

# Supplementary Material on Financial Results for the Six Months Ended September 30, 2025

November 14, 2025

Kintetsu Group Holdings Co., Ltd.  
(Securities code: 9041)

<https://www.kintetsu-g-hd.co.jp>

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# I Overview of consolidated financial results for the six months ended September 30, 2025

# Semi-annual consolidated statements of income

(Millions of yen, %)

|                                                                         | FYE 3/2025<br>first-half | FYE 3/2026<br>first-half | Change | Percentage<br>change | Factors of change                                                                                    |
|-------------------------------------------------------------------------|--------------------------|--------------------------|--------|----------------------|------------------------------------------------------------------------------------------------------|
| Operating revenue                                                       | 853,363                  | <b>856,315</b>           | 2,952  | 0.3                  | See "Results by segment"                                                                             |
| Operating profit                                                        | 39,504                   | <b>42,167</b>            | 2,662  | 6.7                  | See "Results by segment"                                                                             |
| Non-operating income                                                    | 5,679                    | <b>6,782</b>             | 1,102  | 19.4                 | Interest income and dividend income 431                                                              |
| Of which, share of profit of entities accounted for using equity method | 1,072                    | <b>1,064</b>             | (7)    | (0.7)                |                                                                                                      |
| Non-operating expenses                                                  | 7,317                    | <b>9,169</b>             | 1,852  | 25.3                 | Syndicated loan formation expenses, etc.                                                             |
| Of which, interest expenses                                             | 5,567                    | <b>6,757</b>             | 1,190  | 21.4                 |                                                                                                      |
| Ordinary profit                                                         | 37,867                   | <b>39,780</b>            | 1,912  | 5.1                  |                                                                                                      |
| Extraordinary income                                                    | 4,812                    | <b>9,650</b>             | 4,838  | 100.5                | Compensation income due to the closing of the Nagoya store of the Kintetsu Department Store 4,531    |
| Extraordinary losses                                                    | 4,726                    | <b>6,059</b>             | 1,332  | 28.2                 | Loss on store closings due to the closing of the Nagoya store of the Kintetsu Department Store 1,990 |
| Profit attributable to owners of parent                                 | 21,824                   | <b>23,731</b>            | 1,906  | 8.7                  |                                                                                                      |

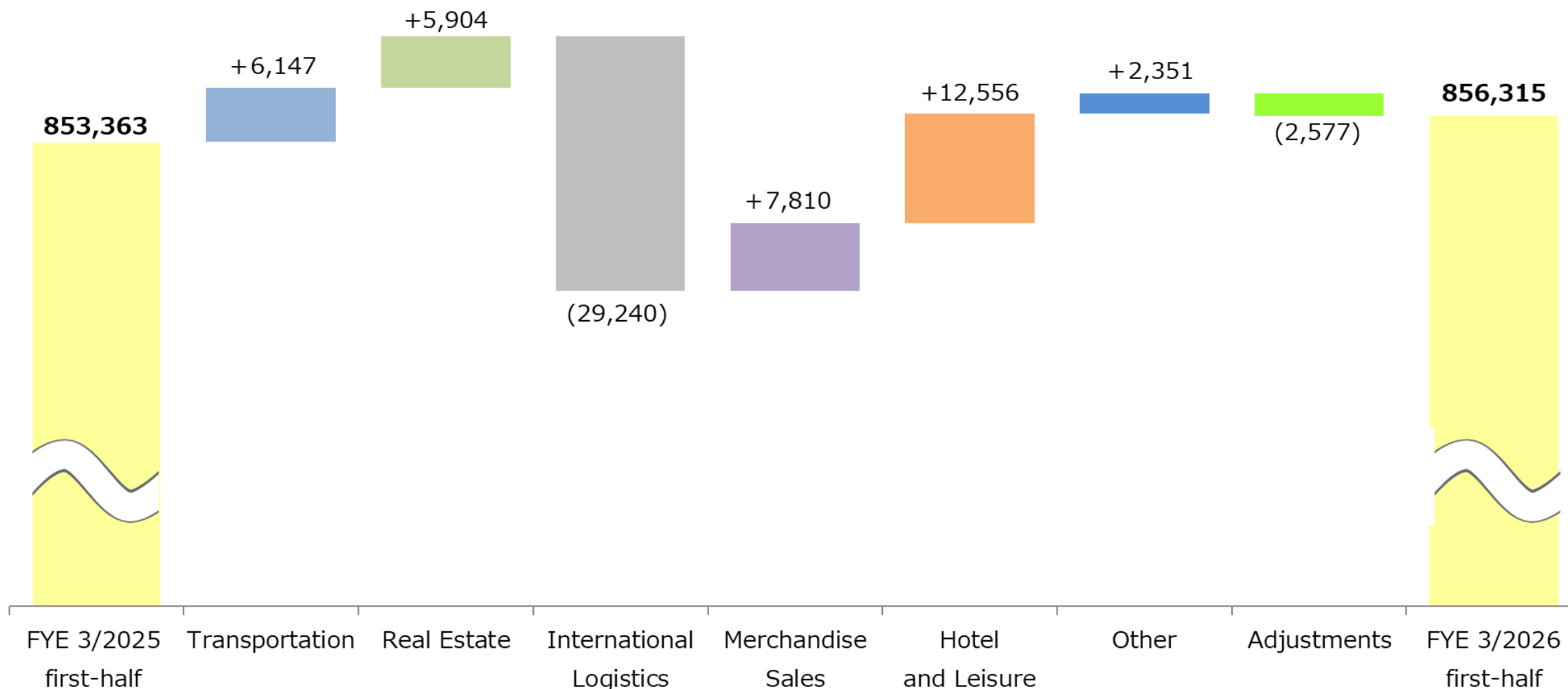
Number of consolidated subsidiaries: 198 (up 1 compared to the previous fiscal year-end)

Number of equity-method affiliates: 8 (no change compared with the previous year-end)

# Key financial results: Operating revenue

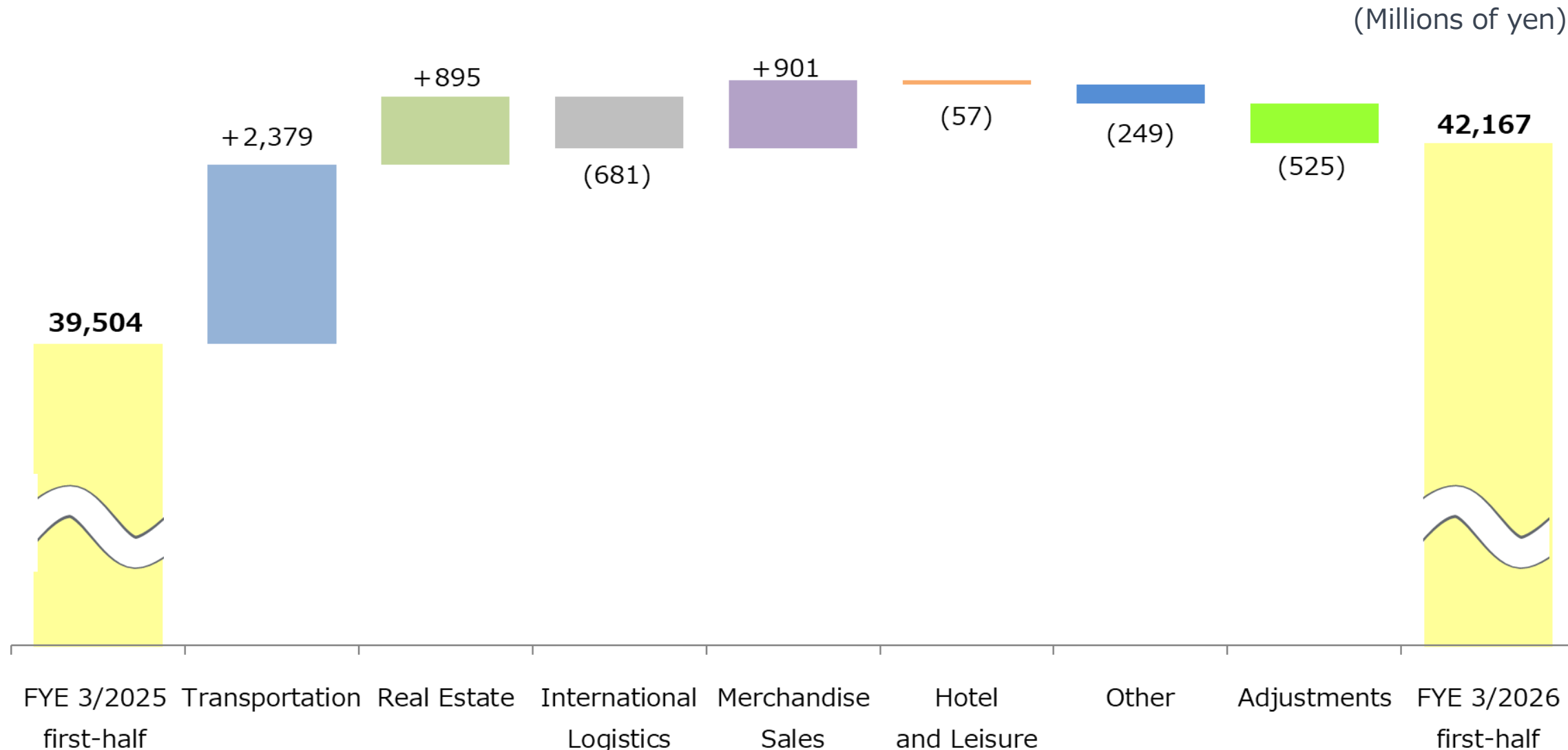
Despite a decrease in the International Logistics business, consolidated revenue increased overall due to increased revenue in the Transportation business, Merchandise Sales business, and Hotel and Leisure business, driven by passenger and consumer demand from the Osaka-Kansai Expo, which opened this April, as well as the increase in passengers from inbound tourism, in addition to an increase in revenue in the Real Estate business from condominium sales

(Millions of yen)



# Key financial results: Operating profit (loss)

The International Logistics business and Hotel and Leisure business recorded a decrease in profit, but the consolidated profit increased overall due to the increase in revenue from the Transportation business and other areas



# Results by segment

(Millions of yen, %)

|                         |                         | FYE 3/2025<br>first-half | FYE 3/2026<br>first-half | Change   | Percentage<br>change |
|-------------------------|-------------------------|--------------------------|--------------------------|----------|----------------------|
| Transportation          | Operating revenue       | 108,174                  | <b>114,322</b>           | 6,147    | 5.7                  |
|                         | Operating profit (loss) | 15,170                   | <b>17,550</b>            | 2,379    | 15.7                 |
| Real Estate             | Operating revenue       | 74,301                   | <b>80,206</b>            | 5,904    | 7.9                  |
|                         | Operating profit (loss) | 7,255                    | <b>8,151</b>             | 895      | 12.3                 |
| International Logistics | Operating revenue       | 397,299                  | <b>368,059</b>           | (29,240) | (7.4)                |
|                         | Operating profit (loss) | 4,694                    | <b>4,012</b>             | (681)    | (14.5)               |
| Merchandise Sales       | Operating revenue       | 105,119                  | <b>112,929</b>           | 7,810    | 7.4                  |
|                         | Operating profit (loss) | 2,767                    | <b>3,668</b>             | 901      | 32.6                 |
| Hotel and Leisure       | Operating revenue       | 169,596                  | <b>182,153</b>           | 12,556   | 7.4                  |
|                         | Operating profit (loss) | 7,641                    | <b>7,583</b>             | (57)     | (0.7)                |
| Other                   | Operating revenue       | 22,034                   | <b>24,385</b>            | 2,351    | 10.7                 |
|                         | Operating profit (loss) | 1,829                    | <b>1,580</b>             | (249)    | (13.6)               |
| Adjustments             | Operating revenue       | (23,162)                 | <b>(25,740)</b>          | (2,577)  |                      |
|                         | Operating profit (loss) | 146                      | <b>(379)</b>             | (525)    |                      |
| Consolidated            | Operating revenue       | 853,363                  | <b>856,315</b>           | 2,952    | 0.3                  |
|                         | Operating profit (loss) | 39,504                   | <b>42,167</b>            | 2,662    | 6.7                  |

(Millions of yen, %)

|                                      | FYE 3/2025<br>first-half | FYE 3/2026<br>first-half | Change | Percentage<br>change |
|--------------------------------------|--------------------------|--------------------------|--------|----------------------|
| Operating revenue                    | 108,174                  | <b>114,322</b>           | 6,147  | 5.7                  |
| Railway                              | 79,336                   | <b>83,435</b>            | 4,098  | 5.2                  |
| Bus                                  | 17,386                   | <b>18,774</b>            | 1,387  | 8.0                  |
| Taxi                                 | 4,955                    | <b>5,184</b>             | 229    | 4.6                  |
| Maintenance of railway facilities    | 8,045                    | <b>8,357</b>             | 311    | 3.9                  |
| Other transportation-related revenue | 6,032                    | <b>6,463</b>             | 430    | 7.1                  |
| Adjustments                          | (7,582)                  | <b>(7,892)</b>           | (310)  |                      |
| Operating profit (loss)              | 15,170                   | <b>17,550</b>            | 2,379  | 15.7                 |
| (Main<br>breakdown)                  |                          |                          |        |                      |
| Railway                              | 13,614                   | <b>15,274</b>            | 1,660  | 12.2                 |
| Bus                                  | 1,038                    | <b>1,693</b>             | 655    | 63.1                 |

<<Railway>>

- Revenue and profit increased due to the increase in tourists from the Osaka-Kansai Expo, the effect of an increased number of Nagoya-Osaka Limited Express services through a timetable revision in February 2025, and the steady growth in inbound tourism demand

# Kintetsu Railway Co., Ltd. Non-consolidated results

|                                              | FYE 3/2025<br>first-half | FYE 3/2026<br>first-half | Change | Percentage<br>change(%) |
|----------------------------------------------|--------------------------|--------------------------|--------|-------------------------|
| <Earnings>                                   |                          |                          |        |                         |
| Operating revenue (millions of yen)          | 80,372                   | <b>84,559</b>            | 4,186  | 5.2                     |
| Railways                                     | 79,336                   | <b>83,435</b>            | 4,098  | 5.2                     |
| Passenger revenue                            | 75,945                   | <b>80,046</b>            | 4,100  | 5.4                     |
| Revenue from non-commuter<br>passengers      | 50,533                   | <b>54,478</b>            | 3,944  | 7.8                     |
| Revenue from commuter<br>passengers          | 25,411                   | <b>25,568</b>            | 156    | 0.6                     |
| Miscellaneous transportation<br>income, etc. | 3,391                    | <b>3,388</b>             | (2)    | (0.1)                   |
| Other businesses                             | 1,035                    | <b>1,124</b>             | 88     | 8.6                     |
| Operating profit (loss) (millions of yen)    | 13,570                   | <b>15,224</b>            | 1,653  | 12.2                    |
| <Transportation performance>                 |                          |                          |        |                         |
| Passengers (thousand persons)                | 265,816                  | <b>273,032</b>           | 7,216  | 2.7                     |
| Non-commuter passengers                      | 102,482                  | <b>108,163</b>           | 5,681  | 5.5                     |
| Commuter passengers                          | 163,334                  | <b>164,869</b>           | 1,535  | 0.9                     |

(Millions of yen, %)

|                         | FYE 3/2025<br>first-half | FYE 3/2026<br>first-half | Change | Percentage<br>change |
|-------------------------|--------------------------|--------------------------|--------|----------------------|
| Operating revenue       | 74,301                   | <b>80,206</b>            | 5,904  | 7.9                  |
| Real estate sales       | 34,650                   | <b>40,152</b>            | 5,502  | 15.9                 |
| Real estate leasing     | 20,080                   | <b>21,172</b>            | 1,092  | 5.4                  |
| Real estate management  | 21,446                   | <b>20,900</b>            | (545)  | (2.5)                |
| Adjustments             | (1,876)                  | <b>(2,020)</b>           | (143)  |                      |
| Operating profit (loss) | 7,255                    | <b>8,151</b>             | 895    | 12.3                 |
| (Main breakdown)        |                          |                          |        |                      |
| Real estate sales       | 2,338                    | <b>3,309</b>             | 970    | 41.5                 |
| Real estate leasing     | 4,331                    | <b>4,538</b>             | 207    | 4.8                  |

<<Real estate sales>>

- Revenue and profit increased due to progress in selling high-priced condominiums, primarily in the Kinki region, along with the sales of entire newly built properties in the Tokyo metropolitan area

(Millions of yen, %)

|                                | FYE 3/2025<br>first-half | FYE 3/2026<br>first-half | Change   | Percentage<br>change |
|--------------------------------|--------------------------|--------------------------|----------|----------------------|
| Operating revenue              | 397,299                  | <b>368,059</b>           | (29,240) | (7.4)                |
| Japan, Taiwan and South Korea  | 106,544                  | <b>102,630</b>           | (3,913)  | (3.7)                |
| Americas                       | 46,703                   | <b>47,948</b>            | 1,245    | 2.7                  |
| Europe, Middle East and Africa | 26,687                   | <b>26,177</b>            | (509)    | (1.9)                |
| East Asia                      | 55,945                   | <b>50,588</b>            | (5,356)  | (9.6)                |
| Southeast Asia and Oceania     | 55,236                   | <b>48,044</b>            | (7,191)  | (13.0)               |
| APLL                           | 115,512                  | <b>102,910</b>           | (12,602) | (10.9)               |
| Other                          | 3,364                    | <b>3,345</b>             | (18)     | (0.6)                |
| Adjustments                    | (12,694)                 | <b>(13,588)</b>          | (893)    |                      |
| Operating profit (loss)        | 4,694                    | <b>4,012</b>             | (681)    | (14.5)               |
| (Main breakdown)               |                          |                          |          |                      |
| Japan, Taiwan and South Korea  | 2,774                    | <b>2,781</b>             | 7        | 0.3                  |
| Americas                       | 2,100                    | <b>2,020</b>             | (79)     | (3.8)                |
| Europe, Middle East and Africa | 159                      | <b>(783)</b>             | (943)    | —                    |
| East Asia                      | 622                      | <b>1,428</b>             | 806      | 129.5                |
| Southeast Asia and Oceania     | 1,055                    | <b>938</b>               | (117)    | (11.1)               |
| APLL                           | 1,632                    | <b>1,225</b>             | (407)    | (24.9)               |
| Other                          | 195                      | <b>246</b>               | 50       | 25.9                 |

- Revenue and profit decreased due to the impact of a system disruption in April this year and the slowdown in the European market

# International Logistics: Breakdown of results

|                                               | FYE 3/2025<br>first-half | FYE 3/2026<br>first-half | Change   | Percentage<br>change(%) |
|-----------------------------------------------|--------------------------|--------------------------|----------|-------------------------|
| <Earnings>                                    |                          |                          |          |                         |
| Operating revenue (millions of yen)           | 397,299                  | <b>368,059</b>           | (29,240) | (7.4)                   |
| (Main breakdown) Air freight                  | 134,376                  | <b>129,422</b>           | (4,954)  | (3.7)                   |
| Sea freight                                   | 121,170                  | <b>111,060</b>           | (10,110) | (8.3)                   |
| Logistics                                     | 117,719                  | <b>103,892</b>           | (13,827) | (11.7)                  |
| Operating gross profit (millions of yen)      | 57,575                   | <b>56,282</b>            | (1,292)  | (2.2)                   |
| Operating profit (loss) (millions of yen)     | 4,694                    | <b>4,012</b>             | (681)    | (14.5)                  |
| <Freight volume>                              |                          |                          |          |                         |
| Air export freight volume (thousands of tons) | 255                      | <b>270</b>               | 14       | 5.8                     |
| Sea export freight volume (thousands of TEUs) | 363                      | <b>368</b>               | 5        | 1.5                     |

# Merchandise Sales

(Millions of yen, %)

|                         |                        | FYE 3/2025<br>first-half | FYE 3/2026<br>first-half | Change | Percentage<br>change |
|-------------------------|------------------------|--------------------------|--------------------------|--------|----------------------|
| Operating revenue       |                        | 105,119                  | <b>112,929</b>           | 7,810  | 7.4                  |
|                         | Department stores      | 55,808                   | <b>62,546</b>            | 6,738  | 12.1                 |
|                         | Stores and restaurants | 49,310                   | <b>50,541</b>            | 1,231  | 2.5                  |
|                         | Adjustments            | —                        | <b>(159)</b>             | (159)  |                      |
| Operating profit (loss) |                        | 2,767                    | <b>3,668</b>             | 901    | 32.6                 |
| (Main breakdown)        | Department store       | 1,872                    | <b>2,620</b>             | 748    | 40.0                 |
|                         | Store and restaurant   | 894                      | <b>1,047</b>             | 152    | 17.1                 |

<<Department store>>

- Revenue and profit increased due to strong sales at the Official Store at the Osaka-Kansai Expo, despite a decline following last year's strong duty-free sales

<<Store and restaurant>>

- Revenue and profit increased due to the contribution to sales at in-station stores from the Osaka-Kansai Expo-related increase in foot traffic

(Millions of yen, %)

|                         | FYE 3/2025<br>first-half | FYE 3/2026<br>first-half | Change  | Percentage<br>change |
|-------------------------|--------------------------|--------------------------|---------|----------------------|
| Operating revenue       | 169,596                  | <b>182,153</b>           | 12,556  | 7.4                  |
| Hotels                  | 21,881                   | <b>23,395</b>            | 1,514   | 6.9                  |
| Travel agency           | 133,840                  | <b>146,547</b>           | 12,707  | 9.5                  |
| Cinema                  | 1,795                    | <b>1,878</b>             | 82      | 4.6                  |
| Aquarium                | 5,580                    | <b>5,651</b>             | 71      | 1.3                  |
| Travel facilities       | 6,567                    | <b>4,777</b>             | (1,790) | (27.3)               |
| Adjustments             | (69)                     | <b>(96)</b>              | (27)    |                      |
| Operating profit (loss) | 7,641                    | <b>7,583</b>             | (57)    | (0.7)                |
| (Main breakdown)        |                          |                          |         |                      |
| Hotels                  | 1,244                    | <b>1,665</b>             | 421     | 33.8                 |
| Travel agency           | 2,201                    | <b>2,978</b>             | 777     | 35.3                 |
| Aquarium                | 2,393                    | <b>2,373</b>             | (20)    | (0.9)                |
| Travel facilities       | 1,632                    | <b>388</b>               | (1,243) | (76.2)               |

<<Hotel>>

- Revenue and profit increased due to steady accommodation usage including inbound tourism

<<Travel agency>>

- Revenue and profit increased due to an increase in transactions such as overseas individual travel and the Osaka-Kansai Expo

<<Travel facilities>>

- Revenue and profit decreased due to a decrease in the number of visitors to Shima Spain Village resulting from a decline following collaborative events held last year

# Semi-annual consolidated balance sheets

(Millions of yen)

|                                                                | As of March 31, 2025 | As of September 30, 2025 | Change    | Factors of change                                         |
|----------------------------------------------------------------|----------------------|--------------------------|-----------|-----------------------------------------------------------|
| Current assets                                                 | 761,176              | <b>765,241</b>           | 4,064     |                                                           |
| Non-current assets                                             | 1,744,384            | <b>1,753,957</b>         | 9,572     | Acquisition of assets in Tokyo metropolitan area, etc.    |
| Of which, goodwill                                             | 56,017               | <b>54,393</b>            | (1,623)   |                                                           |
| Total assets                                                   | 2,507,255            | <b>2,520,958</b>         | 13,703    |                                                           |
| Current liabilities                                            | 761,609              | <b>645,440</b>           | (116,168) | Short-term borrowings: -64,514,<br>Bonds payable: -52,000 |
| Non-current liabilities                                        | 1,131,921            | <b>1,238,510</b>         | 106,588   | Long-term borrowings: +69,351,<br>Bonds payable: +43,431  |
| Total liabilities                                              | 1,893,531            | <b>1,883,951</b>         | (9,580)   |                                                           |
| Total net assets                                               | 613,723              | <b>637,007</b>           | 23,283    |                                                           |
| Of which, retained earnings                                    | 234,814              | <b>254,158</b>           | 19,344    | Net profit: +23,731, Dividends: -4,761                    |
| Of which, accumulated other comprehensive income               | 129,300              | <b>128,991</b>           | (309)     |                                                           |
| Total liabilities and net assets                               | 2,507,255            | <b>2,520,958</b>         | 13,703    |                                                           |
| Net interest-bearing debt                                      | 1,025,554            | <b>1,039,006</b>         | 13,451    |                                                           |
| Borrowings                                                     | 897,994              | <b>902,830</b>           | 4,836     |                                                           |
| Bonds payable (including commercial papers)                    | 358,917              | <b>350,348</b>           | (8,568)   |                                                           |
| Lease obligations<br>(excluding amount recorded under IFRS 16) | 27,771               | <b>26,107</b>            | (1,664)   |                                                           |
| Cash and deposits (negative)                                   | (259,128)            | <b>(240,280)</b>         | 18,847    |                                                           |

# Semi-annual consolidated statements of cash flows

(Millions of yen)

|                                                           | Six months ended<br>September 30, 2024 | Six months ended<br>September 30, 2025 | Change | Six months ended September 30, 2025<br>Factors of change                                                                                                                                                                                                                                                                                                                                                                                     |
|-----------------------------------------------------------|----------------------------------------|----------------------------------------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Net cash provided by<br>(used in) operating<br>activities | 37,259                                 | <b>53,491</b>                          | 16,231 | <ul style="list-style-type: none"> <li>● Net cash provided by (used in) operating activities <ul style="list-style-type: none"> <li>Profit (loss) before income taxes 43,371</li> <li>Depreciation 39,714</li> <li>Decrease (increase) in inventories (13,445)</li> <li>Income taxes paid (13,557)</li> </ul> </li> </ul>                                                                                                                    |
| Net cash provided by<br>(used in) investing<br>activities | (47,662)                               | <b>(45,608)</b>                        | 2,053  | <ul style="list-style-type: none"> <li>● Net cash provided by (used in) investing activities <ul style="list-style-type: none"> <li>Purchase of investment securities (7,377)</li> <li>Proceeds from sale of investment securities 7,539</li> <li>Purchase of non-current assets (59,491)</li> <li>Proceeds from contribution received for construction 2,652</li> <li>Net decrease (increase) in time deposits 9,134</li> </ul> </li> </ul> |
| Net cash provided by<br>(used in) financing<br>activities | (48,978)                               | <b>(17,014)</b>                        | 31,964 | <ul style="list-style-type: none"> <li>● Net cash provided by (used in) financing activities <ul style="list-style-type: none"> <li>Net increase (decrease) in short-term borrowings (46,642)</li> <li>Net increase (decrease) in long-term borrowings 51,970</li> <li>Net increase (decrease) in bonds payable (8,829)</li> <li>Dividends paid (5,856)</li> <li>Repayments of lease liabilities (8,999)</li> </ul> </li> </ul>              |
| Cash and cash<br>equivalents at end of<br>period          | 182,537                                | <b>222,572</b>                         | 40,035 |                                                                                                                                                                                                                                                                                                                                                                                                                                              |

# Capital investment

(Millions of yen)

|                         | FYE 3/2025<br>first-half | FYE 3/2026<br>first-half | Change  | Factors of change                                      |
|-------------------------|--------------------------|--------------------------|---------|--------------------------------------------------------|
| Capital investment      | 32,061                   | <b>45,362</b>            | 13,300  |                                                        |
| Transportation          | 10,371                   | <b>14,246</b>            | 3,875   |                                                        |
| (Of which, Railway)     | (9,351)                  | <b>(12,405)</b>          | (3,053) | New general rolling stock, etc.                        |
| Real Estate             | 11,048                   | <b>20,796</b>            | 9,748   | Acquisition of assets in Tokyo metropolitan area, etc. |
| International Logistics | 4,869                    | <b>4,096</b>             | (773)   |                                                        |
| Merchandise Sales       | 3,446                    | <b>3,088</b>             | (358)   |                                                        |
| Hotel and Leisure       | 1,452                    | <b>2,011</b>             | 558     |                                                        |
| Other                   | 618                      | <b>952</b>               | 333     |                                                        |
| Adjustments             | 254                      | <b>170</b>               | (84)    |                                                        |

# Depreciation and EBITDA

(Millions of yen)

|                         |              | FYE 3/2025<br>first-half | FYE 3/2026<br>first-half | Change |
|-------------------------|--------------|--------------------------|--------------------------|--------|
| Transportation          | Depreciation | 13,575                   | <b>14,461</b>            | 885    |
|                         | EBITDA       | 28,746                   | <b>32,012</b>            | 3,265  |
| Real Estate             | Depreciation | 4,812                    | <b>5,119</b>             | 306    |
|                         | EBITDA       | 12,068                   | <b>13,270</b>            | 1,202  |
| International Logistics | Depreciation | 6,721                    | <b>6,749</b>             | 28     |
|                         | EBITDA       | 13,038                   | <b>12,385</b>            | (653)  |
| Merchandise Sales       | Depreciation | 3,210                    | <b>3,300</b>             | 89     |
|                         | EBITDA       | 5,977                    | <b>6,968</b>             | 990    |
| Hotel and Leisure       | Depreciation | 1,343                    | <b>1,637</b>             | 293    |
|                         | EBITDA       | 8,984                    | <b>9,221</b>             | 236    |
| Other                   | Depreciation | 1,058                    | <b>1,059</b>             | 1      |
|                         | EBITDA       | 2,887                    | <b>2,639</b>             | (248)  |
| Adjustments             | Depreciation | 142                      | <b>211</b>               | 68     |
|                         | EBITDA       | 288                      | <b>(168)</b>             | (457)  |
| Consolidated            | Depreciation | 30,864                   | <b>32,538</b>            | 1,673  |
|                         | EBITDA       | 71,993                   | <b>76,329</b>            | 4,336  |

- Depreciation does not include the amounts recorded under IFRS 16
- EBITDA= Operating profit + depreciation (excluding amounts recorded under IFRS 16) + amortization of goodwill

## Ⅱ Forecast of consolidated financial results for the fiscal year ending March 31, 2026

# Assumptions used in forecast

- After the end of the booming Osaka-Kansai Expo, we expect to capture domestic passenger demand to areas along railway lines due to increase promotion efforts, and demand from inbound tourism is expected to remain strong
- In international logistics, amid continued uncertainty in transportation demand due to U.S. policy developments such as reciprocal tariffs, the Company expects lower selling prices from intensified competition
- There are concerns about the impact of higher interest rates and higher domestic inflation rates on economic activities and consumer spending, and an increase is expected for energy costs, raw material costs, and personnel expenses for securing human resources

|                                |                                                                                                                                                                                                                                                                                                                                                                            |
|--------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Transportation</b>          | <ul style="list-style-type: none"><li>▶ Railway<br/>Railway passenger volume in the second half of FY2025 is expected to remain the same as the previous year's level</li></ul>                                                                                                                                                                                            |
| <b>Real Estate</b>             | <ul style="list-style-type: none"><li>▶ Real estate sales<br/>The number of condominiums sold in the second half of FY2025 is expected to increase compared to the previous year</li></ul>                                                                                                                                                                                 |
| <b>International Logistics</b> | <p>Operating revenue in the second half of FY2025 is expected to be approximately 95% of the previous year's level</p> <p>The exchange rate in the second half of FY2025 is expected to be approximately 146 JPY to 1 USD</p>                                                                                                                                              |
| <b>Merchandise Sales</b>       | <ul style="list-style-type: none"><li>▶ Department store<br/>Sales in the second half of FY2025 are expected to remain the same as the previous year's level</li></ul>                                                                                                                                                                                                     |
| <b>Hotel and Leisure</b>       | <ul style="list-style-type: none"><li>▶ Hotel<br/>Sales for directly managed hotels in the second half of FY2025 are expected to remain the same as the previous year's level</li><li>▶ Travel agency<br/>Sales in the second half of FY2025 are expected to be approximately 107% of the previous year's level for domestic travel and 107% for overseas travel</li></ul> |

# Forecast of consolidated financial results

(Millions of yen, %)

|                                                                  | FYE 3/2025<br>full-year results | FYE 3/2026<br>full-year forecast | Change  | Percentage<br>change | Initial forecast<br>(announced in May 2025) | Change    |
|------------------------------------------------------------------|---------------------------------|----------------------------------|---------|----------------------|---------------------------------------------|-----------|
| Operating revenue                                                | 1,741,787                       | <b>1,750,000</b>                 | 8,212   | 0.5                  | 1,880,000                                   | (130,000) |
| Operating profit                                                 | 84,399                          | <b>88,000</b>                    | 3,600   | 4.3                  | 88,000                                      | —         |
| Ordinary profit                                                  | 81,538                          | <b>78,000</b>                    | (3,538) | (4.3)                | 78,000                                      | —         |
| Profit attributable<br>to owners of parent                       | 46,716                          | <b>48,000</b>                    | 1,283   | 2.7                  | 48,000                                      | —         |
| Share of profit of entities accounted<br>for using equity method | 1,993                           | <b>1,500</b>                     | (493)   | (24.8)               | 1,500                                       | —         |
| Interest expenses                                                | 11,744                          | <b>14,500</b>                    | 2,755   | 23.5                 | 14,500                                      | —         |

[Main factors of change] \*For details on operating revenue and operating profit (loss), please refer to the subsequent pages.

- Ordinary profit is expected to decline due to decreases in non-operating income, such as share of profit of entities accounted for using equity method and foreign exchange gains, as well as an increase in interest expenses.
- Profit attributable to owners of parent is expected to increase due to a reduction in impairment losses, among other factors.

# Results by segment

(Millions of yen, %)

|                         |                         | FYE 3/2025<br>full-year results | FYE 3/2026<br>full-year forecast | Change   | Percentage<br>change | Initial forecast<br>(announced in May 2025) | Change    |
|-------------------------|-------------------------|---------------------------------|----------------------------------|----------|----------------------|---------------------------------------------|-----------|
| Transportation          | Operating revenue       | 223,225                         | <b>227,000</b>                   | 3,774    | 1.7                  | 225,000                                     | 2,000     |
|                         | Operating profit (loss) | 34,664                          | <b>35,000</b>                    | 335      | 1.0                  | 31,500                                      | 3,500     |
| Real Estate             | Operating revenue       | 165,359                         | <b>181,000</b>                   | 15,640   | 9.5                  | 184,000                                     | (3,000)   |
|                         | Operating profit (loss) | 13,864                          | <b>14,300</b>                    | 435      | 3.1                  | 13,600                                      | 700       |
| International Logistics | Operating revenue       | 796,941                         | <b>756,000</b>                   | (40,941) | (5.1)                | 886,000                                     | (130,000) |
|                         | Operating profit (loss) | 12,967                          | <b>13,300</b>                    | 332      | 2.6                  | 17,100                                      | (3,800)   |
| Merchandise Sales       | Operating revenue       | 215,359                         | <b>222,000</b>                   | 6,640    | 3.1                  | 223,000                                     | (1,000)   |
|                         | Operating profit (loss) | 7,022                           | <b>8,300</b>                     | 1,277    | 18.2                 | 8,300                                       | —         |
| Hotel and Leisure       | Operating revenue       | 344,905                         | <b>370,000</b>                   | 25,094   | 7.3                  | 370,000                                     | —         |
|                         | Operating profit (loss) | 13,984                          | <b>14,300</b>                    | 315      | 2.3                  | 14,300                                      | —         |
| Other                   | Operating revenue       | 45,126                          | <b>48,000</b>                    | 2,873    | 6.4                  | 48,000                                      | —         |
|                         | Operating profit (loss) | 2,343                           | <b>2,500</b>                     | 156      | 6.7                  | 2,500                                       | —         |
| Adjustments             | Operating revenue       | (49,130)                        | <b>(54,000)</b>                  | (4,869)  |                      | (56,000)                                    | 2,000     |
|                         | Operating profit (loss) | (446)                           | <b>300</b>                       | 746      |                      | 700                                         | (400)     |
| Consolidated            | Operating revenue       | 1,741,787                       | <b>1,750,000</b>                 | 8,212    | 0.5                  | 1,880,000                                   | (130,000) |
|                         | Operating profit (loss) | 84,399                          | <b>88,000</b>                    | 3,600    | 4.3                  | 88,000                                      | —         |

## <<Transportation>>

- Revenue and profit are expected to increase in the railway business due to passenger demand associated with the Osaka-Kansai Expo, as well as the effect of increased Nagoya-Osaka Limited Express service due to a timetable change in February 2025 and an increase in inbound travel

## <<Real Estate>>

- Operating revenue and profit is expected to increase due to an increase in the number of condominiums sold and higher sales prices in the real estate sales business, as well as steady sales of office and other buildings in the real estate leasing business

## <<International Logistics>>

- While revenue is expected to decrease due to the slowdown in the European market and a reduction in transportation demand for shipments from Asia to North America, profit is expected to increase due to an improvement in profit margins

## <<Merchandise Sales>>

- Revenue and profit are expected to increase due to increased revenue in the department store business primarily due to the Osaka-Kansai Expo official store and the remodeling of sales floors, as well as the impact of increased foot traffic from inbound groups, etc. for the store and restaurant business

## <<Hotel and Leisure>>

- Revenue and profit are expected to increase due to continued firm demand for accommodation in the hotel business, as well as an expected increase in transactions, particularly for overseas travel, in the travel agency business

## <<Transportation>>

- Revenue and profit are expected to increase in the railway business due to revenue from non-commuter passengers remaining strong as a result of the benefits from the hosting of the Osaka-Kansai Expo and increased demand from inbound tourism, etc.

## <<Real Estate>>

- Revenue is expected to decrease and profit is expected to increase due to rental income exceeding initial forecasts in the real estate leasing business, despite the number of condominiums sold undershooting forecasts in the real estate sales business

## <<International Logistics>>

- Revenue and profit are expected to decrease due to the impact of a system disruption that occurred in April this year, as well as the slowdown in the European market and a reduction in transportation demand for shipments from Asia to North America

|                                           | FYE 3/2025<br>full-year results | FYE 3/2026<br>full-year forecast | Change | Percentage<br>change (%) | Initial forecast<br>(announced in May 2025) | Change |
|-------------------------------------------|---------------------------------|----------------------------------|--------|--------------------------|---------------------------------------------|--------|
| <Earnings>                                |                                 |                                  |        |                          |                                             |        |
| Operating revenue (millions of yen)       | 162,291                         | <b>167,216</b>                   | 4,924  | 3.0                      | 164,682                                     | 2,533  |
| Railways                                  | 160,514                         | <b>165,235</b>                   | 4,721  | 2.9                      | 162,682                                     | 2,552  |
| Revenues from railway operations          | 153,527                         | <b>158,044</b>                   | 4,517  | 2.9                      | 155,494                                     | 2,550  |
| Revenue from non-commuter passengers      | 103,495                         | <b>107,855</b>                   | 4,359  | 4.2                      | 105,657                                     | 2,197  |
| Revenue from commuter passengers          | 50,032                          | <b>50,189</b>                    | 157    | 0.3                      | 49,837                                      | 352    |
| Miscellaneous transportation income, etc. | 6,986                           | <b>7,190</b>                     | 203    | 2.9                      | 7,187                                       | 2      |
| Other businesses                          | 1,777                           | <b>1,980</b>                     | 203    | 11.5                     | 1,999                                       | (18)   |
| Operating profit (loss) (millions of yen) | 30,235                          | <b>30,409</b>                    | 173    | 0.6                      | 27,028                                      | 3,380  |
| <Transportation performance>              |                                 |                                  |        |                          |                                             |        |
| Passengers (thousand persons)             | 526,097                         | <b>533,093</b>                   | 6,996  | 1.3                      | 524,508                                     | 8,585  |
| Non-commuter passengers                   | 207,763                         | <b>213,584</b>                   | 5,821  | 2.8                      | 209,023                                     | 4,561  |
| Commuter passengers                       | 318,334                         | <b>319,509</b>                   | 1,175  | 0.4                      | 315,485                                     | 4,024  |

# International Logistics: Breakdown of results

|                                               | FYE 3/2025<br>full-year results | FYE 3/2026<br>full-year forecast | Change   | Percentage<br>change (%) | Initial forecast<br>(announced in May 2025) | Change    |
|-----------------------------------------------|---------------------------------|----------------------------------|----------|--------------------------|---------------------------------------------|-----------|
| <Earnings>                                    |                                 |                                  |          |                          |                                             |           |
| Operating revenue (millions of yen)           | 796,941                         | <b>756,000</b>                   | (40,941) | (5.1)                    | 886,000                                     | (130,000) |
| Operating gross profit (millions of yen)      | 120,080                         | <b>118,000</b>                   | (2,080)  | (1.7)                    | 135,000                                     | (17,000)  |
| Operating profit (loss) (millions of yen)     | 12,967                          | <b>13,300</b>                    | 332      | 2.6                      | 17,100                                      | (3,800)   |
| <Freight volume>                              |                                 |                                  |          |                          |                                             |           |
| Air export freight volume (thousands of tons) | 527                             | <b>549</b>                       | 22       | 4.2                      | 600                                         | (50)      |
| Sea export freight volume (thousands of TEUs) | 725                             | <b>761</b>                       | 35       | 4.9                      | 780                                         | (18)      |

# Capital investment and net interest-bearing debt

(Millions of yen, times)

|                                       | FYE 3/2025<br>full-year results | FYE 3/2026<br>full-year forecast | Change  | Initial forecast<br>(announced in May 2025) | Change  |
|---------------------------------------|---------------------------------|----------------------------------|---------|---------------------------------------------|---------|
| Capital investment                    | 83,072                          | <b>171,000</b>                   | 87,927  | 179,000                                     | (8,000) |
| Transportation                        | 36,360                          | <b>39,000</b>                    | 2,639   | 39,000                                      | —       |
| (Of which, Railway)                   | (32,861)                        | <b>(34,000)</b>                  | (1,138) | (34,000)                                    | (—)     |
| Real Estate                           | 21,614                          | <b>95,000</b>                    | 73,385  | 97,000                                      | (2,000) |
| International Logistics               | 10,146                          | <b>12,000</b>                    | 1,853   | 12,500                                      | (500)   |
| Merchandise Sales                     | 6,312                           | <b>8,000</b>                     | 1,687   | 8,500                                       | (500)   |
| Hotel and Leisure                     | 5,684                           | <b>13,000</b>                    | 7,315   | 17,500                                      | (4,500) |
| Other                                 | 2,035                           | <b>3,000</b>                     | 964     | 3,000                                       | —       |
| Adjustments                           | 917                             | <b>1,000</b>                     | 82      | 1,500                                       | (500)   |
| Net interest-bearing debt             | 1,025,554                       | <b>1,100,000</b>                 | 74,445  | 1,100,000                                   | —       |
| EBITDA                                | 151,323                         | <b>159,500</b>                   | 8,176   | 163,000                                     | (3,500) |
| Net interest-bearing debt /<br>EBITDA | 6.8                             | <b>6.9</b>                       | 0.1     | 6.7                                         | 0.2     |

- Net interest-bearing debt = Borrowings, bonds payable, and lease liabilities – Cash and deposits
- EBITDA=Operating profit (loss) + depreciation (excluding amounts recorded under IFRS 16) + amortization of goodwill

# Depreciation and EBITDA

(Millions of yen)

|                         |              | FYE 3/2025<br>full-year results | FYE 3/2026<br>full-year forecast | Change |
|-------------------------|--------------|---------------------------------|----------------------------------|--------|
| Transportation          | Depreciation | 28,198                          | <b>30,500</b>                    | 2,301  |
|                         | EBITDA       | 62,862                          | <b>65,500</b>                    | 2,637  |
| Real Estate             | Depreciation | 9,942                           | <b>10,500</b>                    | 557    |
|                         | EBITDA       | 23,807                          | <b>24,800</b>                    | 992    |
| International Logistics | Depreciation | 13,678                          | <b>13,500</b>                    | (178)  |
|                         | EBITDA       | 29,893                          | <b>30,300</b>                    | 406    |
| Merchandise Sales       | Depreciation | 6,465                           | <b>6,500</b>                     | 34     |
|                         | EBITDA       | 13,488                          | <b>14,800</b>                    | 1,311  |
| Hotel and Leisure       | Depreciation | 2,853                           | <b>4,000</b>                     | 1,146  |
|                         | EBITDA       | 16,837                          | <b>18,300</b>                    | 1,462  |
| Other                   | Depreciation | 2,204                           | <b>2,500</b>                     | 295    |
|                         | EBITDA       | 4,548                           | <b>5,000</b>                     | 451    |
| Adjustments             | Depreciation | 332                             | <b>500</b>                       | 167    |
|                         | EBITDA       | (114)                           | <b>800</b>                       | 914    |
| Consolidated            | Depreciation | 63,676                          | <b>68,000</b>                    | 4,323  |
|                         | EBITDA       | 151,323                         | <b>159,500</b>                   | 8,176  |

- Depreciation does not include the amounts recorded under IFRS 16

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