



FY2024
**Full Year Earnings
Presentation**
(Apr.2024 – Mar.2025)

SPARX Group Co., Ltd.

May 9, 2025

Securities code: 8739

Index

01. Company Profile

02. Financial Results for FY2024

03. Overview of Four Pillars

04. Efforts towards Further Growth

**05. Action to Implement Management
that is Conscious of Cost of Capital
and Stock Price**

06. Appendix

01.

Company Profile

Corporate Profile



We provide investment management services based on a bottom-up approach for mainly domestic and overseas investors. Pursuing unchanging value that is not affected by the times and people since our inception through a consistent innovative investment methods based on a thorough bottom-up approach that follows the unique investment philosophy.

Corporate Profile

Company name	SPARX Group Co., Ltd.
Address	1-2-70 Konan, Minato-ku, Tokyo, Japan
Founded	July 1, 1989
Capitalization	JPY 8,587 million (as of March 31, 2025)
Exchange:	Tokyo Stock Exchange Prime Market (Securities code: 8739)
Employees	193(as of March 31, 2025)
Description of Businesses	<ul style="list-style-type: none">■ Investment Management■ Investment Advisory and Agency■ Type I Financial Instruments & Type II Financial Instruments

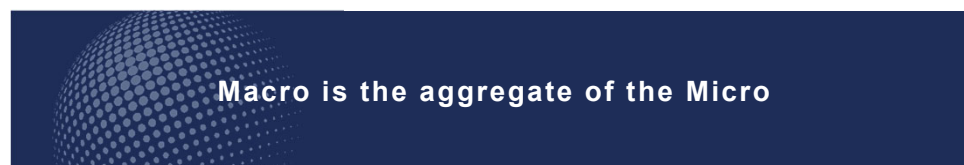


President and Group CEO

Shuhei Abe

Born in Sapporo in 1954. After graduating from the Faculty of Economics at Sophia University, he received his MBA from Babson College. He has also completed the AMP at Harvard Business School. After graduating Babson College and returning to Japan, hired by Nomura Research Institute, Ltd. He worked as a corporate research analyst evaluating individual companies listed on Japanese stock markets and engaged in Japanese equity sales. He then established Abe Capital Research and engaged in Japanese equity investment management and advisory services for European and U.S. funds. He founded in 1989 as SPARX Asset Management Co., Ltd. (now SPARX Group Co., Ltd.). He had also appointed a member of the Japanese government's Energy and Environmental Council etc.

SPARX's Investment Philosophy



Selection of individual stocks through micro (visiting individual company) research by experienced analysts.
Other several analysts then verify the value gap and pursue the actual value of the company

※Reference Information (our website) <https://www.sparxgroup.com/philosophy.html>

Corporate Philosophy

Purpose

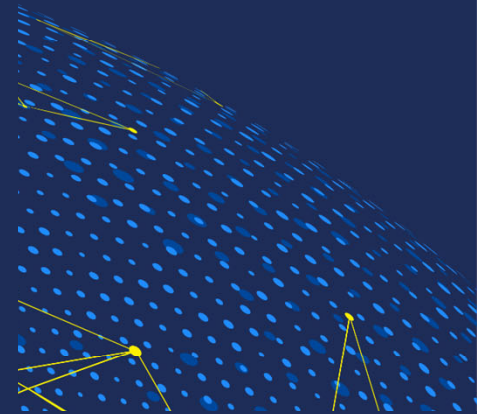
To make the world wealthier, healthier, and happier

Vision

**To be the most trusted and respected investment company
in the world**

Mission

Bring ever-better investments to the world



02.

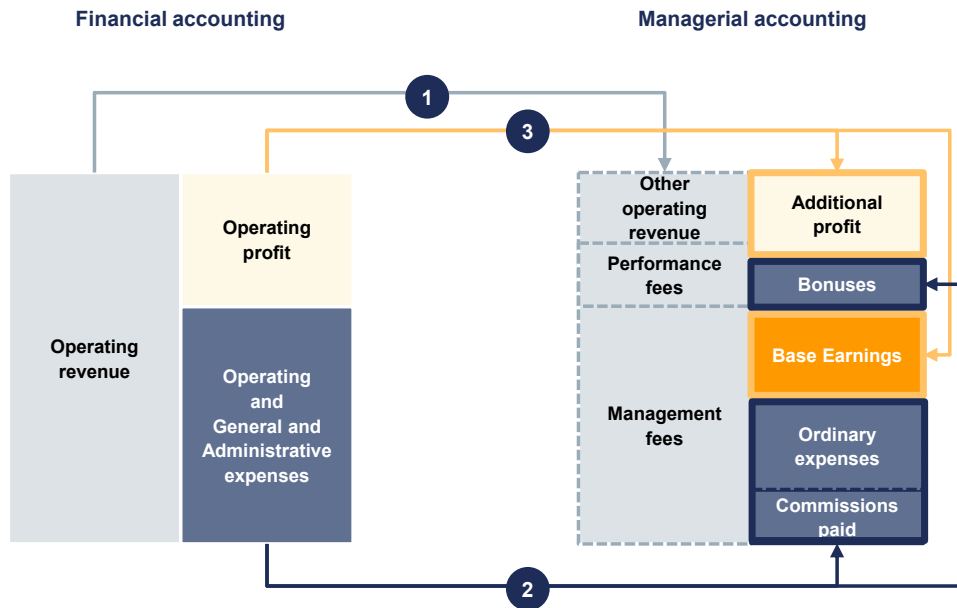
Financial Results for FY2024

Status of key management indicators

In this material, we explain the business performance and current business conditions of our group by providing managerial accounting details rather than financial accounting.

Use four key management indicators not included in the consolidated financial statements.

Points to note when viewing this materials



- 1 Operating revenue is classified into management fees, performance fees, and other operating revenue.
- 2 Operating and general/administrative expenses are classified into commissions paid, ordinary expenses, and bonuses.
- 3 Operating profit is classified into Base Earnings and additional profit.

Key management indicators

Indicator of the profitability that forms a sustainable and stable foundation for the business

Base Earnings

$$\text{Base Earnings} = \text{Management Fees} - \text{Commissions paid} - \text{Ordinary expenses}$$

Management fees after deducting commissions

※ Indicators that do not include temporary or additional incentive fees, such as operating income for financial accounting purposes, and are not affected by market trends or progress in real asset investments.

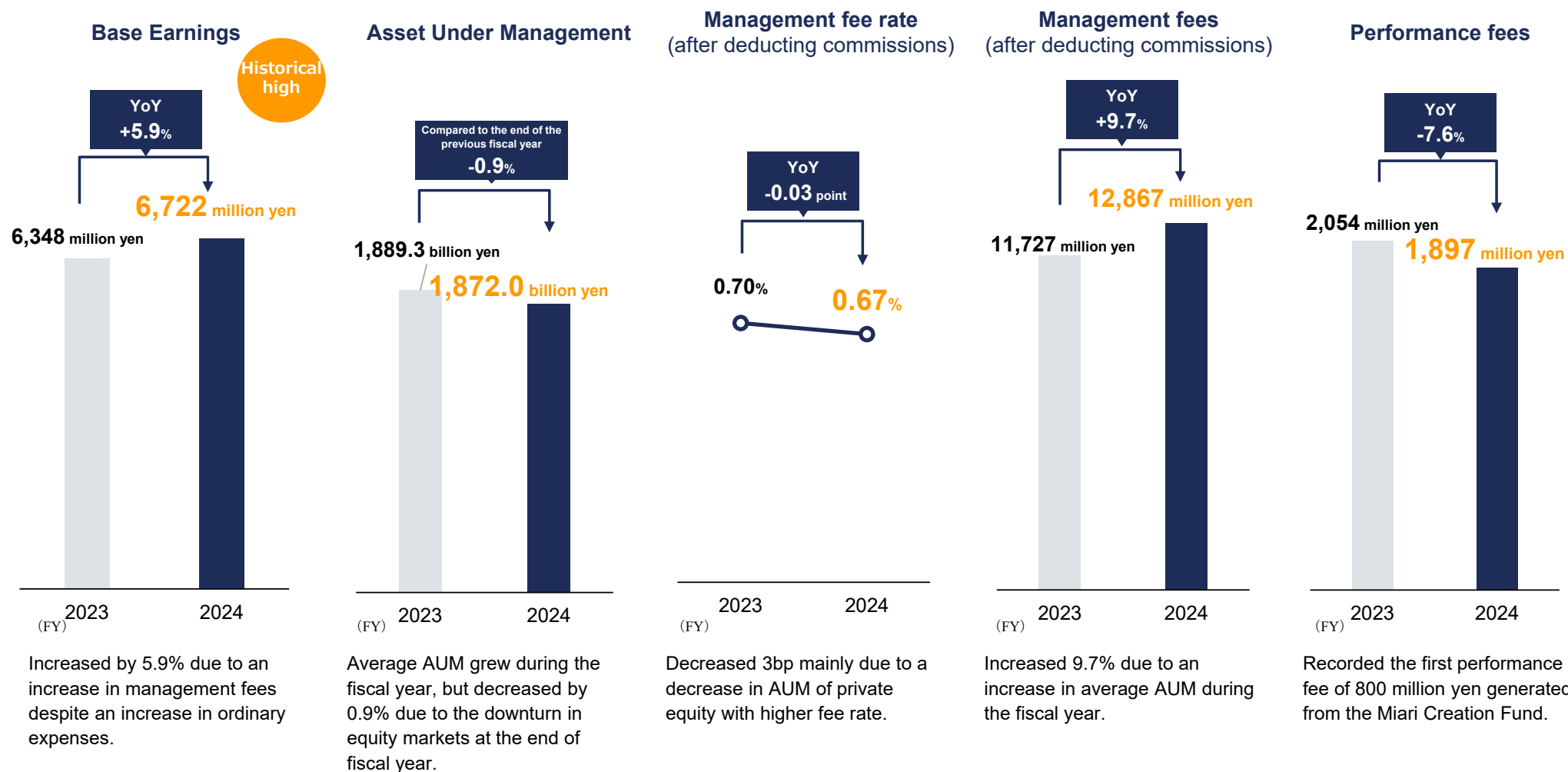
Indicators Affecting Two Major Earnings (Balance Fee, Incentive Fee)

■ Assets under management (AUM) ■ Management fee rate ■ % of AUM eligible to earn performance fee

$$\text{Management Fees} = \text{AUM} \times \text{Management fee rate}$$

$$\text{Performance Fees} = \text{AUM} \times \text{Performance fee rate} \times \% \text{ of AUM eligible to earn performance fee}$$

FY2024 Status of key management indicators



FY2024 Summary for Consolidated Financial Statements



Summary of Financial Results

- Higher operating revenue and operating profit year-on-year

Lower net profit due to the decrease in extraordinary profit this year

Operating revenue 17,961 million yen (increase by 8.9%)

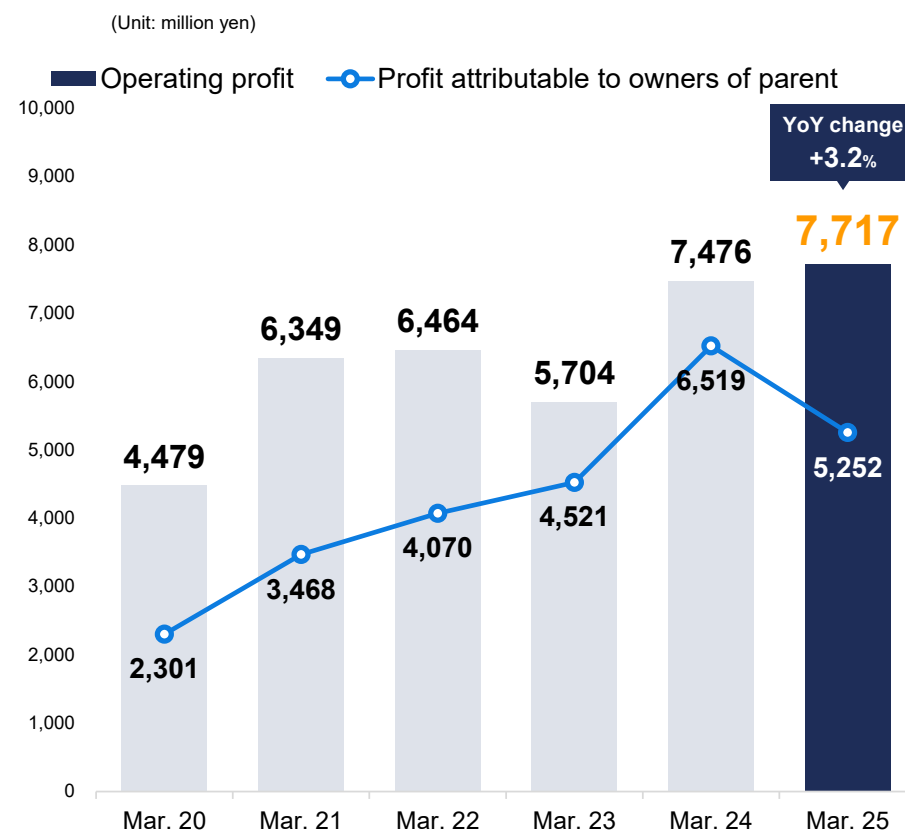
Operating profit 7,717 million yen (increase by 3.2%)

Ordinary profit 7,778 million yen (decrease by 3.9%)

Profit attributable to owners of parent 5,252 million yen (decrease by 19.4%)

- Operating profit margin is 43.0% (decreased by 2.3 points) ROE is 16.2% (decreased by 6.5 points)
- A year-end ordinary dividend to be 68.0 yen per share which is an increase of 2.00 yen from the previous fiscal year's ordinary dividend.
- Resolved acquisition and cancellation of treasury shares up to 300 million yen. Shareholder return ratio is 64.4%. (please refer to page 13 for further details)

FY2024 Trends in Operating Profit and Net Profit



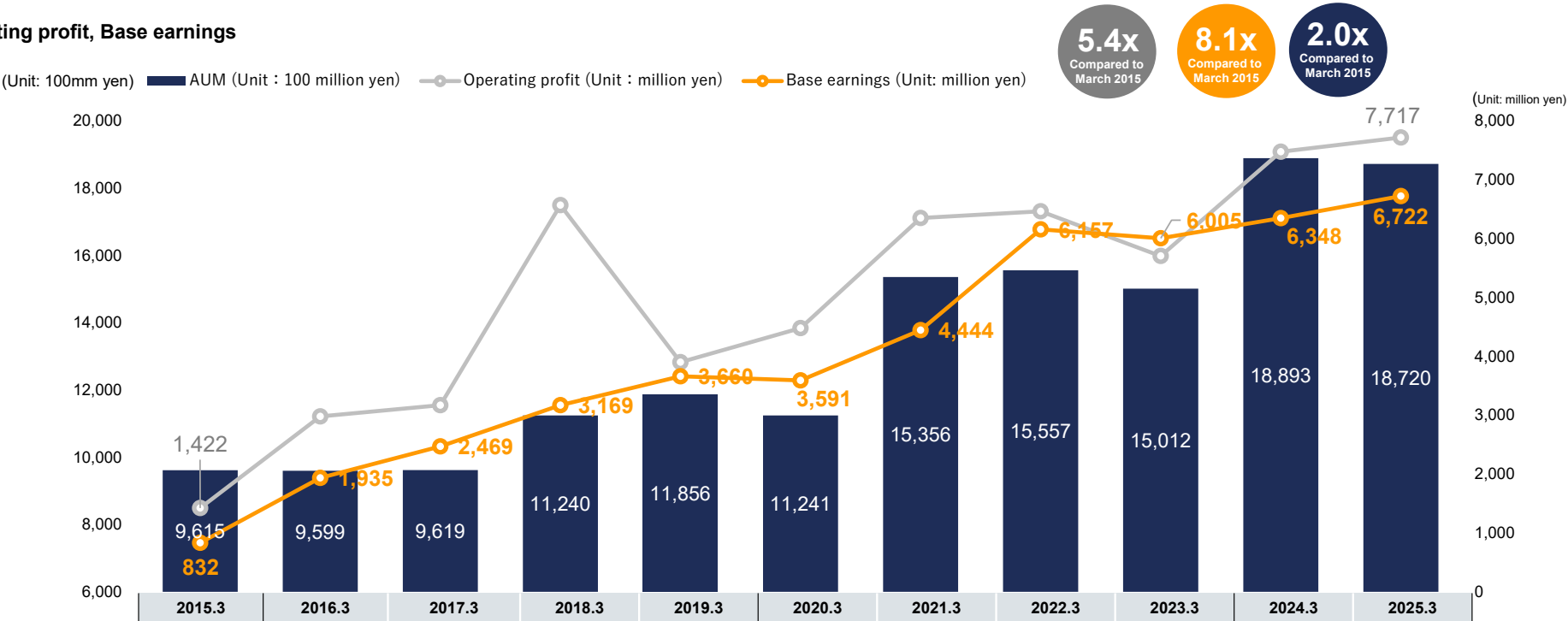
10 years trajectory



Achieving significant growth over past 10 years from FY3/2015, AUM grew 2.0x[※], operating profit grew5.4x[※] , Base earnings grew 8.1x.[※]

※Comparison between March 2015 and March 2025

Trends in AUM, Operating profit, Base earnings



AUM (100 million yen)	9,615	9,599	9,619	11,240	11,856	11,241	15,356	15,557	15,012	18,893	18,720
Operating profit (million yen)	1,422	2,978	3,169	6,569	3,901	4,479	6,349	6,464	5,704	7,476	7,717
Base Earnings (million yen)	832	1,935	2,469	3,169	3,660	3,591	4,444	6,157	6,005	6,348	6,722

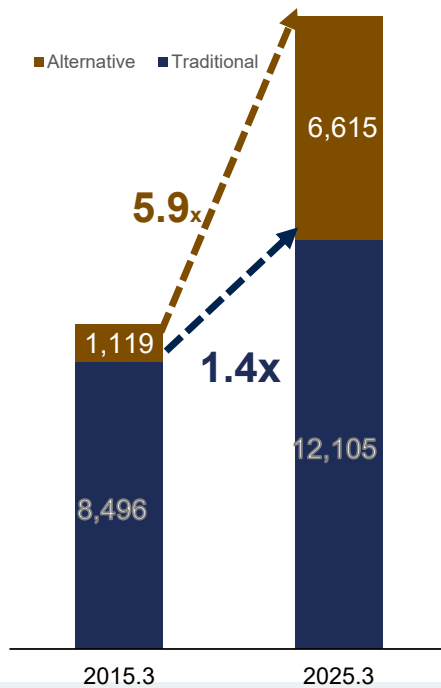
Growth in Alternative Investment Strategy

AUM grew 1.4x for traditional strategy, 5.9x for alternative strategy. Alternative strategy is becoming one of the pillar of our business.

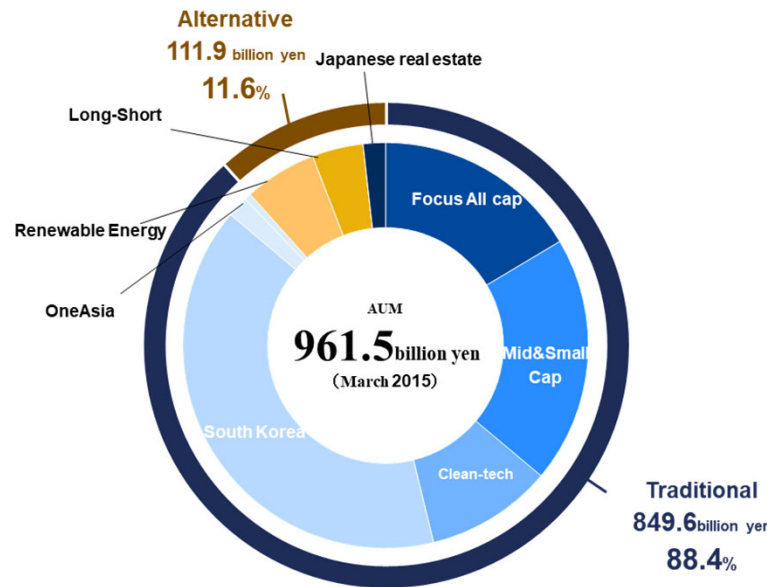
AUM for alternative strategy

111.9 billion yen **▶** **661.5** billion yen
(March 2015) (March 2025)

AUM Unit: 100mm yen



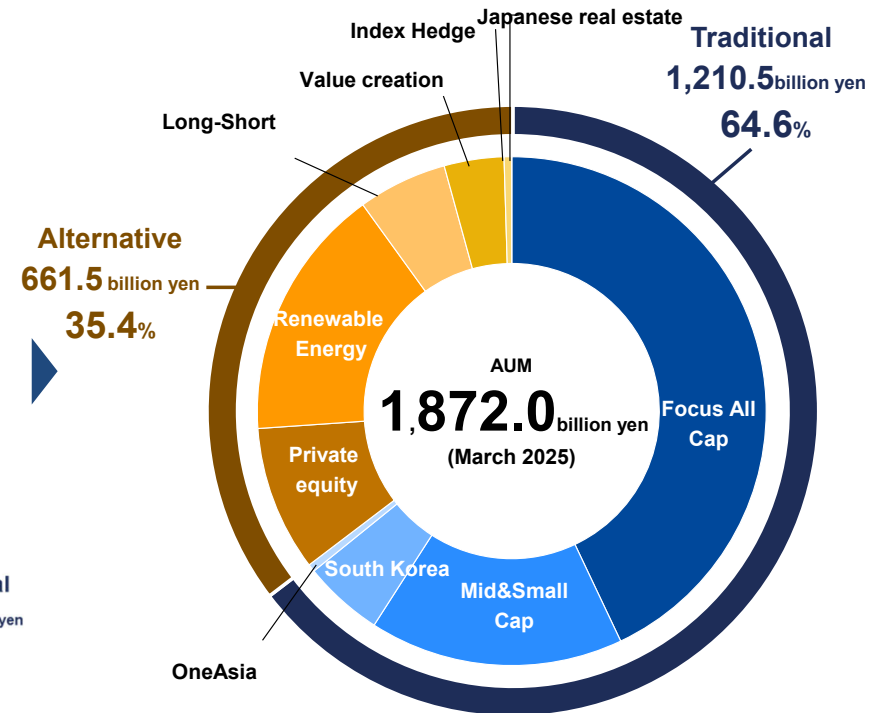
AUM breakdown (by strategy)



Composition for Alternative AUM

11.6% **▶** **35.4%**
(March 2015) (March 2025)

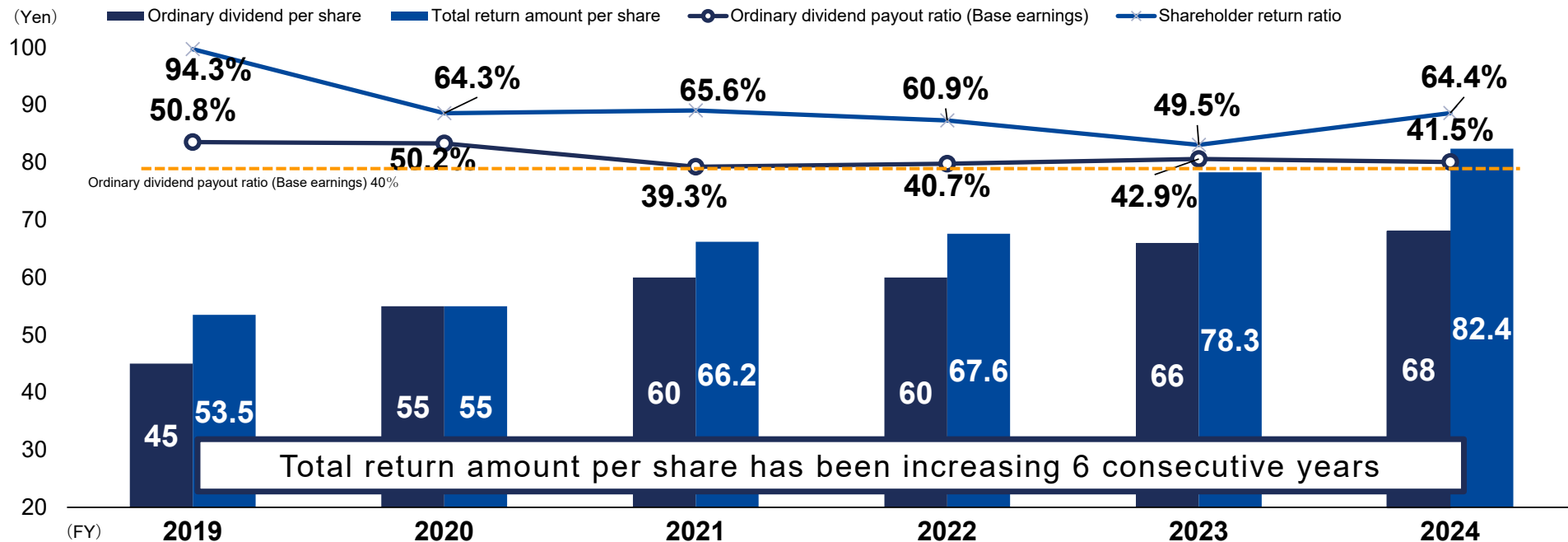
AUM expansion and strategic diversification



Returns to Shareholders (Dividends and Total return amount)

Based on an increase in base earnings and stable financial conditions, which are one of the most important management indicators, a year-end expected ordinary dividend to be 68.0 yen per share which is an increase of 2.00 yen from the previous fiscal year's ordinary dividend. Planned to have 82.4 yen of total return amount per share and 64.4% of shareholder return ratio.

Trends in Cash Dividends



(Note 1) Dividend will be officially decided and implemented upon the resolution of the 36th Ordinary General Meeting of Shareholders to be held in June 2025.

(Note 2) Ordinary dividend payout ratio (Base earnings) = Total amount of ordinary dividends ÷ Base earnings

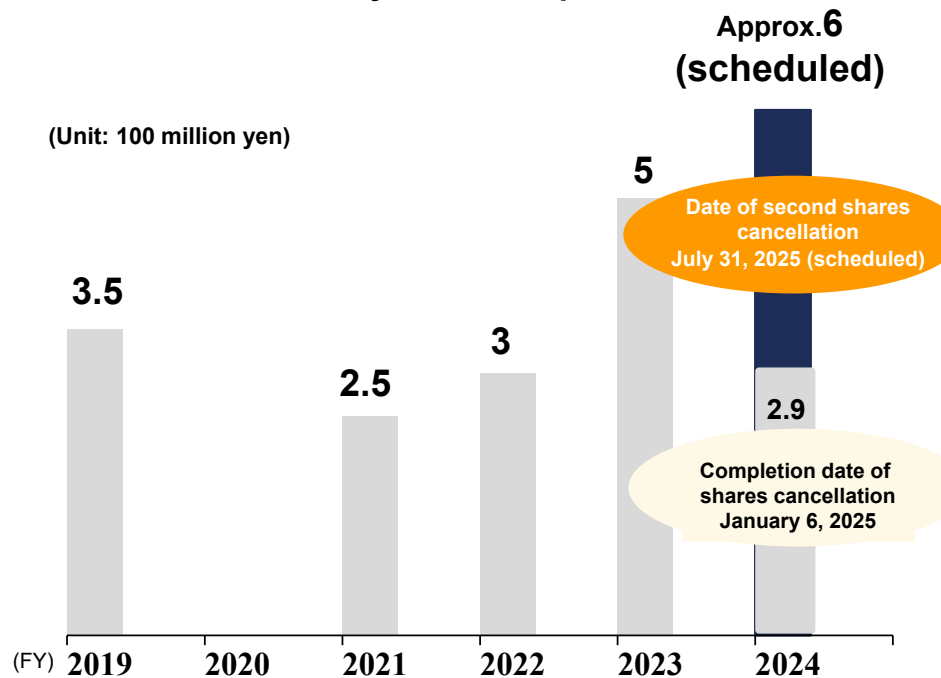
(Note 3) October 1, 2022, we have performed a reverse stock split (merging 5 common stock into 1 share). Figures prior to end of the previous fiscal years has been revised to take into account on the impact of the reverse stock split.

Return to Shareholders (Acquisition of Treasury Shares and Cancellation of Treasury Shares)

Upon careful consideration of capital allocation after considering the Company's financial position, investment plans for further growth, and profits that have temporarily recognized such as performance fees and extraordinary profit etc., the Company will acquire treasury shares up to a maximum of 300 million yen. In order to further enhance capital efficiency and share value by reducing the total number of shares issued, the Company will once again cancel all acquired treasury shares.

Decided for second time to acquire of treasury shares and cancel acquired treasury shares
In fiscal year 2024, we plan to acquire treasury stock totaling of 600 million yen

Amount of treasury shares acquired



Outline in relation to acquisition

Type of shares to be acquired	Shares of common stock of SPARX Group
Total number of shares to be acquired	Up to 200,000 shares (0.49% of total issued common stock excluding treasury shares)
Total price of shares to be acquired	Up to 300 million yen
Period of stock acquisition	From May 8, 2025 to June 30, 2025

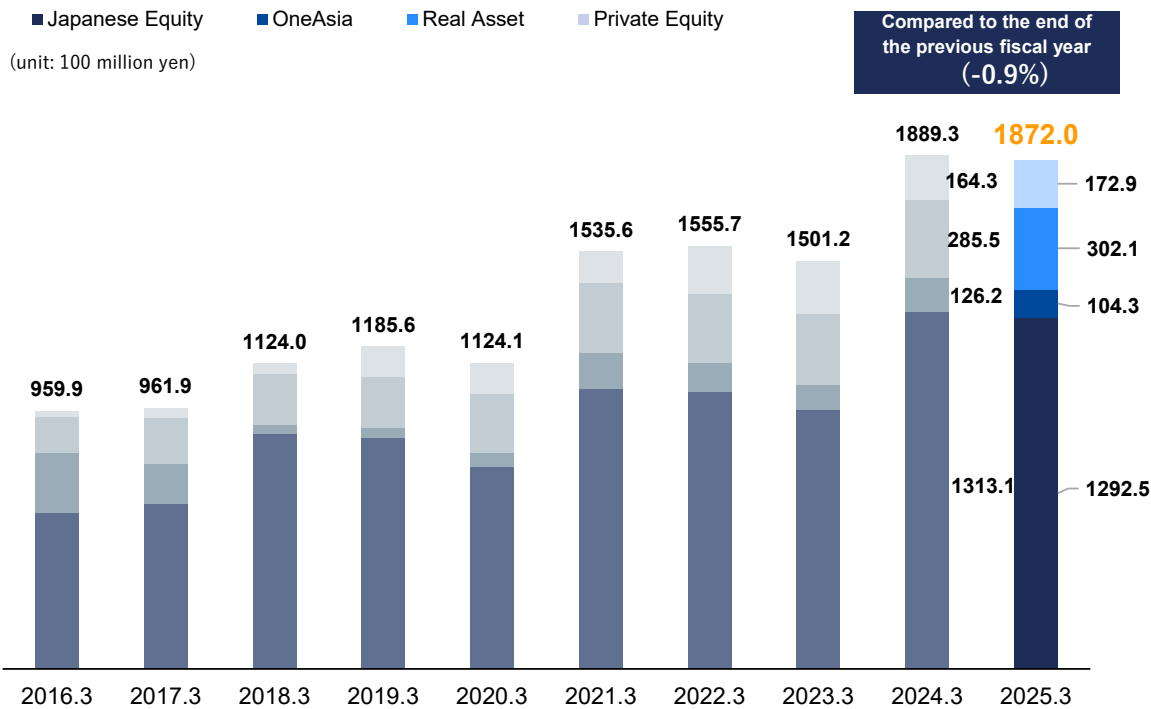
Outline in relation to cancellation

Type of shares to be cancelled	Shares of common stock of SPARX Group
Total number of shares to be cancelled	Up to above mentioned shares
Date of shares cancellation	July 31, 2025 (scheduled)

FY2024 Trends in AUM

Average AUM has increased by 14.2% but year-end AUM decreased by 0.9% due to the downturn in equity markets at the end of fiscal year. AUM for Japanese equity investment strategy has decreased and AUM for real assets and private equity investment strategies has increased compared to the last fiscal year-end.

AUM trends



Average AUM

(unit: 100 million yen)

	FY2023	FY2024	Rate of change
AUM (for twelve months)	16,743	19,122	+14.2%

(Reference) Various Market Indexes

	Year-ended March 31, 2024	Year-ended March 31, 2025	Rate of change
Nikkei 225	40,369	35,617	-11.8%
TOPIX	2,768	2,658	-4.0%
KOSPI Index	2,746	2,481	-9.7%
KOSDAQ Index	905	672	-25.7%
HK Hang Seng Index	16,541	23,119	+39.8%

FY2024 Consolidated Financial Highlights



Operating revenue and operating profit increased due to an increase in management fees. Performance fees has decreased overall, however the first performance fees was recorded for Mirai Creation fund.

(Unit: million yen)	FY2023	FY2024	YoY change
Operating Revenue	16,498	17,961	+ 1,462 (+ 8.9%)
Operating profit	7,476	7,717	+ 240 (+ 3.2%)
Ordinary profit	8,090	7,778	− 311 (− 3.9%)
Profit attributable to owners of parent	6,519	5,252	− 1,266 (− 19.4%)
ROE	22.7	16.2	−6.5pt

With increase in average AUM, management fees (after deducting commissions) increased by 1,140 million yen to 12.86 billion yen. The Company also has recognized performance fees of 1,897 million yen (2,054 million yen in previous year). The first performance fee of 800 million yen was recorded for Mirai Creation fund.

Non-operating income decreased by 221 million yen (from 719 million yen last year), mainly due to a decline in foreign exchange gains, and a decrease in gains on investments in investment partnerships.

Due to the decrease in the extraordinary gain from the sales of our investment holdings, from 1.33 billion yen last year to 0.178 billion yen this year.

FY2024 Consolidated Balance Sheet

The industry the Company belongs to is significantly influenced by economic and market conditions. Thus, the balance is kept as few years' worth of ordinary expenses level which calculated by "cash and cash equivalent" plus highly liquidity such as "investment securities." Equity ratio is maintained at a high level while aiming for further growth by expanding our seed money investments and new projects.

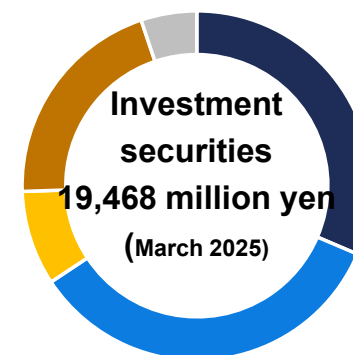
(Unit: million yen)	FY2023 (March 31, 2024)	FY2024 (March 31, 2025)	YoY Change
Current assets	27,130	26,631	(499)
Cash and cash equivalent	22,066	21,385	(681)
Non-current assets	18,981	23,307	+ 4,326
Investment securities	16,289	19,468	+ 3,179
Total assets	46,112	49,939	+ 3,827
Current liabilities	6,547	7,988	+1,441
Non-current liabilities	8,145	8,443	+ 298
Net assets	31,419	33,507	+ 2,087
Total liabilities and net assets	46,112	49,939	+ 3,827
Equity ratio	68.2%	67.1%	(1.1) pt

Of which, includes property, plant and equipment of 3,389 million yen

Increased leased assets to 1,726 million yen (from 57 million yen last year). Leased assets and lease liabilities have been recorded in relation to production facilities for a pilot project with the Ministry of the Environment to create a supply chain for green hydrogen in Tomakomai City, Hokkaido.

Of which, investment securities of 19,468 million yen

Increased by mainly due to seed investments



■ Japanese Equity ■ OneAsia ■ Real Assets ■ Private Equity ■ Others

(Note) High liquidity investment securities are mainly consist of Japanese equity and OneAsia.

FY2024 Consolidated Statements of Cash Flows



We aim to expand our business further by planting the seeds that will be sources of future cash through seed investment to existing investment strategies and active investment activities in new areas.

(Unit: million yen)	FY2023 (April 1, 2023 – March 31, 2024)	FY2024 (April 1, 2024 – March 31, 2025)	YoY change	
Cash flows from operating activities	6,044	5,063	(980)	Mainly due to the following <ul style="list-style-type: none"> • Profit before income taxes 7,935 million yen • Income tax paid 2,506 million yen
Cash flows from investing activities	(3,126)	(2,124)	+1,001	Mainly due to the following <ul style="list-style-type: none"> • Purchase of investment securities 3,847 million yen • Proceeds from sales and redemption of investment securities 2,039 million yen
Cash flow	2,918	2,939	+21	
Cash flows from financing activities	(3,342)	(3,391)	(49)	
Cash and cash equivalents at end of period	22,066	21,385	(681)	

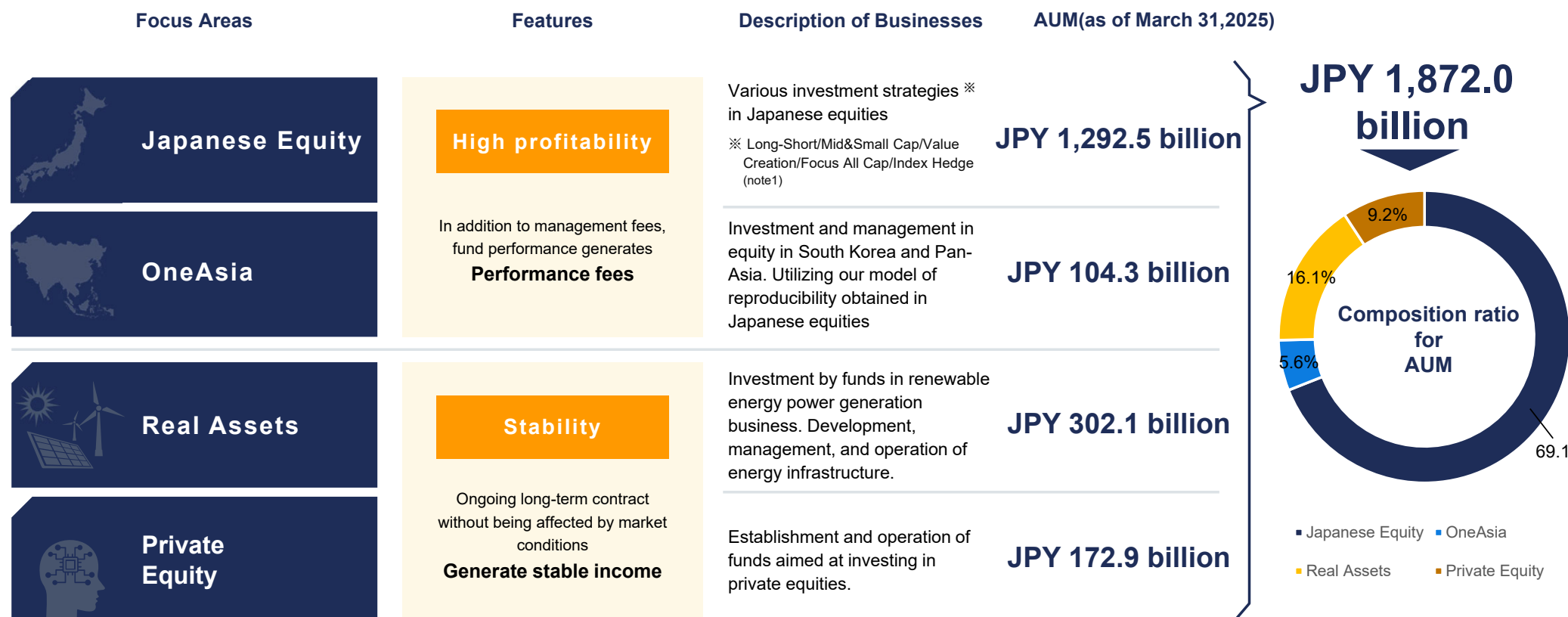
03.

Overview of Four Pillars

Four Pillars of Growth



We have set "Japanese Equities," "OneAsia," "Real Assets," and "Private Equity" as focus areas so called "four pillars". Achieve both high profitability and stability by expanding each of the four pillars based on strengths of thorough individual company research and the uniqueness of selecting investment targets.



(note1)The name of investment strategy has changed to Index Hedge Strategy. This used to be disclosed as Market Neutral investment strategy.

Please be sure to read the appendix attached at the end of this document.

Overview of Japanese Equity Investment Strategy



Established the first long-short Japanese equity investment fund in the UCITS fund market, which is expected to expand primarily in Europe. Although the Nikkei Stock Average has declined by 11.8%, overseas institutional investors' expectations for Japanese equities remain high and we anticipate a cash inflow in the near future.

(Unit: 100 million yen)	AUM		
	March 31, 2024	March 31, 2025	YoY change
Long-Short Strategy	1,026	1,061	+ 34 (+ 3.4%)
Focus All Cap Strategy	7,844	8,040	+ 196 (+ 2.5%)
Mid & Small Cap Strategy	3,047	3,021	-26 (- 0.9%)
Index Hedge Strategy*	134	90	-43 (- 32.2%)
Value Creation Strategy	1,078	711	-366 (- 34.0%)
Total	13,131	12,925	-205 (-1.6%)
Nikkei 225	40,369	35,617	-11.8%

*The name of investment strategy has changed to Index Hedge Strategy. This used to be disclosed as Market Neutral investment strategy.

* UCITS (Undertakings for Collective Investment in Transferable Securities) refers to the European Communities (undertakings for Collective Investment in Transferable Securities) Regulations, 2011 (S.I Number 352 of 2011), as amended (the "UCITS Regulations"), a set of regulations established by the European Commission, which govern the establishment and operation of collective investment schemes.

**First UCITS
fund under
LS investment strategy**

Launched UCITS fund under long-short investment strategy

Began managing for the first time for long-short strategy through UCITS fund, which is the mainstay in Europe. As a gateway to Japanese equities using UCITS fund, we will strengthen marketing activities to institutional investors such as pension in Europe.

As of end of FY2023

**Net Asset value for European funds 20.7 trillion Euro
of which UCITS 13.1 trillion Euro**

(Source: European Fund Asset Management Association FACT BOOK2024)

Decreased due to outflow of funds

Overview of OneAsia Investment Strategy



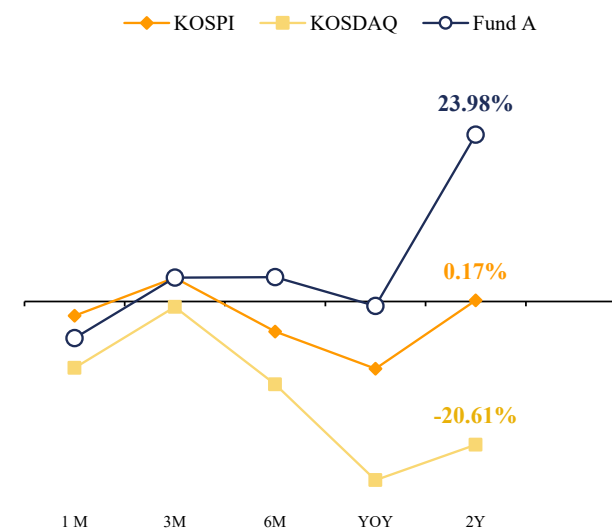
AUM for South Korea decreased by 19.1% due to partial redemption driven by profit-taking from one of our major institutional investors, despite strong performance. Overall AUM decreased by 17.3%.

We will strive to maintain strong performance and aim to further expand our AUM.

	AUM		
	March 31, 2024	March 31, 2025	YoY change
(Unit: 100 million yen)			
South Korea	1,174	950	-224 (-19.1%)
Pan-Asia	87	92	+5 (+6.0%)
Total	1,262	1,043	-218 (-17.3%)
KOSPI Index	2,746	2,481	-9.7%
KOSDAQ Index	905	672	-25.7%
HK Hang Seng Index	16,541	23,119	+39.8%

Decreased due to a partial redemption made by one of the major investors for securing their profit as well as rebalancing its portfolio as result of favorable investment performance

Fund performance for South Korea-domiciled funds* (last 2 years up to March 2025)



※Performance data of the fund ranked second in AUM. The fund with the highest AUM also has the top performance, but it cannot be disclosed due to contractual agreements with clients.

Overview of Real Asset Investment Strategy (1)



Promote investing in renewable power generation businesses, including solar power generation, at 348 locations^{※1} in Japan.
During FY2024 4Q, SPARX began investing in battery storage facilities for the first time. AUM has increased by 5.8%

(Unit: 100 million yen)

	AUM		
	March 31, 2024	March 31, 2025	YoY change
Renewable Energy Power Station Investment	2,801	3,021	+ 220 (+ 7.9%)
Real Estate Investment	54	-	-54 (-100.0%)
Total	2,855	3,021	+166 (+5.8%)



Began investing in battery storage facilities 2 Sapporo battery storage power stations. Total 21.0 billion yen increased.

Please refer to next slide for further detail

Current status and future outlook for the implementation of battery storage for network

- The number of grid connection study and grid connection contract has **tripled** over the past year, and further adoption is anticipated moving forward.
- Furthermore, based on the actual performance in 2023, the projected introduction of battery storage for network in the domestic market by 2030 is estimated to be approximately **14.1 to 23.8GWh**.
- Moreover, the adoption of stationary storage batteries has grown on a global scale. **By 2030**, the global energy storage capacity including storage batteries is expected to **increase sixfold compared to 2023**.

Source: "Current Status and Challenges of Battery Storage for network" issued by METI on May 29, 2024

※ 1 as of March 31, 2025

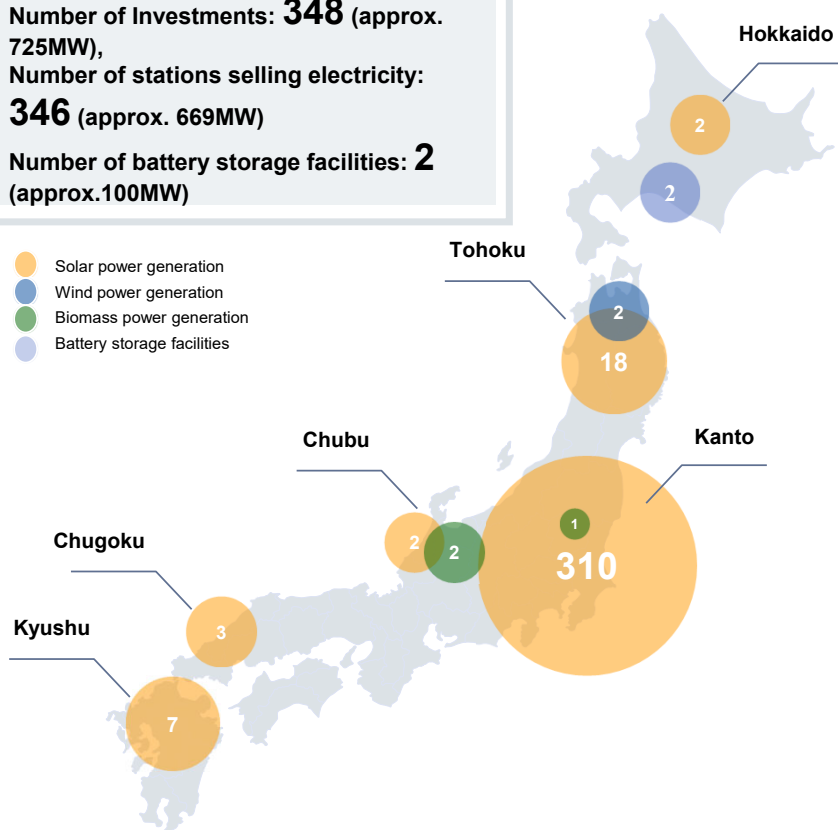
Overview of Real Asset Investment Strategy (2)



Renewable energy power generation facilities

※ 1
Number of Investments: 348 (approx. 725MW),
Number of stations selling electricity: 346 (approx. 669MW)
Number of battery storage facilities: 2 (approx. 100MW)

- Solar power generation
- Wind power generation
- Biomass power generation
- Battery storage facilities



※ 1 as of March 31, 2025

(Note) the above number of investments does not include the number of power generation plants owned by consolidated subsidiaries.

Engage in Battery Storage Facilities Project

We will be involving in a battery storage project in Sapporo, Hokkaido with partnering with Kansai Electric Power Co., Inc. and JA Mitsui Leasing, Ltd. In addition to the investment from SPARX, SGET will provide development, fund raising, and management for the storage facilities, aiming to work in the capacity market, exchange market for wholesale electric power, and supply-demand adjustment markets.



Location	Shin-Kotoni, Kita-ku, Sapporo, Hokkaido
Rated outputs	50MW each (Totaling 100MW)
Rated capacities	175.5MW h each (Totaling 351MW h)
Date for commercial operations	April 2028 (scheduled)
Investors	Kansai Electric Power Co., Inc./JA Mitsui Leasing, Ltd./SPARX Group Co., Ltd.
AUM	21.0 billion yen (10.5 billion yen ×2 locations)

Overview of Private Equity Investment Strategy (1)



Investor distributions progressed for Mirai Creation Fund I. AUM for the Space Frontier Funds grew with the second fund's launch. Japan Monozukuri Mirai Fund completed a second TOB for Shin-Nittan Co., Ltd., after delisting IJTT Co., Ltd. in 2024

(Unit: 100 million yen)

	AUM		
	March 31, 2024	March 31, 2025	YoY change
Mirai Creation Funds	1,161	1,052	-109 (-9.4%)
Space Frontier Funds	92	223	+131 (+142.9%)
Japan Monozukuri Mirai Fund	168	168	- (-%)
Others	222	286	+63 (+28.6%)
Total	1,643	1,729	+86 (+5.2%)

Decreased due to a decrease in investment of the Mirai Creation Fund I & II. The Mirai Creation Fund I is making progress in distributing to investors, and performance fee has recorded during the period. Mirai Creation Fund III is making its progress smoothly. During this 4Q, 3 new investments were made. Next series of the Fund is under discussion

The Space Frontier Fund I became full investment and established & launched the Fund II. Increased due to investment commitment amount for Fund II. During this 4Q, 2 new investments were made.

Started TOB for Shin-Nittan on March 3, 2025 and completed its process on April 14, 2025. Approximately 91% of the voting rights were submitted and TOB was completed.

The full investment of Japan Monozukuri Mirai Fund is coming into sight.

Overview of Private Equity Investment Strategy (2) AUM for this strategy

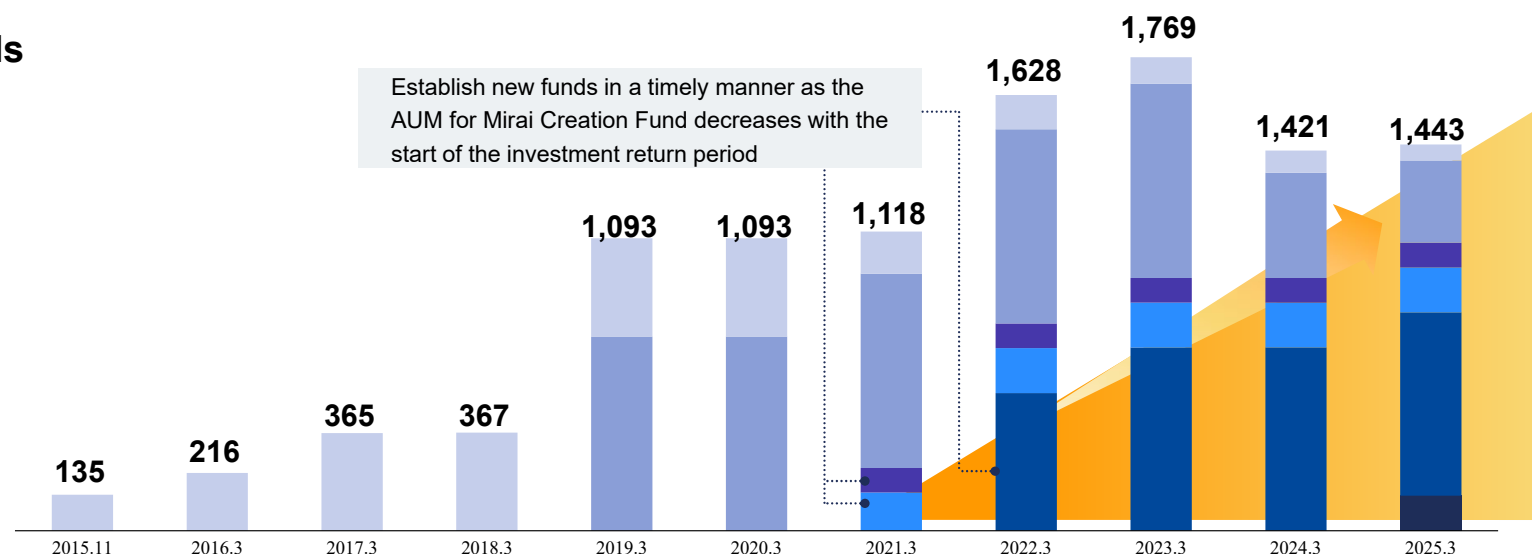


The private equity investment strategy manages multiple funds. Our dual-tracking approach allows us to address the ongoing decline in AUM caused by the exit of portfolio companies from individual funds during the investment return period by establishing new funds, thereby facilitating the growth of our overall AUM.

(Unit:100 million yen)		Investment Period • Return on Investment Period	
Name of Funds	Investment Commitment Amount		
Mirai Creation Fund I	367	Investment period (2015.11~)	Return on investment period
Mirai Creation Fund II	726	Investment period (2018.10~)	Return on investment period
Space Frontier Fund I	92	Investment period (2020.05~)	
Japan Monozukuri Mirai Fund	168	Investment period (2020.12~)	
Mirai Creation Fund III	685	Investment period (2021.11~)	
Space Frontier Fund II	131	Investment period (2024.6~)	

AUM for Private Equity Funds

(Unit:100 million yen)



Note: AUM for PKSHA SPARX Algorithm I limited investment partnership and Japan growth capital investment corporation are not included.
 Note: The investment return period is five years from the beginning of the investment period.

Overview of Private Equity Investment Strategy (3)

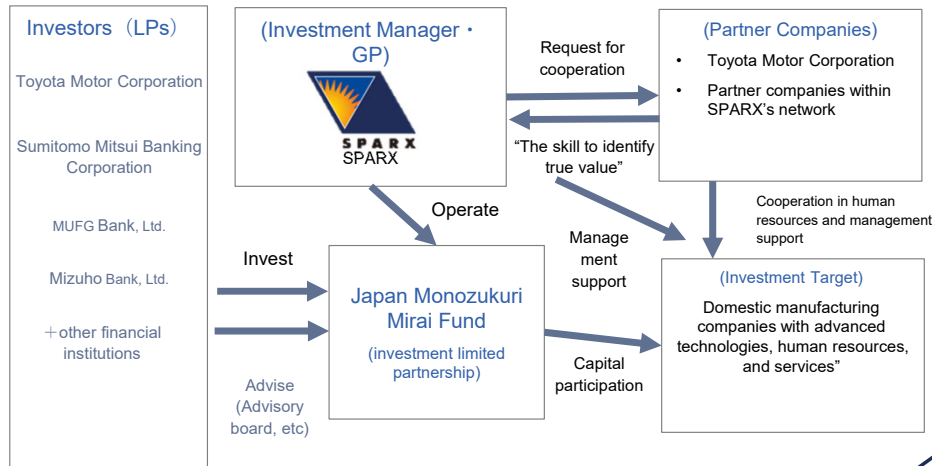
Following IJTT Co., Ltd. in 2024, a TOB was successfully complete for SNT Corporation, a supplier for cast and molded materials. By capitalizing on the advantages of going private, the Company aims to enhance its corporate value through business reforms. We plan to identify new investment opportunities by building on its successful track record of completing TOBs for two publicly listed companies.

Japan Monozukuri Mirai Fund

■ Concept for this fund



■ Scheme for this fund



First TOB (Completed in 2024)



IJTT Co., Inc.

Main Business : Production of castings for transportation equipment

Second TOB (March 2025)



SNT forges various parts that make up vehicles, such as steering components, axles, and drivetrain parts.

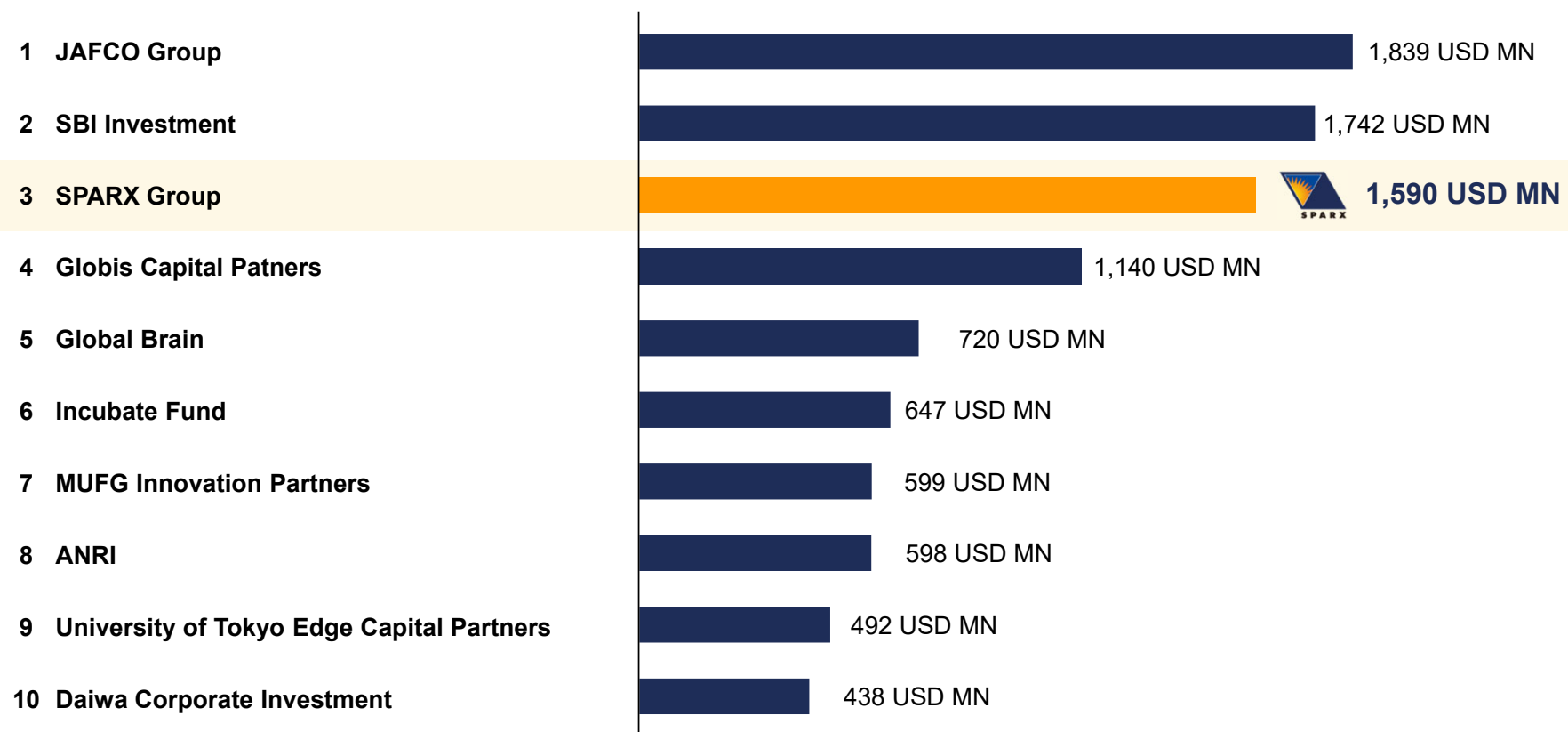
Total Sales	Approximately 21.5 billion yen
Business overview	A forging company with the technology and human resources capable of handling various types of forged products, including irregular shapes and large parts, utilizing manufacturing facilities such as press, hammer, and upsetter.
Number of employees	Approximately 700
Total purchase amount	Approximately 15 billion yen

(as of March-end 2024)

Overview of Private Equity Investment Strategy (4)



■ Ranking for domestic venture capital procurement scale



(Source) Preqin Database and created by SPARX (as of January 27, 2025)

※ Amount of funding for the past 10 years to those venture capital with headquarters in Japan

04.

Efforts towards Further Growth

Current Status for Four Pillars (Japanese Equity / OneAsia)



Despite the progress made on the four pillars, Japanese Equity, OneAsia, Real Asset, Private Equity, achieving the target of AUM of 3 trillion yen by the end of March 2026 appears highly challenging.

Japanese Equity

March 2021
1.03 trillion yen

▶

March 2025
1.29 trillion yen

Current Status and Initiatives

- Focus All Cap and Mid-Small Cap strategies are almost in-line with the target while Long-Short and Value Creation strategies are not.
- **Long-Short Strategy**
71.4 billion yen (March 2021) → 106.1 billion yen (March 2025)
First UCIT fund to launch a long-short Japanese equity strategy
- **Value Creation Strategy**
2.4 billion yen (March 2021) → 71.1 billion yen (March 2025)
Established a domestic investment trust in 2023

Future Plan

- We will strategically pursue attractive investment opportunities to further enhance our engagement with overseas institutional investors - one of SPARX's core strengths – and drive further AUM growth.

OneAsia

March 2021
134.5 billion yen

▶

March 2025
104.3 billion yen

■ PanAsia investment strategy

- Generate investments ideas by bringing Asian investment teams in Tokyo
- Launched our signature fund using approximately 3 billion yen of our seed money in 2023 and this is without leading to specific capital inflows.

■ South Korea investment strategy

- Achieved good performance in the past three years
- AUM growth has not yet reached our targeted levels due to some redemptions driven by portfolio rebalancing.

- Make every effort to build an even higher quality operation system.
- Capitalizing on structural changes across Asian societies and cultivating SPARX's distinctive approach to Asia-focused investing just like our Japanese equity investment strategy.

Current Status for Four Pillars (Real Asset / Private Equity)



Despite the progress made on the four pillars, Japanese Equity, OneAsia, Real Asset, Private Equity, achieving the target of AUM of 3 trillion yen by the end of March 2026 appears highly challenging.

Real Asset

March 2021 **255.3** billion yen ▶ March 2025 **302.1** billion yen

Current Status and Initiatives

- AUM is inline with the target as we have shifted our focus from the development of solar-based renewable energy projects to areas with the potential for higher returns such as renewable energy power plants. Explore new investment themes in anticipation of the conclusion of FIT system
- Acquisition and investment in renewable energy power plants
 - Solar power plants (obtained 316 operating solar power plants)
 - Biomass power plants (1 power plant)
- Engage in battery storage facilities project (AUM increased by 20.9 billion yen)
- A demonstration project is now underway, aimed at establishing a full green hydrogen supply chain – from production and storage to transportation and utilization.

Future Plan

- We will continue to take concrete steps towards the future commercialization of the fund business while we will continue to deepen our knowledge in the energy area.

Private Equity

March 2021 **115.7** billion yen ▶ March 2025 **172.9** billion yen

- Delaying successor fund launches because of heightened geopolitical risks and market shifts, including rising interest rates and inflation.
- **Venture Capital**
 - Launched and started operating Mirai Creation Fund III in 2021 (68.5 billion yen)
 - Launched and started operating Space Frontier Fund II in 2024 (13.1 billion yen)
- **Buyout Fund**
 - Japan Monozukuri Mirai Fund conducted a TOB for IJTT and Shin-Nittan. Achieved TOB for two consecutive deals with listed companies becoming private.

- Establish successor funds, such as Mirai Creation Fund IV and the second Japan Monozukuri Mirai Fund to expand our AUM.

Progress towards AUM



Analyzing the subscriptions and redemptions, its overall AUM has remained largely flat, with cash inflows and outflows coming from good performance being at similar levels. Achieving the target AUM of 3 trillion yen by the end of March 2026 appears highly challenging. Our immediate priority is to surpass the record-high AUM of 2.024 trillion yen as soon as possible.

■ Strategic Goal

■ Status for AUM (subscriptions • redemptions)

- Analyzing the subscriptions and redemptions over the past four years since we established our strategic goals, we have consistently seen new capital inflows of approximately 300 billion yen per annum. Our stable investment performance has led some redemptions driven by profit-taking, and for this reason, cash outflows have been at similar levels to cash inflows.
- We need to increase AUM and achieve our targets by constantly acquiring new investors and compensating for underperforming investment strategies with successful ones. However, these efforts are not yet adequate.

■ Aim to surpass the record-high AUM of 2.024 trillion yen

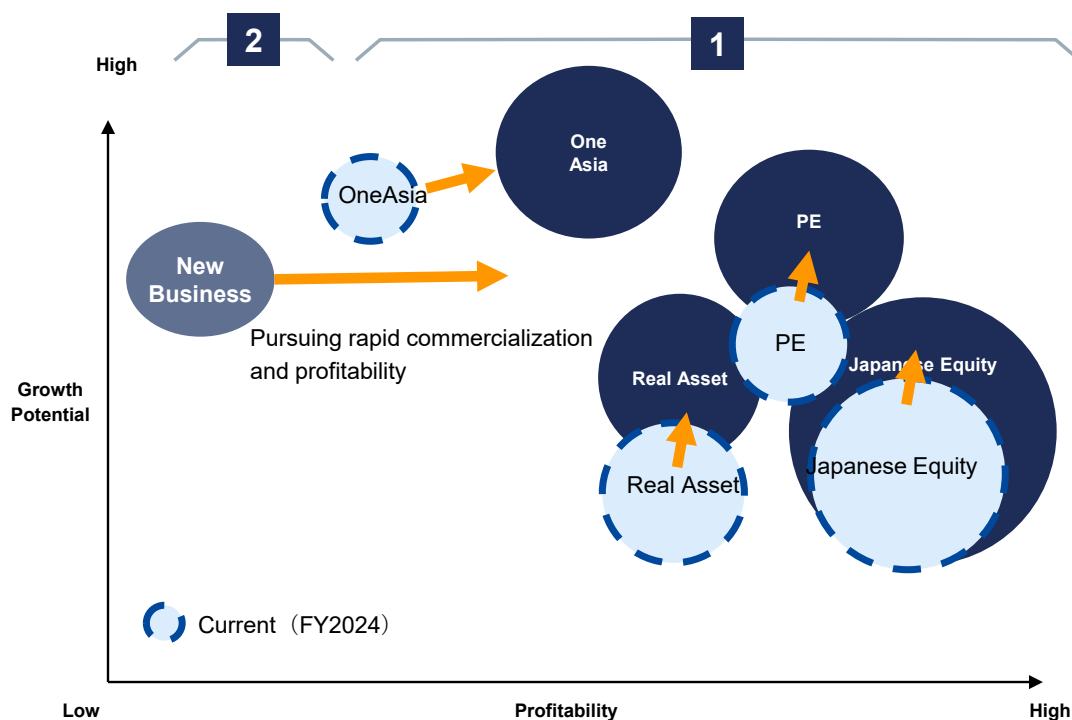
- Given the recent stock market uncertainties and other factors, achieving the target AUM of 3 trillion yen by the end of March 2026 appears highly challenging from an objective standpoint. We will aim to surpass the record-high AUM of 2.024 trillion yen as soon as possible.
- By leveraging SPARX's unique initiatives, we will continue to develop innovative investment strategies that contribute to building a sustainable society. While the timeline for achieving the 3 trillion yen may be extended, we remain committed to reaching this goal.

Plan for medium- to long-term growth



We aim to enhance ROE by effectively allocating resources to expand AUM across four pillars, improving profitability, and develop new high-growth business areas.

About Current Business Portfolio



Aim to make SPARX's business Unique and Strong

1 Expansion of AUM in the four pillars

- Achieving AUM of 3 trillion yen
- Aiming for steady AUM growth and improved profitability, taking into account the business environment and characteristics of our 4 pillars

2 Develop new business areas

- While strengthening our fund business, we have been preparing the ground to plant the seeds of our future growth in areas such as energy.
- In the area of energy, we are moving into concrete businesses such as the production of green hydrogen based on the Ministry of the Environment's demonstration project.
- Leveraging ongoing projects, such as the development of luxury villas in the Niseco area, to develop investment products that capitalize on the value of Hokkaido, where we believe numerous investment opportunities exist.

Initiatives for Growth: Expanding AUM through Four Pillars



We aim to achieve 3 trillion yen in AUM over the mid-to-long term by enhancing profitability in Japanese Equity, OneAsia, Real Assets, and Private Equity.

Japanese Equity

- Strengthen efforts to expand AUM in high-return alternative investment strategies, such as Japanese equity long-short and value creation strategies.
- Focusing on alternative investment strategies, we will strengthen our approach to overseas institutional investors, leveraging our expertise, while aiming to expand and grow AUM through high-quality investment performance.

OneAsia

- We aim to steadily grow funds that invest in rapidly growing companies capturing Asia's significant social changes, establishing them as one of major pillars.
- We are fully committed to building a higher-quality investment management system to maintain strong performance and generate a solid long-term track record.

Real Assets

- Aiming to secure stable earnings by creating funds by seeking new highly profitable investment targets based on the knowledge gained from renewable energy investment.
- We aim to advance the fund development of new businesses, such as green hydrogen and battery storage facilities, and work towards establishing the next pillar of the real asset investment strategy.

Private Equity

- Private equity investment is a highly profitable strategy. At the same time, we aim to steadily execute good investments and further increase profitability by recording performance fees.
- Leveraging the success of completing TOBs for two listed companies, we aim to establish a strong brand in the buyout sector and drive significant growth by forming a successor fund.

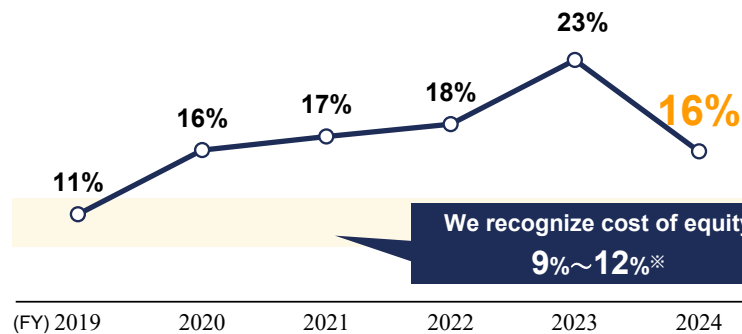
05.

Action to Implement Management that is Conscious of Cost of Capital and Stock Price

Analysis of current status and challenges

ROE remained at a relatively high level of 16%. We will work further increase corporate value while we believe that the most recent ROE results exceeds the cost of equity. PER is below the TSE Prime average. Therefore, we recognize the need to foster expectations for growth potential.

ROE



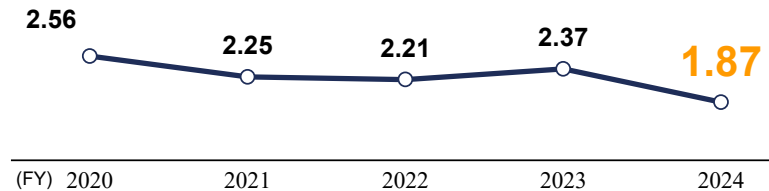
■ ROE has exceeded the cost of equity

We recognize cost of equity
9%~12%※

※ Assumptions for cost of equity calculation (as of March-end 2025)

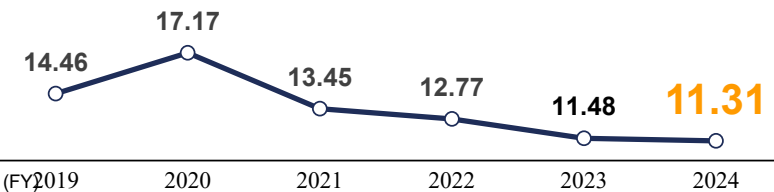
Calculated by CAPM	Risk-Free Rate	Beta (β) Sensitivity	Risk Premium	Cost of Equity		
	Risk-free interest rate (based on 10-year JGB yields)	+	Our inherent risk	×	Expected excess returns on equity investments	=
Calculated based on the earnings yield	1 ÷ PER = Approximately 9%					

PBR



■ PBR remained above 1.0 times

PER

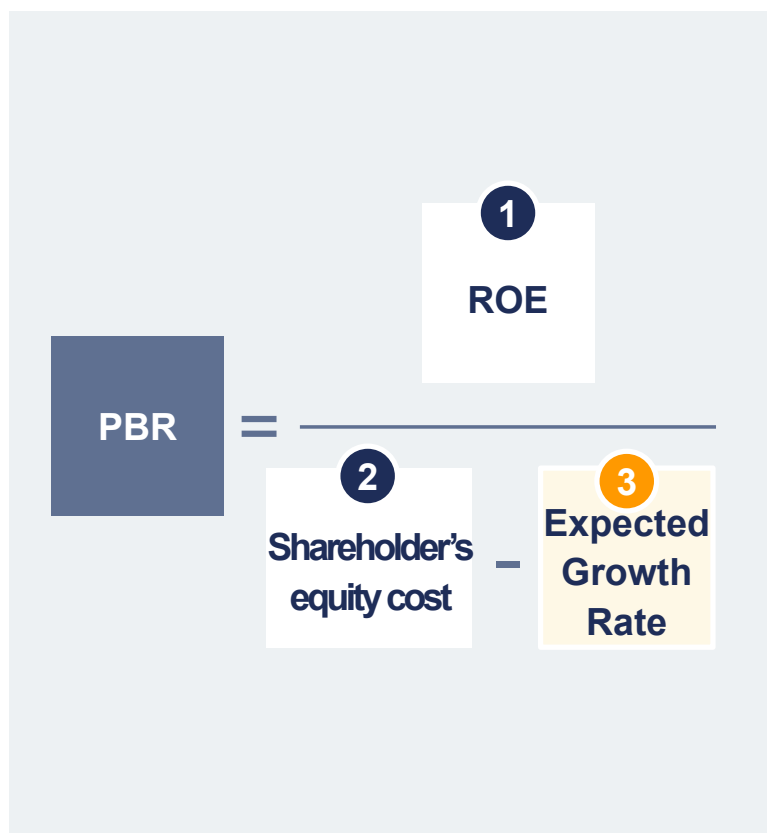


■ It is a challenge that we face, having lower than TSE Prime PER averages (16.2 times, as of the end of March 2025), and we recognize the need to explain and communicate to shareholders about our expectations for growth in an easy-to-understand manner.

Enhancement of corporate value



In order to improve the expected growth rate, new investment strategies will be introduced in the future in response to the demands of the times and changes in the market environment.



1
Further
improvement of
ROE by expanding
existing strategies

- The Company will continue to achieve high-quality investment results given that Japanese Equity Investment Strategy has adequate management capacity in response to increase AUM. We will also differentiate ourselves in order to maintain a relatively high management fee rate. At the same time, we will focus on OneAsia investment strategy and allocate our resources as well, which is a market with much greater growth potential than Japan (P.32).
- The Company is already in well-positioned in the field of real assets and private equity by its AUM size, which are expected to grow rapidly in the future and aims for higher position. (P.32)
- Aim to improve capital efficiency by reviewing the business portfolio by conducting appropriate seed investment in growth areas and reviewing the business portfolio while examining the effects of investments

2
Reduction of cost
of equity

- In addition to the management fee, performance fees can be earned if the fund performs well. (there is only upside because if there are no performance fees there is no negative impact) (P.19)
- Real assets and private equity funds can generate stable earnings because they are contractually non-cancelable. So they are not affected by market conditions. (P.19)
- The Company has been selected as a constituent of 3 ESG indices which are adopted by GPIF and we will strive to disclose non-financial information at a higher-level. . (P.39)
- Build an efficient, effective, sound and transparent governance system that leverages the strengths of independent investment company. (P.38 Reference Information Materiality)

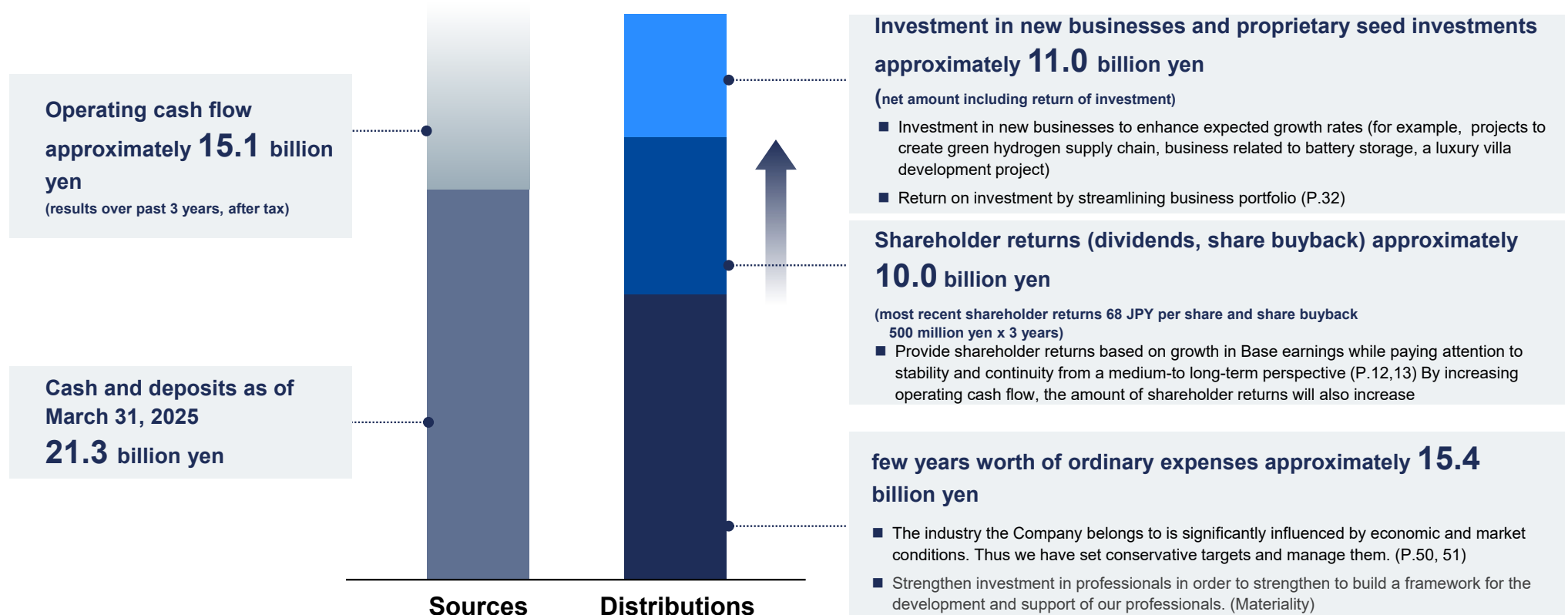
3
Improving expected
growth rate by
introduction new
investment

- As Japan 's first independent investment company, we have a track record of surviving and growing even in a challenging era after the bubble burst. This is due to our DNA that new investment strategies are consistently introduced in response to the demands of the times and changes in the market environment. Leveraging this DNA, we will continue to invest a certain amount of seed capital in the future, which will lead to our fund business (most recently, hydrogen, battery storage, etc.) (P.32).
- In order to realize our purpose and vision, we will build a framework for recruiting diverse human resources, developing and support of our professionals. (P.38 Reference Information Materiality)

Reference Capital Allocation (FY2025~FY2027)



Our business results are significantly affected by economic conditions and the market environment, we do not disclose future earnings forecasts. We recognize that the level of cash and deposits required for ongoing business is currently being secured. In order to achieve further growth, the Company plans to promote growth investments while using the amount of operating cash flow as one criterion. In addition, by increasing operating cash flow, we will also increase distributions such as shareholder returns.



Our Initiatives for Sustainability

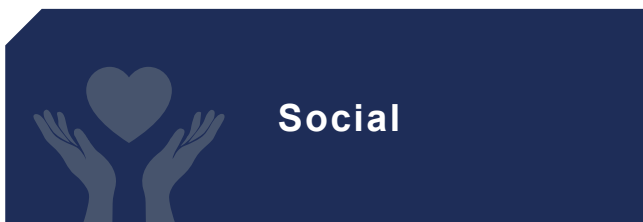


We aim to realize a sustainable society by contributing to the resolution of environmental and social issues through investment activities



Environment

- Investing, developing and managing operation of renewable energy power plants and battery storage facilities
- Investing in an area of carbon neutral
- Announcement of commitment to TCFD recommendations, etc.



Social

- Investing in human capital (recruiting・development)
- Implementing working style reforms and keep employees health
- Social return through activities such as Energy Summit, etc.
- Establishing Group Basic Human Rights Policy



Governance

- A company with an Audit and Supervisory Committee
- Chairman is an outside director (Board of Directors, Audit and Supervisory Committee, Nomination and compensation committee, etc.)
- Thorough compliance
- Strengthen BCP policies
- Customer-oriented business operations, etc.

Reference Information

- Basic Sustainability Policy <https://www.sparxgroup.com/sustainability/policy.html>
- Materiality <https://www.sparxgroup.com/sustainability/materiality.html>
- Commitment to TCFD Recommendations (March 31, 2024) <https://www.sparxgroup.com/sustainability/tcf.html>



(Reference) External Recognition toward Our Initiatives for Sustainability



In recognition of our sustainability efforts, SAPRX has been selected as a constituent of three ESG indices which are adopted by the largest institutional investor in the world, GPIF (Japanese Government Pension Investment Fund).

Three ESG Indices

	FTSE Blossom Japan Index	FTSE Blossom Japan Sector Relative Index	S&P/JPX Carbon Efficient Index
Provider	FTSE Russell		S&P and Japan Exchange Group, Inc.
Summary	An index composed of Japanese companies with strong Environmental, Social and Governance (ESG) ratings based on their own scores. Selected for great ESG initiatives while minimizing industry bias.	An index composed of Japanese companies with strong Environmental, Social, and Governance (ESG) ratings based on their own scores. Selected for great ESG initiatives while minimizing sector bias.	Selection from among the companies comprising the TSE Stock Price Index (TOPIX) based on the status of disclosing environmental information and the level of carbon-efficiency.
Number of issues	358 companies (As of December 31, 2024)	670 companies (As of December 31, 2024)	Approx. 1700 constituent stocks
Reference	https://www.lseg.com/en/ftse-russell/indices/blossom-japan		

Policy for Dialogue with Shareholders and Investors



With honest and the sprit of fair disclosure in mind, we will build a system centered on the president and the person in charge of IR and develop IR activities that contribute to the enhancement of corporate value.

Information Disclosure Enhancement

- Simultaneous disclosure of documents both in Japanese and English
- Further enhance IR information and IR websites, including expanded disclosures
- Provide additional information necessary for investors, such as the background and explanation of any significant fluctuations on our four pillars

Holding Investor Interviews

- A video featuring the President & CEO explaining quarterly financial results and the status of the Company's four pillars is release.
- Holding interviews based on requests from institutional investors
- Participating in an investment information platform that is easy for individual investors to see

Internal Feedback for IR Activities

- Through the feedback process to Board of Directors, and utilize them for future disclosure and interviews, and so forth.

Status of Dialogue with Shareholders and Investors



We actively engage in IR activities to promote constructive dialogue with our shareholders and institutional investors in order to achieve sustainable growth and increase our corporate value.

Main respondents to dialogue with shareholders and institutional investors

President and Representative Director, Group CFO, IR in-charge, etc.

Summary of investors who have engaged in dialogue

Domestic and overseas institutional investors

Major themes/topics of dialogue and interests of shareholders

- Regarding inquiries from overseas investors amid the strong Japanese stock market
- About our competitors
- Regarding the direction of the four pillars of our group and our strategy for achieving the AUM 3 trillion yen
- Financial and capital policies such as growth investments
- Our stock price trends, etc.

Implementation status of feedback to management and the Board of Directors from the opinions and concerns of shareholders identifies in the dialogue

In addition to monthly reports on IR to the Board of Directors, they held meetings with group CFO summarizing the views and concerns of shareholders/investors obtained through IR activities during fiscal year 2024 and provided feedback.

04.

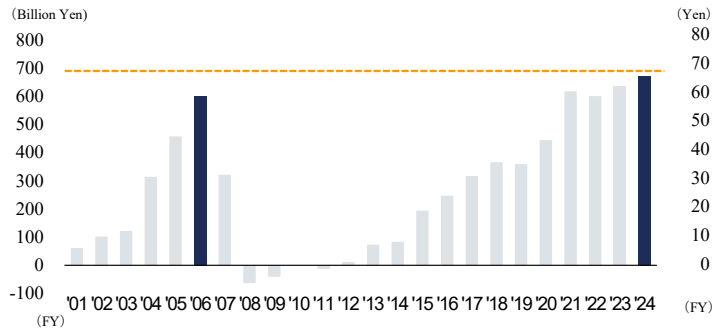
Appendix

Status of Major Indicators

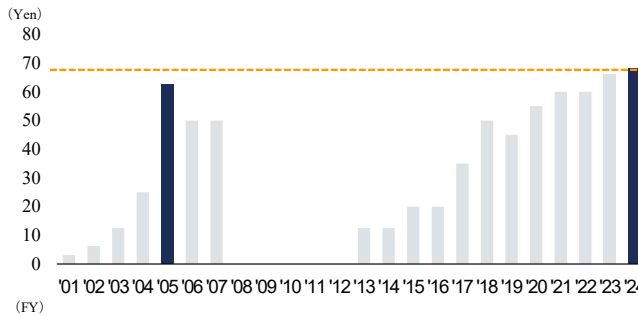
Base earnings and dividends achieved record highs and remained firm. AUM at the end of the fiscal year is also at a record high level and is expected to achieve it in the short term. On the other hand, we aim to raise operating profit to a record high level in the medium term (about 5 years) and market capitalization in the long term (5 to 10 years).

■ Key indicators that have reached record highs (or expected to achieve in near future)

Base Earnings

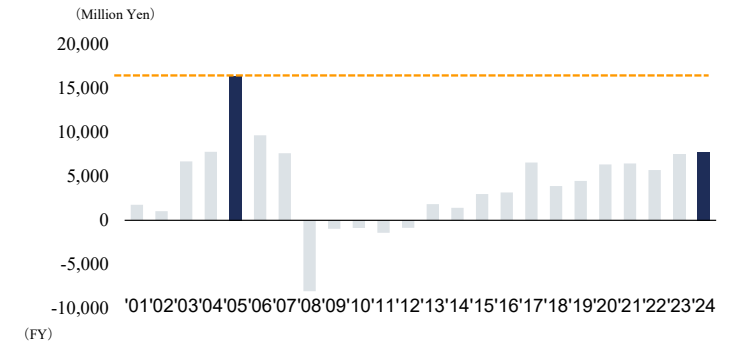


Dividend

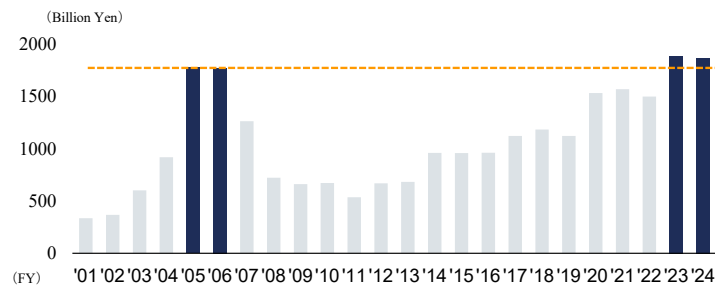


■ Key indicators for achieving over the medium to long term

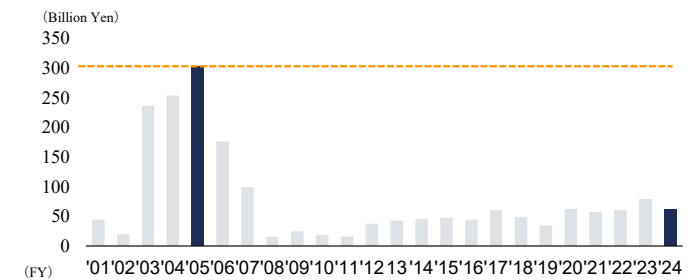
Operating Profit



AUM



Market Capitalization



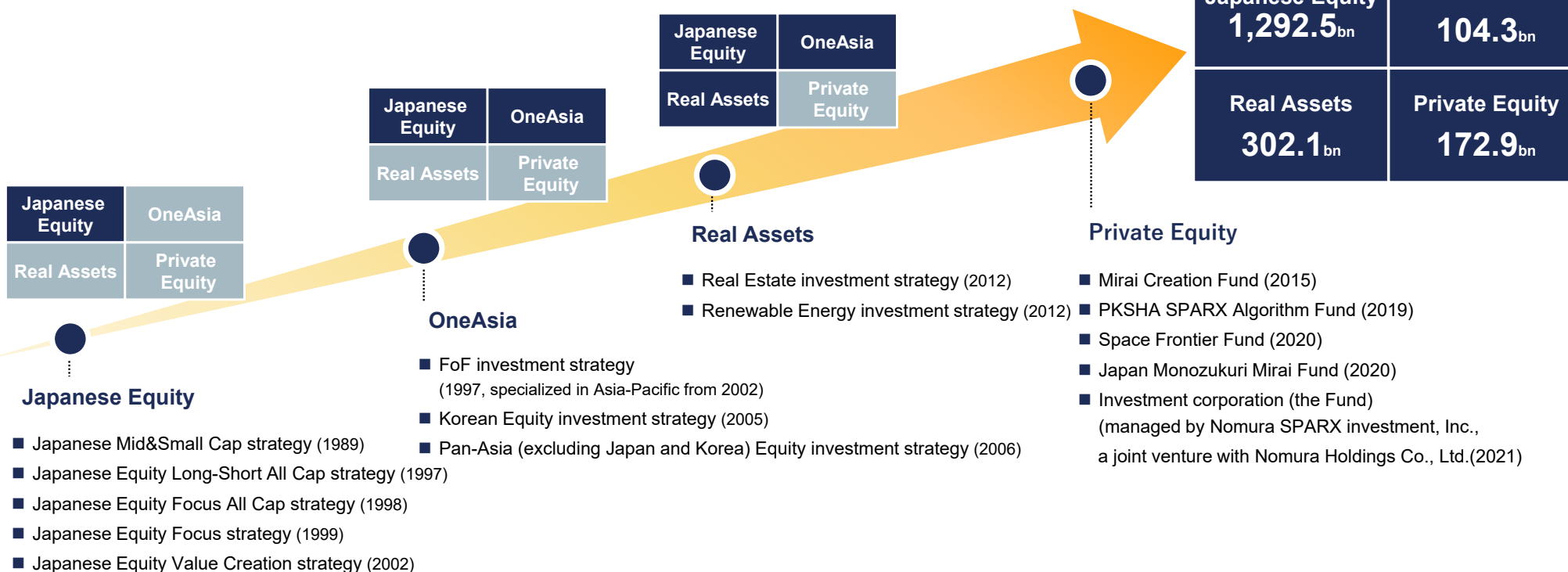
※ Figures shown above for AUM and market capitalization are as of the end of each fiscal year (March-end)

Reference Hybrid Business Model



A hybrid model that combines our traditional strategy of investing in highly profitable listed stocks with the stable strategy of financing Real Assets/Private Equity

AUM as of March-end 2025



Market swings have a significant impact

Diversified strategies lead to increased stability

What is the Buffet Club?

Through studying and discussing the investment philosophies of noted investor Warren Buffett and other capitalists, SPARX employees learn and share the value of wanting to make clients wealthier, healthier, and happier as a part of “the most trusted and respected investment company in the world.”

We have regularly held these study sessions since our founding as a way to convey SPARX's investment philosophy to the next generation

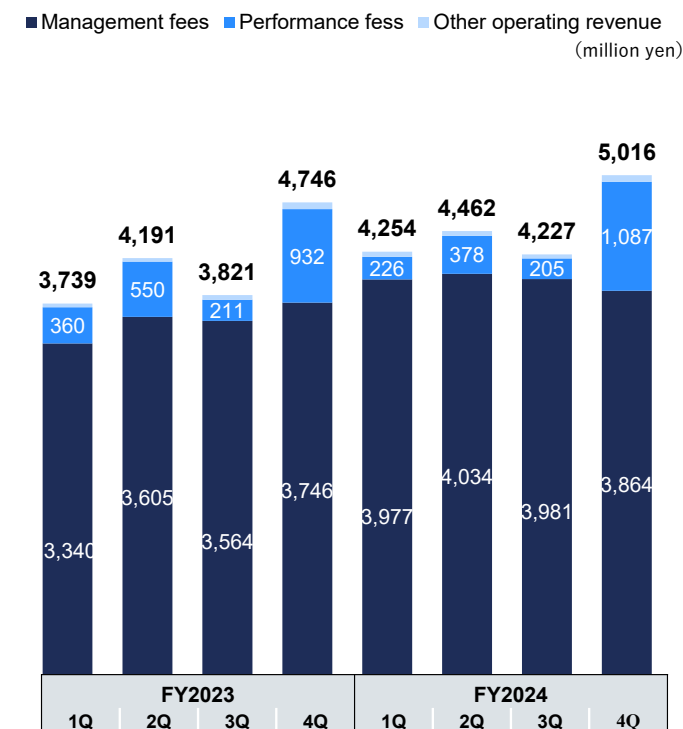


Consolidated Earnings Summary (based on management indicators)

Base Earnings have increased by 5.9% to 6,722 million yen due to increase of management fees after deducting commissions led by the growth of average AUM. Performance fees decreased by 7.6% while operating profit increased by 3.2% to 7,717 million yen. Base earnings, which is one of the important management indicators, has maintained its historical high.

		FY2023	FY2024	
		Full year	Full year	YoY change
Average AUM	(Billions of yen)	1,674.3	1,912.2	+14.2%
Management fee rate (After deducting commissions)	(%)	0.70%	0.67%	(−0.03)
Management fees (After deducting commissions)	(Millions of yen)	11,727	12,867	+9.7%
- Ordinary expenses	(Millions of yen)	5,378	6,144	+14.3%
Base earnings	(Millions of yen)	6,348	6,722	+5.9%
Performance fees	(Millions of yen)	2,054	1,897	(−7.6%)
Percentage of AUM eligible to earn performance fees	(%)	35.3%	35.1%	(−0.2)
Other operating revenue	(Millions of yen)	186	205	+10.2%
- Bonuses (including ESOP Expense)	(Millions of yen)	1,097	1,068	(−2.6%)
Operating profit	(Millions of yen)	7,476	7,717	+3.2%
Profit attributable to owners of parent	(Millions of yen)	6,519	5,252	(−19.4%)
Return on equity	(%)	22.7%	16.2%	(-6.5)

Breakdown of Operating Revenue (fiscal year)



(Note 1) Management fees include administrative fees for the power stations related to our Japanese Renewable Energy Investment Strategy. This note applies throughout this presentation.

(Note 2) Performance fees include one-time fees (acquisition fees) received as compensation for formulating power station plans related to our Japanese Renewable Energy Investment Strategy. This note applies throughout this presentation.

(Note 3) Percentage of AUM eligible to earn performance fees show the ratio of AUM with performance fee to the total AUM at the end of the specified period.

FY2024 Consolidated Financial Highlights (fiscal year)

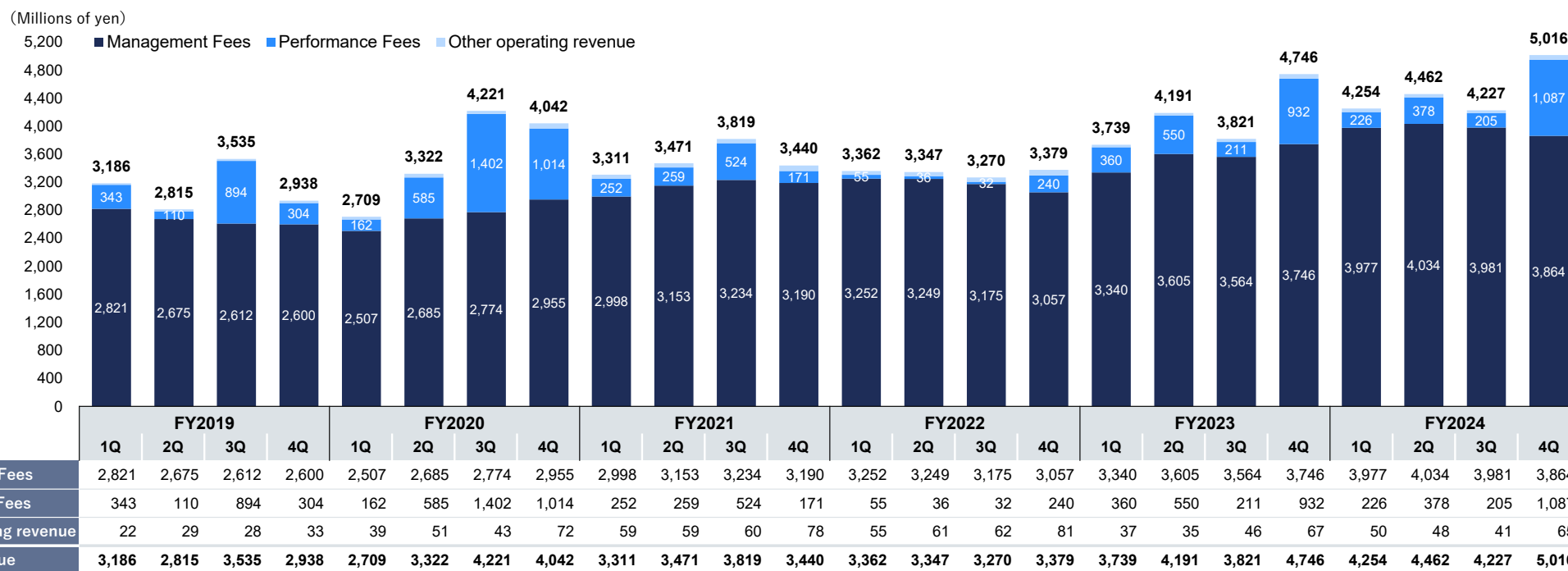


(millions of yen)	FY2023				FY2024				YoY change
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Operating Revenue	3,739	4,191	3,821	4,746	4,254	4,462	4,227	5,016	+ 270 (+ 5.7%)
Operating profit	1,643	1,887	1,528	2,416	1,746	1,914	1,666	2,390	-26 (-1.1%)
Ordinary profit	1,782	1,956	1,460	2,891	1,807	1,869	1,796	2,305	-586 (-20.3%)
Profit attributable to owners of parent	2,019	1,313	1,193	1,993	1,120	1,163	1,037	1,930	-62 (-3.2%)
ROE (annualized)	30.3	24.4	21.8	22.7	14.4	14.5	13.8	16.2	-6.5pt

Quarterly Trends in Operating Revenue



Management fees increased due to an increase of average AUM as well as performance fees increased due to favorable investment performance.

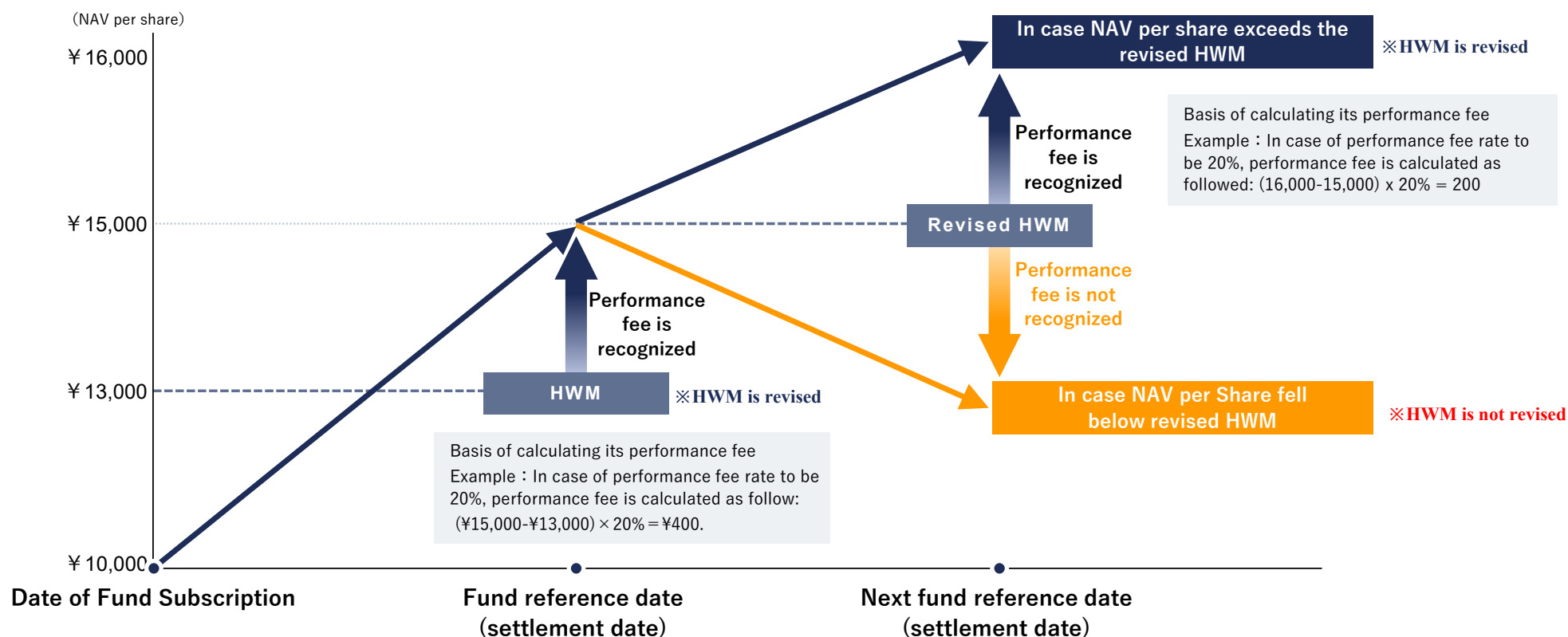


(Reference)																								
Average AUM (Billions of yen) (3months average)	11,801	11,536	12,290	11,734	12,157	12,783	13,884	14,929	15,306	15,825	16,361	15,381	15,065	15,298	15,187	14,955	15,912	16,613	16,406	18,042	19,295	19,173	19,066	19,056
Management fee rate (3months average) (After deducting commissions)	0.79%	0.76%	0.70%	0.74%	0.70%	0.72%	0.68%	0.67%	0.68%	0.69%	0.68%	0.72%	0.76%	0.74%	0.72%	0.71%	0.72%	0.71%	0.70%	0.69%	0.67%	0.68%	0.68%	0.67%
Percentage of AUM eligible to earn performance fees	31.0%	31.0%	29.9%	33.5%	33.5%	34.1%	31.1%	32.5%	33.2%	32.4%	32.1%	36.7%	39.2%	38.7%	38.5%	37.9%	38.7%	38.5%	39.1%	35.3%	33.9%	34.8%	33.5%	35.1%
NIKKEI stock average (Record date)	21,275	21,755	23,656	18,917	22,288	23,185	27,444	29,178	28,791	29,452	28,791	27,821	26,393	25,937	26,094	28,041	33,189	31,857	33,464	40,369	39,583	37,919	39,894	35,617

Structure of Performance Fees (Related to Equity Investment Fund)



Performance Fees are recognized for NAV per share exceeding HWM as of record date for fund



(Note 1) The structure described above is only informational purpose on performance fee structure. It is not intended to explain exactly how the performance fee is calculated based on fund's NAV.
(Note 2) Above uses performance fee rate of 20% for informational purpose only. In addition, "HWM" an abbreviation of High-Water Mark.
(Note 3) In case performance fee recognized on record date for fund, "HWM" is revised.

Breakdown of Operating and General Administrative Expenses

- Commission fee expenses increased due to an increase in AUM for publicly offered investment trusts.
- Ordinary expenses has increased due to increase in personnel expenses and so forth.

	FY2023	FY2024	
	Full Year	Full Year	YoY change
(Units: Millions of yen)			
Commissions paid	2,546	3,003	+18.0%
Personnel exp.	3,368	3,498	+3.9%
Travel exp.	253	282	+11.3%
Property rent	258	323	+24.9%
Entrusted business expenses	1,110	1,225	+10.3%
Depreciation on fixed assets	218	237	+8.9%
Advertising exp.	199	163	(18.2)%
Research exp.	397	443	+11.6%
Other expenses	667	1,065	+59.5%
Total: Operating and general administrative expenses	9,022	10,244	+13.5%
Ordinary expenses	5,378	6,144	+14.2%

(Note1) The figures above, excluding "YoY change" are truncated. "YoY change" is rounded to the nearest tenth of a percent.

(Note2) The "Personnel expenses" data includes payments for legal welfare, bonus and temporary staff, etc. other than salary.

(Note3) The "Ordinary expenses" is calculated by deducting (1) Commissions paid, (2) Bonuses (including allowance for bonuses, legal welfare expenses related to bonuses, and ESOP expense) and (3) Severances package for key members, from total operating and general administrative expenses; hereinafter the same applies in this document.

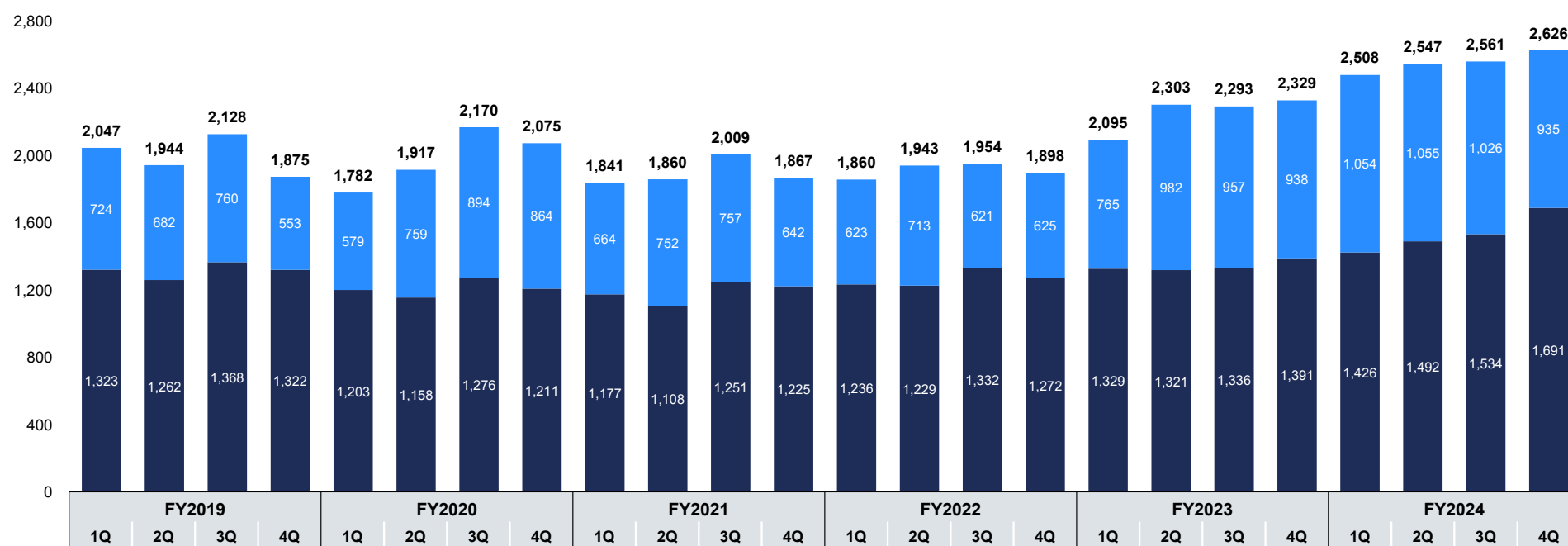
Quarterly Operating and General Administrative Expenses



Ordinary expenses increased mainly due to higher personnel and travel related expenses aimed at future growth. Cost-control measures will continue to be implemented.

(Units: million yen)

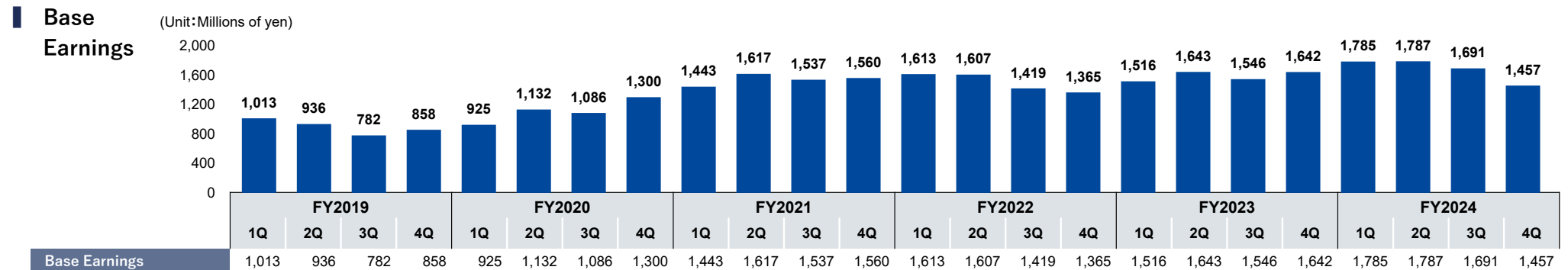
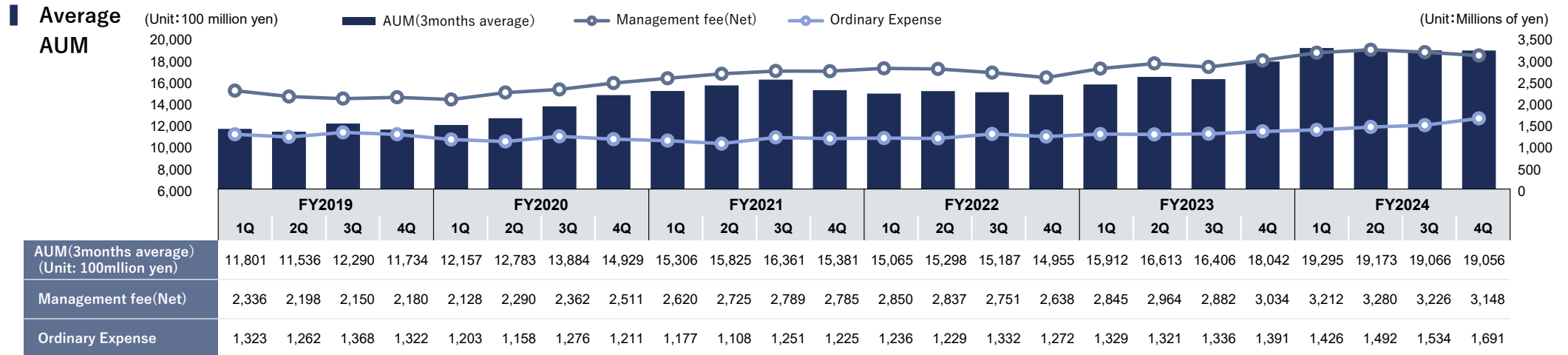
■ Ordinary expenses ■ Commissions paid & Bonuses



	FY2019				FY2020				FY2021				FY2022				FY2023				FY2024			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Ordinary expenses	1,323	1,262	1,368	1,322	1,203	1,158	1,276	1,211	1,177	1,108	1,251	1,225	1,236	1,229	1,332	1,272	1,329	1,321	1,336	1,391	1,426	1,492	1,534	1,691
Commissions paid & Bonuses etc.	724	682	760	553	579	759	894	864	664	752	757	642	623	713	621	625	765	982	957	938	1,081	1,055	1,026	935
Operating and general administrative expenses	2,047	1,944	2,128	1,875	1,782	1,917	2,170	2,075	1,841	1,860	2,009	1,867	1,860	1,943	1,954	1,898	2,095	2,303	2,293	2,329	2,508	2,547	2,561	2,626

Quarterly Base Earnings

Base earnings has decreased compared to the same period of the previous fiscal year due to an increase in ordinary expense, despite the fact that management fees have increased.

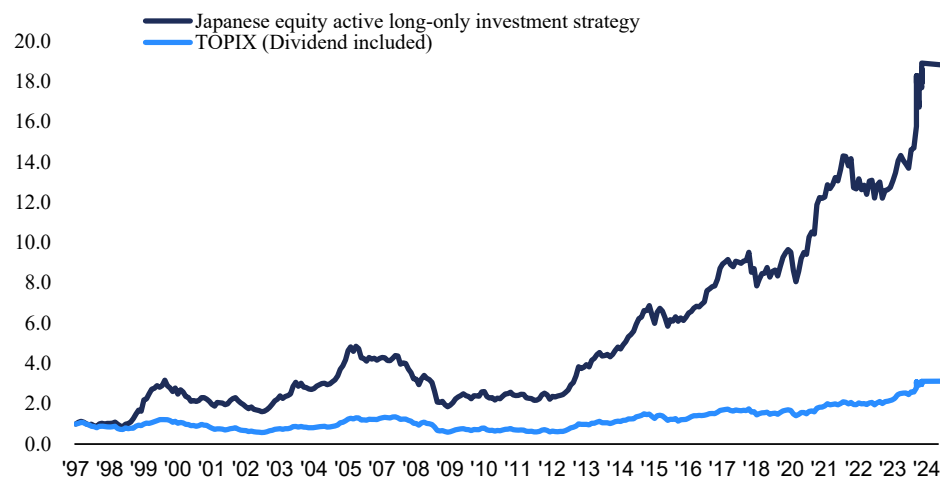


(Note) As preliminary figures, the 「Management fee (Net)」 is calculated by multiplying the management fee rate (after the deduction of commission paid) and the average AUM for the period.

Primary Investment Strategies: Composite Returns Since Valuation Began ①



Japanese Equity Active Long-Only investment strategy



(Annualized Return)

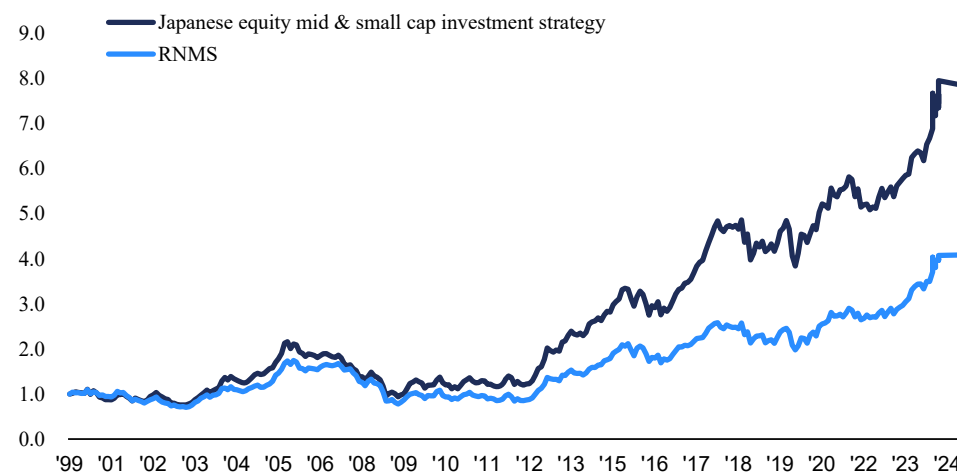
Japanese equity active long-only investment strategy	10.80%	Reference Index	TOPIX (Dividend included)
Reference Index	4.03%	Measurement Period	1997/5 ~2025/3
Excess Return	6.77%	Volatility of Composite Return (Annualized)	19.39%

※Performance is shown gross of fees.
※The base currency is the Japanese Yen.

Source: SPARX Asset Management Co., Ltd. (as of March 31, 2025)

※ Please be sure to read the additional materials appended to the end of this presentation.

Japanese Equity Mid & Small Cap investment strategy



(Annualized Return)

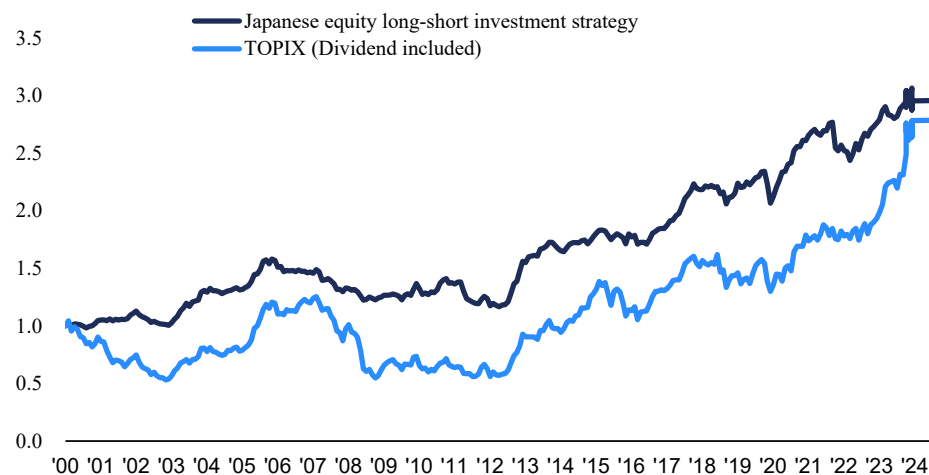
Japanese equity mid & small cap investment strategy	8.36%	Reference Index	Russell/Nomura Mid-Small Cap Index
Reference Index	5.71%	Measurement Period	2000/1 ~2025/3
Excess Return	2.65%	Volatility of Composite Return (Annualized)	16.90%

※Performance is shown gross of fees.
※The base currency is the Japanese Yen.

Primary Investment Strategies: Composite Returns Since Valuation Began ②



Japanese Equity Long-Short investment strategy



(Annualized Return)

Japanese equity long-short investment strategy	4.47%	Reference Index	TOPIX (Dividend included)
Reference Index	4.06%	Measurement Period	2000/6~2025/3
Excess Return	0.40%	Volatility of Composite Return (Annualized)	7.41%

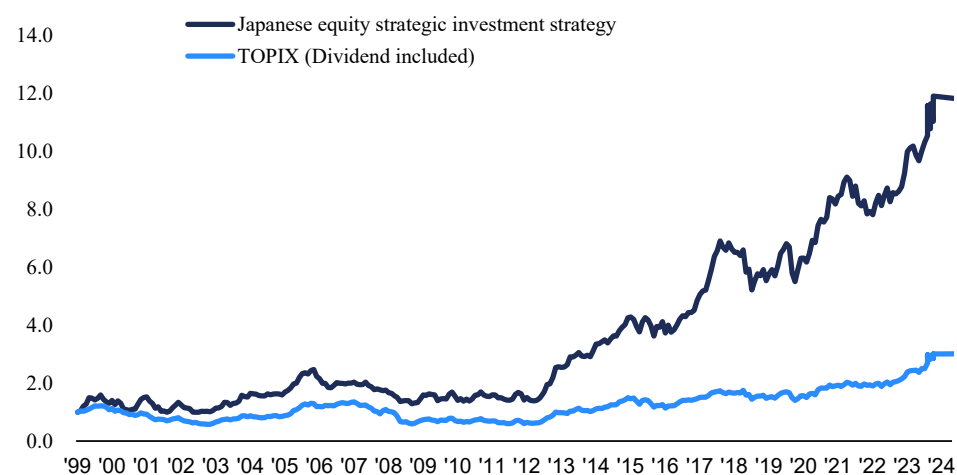
※Performance is shown gross of fees.

※The base currency is the Japanese Yen.

Source: SPARX Asset Management Co., Ltd. (as of March 31, 2025)

※ Please be sure to read the additional materials appended to the end of this presentation.

Japanese Equity Strategic investment strategy



(Annualized Return)

Japanese equity strategic investment strategy	9.85%	Reference Index	TOPIX (Dividend included)
Reference Index	4.23%	Measurement Period	1999/7~2025/3
Excess Return	5.61%	Volatility of Composite Return (Annualized)	18.94%

※Performance is shown gross of fees.

※The base currency is the Japanese Yen.

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■ Notes on Investment Trusts

- The following statements are presented in compliance with Article 37 of the Financial Instruments and Exchange Act. Note that their content may differ from the costs or risks that apply to the individual investment trusts that clients actually purchase. The costs and fees associated with the funds differ according to the marketing companies and the individual investment trust, so these statements express the maximum amounts for all fees that SPARX Asset Management collects for the investment trusts it manages. In the event that a party wishes to purchase a specific investment trust, we ask that the party makes his/her ultimate investment decision at his/her own discretion after reviewing the investment trust's prospectus, which is available immediately upon request.

■ About Risks Related to Investment Trusts

- Investment trusts invest mainly in stocks, public bonds, and real estate investment securities of fluctuating value (assets in foreign currencies also include exchange risks), so their net asset values (NAV) will fluctuate. Therefore, the investment trusts do not guarantee returns on invested capital, and they may incur losses due to declines in NAVs, primarily attributable to transaction price and currency fluctuations in relevant markets, resulting in balances dropping below originally invested amounts. These management-caused losses wholly belong to all beneficiaries.
- Specialized funds differ from diversified general investment trusts in that they manage a narrower scope of stocks. Thus, they are much more likely to experience NAV fluctuations, regardless of market trends.
- Long-short strategy funds operate from a short position, meaning that when shorted stocks see share price growth, fund NAVs will fall. Moreover, situations in which both long and short positions incur losses significantly raise the possibility of loss to investors, compared to that for normal funds.
- These risks include only a portion of the risks related to investment trusts, and the details and nature of the risks differ according to the type of assets targeted, investment restrictions, transaction exchange, and countries targeted for each investment trust.

■ About Risks related to Investment Trusts (Publicly Offered Investment Trusts)

The maximum expenses (fees) for SPARX's investment trusts (publicly offered investment trusts) are as follows:

■ Direct costs	
Fees at the time of purchase	Up to 3.3% (tax included)
Liquidation fees	None
Investment trust asset reserves	Up to 0.5%

■ Indirect costs during investment in investment trusts

Management fee	Up to 2.057% (tax included)
Performance fee※	Some investment trusts may require performance fees

※ The amount of performance fees varies per the NAV level, so it is not possible to indicate a maximum amount in advance.

- Other costs and fees: Auditing costs, sales commissions generated by composite marketable securities (including funds) transactions, which include costs for creating prospectuses or investment reports, costs required for futures or options transactions, and custodial costs for assets in foreign currencies. When composite marketable securities are funds, they may charge for other expenses, including fiduciary trust company and custodial firm fees. These fees vary per management conditions, so it is not possible to indicate their maximum amounts in advance.
- The total cost of fees differs according to the period of ownership, so these fees cannot be shown. They also differ according to investment trust, so contact your distributor for more details.

[Asset Management Company]

SPARX Asset Management Co., Ltd.

Financial Services Provider Registration Number: Director of Kanto Local Finance Bureau, No. 346

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