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*Power to Turn into Resources, Return to Nature*

**DAIEI KANKYO**

# FY2027/ 3 1st Quarter Financial Results

[Securities Code : 9336]

Aug. 10, 2026



# Executive Summary

|                                         |                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-----------------------------------------|---------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Results                                 | FY2027/3<br>1Q<br>Results                   | <ul style="list-style-type: none"> <li>• <b>Net sales</b> 24,136 million yen (Up 20.6% year on year)</li> <li>• <b>Operating profit</b> 5,598 million yen (Up 31.4% year on year)</li> <li>• <b>EBITDA</b> 8,778 million yen (Up 43.0% year on year)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                                         | Progress Rate<br>for FY2027/ 3<br>Forecasts | <ul style="list-style-type: none"> <li>• <b>Net sales</b> 25.7% (First half: 52.1%)</li> <li>• <b>Operating profit</b> 23.0% (First half: 49.5%)</li> <li>• <b>EBITDA</b> 23.7% (First half: 50.5%)</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Progress<br>of<br>Important<br>Policies | FY2027/3<br>1Q<br>Results                   | <ul style="list-style-type: none"> <li>• <b>Recycling facilities</b> <ul style="list-style-type: none"> <li>✓ Started full-scale operation of a plastic recycling facility in Apr. 2026</li> </ul> </li> <li>• <b>Governance structure</b> <ul style="list-style-type: none"> <li>✓ Transitioned to a new organizational structure in Apr. 2026</li> <li>✓ Appointed Morihiko Shimoda as President and Representative Director in Jun. 2026</li> </ul> </li> <li>• <b>Medium-Term Management Plan</b> <ul style="list-style-type: none"> <li>✓ Announced a partial revision to D-Plan 2028 in May 2026</li> </ul> </li> <li>• <b>PPP (Public-Private Partnership) projects</b> <ul style="list-style-type: none"> <li>✓ Start of construction in Aioi in Aug. 2026</li> </ul> </li> </ul> |

# Agenda

- 1 About Sukarabesakure Co., Ltd.**
- 2 FY2027/3 1Q Results**
- 3 Progress Rate for FY2027/3 Forecasts**
- 4 Shareholder Returns**
- 5 About Daiei Kankyo Group**
- 6 Growth Strategy**
- 7 Appendix**

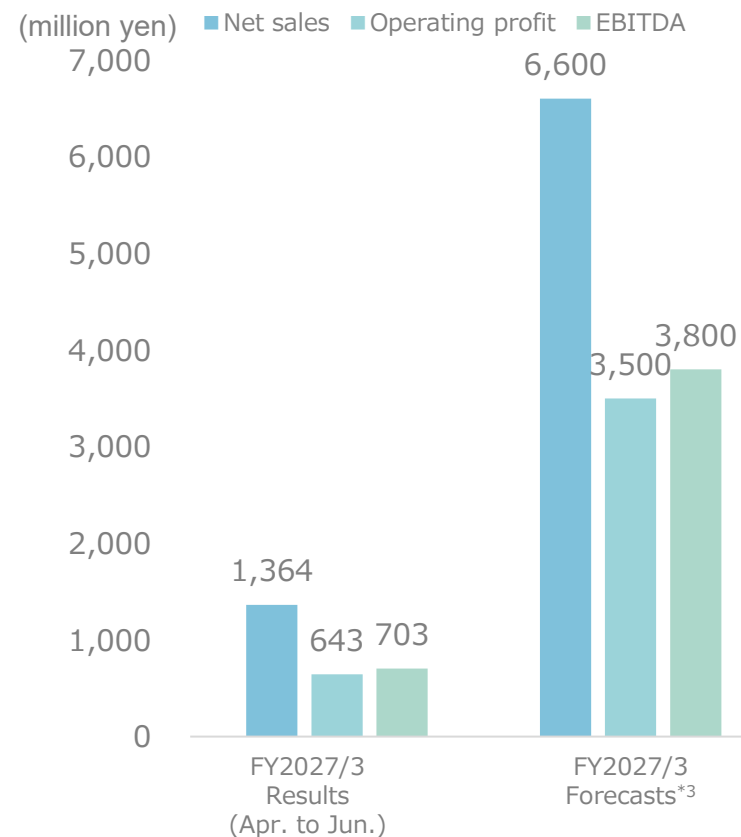
# 1. About Sukarabesakure Co., Ltd.

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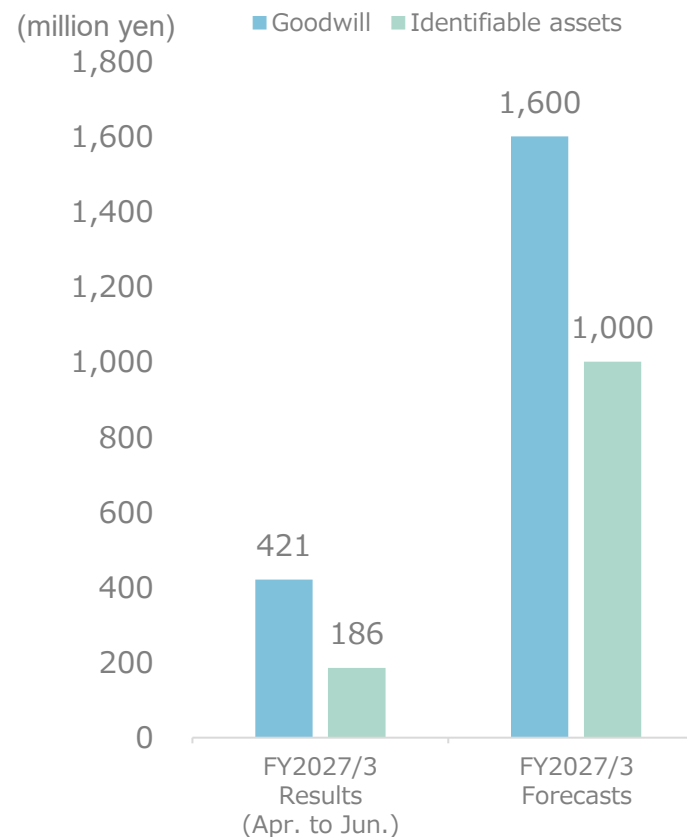
# About Sukarabesakure Co., Ltd.

## Contribution to Consolidated Results

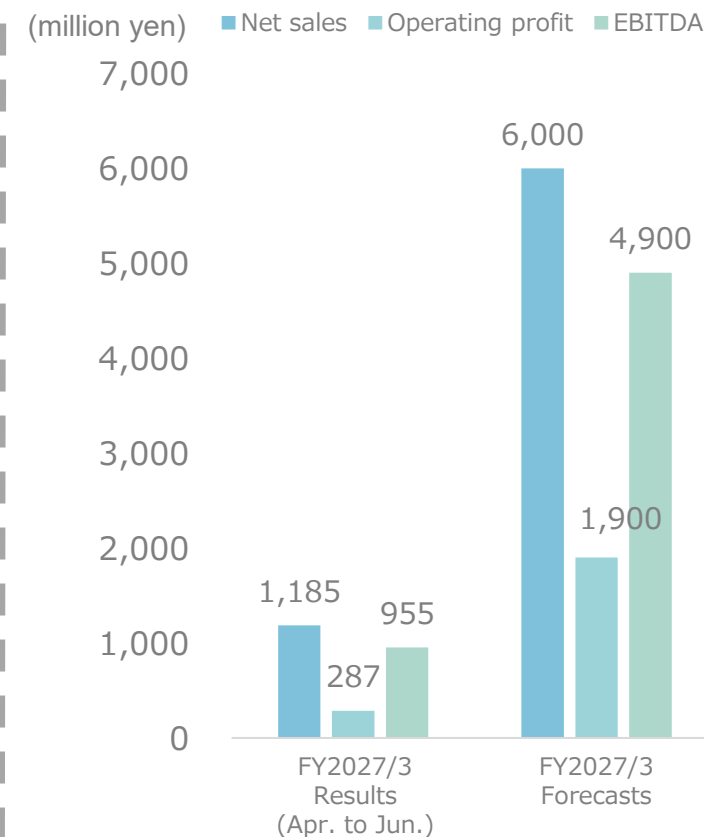
### ● Non-consolidated net sales/ Operating profit/ EBITDA\*<sup>1</sup>



### ● Amortization of goodwill and of identifiable assets



### ● Contribution to consolidated results\*<sup>2</sup>



\*1 : EBITDA=Operating profit + Depreciation (excluding non-operating expenses) + Amortization of goodwill

\*2 : Calculations consider consolidated adjustments within the Group

\*3 : The Company receives management consulting fees in exchange for providing management support to its subsidiaries.

# About Sukarabesakure Co., Ltd.

## Synergies from Making It a Consolidated Subsidiary

### Expanding Business Areas

The business areas have expanded by securing new final disposal sites in the Kyushu and Okinawa areas.



### Increasing Planned Annual Landfill Volume and Remaining Capacity

Significantly contributed to the expansion of annual landfill volume and remaining capacity outlined in the Mid-Term Management Plan "D-Plan 2028"



➡ Details regarding the final disposal capacity of Sukarabesakure Co., Ltd. are provided on p. 7.

### Enhancing Efficiency of Long-Distance Transportation

With **a dedicated berth** available, we can efficiently accept waste from a wide area by utilizing maritime transport.



# About Sukarabesakure Co., Ltd.

## Contribution to the Capacity

|                                                                                      | The 3rd Stage Controlled Final Disposal Site                                       | The 4th Stage Controlled Final Disposal Site                                        | Total (The 3rd + The 4th)                                                           |
|--------------------------------------------------------------------------------------|------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
|                                                                                      |  |  |  |
| Permitted capacity                                                                   | <b>3.870</b> million m <sup>3</sup>                                                | <b>4.946</b> million m <sup>3</sup>                                                 | <b>8.817</b> million m <sup>3</sup>                                                 |
| Remaining capacity* <sup>1</sup><br>(Compared to the figures disclosed for FY2026/3) | <b>2.095</b> million m <sup>3</sup><br>(-0.082 million m <sup>3</sup> )            | <b>4.946</b> million m <sup>3</sup><br>(No change)                                  | <b>7.041</b> million m <sup>3</sup><br>(-0.082 million m <sup>3</sup> )             |

\*1 : The remaining capacities are as of Jun. 30, 2026.

## 2. FY2027/3 1Q Results

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# FY2027/3 1Q Results

## Consolidated Statements of Income

| (million yen)                                  | FY2027/3<br>1Q YTD | FY2026/3<br>1Q YTD | Year on Year |
|------------------------------------------------|--------------------|--------------------|--------------|
| Net sales                                      | 24,136             | 20,020             | + 20.6%      |
| Operating profit                               | 5,598              | 4,260              | + 31.4%      |
| Operating profit margin                        | 23.2%              | 21.3%              | + 1.9pt      |
| EBITDA                                         | 8,778              | 6,138              | + 43.0%      |
| EBITDA margin*1                                | 36.4%              | 30.7%              | + 5.7pt      |
| Ordinary profit                                | 5,580              | 4,271              | + 30.7%      |
| Profit attributable to owners of parent        | 3,548              | 2,906              | + 22.1%      |
| Profit margin attributable to owners of parent | 14.7%              | 14.5%              | + 0.2pt      |

\*1: EBITDA margin = EBITDA/Net Sales

# FY2027/3 1Q Results

## By Segment

| (million yen)                 | FY2027/3<br>1Q YTD | FY2026/3<br>1Q YTD | Year on Year    |
|-------------------------------|--------------------|--------------------|-----------------|
| <b>Waste-related Business</b> |                    |                    |                 |
| Net sales                     | <b>23,414</b>      | 19,345             | <b>+ 21.0%</b>  |
| Segment profit                | <b>5,601</b>       | 4,350              | <b>+ 28.7%</b>  |
| Segment profit margin         | <b>23.9%</b>       | 22.5%              | <b>+ 1.4pt</b>  |
| <b>Other Businesses</b>       |                    |                    |                 |
| Net sales                     | <b>721</b>         | 674                | <b>+ 7.0%</b>   |
| Segment profit (loss)         | <b>14</b>          | (70)               | <b>—</b>        |
| Segment Profit (loss) margin  | <b>2.1%</b>        | (10.5%)            | <b>+ 12.6pt</b> |

# FY2027/3 1Q Results

## Net Sales by Business Domain

| (million yen)                        | FY2027/3<br>1Q YTD | FY2026/3<br>1Q YTD | Year on Year   |
|--------------------------------------|--------------------|--------------------|----------------|
| <b>Waste-related Business</b>        | <b>23,414</b>      | <b>19,345</b>      | <b>+ 21.0%</b> |
| Waste management and recycling       | <b>19,335</b>      | 16,608             | <b>+ 16.4%</b> |
| Soil remediation                     | <b>2,049</b>       | 1,051              | <b>+ 94.9%</b> |
| Other (Waste-related Business)       | <b>2,030</b>       | 1,685              | <b>+ 20.5%</b> |
| <b>Other Businesses</b>              | <b>721</b>         | <b>674</b>         | <b>+ 7.0%</b>  |
| Valuable Resource Recycling Business | <b>619</b>         | 594                | <b>+ 4.1%</b>  |
| Sports Promotion Business            | <b>102</b>         | 79                 | <b>+ 28.0%</b> |

# FY2027/3 1Q Results

## Volume of Waste and Contaminated Soil Received

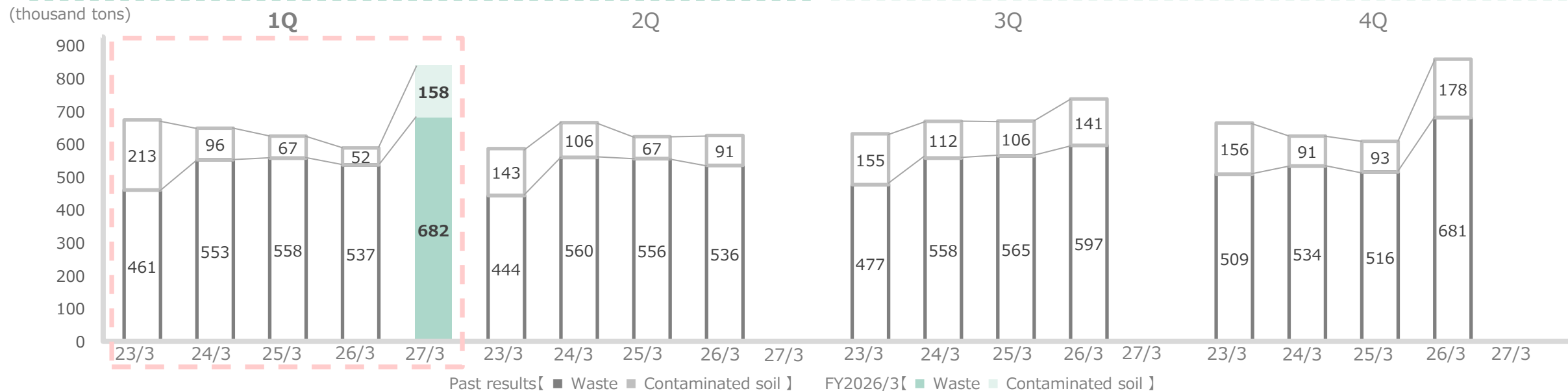
| (thousand tons)   | FY2027/3<br>1Q YTD | FY2026/3<br>1Q YTD | Year on Year |
|-------------------|--------------------|--------------------|--------------|
| Waste             | 682                | 537                | + 27.0%      |
| Contaminated soil | 158                | 52                 | + 200.6%     |

### Waste volume received

- Increased due to an increase in the volume received for infrastructure development projects in the Kansai area, and the contribution of Sukarabesakure Co., Ltd.

### Contaminated soil volume received

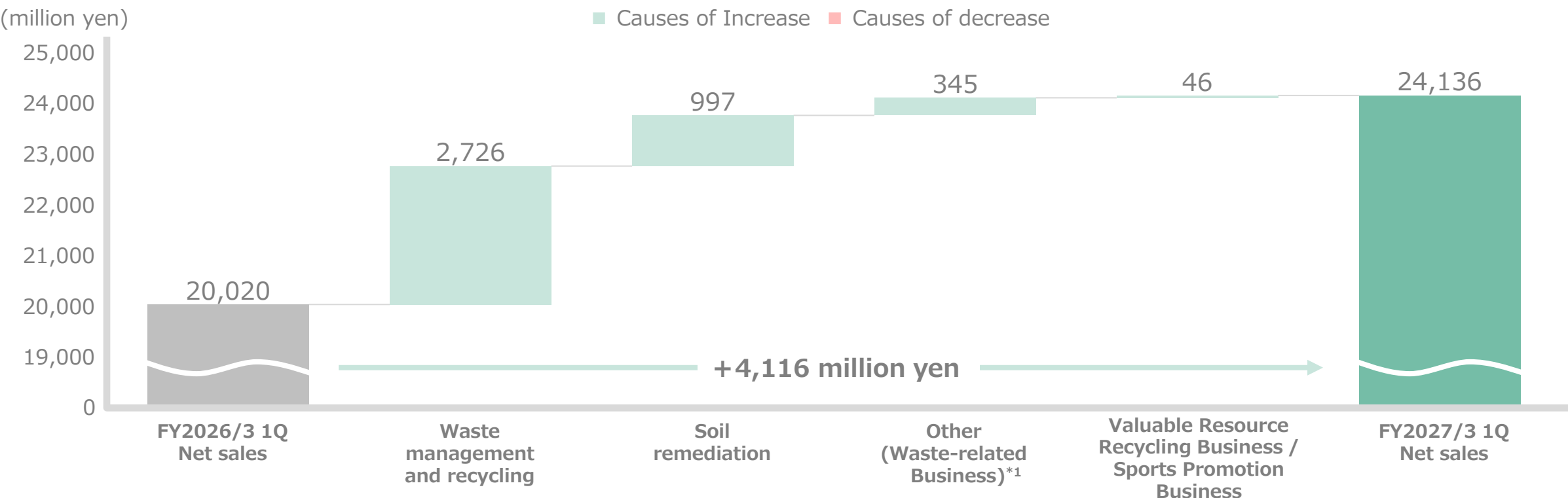
- Increased year on year due to a rise in orders mainly for landfill and washing treatments



# FY2027/3 1Q Results

## Consolidated Net Sales Change Factors

- ✓ Waste management and recycling : Increased due to an increase in the volume received for infrastructure development projects in the Kansai area, and the contribution of Sukarabesakure Co., Ltd.
- ✓ Soil remediation : Increased due to a rise in orders mainly for landfill and washing treatments
- ✓ Other (Waste-related Business) : Increased primarily due to steady orders for demolition work received by Kaisei Co., Ltd. as well as the contribution from the acquisition of KOUKI CORP.



\*1: The figure for Other includes those for the business domains other than Waste management and recycling and Soil remediation under Waste-related Business.

# FY2027/3 1Q Results

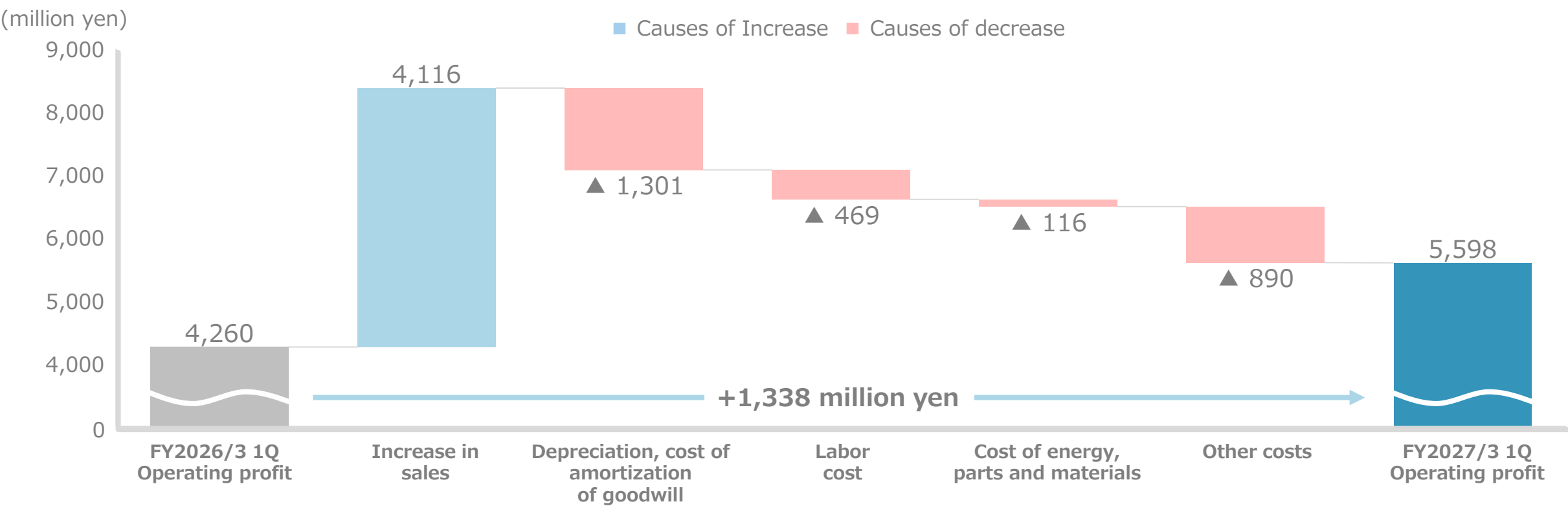
## Consolidated Operating Profit Change Factors

- ✓ Depreciation,  
cost of amortization of goodwill

: Increased due to an increase in the volume received at final disposal sites, and the recognition of amortization of goodwill and identifiable assets related to Sukarabesakure Co., Ltd.
- ✓ Labor cost

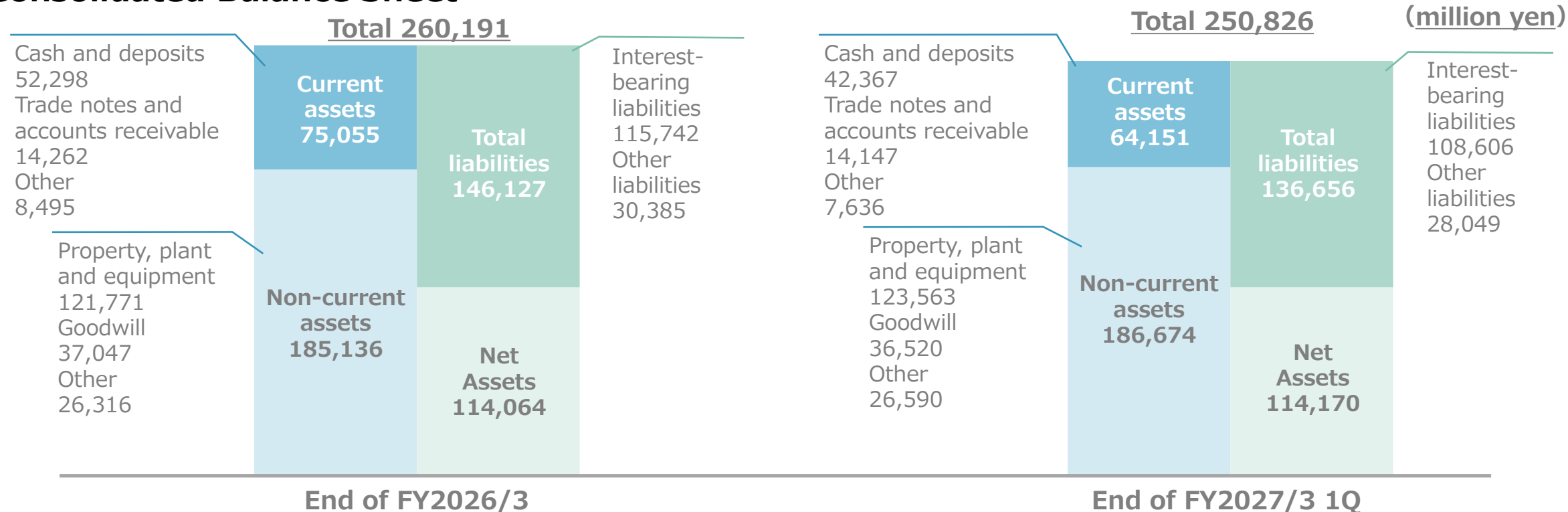
: Increased due to salary raises and an increase in the number of employees including through M&A
- ✓ Other costs

: Increased due to higher transportation costs caused by a higher volume being received, as well as an increase in outsourcing costs resulting from the acquisition of KOUKI CORP.



# FY2027/3 1Q Results

## Consolidated Balance Sheet



### Cash and deposits

- ✓ Decreased due to dividend payments and repayment of interest-bearing liabilities (-9,930)

### Property, plant and equipment

- ✓ Increased due to the acquisition of a final disposal site (currently Iwaki Recycle Center of Daiei Kankyo Co., Ltd.) (+ 1,791)

# 3. Progress Rate for FY2027/3 Forecasts

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# Progress Rate for FY2027/3 Forecasts

## Consolidated Statements of Income

### Our view as of the end of 1Q

✓ Both net sales and operating profit exceeded the forecasts due to an increase in volume received

| (million yen)                                  | 1Q YTD | First half forecasts | Progress rate for first half forecasts | Full year forecasts | Progress rate for full year forecasts |
|------------------------------------------------|--------|----------------------|----------------------------------------|---------------------|---------------------------------------|
| Net sales                                      | 24,136 | 46,300               | 52.1%                                  | 93,900              | 25.7%                                 |
| Operating profit                               | 5,598  | 11,300               | 49.5%                                  | 24,300              | 23.0%                                 |
| Operating profit margin                        | 23.2%  | 24.4%                | —                                      | 25.9%               | —                                     |
| EBITDA                                         | 8,778  | 17,300               | 50.5%                                  | 37,100              | 23.7%                                 |
| EBITDA margin                                  | 36.4%  | 37.6%                | —                                      | 39.5%               | —                                     |
| Ordinary profit                                | 5,580  | 10,700               | 52.2%                                  | 23,100              | 24.2%                                 |
| Profit attributable to owners of parent        | 3,548  | 7,100                | 50.0%                                  | 16,400              | 21.6%                                 |
| Profit margin attributable to owners of parent | 14.7%  | 15.3%                | —                                      | 17.5%               | —                                     |

# Progress Rate for FY2027/3 Forecasts

## By Segment

### Our view as of the end of 1Q

- ✓ Waste-related Business : Both net sales and segment profit exceeded expectations driven significantly by an increase in volume of waste received for waste management and recycling
- ✓ Other Businesses : While net sales fell short of expectations due to lower-than-expected sales of aluminum pellets, segment profit exceeded the forecast as a result of improved profit margins

| (million yen)                 | 1Q YTD | First half forecasts | Progress rate for first half forecasts | Full year forecasts | Progress rate for full year forecasts |
|-------------------------------|--------|----------------------|----------------------------------------|---------------------|---------------------------------------|
| <b>Waste-related Business</b> |        |                      |                                        |                     |                                       |
| Net sales                     | 23,414 | 44,800               | 52.2%                                  | 91,000              | 25.7%                                 |
| Segment profit                | 5,601  | 11,300               | 49.5%                                  | 24,300              | 23.0%                                 |
| Segment profit margin         | 23.9%  | 25.2%                | —                                      | 26.7%               | —                                     |
| <b>Other Businesses</b>       |        |                      |                                        |                     |                                       |
| Net sales                     | 721    | 1,400                | 50.3%                                  | 2,800               | 25.4%                                 |
| Segment profit                | 14     | 0                    | 253.0%                                 | 0                   | 59.5%                                 |
| Segment Profit margin         | 2.1%   | 0.4%                 | —                                      | 0.9%                | —                                     |

# Progress Rate for FY2027/3 Forecasts

## Net Sales by Business Domain

### ● Our view as of the end of 1Q

- ✓ Waste management and recycling : Exceeded our expectations due to an increase in the volume of waste received
- ✓ Soil remediation : Exceeded our expectations due to a rise in orders mainly for landfill and washing treatments
- ✓ Other (Waste-related Business) : Exceeded our expectations due to an increase in orders for demolition work received by Kaisei Co., Ltd.

| (million yen)                        | 1Q YTD        | First half forecasts | Progress rate for first half forecasts | Full year forecasts | Progress rate for full year forecasts |
|--------------------------------------|---------------|----------------------|----------------------------------------|---------------------|---------------------------------------|
| <b>Waste-related Business</b>        | <b>23,414</b> | <b>44,800</b>        | <b>52.2%</b>                           | <b>91,000</b>       | <b>25.7%</b>                          |
| Waste management and recycling       | <b>19,335</b> | <b>37,300</b>        | <b>51.8%</b>                           | <b>75,100</b>       | <b>25.7%</b>                          |
| Soil remediation                     | <b>2,049</b>  | <b>3,600</b>         | <b>55.6%</b>                           | <b>7,600</b>        | <b>26.7%</b>                          |
| Other (Waste-related Business)       | <b>2,030</b>  | <b>3,800</b>         | <b>52.6%</b>                           | <b>8,200</b>        | <b>24.6%</b>                          |
| <b>Other Businesses</b>              | <b>721</b>    | <b>1,400</b>         | <b>50.3%</b>                           | <b>2,800</b>        | <b>25.4%</b>                          |
| Valuable Resource Recycling Business | <b>619</b>    | <b>1,200</b>         | <b>49.0%</b>                           | <b>2,500</b>        | <b>24.5%</b>                          |
| Sports Promotion Business            | <b>102</b>    | <b>100</b>           | <b>59.9%</b>                           | <b>300</b>          | <b>31.7%</b>                          |

# Progress Rate for FY2027/3 Forecasts

## Volume of Waste and Contaminated Soil Received

### ● Our view as of the end of 1Q

- ✓Waste : Exceeded our expectations due to an increase in volume received from infrastructure development projects in the Kansai area
- ✓Contaminated soil : Exceeded our expectations due to a rise in orders mainly for landfill and washing treatments

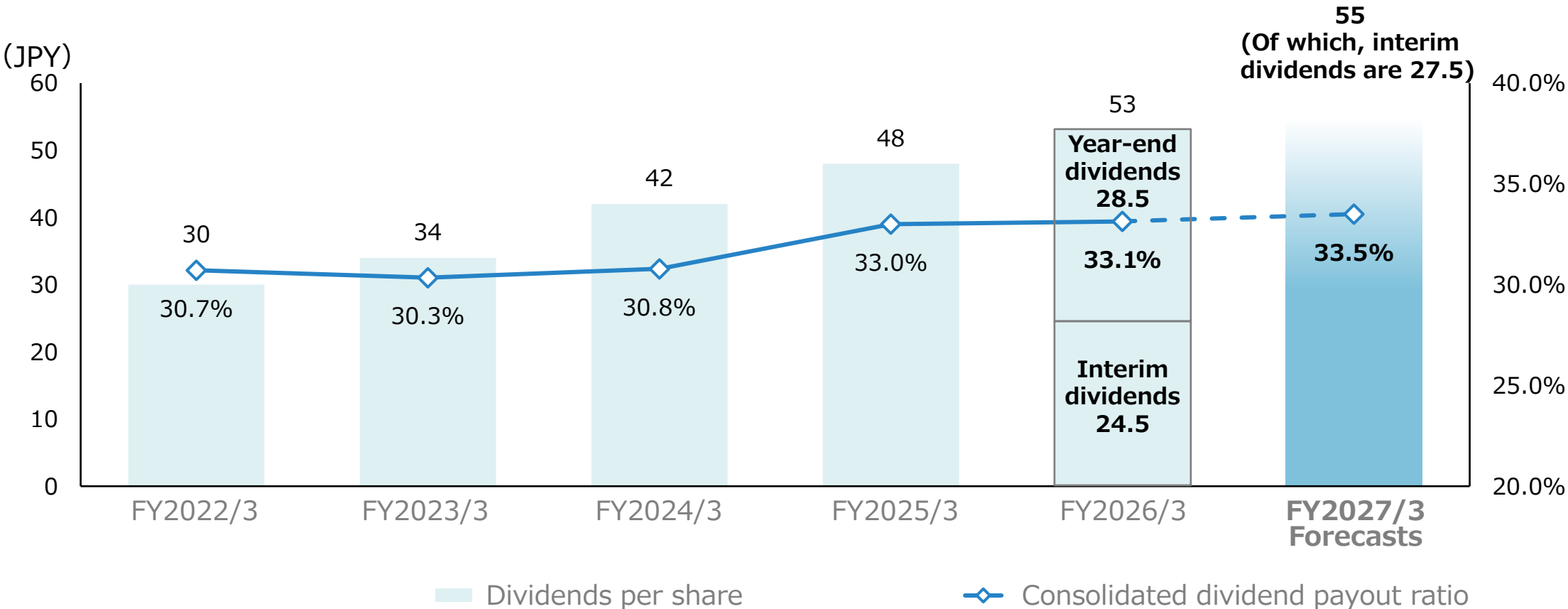
| (thousand tons)   | FY2027/3<br>1Q YTD | FY2027/3<br>First half<br>forecasts | Progress rate<br>for first half<br>forecasts | FY2027/ 3<br>Full year<br>forecasts | Progress rate<br>for full year<br>forecasts |
|-------------------|--------------------|-------------------------------------|----------------------------------------------|-------------------------------------|---------------------------------------------|
| Waste             | 682                | 1,280                               | 53.0%                                        | 2,610                               | 26.1%                                       |
| Contaminated soil | 158                | 260                                 | 60.4%                                        | 560                                 | 28.2%                                       |

# 4. Shareholder Returns

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# Shareholder Returns

- Maintaining target consolidated dividend payout ratio at **33% or higher** in the period of the Medium-Term Management Plan (FY2026/3 to FY2028/3)
- Ensuring **progressive dividends** to achieve sustainable and stable shareholder returns
- Considering additional shareholder returns in line with profit growth



# 5. About Daiei Kankyo Group

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# Company Profile

Established in 1979,

Daiei Kankyo Co., Ltd. opened a final disposal site in Izumi City, Osaka and commenced operations.

Our Group headquarters is currently on Rokko Island in Kobe City, Hyogo. Chairperson and Representative Director Fumio Kaneko was one of the original founders.

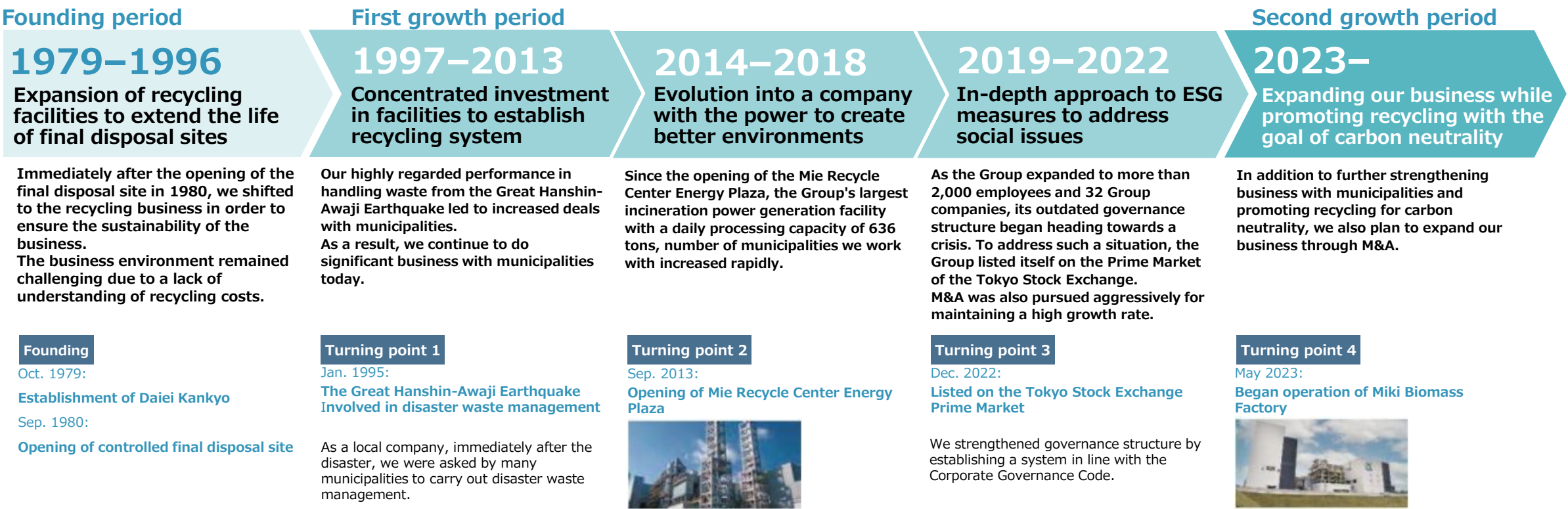
|                          |                                                          |                                                    |                                                                         |
|--------------------------|----------------------------------------------------------|----------------------------------------------------|-------------------------------------------------------------------------|
| Name                     | Daiei Kankyo Co., Ltd.                                   | Employees*1                                        | 2,883<br>(consolidated;<br>as of Jun. 30, 2026)                         |
| Founded                  | Izumi, Osaka in 1979                                     |                                                    |                                                                         |
| Representative Directors | Chairperson: Fumio Kaneko<br>President: Morihiko Shimoda | Group Headquarters                                 | Kobe Fashion Plaza, 2-9-1<br>Koyochonaka, Higashinada-Ku<br>Kobe, Hyogo |
| Net Sales*2              | 87,855 million yen                                       | Operating Profit*2<br>Operating Profit<br>Margin*2 | 22,189 million yen<br>25.3%                                             |

\*1: Includes full-time employees and average number of temporary employees throughout the year

\*2: FY2026/3 results

# The History of Daiei Kankyo Group

We started out in the final disposal business and quickly shifted to waste volume reduction and recycling to ensure our continued competitiveness. Since then, we have developed a wide range of environmental-related businesses, including soil remediation, facility construction and administration, consulting, electricity generation and forest management.



No. of Group Companies (figures from FY2023/3 onward show number of consolidated subsidiaries)



# The Overview of Daiei Kankyo Group

| Daiei Kankyo                                                                                                                                                                         |                                |                                    |                    |                   |                                 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|------------------------------------|--------------------|-------------------|---------------------------------|
| Consolidated subsidiaries: 47 companies*1                                                                                                                                            |                                |                                    |                    |                   |                                 |
| Mie Chuo Kaihatsu                                                                                                                                                                    | Kyodoh Doboku                  | DINS Kansai                        | Geo-Re Japan       | Safety Island     | Eiwa Recycle                    |
| Sukarabesakure                                                                                                                                                                       | Settsu Seiun                   | Kyoto Kankyo                       | Kaisei             | Kobe Port Recycle | Daiei Amet                      |
| Settsu                                                                                                                                                                               | Plafactory                     | Tohoku Eco Clean                   | INAC Football Club | Urayasu Seiun     | Omihachiman Eco Service         |
| Create Navi                                                                                                                                                                          | KOUKI                          | Software Total Service             | Sanki Kaihatsu     | Maruyo            | Green Arrows Kansai             |
| Tadaoka Eco Service                                                                                                                                                                  | General Agriculture & Forestry | DINS Environmental Analysis Center | D-design           | Clean Tech Nabari | Resource Circulation Systems    |
| Daiei Kankyo Research Institute                                                                                                                                                      | K-WORKS                        | Miyakojima Eco Service             | DINS Mirai         | Ashiya Josui      | GLOBAL ENVIRONMENTAL TECHNOLOGY |
| Clean Stage                                                                                                                                                                          | Aia                            | ISV Japan                          | DINS Hokkaido      | Aioi Eco Service  | Hizen Kankyo                    |
| Kyoto Eco Service                                                                                                                                                                    | YT                             | YH                                 | Negibozu           | Makinosato        |                                 |
| ※ <span style="border: 1px solid red; padding: 2px;"> </span> The red boxes indicate the 31 companies out of 47 consolidated subsidiaries that became part of our Group through M&A. |                                |                                    |                    |                   |                                 |

\*1: As of Aug. 10, 2026. In addition to the consolidated subsidiaries listed above, there are 2 non-consolidated subsidiaries, 8 affiliates accounted for by the equity method and 4 other affiliates not accounted for by the equity method. As a result of the absorption-type merger on Apr. 1, 2026, in which KOUKI CORP. was the surviving company and K-PLUS Co., Ltd. was dissolved, the number of companies decreased by one.

\*2: As of Aug. 10, 2026. Some dotted locations include multiple types of facilities. This includes the locations of 8 affiliates accounted for by the equity method (other affiliates have been omitted due to lack of materiality).

## Business Development Area (Waste Management and Recycling Business Locations)\*2



# Segment Overview

## Core business: Waste management and recycling

Waste-related Business **97%**

Segment sales: JPY 85.2 bn

Approx. 80%  
of net sales



Waste management and recycling

**79.7%**



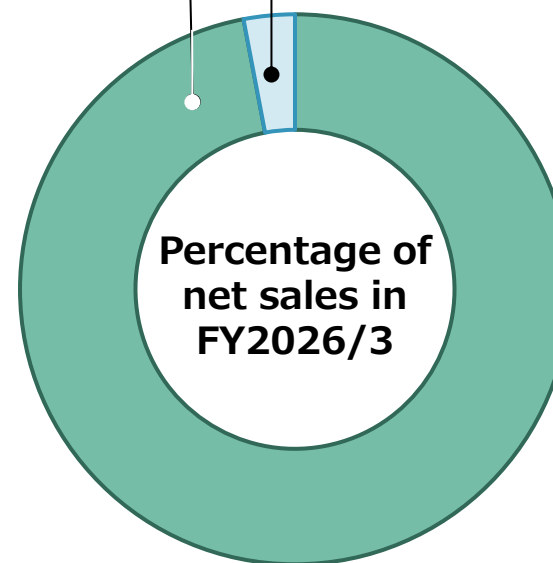
Soil remediation

**8.1%**

Other (Waste-related Business)

**9.2%**

- Facility construction and administration
- Consulting
- Electricity generation
- Forest management
- Others



Other Businesses **3%**

Segment sales: JPY 2.6 bn



Valuable Resource Recycling Business

- Aluminum pellets
- Recycled plastic pallets



Sports Promotion Business

# Strengths of Daiei Kankyo Group

## Our 5 advantages in the core business

### 1 One-stop service

- Handling all processes within our facilities provides peace of mind regarding traceability
- This contributes to the acquisition of a wide range of customers

### 2 Customers spreading across a wide range of industries

We are not dependent on any specific customer, and have a wide range of customers including municipalities, manufacturers, general contractors, and medical institutions

### 3 Capacity

We own a considerable number of incineration and other heat treatment facilities and final disposal sites with industry-leading capacity and high profitability

### 4 No. of business with municipalities

- Approximately 70% of our total permitted capacity is authorized for general waste management
- We work with approximately 27% of municipalities across Japan
- Approximately 20% of our net sales come from general waste management

### 5 Extensive M&A track record

- Of the 47 consolidated subsidiaries, 31 were acquired through M&A<sup>\*1</sup>
- Major subsidiaries have joined the Group through M&A
- Growth so far has been driven by both organic means and M&A

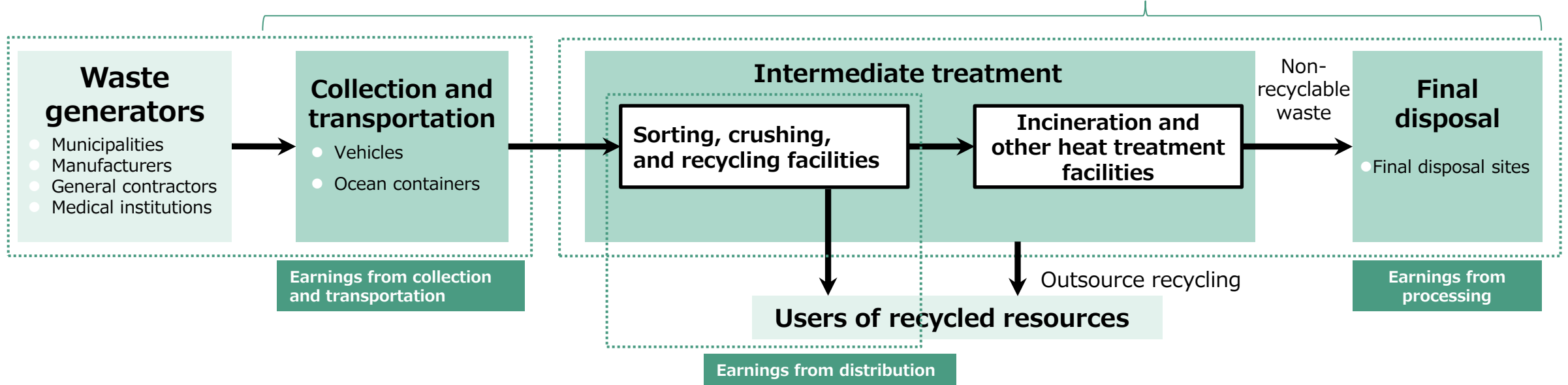
<sup>\*1</sup>: As of Aug. 10, 2026

# Business Model (Main Business Flow)

## Provide one-stop service

Waste-related Business (Waste management and recycling)

Daiei Kankyo Group's Business Areas



## Other Businesses (Valuable Resource Recycling Business)

Daiei Kankyo Group's Business Areas

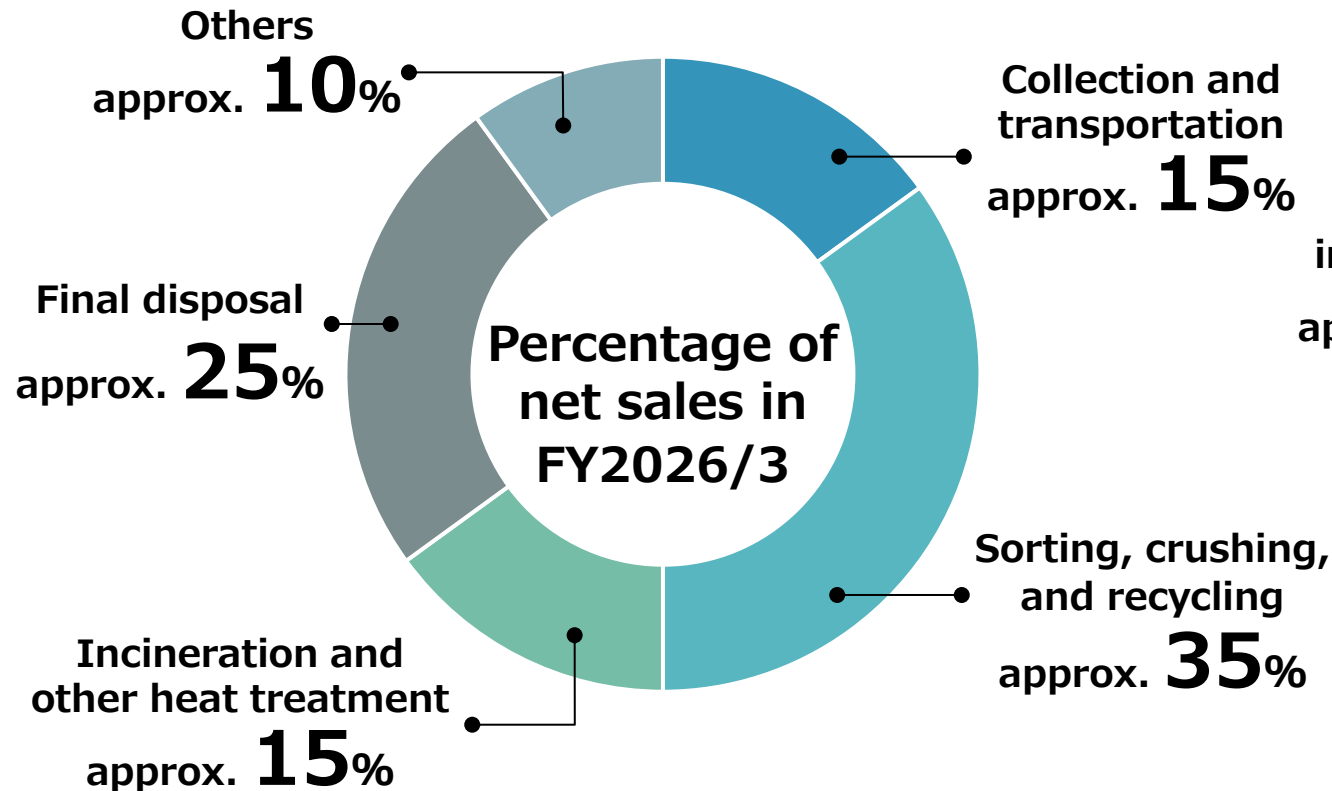


# Breakdown of Net Sales

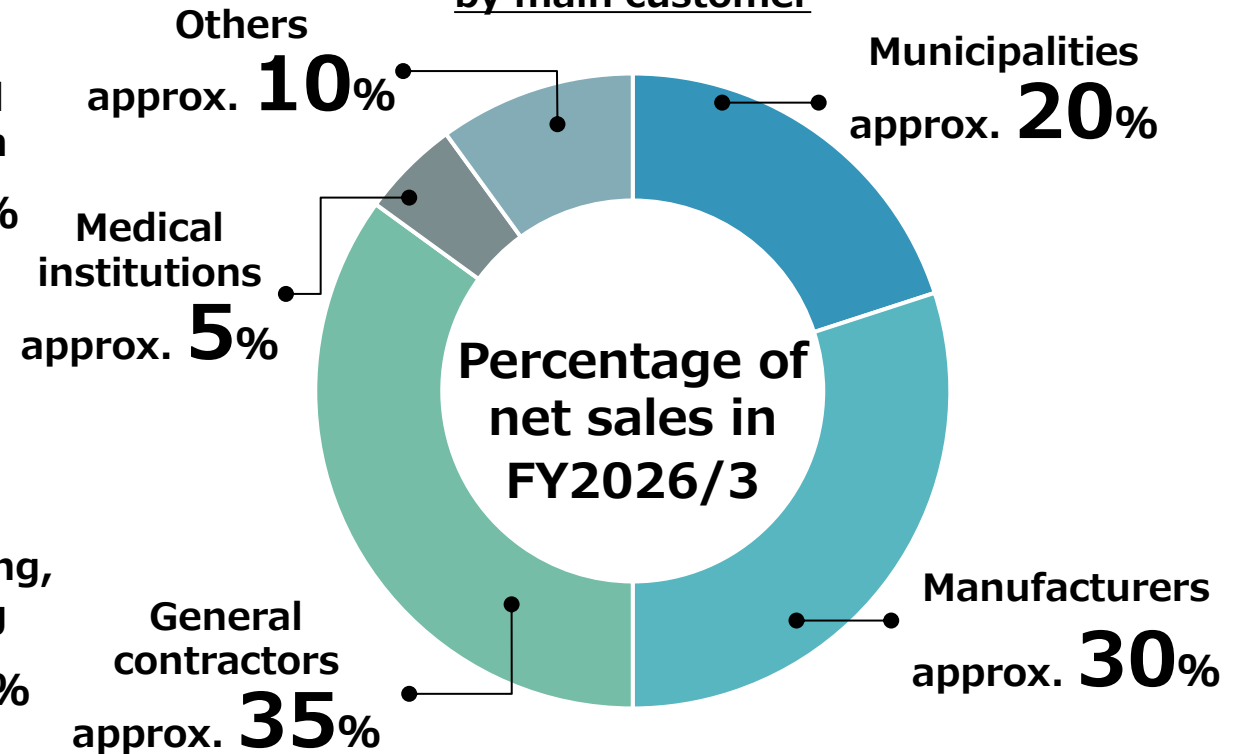
## Breakdowns on a Per-Process Basis and by Main Customer

We are not dependent on any specific customer, and have a wide range of customers including municipalities, manufacturers, general contractors, and medical institutions.

Breakdown  
on a per-process basis

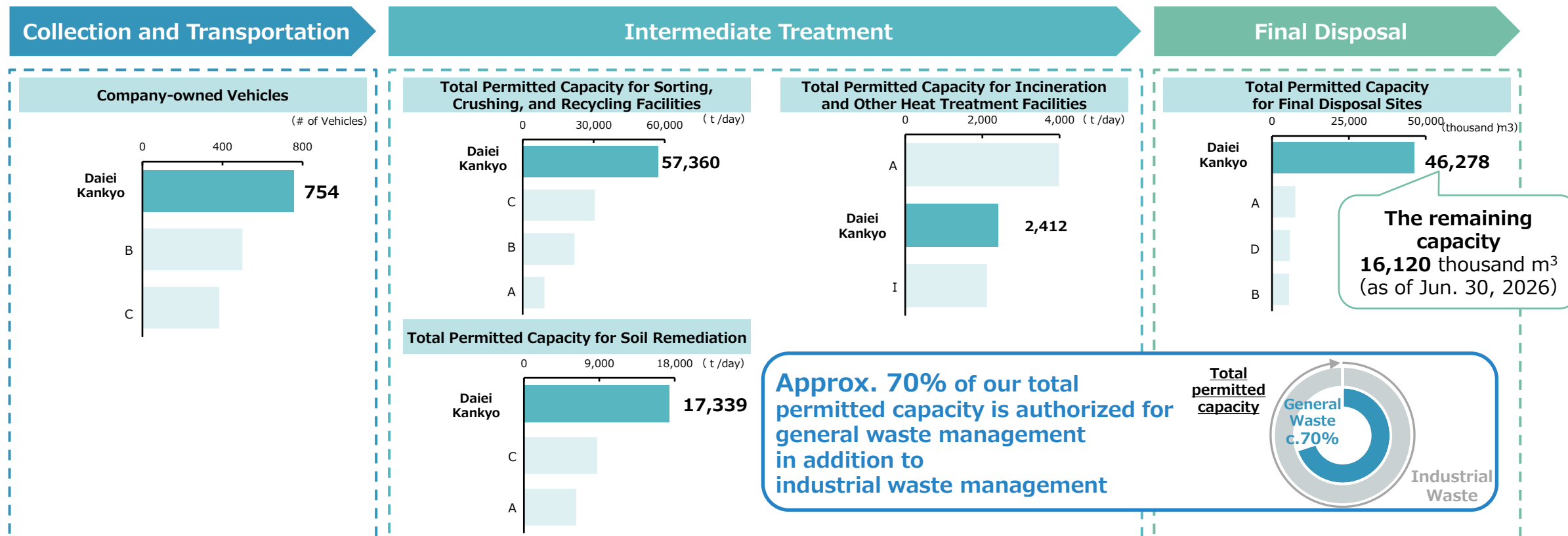


Breakdown  
by main customer



# Capacity Compared to Other Companies\*1

## Total Permitted Capacity\*2 of Facilities (As of Jun. 30, 2026)



\*1: Data of listed companies and subsidiaries of listed companies (figures for non-listed subsidiaries of each company for which information is available are also included) in the waste management and recycling industry was used to create the graphs, etc. for each item.

\*2: Total permitted capacity refers to the treatment capacity that has been permitted by the prefectures, etc. for each item (final disposal sites are described with "permitted capacity" because they are capacity-based). Calculations for companies other than Daiei Kankyo are based on our own aggregation method using the most recent publicly available data.

Sources: Integrated Reports, Annual Securities Reports, financial disclosure information, websites, and other public information of the companies (as of Jun. 30, 2026);

Japan Industrial Waste Management Foundation. Sanpai-kun, Sanpainet (<https://www2.sanpainet.or.jp/zyohou/index.php>);

Japan Disaster Treatment Systems. Transportation and Treatment Capacity (<http://jdts.or.jp/ability/>)

# Relationships with Municipalities

## Expand scope of business and expand business area to nationwide

As of Mar. 31, 2026

No. of municipalities  
we worked with\*1

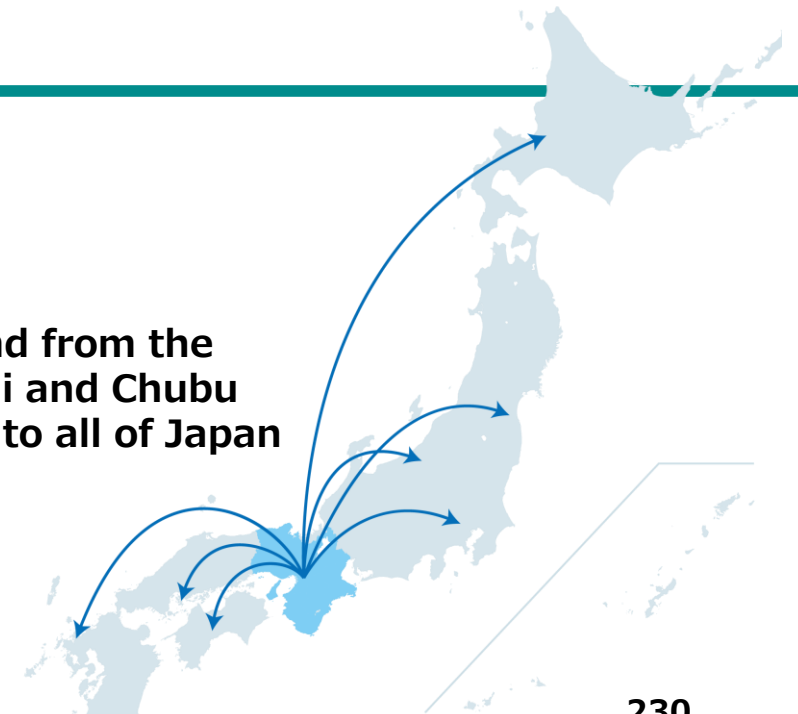
512

As of Aug. 10, 2026

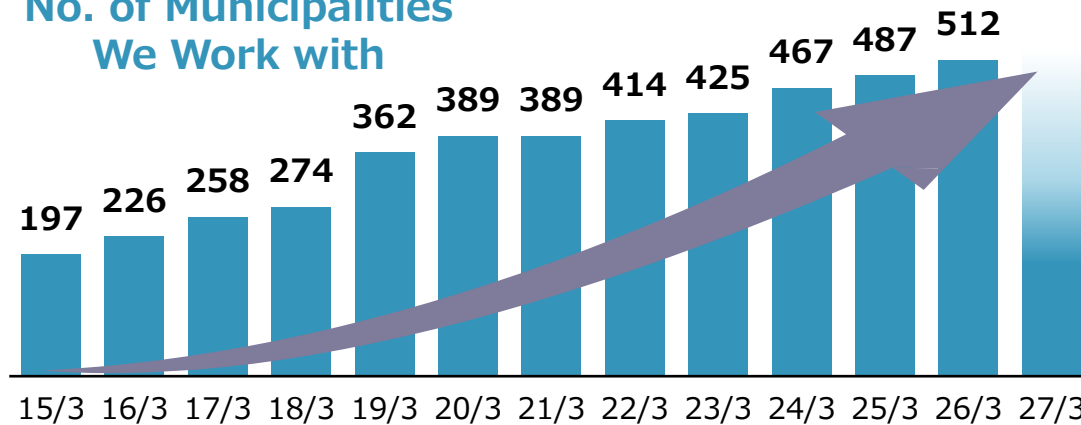
Disaster agreements

230

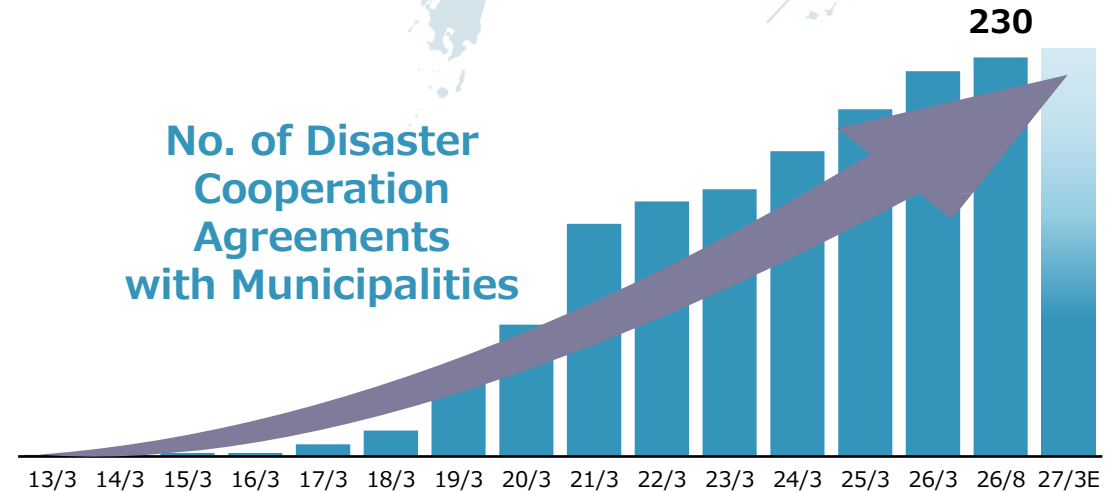
Expand from the  
Kansai and Chubu  
areas to all of Japan



No. of Municipalities  
We Work with



No. of Disaster  
Cooperation  
Agreements  
with Municipalities

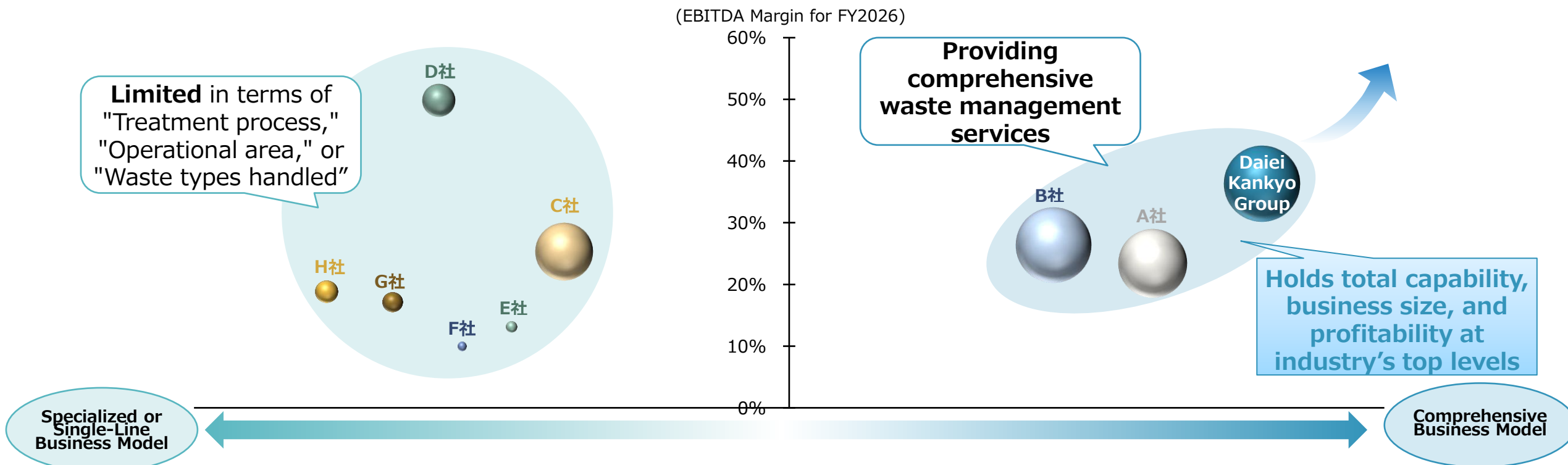


\*1: The number of municipalities includes prefectures and the 23 wards of Tokyo, and for wide-area associations, each of the constituent municipalities of the wide-area associations is counted as one municipality.

# Position Maps of the Industry

## Position maps of Japanese waste management industry (Our analysis)

We recognize that we are in a unique position in the industry in terms of our "one-stop treatment process," "wide operational area," and "variety of waste types handled," and we will continue to enhance our comprehensive strength, business scale, and profitability to further improve our presence in the industry.



Note: The size of the bubbles indicates EBITDA for the FY2026.

The Analysis of "Comprehensive Business Model" and "Specialized or Single-Line Business Model" is based on our own categorizations of the market.

EBITDA and EBITDA margin of the other companies are calculated by us in accordance with the formulas based on the data published by each company.

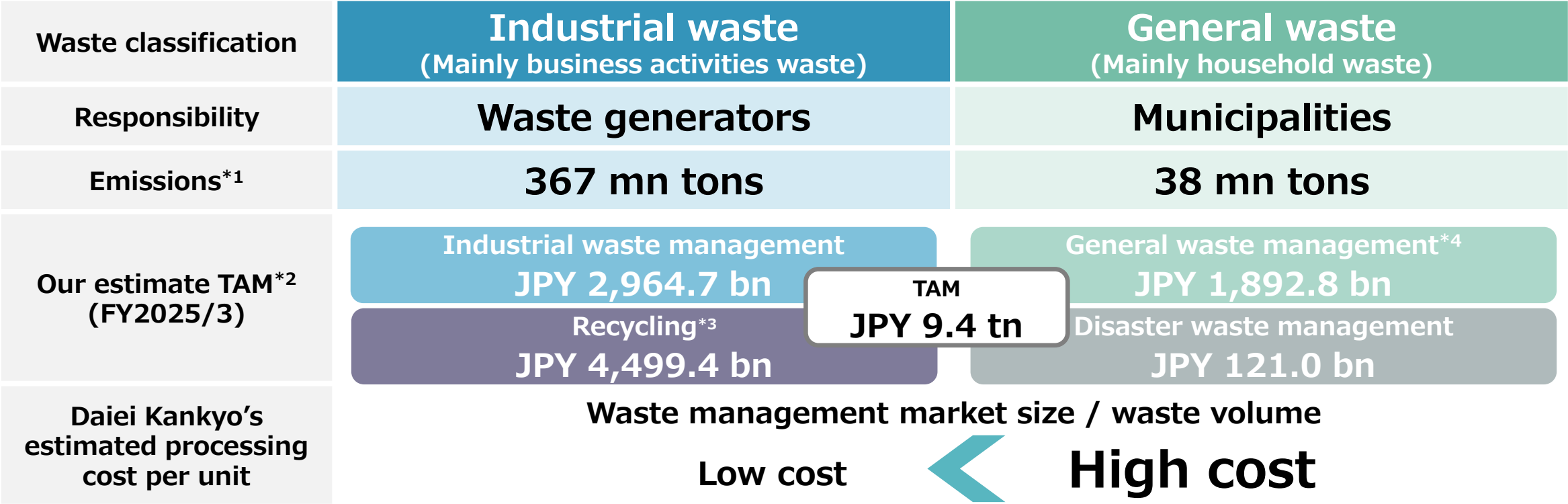
Our calculations may differ from the figures published by each company.

Some companies use figures from business segments that are classified as waste management businesses.

Source: Created based on publicly available information of each company

# Overview of the Waste Management Business in Japan

## Responsibility for general waste management lies with municipalities

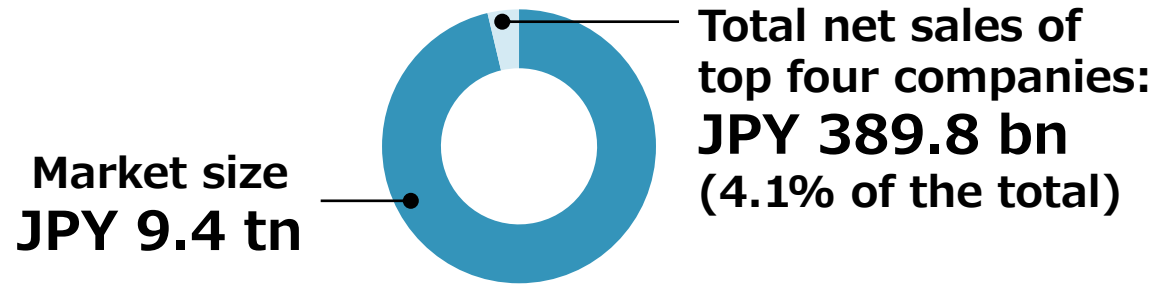


\*1: Industrial waste: Actual figures for FY2024/3; General waste: Actual figures for FY2025/3.  
\*2: The Total Addressable Market (TAM) is calculated by the Company based on the sources below.  
\*3: Market size of recycling services and recycled materials, excluding arterial industry (Industries that produce products, such as Manufacturing) receipts  
\*4: Excluding construction and improvement costs  
Sources: MOEJ. "Sangyo haikibutsu no haishutsu oyobi syorijyokyo nado (reiwa 5 nendo jisseki) ni tsuite" "[Industrial Waste Discharge and Current Disposal Situation (FY2024 Actual)]" (Mar. 27, 2026) ([https://www.env.go.jp/press/110498\\_00003.html](https://www.env.go.jp/press/110498_00003.html)), MOEJ. Press Release "Ippan haikibutsu no haisyutsu oyobi syori jokyo to (Reiwa 6 nendo) ni tsuite" [General Waste Discharge and Current Disposal Situation (FY2025)](Mar. 27, 2026) ([https://www.env.go.jp/press/press\\_03502.html](https://www.env.go.jp/press/press_03502.html)), "Kankyo sangyo no shijo kibo koyo kibo to ni kansuru hokokusho" [Report on the Market Size and Employment of the Environmental Industry] (Mar. 2026) ([https://www.env.go.jp/policy/keizai\\_portal/B\\_industry/r5/r5houkokusho.pdf](https://www.env.go.jp/policy/keizai_portal/B_industry/r5/r5houkokusho.pdf)), "Nihon no haikibutsu syori Reiwa 6 nendo ban" [Waste Management in Japan FY2025] (Mar. 2026) ([https://www.env.go.jp/recycle/waste\\_tech/ippan/r5/data/disposal.pdf](https://www.env.go.jp/recycle/waste_tech/ippan/r5/data/disposal.pdf))

# Overview of the Waste Management Business in Japan

## A highly fragmented market with 120,000 companies

Due to high proportion of small business  
**No company with a high market share**



**High momentum for  
industry restructuring**

### Reason for the abundance of M&A opportunities

- Supplying the “artery” market requires even greater traceability and visualization of CO<sub>2</sub> emissions
- Recyclers cannot fully pass on increased costs, including the cost of secondary processing, through prices
- Cannot secure investment funds to keep up with advances in resource recycling
- Many businesses were founded in the 1970s and 80s, and have no succession plan

Breakdown of approx. **120,000** companies  
by business type\*1  
(Higher barriers to entry mean fewer companies)

#### Intermediate treatment

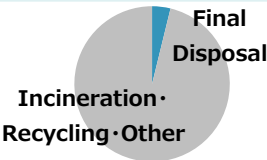
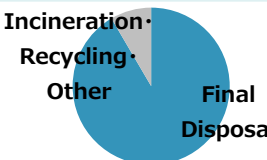


\*1: No. of industrial waste operators as of Jul. 31, 2024, excluding incineration and other heat treatment facilities (as of Mar. 31, 2025)

Sources: Japan Industrial Waste Management Foundation. Sanpai-kun, Sanpainet (<https://www2.sanpainet.or.jp/zyohou/index.php>); MOEJ. Waste Disposal Technology Information website. “Ippan haikibutsu syori jittai chosa kekka (Reiwa 5 nendo chosa kekka)” [Results of Research on the Actual State of General Waste Disposal(FY2024)] ([https://www.env.go.jp/recycle/waste\\_tech/ippan/r5/index.html](https://www.env.go.jp/recycle/waste_tech/ippan/r5/index.html))

# Waste Management Markets in Japan, United States and Europe

It is expected that consolidation of the kind seen in Europe and the United States will advance in Japan as well, where there is no company with a high market share.

| area                                                                      | Japan                                                                             |       | United States                                                                       |         | Europe                                                                              |         |
|---------------------------------------------------------------------------|-----------------------------------------------------------------------------------|-------|-------------------------------------------------------------------------------------|---------|-------------------------------------------------------------------------------------|---------|
| Market Size* <sup>1</sup><br>(as of 2023)                                 | JPY 9.4 tn                                                                        |       | JPY 15.2 tn                                                                         |         | JPY 17.1 tn                                                                         |         |
| Net Sales of<br>Major Listed<br>Companies* <sup>2</sup><br>(Unit: JPY bn) | TRE HD                                                                            | 119.1 | Waste Management                                                                    | 2,943.9 | Veolia<br>Environnement* <sup>3</sup>                                               | 2,076.6 |
|                                                                           | DOWA HD<br>(Environmental and Recycling Business)                                 | 111.1 | Republic Services                                                                   | 2,156.8 | Suez* <sup>3</sup>                                                                  | 764.0   |
|                                                                           | Daiei Kankyo                                                                      | 87.8  | Waste Connections                                                                   | 1,156.2 | Total                                                                               | 2,840.6 |
|                                                                           | Daiseiki                                                                          | 71.8  | Total                                                                               | 6,257.0 | % of Market Size* <sup>4</sup>                                                      | 16.5%   |
|                                                                           | Total                                                                             | 389.8 | % of Market Size* <sup>4</sup>                                                      | 41.0%   |                                                                                     |         |
| Proportion of<br>Final Disposal<br>(based on weight;<br>as of 2016)       |  |       |  |         |  |         |

Note: Converted into yen at the exchange rates as of Dec. 30, 2023 (1USD=144.13JPY, 1EUR=157.26JPY)

\*1: MARKETSANDMARKETS "WASTE MANAGEMENT MARKET GLOBAL FORECAST TO 2026" (Jun. 2021) (Japan: USD 29.7 bn, US: USD 105.7 bn, Europe: USD 119.1 bn).

For the Japanese market, the market size is calculated as the sum of four markets in FY2022, JPY 9.4 tn, for which data is provided by the Ministry of Environment: industrial waste management, recycling, general waste management, and disaster waste. Please see P34 for details.

The market sizes for U.S. and Europe were calculated using the exchange rate indicated in Note on this page. The different calculation methods used to estimate regional market sizes may cause significant discrepancies in the percentage comparisons and therefore must not be placed undue reliance.

\*2: 4 Japanese companies for FY2026, 5 U.S. and European companies for FY2023/12

\*3: Figures for each company's waste treatment business segment (DOWA HD : "Environmental Management & Recycling", Veolia Environnement: "Waste", Suez: "Recycling and Recovery").

On Jan. 27, 2022, Veolia Environnement acquired 95.95% of Suez shares through tender offer.

\*4: The denominator, market size, is not the total sales of all companies in each area, but only an estimate, and the numerator, sales of each company, and denominator, market size, cover different time periods. For these and other reasons, it does not represent actual market share.

Sources: Created based on QYResearch. (Sep. 2017). "Global Waste Treatment Disposal Sales Market Report 2017"; MARKETSANDMARKETS. (Jun. 2021). "WASTE MANAGEMENT MARKET GLOBAL FORECAST TO 2026"; Publicly available information of each company; MOEJ. "Kankyo sangyo no shijo kibo koyo kibo to ni kansuru hokoku sho" [Report on the Market Size and Employment of the Environmental Industry] (Mar. 2026) ([https://www.env.go.jp/policy/keizai\\_portal/B\\_industry/b\\_houkoku3.pdf](https://www.env.go.jp/policy/keizai_portal/B_industry/b_houkoku3.pdf)), "Nihon no haikibutsu shori (Reiwa 6 nendo ban)" [Waste Management in Japan (FY2025)] (Mar. 2026) ([https://www.env.go.jp/recycle/waste\\_tech/ippan/r6/data/disposal.pdf](https://www.env.go.jp/recycle/waste_tech/ippan/r6/data/disposal.pdf))

# 6. Growth Strategy

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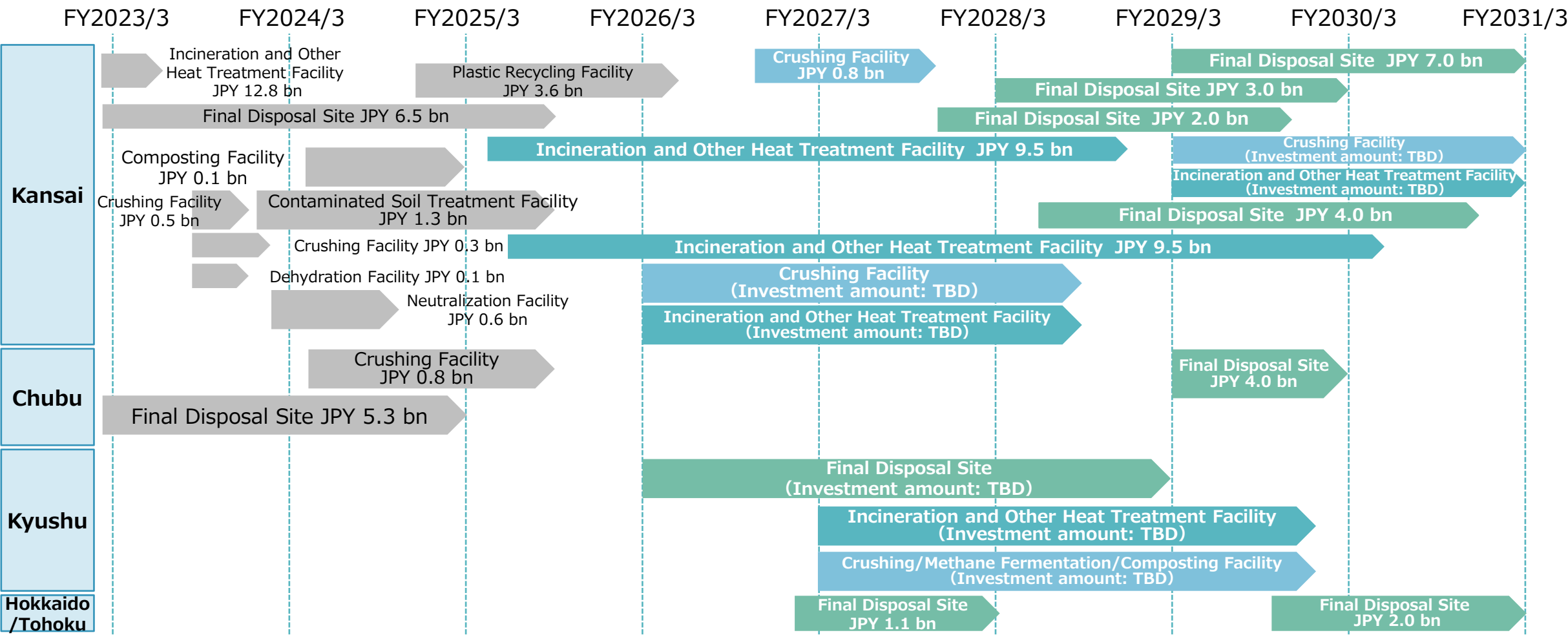
# Growth Measures (Capacity Expansion of Treatment Facilities)

## Steadily building the foundation for the vision for FY2031/3

|                                                           | As of the end of<br>FY2025/3                                             | Facility expansion policy during the period of D-Plan 2028                                                                                                                                           | Vision for FY2031/3                                                                        |
|-----------------------------------------------------------|--------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| Sorting, crushing,<br>and recycling<br>facilities         | <b>Permitted capacity<br/>55,671 t/day</b>                               | Capital investment aimed at aggressive capacity expansion have been completed for now<br>Capital investment to expand the supply of recycled products to the “artery” market will proceed as needed. | <b>Increase volume<br/>received<br/>by 1.5 times</b>                                       |
| Incineration and<br>other heat<br>treatment<br>facilities | <b>Permitted capacity<br/>2,412 t/day</b>                                | We will systematically develop our facilities to strengthen existing facilities and operate new facilities associated with PPP (public private partnership)<br>・ Start construction of 5 plants      | <b>Total permitted<br/>capacity<br/>4,000 t/day</b>                                        |
| Final disposal<br>sites                                   | <b>Planned annual<br/>landfill volume<br/>1.25 million m<sup>3</sup></b> | Started receiving waste at final disposal sites in new areas through M&A, etc.                                                                                                                       | <b>Increase planned<br/>annual landfill<br/>volume from<br/>1.25 million m<sup>3</sup></b> |
|                                                           | <b>Remaining capacity<br/>8.740 million m<sup>3</sup></b>                | Steadily implement new construction and expansion plans in existing areas, and acquire final disposal sites in new areas through M&A, etc.                                                           | <b>Increase remaining<br/>capacity to over<br/>15 million m<sup>3</sup></b>                |

# Capital Investment Plan in the Future

## Capital Investment Plan



Note: As of Jun. 30, 2026  
Mie Prefecture is included in the Chubu area.

# Increasing Capacity of Sorting, Crushing, and Recycling Facilities and Soil Remediation Facilities

## New Facility Construction

### Sorting, Crushing, and Recycling Facility and Soil Remediation Facility

#### DINS Kansai Co., Ltd. - RAC Recycle Center: Plastic Recycling Facility

Full operations  
began  
in Apr. 2026

- ✓ Permitted capacity : 72 t/day (Advanced plastic sorting)  
197.76 t/day (RPF production)
- ✓ Start of operations : Sep. 2025 (Advanced plastic sorting)  
Mar. 2026 (RPF production)
- ✓ Total investment : Approx. JPY 3.6 bn



#### Geo-Re Japan Inc. - Suehiro Plant: Soil Remediation Facility

Operations  
began  
in Sep. 2025

- ✓ Permitted capacity : 2,640 t/day
- ✓ Start of operations : Sep. 2025
- ✓ Total investment : Approx. JPY 1.3 bn



# Initiatives to Promote Carbon Neutrality (Advancing Resource Recycling Systems)

## Initiatives for Plastic Recycling

- ✓ With the installation of a new advanced plastic sorting facility and other equipment, we have established a more efficient plastic recycling system



### ✓ Increase volume received

As efforts to recycle waste plastic expand, the volume of waste received will increase

### ✓ Expand business with municipalities

By receiving waste plastic from municipalities, business with municipalities will expand

### ✓ Expand supply to the "artery" market

Expanding the supply of recycled materials through various initiatives with companies in the "artery" market

# Initiatives to Promote Carbon Neutrality (Advancing Resource Recycling Systems)

## Initiatives regarding the “Plastic Resource Circulation Act”

- ✓ In addition to the 7 companies which obtained accreditation for the “Recycling Business Plan”, recycling of materials similar to the that of accredited companies is being promoted for non-accredited companies.

- As of Mar. 31, 2026

Accredited companies: 7 / Non-accredited companies: 37



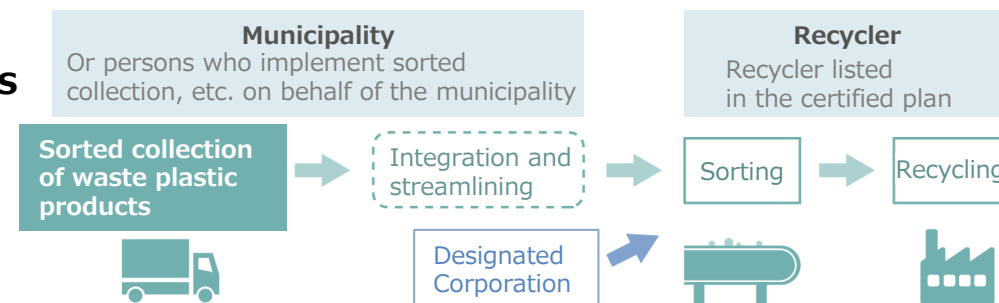
Aiming to increase the number of contracted non-accredited companies

- ✓ Contributing to plastic resource circulation by participating as a recycler in Recycling Business Plans promoted by municipalities after obtaining accreditation.

- As of Mar. 31, 2026

Number of Recycling Business Plans in which we are participating: For 5 municipalities

(Komono Town, Mie & Sakai City, Osaka & Kyoto City, Kyoto & Tsu City, Mie & Hashima City, Gifu)

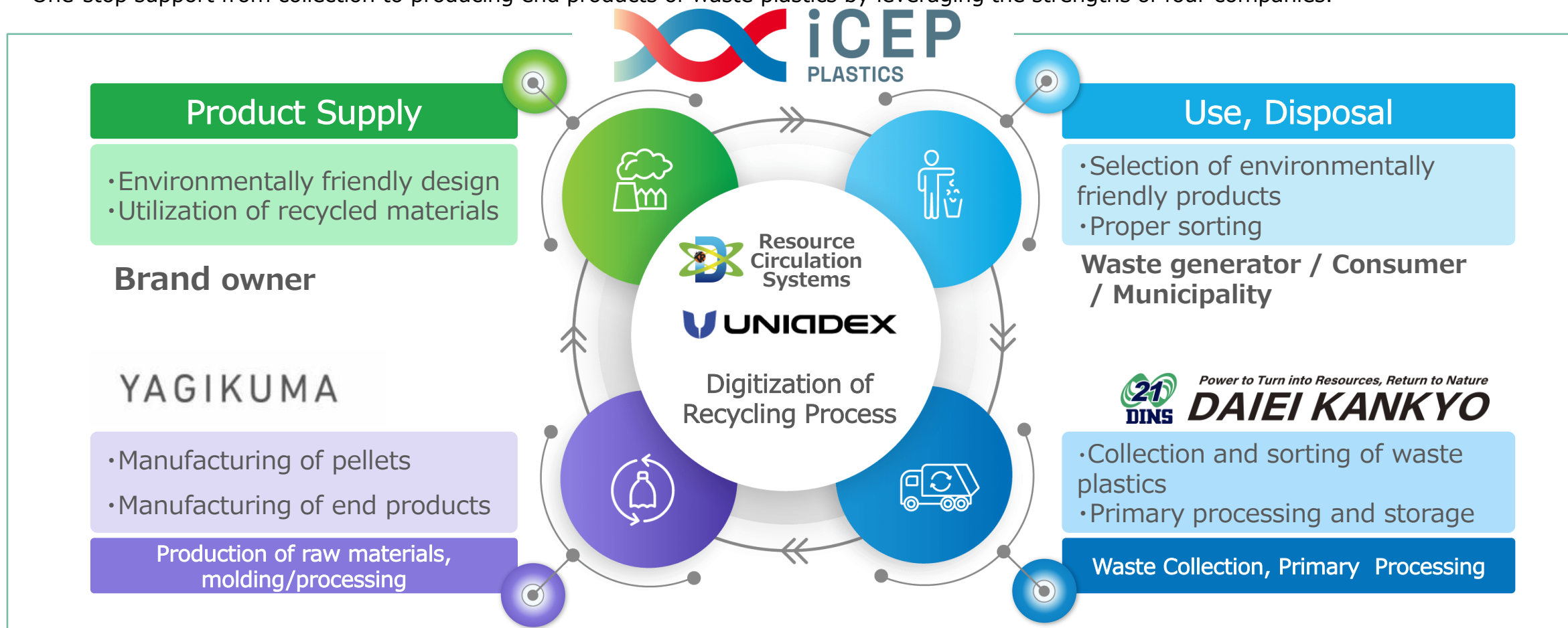


Source: Created based on MOEJ. Special website on the Law Concerning the Promotion of Resource Recycling of Plastics  
(<https://plastic-circulation.env.go.jp/about/pro/bunbetsu>, <https://plastic-circulation.env.go.jp/about/pro/haishutsu>)

# Initiatives to Promote Carbon Neutrality (Advancing Resource Recycling Systems)

## Launched iCEP PLASTICS\*<sup>1</sup>, a Total Coordination Service for Plastic Recycling through “Artery-Vein” Collaboration.

- ✓ One-stop support from collection to producing end products of waste plastics by leveraging the strengths of four companies.



\*1: iCEP stands for “intelligence Circular Economy Platform”.

# Increasing Capacity of Incineration and Other Heat Treatment Facilities

## New Facility Construction

### Incineration and Other Heat Treatment Facility

#### Daiei Kankyo Co., Ltd. – Miki Recycle Center : Miki Biomass Factory

Operations  
began in May  
2023

- ✓ Heat treatment facility for mixed-waste incineration of various waste with biomass resources such as waste wood and food residues from the local area
- ✓ Permitted capacity : 440 t/day
- ✓ Power generation capacity : 11,700 kW



#### Daiei Kankyo Co., Ltd. – Nishinomiya Recycle Center : Nishinomiya Energy Plaza

Construction  
started in Feb.  
2026

- ✓ Permitted capacity : 220 t/day
- ✓ Power generation capacity : 4,650 kW
- ✓ Start of operations : Scheduled for Dec. 2028



Conceptual image of  
completed facility

#### Daiei Kankyo Co., Ltd. – Izumi Recycle Center : Izumi Energy Plaza

Obtained installation  
permit in Mar. 2025:  
Demolition of existing  
furnaces in progress

- ✓ Permitted capacity : 220 t/day
- ✓ Power generation capacity : 4,810 kW
- ✓ Start of operations : Scheduled for May 2030



Conceptual image of  
completed facility

#### Aioi Eco Service Co., Ltd. – Aioi Energy Center

Construction  
started in Aug.  
2026

- ✓ Permitted capacity : 220 t/day
- ✓ Power generation capacity : 5,500 kW
- ✓ Start of operations : Scheduled for Apr. 2029

Creating image of  
completed facility

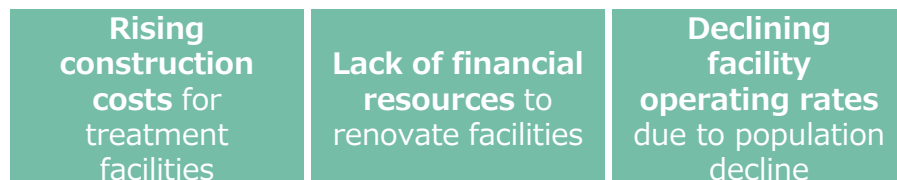
# Public Private Partnership (PPP) Projects

In municipalities facing declining populations, cutting general waste management costs is a top priority

A total of 49.5% of municipalities in Japan are experiencing depopulation

**885** out of **1,788** municipalities\*<sup>1</sup>

Many municipalities face multiple waste management challenges



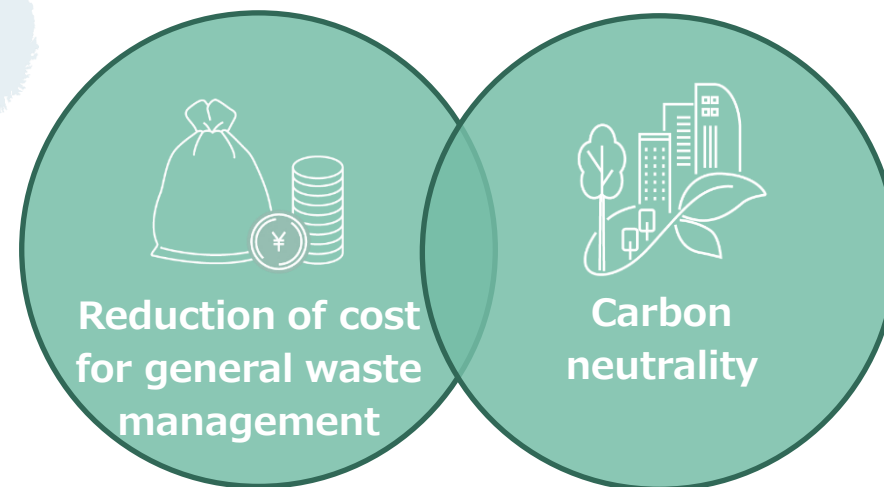
Outsourcing of waste management to the private sector has made little progress

For incineration and other heat treatment, which accounts for approximately 80% of general waste management, the outsourcing rate to the private sector is 5.2%

Shift general waste management to the private sector

Achieving simultaneously through integrated treatment with industrial waste

PPP

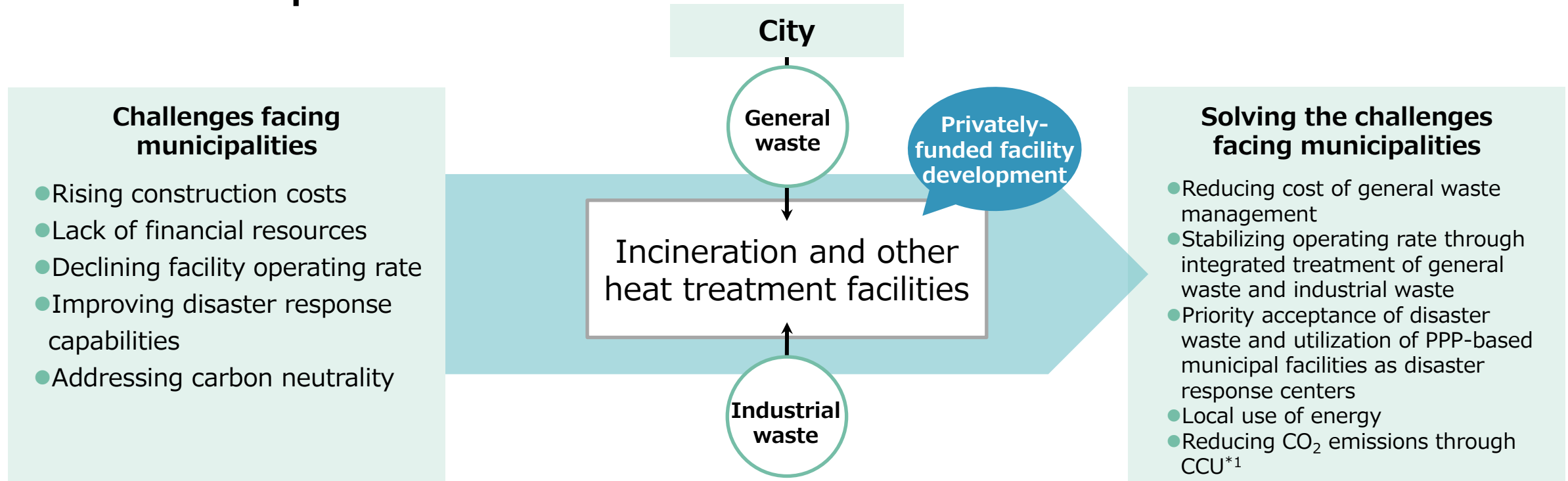


\*1: 1,718 municipalities in Japan as of Apr. 1, 2025 (excluding the 23 wards of Tokyo), plus the 23 wards of Tokyo and 47 prefectures.

Source : Created based on the National Federation of Depopulated Areas' "Databank of Depopulated Areas: Number of Depopulated Cities, Towns and Villages as of Apr. 1, 2022" (<https://www.kaso-net.or.jp/publics/index/19/#block193>), MOEJ. "Nihon no haikibutsu shori (Reiwa 5 nendo ban)" [Waste Management in Japan (FY2024)] (Mar. 2025) ([https://www.env.go.jp/recycle/waste\\_tech/ippan/r5/data/disposal.pdf](https://www.env.go.jp/recycle/waste_tech/ippan/r5/data/disposal.pdf))

# Public Private Partnership (PPP) Projects

Use PPP schemes to promote integrated treatment of general waste and industrial waste across Japan



| FY2025/3 (results)                     | FY2028/3 (planned)                     | FY2031/3 (projected)                      | FY2032/3 and beyond                                  |
|----------------------------------------|----------------------------------------|-------------------------------------------|------------------------------------------------------|
| Total of <b>3</b> agreements concluded | Total of <b>7</b> agreements concluded | Total of <b>12</b> agreements concluded   | Accelerating increase in number of agreements signed |
|                                        |                                        | Total of <b>3</b> facilities in operation |                                                      |

\*1: CCU stands for "Carbon dioxide Capture and Utilization," which aims to reduce carbon emissions by replacing products such as fuels and chemicals conventionally derived from fossil fuels with products made from CO<sub>2</sub>.

# Public-Private Partnership (PPP) Projects

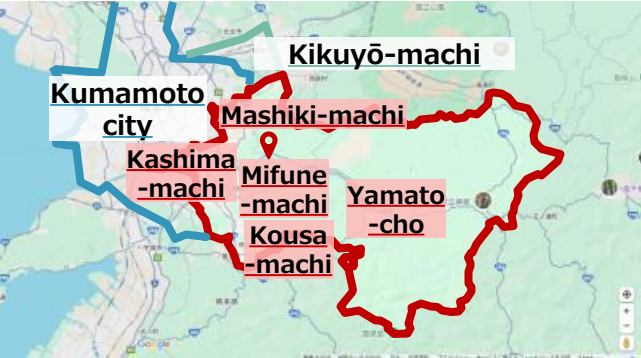
## Characteristics of Public-Private Partnership Projects Based on Differences in Facility Development Models

| Public-Private Partnership<br>(Our Initiative)         |                                                                                                                                                                                                                                            |                                                                                                             |
|--------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|
| Land                                                   | ✓ Provided by public sector to private sector                                                                                                                                                                                              | 【Reference Image】<br>Miki Biomass Factory                                                                   |
| Consensus Building with Local Communities and Councils | ✓ Public-led (collaboration with the private partner)                                                                                                                                                                                      |                           |
| Surveys, Planning, and Design for Facility Development | ✓ Private sector (in coordination with the public sector on a case-by-case basis)                                                                                                                                                          |                                                                                                             |
| Construction and Operation                             | ✓ Private sector (owned by private sector)                                                                                                                                                                                                 |                                                                                                             |
| Facility Development & Operating Costs                 | ✓ 100% private financing<br>(We charge only a disposal fee based on the volume of waste.)                                                                                                                                                  | The plant section is not enclosed in a building.<br>(Reduction of civil engineering and construction costs) |
| Waste Received                                         | ✓ General waste and industrial waste                                                                                                                                                                                                       |                                                                                                             |
| Characteristics                                        | ✓ Realize stable long-term operation<br>(the volume of industrial waste is adjusted when the volume of general waste increases or decreases)<br>✓ Potential to expand facilities<br>(enabling even small municipalities to recover energy) |                                                                                                             |

| Design Build Operate (DBO) Scheme<br>(Standard Method for Developing Local Government Facilities) |                                                                                                                                                                                                                                                                                  |                                                                                     |
|---------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| Land                                                                                              | ✓ Public sector                                                                                                                                                                                                                                                                  | 【DBO Case Study】<br>Omihachiman Eco Service Co., Ltd.                               |
| Consensus Building with Local Communities and Councils                                            | ✓ Public sector                                                                                                                                                                                                                                                                  |  |
| Surveys, Planning, and Design for Facility Development                                            | ✓ The public sector decides the basic specifications, while outsourcing the practical technical tasks to the private sector.                                                                                                                                                     |                                                                                     |
| Construction and Operation                                                                        | ✓ Outsourced to the private sector<br>(public ownership)                                                                                                                                                                                                                         |                                                                                     |
| Facility Development & Operating Costs                                                            | ✓ Publicly funded (utilizes national grants and subsidies)<br>※Bond issuance is necessary, and there are significant fluctuations in the required budget from year to year<br>※Risk of higher unit prices per metric ton in the future due to factors such as population decline |                                                                                     |
| Waste Received                                                                                    | ✓ General waste                                                                                                                                                                                                                                                                  |                                                                                     |
| Characteristics                                                                                   | ✓ A widely adopted method with numerous precedents (pioneering cases)                                                                                                                                                                                                            |                                                                                     |

# Progress on Key Measures: PPP

## Previous Cases of PPP

| ① 5 towns In Kamimashiki-gun, Kumamoto                                             |                                           | ② Aioi, Hyogo                                                                         |                         | ③ Tadaoka, Osaka                                                                     |                               |
|------------------------------------------------------------------------------------|-------------------------------------------|---------------------------------------------------------------------------------------|-------------------------|--------------------------------------------------------------------------------------|-------------------------------|
| Date of Agreement                                                                  | ✓ Oct. 2021                               | Date of Agreement                                                                     | ✓ Oct. 2021             | Date of Agreement                                                                    | ✓ Feb. 2023                   |
| Business Location                                                                  | ✓ Mifune-machi, Kamimashiki-gun, Kumamoto | Business Location                                                                     | ✓ Aioi, Hyogo           | Business Location                                                                    | ✓ Tadaoka, Senboku-gun, Osaka |
| Facilities Overview                                                                | Capacity (t/day)                          | Facilities Overview                                                                   | Capacity (t/day)        | Facilities Overview                                                                  | Capacity (t/day)              |
|                                                                                    | ✓ Recycling : 900                         |                                                                                       | ✓ Recycling : 900       |                                                                                      | ✓ Recycling : TBD             |
|                                                                                    | ✓ Energy recovery : 400                   |                                                                                       | ✓ Energy recovery : 220 |                                                                                      | ✓ Energy recovery : 220       |
|                                                                                    | ✓ Methane fermentation : 30               |                                                                                       |                         |                                                                                      |                               |
|                                                                                    | ✓ Composting : 60                         |                                                                                       |                         |                                                                                      |                               |
|  |                                           |   |                         |  |                               |
| ✓ <u>The red pin depicts the proposed project area.</u>                            |                                           | ✓ <u>Obtained an installation permit</u><br><u>Construction to begin in Aug. 2026</u> |                         | ✓ <u>The relay facility started operations in Apr. 2024.</u>                         |                               |

By FY2031/3, we aim to execute 12 agreements for public-private partnerships nationwide and to begin operations in 3 of them.

# Increasing Capacity of Final Disposal Sites

## New Facility Construction

### Final Disposal Site

#### Mie Chuo Kaihatsu Co., Ltd. – Mie Recycle Center : The 8th Stage Controlled Final Disposal Site

*Started services  
in Jan. 2025*

- ✓ Start of services : Jan. 2025 (The 2nd phase)
- ✓ Permitted capacity : 6,641,181 m<sup>3</sup>  
(of which 5,911,181 m<sup>3</sup> is for the 2nd phase construction)
- ✓ Total investment : Approx. JPY 10.2 bn  
(including approx. JPY 5.3 bn for the 2nd phase construction)



#### Daiei Kankyo Co., Ltd. – Gobo Recycle Center : The 2nd Stage Controlled Final Disposal Site

*Started services  
in Oct. 2025*

- ✓ Start of services : Oct. 2025
- ✓ Permitted capacity : 1,375,856 m<sup>3</sup>
- ✓ Total investment : Approx. JPY 6.5 bn



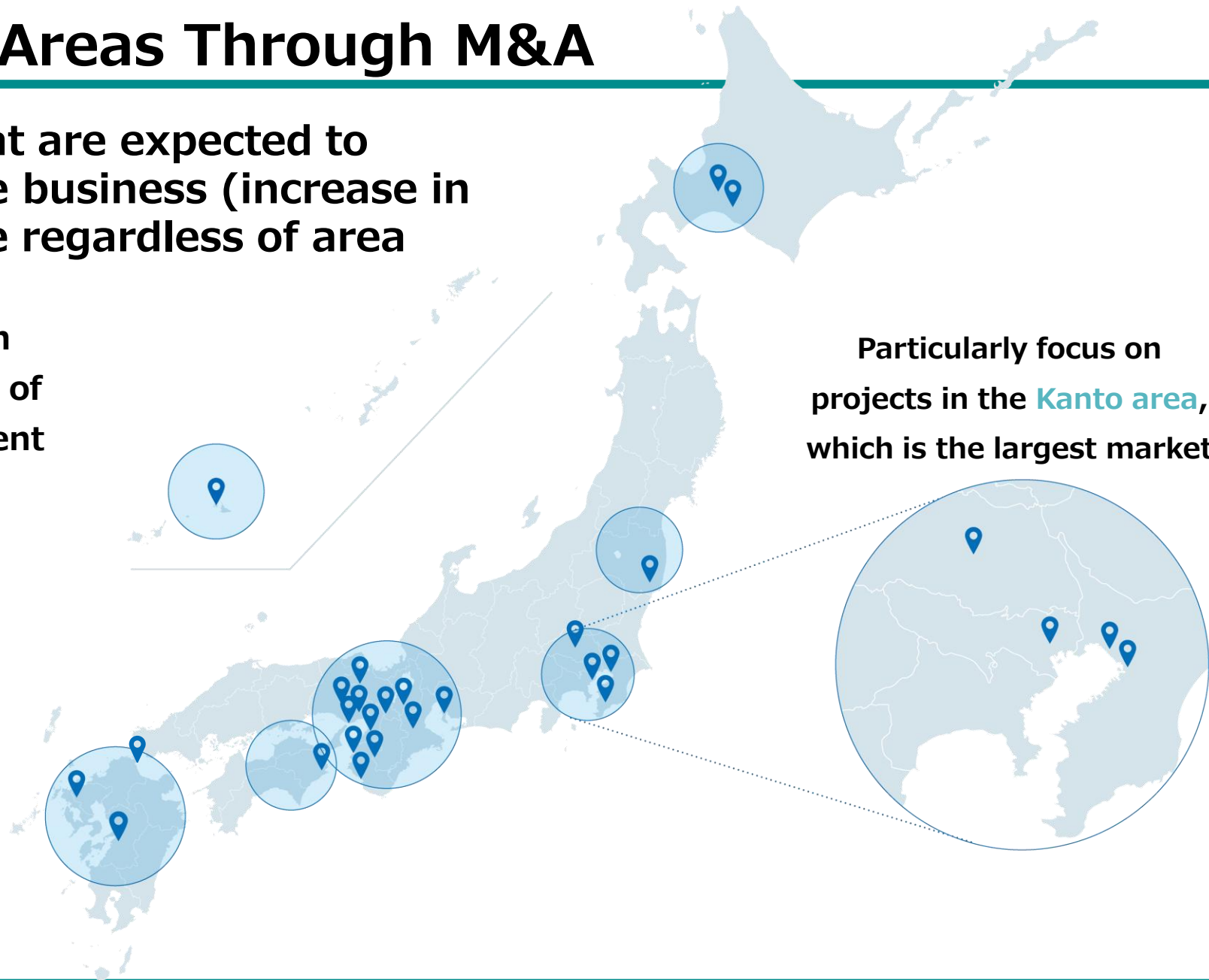
# Expanding Business Areas Through M&A

Actively execute projects that are expected to generate synergies with core business (increase in volume received) nationwide regardless of area

Focus on business in new areas in addition to planned new expansion of incineration and other heat treatment facilities and final disposal sites

Particularly focus on projects in the **Kanto area**, which is the largest market

Aim to build a one-stop service in each area



# M&A Latest Results

## FY2026/3: Results

|                                        |                                                                                                                                                                                                |
|----------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Location</b>                        | ✓ Imari City, Saga                                                                                                                                                                             |
| <b>Business</b>                        | ✓ Final Disposal                                                                                                                                                                               |
| <b>FY2025 Sales / Operating profit</b> | ✓ N/A                                                                                                                                                                                          |
| <b>Our advantage through M&amp;A</b>   | <ul style="list-style-type: none"> <li>✓ Securing capacity at final disposal sites</li> <li>✓ Expansion of business area</li> <li>✓ Strengthening relationships with municipalities</li> </ul> |

**Hizen Kankyo Co., Ltd.**

Made into a consolidated subsidiary in Apr. 2025

|                                        |                                                                                                                                                                      |
|----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Location</b>                        | ✓ Kyoto City, Kyoto                                                                                                                                                  |
| <b>Business</b>                        | ✓ Collection and transportation/ Recycling                                                                                                                           |
| <b>FY2025 Sales / Operating profit</b> | ✓ JYP 681 mn / JPY 37 mn                                                                                                                                             |
| <b>Our advantage through M&amp;A</b>   | <ul style="list-style-type: none"> <li>✓ Expansion of business area for handling general waste</li> <li>✓ Strengthening relationships with municipalities</li> </ul> |

**Kyoto Eco Service Co., Ltd.**

Made into a consolidated subsidiary in May 2025

|                                        |                                                                                                                                                                      |
|----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Location</b>                        | ✓ Nabari City, Mie                                                                                                                                                   |
| <b>Business</b>                        | ✓ Collection and transportation                                                                                                                                      |
| <b>FY2025 Sales / Operating profit</b> | ✓ JPY 123 mn / JPY 7 mn                                                                                                                                              |
| <b>Our advantage through M&amp;A</b>   | <ul style="list-style-type: none"> <li>✓ Expansion of business area for handling general waste</li> <li>✓ Strengthening relationships with municipalities</li> </ul> |

**Clean Tech Nabari Co., Ltd.**

Made into a consolidated subsidiary in Apr. 2025

# M&A Latest Results

## FY2026/3: Results

|                                 |                                                                                                                                                                     |
|---------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Location                        | ✓ Kitakyushu City, Fukuoka                                                                                                                                          |
| Business                        | ✓ Final disposal                                                                                                                                                    |
| FY2025 Sales / Operating profit | ✓ JPY 6,058 mn / JPY 4,498 mn                                                                                                                                       |
| Our advantage through M&A       | <ul style="list-style-type: none"> <li>✓ Establishment of a one-stop service system within the Kyushu/Okinawa area</li> <li>✓ Expansion of business area</li> </ul> |

Sukarabesakure Co., Ltd.\*1

Made into a consolidated subsidiary in Nov. 2025

|                                              |                                                                                                                                                                               |
|----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Location                                     | ✓ Nishinomiya City, Hyogo                                                                                                                                                     |
| Business                                     | ✓ Construction and maintenance of waste treatment plants                                                                                                                      |
| FY2025 Consolidated Sales / Operating profit | ✓ JPY 1,875 mn / JPY 24 mn                                                                                                                                                    |
| Our advantage through M&A                    | <ul style="list-style-type: none"> <li>✓ Efficiency in equipment maintenance and new installations</li> <li>✓ Integration of plant design and operational know-how</li> </ul> |

KOUKI CORP.

Made into a consolidated subsidiary in Jan. 2026

Made into an affiliate accounted for by the equity method in Oct. 2025

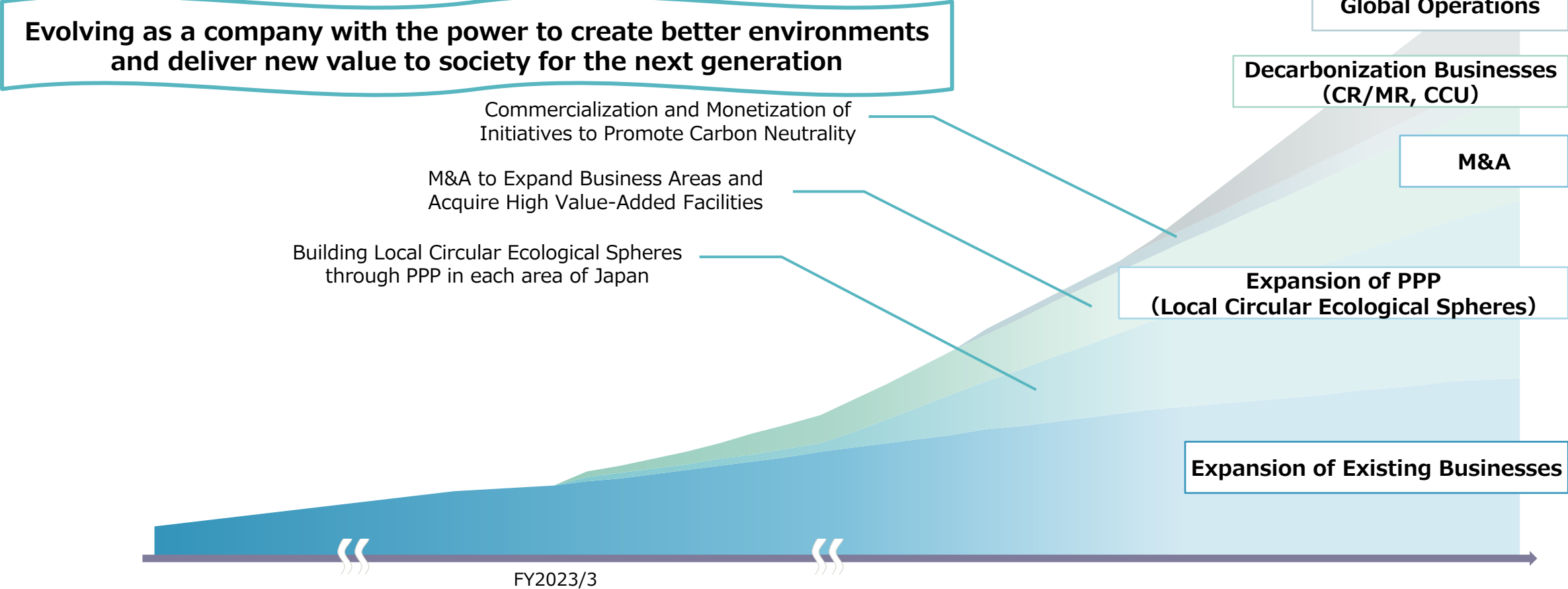
|                                              |                                                                                                                                                              |
|----------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Location                                     | ✓ Toshima-Ku, Tokyo, etc.                                                                                                                                    |
| Business                                     | ✓ Collection and transportation/recycling                                                                                                                    |
| FY2025 Consolidated Sales / Operating profit | ✓ JPY 14,506 mn / JPY 2,108 mn                                                                                                                               |
| Our advantage through M&A                    | <ul style="list-style-type: none"> <li>✓ Expansion of business area for handling general waste</li> <li>✓ Expansion of market share in Kanto area</li> </ul> |

KANAME KOGYO CO., LTD.  
(Securities code:6566)

\*1 : Details regarding contribution to consolidated results and capacity are provided on p. 5 to 7.

# The Future Vision of Daiei Kankyo Group

We aim to evolve as a company with the power to create better environments and deliver new value to society for the next generation through expansion of existing businesses, active M&A, building local circular ecological spheres throughout Japan, and initiatives to promote carbon neutrality.



Note: CR = Chemical recycling, MR = Material recycling

# 7. Appendix

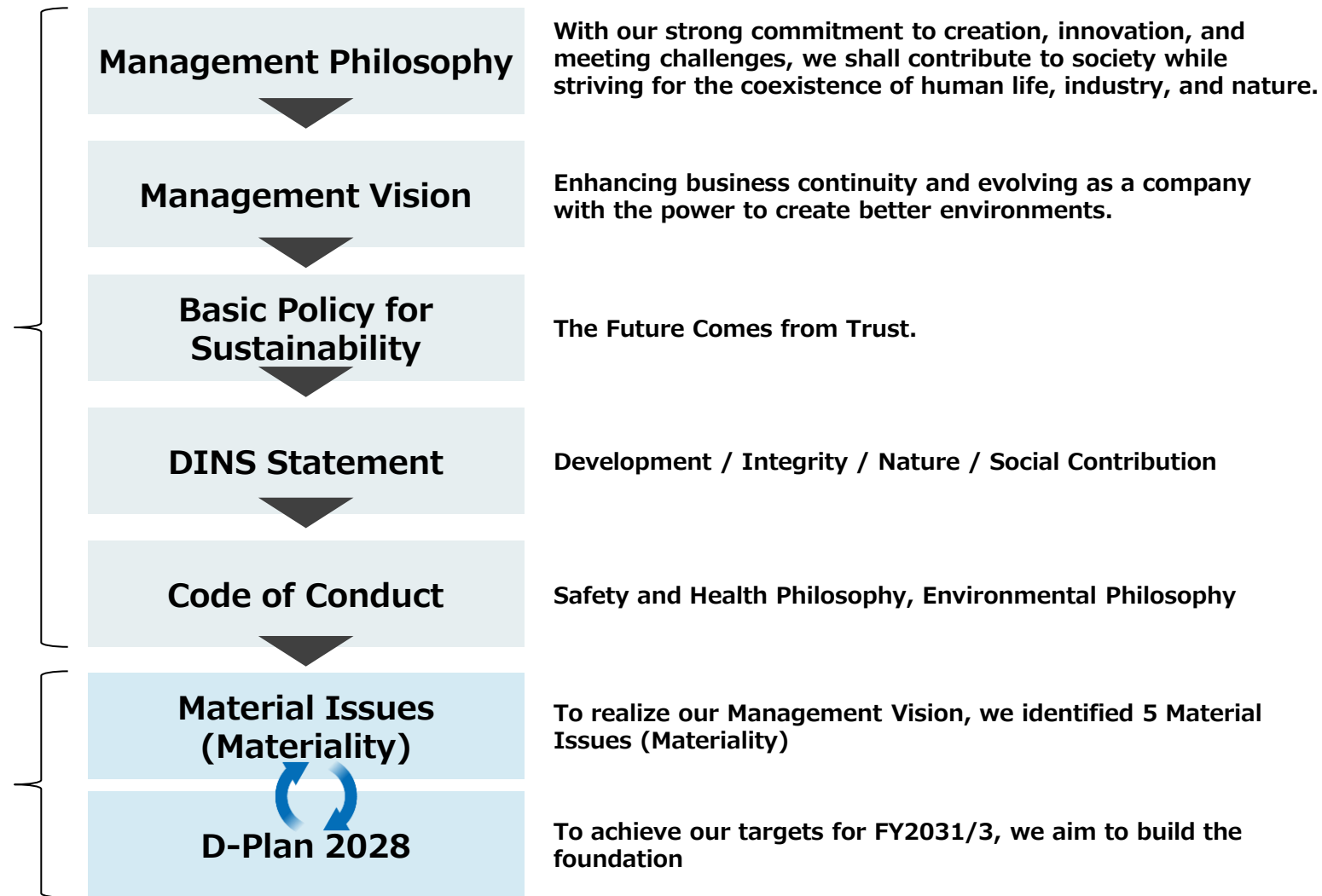
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# Identity

## Identity

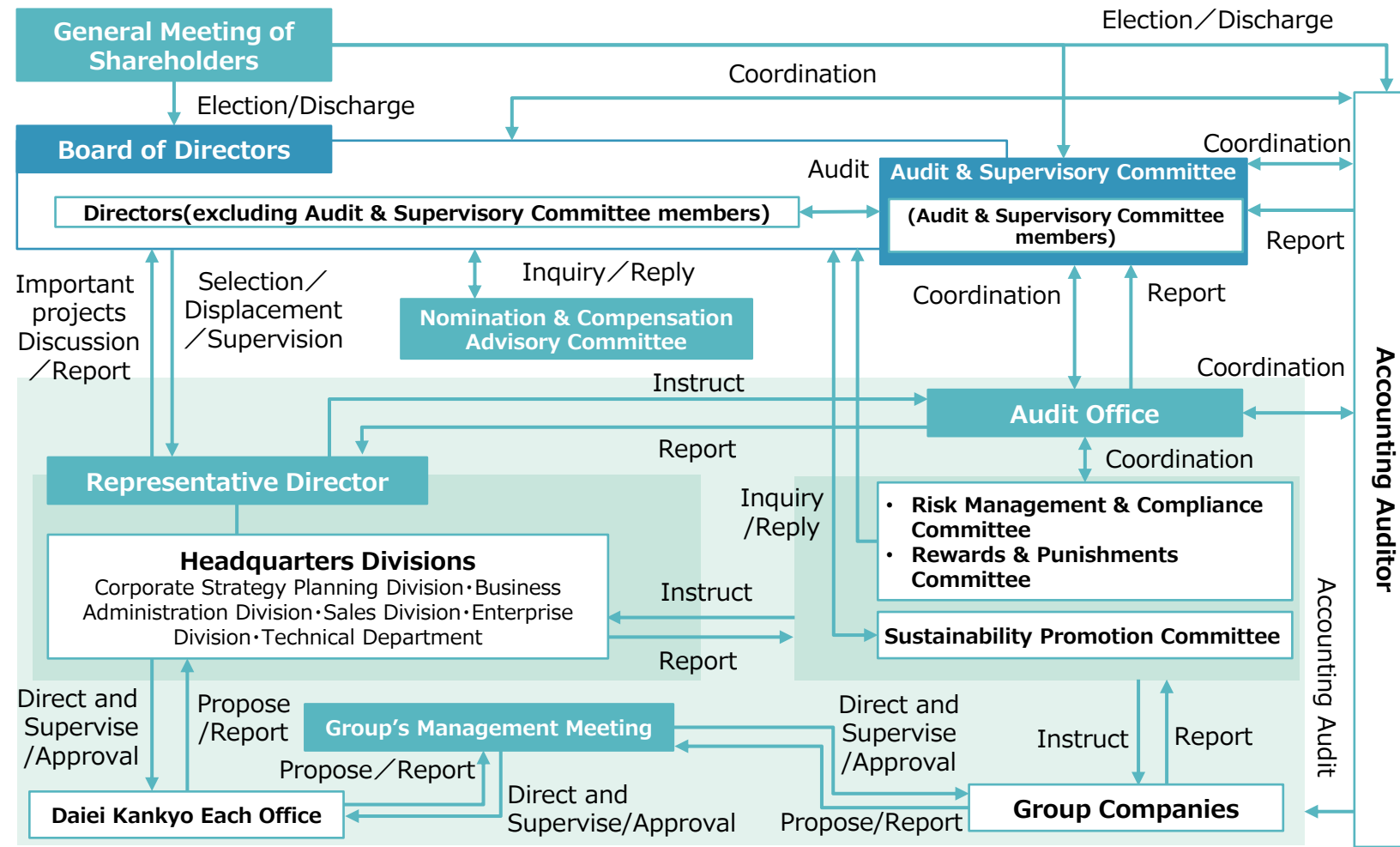
Since our founding in 1979, the Daiei Kankyo Group has always been committed to creation, innovation, and meeting challenges without being bound by existing frameworks, and aims to realize a sustainable recycling-oriented society. We will continue to be a group essential for the daily lives of people and the future of the earth.

We formulated D-Plan 2028 to address 5 material issues.



# Corporate Governance Structure

## A Company with an Audit and Supervisory Committee



|                                     |                                                                                                                                                                                                                                                                                                                           |
|-------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Board of Directors                  | <b>5 Male Directors</b><br><b>2 Female Directors</b><br>(Proportion of female directors 28.6%)<br><b>3 Directors</b><br><b>1 Outside Director (Female)</b><br><b>1 Director / Audit &amp; Supervisory Committee Member</b><br><b>2 Outside Directors / Audit &amp; Supervisory Committee Members (of these, 1 Female)</b> |
| Restricted share-based remuneration | (Directors · Executive Officers)<br><b>Introduction of performance-linked restricted share-based compensation</b><br>(Directors · Executive Officers who are Audit & Supervisory Committee members)<br><b>Introduction of restricted share-based remuneration</b>                                                         |
| Group's Management Meeting, Etc.    | <b>Control of each division including subsidiaries and affiliates</b> <ul style="list-style-type: none"> <li>✓ Important decision-making</li> <li>✓ Control each operation such as budget management</li> <li>✓ Thorough risk recognition and recurrence prevention</li> </ul>                                            |

# Human Capital Initiatives

## Achievements and Targets of the Human Capital Initiatives of the Daiei Kankyo Group

In order to achieve sustainable growth and increase corporate value for the Group, we recognize that expanding and diversifying human capital investment is an important management issue, and we have set targets to achieve this goal.

|                                                                            | Current state         |                       |                       | Targets                |
|----------------------------------------------------------------------------|-----------------------|-----------------------|-----------------------|------------------------|
|                                                                            | (As of Mar. 31, 2024) | (As of Mar. 31, 2025) | (As of Mar. 31, 2026) | (As of Mar. 31, 2027)  |
| ✓ Proportion of female new graduates hired (university graduate and above) | 36.8 %                | 33.3 %                | <b>50.0 %</b>         | <b>30.0 % or above</b> |
| ✓ Proportion of female managers                                            | 3.7 %                 | 4.3 %                 | <b>4.8 %</b>          | <b>5.0 % or above</b>  |
| ✓ Rehiring rate of retirees                                                | 70.8 %                | 80.0 %                | <b>73.7 %</b>         | <b>70.0 % or above</b> |
| ✓ Paid leave utilization rate                                              | 77.7 %                | 74.9 %                | <b>76.0 %</b>         | <b>90.0 % or above</b> |
| ✓ Rate of uptake of childcare leave by male employees                      | 93.2 %                | 90.9 %                | <b>102.9 %</b>        | <b>90.0 % or above</b> |
| ✓ Percentage of high-stress employees in stress checks                     | 10.9 %                | 10.9 %                | <b>10.5 %</b>         | <b>10.0 % or less</b>  |
| ✓ Wage gap between men and women (Men=100%)                                | 66.0 %                | 72.3 %                | <b>73.9 %</b>         | <b>75.0 % or above</b> |

# Initiatives for Coexistence with Local Communities

Promoting a society in which women actively participate



## INAC KOBE / Promoting development of women's soccer



Photo by INAC KOBE LEONESSA  
\* 2025/26 SOMPO WE League Championship in 2026

Based on the philosophy and vision of the WE-League, **we will contribute to the realization and development of a society where diversity of dreams and lifestyles abound and each individual shines** through women's soccer and sports.

### VISION 0 1

The world's best women's soccer team

### VISION 0 2

The world's best active women's community

### VISION 0 3

The world's best league value

### VISION 0 4

Career creation for after retiring from professional sports

Promoting coexistence with local communities

## Opening of "ROKKO i PARK"

A total of 1.55 million visitors\*<sup>1</sup> since the reopening in March 2024  
Helping to revitalize the local community



\*New tenants will be released as needed after contracts are signed.

## Hosting community events

Many people attended each events.



Miki Recycle Center (held in June)



Mie Recycle Center (held in November)

\*1: Total number of visitors as of the end of June 2026

# Efforts to Reduce CO<sub>2</sub> Emissions

## Endorsement of TCFD and Information Disclosure

We are working towards the government's goal of carbon neutrality by 2050 by implementing climate change countermeasures based on the TCFD protocols and reducing greenhouse gas emissions in society as a whole.

We endorsed the TCFD in Jun. 2023 and disclosed 4 items based on the TCFD declaration.



### <Greenhouse gas reduction targets>

|                           |                                                                                                                 |
|---------------------------|-----------------------------------------------------------------------------------------------------------------|
| <b>Long-term target</b>   | Achieve carbon neutrality for the entire Daiei Kankyo Group by 2050                                             |
| <b>Medium-term target</b> | Achieve virtually zero CO <sub>2</sub> emissions from electricity use for the entire Daiei Kankyo Group by 2030 |

▶For details on the TCFD disclosure, please refer to the Daiei Kankyo website.(Japanese only)

### <Daiei Kankyo Group's actual greenhouse gas emissions\*1>

|                     | FY2024/3<br>(t-CO <sub>2</sub> ) | FY2025/3<br>(t-CO <sub>2</sub> ) | FY2026/3<br>(t-CO <sub>2</sub> ) |
|---------------------|----------------------------------|----------------------------------|----------------------------------|
| Scope 1             | 261,601                          | 252,315                          | 253,212                          |
| Scope 2             | 25,013                           | 19,766                           | 18,678                           |
| Total               | 286,615                          | 272,082                          | 271,890                          |
| (Reference) Scope 3 | 223,306                          | 184,299                          | 223,562                          |

\*1 The figures cover consolidated subsidiaries included in the Group for the relevant fiscal years; however, entities that became consolidated subsidiaries during the period are excluded.

### <Contribution to the reduction of greenhouse gas (CO<sub>2</sub>) emissions in society as a whole>

| Initiatives            |                                                                                            | Actual reduction in FY2024/3 (t-CO <sub>2</sub> ) | Actual reduction in FY2025/3 (t-CO <sub>2</sub> ) | Actual reduction in FY2026/3 (t-CO <sub>2</sub> ) |              |
|------------------------|--------------------------------------------------------------------------------------------|---------------------------------------------------|---------------------------------------------------|---------------------------------------------------|--------------|
| Thermal recycle        | Power generation and sale by waste incineration                                            | Approx. -19,000                                   | Approx. -26,000                                   | Approx. -24,000                                   | Contribution |
| Solar power generation | Solar power generation and sale of electricity                                             | Approx. -2,000                                    | Approx. -2,000                                    | Approx. -3,000                                    |              |
| Recycling              | Manufacturing and sales of RPF and recycled pallets                                        | Approx. -114,000                                  | Approx. -117,000                                  | Approx. -111,000                                  |              |
| Forest management      | Fixation of CO <sub>2</sub> emissions from approximately 8,170 ha of company-owned forests | Approx. -44,000                                   | Approx. -44,000                                   | Approx. -44,000                                   | Absorption   |



Solar power generation



RPF, Recycled pallets

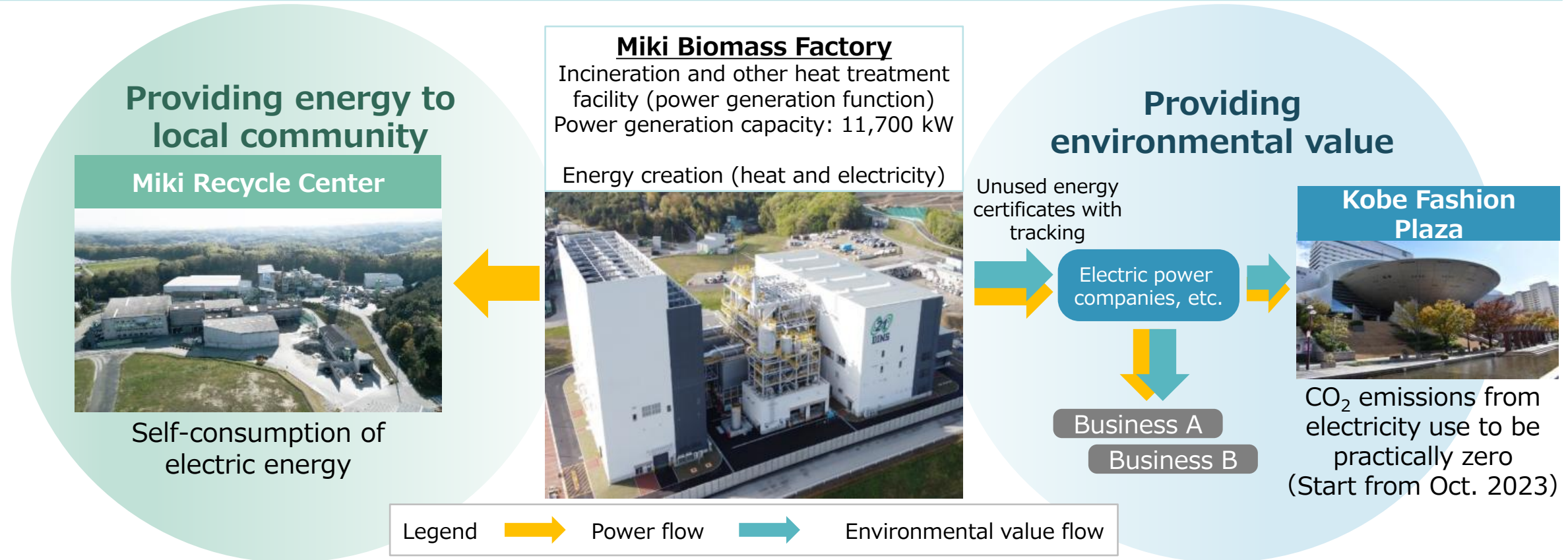


Company-owned forests

# Efforts to Reduce CO<sub>2</sub> Emissions

## Energy Value Creation by Miki Biomass Factory

- ✓ The power generated by the Miki Biomass Factory is supplied to various facilities in the Miki Recycle Center, and the surplus is sold
- ✓ As an initiative toward our medium-term target\*<sup>1</sup>, we will buy back the environmental value and achieve practically zero CO<sub>2</sub> emissions at Kobe Fashion Plaza\*<sup>2</sup>



\*1: See p. 59

\*2: Location of Group headquarters

# Progress of the Medium-Term Management Plan, D-Plan 2028

## Trends in Each Indicator

| (million yen)            | FY2025/ 3<br>Results | FY2026/ 3<br>Results | FY2027/ 3<br>Forecasts | D-Plan 2028<br>Forecasts |
|--------------------------|----------------------|----------------------|------------------------|--------------------------|
| Net sales                | 80,178               | 87,855               | 93,900                 | 100,000                  |
| Operating profit         | 21,548               | 22,189               | 24,300                 | 25,000                   |
| Operating profit margin  | 26.9%                | 25.3%                | 25.9%                  | 25.0%                    |
| EBITDA                   | 27,824               | 31,908               | 37,100                 | 38,000                   |
| EBITDA margin            | 34.7%                | 36.3%                | 39.5%                  | 38.0%                    |
| Earnings per share (yen) | 145.54               | 159.93               | 164.25                 | 169.46                   |

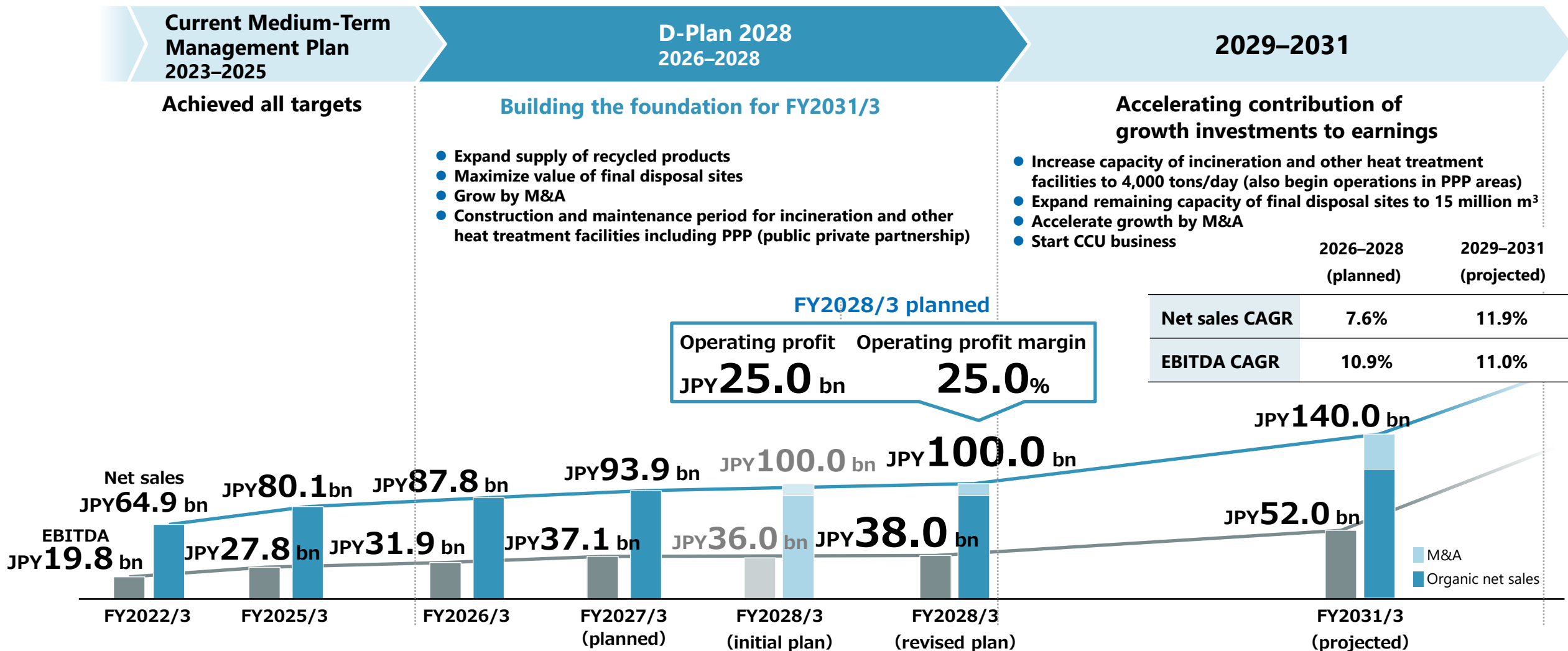
# Progress of the Medium-Term Management Plan, D-Plan 2028

## Progress of Strategy

|                                                  |                                                 |                                                                                      | Overview                                                                                                          | FY2026/ 3 Results                                                                                                                                      |
|--------------------------------------------------|-------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|
| Growth measures                                  | Contributes to earnings from D-Plan 2028 Onward | Advance resource recycling systems                                                   | Increase earnings in the recycling business through increased supply to the “artery” (e.g., manufacturing) market | Plastic recycling facility of DINS Kansai Co., Ltd. began operations<br>Expansion of “iCEP PLASTICS” services                                          |
|                                                  |                                                 |                                                                                      | Maximize the value of final disposal sites (maximize sales per unit of capacity)                                  | Efforts are ongoing to secure high-value-added projects, such as for infrastructure development                                                        |
|                                                  |                                                 | Deepen relationships with municipalities                                             | Expand the scope of transaction with municipalities we work with<br>Expand business area to nationwide            | Increased the number of municipalities we work with by 25: 487 ⇒ 512                                                                                   |
|                                                  |                                                 | Expand business areas through M&A                                                    | Actively execute projects that are expected to generate synergies (increase in volume received)                   | Executed 6 projects in FY2026/ 3                                                                                                                       |
|                                                  | Measure for FY2031/3                            | Increase capacity of incineration and other heat treatment facilities                | Started construction of 5 facilities to increase the capacity to 4,000 tons/day                                   | PPP (Obtained an installation permit for a facility in Aioi City, Hyogo Prefecture)<br>Construction underway in Izumi and Nishinomiya                  |
|                                                  |                                                 | Expand planned annual landfill volume and remaining capacity of final disposal sites | Promote M&A in new areas to increase planned annual landfill volume                                               | Progress in the Kyushu area (Sukarabesakure Co., Ltd. and Hizen Kankyo Co., Ltd.) and the Tohoku area (acquisition of a final disposal site)           |
|                                                  |                                                 |                                                                                      | Promote new construction and expansion plans in existing areas                                                    | The 2nd stage controlled final disposal site in Gobo Recycle Center started services<br>Expansion plans for each final disposal site are also underway |
|                                                  |                                                 | Promote PPP                                                                          | Conclude a total of 7 agreements                                                                                  | Obtained an installation permit for a facility in Aioi City, Hyogo Prefecture<br>Progress is being made toward concluding a new agreement              |
| Measures for strengthening management foundation |                                                 | Promote human capital management                                                     | Maximize employee engagement                                                                                      | Working to improve the work environment by utilizing engagement surveys and other tools                                                                |
|                                                  |                                                 | Improve Group management capabilities                                                | Further strengthen governance and risk management systems                                                         | Announcement of executive appointments and transition to a new organizational structure following the appointment of new executive officers            |

# Progress of the Medium-Term Management Plan, D-Plan 2028

## Positioning of the Medium-Term Management Plan: D-Plan 2028 (Partially Revised)



# Progress of the Medium-Term Management Plan, D-Plan 2028

## Maximizing EPS (Partially Revised)

### Net sales

FY2025/3                      FY2028/3  
JPY  
80.1 bn → **100.0** bn  
CAGR **7.6%**

### EBITDA

FY2025/3                      FY2028/3  
JPY  
27.8 bn → **38.0** bn  
CAGR **10.9%**

Updated

### EBITDA margin

FY2025/3                      FY2028/3  
34.7 % → **35.0% or higher**

### Operating profit

FY2025/3                      FY2028/3  
JPY  
21.5 bn → **25.0** bn  
CAGR **5.1%**

### Operating profit margin

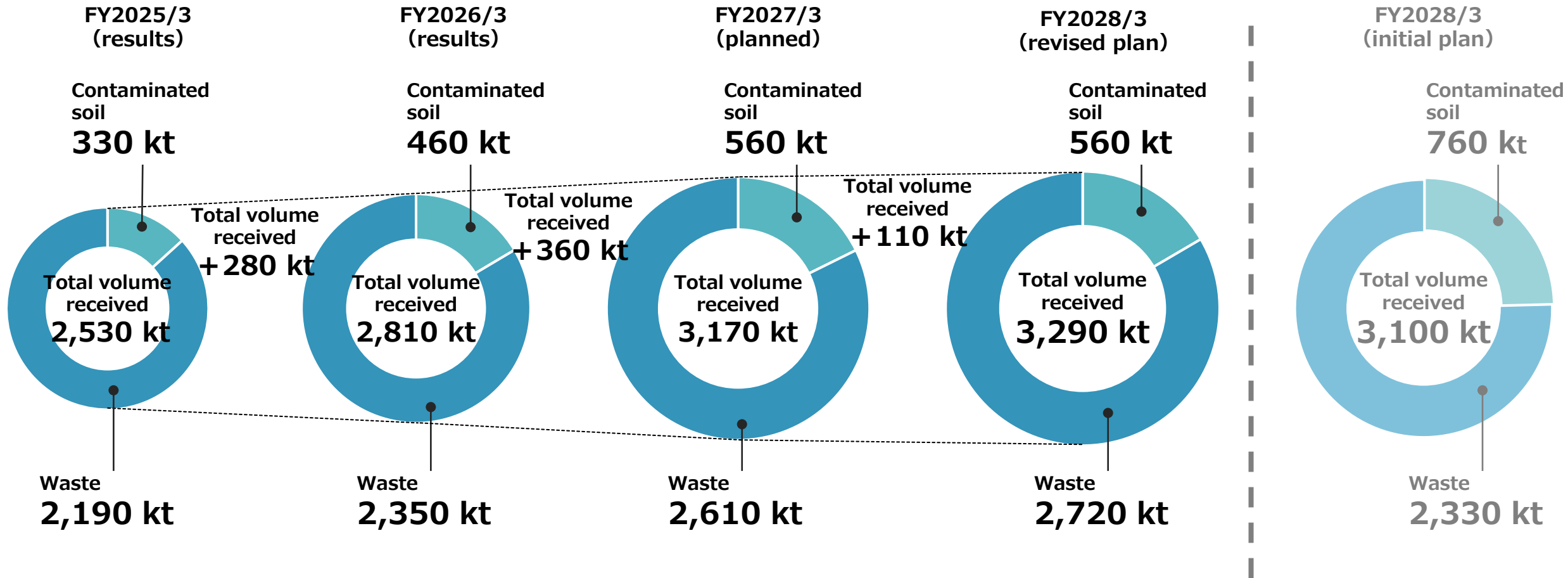
FY2025/3                      FY2028/3  
26.9 % → **Maintain 25.0% or higher**

### EPS

FY2025/3                      FY2028/3  
JPY  
145.54 → **169.46**  
CAGR **5.2%**

# Progress of the Medium-Term Management Plan, D-Plan 2028

## Planned Increase in Volume Received (Partially Revised)



# Progress of the Medium-Term Management Plan, D-Plan 2028

## Cash Allocation (Partially Revised)

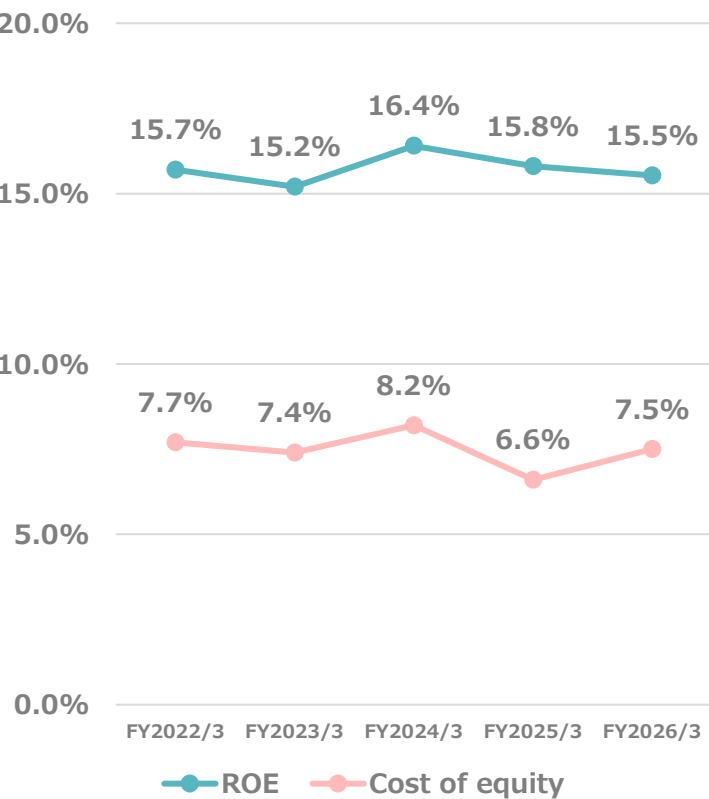
|                                                                                                                                                                                                      |                           |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|
| <p><b>JPY90.0 bn</b><br/>or more<br/>(+JPY61.0 bn)</p> <ul style="list-style-type: none"> <li>Utilization of cash on hand and interest-bearing debt with awareness of the cost of capital</li> </ul> | Cash on hand + Borrowings |
| <p><b>JPY85.0 bn</b></p> <ul style="list-style-type: none"> <li>Continued EBITDA growth</li> <li>Cost reduction through insourcing, etc.</li> </ul>                                                  | 3-year operating CF       |

| Growth investment                         |                                     |                                                                                                                                                                                                                                                                                                 |
|-------------------------------------------|-------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| M&A                                       | JPY55.0 bn or more<br>(+JPY45.0 bn) | <ul style="list-style-type: none"> <li>Active investment in projects that contribute to maximizing volume received, with a focus on waste management and recycling</li> </ul>                                                                                                                   |
| Investment in growth areas                | JPY36.0 bn                          | <ul style="list-style-type: none"> <li>Investment in focus areas such as incineration and other heat treatment facilities (including PPP) and final disposal sites</li> </ul>                                                                                                                   |
| Investment in maintenance and replacement | JPY14.0 bn                          | <ul style="list-style-type: none"> <li>Investment in maintenance and replacement of existing facilities</li> </ul>                                                                                                                                                                              |
| Repayment of borrowings                   | JPY54.0 bn<br>(+JPY16.0 bn)         |                                                                                                                                                                                                                                                                                                 |
| Shareholder returns                       | JPY16.0 bn or more                  | <ul style="list-style-type: none"> <li>Progressively increasing dividends with a dividend payout ratio of 33% or higher</li> <li>Additional shareholder returns as profits grow</li> <li>Any unspent amount of M&amp;A allowance will be allocated to additional shareholder returns</li> </ul> |

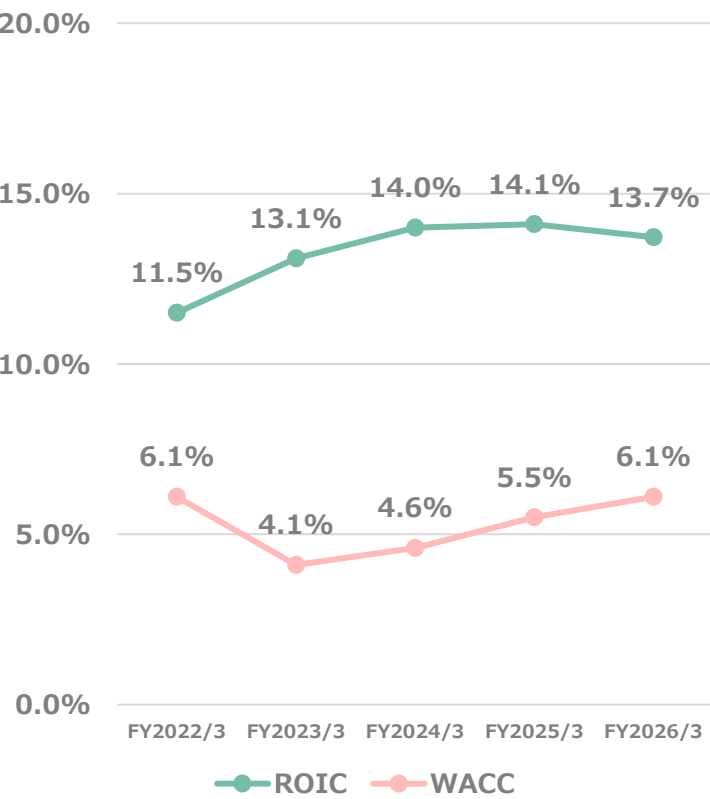
# FY2026/3 Results

## Trends in Each Indicator

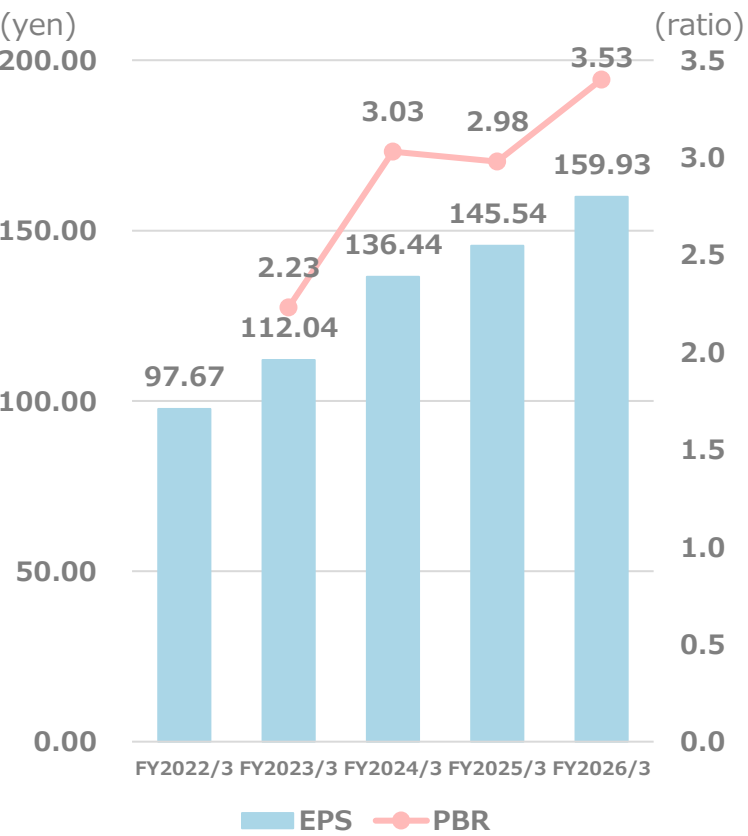
### ✓ ROE・Cost of Equity



### ✓ ROIC・WACC



### ✓ PBR\*1・EPS\*2



\*1: PBR (Price-to-book ratio) = Share price / Net assets per share  
\*2: EPS (Earnings per share) = Net income / Average total number of shares outstanding during the period  
Note: Cost of equity and WACC are assumed based on expert opinion.

# FY2026/3 Results

## Various Indicators

|                 | FY2026/3 | FY2025/3 | Year on Year |
|-----------------|----------|----------|--------------|
| ROE*1           | 15.5%    | 15.8%    | (0.3pt)      |
| ROIC*2          | 13.7%    | 14.1%    | (0.4pt)      |
| Net D/E ratio*3 | 0.6×     | 0.1×     | —            |

Note: Details of adjustment process for each indicator are described on p. 69 and after

\*1: ROE = Profit attributable to owners of parent / equity (average of beginning and ending amounts)

\*2: ROIC=NOPAT (Net Operating Profit After Taxes) / Invested capital at the beginning of the period, Invested capital  
= Non-current assets + Current assets (excluding cash and deposits) - Current liabilities (excluding interest-bearing debt(current)). Interest-bearing Debt = Bonds+Debt+Lease, etc.

\*3: Net D/E ratio = (Interest-bearing debt – cash & cash equivalent) / equity

# 【Reference】 Reconciliation of ROE

| (million yen)                           | FY2022/3     | FY2023/3     | FY2024/3     | FY2025/3     | FY2026/3     |
|-----------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Profit attributable to owners of parent | 8,870        | 10,494       | 13,591       | 14,364       | 15,845       |
| Equity <sup>*1</sup>                    | 56,324       | 69,115       | 83,022       | 90,913       | 102,050      |
| <b>ROE</b>                              | <b>15.7%</b> | <b>15.2%</b> | <b>16.4%</b> | <b>15.8%</b> | <b>15.5%</b> |

\*1: Equity is the sum of share capital, capital surplus, retained earnings, valuation difference on available-for-sale securities and remeasurements of defined benefit plans presented on our consolidated balance sheet (average of beginning and ending amounts).

# 【Reference】 Reconciliation of ROIC

| (million yen)                                                  | FY2022/3     | FY2023/3     | FY2024/3     | FY2025/3     | FY2026/3     |
|----------------------------------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Operating profit                                               | 12,840       | 16,623       | 19,714       | 21,548       | 22,189       |
| Amortization of goodwill                                       | 736          | 212          | 360          | 447          | 1,228        |
| Effective tax rate                                             | 30.6%        | 30.6%        | 30.6%        | 30.6%        | 30.6%        |
| NOPAT<br>(Net Operating Profit After Taxes)                    | 9,419        | 11,681       | 13,928       | 15,260       | 16,246       |
| Net property, plant and equipment                              | 60,286       | 69,943       | 80,519       | 85,271       | 93,441       |
| Total investments and other assets                             | 17,977       | 16,529       | 16,620       | 20,687       | 21,579       |
| Total current assets<br>(excluding cash and deposits)          | 13,525       | 13,964       | 14,657       | 17,559       | 18,300       |
| Total current liabilities<br>(excluding interest-bearing debt) | 9,625        | 11,000       | 12,242       | 15,295       | 14,910       |
| Invested capital at the beginning of the period                | 82,164       | 89,436       | 99,555       | 108,222      | 118,410      |
| <b>ROIC</b>                                                    | <b>11.5%</b> | <b>13.1%</b> | <b>14.0%</b> | <b>14.1%</b> | <b>13.7%</b> |

Note: Balance sheet items are as of the beginning of the period

# 【Reference】 Reconciliation of Net D/E Ratio

| (million yen)             | FY2022/3 | FY2023/3 | FY2024/3 | FY2025/3 | FY2026/3 |
|---------------------------|----------|----------|----------|----------|----------|
| Net Interest-bearing debt | 21,518   | 9,987    | 9,075    | 13,884   | 61,301   |
| Equity                    | 59,743   | 78,487   | 87,557   | 94,269   | 109,832  |
| Net D/E ratio             | 0.4x     | 0.1x     | 0.1x     | 0.1x     | 0.6x     |

# 【Reference】 Reconciliation of EBITDA

| (million yen)                                          | FY2022/3      | FY2023/3      | FY2024/3      | FY2025/3      | FY2026/3      |
|--------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|
| Operating profit                                       | 12,840        | 16,623        | 19,714        | 21,548        | 22,189        |
| Depreciation<br>(excluding non-<br>operating expenses) | 6,249         | 5,413         | 6,190         | 5,828         | 8,491         |
| Amortization of<br>goodwill                            | 736           | 212           | 360           | 447           | 1,228         |
| <b>EBITDA</b>                                          | <b>19,826</b> | <b>22,250</b> | <b>26,265</b> | <b>27,824</b> | <b>31,908</b> |
|                                                        |               |               |               |               |               |
| <b>EBITDA margin</b>                                   | <b>30.5%</b>  | <b>32.9%</b>  | <b>36.0%</b>  | <b>34.7%</b>  | <b>36.3%</b>  |



*Power to Turn into Resources, Return to Nature*  
**DAIEI KANKYO**

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Official Account

Release of IR information



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