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Financial Results Briefing Materials for the Three Months Ended June 30, 2026

July 27, 2026

Kanagawa Chuo Kotsu Co., Ltd.

(TSE Prime: 9081)

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Financial Results for the Three Months Ended June 30, 2026

Net sales: 32.1 billion yen (+2.0% yoy); Operating profit: 2.9 billion yen (+11.4% yoy)

Profit attributable to owners of parent: 1.7 billion yen (+11.6% yoy)

Net sales: An increase reported due mainly to fare revisions in the passenger automobile business.
Profits at each income level: An increase reported as a result of an increase in revenue as stated above, despite increases in depreciation associated with vehicle replacement and personnel expenses resulting from improved employee compensation in the passenger automobile business.

Passenger automobile business	Real estate business	Automobile sales business	Other businesses
Net sales: 15.5 billion yen (+0.7 billion yen) Operating profit: 1.4 billion yen (+0.2 billion yen)	**Net sales: 1.6 billion yen (-0.2 billion yen) Operating profit: 0.5 billion yen (-0.1 billion yen)**	**Net sales: 9.8 billion yen (-0.1 billion yen) Operating profit: 0.5 billion yen (+0.0 billion yen)**	**Net sales: 7.4 billion yen (+0.3 billion yen) Operating profit: 0.4 billion yen (+0.0 billion yen)**
◆ Contribution by fare revision ◆ Increases in depreciation and personnel expenses	◆ A decline in the number of houses sold in sales of detached houses ◆ An increase in repair expenses of rental facilities	◆ A decline in the number of vehicles sold in import car sales ◆ An increase in the number of heavy-duty trucks sold in commercial vehicle sales, and an increase in revenue from vehicle maintenance	◆ An increase in orders received for commercial vehicle customization ◆ An increase in orders received for equipment installation work ◆ Contribution from new food service stores opened in the previous fiscal year

Consolidated Financial Results Forecast and Dividend Forecast for the Fiscal Year Ending March 31, 2027

◆ Consolidated financial results forecast

- The forecast for the six months ending September 30, 2026 has been revised upward from the initial figures (announced in April 2026) to report increases in both revenue and profits.
- The forecast for the fiscal year ending March 31, 2027 remains unchanged from the initial forecast, as there is a need to assess trends in passenger transportation demand and the impact of recent developments in the Middle East.

◆ The dividend forecast remains unchanged from the initial forecast, and annual dividends of 90 yen per share are planned.

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Summary of Financial Results for the Three Months Ended June 30, 2026

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Consolidated Statement of Income

(Million yen)

		Three months ended June 30, 2026	Three months ended June 30, 2025	Increase/decrease
Net sales		**32,145**	**31,500**	**645** **[2.0%]**
	Passenger automobile business	15,550	14,793	757
	Real estate business	1,629	1,837	(207)
	Automobile sales business	9,840	9,947	(106)
	Other businesses	7,476	7,081	395
	Adjustments	(2,352)	(2,158)	(193)
Operating profit		**2,907**	**2,609**	**298** **[11.4%]**
	Passenger automobile business	1,416	1,123	292
	Real estate business	521	672	(151)
	Automobile sales business	575	537	38
	Other businesses	447	361	85
	Adjustments	(52)	(84)	32
Ordinary profit		**3,012**	**2,725**	**287** **[10.6%]**
Profit attributable to owners of parent		**1,706**	**1,528**	**177** **[11.6%]**
Basic earnings per share		**139.05 yen**	**124.57 yen**	**14.48 yen**

Depreciation	1,761	1,544	217
EBITDA (Operating profit + Depreciation)	4,669	4,154	515

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Non-operating Income/Loss and Extraordinary Income/Losses

(Million yen)

	Three months ended June 30, 2026	Three months ended June 30, 2025	Increase/decrease, major factors	
Non-operating income	402	349	53 [15.2%]	Dividend income: +64
Non-operating expenses	297	233	63 [27.3%]	Interest expense: +118
Extraordinary income	19	319	(299) [(93.8%)]	Subsidy income: (287)
Extraordinary losses	200	470	(269) [(57.3%)]	Loss on tax purpose reduction entry of non-current assets: (273)

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Consolidated Balance Sheet

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(Million yen)

	As of June 30, 2026	As of March 31, 2026	Increase/decrease, major factors	
Current assets	34,041	34,213	(171) [(0.5%)]	Cash and deposits: (619) Notes and accounts receivable - trade, and contract assets: (583) Merchandise and finished goods: +765
Non-current assets	153,655	151,179	2,476 [1.6%]	Investment securities: +3,089
Total assets	**187,697**	**185,392**	**2,304 [1.2%]**	
Current liabilities	52,266	52,996	(730) [(1.4%)]	Short-term borrowings: (2,319) Other current liabilities: +1,810 (unearned revenue, etc.)
Non-current liabilities	62,454	62,734	(280) [(0.4%)]	Long-term borrowings: (1,263) Other non-current liabilities: +1,046 (deferred tax liabilities, etc.)
Total liabilities	**114,721**	**115,731**	**(1,010) [(0.9%)]**	
Total net assets	**72,976**	**69,661**	**3,315 [4.8%]**	Valuation difference on available-for-sale securities: +2,114 Retained earnings: +1,154
Total liabilities and net assets	**187,697**	**185,392**	**2,304 [1.2%]**	

Net assets per share	**5,426.39 yen**	**5,160.64 yen**	**265.75 yen**	
Equity ratio	**35.5%**	**34.2%**	**1.3P**	
Balance of interest-bearing debt (Borrowings, bonds and lease liabilities)	**68,667**	**72,267**	**(3,600)**	Borrowings: (3,582) Lease liabilities: (18)

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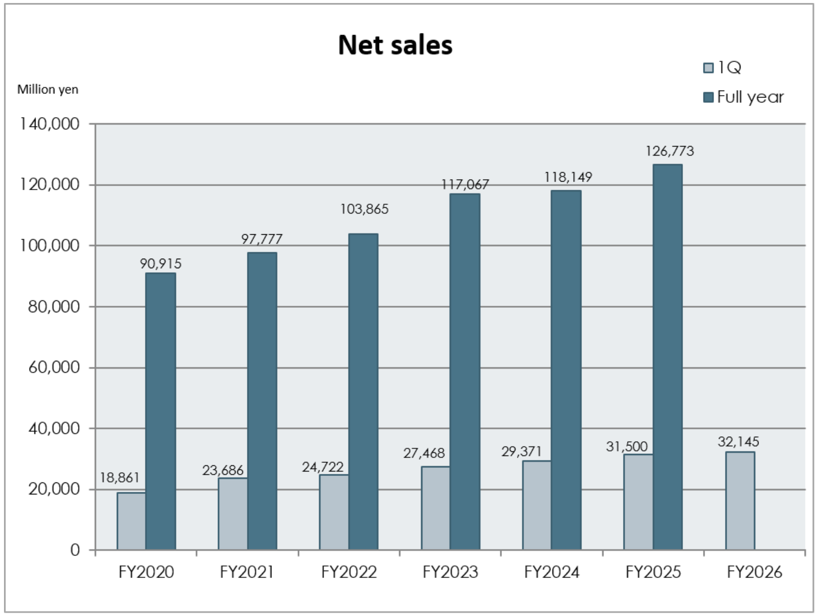

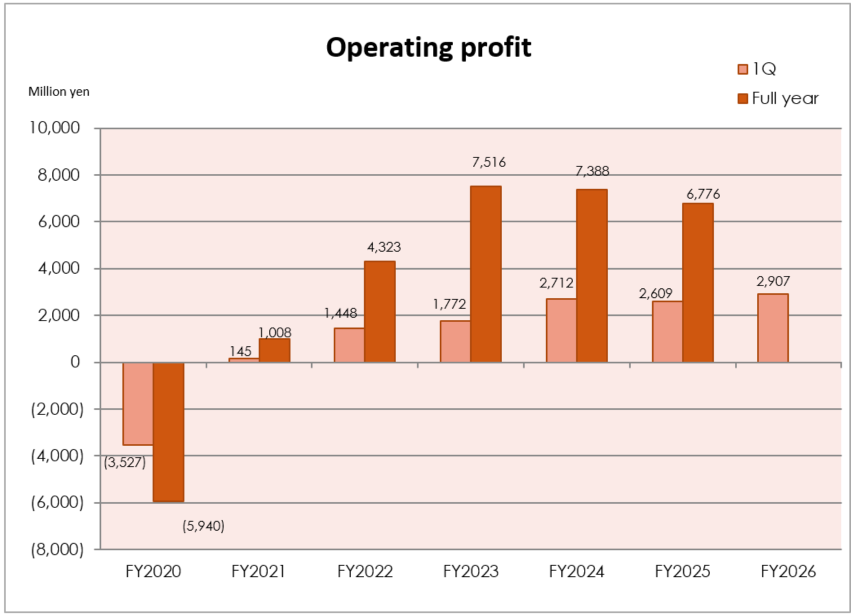

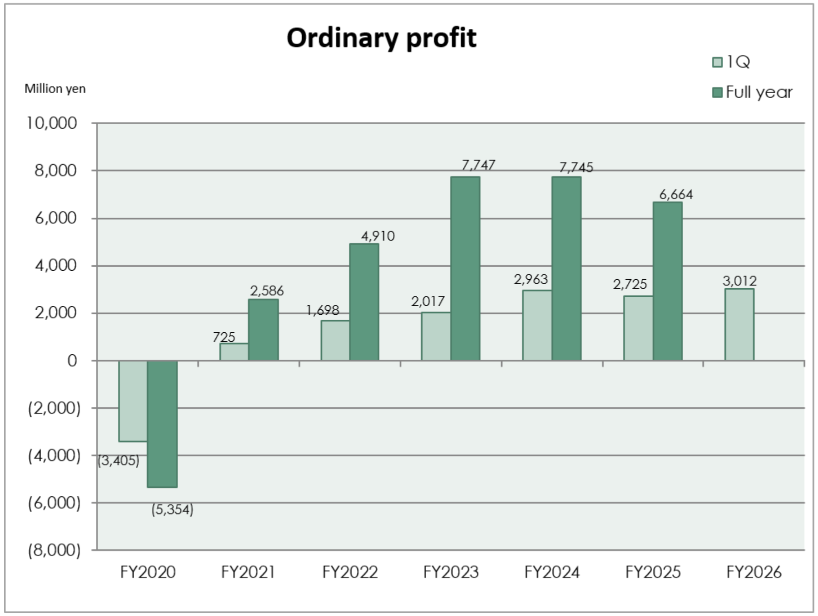

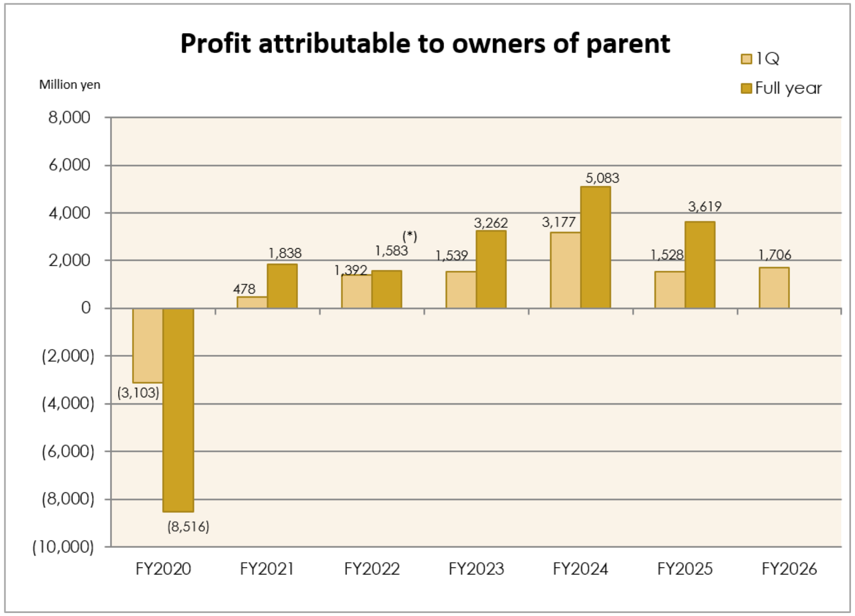

* Accounting Standard for Current Income Taxes (ASBJ Statement No. 27 (revised 2022), October 28, 2022) and other standards have been applied from the beginning of the fiscal year ended March 31, 2025. Figures for the fiscal year 2022 are retrospectively restated to reflect these accounting standards.

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Scope of the Consolidated Financial Results (As of June 30, 2026)

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Kanagawa Chuo Kotsu Group: 19 subsidiaries and 2 affiliates
Including 19 consolidated subsidiaries and
1 affiliate accounted for by the equity method (Oyama Kanko Dentetsu Co., Ltd.)

<Major consolidated subsidiaries>

- **Passenger Automobile Business**
  Kanagawa Chuo Kotsu Co., Ltd., Kanachu Taxi Co., Ltd., and Kanachu Kanko Co., Ltd.

- **Real Estate Business**
  Kanagawa Chuo Kotsu Co., Ltd., Kanachu Taxi Co., Ltd., and CAR T.E.C.H.JIN-CHU

- **Automobile Sales Business**
  Kanagawa Mitsubishi Fuso Truck and Bus Sales and Kanachu Sagami Yanase Co., Ltd.

- **Other businesses**
  Kanagawa Chuo Kotsu Co., Ltd., KANACHUSHOJI Co., Ltd., Kanachu Sports Design, KANACHU INFORMATION SYSTEM Co., Ltd., and YOKOHAMA BUIL SYSTEM Co., Ltd.

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Segment Information (Passenger Automobile Business)

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(Million yen)

	Three months ended June 30, 2026	Three months ended June 30, 2025	Increase/decrease, major factors	
Net sales	15,550	14,793	757 [5.1%]	Passenger bus business: +530 Chartered bus business: +29 Passenger taxi business: +197
Operating profit	1,416	1,123	292 [26.1%]	Passenger bus business: +158 Chartered bus business: +19 Passenger taxi business: +115

[Compared to the previous fiscal year]

In the passenger bus business, both revenue and profits increased due to the contribution of fare revision, despite an increase in depreciation associated with vehicle replacement and an increase in personnel expenses as a result of the improvement of compensation.

In the chartered bus business, both revenue and profits increased due to the contribution of fare revision, despite an increase in depreciation associated with vehicle replacement.

In the passenger taxi business, both revenue and profits increased thanks to the increased revenue per vehicle following a fare revision.

*Reference: Number of passengers carried in the passenger bus business (Million persons)

	Three months ended June 30, 2026	Three months ended June 30, 2025	Increase/decrease rate
Passengers without commuting passes	31	33	(5.3%)
Passengers with commuting passes	21	20	8.2%
Total	53	53	(0.3%)

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Segment Information (Real Estate Business)

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(Million yen)

	Three months ended June 30, 2026	Three months ended June 30, 2025	Increase/decrease, major factors	
Net sales	1,629	1,837	(207) [(11.3%)]	Rental business: +104 Sales business: (311)
Operating profit	521	672	(151) [(22.5%)]	Rental business: (124) Sales business: (26)

[Compared to the previous fiscal year]

The rental business reported an increase in revenue due to the consolidation of real-estate-related companies in the previous fiscal year, while a decrease was reported in profits due to increased repair expenses.

The sales business reported decreases in both revenue and profits due to a decrease in the number of houses sold in sales of detached houses.

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Segment Information (Automobile Sales Business)

(Million yen)

	Three months ended June 30, 2026	Three months ended June 30, 2025	Increase/decrease, major factors	
Net sales	9,840	9,947	(106) [(1.1%)]	Commercial vehicle sales business: +443 Import car sales business: (550)
Operating profit	575	537	38 [7.1%]	Commercial vehicle sales business: +113 Import car sales business: (75)

[Compared to the previous fiscal year]
In the commercial vehicle sales business, both revenue and profits increased due to increases in the number of heavy-duty trucks sold and revenue from vehicle maintenance.
In the import car sales business, both revenue and profits decreased due to a decline in the number of vehicles sold.

*Reference: Number of new vehicles sold (Number of vehicles sold)

	Three months ended June 30, 2026	Three months ended June 30, 2025	Increase/decrease
Trucks	467	497	(30)
Buses	25	15	10
Import cars	106	129	(23)

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Segment Information (Other Businesses)

(Million yen)

	Three months ended June 30, 2026	Three months ended June 30, 2025	Increase/decrease, major factors	
Net sales	7,476	7,081	395 [5.6%]	Commercial vehicle customization business: +235 Building management business: +123 Food service business: +32
Operating profit	447	361	85 [23.8%]	Commercial vehicle customization business: +36 Food service business: +23 Building management business: +20

[Compared to the previous fiscal year]

The commercial vehicle customization business reported increases in both revenue and profits due primarily to a rise in orders received for coupler installations.

The building management business reported increases in both revenue and profits due mainly to a rise in orders received related to spot construction work.

The food service business reported increases in both revenue and profits due mainly to the full-year contribution of new stores, including DOUTOR Coffee Shop, opened during the previous fiscal year.

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Financial Results Forecast for the Fiscal Year Ending March 31, 2027

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❑ Forecasts for both net sales and profits have been revised upward.

- ➢ In the passenger automobile business, demand for passenger transportation has exceeded expectations.
- ➢ In the automobile sales business, sales of new, high-priced vehicles, such as heavy-duty trucks, and revenue from vehicle maintenance have remained strong.

(Million yen)

		Six months ending September 30, 2026 Financial results forecast (Announced July 2026)	Six months ended September 30, 2025	Increase/decrease	Six months ending September 30, 2026 Financial results forecast (Announced April 2026)	Increase/decrease
Net sales		**64,700**	**63,396**	**1,303 [2.1%]**	**62,700**	**2,000 [3.2%]**
	Passenger automobile business	31,020	29,545	1,474	30,480	540
	Real estate business	3,460	3,516	(56)	3,010	450
	Automobile sales business	19,660	20,102	(442)	19,050	610
	Other businesses	15,230	14,695	534	14,440	790
	Adjustments	(4,670)	(4,462)	(207)	(4,280)	(390)
Operating profit		**4,650**	**4,725**	**(75) [(1.6%)]**	**3,550**	**1,100 [31.0%]**
	Passenger automobile business	2,160	1,819	340	1,680	480
	Real estate business	970	1,334	(364)	860	110
	Automobile sales business	910	948	(38)	670	240
	Other businesses	720	798	(78)	460	260
	Adjustments	(110)	(176)	66	(120)	10
Ordinary profit		**4,480**	**4,693**	**(213) [(4.6%)]**	**3,290**	**1,190 [36.2%]**
Profit attributable to owners of parent		**2,350**	**2,701**	**(351) [(13.0%)]**	**1,690**	**660 [39.1%]**
Basic earnings per share		**191.51 yen**	**220.14 yen**	**(28.63 yen)**	**137.72 yen**	**53.79 yen**

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Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2027

(Million yen)

		FY ending March 31, 2027 Financial results forecast	FY ended March 31, 2026	Increase/ decrease
Net sales		**129,700**	**126,773**	**2,926 [2.3%]**
	Passenger automobile business	59,870	57,908	1,961
	Real estate business	10,250	6,842	3,407
	Automobile sales business	41,930	44,907	(2,977)
	Other businesses	29,810	30,121	(311)
	Adjustments	(12,160)	(13,006)	846
Operating profit		**6,200**	**6,776**	**(576) [(8.5%)]**
	Passenger automobile business	2,240	2,232	7
	Real estate business	1,980	1,588	391
	Automobile sales business	1,050	1,687	(637)
	Other businesses	1,320	1,602	(282)
	Adjustments	(390)	(335)	(54)
Ordinary profit		**5,630**	**6,664**	**(1,034) [(15.5%)]**
Profit attributable to owners of parent		**3,730**	**3,619**	**110 [3.0%]**
Basic earnings per share		**303.97 yen**	**294.99 yen**	**8.98 yen**

Operating profit margin	4.8%	5.3%	(0.5P)
Depreciation	7,370	6,457	912
Capital expenditures	14,310	15,025	(715)
EBITDA (Operating profit + Depreciation)	13,570	13,233	336
Net interest-bearing debt to EBITDA ratio	6.2 times	5.5 times	0.7P
ROE	6.0%	6.0%	—

* The forecast for the fiscal year ending March 31, 2027 remains unchanged from the initial forecast announced on April 28, 2026, as there is a need to assess trends in passenger transportation demand and the impact of recent developments in the Middle East.

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Disclaimer

The financial results forecasts and other forward-looking statements herein are based on information available to the Company at the time of preparation of this document and certain assumptions deemed reasonable, and actual results may differ significantly from these forecasts due to various factors.

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