

November 7, 2025

# Consolidated Financial Results for the First Six Months of the Fiscal Year Ending March 31, 2026 < under Japanese GAAP>

Company name: KATITAS Co., Ltd.

Listing: Tokyo Stock Exchange
URL: <a href="https://katitas.co.jp">https://katitas.co.jp</a>

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Scheduled date to file semi-annual securities report:

Scheduled date to commence dividend payments:

November 12, 2025

November 26, 2025

Preparation of supplementary material on financial results: Yes

Holding of financial results presentation meeting:

Yes (for institutional investors)

(Millions of yen with fractional amounts discarded, unless otherwise noted)

## 1. Consolidated financial results for the first six months of the fiscal year ending March 31, 2026 (from April 1, 2025 to September 30, 2025)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

| (1) Combondated operating | ig results (callid | ilati (C) |                  |      | (1 Cl Cclitta   | iges mare | are year on year c                      | manges. |
|---------------------------|--------------------|-----------|------------------|------|-----------------|-----------|---|---------|
|                           | Net sales          | ,         | Operating profit |      | Ordinary profit |           | Profit attributable to owners of parent |         |
| Six months ended          | Millions of yen    | %         | Millions of yen  | %    | Millions of yen | %         | Millions of yen                         | %       |
| September 30, 2025        | 72,415             | 13.1      | 9,010            | 32.1 | 8,784           | 32.0      | 5,986                                   | 32.0    |
| September 30, 2024        | 64,010             | 3.2       | 6,820            | 16.6 | 6,656           | 16.2      | 4,535                                   | 13.6    |

Note: Comprehensive income Six months ended September 30, 2025: \$\)\(\frac{45,986}{5,986}\) million [32.0%] Six months ended September 30, 2024: \$\)\(\frac{44,535}{44,535}\) million [13.6%]

|                    | Basic earnings<br>per share | Diluted earnings<br>per share |
|--------------------|-----------------------------|-------------------------------|
| Six months ended   | Yen                         | Yen                           |
| September 30, 2025 | 76.56                       | 76.53                         |
| September 30, 2024 | 58.08                       | 58.01                         |

(2) Consolidated financial position

| (_)                | F               |                 |                       |
|--------------------|-----------------|-----------------|-----------------------|
|                    | Total assets    | Net assets      | Equity-to-asset ratio |
| As of              | Millions of yen | Millions of yen | %                     |
| September 30, 2025 | 87,085          | 49,624          | 57.0                  |
| March 31, 2025     | 83,329          | 45,719          | 54.9                  |

Reference: Equity As of September 30, 2025: ¥49,624 million As of March 31, 2025: ¥45,719 million

#### 2. Dividends

|  |                   | Annual dividends per share |                   |                 |       |  |  |
|--|-------------------|----------------------------|-------------------|-----------------|-------|--|--|
|  | First quarter-end | Second quarter-end         | Third quarter-end | Fiscal year-end | Total |  |  |
|  | Yen               | Yen                        | Yen               | Yen             | Yen   |  |  |
| Fiscal year ended March 31, 2025             | =                 | 28.00                      | =                 | 28.00           | 56.00 |  |  |
| Fiscal year ending March 31, 2026            | -                 | 39.00                      |                   |                 |       |  |  |
| Fiscal year ending March 31, 2026 (Forecast) |                   |                            |                   | 39.00           | 78.00 |  |  |

Note: Revisions to the forecasts of dividends most recently announced: Yes

Please refer to the "Notice Regarding Revision of Earnings Forecasts, Dividends of Surplus (Interim Dividend), and Year-End Dividend Forecast (Increase in Dividends) for the Fiscal Year Ending March 31, 2026" announced today (November 7, 2025) for details on the revisions of dividends forecasts.

#### 3. Consolidated earnings forecasts for the fiscal year ending March 31, 2026

(from April 1, 2025 to March 31, 2026) (Percentages indicate year-on-year changes.)

|                                   | Net sale        | es   | Operating 1     | profit | Ordinary p      | profit | Profit attribu  |      | Basic earning<br>per share | gs  |
|-----------------------------------|-----------------|------|-----------------|--------|-----------------|--------|-----------------|------|----------------------------|-----|
|                                   | Millions of yen | %    | Millions of yen | %      | Millions of yen | %      | Millions of yen | %    |                            | Yen |
| Fiscal year ending March 31, 2026 | 147,500         | 13.9 | 17,800          | 25.2   | 17,300          | 24.7   | 11,900          | 24.6 | 152.11                     |     |

Note: Revisions to the earnings forecasts most recently announced: Yes

Please refer to the "Notice Regarding Revision of Earnings Forecasts, Dividends of Surplus (Interim Dividend), and Year-End Dividend Forecast (Increase in Dividends) for the Fiscal Year Ending March 31, 2026" announced today (November 7, 2025) for details on the revisions of consolidated earnings forecasts.

#### \* Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Application of special accounting for preparing semi-annual consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - a. Changes in accounting policies in accordance with changes in accounting standards, etc.: None
  - b. Changes in accounting policies due to other reasons: None
  - c. Changes in accounting estimates: None
  - d. Restatement: None
- (4) Number of issued shares (common shares)
  - a. Total number of issued shares at the end of the period (including treasury shares)
    As of September 30, 2025 78,650,640 shares As of March 31, 2025

As of September 30, 2025 78,650,640 share b. Number of treasury shares at the end of the period

As of September 30, 2025 415,434 shares As of March 31, 2025 453,724 shares

78,650,640 shares

c. Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)
Six months ended September 30, 2025 78,203,655 shares
Six months ended September 30, 2024 78,089,342 shares

## \* Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit corporation.

#### \* Proper use of earnings forecasts, and other special matters

Caution regarding forward-looking statements and others

The forward-looking statements, including earnings forecasts, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. Consequently, the statements herein do not constitute assurances regarding the Company's actual results. Actual financial and other results may differ substantially from the statements herein due to various factors. Please refer to "1. Overview of operating results, (3) Explanation regarding consolidated earnings forecasts and other forward-looking statements" on page 4 of the attached materials for the suppositions that form the assumptions for the earnings forecasts and cautions regarding the use of the earnings forecasts.

Means of access to supplementary material on financial results

The Company plans to hold financial results presentation meeting for institutional investors on Friday, November 7, 2025.

The supplementary materials used for the financial results briefing on this date is to be posted on the Company's website promptly after the briefing has concluded.

### **Attached Materials**

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#### 1. Overview of operating results

#### (1) Overview of operating results in the period

During the first six months under review, the Japanese economy showed a gradual recovery trend due to improved business performance of companies that passed on higher raw material and import prices to selling prices, along with improvements in income and employment conditions. However, the economic outlook remains uncertain, mainly due to the rising living costs for consumers as a result of the aforementioned price increases.

Under these circumstances, the Group aims to provide a "Fourth Option" as an alternative to newly built, "asis" pre-owned, and rental houses, mainly targeting the middle- and lower-income market. We deal with older pre-owned single-family detached houses that competitors find challenging to bring to market. We add value by refurbishing properties that are difficult to live in as they are, and sell them to customers. Because the single-family detached houses that the Group handles rely on domestic demand, the effects of economic fluctuation on the Group resulting from U.S. trade policy will be limited.

In terms of sales, by providing products that meet the desire to buy inexpensive, high-quality houses against the backdrop of changes in diversifying family compositions, sales have remained strong. Specifically, to address the rising cost of living, we have steadily maintained the number of inquiries by providing housing that meets customer needs through offering more affordable housing and homes designed for non-family segments. In addition, as a structural factor, due to the increase in costs associated with the aforementioned rise in prices and stronger environmental regulations, the prices of new homes have surged. As a result of an improvement in the price competitiveness of the used housing conventionally provided by the Group in response to this, the number of homes sold amounted to 4,064, an increase of 10.6% year on year.

In terms of purchases, the Company's policy is to carefully assess the risks associated with used housing and carefully select properties that can be rehabilitated and that will ensure profitability. Under such circumstances, the number of purchases amounted to 4,736, an increase of 20.5% year on year as a result of increasing the level of purchasing activity for the purpose of achieving even greater growth rates as stated in the fourth medium-term management plan that began this fiscal year. In addition, as a result of our efforts to commercialize the properties we purchased, real estate for sale and real estate for sale in process increased by 15.1% compared to the end of the previous fiscal year, which ensured that the inventory is sufficient both in quality and quantity for stable growth.

In terms of profit, the gross margin increased 0.9 percentage points year on year as a result of the continued contribution of measures to improve gross profit, including the aforementioned measures to provide houses in a lower price range. Selling, general and administrative expenses rose 4.9% year on year, as a result of higher personnel expenses due to continued investment in human resources for future stable growth.

As a result, in the first six months under review, net sales were \pm 72,415 million, up 13.1% year on year, operating profit was \pm 9,010 million, up 32.1% year on year, ordinary profit was \pm 8,784 million, up 32.0% year on year and profit attributable to owners of parent was \pm 5,986 million, up 32.0% year on year.

As disclosed in the "Notice Regarding Decision of Non-Acceptance of Appeal in the Lawsuit for Revocation of Consumption Tax Reassessment Penalty, etc." dated May 13, 2025, following the date of the decision of non-acceptance, the consumption tax difference recorded as selling, general, and administrative expenses has been calculated after being deducted from net sales. Although net sales and gross profit have decreased as a result of this change in calculation method, there is no impact on operating profit and subsequent stages of profit.

The Group's sole reportable segment is the "used housing refurbishing and remodeling business." Other businesses have been omitted due to a lack of materiality.

#### (2) Overview of financial position in the period

#### (i) Assets, liabilities and net assets

#### (Current assets)

Current assets as of September 30, 2025 amounted to \(\frac{4}{84}\),791 million, an increase of \(\frac{4}{3}\),741 million compared to \(\frac{4}{81}\),050 million at the end of the previous fiscal year. This was mainly due to an increase of \(\frac{4}{9}\),286 million in real estate for sale and real estate for sale in process, despite a decrease of \(\frac{4}{5}\),847 million in cash and deposits.

#### (Non-current assets)

Non-current assets as of September 30, 2025 amounted to \(\frac{4}{2}\),293 million, an increase of \(\frac{4}{14}\) million compared to \(\frac{4}{2}\),278 million at the end of the previous fiscal year. This was mainly due to increases of \(\frac{4}{3}\) million in property, plant and equipment and \(\frac{4}{20}\) million in investments and other assets, despite a decrease of \(\frac{4}{9}\) million in intangible assets.

#### (Current liabilities)

Current liabilities as of September 30, 2025 amounted to \(\frac{\text{\$\tex{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\}\$}\$}}\$}\text{\$\text{\$\text{\$\text{\$\text{\$\}\$}}\$}}}}}}}} 100000}}}}}}

#### (Non-current liabilities)

Non-current liabilities as of September 30, 2025 amounted to \(\frac{4}{26}\),578 million, a decrease of \(\frac{4}{3}\) million compared to \(\frac{4}{26}\),581 million at the end of the previous fiscal year. This was mainly due to a decrease of \(\frac{4}{4}\) million in provision for retirement benefits for directors (and other officers).

#### (Net assets)

Net assets as of September 30, 2025 amounted to \(\frac{\pmathbf{4}}{4}\)9,624 million, an increase of \(\frac{\pmathbf{3}}{3}\),905 million compared to \(\frac{\pmathbf{4}}{4}\)5,719 million at the end of the previous fiscal year. This was mainly due to the recording of \(\frac{\pmathbf{5}}{5}\),986 million in profit attributable to owners of parent while paying out dividends of surplus of \(\frac{\pmathbf{2}}{2}\),189 million. As a result, the equity-to-asset ratio was 57.0%.

#### (ii) Cash flows

The balance of cash and cash equivalents (hereinafter, "cash") as of September 30, 2025 decreased by ¥5,847 million from the end of the previous fiscal year to ¥12,919 million.

The situation and factors related to cash flows for the first six months under review are as follows.

#### (Cash flows from operating activities)

Net cash used in operating activities was \(\pm\)3,604 million during the six months ended September 30, 2025, compared to net cash provided by operating activities of \(\pm\)2,363 million in the same period of the previous fiscal year. This was mainly due to an increase in inventories of \(\pm\)9,291 million, income taxes paid of \(\pm\)2,540 million, and a decrease in provision for bonuses of \(\pm\)223 million, while recording \(\pm\)8,784 million in profit before income taxes.

#### (Cash flows from investing activities)

Net cash used in investing activities was \\$52 million during the six months ended September 30, 2025, compared to net cash used in investing activities of \\$19 million in the same period of the previous fiscal year. This was mainly due to purchase of property, plant and equipment of \\$39 million and purchase of intangible assets of \\$12 million.

(Cash flows from financing activities)

Net cash used in financing activities was \$2,190 million during the six months ended September 30, 2025, compared to net cash used by financing activities of \$2,081 million in the same period of the previous fiscal year. This was mainly due to \$2,188 million in dividends paid.

(3) Explanation regarding consolidated earnings forecasts and other forward-looking statements We have revised upward the consolidated earnings forecasts for the full year for the fiscal year ending March 31, 2026 announced in the "Consolidated Financial Results for the Fiscal Year Ended March 31, 2025" on May 9, 2025. For details, please refer to the "Notice Regarding Revision of Earnings Forecasts, Dividends of Surplus (Interim Dividend), and Year-End Dividend Forecast (Increase in Dividends) for the Fiscal Year Ending March 31, 2026" announced today (November 7, 2025).

## 2. Semi-annual consolidated financial statements and significant notes thereto

## (1) Semi-annual consolidated balance sheet

|  |                      | (Millions of ye          |
|--|----------------------|--------------------------|
|  | As of March 31, 2025 | As of September 30, 2025 |
| Assets   |                      |                          |
| Current assets   |                      |                          |
| Cash and deposits  | 18,766               | 12,919                   |
| Real estate for sale   | 39,141               | 44,063                   |
| Real estate for sale in process                                      | 22,394               | 26,758                   |
| Income taxes refund receivable                                       | 5                    | 3                        |
| Other  | 745                  | 1,049                    |
| Allowance for doubtful accounts                                      | (3)                  | (2)                      |
| Total current assets   | 81,050               | 84,791                   |
| Non-current assets   |                      |                          |
| Property, plant and equipment  | 800                  | 804                      |
| Intangible assets  | 155                  | 146                      |
| Investments and other assets   |                      |                          |
| Other  | 1,324                | 1,344                    |
| Allowance for doubtful accounts                                      | (1)                  | (1)                      |
| Total investments and other assets                                   | 1,322                | 1,343                    |
| Total non-current assets   | 2,278                | 2,293                    |
| Total assets   | 83,329               | 87,085                   |
|  | ,                    | ,                        |
| Current liabilities  |                      |                          |
| Accounts payable - trade   | 4,534                | 4,342                    |
| Income taxes payable   | 2,667                | 2,884                    |
| Accrued consumption taxes  | 81                   | 32                       |
| Provision for bonuses  | 557                  | 333                      |
| Construction warranty reserve  | 378                  | 440                      |
| Provision for loss on litigation                                     | 2                    | 5                        |
| Provision for loss on disaster                                       | 54                   | 58                       |
| Other  | 2,751                | 2,783                    |
| Total current liabilities  | 11,028               | 10,882                   |
| Non-current liabilities  | , , ,                | - /                      |
| Long-term borrowings   | 26,500               | 26,500                   |
| Provision for retirement benefits for directors (and other officers) | 71                   | 66                       |
| Other  | 9                    | 11                       |
| Total non-current liabilities  | 26,581               | 26,578                   |
| Total liabilities  | 37,610               | 37,460                   |
| Net assets   | 37,010               | 37,400                   |
| Shareholders' equity   |                      |                          |
| Share capital  | 3,778                | 3,778                    |
| Capital surplus  | 3,763                | 3,851                    |
| Retained earnings  | 38,395               | 42,192                   |
| Treasury shares  | (219)                | (198)                    |
|  | -                    | 49,624                   |
| Total shareholders' equity   | 45,719               |                          |
| Total net assets   | 45,719               | 49,624                   |
| Total liabilities and net assets                                     | 83,329               | 87,085                   |

# (2) Semi-annual consolidated statement of income and semi-annual consolidated statement of comprehensive income

Semi-annual consolidated statement of income

|  | Six months ended<br>September 30, 2024 | (Millions of yes |
|--|--|------------------|
| Net sales                                    | 64,010                                 | 72,415           |
| Cost of sales                                | 49,364                                 | 55,193           |
| Gross profit                                 | 14,645                                 | 17,222           |
| Selling, general and administrative expenses | 7,825                                  | 8,211            |
| Operating profit                             | 6,820                                  | 9,010            |
| Non-operating income                         |  |                  |
| Commission income                            | 2                                      | 11               |
| Insurance claim income                       | 0                                      | 7                |
| Discount revenue                             | 2                                      | 2                |
| Income of compensation                       | 6                                      | 2                |
| Other  | 10                                     | 10               |
| Total non-operating income                   | 20                                     | 34               |
| Non-operating expenses                       |  |                  |
| Interest expenses                            | 139                                    | 216              |
| Other  | 46                                     | 44               |
| Total non-operating expenses                 | 185                                    | 260              |
| Ordinary profit                              | 6,656                                  | 8,784            |
| Extraordinary income                         |  |                  |
| Gain on sale of non-current assets           | <u> </u>                               | 0                |
| Total extraordinary income                   |  | 0                |
| Extraordinary losses                         |  |                  |
| Loss on sale of non-current assets           | 6                                      | _                |
| Total extraordinary losses                   | 6                                      | =                |
| Profit before income taxes                   | 6,649                                  | 8,784            |
| Income taxes - current                       | 2,019                                  | 2,750            |
| Income taxes - deferred                      | 94                                     | 47               |
| Total income taxes                           | 2,114                                  | 2,797            |
| Profit                                       | 4,535                                  | 5,986            |
| Profit attributable to owners of parent      | 4,535                                  | 5,986            |

|   | Six months ended<br>September 30, 2024 | Six months ended<br>September 30, 2025 |
|---|--|--|
| Profit  | 4,535                                  | 5,986                                  |
| Comprehensive income                                  | 4,535                                  | 5,986                                  |
| Comprehensive income attributable to                  | <u> </u>                               |  |
| Comprehensive income attributable to owners of parent | 4,535                                  | 5,986                                  |

|  | Six months ended<br>September 30, 2024 | Six months ended<br>September 30, 2025 |
|--|--|--|
| Cash flows from operating activities                       |  |  |
| Profit before income taxes                                 | 6,649                                  | 8,784                                  |
| Depreciation   | 32                                     | 53                                     |
| Increase (decrease) in allowance for doubtful accounts     | (0)                                    | (1)                                    |
| Increase (decrease) in provision for bonuses               | (229)                                  | (223)                                  |
| Increase (decrease) in provision for retirement benefits   |  | (4)                                    |
| for directors (and other officers)                         |  | (4)                                    |
| Increase (decrease) in construction warranty reserve       | (21)                                   | 61                                     |
| Increase (decrease) in provision for loss on litigation    | (2)                                    | 2                                      |
| Increase (decrease) in provision for loss on disaster      | (0)                                    | 4                                      |
| Interest expenses  | 139                                    | 216                                    |
| Loss (gain) on sale of property, plant and equipment       | 6                                      | (0)                                    |
| Share-based payment expenses                               | 21                                     | 34                                     |
| Decrease (increase) in inventories                         | (822)                                  | (9,291)                                |
| Decrease (increase) in trade receivables                   | (1)                                    | (0                                     |
| Increase (decrease) in trade payables                      | (945)                                  | (191                                   |
| Decrease (increase) in consumption taxes refund receivable | _                                      | 0                                      |
| Increase (decrease) in accrued consumption taxes           | (309)                                  | (49                                    |
| Other, net   | (357)                                  | (249                                   |
| Subtotal   | 4,159                                  | (854                                   |
| Interest paid  | (136)                                  | (209                                   |
| Income taxes paid  | (1,646)                                | (2,540                                 |
| Payments associated with disaster loss                     | (13)                                   | _                                      |
| Net cash provided by (used in) operating activities        | 2,363                                  | (3,604                                 |
| Cash flows from investing activities                       | ,                                      | ( )                                    |
| Purchase of property, plant and equipment                  | (3)                                    | (39                                    |
| Proceeds from sale of property, plant and equipment        | 7                                      | 0                                      |
| Purchase of intangible assets                              | (23)                                   | (12                                    |
| Proceeds from collection of loans receivable               | 0                                      | 0                                      |
| Other, net   | _                                      | (0                                     |
| Net cash provided by (used in) investing activities        | (19)                                   | (52                                    |
| Cash flows from financing activities                       |  |  |
| Repayments of finance lease liabilities                    | (2)                                    | (1)                                    |
| Dividends paid   | (2,108)                                | (2,188)                                |
| Proceeds from disposal of treasury shares                  | 29                                     |  |
| Net cash provided by (used in) financing activities        | (2,081)                                | (2,190                                 |
| Net increase (decrease) in cash and cash equivalents       | 261                                    | (5,847)                                |
| Cash and cash equivalents at beginning of period           | 22,027                                 | 18,766                                 |
| Cash and cash equivalents at end of period                 | 22,289                                 | 12,919                                 |

#### (4) Notes on the semi-annual consolidated financial statements

(Notes to segment information, etc.)

Segment information

I. Six months ended September 30, 2024

The Group's sole reportable segment is the "used housing refurbishing and remodeling business." Other businesses have been omitted due to a lack of materiality.

#### II. Six months ended September 30, 2025

The Group's sole reportable segment is the "used housing refurbishing and remodeling business." Other businesses have been omitted due to a lack of materiality.

(Notes on significant changes in the amount of shareholders' equity)

No items to report.

(Notes on premise of going concern)

No items to report.

#### (Additional information)

(Regarding progress of the ruling on the lawsuit seeking the revocation of the reassessment penalty, etc. received from the Regional Taxation Bureau)

The Company filed a lawsuit (hereinafter, the "Lawsuit") against the Kanto-Shinetsu Regional Taxation Bureau (hereinafter, the "Regional Taxation Bureau"), seeking the revocation of a Written Notice of Reassessment of Consumption Tax and Local Consumption Tax and a Written Notice of Assessment and Determination Regarding Additional Tax (hereinafter, the "Reassessment Penalty, etc.") the Company received from the Regional Taxation Bureau on April 28, 2020. However, on May 9, 2025, the Supreme Court decided not to accept the appeal and we received the decision document on May 12, 2025. As a result, the judgment of the Tokyo High Court dated May 30, 2024, which upheld the dismissal of our claim by the Tokyo District Court, has been finalized.

Based on this decision, the calculation method claimed by the Regional Taxation Bureau will be implemented from the calculation of the sales price for purchase and sale agreements and will be reflected in the tax-exclusive sales price. Therefore, the amount equivalent to the consumption tax difference following the date of this decision was not processed by recording it in selling, general and administrative expenses as was done until the fiscal year ended March 31, 2025, but has been deducted from net sales. As a result, there will be no impact on the operating profit and subsequent stages of profit.

The Company subsidiary, REPRICE Co., Ltd. (hereinafter, "REPRICE") also received a correction notice separately from the Company, and filed a lawsuit seeking the revocation of this correction with the Nagoya District Court on March 26, 2025 (hereinafter, "Reprice lawsuit").

REPRICE has already adopted the same accounting treatment as the Company, and from the date of this decision, the amount equivalent to the consumption tax difference has been deducted from sales.

Since the Reprice lawsuit has some different points from the Company's Lawsuit, we believe there is significance in continuing the lawsuit, and are continuing the Reprice lawsuit.