equity method, and -¥1,894 million in corporate expenses not allocated to each reportable segment. Corporate expenses are mainly general and administrative expenses that do not belong to any reportable segments.

3. Segment profit is adjusted with the operating profit in the quarterly consolidated statements of income.
2. Information on impairment loss on non-current assets and goodwill by reportable segment
Not applicable.

3. Supplemental information

(1) Summary of Quarterly Non-Consolidated Financial Results

Number of customers, etc.

(Cases)

| Item | | As of December 31, 2023 | As of December 31, 2024 | Change | Change (%) |
|-------------|----------------------------|----------------------------|----------------------------|--------|------------|
| Gas | Number of retail customers | 492,853 | 490,324 | -2,529 | -0.5 |
| | Number of meters installed | 602,994 | 603,369 | 375 | 0.1 |
| Electricity | Number of customers | 251,041 | 259,024 | 7,983 | 3.2 |

Gas sales volume

(Thousand m³)

| Item | | Nine months ended December 31, 2023 | Nine months ended December 31, 2024 | Change | Change (%) |
|-----------------------------|----------------|--|--|--------|------------|
| Residential use | | 106,982 | 111,968 | 4,986 | 4.7 |
| Business use | Commercial use | 122,549 | 119,670 | -2,879 | -2.3 |
| | Industrial use | 66,703 | 66,103 | -601 | -0.9 |
| | Public use | 37,650 | 37,302 | -349 | -0.9 |
| | Medical use | 27,314 | 27,831 | 517 | 1.9 |
| | Total | 254,217 | 250,906 | -3,311 | -1.3 |
| Subtotal | | 361,199 | 362,874 | 1,676 | 0.5 |
| Supply for other businesses | | 16,593 | 18,953 | 2,360 | 14.2 |
| Total sales volume | | 377,792 | 381,827 | 4,035 | 1.1 |

Electricity sales volume

(Thousand kWh)

| Item | | Nine months ended December 31, 2023 | Nine months ended December 31, 2024 | Change | Change (%) |
|--------------------|--|--|--|----------|------------|
| Low voltage | | 467,582 | 481,566 | 13,984 | 3.0 |
| High voltage | | 156,268 | 96,412 | -59,856 | -38.3 |
| Wholesale | | 92,412 | 35,907 | -56,505 | -61.1 |
| Total sales volume | | 716,261 | 613,884 | -102,377 | -14.3 |

Net sales and profit

(% indicates year-on-year changes)

| | Net sales | | Operating profit | | Ordinary profit | | Profit | |
|--|-----------------|------|------------------|-------|-----------------|-------|-----------------|-------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Nine months ended December 31, 2024 | 96,696 | -3.3 | 4,772 | -16.1 | 4,663 | -17.2 | 3,354 | -17.3 |
| Nine months ended December 31, 2023 | 100,019 | 6.2 | 5,687 | 77.0 | 5,633 | 77.4 | 4,058 | 55.4 |
| Fiscal year ended March 31, 2024 | 151,255 | -1.9 | 14,065 | 16.3 | 13,876 | 16.3 | 10,110 | 12.9 |