



November 7th, 2025

To Whom It May Concern

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Representative: Yoshika Suzuki
President and CEO
(Securities Code: 8914, TSE Standard section)
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Monthly Data October 2025

■ Status of Hello Storage Facilities at end- October 2025

2025	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Total Units	111,331	112,495	113,416	116,648	117,595	118,639	119,515	121,070	121,653	122,713		
Units in use	94,813	95,645	97,134	98,708	98,585	98,661	98,718	99,404	99,931	100,554		
Utilization Rate	85.16	85.02	85.64	84.62	83.83	83.16	82.60	82.10	82.14	81.94		
Existing Facilities Utilization Rate	89.72	89.74	90.45	90.43	89.85	89.74	89.33	89.17	89.30	89.36		
New Facilities Utilization Rate	44.86	47.60	51.01	50.89	50.91	49.89	50.11	50.66	51.71	51.83		

*New facilities are locations opened during and after the previous fiscal year. For FY12/25, new facilities are those opened during FY12/24 and FY12/2025.

*Status of Arealink Facilities (excluding Partner) at the end of October 2025

Total Units : 114,224 , Units in use : 94,836

Utilization Rate : 83.03% , Existing Facilities Utilization Rate : 89.46% , New Facilities Utilization Rate : 50.55%

*Reference: Monthly Data October 2024,

Existing Facilities Utilization Rate : 91.33% New Facilities Utilization Rate : 52.85%

■ Change over the Last Five Years

	2020.12	2021.6	2021.12	2022.6	2022.12	2023.6	2023.12	2024.6	2024.12	2025.6
Total Units	97,885	97,836	97,784	97,657	98,581	99,677	101,379	104,812	110,442	118,639
Units in use	78,958	81,583	83,960	85,504	88,092	88,907	89,509	91,859	94,883	98,661
Utilization Rate	80.66	83.39	85.86	87.56	89.36	89.20	88.29	87.64	85.91	83.16
Existing Facilities Utilization Rate	82.17	84.03	86.72	88.46	90.73	90.96	91.10	91.25	90.90	89.74
New Facilities Utilization Rate	65.10	64.78	67.54	56.58	60.81	53.92	57.01	51.88	55.95	49.89

■ Newly Opened October 2025

33 facilities 1,110 units

(New units: 32 facilities 1,102 units , New units through the partner system 1 facilities 8 units)

Store Opening Scheme	Facilities	Location	Type	Units
Arealink	Ibaraki Kori	Osaka	Container	69
Arealink	Joyo Nashima	Kyoto	Container	29
Arealink	Miyamaetaira2	Kanagawa	Container	58
Arealink	Hiratsuka Tanjogaoka2	Kanagawa	Container	28
Arealink	Hitachinoshiku2	Ibaraki	Container	31
Arealink	Kokubunji Nishimachi	Tokyo	Container	35
Arealink	Nara Shijooji2	Nara	Container	33
Arealink	Kitami Kotobukicho	Hokkaido	Container	36
Arealink	Higashikurume Sengencho	Tokyo	Container	61
Arealink	Nakama Nakazuru	Fukuoka	Container	30
Arealink	Sakai Nishiku Kusabe	Osaka	Container	28
Arealink	Yokosuka Negishicho	Kanagawa	Container	54
Arealink	Akishima Haijimacho3	Tokyo	Container	21
Arealink	Minami-Alps Ogasahara	Yamanashi	Container	23
Arealink	Takaoka Kizu	Toyama	Container	36
Arealink	Toyama Kurose	Toyama	Container	40
Arealink	Ichihara Chigusa	Chiba	Container	26
Arealink	Ageo Hinode	Saitama	Container	28
Arealink	Echizen Murakuni	Fukui	Container	20
Arealink	Kazo Fudoka	Saitama	Container	30
Arealink	Gyoda Josai	Saitama	Container	24
Arealink	Katori Omigawa	Chiba	Container	28
Arealink	Yurihonjo Omoteozakimachi	Akita	Container	29
Arealink	Zama 1chome	Kanagawa	Container	21
Arealink	Tatebayashi Takanecho	Gumma	Container	24
Arealink	Nakagawaku Nishinakajima	Aichi	Container	20
Arealink	Hirosaki Tonosaki	Aomori	Container	28
Arealink	Showaku Yamanotetori	Aichi	Indoor Storage Unit Type	37

Arealink	Matsudo Honcho	Chiba	Indoor Storage Unit Type	39
Partner	Bike Box Ota Higashiyajimacho	Gumma	Container	8
Arealink	Higashinarashino2	Chiba	Self-Storage Mini	40
Arealink	Konosu Honcho	Saitama	Self-Storage Mini	47
Arealink	Kumagaya Nakanishi	Saitama	Self-Storage Mini	49

※Partner: Facilities managed by Arealink through contract with existing self-storage providers nationwide

■ Plan of Newly Opened and Actual

Cumulative total of 14,261 units

(Newly Opened: 13,959 units, Expansion of existing facilities: 302 units) opened by October 2025.

Store Opening Scheme	FY12/25	
	Plan	Actual
Arealink	10,000	9,339 (264)
Partner	5,000	4,922 (38)
Cumulative total	15,000	14,261 (302)

※Figures in parentheses are the number of units from expansion of existing locations.

■ Closed October 2025

2 facilities 33 units

Facilities	Location	Type	Units
Kemigawa 1	Chiba	Container	6
Kawagoe Ofukuroshinden	Saitama	Container	27

※ Number of closed units will be reflected to total units next month on.

※ Beside opening and closing of facilities, addition or removal of units, etc. are also included in total units.