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# Consolidated Financial Report For the Fiscal Year Ended March 31, 2025 (IFRS)

May 8, 2025

(Amounts are rounded to the nearest million yen)

## 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2025

## (1) Consolidated operating results

(Percentages are shown as year-on-year changes)

|                   | Revenue       |     | Operat<br>incon | _      |             |       | Net income  |       | Net income<br>attributable<br>to owners of<br>the Company |       | Total comprehensive income |        |
|-------------------|---------------|-----|-----------------|--------|-------------|-------|-------------|-------|---|-------|----------------------------|--------|
|                   | Millions of   | %   | Millions of     | %      | Millions of | %     | Millions of | %     | Millions of   | %     | Millions of                | %      |
|                   | yen           |     | yen             | 70     | yen         | 70    | yen         | 70    | yen   | 70    | yen                        | 70     |
| Fiscal year ended | 6 5 4 4 3 4 0 | 7.6 | 000 017         | 12.9   | 880,057     | 0.2   | 655,286     | 11.0  | <b>526</b> 122  | 76    | 620 071                    | 1.1    |
| March 31, 2025    | 6,544,349     | 7.0 | 989,016         | 12.9   | 000,057     | 9.2   | 055,280     | 11.0  | 526,133   | 7.6   | 629,071                    | 1.1    |
| Fiscal year ended | 6 004 002     | 2.9 | 976 069         | (17.4) | 905 012     | (6.6) | 590,265     | (0.8) | 489,074   | (8 A) | 622 102                    | (26.2) |
| March 31, 2024    | 6,084,002     | 2.9 | 876,068         | (17.4) | 805,912     | (6.6) | 390,203     | (9.8) | 409,074   | (8.0) | 622,183                    | (26.3) |

|                                     | Basic earnings<br>per share | Diluted earnings<br>per share | Ratio of net income<br>to equity<br>attributable to<br>owners of the<br>Company | Ratio of profit<br>before income taxes<br>to total assets | Ratio of operating income to revenue |
|-------------------------------------|-----------------------------|-------------------------------|---|---|--------------------------------------|
|                                     | Yen                         | Yen                           | %   | %   | %                                    |
| Fiscal year ended<br>March 31, 2025 | 10.99                       | 10.84                         | 20.5  | 5.6   | 15.1                                 |
| Fiscal year ended<br>March 31, 2024 | 10.32                       | 10.12                         | 21.3  | 5.3   | 14.4                                 |

#### Reference:

Share of losses of associates accounted for using the equity method is as follows:

Fiscal year ended March 31, 2024 \(\frac{1}{2}\)(22,198) million

#### Notes:

- 1. The Company conducted a stock split whereby each share of the Company's common shares was split into 10 shares, with the effective date being October 1, 2024. "Basic earnings per share" and "Diluted earnings per share" are calculated assuming that the stock split had been carried out at the beginning of the previous fiscal year.
- 2. The dividends related to Bond-Type Class Shares are deducted in the calculation of earnings per share.

## (2) Consolidated financial position

|                      | Total assets    | Total equity    | Equity<br>attributable to<br>owners<br>of the Company | Ratio of equity<br>attributable to<br>owners<br>of the Company<br>to total assets | Equity per share attributable to owners of the Company |
|----------------------|-----------------|-----------------|---|---|--|
|                      | Millions of yen | Millions of yen | Millions of yen                                       | %   | Yen  |
| As of March 31, 2025 | 16,102,195      | 4,265,371       | 2,743,630   | 17.0  | 50.96  |
| As of March 31, 2024 | 15,521,906      | 3,935,647       | 2,377,074   | 15.3  | 47.97  |

#### Notes:

- 1. The Company conducted a stock split whereby each share of the Company's common shares was split into 10 shares, with the effective date being October 1, 2024. "Equity per share attributable to owners of the Company" is calculated assuming that the stock split had been carried out at the beginning of the previous fiscal year.
- 2. "Equity per share attributable to owners of the Company" is based on "Equity attributable to owners of the Company" excluding the amount not attributable to common shareholders.

#### (3) Consolidated cash flows

|                                     | Operating activities | Investing activities | Financing activities | Cash and cash equivalents at the end of the year |
|-------------------------------------|----------------------|----------------------|----------------------|--|
|                                     | Millions of yen      | Millions of yen      | Millions of yen      | Millions of yen                                  |
| Fiscal year ended<br>March 31, 2025 | 1,367,871            | (995,183)            | (956,429)            | 1,435,525  |
| Fiscal year ended<br>March 31, 2024 | 1,239,689            | (927,607)            | (357,098)            | 1,992,873  |

#### 2. Dividends

|   | Dividends per share |                |               |                |       | Total dividends Payout ratio |      | Ratio of dividend to equity attributable to |
|---|---------------------|----------------|---------------|----------------|-------|------------------------------|------|---|
|   | First quarter       | Second quarter | Third quarter | Fourth quarter | Total |                              | -    | owners of the Company<br>(Consolidated)     |
|   | Yen                 | Yen            | Yen           | Yen            | Yen   | Millions of yen              | %    | %   |
| Fiscal year ended<br>March 31, 2024             | -                   | 43.00          | -             | 43.00          | 86.00 | 405,939                      | 83.4 | 18.1  |
| Fiscal year ended<br>March 31, 2025             | -                   | 43.00          | -             | 4.30           | -     | 408,226                      | 78.3 | 17.4  |
| Fiscal year ending<br>March 31, 2026 (Forecast) | -                   | 4.30           | -             | 4.30           | 8.60  |                              | 76.7 |   |

#### Notes:

- 1. The dividend for the fiscal year ended March 31, 2025 is scheduled to be submitted for approval to the Board of Directors of the Company at a meeting planned for May 20, 2025.
- 2. The abovementioned "Dividends" pertain to the dividends related to common shares. Please see the following "Dividends of Bond-Type Class Shares" for information on the dividends related to Bond-Type Class Shares.
- 3. The Company conducted a stock split whereby each share of the Company's common shares was split into 10 shares, with the effective date being October 1, 2024. Regarding the abovementioned amount for the fiscal year ended March 31, 2025, the second-quarter dividend per share is before the stock split while the fourth-quarter dividend per share takes the stock split into account. The annual dividends per share are not stated because the amounts cannot be simply combined due to the implementation of the stock split. If the stock split were not conducted, the annual dividends per share would be 86 yen.

## 3. Consolidated Financial Result Forecasts for the Fiscal Year Ending March 31, 2026

(Percentages are shown as year-on-year changes)

|                                      | Rever           | nue | Operating in    | ncome | Net inco<br>attributable to<br>of the Com | Basic earnings per<br>share |       |
|--------------------------------------|-----------------|-----|-----------------|-------|---|-----------------------------|-------|
|                                      | Millions of yen | %   | Millions of yen | %     | Millions of yen                           | %                           | Yen   |
| Fiscal year ending<br>March 31, 2026 | 6,700,000       | 2.4 | 1,000,000       | 1.1   | 540,000                                   | 2.6                         | 11.22 |

#### Notes:

- 1. For details of the above consolidated financial forecast, refer to "(5) Forecasts" under "1. Results of Operations."
- 2. The dividends related to Bond-Type Class Shares are deducted in the calculation of earnings per share.

## \* Notes

(1) Significant changes in scope of consolidation: None

Newly consolidated: None

Excluded from consolidation: None

- (2) Changes in accounting policies and accounting estimates
  - [1] Changes in accounting policies required by IFRS: Yes
  - [2] Changes in accounting policies other than those in [1]: No
  - [3] Changes in accounting estimates: No

Note: For details, refer to "(2) Changes in Accounting Policies and Accounting Estimates" under "3. Notes to Summary Information" on page 21 of the appendix to this consolidated financial report.

(3) Number of issued shares (common stock)

[1] Number of shares issued (including treasury stock)

As of March 31, 2025 47,751,490,700 shares As of March 31, 2024 47,562,007,700 shares [2] Number of shares of treasury stock

As of March 31, 2025 184,234,180 shares As of March 31, 2024 478,051,530 shares

[3] Average number of shares outstanding

Fiscal year ended March 31, 2025 47,312,471,615 shares Fiscal year ended March 31, 2024 47,283,987,095 shares

Note: The Company conducted a stock split whereby each share of the Company's common shares was split into 10 shares, with the effective date being October 1, 2024. "Number of shares issued," "Number of shares of treasury stock" and "Average number of shares outstanding" are calculated assuming that the stock split had been carried out at the beginning of the previous fiscal year.

\* This consolidated financial report is not subject to audit by certified public accountants or an audit firm.

## \* Explanation on the proper use of the forecast on financial results and other notes

This document is based on the information available to SoftBank Corp. as of the time hereof and assumptions which it believes are reasonable. Statements contained herein that are not historical facts, including, without limitation, our plans, forecasts, strategies and beliefs about our business and financial prospects, are forward-looking statements. Forward-looking statements often include words such as "targets," "plans," "believes," "hopes," "continues," "expects," "aims," "intends," "will," "may," "should," "would," "could," "anticipates," "estimates," "projects" or words or terms of similar substance or the negative thereof. These forward-looking statements do not represent any guarantee by us or our management of future performance or of any specific outcome and are subject to various risks and uncertainties, including, without limitation, general economic conditions, conditions in the Japanese telecommunications market, our ability to adopt new technologies and business models, competition against competitors, our ability to improve and maintain our telecommunications network, our reliance on third parties in conducting our business, including SoftBank Group Corp. and its other subsidiaries and associates, our major vendors and suppliers, and other third parties, risks relating to M&A and other strategic transactions, risks relating to information security and handling of personally identifiable information, changes in the substance and interpretation of other laws and regulations and other important factors, which may cause actual results to differ materially from those expressed or implied in any forward-looking statement.

SoftBank Corp. expressly disclaims any obligation or responsibility to update, revise or supplement any forward-looking statement in any document or generally to the extent allowed by law or stock exchange rules. Use of or reliance on the information in this material is at your own risk.

For assumptions underlying forecasts, notes on the use of forecasts and related matters, please see "(5) Forecasts" under "1. Results of Operations" on page 19 of the appendix to this consolidated financial report.

This document is intended to disclose the Company's financial results for the fiscal year ended March 31, 2025, and does not constitute a solicitation of an offer to sell or purchase any securities in Japan or any other jurisdictions.

(How to obtain supplementary financial materials and information on the earnings results briefing)

On Thursday, May 8, 2025 (JST), the Company will hold an earnings results briefing online for the media, institutional investors, and financial institutions. This earnings results briefing is scheduled to be broadcast on the Company's website in both Japanese and English at https://www.softbank.jp/en/corp/ir/documents/presentations. The Data Sheet is also scheduled to be posted on the Company's website concurrently with the earnings report, and the materials and videos to be used at the earnings results briefing, along with a summary of the main questions and answers, are scheduled to be posted on the Company's website promptly after the earnings results briefing.

## Dividends of Bond-Type Class Shares

The breakdown of dividends per share related to Bond-Type Class Shares, which have different rights and relationships compared to common shares, is as follows:

Series 1 Bond-Type Class Shares

|   |               | Dividends per share |               |                |        |  |
|---|---------------|---------------------|---------------|----------------|--------|--|
|   | First quarter | Second quarter      | Third quarter | Fourth quarter | Total  |  |
|   | Yen           | Yen                 | Yen           | Yen            | Yen    |  |
| Fiscal year ended<br>March 31, 2024             | -             | -                   | -             | 41.53          | 41.53  |  |
| Fiscal year ended<br>March 31, 2025             | -             | 50.00               | -             | 50.00          | 100.00 |  |
| Fiscal year ending<br>March 31, 2026 (Forecast) | -             | 50.00               | ı             | 50.00          | 100.00 |  |

#### Note:

1. The dividend for the fiscal year ended March 31, 2025 is scheduled to be submitted for approval to the Board of Directors of the Company at a meeting planned for May 20, 2025.

Series 2 Bond-Type Class Shares

|   |               | Dividends per share |               |                |        |  |
|---|---------------|---------------------|---------------|----------------|--------|--|
|   | First quarter | Second quarter      | Third quarter | Fourth quarter | Total  |  |
|   | Yen           | Yen                 | Yen           | Yen            | Yen    |  |
| Fiscal year ended<br>March 31, 2025             | -             | -                   | -             | 126.24         | 126.24 |  |
| Fiscal year ending<br>March 31, 2026 (Forecast) | -             | 128.00              | ı             | 128.00         | 256.00 |  |

## Note:

1. The dividend for the fiscal year ended March 31, 2025 is scheduled to be submitted for approval to the Board of Directors of the Company at a meeting planned for May 20, 2025.

Policy on acquisition of Series 1 Bond-Type Class Shares and Series 2 Bond-Type Class Share

Based on the clause for acquisition by the Company (call option), the Company may acquire the Series 1 Bond-Type Class Shares and the Series 2 Bond-Type Class Shares in exchange for cash after the elapse of five years from the issuances, etc. We will determine whether to acquire (call) these Bond-Type Class Shares in exchange for cash, taking into consideration our business and financial strategy, market conditions and other factors at the time.

We fully understand that, as is customary in the market for hybrid financing, many investors expect to be called when the dividend rate is stepped up.

# (Appendix)

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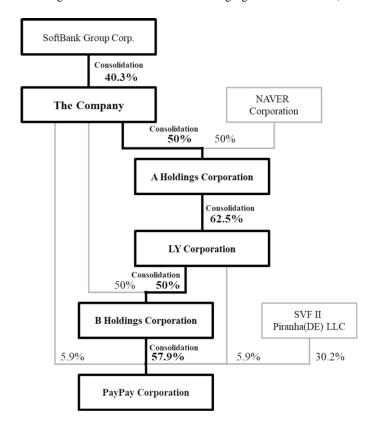
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## Definition of Company Names and Abbreviations Used in this Appendix

Company names and abbreviations used in this appendix, except as otherwise stated or interpreted differently in the context, are as follows:

| Company names / Abbreviations | Definition                                |
|-------------------------------|---|
| The Company                   | SoftBank Corp. (standalone basis)         |
| The Group                     | SoftBank Corp. and its subsidiaries       |
| SoftBank Group Corp.          | SoftBank Group Corp. (standalone basis)   |
| SoftBank Group                | SoftBank Group Corp. and its subsidiaries |
| LY Corporation                | LY Corporation (standalone basis)         |
| LY Group                      | LY Corporation and its subsidiaries       |

The diagram below indicates ratio of voting rights as of March 31, 2025.



## **Reportable Segments**

The Group has five reportable segments: the Consumer segment, the Enterprise segment, the Distribution segment, the Media & EC segment, and the Financial segment.

The main businesses and core companies of each reportable segment are as follows:

| Segments                        | Main business  | Core companies   |
|---------------------------------|--|--|
| Reportable segments             |  |  |
| Consumer segment                | <ul> <li>Provision of mobile services to individual customers</li> <li>Provision of broadband services</li> <li>Sale of mobile devices</li> <li>Trading and supply of electric power and provision</li> </ul>  | The Company Wireless City Planning Inc. SB Mobile Service Corp. SB Power Corp.   |
| Enterprise segment              | <ul> <li>of electric power trading agency services</li> <li>Provision of mobile services to enterprise customers</li> <li>Provision of fixed-line communications services, such as data communications and fixed-line telephone services</li> <li>Provision of cloud, global, AI²/IoT,³ and other solution services</li> <li>Provision of software-defined connected vehicles⁴ solutions</li> <li>Provision of cloud services, security operation monitoring services, and IoT solutions</li> <li>Provision of IoT, Linux/OSS, and authentication and security services</li> </ul> | The Company Wireless City Planning Inc. SB Engineering Corp. IDC Frontier Inc. eMnet Japan. co. ltd. Cubic Telecom Ltd. SB Technology Corp. 5 Cybertrust Japan Co., Ltd. 5   |
| Distribution segment            | <ul> <li>Provision of products and services addressing ICT<sup>6</sup>, cloud services, IoT solutions, and other areas for enterprise customers</li> <li>Provision of mobile and PC peripherals, including accessories, as well as software, IoT products, and other items for individual customers</li> </ul>   | SB C&S Corp.   |
| Media & EC segment <sup>7</sup> | <ul> <li>Provision of media-related services, such as media and advertising, search, marketing solutions, vertical, content, and stamps</li> <li>Provision of commerce-related services such as shopping services, including <i>Yahoo! JAPAN Shopping</i> and <i>ZOZOTOWN</i>; reuse services including <i>Yahoo! JAPAN Auction</i>; and O2O services.</li> <li>Provision of AI, healthcare, and other services centered on FinTech<sup>8</sup></li> </ul>   | LY Corporation ASKUL Corporation ZOZO, Inc. Ikyu Corporation PayPay Bank Corporation LINE Pay Corporation LINE Pay Taiwan Limited <sup>9</sup> LINE Financial Corporation LINE Plus Corporation LINE SOUTHEAST ASIA CORP.PTE.LTI dely inc. <sup>10</sup> |
| Financial segment               | <ul> <li>Development and provision of mobile payments and other electronic payment services</li> <li>Provision of credit card business</li> <li>Provision of payment processing services</li> <li>Provision of online securities trading service for smartphones</li> </ul>  | PayPay Corporation PayPay Card Corporation SB Payment Service Corp. PayPay Securities Corporation  |
| Other <sup>5</sup>              | <ul> <li>Planning and production of digital media and<br/>digital content</li> <li>Others</li> </ul>   | The Company ITmedia Inc.   |

#### Notes

- 1. Segment income for reportable segments is calculated as follows:
  - Segment income = (revenue operating expenses (cost of sales + selling, general and administrative expenses  $\pm$  other operating income and loss)) in each segment
- 2. AI stands for artificial intelligence.
- 3. IoT stands for Internet of Things, a technology that will enable communications between all manner of things via the Internet.
- 4. Software-defined connected vehicle is a term that describes a vehicle whose features and functions are primarily enabled through software connected to the Internet. Cubic Telecom Ltd.'s connectivity platform is embedded in vehicles at the point of manufacturing, enabling OEMs to leverage software-defined

technologies.

- 5. From the fiscal year ended March 31, 2025, SB Technology Corp. and Cybertrust Japan Co., Ltd., which were previously classified under Other, have been transferred to the Enterprise segment.
- 6. ICT stands for Information Communication Technology.
- 7. Z Intermediate Holdings Corporation, a subsidiary of the Company, applied for a tender offer undertaken by ValueCommerce Co., Ltd., which aimed to repurchase its own shares through the tender offer. As a result, on May 2, 2024, ValueCommerce Co., Ltd. ceased to be a subsidiary of the Company and newly became its equity method affiliate.
- 8. FinTech is a term coined from the combination of finance and technology and refers to a variety of innovative services that combine financial services with information and communication technology.
- 9. LINE Pay Taiwan Limited was listed on the Taiwan Stock Exchange on December 5, 2024.
- 10. dely inc. was listed on the Tokyo Stock Exchange Growth Market on December 19, 2024.

## 1. Results of Operations

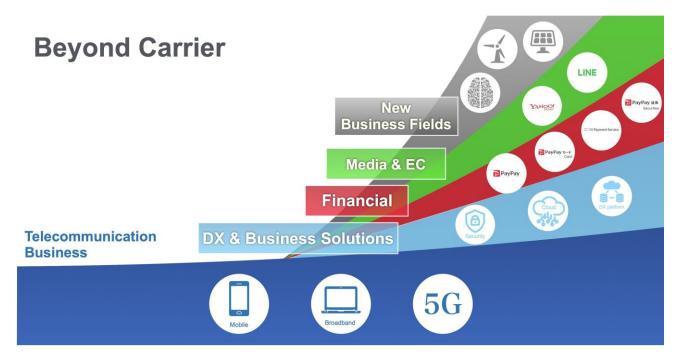
## (1) Overview of Consolidated Results of Operations

## a. Management Environment and the Group's Initiatives

Guided by its corporate philosophy of "Information Revolution—Happiness for everyone," the Group has been undertaking a wide range of businesses in the information and technology fields. The Group has embraced the vision of becoming "a corporate group needed most by people around the world" and has been working to maximize its corporate value. Moreover, the Group has identified six material issues 1 to be addressed and contributes to solving various social issues through its businesses.

In the fiscal year ended March 31, 2025, despite a continued uncertain outlook due to geopolitical risks, inflation and pronounced currency volatility, Japan's economy followed a modest recovery trend driven by, among other factors, robust capital expenditure demand from large corporations. Meanwhile, changes in people's lifestyles, such as telework, online shopping, and growing use of contactless payment, which were driven by the COVID-19 pandemic, as well as the worsening labor shortage have made the digitalization of companies and government essential. Digitalization will become a driving force that will transform Japan's society in the future, by facilitating improvement in productivity and the creation of innovation. Furthermore, the emergence of generative AI, which can generate a variety of content such as text, images, and programming code, will accelerate the speed of this transformation. In this environment, the roles that the Group must fulfill as an operator of a wide range of businesses in the information and technology fields are growing increasingly important.

In May 2023, the Company announced that it will aim to be "a company that provides Next-generation Social Infrastructure essential for development of a digital society" over the long term along with its three-year Medium-term Management Plan. With this vision, the Group's intention is to build infrastructure designed to meet the projected rapid increase in demand for data processing and electricity brought on by the accelerated evolution of AI, and to become an indispensable company that will support the future's vast array of digital services. Under the Medium-term Management Plan, the Group's goal is to steadily rebuild its business foundations to realize this long-term vision. By promoting the *Beyond Carrier* growth strategy, we are working to recover from the impact of mobile service price reduction and pursue record-high profit in terms of net income attributable to owners of the Company in the fiscal year ending March 31, 2026, which is the final year of the Plan. In May 2023, the Company announced a forecast of ¥535.0 billion in net income attributable to owners of the Company for the fiscal year ending March 31, 2026. However, backed by strong performance, the forecast was revised upward to ¥540.0 billion in May 2025. The *Beyond Carrier* growth strategy seeks to maximize corporate value by driving sustainable growth in the telecommunications business, the Group's core business, while going beyond the boundaries of a telecommunications carrier to actively expand the Group's businesses in a wide range of fields within the information and technology sectors. Furthermore, the Group will strengthen the competitiveness of the telecommunications business by enhancing collaboration between the telecommunications business and those Group businesses, while promoting the generation of synergies through such means as increasing the number of service users and enhancing user engagement in those Group businesses.



## Awareness of Business Environment

The main external environmental factors identified by the Group and its measures to address those factors are as follows:

| Rising interest rates | The Company borrows approximately 90% of its long-term interest-bearing debt at fixed interest rates, so rising interest rates will have no immediate material effect <sup>2</sup> . |
|-----------------------|--|
| Currency movements    | Although its currency risk exposure is limited, the Company utilizes forward foreign exchange contracts to reduce its exposure to currency risk as necessary.                        |

## Major Initiatives

- In the telecommunications business, in May 2024, the Company and KDDI Corporation agreed to begin discussions to consider expanding the scope of their collaborative initiative for jointly building out 5G³ networks in Japan. The companies agreed to consider expanding applicable coverage areas from rural areas to areas nationwide⁴ and to explore the mutual utilization of 4G base station assets, in addition to the current scope of 5G assets, among other initiatives. Additionally, in November 2024, the Company announced "AITRAS", a solution integrating AI and RAN⁵. "AITRAS" not only provides a high-capacity, high-performance, and high-quality RAN on the NVIDIA AI computing infrastructure but also enables the simultaneous and efficient operation of various AI applications, including generative AI. Moving forward, the Company aims not only to introduce "AITRAS" into its own commercial network, but also to expand it to domestic and international telecommunications operators. Furthermore, to accommodate even faster mobile broadband speeds and the increased demand for traffic, the Company submitted its establishment plan for specified base stations using the 4.9 GHz band to the Ministry of Internal Affairs and Communications and received approval for the plan from the Minister of Internal Affairs and Communications in December 2024. The Company aims to establish specified base stations in all prefectures in Japan by the end of the fiscal year ending March 31, 2031, and begin service by the end of the fiscal year ending March 31, 2032.
- In the new field of generative AI and related areas, in May 2024, the Company received approval from the Ministry of Economy, Trade and Industry for "Plans for Ensuring a Stable Supply of Cloud Programs as Specified Critical Products" in accordance with the Economic Security Promotion Act. In order to further expand its AI computing platforms, the Company is making a capital expenditure of approximately ¥150 billion. From the fiscal year ending March 31, 2025 to the fiscal year ending March 31, 2026, the Company plans to build new AI computing platforms at multiple domestic sites. This expansion plan has been approved by the Ministry of Economy, Trade and Industry, and the Company is expected to receive a subsidy of up to ¥42.1 billion. Additionally, in February 2025, the Company, SoftBank Group Corp., and OpenAI announced a partnership to develop and market Advanced AI called "Cristal intelligence." "Cristal intelligence" will securely integrate all the systems and data of individual enterprises in a way that is customized specifically for each company. They agreed to establish a joint venture (JV) company called "SB OpenAI Japan." This JV will market "Cristal intelligence" exclusively to companies in Japan. Furthermore, in March 2025, the Company signed a sale and purchase agreement with Sharp Corporation to acquire the land, buildings and other assets associated with Sharp Corporation's LCD panel plant, which is located in Sakai City, Osaka Prefecture, for the construction of a large-scale AI data center. The Company aims to launch operations of the data center in 2026, with a power capacity of approximately 150 megawatts.
- In the Enterprise segment, in September 2024, the Company conducted a share consolidation to make SB Technology Corp. (the Group's core ICT services company and the Company's subsidiary) a wholly owned subsidiary. The conversion of SB Technology Corp. into a wholly owned subsidiary enables mutual utilization of SB Technology Corp.'s engineering and security cloud services and the Company's customer base, engineering, communication services including network, AI/IoT/5G/digital marketing services, and other management resources. The Group believes that both companies will be able to work together to provide effective IT services to customers who feel that DX<sup>6</sup> promotion is an issue, and that the Group as a whole will, by extension, be able to maintain and enhance its competitive advantage in the Japanese IT services market.
- In the Financial segment, in December 2024, a decision was made to transfer the shares of PayPay Bank Corporation<sup>7</sup> held by Z Financial Corporation, which is a subsidiary of LY Corporation, to PayPay Corporation. Additionally, in February 2025, PayPay Corporation resolved to acquire shares of PayPay Securities Corporation<sup>7</sup> held by the Company and LY Corporation, and to subscribe to new shares issued by PayPay Securities Corporation through a third-party allotment. PayPay Corporation will strengthen its connection with PayPay Bank Corporation and PayPay Securities Corporation by becoming their parent company and will aim to further improve the convenience and customer satisfaction of its financial services.
- -The Company conducted a stock split whereby each share of the Company's common shares were split into 10 shares, with the effective date being October 1, 2024, and also established a new shareholder benefits program for common shares. Regarding the shareholder benefits program, PayPay Money Lite (¥1,000 worth)<sup>9</sup> will be presented to shareholders who have held the Company's common shares for 1 year or longer and hold 100 or more shares<sup>8</sup>. Through the stock split and the new shareholder benefits program, the Company will encourage new investors, including the young generation, to select the Company's shares as their first investment and hold it for the medium and long term. Furthermore, the Company would like investors to increase their understanding of its business by using services associated with the Company. As a result of these initiatives, the number of shareholders has risen to approximately 1,360,000 as of March 31, 2025, an increase of about 500,000 compared to March 31, 2024.
- The Company issued Series 2 Bond-Type Class Shares with a payment date of October 3, 2024. Like the Series 1 Bond-Type Class Shares issued in November 2023, the Series 2 Bond-Type Class Shares have no rights to convert into Common Shares, offer cumulative

dividends but no dividend payments beyond the preferred dividends initially set, and cause no dilution of the rights to vote. These features allow for an increase in equity capital while considering shareholders of Common Shares. Proceeds will be used to finance capital expenditures for growth investments that will contribute to the medium- to long-term enhancement of corporate value, such as the realization of services using generative AI, and the construction of Next-generation Social Infrastructure.

- In November 2024, the Company received the Grand Prize for the second consecutive year, a first in history, in the Sixth Nikkei SDGs Management Grand Prix, which selects companies that contribute to the United Nations' Sustainable Development Goals (SDGs). Additionally, we were selected as a "Prime Seat Company," which is a separate designation that recognizes companies that consistently achieve high evaluations. Furthermore, in December 2024, we were selected for the third consecutive year as a constituent of the World Index of the Dow Jones Sustainability Index (DJSI), one of the world's leading ESG indices.

#### Notes:

- For details on the material issues, please see the Company's website: https://www.softbank.jp/en/corp/sustainability/materiality/
- 2. Long-term interest-bearing debt refers to interest-bearing debt (bank loans, bonds, lease obligations, and securitization of receivables) excluding short-term borrowings and the impact of adopting IFRS 16 "Leases." Borrowings at fixed interest rates include certain borrowings with floating interest rates for which a fixed interest expense is obtained through interest rate swap transactions and others.
- 3. 5G (5th Generation) refers to 5th generation mobile communication systems.
- 4. Excludes Okinawa Cellular
- 5. RAN (Radio Access Network) refers to a wireless access network.
- 6. DX (digital transformation) refers to using of digital technology to provide new value and experiences and transform society.
- 7. PayPay Securities Corporation and PayPay Bank Corporation became subsidiaries of PayPay Corporation on April 1, 2025 and April 11, 2025, respectively.
- 8. The holding period shall be from March 31 to March 31 of the following year, or from September 30 to September 30 of the following year, and the first period shall be from March 31, 2025 to March 31, 2026. This is based on the date on which the shareholder is entered or recorded in the Company's shareholder register, which may differ from dates on which shares are acquired, etc. Furthermore, the benefits are applicable to shareholders who are entered or recorded with the same shareholder number on the Company's final shareholder register on March 31 and September 30 at least 3 consecutive times.
- 9. PayPay Money Lite can be used for transfers and bill payments (excluding taxes), as well as on the official PayPay/PayPay Card stores. It cannot be used for withdrawals or bill payments to local governments (such as taxes).

## b. Consolidated Results of Operations

(Billions of yen)

|                              | Fiscal Year Ended March 31 |         |        |          |
|------------------------------|----------------------------|---------|--------|----------|
|                              | 2024                       | 2025    | Change | Change % |
| Revenue                      | 6,084.0                    | 6,544.3 | 460.3  | 7.6%     |
| Operating income             | 876.1                      | 989.0   | 112.9  | 12.9%    |
| Profit before income taxes   | 805.9                      | 880.1   | 74.1   | 9.2%     |
| Income taxes                 | (215.6)                    | (224.8) | (9.1)  | 4.2%     |
| Net income                   | 590.3                      | 655.3   | 65.0   | 11.0%    |
| Net income attributable to:  |                            |         |        |          |
| Owners of the Company        | 489.1                      | 526.1   | 37.1   | 7.6%     |
| Non-controlling interests    | 101.2                      | 129.2   | 28.0   | 27.6%    |
| Adjusted EBITDA <sup>1</sup> | 1,667.7                    | 1,753.1 | 85.5   | 5.1%     |

#### Note:

An overview of the consolidated results of operations for the fiscal year ended March 31, 2025 is as follows:

#### (a) Revenue

For the fiscal year ended March 31, 2025, revenue increased by \(\frac{4}{4}0.3\) billion (7.6%) year on year to \(\frac{4}{6}.544.3\) billion, increasing across all reportable segments. Revenue increased by \(\frac{4}{2}2.9\) billion<sup>2</sup> in the Distribution segment mainly due to solid increase in revenue from ICT related products and recurring revenue products for enterprise customers, as well as from the effect of inter-segment transactions related to AI computing infrastructure, by \(\frac{4}{1}30.3\) billion in the Consumer segment mainly due to increases in revenues from sales of goods and others and mobile revenue, by \(\frac{4}{8}8.5\) billion in the Enterprise segment mainly due to an increase in demand for solutions associated with digitalization, by \(\frac{4}{6}4.0\) billion in the Media & EC segment mainly due to increased media revenue and commerce revenue, and by \(\frac{4}{4}4.5\) billion in the Financial segment mainly due to an increase in gross merchandise value of QR code payments and credit card services conducted by PayPay Corporation and PayPay Card Corporation.

Note:

#### (b) Operating income

For the fiscal year ended March 31, 2025, operating income increased by ¥112.9 billion (12.9%) year on year to ¥989.0 billion, increasing across all reportable segments. The Media & EC segment saw an increase of ¥69.3 billion in operating income mainly due to the recording of profits associated with the loss of control of subsidiaries in the LY Group and increase in media income. Furthermore, operating income increased by ¥38.2 billion in the Financial segment, by ¥35.2 billion in the Consumer segment, by ¥4.2 billion in the Distribution segment, and by ¥3.4 billion in the Enterprise segment. Notably, with an increase in gross merchandise value of QR code payments and credit card services conducted by PayPay Corporation and PayPay Card Corporation, the Financial segment has turned profitable in the fiscal year ended March 31, 2025.

#### (c) Net income

For the fiscal year ended March 31, 2025, net income increased by ¥65.0 billion (11.0%) year on year to ¥655.3 billion. This is mainly due to the aforementioned significant increase in operating income, while the increase was partly offset by losses on valuation of investment securities held, the absence of the gain on changes in equity interest associated with the change in the LY Group's equity interest in Webtoon Entertainment Inc., which had been recorded in the same period of the previous year, as well as the recording of loss on valuation of put options for equity method affiliates.

## (d) Net income attributable to owners of the Company

For the fiscal year ended March 31, 2025, net income attributable to owners of the Company increased by ¥37.1 billion (7.6%) year on year to ¥526.1 billion. Net income attributable to non-controlling interests increased by ¥28.0 billion (27.6%) year on year to ¥129.2 billion, mainly due to an increase in net income at the LY Group.

## (e) Adjusted EBITDA

For the fiscal year ended March 31, 2025, adjusted EBITDA increased by ¥85.5 billion (5.1%) year on year to ¥1,753.1 billion, mainly due to an increase in operating income.

<sup>1.</sup> Adjusted EBITDA = operating income + depreciation and amortization (including loss on disposal of non-current assets) + stock compensation expenses ± other adjustments. For details, refer to "(4) Non-IFRS Financial Measures."

<sup>2.</sup> Excluding the effect of inter-segment transactions related to AI computing infrastructure, the revenue increase was ¥162.1 billion.

## c. Results by Segment

#### (a) Consumer Segment

#### **OVERVIEW**

In the Consumer segment, the Group provides services, such as mobile services, broadband services, and electricity services, including the *Ouchi Denki (Home Electricity)* service, to individual customers in Japan. The Company procures mobile devices from mobile device manufacturers and sells the mobile devices to distributors operating SoftBank shops, etc. and individual customers.

#### FINANCIAL RESULTS

(Billions of yen)

|   | Fiscal Year Ended March 31 |         |        |          |
|---|----------------------------|---------|--------|----------|
|   | 2024                       | 2025    | Change | Change % |
| Revenue                                 | 2,822.6                    | 2,952.9 | 130.3  | 4.6%     |
| Operating expenses <sup>1</sup>         | 2,327.4                    | 2,422.4 | 95.0   | 4.1%     |
| Of which, depreciation and amortization | 395.6                      | 378.8   | (16.8) | (4.2)%   |
| Segment income                          | 495.2                      | 530.4   | 35.2   | 7.1%     |

Note:

#### Breakdown of Revenue

(Billions of yen)

|   |                            |         | (-     | Difficilis of yell) |
|---|----------------------------|---------|--------|---------------------|
|   | Fiscal Year Ended March 31 |         |        |                     |
|   | 2024                       | 2025    | Change | Change %            |
| Service revenues                        | 2,187.2                    | 2,239.0 | 51.8   | 2.4%                |
| Mobile                                  | 1,521.9                    | 1,574.5 | 52.6   | 3.5%                |
| Broadband                               | 403.8                      | 408.8   | 4.9    | 1.2%                |
| Electricity                             | 261.5                      | 255.8   | (5.7)  | (2.2)%              |
| Revenues from sales of goods and others | 635.4                      | 713.9   | 78.4   | 12.3%               |
| Total revenue                           | 2,822.6                    | 2,952.9 | 130.3  | 4.6%                |

Note:

Consumer segment revenue increased by ¥130.3 billion (4.6%) year on year to ¥2,952.9 billion. Within Consumer segment revenue, service revenues increased by ¥51.8 billion (2.4%) year on year to ¥2,239.0 billion, and revenues from sales of goods and others increased by ¥78.4 billion (12.3%) year on year to ¥713.9 billion.

Within service revenues, mobile revenue increased by \(\frac{\pmathrm{\text{45}}}{2.6}\) billion (3.5%) year on year. The increase mainly reflected the decrease of customer acquisition measures, which are deducted from revenue, and the growth in smartphone subscribers, led primarily by the \(Y\)!mobile brand. Annual average revenue per user, which had decreased \(\frac{\pmathrm{\text{4120}}}{120}\) in the previous fiscal year, was flat year on year in the current fiscal year. This was due to the downward pressure from the growing number of users on the low-priced \(Y\)!mobile brand being absorbed by the increased penetration of the new price plans introduced in October 2023. In addition, mobile revenue (excluding the impact of customer acquisition measures) has transitioned to year-on-year growth since the three months ended December 31, 2023.

(Billions of yen)

|  | Fiscal Year Ended March 31, 2024 |       |        | Fiscal Year Ended March 31, 2025 |       |       | 025    |       |
|--|----------------------------------|-------|--------|----------------------------------|-------|-------|--------|-------|
|  | Q1                               | Q2    | Q3     | Q4                               | Q1    | Q2    | Q3     | Q4    |
| Mobile revenue   | 384.6                            | 392.0 | 374.8  | 370.4                            | 392.3 | 396.5 | 388.2  | 397.5 |
| Of which, the impact of customer acquisition measures <sup>1</sup>     | -                                | _     | (18.3) | (22.7)                           | _     | _     | (11.2) | (2.0) |
| Mobile revenue (excluding the impact of customer acquisition measures) | 384.6                            | 392.0 | 393.0  | 393.1                            | 392.3 | 396.5 | 399.4  | 399.5 |
| YoY change   | (5.8)                            | (0.5) | 4.9    | 6.4                              | 7.6   | 4.5   | 6.3    | 6.4   |

Note:

<sup>\*</sup> From the three months ended June 30, 2024, certain subsidiaries that were previously classified under the "Consumer segment" has been transferred to "Other." As a result, the figures for the fiscal year ended March 31, 2024 have been retrospectively adjusted.

<sup>1.</sup> Operating expenses include cost of sales, selling, general and administrative expenses, other operating income, and other operating expenses.

<sup>\*</sup> From the three months ended June 30, 2024, certain subsidiaries that were previously classified under the "Consumer segment" has been transferred to "Other." As a result, the figures for Broadband, which included the subsidiaries, for the fiscal year ended March 31, 2024 have been retrospectively adjusted.

<sup>1.</sup> Based on IFRS 15 "Revenue from Contracts with Customers", certain customer acquisition measures are deducted from mobile revenue.

Broadband revenue increased by ¥4.9 billion (1.2%) year on year. This increase was mainly due to an increase in subscribers of the *SoftBank Hikari* fiber-optic service<sup>1</sup>.

Electricity revenue decreased by ¥5.7 billion (2.2%) year on year. This decrease was mainly due to decreases in subscribers of the *Ouchi Denki (Home Electricity)* service.

The increase in revenues from sales of goods and others was mainly due to an increase in unit prices of smartphones.

Operating expenses were \(\frac{\pma}{2}\),422.4 billion, an increase of \(\frac{\pma}{9}\)5.0 billion (4.1%) year on year. This increase was mainly due to increases in the cost of goods of smartphones, etc., and sales promotion expenses.

As a result, segment income increased by ¥35.2 billion (7.1%) year on year to ¥530.4 billion.

Note:

1. Includes subscribers of SoftBank Air

# (b) Enterprise Segment OVERVIEW

In the Enterprise segment, the Group provides a wide range of services for enterprise customers. These include mobile services such as mobile lines and mobile device rental, fixed-line communications services such as fixed-line telephones and data communications, as well as various solution services for enterprises such as data center, cloud, security, global, AI, IoT, and digital marketing services.

#### FINANCIAL RESULTS

(Billions of yen)

|   | Fiscal Year Ended March 31 |       |        |          |
|---|----------------------------|-------|--------|----------|
|   | 2024                       | 2025  | Change | Change % |
| Revenue                                 | 833.9                      | 922.4 | 88.5   | 10.6%    |
| Operating expenses <sup>1</sup>         | 667.1                      | 752.1 | 85.0   | 12.7%    |
| Of which, depreciation and amortization | 156.7                      | 166.3 | 9.6    | 6.1%     |
| Segment income                          | 166.8                      | 170.3 | 3.4    | 2.1%     |

Note:

#### Breakdown of Revenue

(Billions of ven)

|                              |                |               | ,      | Difficilis of yell) |
|------------------------------|----------------|---------------|--------|---------------------|
|                              | Fiscal Year Er | nded March 31 |        |                     |
|                              | 2024           | 2025          | Change | Change %            |
| Mobile                       | 314.6          | 315.9         | 1.3    | 0.4%                |
| Fixed-line                   | 173.8          | 169.3         | (4.4)  | (2.6)%              |
| Business solution and others | 345.6          | 437.2         | 91.6   | 26.5%               |
| Total revenue                | 833.9          | 922.4         | 88.5   | 10.6%               |

Note:

Enterprise segment revenue increased by ¥88.5 billion (10.6%) year on year to ¥922.4 billion. Within Enterprise segment revenue, mobile revenue increased by ¥1.3 billion (0.4%) to ¥315.9 billion, fixed-line revenue decreased by ¥4.4 billion (2.6%) to ¥169.3 billion, and business solution and others revenue increased by ¥91.6 billion (26.5%) to ¥437.2 billion.

The increase in mobile revenue was mainly due to an increase in telecommunications revenue from a growth in the number of subscribers to mobile services.

The decrease in fixed-line revenue was mainly due to a decrease in the number of subscribers to telephone services.

The increase in business solution and others revenue was mainly due to taking over the business of WeWork Japan GK, increased revenue mainly from cloud services, security solutions and IoT solutions as a result of capturing enterprise customers' demand for digitalization, and the effect of the consolidation of Cubic Telecom Ltd.

Operating expenses were ¥752.1 billion, an increase of ¥85.0 billion (12.7%) year on year. This increase was mainly due to the effect of the aforementioned business succession of WeWork Japan GK and the consolidation of Cubic Telecom Ltd., an increase in costs following the abovementioned increase in business solution and others revenue, and the absence of reversal of provisions for litigation recorded in the previous fiscal year.

As a result, segment income increased by \(\xi\)3.4 billion (2.1%) year on year to \(\xi\)170.3 billion.

<sup>\*</sup> From the three months ended June 30, 2024, SB Technology Corp. and Cybertrust Japan Co., Ltd., etc., which were previously classified under "Other", have been transferred to the "Enterprise segment." As a result, the figures for the fiscal year ended March 31, 2024 have been retrospectively adjusted.

<sup>1.</sup> Operating expenses include cost of sales, selling, general and administrative expenses, other operating income, and other operating expenses.

<sup>\*</sup> From the three months ended June 30, 2024, the revenues of SB Technology Corp. and Cybertrust Japan Co., Ltd., etc., which have been transferred to the "Enterprise segment," have been included in "Business solution and others." Also, in the three months ended June 30, 2024, the Company has revised its business management categories and transferred certain products from "Mobile" and "Fixed-line" to "Business solution and others." Accordingly, the breakdown of all service categories in the "Enterprise segment" revenue for the fiscal year ended March 31, 2024 has been retrospectively adjusted.

## (c) Distribution Segment

#### **OVERVIEW**

In the Distribution segment, the Group provides cutting-edge products and services that quickly capture the ever-changing market environment. For enterprise customers, the Group offers products and services primarily addressing cloud services and advanced technologies including AI. For individual customers, the Group undertakes the planning and provision of products and services across a wide range of areas such as software, mobile accessories, and IoT products, as a manufacturer and a distributor.

#### FINANCIAL RESULTS

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|   | Fiscal Year Ended March 31 |       |        |          |
|---|----------------------------|-------|--------|----------|
|   | 2024                       | 2025  | Change | Change % |
| Revenue                                 | 646.6                      | 889.5 | 242.9  | 37.6%    |
| Operating expenses <sup>1</sup>         | 620.4                      | 859.1 | 238.7  | 38.5%    |
| Of which, depreciation and amortization | 4.4                        | 4.3   | (0.1)  | (2.8)%   |
| Segment income                          | 26.2                       | 30.4  | 4.2    | 16.0%    |

Note:

Distribution segment revenue increased by \(\frac{\text{242.9}}{242.9}\) billion (37.6%) year on year to \(\frac{\text{\text{\text{\text{889.5}}}}{1000}\) billion. This increase was mainly due to solid growth in ICT related products and recurring revenue products for enterprise customers such as cloud and SaaS, which have been strategic areas of focus, the effect of inter-segment transactions related to AI computing infrastructure<sup>2</sup>, and increased sales of PCs due to migration from Windows 10, which is reaching the end of its support.

Operating expenses were \pmu 859.1 billion, an increase of \pmu 238.7 billion (38.5%) year on year. This increase was mainly due to an increase in cost of sales associated with the increase in revenue.

As a result, segment income increased by ¥4.2 billion (16.0%) year on year to ¥30.4 billion.

Note:

2. These transactions refer to revenue to Other, resulting from SB C&S Corp.'s sale of AI computing infrastructure, which was purchased from NVIDIA, to SoftBank Corp.

<sup>1.</sup> Operating expenses include cost of sales, selling, general and administrative expenses, other operating income, and other operating expenses.

## (d) Media & EC Segment OVERVIEW

In the Media & EC segment, the Group offers services that center on media and commerce, covering online to offline services in a comprehensive manner. In the media field, the Group provides advertising-related services on its comprehensive Internet service, *Yahoo! JAPAN*, and communication app, *LINE*. In the commerce field, the Group provides online shopping services such as *Yahoo! JAPAN Auction*. In the strategy field, the Group provides services centered on FinTech, which the Group is working to develop into new drivers of earnings alongside media and commerce.

#### FINANCIAL RESULTS

(Billions of yen)

|   | Fiscal Year Ended March 31 |         |        |          |
|---|----------------------------|---------|--------|----------|
|   | 2024                       | 2025    | Change | Change % |
| Revenue                                 | 1,614.1                    | 1,678.1 | 64.0   | 4.0%     |
| Operating expenses <sup>1</sup>         | 1,416.2                    | 1,410.8 | (5.4)  | (0.4)%   |
| Of which, depreciation and amortization | 161.3                      | 163.3   | 2.1    | 1.3%     |
| Segment income                          | 198.0                      | 267.3   | 69.3   | 35.0%    |

Note:

#### Breakdown of Revenue

(Billions of yen)

|               | Fiscal Year Ended March 31 |         |        |          |
|---------------|----------------------------|---------|--------|----------|
|               | 2024                       | 2025    | Change | Change % |
| Media         | 694.4                      | 723.9   | 29.5   | 4.2%     |
| Commerce      | 825.2                      | 846.1   | 20.9   | 2.5%     |
| Strategy      | 87.6                       | 100.3   | 12.7   | 14.5%    |
| Other         | 6.9                        | 7.7     | 0.8    | 12.1%    |
| Total revenue | 1,614.1                    | 1,678.1 | 64.0   | 4.0%     |

Note:

Media & EC segment revenue increased by \$64.0 billion (4.0%) year on year to \$1,678.1 billion. Within Media & EC segment revenue, media revenue increased by \$29.5 billion (4.2%) to \$723.9 billion, commerce revenue increased by \$20.9 billion (2.5%) to \$846.1 billion, strategy revenue increased by \$12.7 billion (14.5%) to \$100.3 billion, and other revenue increased by \$0.8 billion (12.1%) to \$7.7 billion.

The increase in media revenue mainly reflected an increase in revenue from account advertising.

The increase in commerce revenue was mainly due to an increase in transaction value of the ZOZO Group (ZOZO, Inc. and its subsidiaries) and the ASKUL Group (ASKUL Corporation and its subsidiaries), as well as a strong performance by service e-commerce, which handles travel and restaurant booking.

The increase in strategy revenue mainly reflected an increase in revenue in the FinTech field such as PayPay Bank Corporation.

Operating expenses were \(\frac{\pmathbb{4}}{1}\),410.8 billion, a decrease of \(\frac{\pmathbb{5}}{5}\).4 billion (0.4%) year on year. This decrease mainly reflected the recording of gain on loss of control over subsidiaries for IPX Corporation, LINE NEXT Corporation, and ValueCommerce Co., Ltd. and decrease in impairment losses in companies such as LY Corporation, while there were increases in sales promotion expenses, expenses for security measures, and cost of sales associated with the increase in revenue.

As a result, segment income increased by ¥69.3 billion (35.0%) year on year to ¥267.3 billion.

<sup>1.</sup> Operating expenses include cost of sales, selling, general and administrative expenses, other operating income, and other operating expenses.

<sup>\*</sup> In the three months ended December 31, 2024, the LY Group revised its management categories and transferred certain services previously categorized under "Media" to "Commerce." Accordingly, the breakdown of "Media" and "Commerce" in the "Media & EC segment" revenue for the fiscal year ended March 31, 2024 has been restated to reflect these changes.

## (e) Financial Segment

#### **OVERVIEW**

In the Financial segment, the Group provides cashless payment services such as QR code payments and credit card services, development and provision of marketing solutions for merchants, financial services such as asset management, and provision of payment processing services offering one-stop payment solutions for diversified payment methods including credit cards, electronic money, and QR codes.

## FINANCIAL RESULTS

(Billions of yen)

|   | Fiscal Year Ended March 31 |       |        |          |
|---|----------------------------|-------|--------|----------|
|   | 2024                       | 2025  | Change | Change % |
| Revenue                                 | 232.8                      | 277.3 | 44.5   | 19.1%    |
| Operating expenses <sup>1</sup>         | 237.8                      | 244.1 | 6.3    | 2.7%     |
| Of which, depreciation and amortization | 20.9                       | 23.5  | 2.6    | 12.4%    |
| Segment income                          | (5.0)                      | 33.2  | 38.2   | _        |

Note:

Financial segment revenue increased by ¥44.5 billion (19.1%) year on year to ¥277.3 billion. This increase was mainly due to an increase in gross merchandise value of QR code payments and credit card services conducted by PayPay Corporation and PayPay Card Corporation.

Operating expenses were ¥244.1 billion, an increase of ¥6.3 billion (2.7%) year on year. This increase was mainly due to an increase in sales promotion expenses related to point rewards, etc., due to the aforementioned increase in gross merchandise value of QR code payments and credit card services conducted by PayPay Corporation and PayPay Card Corporation, while there were cost reductions associated with optimizing fixed costs.

As a result, segment income increased by ¥38.2 billion year on year to ¥33.2 billion, transitioning this segment to profitability.

<sup>1.</sup> Operating expenses include cost of sales, selling, general and administrative expenses, other operating income, and other operating expenses.

## (2) Overview of Consolidated Financial Position

|  | lions |  |
|--|-------|--|
|  |       |  |
|  |       |  |

|                   |                         | March 31, 2024 | March 31, 2025 | Change  | Change % |
|-------------------|-------------------------|----------------|----------------|---------|----------|
|                   | Current assets          | 5,268.0        | 4,858.7        | (409.4) | (7.8)%   |
|                   | Non-current assets      | 10,253.9       | 11,243.5       | 989.7   | 9.7%     |
| Tota              | al assets               | 15,521.9       | 16,102.2       | 580.3   | 3.7%     |
|                   | Current liabilities     | 7,085.3        | 6,835.2        | (250.1) | (3.5)%   |
|                   | Non-current liabilities | 4,501.0        | 5,001.6        | 500.6   | 11.1%    |
| Total liabilities |                         | 11,586.3       | 11,836.8       | 250.6   | 2.2%     |
| Total equity      |                         | 3,935.6        | 4,265.4        | 329.7   | 8.4%     |

(Billions of yen)

|  | Fiscal Year Ended March 31 |       |        |  |
|--|----------------------------|-------|--------|--|
|  | 2024                       | 2025  | Change |  |
| Capital expenditures <sup>1</sup>  | 650.9                      | 912.8 | 261.9  |  |
| Of which, capital expenditures in the Consumer segment and Enterprise segment <sup>2</sup> | 312.8                      | 321.8 | 9.0    |  |

Notes:

#### **ASSETS**

Total assets amounted to \$16,102.2 billion as of March 31, 2025, an increase of \$580.3 billion (3.7%) from the previous fiscal yearend. This was mainly due to an increase of \$374.4 billion in other financial assets, an increase of \$224.8 billion in investment securities
in banking business, an increase of \$198.2 billion in property, plant and equipment, an increase of \$144.6 billion in trade and other
receivables, and an increase of \$87.0 billion in right-of-use assets, while there was a decrease of \$557.3 billion in cash and cash
equivalents. The increase in property, plant and equipment was due to the acquisition of the land and buildings of Sharp Corporation's
Sakai Plant and AI computing infrastructure. The increase in right-of-use assets was due to the effect of the business succession of
WeWork Japan GK, as the future facility usage rights specified in the succeeded real estate lease contracts was recognized as assets.

#### LIABILITIES

Total liabilities amounted to ¥11,836.8 billion as of March 31, 2025, an increase of ¥250.6 billion (2.2%) from the previous fiscal year-end. This mainly reflected an increase of ¥293.6 billion in trade and other payables and an increase of ¥152.8 billion in deposits for banking business, while there was a decrease of ¥358.7 billion in interest-bearing debt. Interest-bearing debt decreased mainly due to the contractual repayment of various loans, despite increases from the issuance of corporate bonds and the recording of lease liabilities due to the effect of the business succession of WeWork Japan GK.

## EOUITY

Total equity amounted to \(\frac{\pmathbf{4}}{4}\),265.4 billion as of March 31, 2025, an increase of \(\frac{\pmathbf{3}}{3}\).929.7 billion (8.4%) from the previous fiscal year-end. Equity attributable to owners of the Company increased by \(\frac{\pmathbf{3}}{3}\).66.6 billion. This mainly reflected an increase of \(\frac{\pmathbf{5}}{2}\).1 billion due to the recording of net income for the fiscal year ended March 31, 2025 and an increase of \(\frac{\pmathbf{2}}{2}\).8 billion due to the issuance of new shares including Series 2 Bond-Type Class Shares, while there was a decrease of \(\frac{\pmathbf{4}}{4}\).9 billion due to payment of cash dividends.

## CAPITAL EXPENDITURES

In the fiscal year ended March 31, 2025, capital expenditures were ¥912.8 billion, an increase of ¥261.9 billion year on year. This increase was mainly due to increased investments in AI computing infrastructure and AI data centers, as well as increased capital expenditures by the LY Group. Additionally, during the three months ended December 31, 2024, ¥66.5 billion³ was recorded under intangible assets as the establishment license fee for specified base stations using the 4.9 GHz band.

3. The payment period for the establishment license fee for specified base stations is 16 years. The fee is calculated at present value, considering that it is a long-term payment over the certification period.

<sup>1.</sup> Acceptance basis.

<sup>2.</sup> Capital expenditures in the Consumer segment and the Enterprise segment exclude investments in devices for rental services, shared equipment (contributions by other operators), establishment license fee for specified base stations using the 4.9GHz band, and the impact of adopting IFRS 16 "Leases."

|  | Fiscal Year |         |         |
|--|-------------|---------|---------|
|  | 2024        | 2025    | Change  |
| Cash flows from operating activities                 | 1,239.7     | 1,367.9 | 128.2   |
| Cash flows from investing activities                 | (927.6)     | (995.2) | (67.6)  |
| Cash flows from financing activities                 | (357.1)     | (956.4) | (599.3) |
| Cash and cash equivalents at the end of the period   | 1,992.9     | 1,435.5 | (557.3) |
| Free cash flow <sup>1</sup>                          | 312.1       | 372.7   | 60.6    |
| Adjusted free cash flow                              | 532.8       | 436.5   | (96.3)  |
| (excluding LY Group and PayPay, etc.) <sup>1,2</sup> |             |         |         |
| Primary free cash flow <sup>1,3</sup>                | 607.7       | 603.3   | (4.3)   |

#### Notes:

- 1. Refer to "(4) Non-IFRS Financial Measures" for calculation methods of free cash flow, adjusted free cash flow (excluding LY Group and PayPay, etc.) and primary free cash flow.
- 2. Adjusted free cash flow (excluding LY Group and PayPay, etc.) = free cash flow + (proceeds from the securitization of installment sales receivables repayments thereof) free cash flow of the LY Group and PayPay, etc. + other items such as dividends received from A Holdings Corporation and investment in PayPay Securities Corporation. "LY Group and PayPay, etc." refers to A Holdings Corporation, LY Corporation and its subsidiaries (LY Group), B Holdings Corporation, PayPay Corporation, PayPay Card Corporation, PayPay Securities Corporation, etc.
- 3. Primary free cash flow is a measure calculated by adding back the amounts spent as long-term growth investments to adjusted free cash flow (excluding LY Group and PayPay, etc.). Long-term growth investments include investments in AI computing infrastructure, AI data centers, and Cubic Telecom Ltd.

#### a. Cash flows from operating activities

In the fiscal year ended March 31, 2025, net cash inflow from operating activities was ¥1,367.9 billion, an increase of ¥128.2 billion in cash inflow year on year. This increase mainly reflected an increase in EBITDA, a decrease in income taxes paid, and an increase in income taxes refunded.

#### b. Cash flows from investing activities

In the fiscal year ended March 31, 2025, net cash outflow from investing activities was ¥995.2 billion, an increase of ¥67.6 billion in cash outflow year on year. This was mainly due to the acquisition of the land and buildings of Sharp Corporation's Sakai Plant and AI computing infrastructure, which more than offset the acquisition of shares for the consolidation of Cubic Telcom Ltd. in the previous fiscal year and lower expenditures in the telecommunications business for the current fiscal year.

Cash flows from investing activities include an expenditure of ¥166.9 billion related to long-term growth investments.

## c. Cash flows from financing activities

In the fiscal year ended March 31, 2025, net cash outflow from financing activities was ¥956.4 billion. While there were cash inflows of ¥1,894.3 billion from fund procurement, including bank loans, leases, corporate bonds, the securitization of receivables, and issuance of Series 2 Bond-Type Class Shares, there were cash outflows of ¥2,850.7 billion for factors including the contractual repayment of loans, payment of cash dividends, and acquisition of shares in subsidiaries.

#### d. Cash and cash equivalents at the end of the period

As a result of (a) through (c) above and others, cash and cash equivalents as of March 31, 2025 were \(\frac{\pma}{1}\),435.5 billion, a decrease of \(\frac{\pma}{557.3}\) billion year on year.

#### e. Primary free cash flow

In the fiscal year ended March 31, 2025, primary free cash flow was positive ¥603.3 billion, a decrease of ¥4.3 billion year on year. This increase mainly reflected the dividends received by the Company from A Holdings Corporation in connection with proceeds from its sale of LY Corporation shares during the three months ended September 30, 2024, while there was a decrease in income from the securitization of installment sales receivables.

## (4) Non-IFRS Financial Measures

The Group uses financial indicators that are not defined or recognized by IFRS. The indicators are used by management to enhance understanding of the Group's performance and to serve as important measures for evaluating current performance. Since these measures are not defined by IFRS, they may be calculated differently or used for different purposes by other companies, which restricts their usefulness in terms of comparability.

## a. Adjusted EBITDA

Adjusted EBITDA is calculated by adding and subtracting "Depreciation and amortization (including loss on disposal of noncurrent assets)", "Stock compensation expenses" and "Other adjustments" that do not occur in normal business activities, to operating income. "Other adjustments" include "Other operating income" and "Other operating expenses" presented in the Consolidated Statement of Income. The Groups uses adjusted EBITDA as a measure for evaluating performance excluding the impact of non-cash transactions. The Group believes that adjusted EBITDA is a useful and necessary indicator to appropriately evaluate performance.

Operating income is reconciled to adjusted EBITDA as follows.

|  |                   | (Billions of yen) |  |
|--|-------------------|-------------------|--|
|  | Fiscal Year Ended | Fiscal Year Ended |  |
|  | March 31, 2024    | March 31, 2025    |  |
| Operating income                                 | 876.1             | 989.0             |  |
| (Add) Depreciation and amortization <sup>1</sup> | 769.1             | 770.0             |  |
| (Add) Stock compensation expenses                | 23.0              | 19.3              |  |
| (Add (subtract)) Other adjustments:              | 14.7              | 13.8              |  |
| Impairment loss                                  | 14./              | 13.6              |  |
| (Add (subtract)) Other adjustments:              | (4.8)             | (39.0)            |  |
| Gain on loss of control over subsidiaries        | (4.0)             | (39.0)            |  |
| (Add (subtract)) Other adjustments:              | (10.5)            | _                 |  |
| Gain on sale of businesses                       | (10.3)            |                   |  |
| Adjusted EBITDA                                  | 1,667.7           | 1,753.1           |  |

Note:

<sup>1. &</sup>quot;Depreciation and amortization" in the table above includes Depreciation and amortization (\(\xi\)743.8 billion for the fiscal year ended March 31, 2024 and \(\xi\)748.0 billion for the fiscal year ended March 31, 2025) and Loss on disposal of property, plant and equipment and intangible assets (\(\xi\)25.3 billion for the fiscal year ended March 31, 2024 and \(\xi\)22.0 billion for the fiscal year ended March 31, 2025) stated in "4. Consolidated Financial Statements and Primary Notes, (4) Consolidated Statement of Cash Flows."

b. Free Cash Flow, Adjusted Free Cash Flow (excluding LY Group and PayPay, etc.), and Primary Free Cash Flow

Free cash flow is a measure calculated by adding cash flows from operating activities and cash flows from investing activities. Adjusted free cash flow (excluding LY Group and PayPay, etc.) is calculated by adding the proceeds from the securitization of installment sales receivables for devices, subtracting the repayments thereof, as well as adding the dividend payments received from A Holdings Corporation, and excluding the free cash flow of LY Group and PayPay, etc.

Primary free cash flow is a measure that excludes strategic investments which contribute to mid- to long-term growth, such as the construction of AI computing infrastructure, from adjusted free cash flow (excluding LY Group and PayPay, etc.). The Group believes this is a useful indicator for evaluating ongoing cash generating ability i.e., debt repayment ability and dividend paying ability, mainly in existing businesses of the Company and its wholly owned subsidiaries.

On the consolidated statement of cash flows, the proceeds and repayments from the securitization of installment sales receivables are included in the cash flows from financing activities. Given that said receivables arise in the course of operating activities, the Group believes that an indicator that would more appropriately represent the Group's ordinary cash generating capacity would add or subtract the cash flow from the securitization of said receivables to or from the cash flows from operating activities. Therefore, in the process of calculating adjusted free cash flow (excluding LY Group and PayPay, etc.) and primary free cash flow, we add and subtract the proceeds and repayments from the securitization of installment sales receivables as adjustments to free cash flow.

Adjustment items and adjustment amounts for free cash flow, adjusted free cash flow (excluding LY Group and PayPay, etc.), and primary free cash flow are as follows.

|  | Fiscal Year Ended<br>March 31, 2024 | (Billions of yen)<br>Fiscal Year Ended<br>March 31, 2025 |
|--|-------------------------------------|--|
| Cash flows from operating activities                                     | 1,239.7                             | 1,367.9  |
| Cash flows from investing activities (capital expenditures) <sup>1</sup> | (552.2)                             | (743.5)  |
| Cash flows from investing activities (others) <sup>2</sup>               | (375.4)                             | (251.7)  |
| Free cash flow   | 312.1                               | 372.7  |
| Effect of securitization of installment sales receivables                | 77.9                                | (8.6)  |
| Securitization of installment sales receivables: Proceeds <sup>3</sup>   | 458.8                               | 370.6  |
| Securitization of installment sales receivables: Repayments <sup>3</sup> | (380.9)                             | (379.2)  |
| Free cash flow from LY Group and PayPay, etc.4                           | 130.8                               | (15.2)   |
| Others <sup>5</sup>  | 12.0                                | 87.7   |
| Adjusted free cash flow (excluding LY Group and PayPay, etc.)            | 532.8                               | 436.5  |
| Long-term growth investments <sup>6</sup>                                | (74.9)                              | (166.9)  |
| Primary free cash flow   | 607.7                               | 603.3  |
|  |                                     |  |

#### Notes:

- 1. Cash flows from investing activities (capital expenditures) is the net amount of "Purchases of property, plant and equipment and intangible assets" and "Proceeds from sales of property, plant and equipment and intangible assets" included in Cash flows from investing activities on the Consolidated Statement of Cash Flows
- 2. Cash flows from investing activities (others) is the net amount of "Payments for acquisition of investments," "Proceeds from sales/redemption of investments," "Proceeds from sales/redemption of investment securities in banking business," "Proceeds from (payments for) obtaining control of subsidiaries," "Proceeds from (payments for) loss of control over subsidiaries," and "Other" included in Cash flows from investing activities on the Consolidated Statement of Cash Flows.
- 3. Securitization of installment sales receivables: Proceeds and Securitization of installment sales receivables: Repayments are mainly included in "Increase (decrease) in short-term interest-bearing debt, net," "Proceeds from interest-bearing debt" and "Repayment of interest-bearing debt" included in Cash flows from financing activities on the Consolidated Statement of Cash Flows. Proceeds and repayments of short-term installment sales receivables transactions are netted.
- 4. "LY Group and PayPay, etc." refers to A Holdings Corporation, LY Corporation and its subsidiaries (LY Group), B Holdings Corporation, PayPay Corporation, PayPay Securities Corporation, etc.
- 5. Includes items such as dividends received from A Holdings Corporation (including the dividends received from A Holdings Corporation in connection with proceeds from its sale of LY Corporation shares during the three months ended September 30, 2024) and investment in PayPay Securities Corporation.
- 6. Includes investments in AI computing infrastructure, AI data centers, and Cubic Telecom Ltd.

(Billions of ven)

|  |   |  | (L     | of yen)  |
|--|---|--|--------|----------|
|  | Fiscal Year Ended<br>March 31, 2025<br>(Actual) | Fiscal Year Ending<br>March 31, 2026<br>(Forecast) | Change | Change % |
| Revenue  | 6,544.3   | 6,700.0  | 155.7  | 2.4%     |
| Operating income                                 | 989.0   | 1,000.0  | 11.0   | 1.1%     |
| Net income attributable to owners of the Company | 526.1   | 540.0  | 13.9   | 2.6%     |

Forecasts for operating income by segment for the fiscal year ending March 31, 2026

(Billions of yen)

|                                   | Fiscal Year Ended<br>March 31, 2025<br>(Actual) | Fiscal Year Ending<br>March 31, 2026<br>(Forecast) | Change | Change % |
|-----------------------------------|---|--|--------|----------|
| Consumer segment                  | 530.4   | 550.0  | 19.6   | 3.7%     |
| Enterprise segment                | 170.3   | 188.0  | 17.7   | 10.4%    |
| Distribution segment              | 30.4  | 32.0   | 1.6    | 5.1%     |
| Media & EC segment <sup>1,2</sup> | 258.8   | 220.0  | 29.5   | 0.00/    |
| Financial segment <sup>1,2</sup>  | 41.7  | 330.0  |        | 9.8%     |
| Subtotal                          | 1,031.6   | 1,100.0  | 68.4   | 6.6%     |
| Other <sup>3</sup>                | (42.6)  | (100.0)  | (57.4) | -        |
| Total                             | 989.0   | 1,000.0  | 11.0   | 1.1%     |

#### Notes:

- 1. From the fiscal year ending March 31, 2026, PayPay Bank Corporation, which was previously classified under the "Media & EC segment," will be transferred to the "Financial segment." As a result, the figures for the "Media & EC segment" and the "Financial segment" for the fiscal year ended March 31, 2025 have been retrospectively adjusted. Note that these retrospectively adjusted figures are currently under review.
- 2.As PayPay Corporation, which is classified under the "Financial segment," is preparing for an initial public offering (IPO), the operating income forecasts of the "Media & EC segment" and "Financial segment" for the fiscal year ending March 31, 2026 are disclosed as a combined total.
- 3. Other includes operating income and loss not included in any of the "Consumer," "Enterprise," "Distribution," "Media & EC," and "Financial" segments, and adjustments including eliminations of intersegment transactions and expenses not allocated to each reportable segment.

In the fiscal year ending March 31, 2026, which is the final year of the current Medium-term Management Plan, the Company expects to post its second consecutive year of revenue and profit growth on a consolidated basis. Backed by strong performance, the Company raised the forecast it announced in May 2023, adding \(\frac{2}{2}\)200.0 billion to revenue, \(\frac{2}{3}\)30.0 billion to operating income, and \(\frac{2}{5}\)50 billion to net income attributable to owners of the Company. Operating income is forecast to rise in all reportable segments, led by the Consumer, Media & EC, and Financial segments. While working to achieve the targets of the current Medium-term Management Plan, the Company will also pursue growth investments such as generative AI to aim for further business expansion during the next Medium-Term Management Plan that begins in the fiscal year ending March 31, 2027.

In the Consumer segment, the Company expects an increase in profits mainly due to higher telecommunications revenue driven by an increase in the number of subscribers. In the Enterprise segment, the Company expects higher profits from solution services such as cloud services, driven by customers' increasing demand for digitalization. In the Media & EC and the Financial segment, the Company expects to see profit growth through the enhancement of product capabilities. Additionally, "Others" is expected to see increased growth investments in areas such as generative AI.

## (6) Basic Policy on Profit Distribution and Dividends for the Current and Next Years

The Company considers the return of profits to shareholders to be an important goal for our management along with increasing medium to long term corporate value. To increase corporate value, the Company will make capital investments efficiently to further raise the sophistication of 5G, as well as continuing investments in new businesses such as building AI computing infrastructure. Our basic policy is to distribute surplus twice a year as interim and year-end dividends, and to pay attention to the stability and sustainability of dividends while considering factors such as performance trends, financial condition, and cash flow position on a comprehensive basis.

In the fiscal year ended March 31, 2025, the year-end dividend per share is planned to be  $\$4.30^{1,2}$  for common shares,  $\$50.00^1$  for the Series 1 Bond-Type Class Shares and  $\$126.24^{1,3}$  for the Series 2 Bond-Type Class Shares.

For the fiscal year ending March 31, 2026, the annual dividend per share is planned to be \(\frac{\pmax}{8}\).60 (of which, the interim and year-end dividends per share are planned to be \(\frac{\pmax}{4}\).30, respectively)<sup>2</sup> for common shares, and a prescribed amount of dividend is planned for the Series 1 Bond-Type Class Shares and the Series 2 Bond-Type Class Shares.

The Company will continue to grow both telecommunications business and new businesses, striving to increase its corporate value and deliver stable returns of profit to shareholders.

#### Notes:

- 1. This is scheduled to be submitted for approval to the Board of Directors of the Company at a meeting planned for May 20, 2025.
- 2. The Company conducted a stock split whereby each share of the Company's common shares will be split into 10 shares, with the effective date being October 1, 2024. The above year-end dividend per share for the fiscal year ended March 31, 2025 and the annual dividend per share for the fiscal year ending March 31, 2026 takes this stock split into account.
- 3. The year-end dividend per share is calculated by multiplying the issuance price of ¥8,000 per share by the fixed annual dividend rate of 3.200% and applying daily proration based on a 365-day year.

## 2. Basic Approach to the Selection of Accounting Standards

The Group has adopted International Financial Reporting Standards ("IFRS") to increase the international comparability of its financial information and to improve the convenience in capital markets.

## 3. Notes to Summary Information

(1) Significant Changes in Scope of Consolidation for the Fiscal Year Ended March 31, 2025

There are no applicable items.

(2) Changes in Accounting Policies and Accounting Estimates

(Changes in accounting policies required by IFRS)

The Group has applied the following standards from the fiscal year ended March 31, 2025.

| IFRS                         | Title  | Outline of amendments   |  |  |
|------------------------------|--|---|--|--|
| IAS 1<br>(Revised)           | Presentation of Financial Statements (Revised in October 2022)                   | Clarify the classification of liabilities as current or non-current     Amendments to require information disclosure regarding non-current liabilities with covenants |  |  |
| IAS 7<br>IFRS 7<br>(Revised) | Statement of Cash Flows Financial Instruments: Disclosures (Revised in May 2023) | Disclosure requirements to enhance the transparency of supplier finance arrangements  |  |  |

There were no significant impacts on the consolidated financial statements from the application of the above standards.

# 4. Consolidated Financial Statements and Primary Notes

# (1) Consolidated Statement of Financial Position

|   |                      | (Millions of yen)       |
|---|----------------------|-------------------------|
|   | As of March 31, 2024 | As of<br>March 31, 2025 |
| ASSETS  |                      |                         |
| Current assets                                    |                      |                         |
| Cash and cash equivalents                         | 1,992,873            | 1,435,525               |
| Trade and other receivables                       | 2,660,995            | 2,805,640               |
| Other financial assets                            | 229,715              | 260,236                 |
| Inventories                                       | 155,059              | 191,451                 |
| Other current assets                              | 186,810              | 165,803                 |
| Subtotal  | 5,225,452            | 4,858,655               |
| Assets classified as held for sale                | 42,577               | -                       |
| Total current assets                              | 5,268,029            | 4,858,655               |
| Non-current assets                                |                      |                         |
| Property, plant and equipment                     | 1,768,812            | 1,966,995               |
| Right-of-use assets                               | 662,183              | 749,157                 |
| Goodwill  | 2,049,404            | 2,068,492               |
| Intangible assets                                 | 2,505,511            | 2,531,480               |
| Contract costs                                    | 319,140              | 384,500                 |
| Investments accounted for using the equity method | 251,488              | 273,148                 |
| Investment securities                             | 272,788              | 255,068                 |
| Investment securities in banking business         | 522,232              | 747,056                 |
| Other financial assets                            | 1,755,627            | 2,099,465               |
| Deferred tax assets                               | 46,529               | 65,128                  |
| Other non-current assets                          | 100,163              | 103,051                 |
| Total non-current assets                          | 10,253,877           | 11,243,540              |
| Total assets                                      | 15,521,906           | 16,102,195              |

|   | As of<br>March 31, 2024 | As of March 31, 2025 |
|---|-------------------------|----------------------|
| LIABILITIES AND EQUITY  |                         |                      |
| Current liabilities   |                         |                      |
| Interest-bearing debt   | 2,381,632               | 1,646,524            |
| Trade and other payables  | 2,535,072               | 2,828,640            |
| Contract liabilities  | 128,307                 | 137,223              |
| Deposits for banking business   | 1,643,155               | 1,795,965            |
| Other financial liabilities   | 1,722                   | 2,742                |
| Income taxes payable  | 125,933                 | 122,844              |
| Provisions  | 33,287                  | 52,932               |
| Other current liabilities   | 226,596                 | 248,336              |
| Subtotal  | 7,075,704               | 6,835,206            |
| Liabilities directly associated with assets classified as held for sale | 9,582                   | -                    |
| Total current liabilities   | 7,085,286               | 6,835,206            |
| Non-current liabilities   |                         |                      |
| Interest-bearing debt   | 3,939,255               | 4,315,628            |
| Other financial liabilities   | 45,312                  | 104,741              |
| Provisions  | 99,491                  | 142,392              |
| Deferred tax liabilities  | 301,852                 | 322,232              |
| Other non-current liabilities   | 115,063                 | 116,625              |
| Total non-current liabilities   | 4,500,973               | 5,001,618            |
| Total liabilities   | 11,586,259              | 11,836,824           |
| Equity  |                         |                      |
| Equity attributable to owners of the Company                            |                         |                      |
| Common stock  | 214,394                 | 228,162              |
| Capital surplus   | 736,052                 | 927,067              |
| Retained earnings   | 1,475,775               | 1,594,862            |
| Treasury stock  | (75,822)                | (29,221)             |
| Accumulated other comprehensive income (loss)                           | 26,675                  | 22,760               |
| Total equity attributable to owners of the Company                      | 2,377,074               | 2,743,630            |
| Non-controlling interests   | 1,558,573               | 1,521,741            |
| Total equity  | 3,935,647               | 4,265,371            |
| Total liabilities and equity  | 15,521,906              | 16,102,195           |

## (2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income Consolidated Statement of Income

(Millions of yen) Fiscal year ended Fiscal year ended March 31, 2024 March 31, 2025 6,544,349 Revenue 6,084,002 Cost of sales (3,150,653)(3,384,115)Gross profit 2,933,349 3,160,234 Selling, general and administrative expenses (2,081,765)(2,200,591)Other operating income 30,172 43,195 Other operating expenses (5,688)(13,822)Operating income 876,068 989,016 Gain on changes in equity interest 20,435 4,564 Share of losses of associates accounted for using the (22,198)(9,650)equity method 12,921 11,676 Financing income Financing costs (61,415)(117,352)Gain on sales of equity method investments 5,227 3,713 Impairment loss on equity method investments (25,126)(1.910)805,912 880,057 Profit before income taxes Income taxes (215,647)(224,771)Net income1 590,265 655,286 Net income attributable to Owners of the Company 489,074 526,133 Non-controlling interests 101,191 129,153 590,265 655,286 Earnings per share attributable to owners of the Company<sup>2</sup> Basic earnings per share (Yen) 10.32 10.99

## Notes:

Diluted earnings per share (Yen)

1. All net income of SoftBank Corp. and its subsidiaries for the fiscal years ended March 31, 2024 and 2025 were generated from continuing operations.

10.12

10.84

2. The Company conducted a stock split whereby each share of the Company's common shares was split into 10 shares, with the effective date being October 1, 2024. "Basic earnings per share" and "Diluted earnings per share" are calculated assuming that the stock split had been carried out at the beginning of the previous fiscal year.

## Consolidated Statement of Comprehensive Income

|  | Fiscal year ended<br>March 31, 2024 | Fiscal year ended<br>March 31, 2025 |  |
|--|-------------------------------------|-------------------------------------|--|
| Net income   | 590,265                             | 655,286                             |  |
| Other comprehensive income (loss), net of tax  |                                     |                                     |  |
| Items that will not be reclassified to profit or loss  |                                     |                                     |  |
| Remeasurements of defined benefit plan   | (308)                               | 2,707                               |  |
| Changes in the fair value of equity instruments at FVTOCI                                      | 2,651                               | (3,424)                             |  |
| Share of other comprehensive income (loss) of associates accounted for using the equity method | 479                                 | 97                                  |  |
| Total items that will not be reclassified to profit or loss                                    | 2,822                               | (620)                               |  |
| Items that may be reclassified subsequently to profit or loss                                  |                                     |                                     |  |
| Changes in the fair value of debt instruments at FVTOCI  | (1,071)                             | (3,805)                             |  |
| Cash flow hedges   | (132)                               | 7,219                               |  |
| Exchange differences on translation of foreign operations                                      | 20,545                              | (14,846)                            |  |
| Share of other comprehensive income (loss) of associates accounted for using the equity method | 9,754                               | (14,163)                            |  |
| Total items that may be reclassified subsequently to profit or loss                            | 29,096                              | (25,595)                            |  |
| Total other comprehensive income (loss), net of tax  | 31,918                              | (26,215)                            |  |
| Total comprehensive income   | 622,183                             | 629,071                             |  |
| Total comprehensive income attributable to   |                                     |                                     |  |
| Owners of the Company  | 499,960                             | 524,159                             |  |
| Non-controlling interests  | 122,223                             | 104,912                             |  |
| -  | 622,183                             | 629,071                             |  |

# (3) Consolidated Statement of Changes in Equity

For the fiscal year ended March 31, 2024

| _  | Equity attributable to owners of the Company |                    |                   |                   |   |           |                                  |              |
|--|--|--------------------|-------------------|-------------------|---|-----------|----------------------------------|--------------|
|  | Common<br>stock                              | Capital<br>surplus | Retained earnings | Treasury<br>stock | Accumulated other comprehensive income (loss) | Total     | Non-<br>controlling<br>interests | Total equity |
| As of April 1, 2023  | 204,309                                      | 685,066            | 1,392,043         | (74,131)          | 17,658  | 2,224,945 | 1,458,122                        | 3,683,067    |
| Comprehensive income   | _  |                    |                   |                   |   |           |                                  |              |
| Net income   | -  | -                  | 489,074           | -                 | -   | 489,074   | 101,191                          | 590,265      |
| Other comprehensive income (loss)  |  | -                  |                   |                   | 10,886  | 10,886    | 21,032                           | 31,918       |
| Total comprehensive income   | -  | -                  | 489,074           | -                 | 10,886  | 499,960   | 122,223                          | 622,183      |
| Transactions with owners and other transactions                                  |  |                    |                   |                   |   |           |                                  |              |
| Cash dividends   | -  | -                  | (406,935)         | -                 | -   | (406,935) | (45,589)                         | (452,524)    |
| Issuance of new shares   | 70,085                                       | 67,180             | -                 | -                 | -   | 137,265   | -                                | 137,265      |
| Transfer from common stock to capital surplus                                    | (60,000)                                     | 60,000             | -                 | -                 | -   | -         | -                                | -            |
| Purchase of treasury stock   | -  | -                  | -                 | (100,000)         | -   | (100,000) | -                                | (100,000)    |
| Disposal of treasury stock   | -  | (12,535)           | -                 | 27,175            | -   | 14,640    | -                                | 14,640       |
| Cancellation of treasury stock   | -  | (71,134)           | -                 | 71,134            | -   | -         | -                                | -            |
| Changes from business combinations   | -  | -                  | -                 | -                 | -   | -         | 13,528                           | 13,528       |
| Changes from loss of control   | -  | -                  | -                 | -                 | -   | -         | (6,490)                          | (6,490)      |
| Changes in interests in existing subsidiaries                                    | -  | 8,600              | -                 | -                 | -   | 8,600     | 16,989                           | 25,589       |
| Share-based payment transactions   | -  | (1,009)            | -                 | -                 | -   | (1,009)   | -                                | (1,009)      |
| Transfer from accumulated other comprehensive income (loss) to retained earnings | -  | -                  | 1,869             | -                 | (1,869)                                       | -         | -                                | -            |
| Other  |  | (116)              | (276)             | -                 |   | (392)     | (210)                            | (602)        |
| Total transactions with owners and other transactions                            | 10,085                                       | 50,986             | (405,342)         | (1,691)           | (1,869)                                       | (347,831) | (21,772)                         | (369,603)    |
| As of March 31, 2024   | 214,394                                      | 736,052            | 1,475,775         | (75,822)          | 26,675  | 2,377,074 | 1,558,573                        | 3,935,647    |

|  | Equity attributable to owners of the Company |                    |                   |                   |   |           |                                  |              |
|--|--|--------------------|-------------------|-------------------|---|-----------|----------------------------------|--------------|
|  | Common<br>stock                              | Capital<br>surplus | Retained earnings | Treasury<br>stock | Accumulated other comprehensive income (loss) | Total     | Non-<br>controlling<br>interests | Total equity |
| As of April 1, 2024  | 214,394                                      | 736,052            | 1,475,775         | (75,822)          | 26,675  | 2,377,074 | 1,558,573                        | 3,935,647    |
| Comprehensive income   | _  |                    |                   |                   |   |           |                                  |              |
| Net income   | -  | -                  | 526,133           | -                 | -   | 526,133   | 129,153                          | 655,286      |
| Other comprehensive income (loss)  |  | -                  |                   |                   | (1,974)                                       | (1,974)   | (24,241)                         | (26,215)     |
| Total comprehensive income   | -  | -                  | 526,133           | -                 | (1,974)                                       | 524,159   | 104,912                          | 629,071      |
| Transactions with owners and other transactions                                  |  |                    |                   |                   |   |           |                                  |              |
| Cash dividends   | -  | -                  | (408,894)         | -                 | -   | (408,894) | (124,638)                        | (533,532)    |
| Issuance of new shares   | 113,768                                      | 109,985            | -                 | -                 | -   | 223,753   | -                                | 223,753      |
| Transfer from common stock to capital surplus                                    | (100,000)                                    | 100,000            | -                 | -                 | -   | -         | -                                | -            |
| Purchase of treasury stock   | -  | -                  | -                 | (0)               | -   | (0)       | -                                | (0)          |
| Disposal of treasury stock   | -  | (22,610)           | -                 | 46,601            | -   | 23,991    | -                                | 23,991       |
| Cancellation of treasury stock   | -  | -                  | -                 | -                 | -   | -         | -                                | -            |
| Changes from business combinations   | -  | -                  | -                 | -                 | -   | -         | -                                | -            |
| Changes from loss of control   | -  | 4,831              | -                 | -                 | -   | 4,831     | (12,034)                         | (7,203)      |
| Changes in interests in existing subsidiaries                                    | -  | (17)               | -                 | -                 | -   | (17)      | (4,931)                          | (4,948)      |
| Share-based payment transactions   | -  | (1,050)            | -                 | -                 | -   | (1,050)   | -                                | (1,050)      |
| Transfer from accumulated other comprehensive income (loss) to retained earnings | -  | -                  | 1,941             | -                 | (1,941)                                       | -         | -                                | -            |
| Other  |  | (124)              | (93)              |                   |   | (217)     | (141)                            | (358)        |
| Total transactions with owners and other transactions                            | 13,768                                       | 191,015            | (407,046)         | 46,601            | (1,941)                                       | (157,603) | (141,744)                        | (299,347)    |
| As of March 31, 2025   | 228,162                                      | 927,067            | 1,594,862         | (29,221)          | 22,760  | 2,743,630 | 1,521,741                        | 4,265,371    |
|  |  |                    |                   |                   |   |           |                                  |              |

# (4) Consolidated Statement of Cash Flows

|  | Fiscal year ended<br>March 31, 2024 | Fiscal year ended<br>March 31, 2025 |
|--|-------------------------------------|-------------------------------------|
| Cash flows from operating activities   |                                     | <del></del>                         |
| Net income   | 590,265                             | 655,286                             |
| Depreciation and amortization  | 743,808                             | 748,014                             |
| Loss on disposal of property, plant and equipment and intangible assets      | 25,321                              | 21,978                              |
| Gain relating to loss of control over subsidiaries                           | (10,284)                            | (43,195)                            |
| Financing income   | (12,921)                            | (11,676)                            |
| Financing costs  | 61,415                              | 117,352                             |
| Share of (income) losses of associates accounted for using the equity method | 22,198                              | 9,650                               |
| Gain on sales of equity method investments                                   | (5,227)                             | (3,713)                             |
| Impairment loss on equity method investments                                 | 25,126                              | 1,910                               |
| Gain on changes in equity interest   | (20,435)                            | (4,564)                             |
| Income taxes   | 215,647                             | 224,771                             |
| (Increase) decrease in trade and other receivables                           | (325,141)                           | (321,107)                           |
| (Increase) decrease in inventories   | 2,744                               | (39,375)                            |
| Purchases of mobile devices leased to enterprise customers                   | (49,164)                            | (49,462)                            |
| Increase (decrease) in trade and other payables                              | 284,461                             | 290,076                             |
| Increase (decrease) in consumption taxes payable                             | 8,090                               | (4,899)                             |
| Increase (decrease) in deposits in banking business                          | 170,895                             | 152,810                             |
| (Increase) decrease in loans in banking business                             | (135,185)                           | (194,654)                           |
| Other  | (14,363)                            | 72,936                              |
| Subtotal   | 1,577,250                           | 1,622,138                           |
| Interest and dividends received  | 6,543                               | 11,789                              |
| Interest paid  | (62,922)                            | (78,451)                            |
| Income taxes paid  | (321,493)                           | (243,266)                           |
| Income taxes refunded  | 40,311                              | 55,661                              |
| Net cash inflow from operating activities                                    | 1,239,689                           | 1,367,871                           |
| Cash flows from investing activities   |                                     |                                     |
| Purchases of property, plant and equipment and intangible assets             | (554,074)                           | (746,657)                           |
| Proceeds from sales of property, plant and equipment and intangible assets   | 1,838                               | 3,125                               |
| Payments for acquisition of investments                                      | (96,062)                            | (86,700)                            |
| Proceeds from sales/redemption of investments                                | 23,601                              | 59,395                              |
| Purchase of investment securities in banking business                        | (328,014)                           | (344,567)                           |
| Proceeds from sales/redemption of investment securities in banking business  | 127,586                             | 123,714                             |
| Proceeds from (payments for) obtaining control of subsidiaries               | (67,528)                            | (350)                               |
| Proceeds from (payments for) loss of control over subsidiaries               | (6,890)                             | (21,909)                            |
| Other  | (28,064)                            | 18,766                              |
| Net cash outflow from investing activities                                   | (927,607)                           | (995,183)                           |

|   | Fiscal year ended<br>March 31, 2024 | Fiscal year ended<br>March 31, 2025 |
|---|-------------------------------------|-------------------------------------|
| Cash flows from financing activities  | _                                   |                                     |
| Increase (decrease) in short-term interest-bearing debt, net  | 181,328                             | (417,203)                           |
| Proceeds from interest-bearing debt   | 1,905,910                           | 1,649,994                           |
| Repayment of interest-bearing debt  | (2,064,536)                         | (1,872,502)                         |
| Proceeds from issuance of shares  | 136,233                             | 221,055                             |
| Proceeds from stock issuance to non-controlling interests   | 34,202                              | 23,249                              |
| Payments for purchase of treasury stock   | (100,000)                           | (0)                                 |
| Cash dividends paid   | (406,752)                           | (408,836)                           |
| Cash dividends paid to non-controlling interests  | (45,697)                            | (124,909)                           |
| Other   | 2,214                               | (27,277)                            |
| Net cash inflow (outflow) from financing activities   | (357,098)                           | (956,429)                           |
| Effect of exchange rate changes on cash and cash equivalents  | 11,733                              | (6,618)                             |
| Increase (decrease) in cash and cash equivalents relating to transfer of assets classified as held for sale | (33,011)                            | 33,011                              |
| Increase (decrease) in cash and cash equivalents  | (66,294)                            | (557,348)                           |
| Cash and cash equivalents at the beginning of the year  | 2,059,167                           | 1,992,873                           |
| Cash and cash equivalents at the end of the year  | 1,992,873                           | 1,435,525                           |

## (5) Notes on Going Concern Assumption

There are no applicable items.

#### (6) Notes to Consolidated Financial Statements

## 1. Reporting entity

SoftBank Corp. (the "Company") is a corporation (kabushiki kaisha) under the Companies Act of Japan and is domiciled in Japan. The registered address of its head office is 7-1 Kaigan 1-chome, Minato-ku, Tokyo, Japan. These consolidated financial statements are comprised of the Company and its subsidiaries (the "Group"). The parent of the Company is SoftBank Group Japan Corporation. The ultimate parent company of the Company is SoftBank Group Corp.

The Group is engaged in a variety of businesses in the information and technology fields centering on its Consumer, Enterprise, Distribution, Media & EC and Financial businesses. For details, refer to "(1) Summary of reportable segments" under "Note 6. Segment information."

## 2. Changes in presentation

(Consolidated Statement of Cash Flows)

a. "Proceeds from (payments for) loss of control over subsidiaries," which was included in "Other" under cash flows from investing activities for the fiscal year ended March 31, 2024, has been presented as a separate item for the fiscal year ended March 31, 2025 as the amount became material. In order to reflect this change, reclassification has been made in the consolidated statement of cash flows for the fiscal year ended March 31, 2024.

As a result, in the consolidated statement of cash flows for the fiscal year ended March 31, 2024, "Other" of \$(34,954) million under cash flows from investing activities has been reclassified as "Proceeds from (payments for) loss of control over subsidiaries" of \$(6,890) million and "Other" of \$(28,064) million under cash flows from investing activities.

b. For the fiscal year ended March 31, 2024, proceeds from and repayments of borrowings in certain subsidiary have been presented on a gross basis in "Proceeds from interest-bearing debt" and "Repayment of interest-bearing debt" under cash flows from financing activities. For the fiscal year ended March 31, 2025, proceeds from and repayments of borrowings have been presented on a net basis in "Increase (decrease) in short-term interest-bearing debt, net" under cash flows from financing activities. This change is due to a change in the cash management policy, which centers on the continuous refinancing of short-term borrowings, in response to the subsidiary's business expansion. From the perspective of clarity, cash transactions, which were previously presented on a gross basis, have been reclassified to a net basis.

As a result, in the consolidated statement of cash flows for the fiscal year ended March 31, 2024, "Proceeds from interest-bearing debt" of \(\frac{1}{4}732,900\) million and "Repayment of interest-bearing debt" of \(\frac{1}{4}(713,700)\) million under cash flows from financing activities have been reclassified as "Increase (decrease) in short-term interest-bearing debt, net" of \(\frac{1}{4}19,200\) million under cash flows from financing activities.

## 3. Material accounting policies

(1) Adoption of new accounting standards and interpretations

There are no significant impacts from the adoption of new accounting standards and interpretations.

(2) Material accounting policies changed due to the adoption of new accounting standards and interpretations. The Group has applied the following standards from the fiscal year ended March 31, 2025.

| IFRS                         | Title  | Outline of amendments   |  |  |
|------------------------------|--|---|--|--|
| IAS 1<br>(Revised)           | Presentation of Financial Statements (Revised in October 2022)                   | Clarify the classification of liabilities as current or non-current     Amendments to require information disclosure regarding non-current liabilities with covenants |  |  |
| IAS 7<br>IFRS 7<br>(Revised) | Statement of Cash Flows Financial Instruments: Disclosures (Revised in May 2023) | Disclosure requirements to enhance the transparency of supplier finance arrangements  |  |  |

There were no significant impacts on the consolidated financial statements from the application of the above standards.

#### 4. Significant judgments and estimates

In preparing the consolidated financial statements under IFRS, management makes judgments, estimates, and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities in the consolidated statement of financial position, revenue and expenses in the consolidated statement of income, or contingent liabilities and assets to be disclosed.

These estimates and underlying assumptions are based on management's best judgments, through their evaluation of various factors that were considered reasonable as of the respective period end, based on historical experience and by collecting available information.

The following items require management's significant judgements and estimates for the purpose of recognition and measurement.

## (1) Significant judgments

Significant judgments that affect the amounts recognized in the Group's consolidated financial statements are as follows:

a. Judgments of whether an entity is controlled by the Company in determining the scope of consolidation

The Company assesses whether or not it has the ability to control subsidiaries based on whether the Company has the practical ability to direct the relevant activities of the subsidiary unilaterally. In making this judgment, the Company considers the absolute size of its equity share, voting interest, contractual rights, and any other factors that may indicate the Company's ability to direct the relevant activities of the entity. Upon completion of the assessment, the Company will then determine if the subsidiary should be consolidated, accounted for using the equity method, or accounted for as an investment.

b. Judgments for accounting treatment of contracts including leases Identifying a lease

At inception of a contract, the Group assesses whether contractual arrangements are, or contain, a lease. The Group deems a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. If the following conditions are met, the Group deems that the contract conveys the right to control the use of an identified

- (a) The use of the identified asset is specified in a contract and the lessor does not have the right to substitute the asset.
- (b) Throughout the period of use, the lessee has the right to obtain substantially all of the economic benefits from the use of the identified asset.
- (c) The lessee has the right to direct the use of the identified asset. Where the relevant decisions about how and for what purpose the asset is used are predetermined, the lessee is deemed to have the right to direct the use of the identified asset if:
- i. the lessee has the right to operate the asset; or
- ii. the lessee designed the asset in a way that predetermines how and for what purpose the asset will be used.

## Lease classification

The Group, as a lessor, also applies judgment in determining the classification of a lease as either a finance lease or operating lease. In determining whether a lease is a finance lease, the Group assesses the following:

- (a) if the lease transfers all the risks and rewards associated with the ownership of the asset;
- (b) if ownership of the asset will transfer to the lessee at the conclusion of the lease;
- (c) whether the lessee will have the ability to purchase the leased asset at a cost significantly below the asset's fair value;
- (d) whether the term of the lease is for a major part of the asset's useful economic life; and
- (e) the level of risk that the Group retains in relation to the asset.

If one or a combination of the above is present in relation to the lease, the Group classifies the lease as a finance lease, and all other leases are classified as operating leases.

c. Judgments for accounting for revenue recognition

Principal versus agent considerations

Gross versus net presentation

When the Group sells goods or services as a principal, income and payments to suppliers are reported on a gross basis in revenue and operating expenses. If the Group sells goods or services as an agent, revenue and payments to suppliers are recorded in revenue on a net basis, representing the margin earned. Whether the Group is considered to be a principal or an agent in the transaction depends on analysis by management of both the legal form and substance of the agreement between the Group and its business partners; such judgments impact the amount of reported revenue and operating expenses but do not impact reported assets, liabilities, or cash flows.

Timing of revenue recognition for indirect sales

When the Group enters into indirect sales, management determines whether a dealer acts as either an agent or principal. When a dealer acts as a principal, revenue is recognized when control of the underlying inventory has been transferred to the dealer. When a dealer acts as an agent, revenue is recognized when control of the underlying inventory is transferred to the customer that the dealer has sold to. In performing its assessment, management considers whether control is transferred upon delivery of inventory to the dealer. Where management determines that a dealer acts as a principal, revenue is recognized upon delivery of inventory to the dealer. Alternatively, where the dealer is determined to be acting as an agent, revenue is recognized when goods or services are received by the customer.

Judgements for determining "contractual period" and whether an arrangement contains a "material right"

The Group determines the duration of a contract (i.e., contractual period) during which the parties to the contract have their current enforceable rights and obligations based on the terms and conditions of the contract with the customer.

In addition, the Group determines whether the option will provide a "material right" to the customer if the customer has the option to renew the contract based on the terms and conditions of the contract with the customer and if the customer may receive a discount for future telecommunications services by exercising the option. If the Group determines that the option provides a "material right" to the customer, it identifies the option as a separate performance obligation. As a practical alternative to estimating the stand-alone selling price of the option, the Group allocates the transaction price to the telecommunications services pertaining to the option by reference to the telecommunications services that are expected to be provided and the corresponding amount of consideration expected to be received from the customer.

#### (2) Significant estimates

Uncertainties involved in estimates and assumptions made by management with the risk of significant adjustments to the carrying amounts of assets and liabilities during the next fiscal year are summarized as follows:

a. Estimated fair value measurement and impairment loss of intangible assets and goodwill acquired from business combinations

The Group recognizes intangible assets and goodwill acquired from business combinations at fair value as of the acquisition date. When allocating the consideration transferred from business combinations, management's judgements and estimates may have a material impact on the consolidated financial statements of the Group. Intangible assets, such as customer relationships and trademarks, and goodwill recognized from business combinations are measured based on assumptions such as estimated future cash flow, discount rate, attrition rate of existing customers, future sales forecast generated by trademarks, and royalty rate.

In assessing intangible assets and goodwill for impairment, the Group needs to estimate the recoverable amount of the cashgenerating unit and the recoverable amount is measured based on assumptions such as the useful lives of assets, estimated future cash flows expected to be generated by the cash-generating unit, expected market growth rate, expected market share and discount rate.

These assumptions determined by management's best estimates may be affected by uncertainties in future economic conditions and may have a material impact on the consolidated financial statements of the Group if the assumptions were revised.

### b. Estimated residual values and useful lives of property, plant and equipment and intangible assets

Property, plant and equipment and intangible assets represent a significant portion of the total assets of the Group. Estimates and assumptions made may have a material impact on their carrying amounts and related depreciation and amortization.

The depreciation charge for an asset is derived using estimates of its expected useful life and in the case of property, plant and equipment, expected residual value. The expected useful life and residual value of the asset are estimated when they are acquired or generated, and are reviewed at the end of each fiscal year. Changes to an asset's expected useful life or residual value could result in material adjustments to the consolidated financial statements. Management determines the useful lives and residual values of these assets when assets are acquired or generated or the useful lives and residual values for assets are reviewed based on experience with similar assets, taking into account other relevant factors such as expected changes in technology, expected costs to be incurred upon disposal, expected availability period, estimated attrition rate of existing customers, number of production or similar units expected to be obtained from the asset and any related contractual arrangements that would be indicative of the useful life of an asset.

### c. Fair value measurement of financial instruments

In evaluating the fair value of certain financial instruments, the Group uses valuation techniques that use unobservable inputs in the market. Unobservable inputs may be affected by the consequences of uncertain changes in economic conditions in the future and may have a material impact on the consolidated financial statements if any revaluation is required.

#### d. Estimated amortization period of contract acquisition costs

Contract acquisition costs are amortized on a straight-line basis over the period during which goods or services directly related to such costs are expected to be provided. The amortization period is determined taking into account relevant factors such as churn rate and estimated period until the customer trades in their used handset to upgrade to a designated new model based on conditions of contracts and past performance data.

Changes in the amortization period of contract acquisition costs may have a material impact on the consolidated financial statements of the Group.

#### 5. Business combinations

Fiscal year ended March 31, 2024

Acquisition of Cubic Telecom Ltd.

#### (1) Summary of the Transactions

In order to form a strategic global partnership to pioneer the future of software-defined connected vehicles<sup>1</sup> and other high-value Internet-of-Things (IoT) assets by harnessing the power of global connectivity platforms, the Company acquired Cubic Telecom Ltd.'s shares in cash from existing shareholders and accepted the company's third-party allocation of capital on March 6, 2024. Consequently, the Company acquired a 54.3% equity stake in Cubic Telecom Ltd., and Cubic Telecom Ltd. became a subsidiary of the Company.

Cubic Telecom Ltd. is a leading global provider of connectivity solutions to automotive, transportation and agriculture original equipment manufacturers (OEMs).

Note:

1. Software-defined connected vehicle is a term that describes a vehicle whose features and functions are primarily enabled through software connected to the Internet.

## (2) Summary of the acquiree

Name Cubic Telecom Ltd.

Business Provision of global connectivity platforms

## (3) Acquisition date

March 6, 2024

## (4) Consideration and its breakdown

(Millions of yen)
Acquisition Date
(March 6, 2024)

Consideration paid in cash76,142Total considerationA76,142

Acquisition-related costs incurred for this business combination were \(\frac{4}{2}\),445 million, which is included in "Selling, general and administrative expenses."

(5) The table below shows the fair value of assets and liabilities, non-controlling interests, and goodwill as of the acquisition date<sup>1</sup>:

|  |         | (Millions of yen) |
|--|---------|-------------------|
|  |         | Acquisition Date  |
|  |         | (March 6, 2024)   |
| Cash and cash equivalents              |         | 8,614             |
| Trade and other receivables            |         | 3,677             |
| Other current assets                   |         | 612               |
| Intangible assets <sup>2</sup>         |         | 26,402            |
| Other non-current assets               |         | 211               |
| Total assets                           | _       | 39,516            |
| Trade and other payables               |         | 2,903             |
| Other current liabilities              |         | 5,377             |
| Deferred tax liabilities               |         | 3,902             |
| Total liabilities                      |         | 12,182            |
| Net assets                             | В       | 27,334            |
| <u>.</u>                               |         |                   |
| Non-controlling interests <sup>3</sup> | C       | 13,528            |
| Goodwill <sup>4</sup>                  | A-(B-C) | 62,336            |

#### Notes:

## 1. Correction of provisional amounts

Consideration transferred is allocated to assets acquired and liabilities assumed based on their fair value as of the acquisition date. The allocation of the consideration transferred was completed during the three months ended June 30, 2024. There are no significant changes between the initial provisional and final amounts.

- 2. The amount of intangible assets includes \(\frac{\pmathbf{417,280}}{17,280}\) million of customer relationships and \(\frac{\pmathbf{48,733}}{83}\) million of technology relationships as identifiable assets, and their estimated useful lives are 16 years and 14 years, respectively. The amount of intangible assets recognized from business combinations is measured based on assumptions such as estimated future cash flows, discount rate, future sales forecast generated by existing customers, and royalty rate.
- 3. Non-controlling interests are measured at the fair values of the acquiree's identifiable net assets as of the acquisition date, multiplied by the ratio of the non-controlling interests.
- 4. Goodwill reflects the ability to generate excess earnings resulting from expected future business development and synergies between the Group and the acquiree.

## (6) The table below shows payments for obtaining control of the subsidiary:

|   | (Millions of yen) |
|---|-------------------|
|   | Acquisition Date  |
| _   | (March 6, 2024)   |
| Consideration paid in cash  | (76,142)          |
| Cash and cash equivalents held by the acquiree at the time of obtaining control | 8,614             |
| Cash paid for obtaining control of the subsidiary                               | (67,528)          |

# (7) Revenue and net income of the acquiree

The revenue and net income of the acquiree on and after the acquisition date have been omitted as the impact is immaterial.

Fiscal year ended March 31, 2025

There are no significant business combinations to be disclosed.

## 6. Segment information

#### (1) Summary of reportable segments

The reportable segments of the Group are based on operating segments for which separate financial information is available, and which the Board of Directors (the Group's chief operating decision maker) regularly reviews to determine the allocation of management resources and evaluate their performance. The Group has "Consumer," "Enterprise," "Distribution," "Media & EC" and "Financial" as its reportable segments. No operating segments have been aggregated in arriving at the reportable segments of the Group.

In the "Consumer" segment, the Group provides services, such as mobile services, broadband services and electricity services, including the *Ouchi Denki* service, mainly to individual customers in Japan. The Company procures mobile devices from mobile device manufacturers and sells the mobile devices to distributors operating SoftBank shops, etc. and individual customers.

In the "Enterprise" segment, the Group provides a wide range of services for enterprise customers. These include mobile services such as mobile lines and mobile device rental, fixed-line communications services such as fixed-line telephones and data communications, as well as various solutions for enterprises such as data center, cloud, security, global, AI, IoT, and digital marketing services.

In the "Distribution" segment, the Group offers products and services primarily addressing cloud services and advanced technologies including AI for enterprise customers and products and services such as software, mobile accessories, and IoT products for individual customers.

In the "Media & EC" segment, the Group offers services that center on media and commerce, covering online to offline services in a comprehensive manner. In the "media" field, the Group provides advertising-related services on its comprehensive Internet service, Yahoo! JAPAN, and communication app, LINE. In the "commerce" field, the Group provides online shopping services such as Yahoo! JAPAN Shopping and ZOZOTOWN, and reuse services such as Yahoo! JAPAN Auction. In the "strategy" field, the Group provides services centered on FinTech, which the Group is working to develop into new drivers of earnings alongside media and commerce.

In the "Financial" segment, the Group provides cashless payment services such as QR code payment and credit card services, development and provision of marketing solutions for merchants, financial services such as asset management, as well as payment agency services that provide a comprehensive range of diversified payments such as credit cards, electronic money and QR codes.

Information not included in the preceding reportable segments is summarized in "Other." "Adjustments" includes eliminations of intersegment transactions and expenses not allocated to any reportable segment.

In addition, the Group reevaluated the management business categories to reinforce group synergy. As a result, from the three months ended June 30, 2024, the reportable segments of SB Technology Corp., Cybertrust Japan Co., Ltd., and others, which were included in the "Other" segment, have been changed to the "Enterprise" segment. In addition, the reportable segment of certain subsidiaries, which were included in the "Consumer" segment, has been changed to the "Other" segment. As a result, the figures for the fiscal year ended March 31, 2024, have been retrospectively adjusted.

## (2) Segment revenue, income, and other information of reportable segments

Income of reportable segments is defined as "Operating income." Intersegment transaction prices are determined by taking into consideration the equivalent prices for an arm's length transaction or gross costs after price negotiation.

Income and loss which are not attributable to operating income and loss, such as "financing income," "financing costs," and "income and loss on equity method investments," are not managed by each reportable segment and therefore these income and losses are excluded from segment income. Assets and liabilities are not allocated to reportable segments and are not monitored by the Board of Directors.

|   | Reportable segments |            |              |            |           | (Millions of yen) |          |             |              |
|---|---------------------|------------|--------------|------------|-----------|-------------------|----------|-------------|--------------|
|   | Consumer            | Enterprise | Distribution | Media & EC | Financial | Total             | Other    | Adjustments | Consolidated |
| Revenue                                     |                     |            |              |            |           |                   |          |             |              |
| Sales to external customers                 | 2,805,628           | 802,803    | 569,076      | 1,586,072  | 215,987   | 5,979,566         | 104,436  | -           | 6,084,002    |
| Intersegment revenue or transferred revenue | 16,991              | 31,125     | 77,533       | 28,031     | 16,814    | 170,494           | 12,017   | (182,511)   |              |
| Total                                       | 2,822,619           | 833,928    | 646,609      | 1,614,103  | 232,801   | 6,150,060         | 116,453  | (182,511)   | 6,084,002    |
| Segment income                              | 495,193             | 166,822    | 26,245       | 197,950    | (4,984)   | 881,226           | (10,076) | 4,918       | 876,068      |
| Depreciation and amortization <sup>1</sup>  | 395,631             | 156,706    | 4,419        | 161,262    | 20,861    | 738,879           | 9,496    | (4,567)     | 743,808      |
|   |                     |            |              |            |           |                   |          |             |              |

Fiscal year ended March 31, 2025

|   | Reportable segments |            |              |            |           | (Mi       | llions of yen) |             |              |
|---|---------------------|------------|--------------|------------|-----------|-----------|----------------|-------------|--------------|
|   | Consumer            | Enterprise | Distribution | Media & EC | Financial | Total     | Other          | Adjustments | Consolidated |
| Revenue                                     |                     |            |              |            |           |           |                |             |              |
| Sales to external customers                 | 2,933,387           | 888,160    | 705,700      | 1,649,946  | 255,887   | 6,433,080 | 111,269        | -           | 6,544,349    |
| Intersegment revenue or transferred revenue | 19,489              | 34,247     | 183,804      | 28,132     | 21,394    | 287,066   | 12,173         | (299,239)   | -            |
| Total                                       | 2,952,876           | 922,407    | 889,504      | 1,678,078  | 277,281   | 6,720,146 | 123,442        | (299,239)   | 6,544,349    |
| Segment income                              | 530,437             | 170,267    | 30,434       | 267,294    | 33,186    | 1,031,618 | (36,501)       | (6,101)     | 989,016      |
| Depreciation and amortization <sup>1</sup>  | 378,826             | 166,291    | 4,297        | 163,329    | 23,452    | 736,195   | 14,711         | (2,892)     | 748,014      |

Note:

Reconciliations of "segment income" to "consolidated profit before income taxes" are as follows:

(Millions of yen) Fiscal year ended Fiscal year ended March 31, 2025 March 31, 2024 Segment income 876,068 989,016 Gain on changes in equity interest 20,435 4,564 Share of losses of associates accounted for (22,198)(9,650)using the equity method Financing income 12,921 11,676 Financing costs (61,415)(117,352)5,227 Gain on sales of equity method investments 3,713 Impairment loss on equity method investments (25,126)(1,910)805,912 880,057 Profit before income taxes

<sup>1. &</sup>quot;Depreciation and amortization" includes amortization of long-term prepaid expenses which are presented as "Other non-current assets" in the consolidated statement of financial position.

## 7. Disposal group classified as held for sale

The disposal group classified as held for sale as of March 31, 2024 consists primarily of the assets and liabilities of ValueCommerce Co., Ltd. (hereinafter "ValueCommerce"), a subsidiary of the Company, and ValueCommerce's subsidiary.

At its Board of Directors meeting held on March 11, 2024, ValueCommerce passed a resolution to repurchase its own shares and implement a tender offer (hereinafter the "Tender Offer") as the specific method for this repurchase. In addition, Z Intermediate Holdings Corporation (hereinafter "ZHD Intermediate"), a subsidiary of the Company and owner of ValueCommerce's shares, concluded a tender offer agreement on the same date with ValueCommerce to tender a partial number of its ValueCommerce common shares in the Tender Offer. After the conclusion of the Tender Offer, ValueCommerce will cease to be a subsidiary of the Company, and accordingly the assets and liabilities of ValueCommerce and its subsidiary have been classified as a disposal group classified as held for sale as of March 31, 2024

The disposal group classified as held for sale is measured at its carrying amount because its fair value less costs to sell (estimated sales price) exceeds its carrying amount. The carrying amounts of assets and liabilities in ValueCommerce and its subsidiary as of March 31, 2024 were ¥25,636 million and ¥4,985 million, respectively.

On May 2, 2024, the Tender Offer was settled, and ValueCommerce ceased to be a subsidiary of the Company and newly became its equity method associate.

#### 8. Investments accounted for using the equity method

For the fiscal year ended March 31, 2024, an impairment loss of \(\frac{\pmathbf{2}}{22}\),345 million was recorded on the equity method investment in Demae-can Co., Ltd. to the extent that the carrying amount was reduced to the recoverable amount. The recoverable amount is measured based on value in use. Value in use is assessed by discounting the estimated future cash flows using a pre-tax discount rate of 34.2%. The impairment loss is included in "Impairment loss on equity method investments" in the consolidated statement of income.

### 9. Interest-bearing debt

The components of interest-bearing debt are as follows:

|   | As of<br>March 31, 2024 | (Millions of yen)<br>As of<br>March 31, 2025 |
|---|-------------------------|--|
| Current                                 |                         |  |
| Short-term borrowings                   | 767,265                 | 353,233                                      |
| Commercial paper                        | 187,001                 | 108,000                                      |
| Current portion of long-term borrowings | 1,202,649               | 811,447                                      |
| Current portion of lease liabilities    | 139,657                 | 153,782                                      |
| Current portion of corporate bonds      | 84,991                  | 219,992                                      |
| Current portion of installment payables | 69                      | 70   |
| Total                                   | 2,381,632               | 1,646,524                                    |
| Non-current                             |                         |  |
| Long-term borrowings                    | 2,167,081               | 2,429,362                                    |
| Lease liabilities                       | 560,046                 | 638,581                                      |
| Corporate bonds                         | 1,212,060               | 1,247,664                                    |
| Installment payables                    | 68                      | 21   |
| Total                                   | 3,939,255               | 4,315,628                                    |
|   |                         |  |

## 10. Equity

#### (1) Common stock and capital surplus

### a. Common shares

Fiscal year ended March 31, 2024

Due to the issuance of new shares upon exercise of stock acquisition rights, the number of shares issued increased by 13,905 thousand shares. As a result of the issuance of the shares, common stock and capital surplus increased by ¥10,085 million each under the Companies Act of Japan.

Due to the cancellation of 44,850 thousand shares of treasury stock on March 29, 2024 under the resolution passed at the Board of Directors meeting held on March 25, 2024, the number of shares issued decreased by 44,850 thousand shares. As a result, capital surplus and treasury stock decreased by ¥71,134 million each.

Fiscal year ended March 31, 2025

For the six months ended September 30, 2024, due to the issuance of new shares upon exercise of stock acquisition rights, the number of shares issued increased by 11,737 thousand shares.

In addition, based on the resolution of the Board of Directors meeting held on April 25, 2024, the Company conducted a stock split whereby each share of the Company's common shares was split into 10 shares, with the effective date being October 1, 2024. As a result of the stock split, the number of shares issued increased by 42,911,435 thousand shares.

Furthermore, after the stock split, due to the issuance of new shares upon exercise of stock acquisition rights, the number of shares issued increased by 72,118 thousand shares for the six months ended March 31, 2025.

As a result of these issuances of the shares, "Common stock" and "Capital surplus" increased by ¥13,769 million each under the Companies Act of Japan.

#### b. Class shares

Fiscal year ended March 31, 2024

The Company issued 30 million shares of Series 1 Bond-Type Class Shares on the payment date of November 1, 2023.

Although dividends whose record date falls in fiscal year ending on or before March 31, 2029 are fixed dividends (floating dividends thereafter) and any unpaid dividends shall be carried over to subsequent fiscal years, the Series 1 Bond-Type Class Shares are classified as equity instruments because the Company has the option to defer dividend payments, has no obligation to repurchase the Series 1 Bond-Type Class Shares and has unconditional right to avoid delivering cash or another financial asset except for the distribution of residual assets on liquidation.

As a result of the issuance of the Series 1 Bond-Type Class Shares, common stock and capital surplus increased by ¥60,000 million each under the Companies Act of Japan. On the same day, the amount of common stock was decreased by the same amount and transferred to capital surplus.

In addition, direct issuance costs of ¥2,905 million relating to the issuance of the Series 1 Bond-Type Class shares were deducted from capital surplus.

Fiscal year ended March 31, 2025

The Company issued 25 million shares of Series 2 Bond-Type Class Shares on the payment date of October 3, 2024.

Although dividends whose record date falls in fiscal year ending on or before March 31, 2030 are fixed dividends (floating dividends thereafter) and any unpaid dividends shall be carried over to subsequent fiscal years, the Series 2 Bond-Type Class Shares are classified as equity instruments because the Company has the option to defer dividend payments, has no obligation to repurchase the Series 2 Bond-Type Class Shares and has unconditional right to avoid delivering cash or another financial asset except for the distribution of residual assets on liquidation.

As a result of the issuance of the Series 2 Bond-Type Class Shares, "Common stock" and "Capital surplus" increased by \(\pm \)100,000 million each under the Companies Act of Japan. On the same day, the amount of "Common stock" was decreased by the same amount and transferred to "Capital surplus."

In addition, direct issuance costs of ¥3,784 million relating to the issuance of the Series 2 Bond-Type Class Shares were deducted from "Capital surplus."

## (2) Treasury stock

Changes in treasury stock are as follows:

|                                      | Fiscal year ended<br>March 31, 2024 | (Thousands of shares) Fiscal year ended March 31, 2025 |
|--------------------------------------|-------------------------------------|--|
| Balance at the beginning of the year | 55,596                              | 47,805   |
| Increase <sup>1</sup>                | 56,179                              | 279,316  |
| Decrease <sup>2,3</sup>              | (63,970)                            | (142,887)  |
| Balance at the end of the year       | 47,805                              | 184,234  |
|                                      |                                     |  |

- 1. For the fiscal year ended March 31, 2024, due to the purchase of treasury stock under the resolution passed at the Board of Directors meeting held on May 10, 2023, the number of "treasury stock" increased by 56,179 thousand shares (amount purchased ¥100,000 million.)
  - In addition, for the fiscal year ended March 31, 2025, based on the resolution of the Board of Directors meeting held on April 25, 2024, the Company conducted a stock split whereby each share of the Company's common shares was split into 10 shares, with the effective date being October 1, 2024. As a result of this stock split, the number of "treasury stock" increased by 279,316 thousand shares.
- 2. For the fiscal year ended March 31, 2024, due to the exercise of stock acquisition rights, the number of treasury stock decreased by 19,120 thousand shares. As a result, "Treasury stock" decreased by ¥27,175 million and a loss on disposal of treasury stock of ¥12,535 million was recognized as a decrease in "Capital surplus."
  - In addition, for the fiscal year ended March 31, 2025, due to the exercise of stock acquisition rights, the number of treasury stock decreased by 142,887 thousand shares. As a result, "Treasury stock" decreased by \frac{\pmathbf{4}6,601}{4} million and a loss on disposal of

treasury stock of ¥22,610 million was recognized as a decrease in "Capital surplus."

3. For the fiscal year ended March 31, 2024, due to the cancellation of treasury stock under the resolution passed at the Board of Directors meeting held on March 25, 2024, the number of treasury stock decreased by 44,850 thousand shares on March 29, 2024. As a result, "Treasury stock" decreased by \(\frac{1}{471}\),134 million and a loss on disposal of treasury stock of \(\frac{1}{471}\),134 million was recognized as a decrease in "Capital surplus."

#### 11. Dividends

Dividends paid are as follows:

Fiscal year ended March 31, 2024

## (1) Dividends paid

| Resolution  | Class of shares | Dividends per share (Yen) | Total dividends (Millions of yen) | Record date        | Effective date   |
|---|-----------------|---------------------------|-----------------------------------|--------------------|------------------|
| Board of Directors<br>meeting held on<br>May 24, 2023     | Common stock    | 43.00                     | 203,457                           | March 31, 2023     | June 6, 2023     |
| Board of Directors<br>meeting held on<br>October 23, 2023 | Common stock    | 43.00                     | 203,478                           | September 30, 2023 | December 6, 2023 |

(2) Dividends whose record date is in the fiscal year ended March 31, 2024, but whose effective date is after March 31, 2024 are as follows:

| Resolution  | Class of shares                    | Dividends per share (Yen) | Total dividends (Millions of yen) | Record date    | Effective date |
|---|------------------------------------|---------------------------|-----------------------------------|----------------|----------------|
| Board of Directors<br>meeting held on<br>May 17, 2024 | Common stock                       | 43.00                     | 202,461                           | March 31, 2024 | June 6, 2024   |
| Board of Directors<br>meeting held on<br>May 17, 2024 | Series 1 Bond-Type<br>Class Shares | 41.53                     | 1,246                             | March 31, 2024 | June 6, 2024   |

#### Notes:

- 1. If the record date falls in a fiscal year ending on or before March 31, 2029, the annual dividend rate for the Series 1 Bond-Type Class Shares is 2.500% per annum. If the record date falls in a fiscal year ending on or after April 1, 2029, the annual dividend rate is the interest rate of One-Year Japanese government bonds (JGBs) as of the date two business days before the last day of the fiscal year before the fiscal year in which the record date falls plus 3.182%.
- 2. The amount of the Preferred Dividend to the Series 1 Bond-Type Class Shares with a record date of March 31, 2024 was calculated based on actual day counts on a 366-day year basis.

Fiscal year ended March 31, 2025

### (1) Dividends paid

|   |                                    | Dividends per share | Total dividends   |                    |                  |
|---|------------------------------------|---------------------|-------------------|--------------------|------------------|
| Resolution  | Class of shares                    | (Yen)               | (Millions of yen) | Record date        | Effective date   |
| Board of Directors<br>meeting held on<br>May 17, 2024     | Common stock                       | 43.00               | 202,461           | March 31, 2024     | June 6, 2024     |
| Board of Directors<br>meeting held on<br>May 17, 2024     | Series 1 Bond-Type<br>Class Shares | 41.53               | 1,246             | March 31, 2024     | June 6, 2024     |
| Board of Directors<br>meeting held on<br>October 21, 2024 | Common stock                       | 43.00               | 203,687           | September 30, 2024 | December 6, 2024 |
| Board of Directors<br>meeting held on<br>October 21, 2024 | Series 1 Bond-Type<br>Class Shares | 50.00               | 1,500             | September 30, 2024 | December 6, 2024 |

- 1. The Company conducted a stock split whereby each share of the Company's common shares was split into 10 shares, with the effective date being October 1, 2024. Dividends per share reflects the actual dividend amount before this stock split.
- 2. If the record date falls in a fiscal year ending on or before March 31, 2029, the annual dividend rate for the Series 1 Bond-Type Class Shares is 2.500% per annum. If the record date falls in a fiscal year ending on or after April 1, 2029, the annual dividend rate is the interest rate of One-Year Japanese government bonds (JGBs) as of the date two business days before the last day of the fiscal year before the fiscal year (Annual Rate Quotation Date) in which the record date falls plus 3.182%.
- 3. The amount of the Preferred Dividend to the Series 1 Bond-Type Class Shares with a record date of March 31, 2024 will be calculated based on actual day counts on a 366-day year basis.

(2) Dividends whose record date is in the fiscal year ended March 31, 2025, but whose effective date is after March 31, 2025 are as follows:

The following resolution is scheduled for the Board of Directors meeting held on May 20, 2025

| Resolution  | Class of shares                    | Dividends per share (Yen) | Total dividends (Millions of yen) | Record date    | Effective date |
|---|------------------------------------|---------------------------|-----------------------------------|----------------|----------------|
| Board of Directors<br>meeting held on<br>May 20, 2025 | Common stock                       | 4.30                      | 204,539                           | March 31, 2025 | June 12, 2025  |
| Board of Directors<br>meeting held on<br>May 20, 2025 | Series 1 Bond-Type<br>Class Shares | 50.00                     | 1,500                             | March 31, 2025 | June 12, 2025  |
| Board of Directors<br>meeting held on<br>May 20, 2025 | Series 2 Bond-Type<br>Class Shares | 126.24                    | 3,156                             | March 31, 2025 | June 12, 2025  |

- 1. The Company conducted a stock split whereby each share of the Company's common shares was split into 10 shares, with the effective date being October 1, 2024. Dividends per share reflects the actual dividend amount after this stock split.
- 2. If the record date falls in a fiscal year ending on or before March 31, 2029, the annual dividend rate for the Series 1 Bond-Type Class Shares is 2.500% per annum. If the record date falls in a fiscal year ending on or after April 1, 2029, the annual dividend rate is the interest rate of One-Year Japanese government bonds (JGBs) as of the date two business days before the last day of the fiscal year before the fiscal year (Annual Rate Quotation Date) in which the record date falls plus 3.182%.
- 3. If the record date falls in a fiscal year ending on or before March 31, 2030, the annual dividend rate for the Series 2 Bond-Type Class Shares is 3.200% per annum. If the record date falls in a fiscal year ending on or after April 1, 2030 and before March 31, 2050, the annual dividend rate is the interest rate of One-Year Japanese government bonds (JGBs) as of the Annual Rate Quotation Date in which the record date falls plus 2.960%. If the record date falls in a fiscal year ending on or after April 1, 2050, the annual dividend rate is the interest rate of One-Year Japanese government bonds (JGBs) as of the Annual Rate Quotation Date in which the record date falls plus 3.710%

#### 12. Revenue

The components of revenue are as follows:

| The components of revenue are as follows. | Fiscal year ended<br>March 31, 2024 | (Millions of yen)<br>Fiscal year ended<br>March 31, 2025 |
|---|-------------------------------------|--|
| Consumer <sup>4</sup>                     |                                     |  |
| Service revenues                          |                                     |  |
| Mobile                                    | 1,508,264                           | 1,555,584  |
| Broadband                                 | 400,261                             | 408,247  |
| Electricity                               | 261,666                             | 255,694  |
| Revenues from sales of goods and others   | 635,437                             | 713,862  |
| Subtotal                                  | 2,805,628                           | 2,933,387  |
| Enterprise <sup>5</sup>                   |                                     |  |
| $Mobile^3$                                | 305,528                             | 299,314  |
| Fixed-line                                | 162,578                             | 162,715  |
| Business solution and others <sup>3</sup> | 334,697                             | 426,131  |
| Subtotal                                  | 802,803                             | 888,160  |
| Distribution                              | 569,076                             | 705,700  |
| Media & EC                                |                                     |  |
| Media <sup>6</sup>                        | 674,042                             | 703,881  |
| Commerce <sup>6</sup>                     | 822,124                             | 844,232  |
| Strategy                                  | 84,395                              | 97,785   |
| Other                                     | 5,511                               | 4,048  |
| Subtotal                                  | 1,586,072                           | 1,649,946  |
| Financial                                 | 215,987                             | 255,887  |
| Other <sup>4,5</sup>                      | 104,436                             | 111,269  |
| Total                                     | 6,084,002                           | 6,544,349  |

- 1. The components of revenue represent sales to external customers.
- 2. The components of revenue include revenues from other sources, excluding those arising from IFRS 15 "Revenue from Contracts with Customers" (mainly from PayPay Card Corporation's financial business included in "Financial" and lease transactions included in "Enterprise"). Revenues from other sources for the year ended March 31, 2024 and 2025 were ¥196,943 million and ¥202,785 million, respectively.
- 3. "Mobile" and "Business solution and others" under "Enterprise" include service revenues and revenues from sales of goods and others. Service revenues for the year ended March 31, 2024 and 2025 were ¥493,959 million and ¥559,582 million, respectively. Revenues from sales of goods and others for the fiscal years ended March 31, 2024 and 2025 were ¥146,266 million and ¥165,864 million, respectively.
- 4. Effective for the three months ended June 30, 2024, certain subsidiaries categorized as "Consumer" were transferred to "Other." As a result, all components of revenue under "Consumer" and "Other" for the fiscal year ended March 31, 2024, have been retrospectively adjusted.
- 5. Effective for the three months ended June 30, 2024, the business categories of "Enterprise" have been reevaluated and some services included in "Enterprise" were transferred between the business categories. In addition, SB Technology Corp., Cybertrust Japan Co., Ltd., and others were transferred from "Other" to "Enterprise" in order to reinforce group synergy. As a result, all components of revenue under "Enterprise" and "Other" for the fiscal year ended March 31, 2024, have been retrospectively adjusted.
- 6. Effective for the three months ended December 31, 2024, the business categories of "Media & EC" have been reevaluated and some services categorized as "Media" were transferred to "Commerce." As a result, all components of revenue under "Media" and "Commerce" for the fiscal year ended March 31, 2024, have been retrospectively adjusted.

# 13. Earnings per share

Basic earnings per share and diluted earnings per share are as follows:

## (1) Basic earnings per share

|  | Fiscal year ended<br>March 31, 2024 | Fiscal year ended<br>March 31, 2025 |
|--|-------------------------------------|-------------------------------------|
| Net income attributable to common shareholders of the Company (Millions of yen)  |                                     |                                     |
| Net income attributable to owners of the Company   | 489,074                             | 526,133                             |
| Net income not-attributable to common shareholders of the Company <sup>2</sup>   | (1,246)                             | (6,156)                             |
| Net income used in the calculation of basic earnings per share   | 487,828                             | 519,977                             |
| Weighted-average number of shares of common stock outstanding (Thousands of shares) <sup>1</sup>   | 47,283,987                          | 47,312,472                          |
| Basic earnings per share (Yen)   | 10.32                               | 10.99                               |
| (2) Diluted earnings per share   |                                     |                                     |
|  | Fiscal year ended<br>March 31, 2024 | Fiscal year ended<br>March 31, 2025 |
| Diluted net income attributable to common shareholders (Millions of yen)   | ,                                   | ,                                   |
| Net income used in the calculation of basic earnings per share   | 487,828                             | 519,977                             |
| Effect of dilutive securities issued by subsidiaries and associates  | (5,057)                             | (3,724)                             |
| Total  | 482,771                             | 516,253                             |
| Weighted-average number of shares of common stock used in the calculation of diluted earnings per share <sup>1</sup> (Thousands of shares) |                                     |                                     |
| Weighted-average number of shares of common stock outstanding  | 47,283,987                          | 47,312,472                          |
| Increase in the number of shares of common stock due to stock acquisition rights   | 433,990                             | 332,966                             |
| Total ==   | 47,717,977                          | 47,645,438                          |
| Diluted earnings per share (Yen)   | 10.12                               | 10.84                               |

- 1. The Company conducted a stock split whereby each share of the Company's common shares was split into 10 shares, with the effective date being October 1, 2024. "Basic earnings per share" and "Diluted earnings per share" are calculated assuming that the stock split had been carried out at the beginning of the previous fiscal year.
- 2. The amount represents dividends to be paid to class shareholders in connection with the Bond-Type Class Shares.

## 14. Other operating income and other operating expenses

The components of "other operating income" and "other operating expenses" are as follows:

(Millions of yen) Fiscal year ended Fiscal year ended March 31, 2024 March 31, 2025 Other operating income 10,284 43,195 Gain on loss of control over subsidiaries Gain on sale of businesses 10,462 Compensation for damage income 9,426 43,195 Total 30,172 Other operating expenses (14,672)Impairment loss (13,822)Provision for loss relating to litigation<sup>1</sup> 8,984 Total (5,688)(13,822)

Note:

## 15. Supplemental information to the consolidated statement of cash flows

Significant non-cash transactions

Significant non-cash transactions (investing and financing activities that do not require the use of "Cash and cash equivalents") are as follows:

#### (1) Lease transactions

The increases in "Right-of-use assets" on the lease transactions (excluding lease payments and initial direct costs paid before the lease commencement date) for the fiscal years ended March 31, 2024 and 2025, were \(\frac{\pma}{181,812}\) million and \(\frac{\pma}{194,673}\) million, respectively, and are non-cash transactions.

## (2) Other non-cash transactions

The total amount of increase in "Trade and other payables" and "Other financial liabilities" related to the acquisition of "Intangible assets" for the 4.9GHz specified base station establishment for the fiscal year ended March 31, 2025 was ¥65,047 million and is non-cash transaction.

<sup>1.</sup> For the fiscal year ended March 31, 2024, the amount represents a reversal of the estimated loss related to the litigation with Japan Post Information Technology Co., Ltd. For details, refer to "Note 17. Contingencies."

## 16. Related party transactions

Fiscal year ended March 31, 2024

Significant related party transactions of the Group are as follows:

|                                   |                         |   |                                     | (Millions of yen)       |
|-----------------------------------|-------------------------|---|-------------------------------------|-------------------------|
|                                   |                         |   | Fiscal year ended<br>March 31, 2024 | As of<br>March 31, 2024 |
| Name of the company or individual | Nature of relationship  | Nature of transaction                   | Amount of transaction               | Balance at period-end   |
| Yasuyuki Imai                     | Director of the Company | Lending of loans <sup>1,2,3</sup>       | -                                   | 860                     |
|                                   |                         | Receipt of interest on loans receivable | 9                                   | -                       |
| Junichi Miyakawa                  | Director of the Company | Lending of loans <sup>1,2,3,4</sup>     | -                                   | 19,930                  |
|                                   |                         | Receipt of interest on loans receivable | 220                                 | -                       |
| Kazuhiko Fujihara                 | Director of the Company | Lending of loans <sup>1,2,3</sup>       | -                                   | 640                     |
|                                   |                         | Receipt of interest on loans receivable | 7                                   | -                       |
|                                   |                         | Refund of deposits <sup>1</sup>         | 190                                 |                         |
|                                   |                         | Receipt of deposits <sup>1</sup>        | 210                                 |                         |
|                                   |                         | Offset of deposit <sup>1</sup>          | 3                                   | 207                     |
|                                   |                         | Payment of interest on deposits         | 1                                   | -                       |

The terms and conditions of transactions and policy on how to determine those terms and conditions:

- 1. The lending rate was set from 1.03% to 1.10% (fixed rate) as reasonably determined in consideration of the borrowing rate actually borne by the Company, which is on a level similar to market rates on similar terms, with both interest and principal repayable in one lump-sum at the end of the fiscal year five years after the loan date, allowing a five-year extension of the repayment period subject to mutual agreement, or optional prepayment at borrower's discretion. Borrowers are entitled to deposit the funds not exceeding the balance of this loan to the Company, in which case the interest rate applicable to such borrowings is the same as the abovementioned lending rate. Decrease in the amount of deposits is offset against loan interest.
- 2. In this transaction, the Company's shares purchased by the borrower using the loan have been provided as security.
- 3. In the event that the fair value of the security falls below a certain percentage of the loan balance prior to the due date, the Company shall be entitled to request a pledge of additional security from the borrowers. In such case, the Company shall be entitled to reserve part of the remuneration, etc. the Group will pay to the borrowers within certain limitation, and to use it for the repayment of the loan (hereinafter the "Additional Entitlement").
- 4. Of the total amount due, the remaining shortfall, if any, after the enforcement of security and execution of the Additional Entitlement shall be fully guaranteed by Board Director, Mr. Masayoshi Son.

Significant related party transactions of the Group are as follows:

|                                   |                         |   |                                     | (Millions of yen)       |
|-----------------------------------|-------------------------|---|-------------------------------------|-------------------------|
|                                   |                         |   | Fiscal year ended<br>March 31, 2025 | As of<br>March 31, 2025 |
| Name of the company or individual | Nature of relationship  | Nature of transaction                           | Amount of transaction               | Balance at period-end   |
| Yasuyuki Imai                     | Director of the Company | Collection of loans receivable <sup>1,2,3</sup> | 430                                 | 430                     |
|                                   |                         | Receipt of interest on loans receivable         | 9                                   | -                       |
| Junichi Miyakawa                  | Director of the Company | Lending of loans <sup>1,2,3,4</sup>             | -                                   | 19,930                  |
|                                   |                         | Receipt of interest on loans receivable         | 219                                 | -                       |
| Kazuhiko Fujihara                 | Director of the Company | Collection of loans receivable 1,2,3            | 320                                 | 320                     |
|                                   |                         | Receipt of interest on loans receivable         | 6                                   | -                       |
|                                   |                         | Receipt of deposits <sup>1</sup>                | 200                                 |                         |
|                                   |                         | Refund of deposits <sup>1</sup>                 | 207                                 |                         |
|                                   |                         | Offset of deposits <sup>1</sup>                 | 200                                 | -                       |
|                                   |                         | Payment of interest on deposits                 | 0                                   | -                       |

The terms and conditions of transactions and policy on how to determine those terms and conditions:

- 1. The lending rate was set from 1.03% to 1.10% (fixed rate) as reasonably determined in consideration of the borrowing rate actually borne by the Company, which is on a level similar to market rates on similar terms, with both interest and principal repayable in one lump-sum at the end of the fiscal year five years after the loan date, allowing a five-year extension of the repayment period subject to mutual agreement, or optional prepayment at borrower's discretion. Borrowers are entitled to deposit the funds not exceeding the balance of this loan to the Company, in which case the interest rate applicable to such borrowings is the same as the abovementioned lending rate. Decrease in the amount of deposits is offset against loan.
- 2. In this transaction, the Company's shares purchased by the borrower using the loan have been provided as security.
- 3. In the event that the fair value of the security falls below a certain percentage of the loan balance prior to the due date, the Company shall be entitled to request a pledge of additional security from the borrowers. In such case, the Company shall be entitled to reserve part of the remuneration, etc. the Group will pay to the borrowers within certain limitation, and to use it for the repayment of the loan (hereinafter the "Additional Entitlement").
- 4. Of the total amount due, the remaining shortfall, if any, after the enforcement of security and execution of the Additional Entitlement shall be fully guaranteed by Board Director, Mr. Masayoshi Son.

#### 17. Contingencies

The Group is a party to several pending legal and administrative proceedings. When it is difficult to reasonably estimate the outcomes of such matters, including the following lawsuit, provisions have not been recorded. Based on the information currently available, management does not expect that the results of these proceedings will have a material adverse effect on the Group's financial position or results of operations.

a. On April 30, 2015, the Company filed a lawsuit with the Tokyo District Court against Japan Post Information Technology Co., Ltd. ("JPiT"), claiming for payment of remuneration for additional services provided in connection with the installation of telecommunications lines, as well as other items, that were ordered by JPiT in relation to a project to migrate the communications network connecting approximately 27,000 sites (post offices, etc.) countrywide to a new network, the 5th PNET.

Pursuant to a contract dated February 7, 2013, the Company was requested by JPiT to carry out, among other services, installation services for telecommunications lines for Japan Post Group's business sites existing countrywide. The Company performed such services, and upon JPiT's request, the Company also performed services that exceeded the scope of services stipulated in the contract. Although the Company negotiated with JPiT over an extended period regarding the remuneration for these additional services, the Company and JPiT were unable to arrive at a settlement. Accordingly, the Company duly filed the lawsuit, claiming for payment of remuneration for such additional services.

b. On April 30, 2015, JPiT filed a lawsuit against the Company and Nomura Research Institute, Ltd. ("NRI") as co-defendants. In this lawsuit, JPiT alleges that the Company and NRI delayed performance of the ordered services related to the project for migration to the 5th PNET mentioned in a. above and alleges that such delay caused damages to JPiT. JPiT made joint and several claims against both the Company and NRI for the alleged damages.

The order to consolidate lawsuit (b) above with lawsuit (a) above was made on July 29, 2015.

Subsequently, on September 9, 2022, the Tokyo District Court rendered a judgment ordering JPiT to pay ¥1,921 million as remuneration for the additional services and delay damages, and the Company to pay JPiT ¥10,854 million in damages and delay damages. The Company and JPiT appealed the judgment to the Tokyo High Court, and on March 21, 2024, the Court rendered a judgment ordering JPiT to pay ¥65 million as remuneration for the additional services and delay damages and dismissing all claims by JPiT.

The Company and JPiT appealed to the Supreme Court and filed a petition for acceptance of appeal regarding the judgment.

Based on the judgment of the Tokyo District Court, the Company reversed a total of ¥19,176 million, consisting of ¥8,984 million in damages and ¥10,192 million in delay damages in "Provisions (current liabilities)" in the consolidated statement of financial position. For the fiscal year ended March 31, 2024, in the consolidated statement of income, the damages amount of ¥8,984 million and the delay damages amount of ¥10,192 million were reversed in "Other operating expenses" and "Financing costs", respectively.

## 18. Subsequent events

(Conversion of LINE Bank Taiwan Limited into a subsidiary through capital increase)

(1) Summary of the Transactions

LINE Yahoo Corporation ("LY"), a subsidiary of the Company, has decided on April 10, 2025, to increase the capital by 2.745 billion Taiwan dollars and acquire additional 274,500 thousand common shares of LINE Bank Taiwan Limited ("LBT"), an associate of LY, through its subsidiary LINE Financial Taiwan Limited ("LFT").

The purpose of this capital increase is to promote the banking services operated by LBT in Taiwan under the "LINE Bank" brand and to further strengthen collaboration with the Group. The capital increase is scheduled to be completed in June 2025.

Upon completion of the capital increase, the number of LBT common shares held by LFT will be 1,023,000 thousand shares and the voting rights of LFT in LBT will reach 51.2%, thereby exceeding a majority. As a result, LY will acquire control over LBT, and LBT will become the Group's subsidiary.

## (2) Summary of the acquiree

Name LINE Bank Taiwan Limited Business Internet-only bank

# (3) Acquisition date

During June 2025 (planned)

The Group is currently evaluating the impact of this matter.