

Consolidated Financial Results for the Nine Months Ended December 31, 2023 [Japanese GAAP]

February 9, 2024

Company name: Tonami Holdings Co., Ltd.

Stock exchange listing: Tokyo Code number: 9070

URL: http://www.tonamiholdings.co.jp

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Scheduled date of submission of quarterly report: February 9, 2024

Scheduled date of commencing dividend payments:

Preparation of supplementary material on quarterly financial results: No Schedule of quarterly financial results briefing session: No

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2023 (April 1, 2023 to December 31, 2023)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

| | Operating revenues | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------|--------------------|-------|------------------|--------|-----------------|--------|---|--------|
| Nine months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| December 31, 2023 | 108,012 | (0.0) | 4,968 | (16.9) | 5,593 | (15.0) | 3,747 | (17.5) |
| December 31, 2022 | 108,045 | 6.1 | 5,981 | (0.7) | 6,580 | 2.2 | 4,542 | 3.2 |

(Note) Comprehensive income: Nine months ended December 31, 2023: ¥ 4,127 million [(32.0)%] Nine months ended December 31, 2022: ¥ 6,066 million [46.2%]

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Nine months ended | Yen | Yen |
| December 31, 2023 | 413.51 | - |
| December 31, 2022 | 501.30 | - |

(2) Consolidated Financial Position

| | Total assets | Net assets | Capital adequacy ratio |
|-------------------|-----------------|-----------------|------------------------|
| As of | Millions of yen | Millions of yen | % |
| December 31, 2023 | 168,442 | 90,743 | 53.4 |
| March 31, 2023 | 162,511 | 87,861 | 53.7 |

(Reference) Equity: As of December 31, 2023: ¥ 90,022 million As of March 31, 2023: ¥ 87,298 million

2. Dividends

| | Annual dividends | | | | |
|-----------------------------------|--|-------|-----|-------|--------|
| | 1st 2nd 3rd year-end quarter-end quarter-end | | | | Total |
| | Yen | Yen | Yen | Yen | Yen |
| Fiscal year ended March 31, 2023 | - | 60.00 | - | 80.00 | 140.00 |
| Fiscal year ending March 31, 2024 | - | 70.00 | - | | |
| Fiscal year ending March 31, 2024 | | | | 70.00 | 140.00 |
| (Forecast) | | | | | |

(Note) Revision to the forecast for dividends announced most recently:

(Note) Breakdown of the 3rd quarter dividend for the fiscal year ending March 31, 2023:

Ordinary dividend 70.00 yen Commemorative dividend 10.00 yen

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2024(April 1, 2023 to March 31, 2024)

(% indicates changes from the previous corresponding period.)

| (70 marcates changes from the previous co | | | | | | 0 000 0 011 0 | -F | | |
|---|-------------|---------|-------------|----------|-------------|---------------|---------------|-------|--------------------------|
| | Operating r | evenues | Operating | g profit | Ordinary | profit | Profit attrib | | Basic earnings per share |
| | Millions of | | Millions of | | Millions of | | Millions of | | |
| | yen | % | yen | % | yen | % | yen | % | Yen |
| Full year | 145,000 | 2.2 | 7,000 | (5.2) | 7,700 | (6.0) | 5,200 | (3.6) | 573.86 |

(Note) Revision to the financial results forecast announced most recently: No

- * Notes:
- (1) Changes in significant subsidiaries during the nine months ended December 31, 2023 (changes in specified subsidiaries resulting in changes in scope of consolidation): No
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: No
 - 2) Changes in accounting policies other than 1) above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatement: No
- (4) Total number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2023: 9,761,011 shares March 31, 2023: 9,761,011 shares

2) Number of treasury shares at the end of the period:

December 31, 2023: 693,709 shares March 31, 2023: 700,010 shares

3) Average number of shares outstanding during the period:

Nine months ended December 31, 2023: 9,063,806 shares
Nine months ended December 31, 2022: 9,061,611 shares

*Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

| | | (Millions of yen) |
|---|----------------------|-------------------------|
| | As of March 31, 2023 | As of December 31, 2023 |
| Assets | | |
| Current assets | | |
| Cash and deposits | 34,775 | 32,524 |
| Notes receivable - trade | 1,786 | 1,554 |
| Accounts receivable and contract assets | 21,533 | 23,160 |
| Inventories | 804 | 790 |
| Income taxes refund receivable | 561 | 300 |
| Other | 2,818 | 3,471 |
| Allowance for doubtful accounts | (136) | (107) |
| Total current assets | 62,144 | 61,695 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 19,989 | 20,380 |
| Machinery, equipment and vehicles, net | 3,245 | 3,484 |
| Land | 44,433 | 46,175 |
| Other, net | 8,512 | 9,316 |
| Total property, plant and equipment | 76,180 | 79,356 |
| Intangible assets | | |
| Goodwill | 116 | 2,119 |
| Other | 762 | 991 |
| Total intangible assets | 879 | 3,111 |
| Investments and other assets | | |
| Investment securities | 17,592 | 18,458 |
| Distressed receivables | 36 | 34 |
| Deferred tax assets | 801 | 844 |
| Retirement benefit asset | 93 | 168 |
| Other | 5,389 | 5,391 |
| Allowance for doubtful accounts | (606) | (618) |
| Total investments and other assets | 23,307 | 24,279 |
| Total non-current assets | 100,366 | 106,746 |
| Total assets | 162,511 | 168,442 |

(Millions of yen)

| | As of March 31, 2023 | As of December 31, 2023 |
|--|----------------------|-------------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes payable - trade | 1,116 | 1,224 |
| Trade accounts payable | 12,953 | 13,461 |
| Short-term borrowings | 8,470 | 8,270 |
| Current portion of long-term borrowings | 607 | 2,868 |
| Current portion of bonds payable | - | 50 |
| Income taxes payable | 1,597 | 430 |
| Accrued consumption taxes | 1,324 | 787 |
| Provision for bonuses | 1,475 | 421 |
| Other | 7,803 | 10,033 |
| Total current liabilities | 35,347 | 37,547 |
| Non-current liabilities | | |
| Bonds payable | 10,000 | 10,000 |
| Long-term borrowings | 7,520 | 6,734 |
| Deferred tax liabilities for land revaluation | 3,489 | 3,467 |
| Provision for retirement benefits for directors (and other officers) | 219 | 198 |
| Provision for loss on guarantees | 63 | 70 |
| Retirement benefit liability | 7,375 | 7,274 |
| Deferred tax liabilities | 4,817 | 5,327 |
| Other | 5,816 | 7,078 |
| Total non-current liabilities | 39,302 | 40,151 |
| Total liabilities | 74,649 | 77,699 |
| Net assets | | |
| Shareholders' equity | | |
| Share capital | 14,182 | 14,182 |
| Capital surplus | 11,708 | 11,710 |
| Retained earnings | 50,549 | 52,987 |
| Treasury shares | (2,079) | (2,050) |
| Total shareholders' equity | 74,360 | 76,829 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 7,347 | 7,647 |
| Revaluation reserve for land | 5,782 | 5,732 |
| Remeasurements of defined benefit plans | (191) | (186) |
| Total accumulated other comprehensive income | 12,938 | 13,192 |
| Non-controlling interests | 562 | 721 |
| Total net assets | 87,861 | 90,743 |
| Total liabilities and net assets | 162,511 | 168,442 |

Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income (For the nine months)

| | | (Millions of yen) |
|---|---|---|
| | For the nine months ended December 31, 2022 | For the nine months ended December 31, 2023 |
| Operating revenue | 108,045 | 108,012 |
| Operating costs | 96,430 | 97,024 |
| Operating gross profit | 11,614 | 10,987 |
| Selling, general and administrative expenses | 5,633 | 6,018 |
| Operating profit | 5,981 | 4,968 |
| Non-operating income | | |
| Interest income | 124 | 124 |
| Dividend income | 287 | 322 |
| Rental income from buildings | 88 | 89 |
| Share of profit of entities accounted for using equity method | 115 | 102 |
| Other | 231 | 206 |
| Total non-operating income | 847 | 845 |
| Non-operating expenses | | |
| Interest expenses | 179 | 176 |
| Provision of allowance for doubtful accounts | 41 | 13 |
| Other | 27 | 31 |
| Total non-operating expenses | 248 | 221 |
| Ordinary profit | 6,580 | 5,593 |
| Extraordinary income | | |
| Gain on sale of non-current assets | 161 | 141 |
| Gain on sale of investment securities | - | 129 |
| Reversal of allowance for doubtful accounts | 34 | - |
| Other | 7 | 77 |
| Total extraordinary income | 204 | 348 |
| Extraordinary losses | | |
| Loss on sale of non-current assets | 6 | 20 |
| Loss on retirement of non-current assets | 101 | 61 |
| Loss on valuation of investment securities | 0 | 125 |
| Impairment losses | 3 | 56 |
| Loss on extinguishment of tie-in shares | 36 | - |
| Other | 22 | 11 |
| Total extraordinary losses | 171 | 274 |
| Profit before income taxes | 6,612 | 5,667 |
| Income taxes - current | 1,788 | 1,520 |
| Income taxes - deferred | 222 | 327 |
| Total income taxes | 2,011 | 1,848 |
| Profit | 4,601 | 3,819 |
| Profit attributable to non-controlling interests | 58 | 71 |
| Profit attributable to owners of parent | 4,542 | 3,747 |
| | | |

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

| | | (Millions of yen) |
|---|---|---|
| | For the nine months ended December 31, 2022 | For the nine months ended December 31, 2023 |
| Profit | 4,601 | 3,819 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 1,533 | 298 |
| Remeasurements of defined benefit plans, net of tax | (68) | 5 |
| Share of other comprehensive income of entities accounted for using equity method | 0 | 4 |
| Total other comprehensive income | 1,465 | 307 |
| Comprehensive income | 6,066 | 4,127 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 6,007 | 4,052 |
| Comprehensive income attributable to non-controlling interests | 59 | 74 |