

Translation

Notice: This document is an excerpt translation of the Japanese original and is only for reference purposes. In the event of any discrepancy between this translated document and the Japanese original, the latter shall prevail.

Summary of Consolidated Financial Results for the Year Ended March 31, 2025 (Based on Japanese GAAP)

April 28, 2025

Company name: OKASAN SECURITIES GROUP INC.
Stock exchange listing: Tokyo, Nagoya
Stock code: 8609
URL: <https://www.okasan.jp/>
Representative: SHINSHIBA Hiroyuki, President
Inquiries: OTANI Hideki, Senior General Manager, Treasury Planning Dept.
Phone: +81-3-3272-2222
Scheduled date of ordinary general meeting of shareholders: June 27, 2025
Scheduled date to file Securities Report: June 24, 2025
Scheduled date to commence dividend payments: June 6, 2025
Preparation of supplementary material on financial results: Yes
Holding of financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes)

	Operating revenue		Net operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	81,936	(3.0)	79,849	(3.3)	12,838	(20.3)	15,577	(13.8)	11,652	(11.5)
March 31, 2024	84,509	27.0	82,553	27.2	16,111	—	18,061	—	13,167	—

(Note) Comprehensive income: Year ended March 31, 2025: ¥8,532 million [(75.4)%]

Year ended March 31, 2024: ¥34,622 million [—%]

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/Operating revenue
Year ended	Yen	Yen	%	%	%
March 31, 2025	57.62	57.45	5.7	1.2	15.7
March 31, 2024	64.29	64.08	7.1	1.7	19.1

(Reference) Share of profit or loss of entities accounted for using equity method: Year ended March 31, 2025: ¥679 million

Year ended March 31, 2024: ¥374 million

(Note) The year-on-year changes in “ordinary profit,” “profit attributable to owners of parent,” and “comprehensive income” for the year ended March 31, 2024 are shown as “—” because the year-on-year changes exceed 1,000%.

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2025	1,379,738	208,232	15.1	1,031.99
As of March 31, 2024	1,207,779	214,156	16.5	978.65

(Reference) Equity: As of March 31, 2025: ¥208,002 million

As of March 31, 2024: ¥198,899 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2025	(20,688)	6,180	(18,502)	44,745
March 31, 2024	(4,761)	2,393	(4,414)	77,771

2. Cash dividends

	Annual dividends per share					Total cash dividends	Dividend payout ratio (Consolidated)	Ratio of dividendsto net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
Year ended	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
March 31, 2024	—	0.00	—	30.00	30.00	6,097	46.7	3.3
March 31, 2025	—	0.00	—	30.00	30.00	6,046	52.1	3.0
Year ending March 31, 2026 (Forecast)	—	—	—	—	—		—	

(Note) The dividend forecast for the fiscal year ending March 31, 2026 is still undecided.

3. Consolidated financial results forecasts for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

The Group operates principally in the financial instruments business, and its financial results are likely to be affected by market fluctuations. Because of the nature of its business and the consequential difficulty in predicting its future performance, the Group does not disclose forecasts of financial results.

4. Notes

(1) Significant changes in the scope of consolidation during the period: None

(2) Changes in accounting policies, changes in accounting estimates, and restatement

Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

Changes in accounting policies due to other reasons: None

Changes in accounting estimates: None

Restatement: None

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	231,217,073 shares	As of March 31, 2024	231,217,073 shares
----------------------	--------------------	----------------------	--------------------

Number of treasury shares at the end of the period

As of March 31, 2025	29,661,406 shares	As of March 31, 2024	27,978,115 shares
----------------------	-------------------	----------------------	-------------------

Average number of shares outstanding during the period

Year ended March 31, 2025	202,242,576 shares	Year ended March 31, 2024	204,796,172 shares
---------------------------	--------------------	---------------------------	--------------------

(Reference) Summary of non-consolidated financial results

Non-consolidated financial results for the year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Non-consolidated operating results (Percentages indicate year-on-year changes)

Year ended	Operating revenue		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	14,036	238.8	9,269	—	10,535	—	10,125	—
March 31, 2024	4,143	(84.6)	(150)	—	739	(96.8)	332	(98.6)

Year ended	Earnings per share	Diluted earnings per share
	Yen	Yen
March 31, 2025	50.07	49.92
March 31, 2024	1.62	1.62

(Note) The year-on-year changes in “ordinary profit,” and “profit” for the year ended March 31, 2025 are shown as “—” because the year-on-year changes exceed 1,000%.

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of March 31, 2025	146,692	121,684	82.8	602.59
As of March 31, 2024	148,254	118,414	79.7	581.33

(Reference) Equity: As of March 31, 2025: ¥121,454 million

As of March 31, 2024: ¥118,148 million

* These financial results reports are outside the scope of audit procedures by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters

As stated in “3. Consolidated financial results forecasts for the fiscal year ending March 31, 2026,” because of the difficulty in predicting future performance, the dividend forecast for the fiscal year ending March 31, 2026 is undecided.

Consolidated financial statements

(1) Consolidated balance sheet

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	82,586	49,372
Segregated deposits	110,256	106,417
Segregated deposits for customers	107,160	104,290
Other segregated deposits	3,096	2,127
Trading products	284,513	520,976
Trading securities and other	284,461	520,934
Derivatives	51	42
Trade date accrual	31,454	—
Margin transaction assets	110,476	82,455
Margin loans	105,294	76,372
Cash collateral provided for securities borrowed in margin transactions	5,182	6,083
Loans secured by securities	431,439	473,712
Cash collateral provided for securities borrowed	0	20,005
Securities purchased under resale agreements	431,439	453,707
Advances paid	264	1,410
Short-term guarantee deposits	21,061	22,805
Accounts for non-delivered securities and others	25	332
Short-term loans receivable	13,178	6,515
Accrued revenue	4,418	5,635
Securities	44	—
Other current assets	2,177	2,348
Allowance for doubtful accounts	(53)	(26)
Total current assets	1,091,843	1,271,956
Non-current assets		
Property, plant and equipment	16,495	16,817
Buildings, net	4,542	4,777
Equipment	1,071	1,688
Land	10,603	10,087
Lease assets, net	277	263
Intangible assets	6,861	6,545
Software	6,167	6,174
Other	693	370
Investments and other assets	92,578	84,419
Investment securities	83,996	75,520
Long-term guarantee deposits	3,689	3,603
Long-term loans receivable	10	7
Retirement benefit asset	4,159	4,442
Deferred tax assets	27	19
Other	1,616	1,672
Allowance for doubtful accounts	(921)	(847)
Total non-current assets	115,936	107,782
Total assets	1,207,779	1,379,738

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Trading products	438,673	462,855
Trading securities and other	438,204	462,855
Derivatives	469	—
Trade date accrual	—	23,447
Margin transaction liabilities	22,774	14,768
Margin borrowings	12,839	8,918
Cash received for securities sold in margin transactions	9,934	5,850
Borrowings secured by securities	200,854	363,881
Cash collateral received for securities lent	3,850	40,120
Securities sold under repurchase agreements	197,004	323,761
Deposits received	83,750	75,185
Guarantee deposits received	39,752	33,439
Payables for securities to receive over due for delivery	46	0
Short-term borrowings	157,191	158,928
Current portion of bonds payable	2,000	—
Income taxes payable	5,752	2,915
Provision for bonuses	2,825	2,606
Other current liabilities	6,864	4,889
Total current liabilities	960,485	1,142,917
Non-current liabilities		
Long-term borrowings	6,728	3,916
Lease liabilities	174	145
Deferred tax liabilities for land revaluation	1,527	1,564
Deferred tax liabilities	16,223	14,752
Provision for retirement benefits for directors (and other officers)	145	143
Retirement benefit liability	5,418	4,922
Other non-current liabilities	1,941	2,006
Total non-current liabilities	32,158	27,450
Reserves under special laws		
Reserve for financial instruments transaction liabilities	978	1,137
Total reserves under special laws	978	1,137
Total liabilities	993,623	1,171,705
Net assets		
Shareholders' equity		
Share capital	18,589	18,589
Capital surplus	37,959	45,342
Retained earnings	127,612	133,012
Treasury shares	(13,089)	(14,209)
Total shareholders' equity	171,072	182,735
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	24,168	21,545
Revaluation reserve for land	330	449
Foreign currency translation adjustment	1,376	1,349
Remeasurements of defined benefit plans	1,951	1,923
Total accumulated other comprehensive income	27,827	25,267
Share acquisition rights	266	229
Non-controlling interests	14,990	—
Total net assets	214,156	208,232
Total liabilities and net assets	1,207,779	1,379,738

(2) Consolidated statement of income and consolidated statement of comprehensive income

Consolidated statement of income

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Operating revenue		
Commission received	49,948	50,201
Brokerage commission	24,173	22,911
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	1,459	1,442
Fees for offering, secondary distribution and solicitation for selling and others for professional investors	14,419	13,534
Other commission received	9,896	12,313
Net trading income	29,139	24,572
Financial revenue	3,588	5,303
Other operating revenue	1,832	1,859
Total operating revenue	84,509	81,936
Financial expenses	1,955	2,087
Net operating revenue	82,553	79,849
Selling, general and administrative expenses	66,442	67,010
Trading related expenses	10,720	10,675
Personnel expenses	33,216	33,543
Real estate expenses	7,652	7,915
Office expenses	8,926	8,985
Depreciation	3,222	3,171
Taxes and dues	1,357	1,299
Provision of allowance for doubtful accounts	30	(25)
Other	1,316	1,445
Operating profit	16,111	12,838
Non-operating income	2,466	3,094
Dividend income	1,779	2,027
Share of profit of entities accounted for using equity method	374	679
Other	312	387
Non-operating expenses	515	355
Loss on investments in investment partnerships	49	53
Loss on sale and retirement of non-current assets	59	166
Compensation expenses	289	48
Other	116	86
Ordinary profit	18,061	15,577

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Extraordinary income		
Gain on sale of investment securities	1,937	2,320
Reversal of reserve for financial instruments transaction liabilities	269	—
Gain on reversal of share acquisition rights	68	—
Total extraordinary income	2,275	2,320
Extraordinary losses		
Impairment losses	1,577	743
Loss on sale of investment securities	14	—
Loss on valuation of investment securities	546	106
Loss on valuation of golf club membership	0	0
Provision of reserve for financial instruments transaction liabilities	—	158
Total extraordinary losses	2,138	1,008
Profit before income taxes	18,199	16,889
Income taxes - current	5,727	5,200
Income taxes - deferred	(1,097)	(444)
Total income taxes	4,629	4,756
Profit	13,570	12,133
Profit attributable to non-controlling interests	402	480
Profit attributable to owners of parent	13,167	11,652

Consolidated statement of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Profit	13,570	12,133
Other comprehensive income		
Valuation difference on available-for-sale securities	18,815	(3,171)
Revaluation reserve for land	—	(37)
Foreign currency translation adjustment	560	(27)
Remeasurements of defined benefit plans, net of tax	1,042	(14)
Share of other comprehensive income of entities accounted for using equity method	634	(348)
Total other comprehensive income	21,052	(3,600)
Comprehensive income	34,622	8,532
Comprehensive income attributable to:		
Comprehensive income attributable to owners of parent	30,918	8,936
Comprehensive income attributable to non-controlling interests	3,704	(403)

(3) Consolidated statement of changes in equity

For the fiscal year ended March 31, 2024

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	18,589	37,273	118,548	(11,470)	162,940
Changes during period					
Dividends of surplus			(4,102)		(4,102)
Profit attributable to owners of parent			13,167		13,167
Purchase of treasury shares				(2,001)	(2,001)
Disposal of treasury shares		62		382	444
Change in ownership interest of parent due to transactions with non-controlling interests		623			623
Revaluation reserve for land					—
Net changes in items other than shareholders' equity					
Total changes during period	—	685	9,064	(1,619)	8,131
Balance at end of period	18,589	37,959	127,612	(13,089)	171,072

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Revaluation reserve for land	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	8,039	330	816	890	10,076	421	12,199	185,638
Changes during period								
Dividends of surplus								(4,102)
Profit attributable to owners of parent								13,167
Purchase of treasury shares								(2,001)
Disposal of treasury shares								444
Change in ownership interest of parent due to transactions with non-controlling interests								623
Revaluation reserve for land								—
Net changes in items other than shareholders' equity	16,128	—	560	1,061	17,750	(155)	2,791	20,386
Total changes during period	16,128	—	560	1,061	17,750	(155)	2,791	28,518
Balance at end of period	24,168	330	1,376	1,951	27,827	266	14,990	214,156

For the fiscal year ended March 31, 2025

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	18,589	37,959	127,612	(13,089)	171,072
Changes during period					
Dividends of surplus			(6,097)		(6,097)
Profit attributable to owners of parent			11,652		11,652
Purchase of treasury shares				(1,286)	(1,286)
Disposal of treasury shares		71		166	237
Change in ownership interest of parent due to transactions with non-controlling interests		7,312			7,312
Revaluation reserve for land			(155)		(155)
Net changes in items other than shareholders' equity					
Total changes during period	–	7,383	5,399	(1,120)	11,663
Balance at end of period	18,589	45,342	132,012	(14,209)	182,735

	Accumulated other comprehensive income					Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Revaluation reserve for land	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	24,168	330	1,376	1,951	27,827	266	14,990	214,156
Changes during period								
Dividends of surplus								(6,097)
Profit attributable to owners of parent								11,652
Purchase of treasury shares								(1,286)
Disposal of treasury shares								237
Change in ownership interest of parent due to transactions with non-controlling interests								7,312
Revaluation reserve for land								(155)
Net changes in items other than shareholders' equity	(2,623)	118	(27)	(28)	(2,560)	(36)	(14,990)	(17,587)
Total changes during period	(2,623)	118	(27)	(28)	(2,560)	(36)	(14,990)	(5,923)
Balance at end of period	21,545	449	1,349	1,923	25,267	229	–	208,232

(4) Consolidated statement of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from operating activities		
Profit before income taxes	18,199	16,889
Depreciation	3,222	3,171
Impairment losses	1,577	743
Increase (decrease) in allowance for doubtful accounts	57	(101)
Increase (decrease) in provision for bonuses	1,004	(218)
Increase (decrease) in provision for retirement benefits for directors (and other officers)	(64)	(1)
Increase (decrease) in retirement benefit liability	(379)	(495)
Decrease (increase) in retirement benefit asset	(1,616)	(283)
Increase (decrease) in reserve for financial instruments transaction liabilities	(269)	158
Interest and dividend income	(5,387)	(7,331)
Interest expenses	1,983	2,109
Loss (gain) on sale and retirement of property, plant and equipment	26	(29)
Loss (gain) on sale and retirement of intangible assets	30	10
Loss (gain) on sale of investment securities	(1,923)	(2,320)
Loss (gain) on valuation of investment securities	546	106
Decrease (increase) in cash segregated as deposits for customers	(13,670)	2,870
Decrease (increase) in trading products - assets (liabilities)	99,927	(157,380)
Decrease/increase in margin transaction assets/liabilities	(21,478)	20,013
Decrease/increase in loans/borrowings secured by securities	(104,526)	120,754
Decrease (increase) in advances paid	(15)	(1,146)
Increase (decrease) in deposits received	22,104	(11,334)
Decrease (increase) in short-term guarantee deposits	706	(1,743)
Increase (decrease) in guarantee deposits received	(3,968)	(6,142)
Decrease (increase) in short-term loans receivable	(13,067)	6,662
Other, net	4,015	(2,095)
Subtotal	(12,966)	(17,135)
Interest and dividends received	4,944	6,636
Interest paid	(1,992)	(2,106)
Income taxes refund (paid)	5,253	(8,083)
Net cash provided by (used in) operating activities	(4,761)	(20,688)

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from investing activities		
Proceeds from sale of securities	1,000	43
Purchase of property, plant and equipment	(164)	(1,389)
Proceeds from sale of property, plant and equipment	18	240
Purchase of intangible assets	(1,554)	(2,138)
Proceeds from sale of intangible assets	–	60
Purchase of investment securities	(1,122)	(1,214)
Proceeds from sale of investment securities	4,211	7,737
Proceed for acquisition of businesses	–	2,514
Payments for acquisition of businesses	(253)	(40)
Other, net	257	367
Net cash provided by (used in) investing activities	2,393	6,180
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	2,858	4,099
Proceeds from long-term borrowings	1,900	–
Repayments of long-term borrowings	(3,802)	(5,172)
Proceeds from issuance of bonds	1,980	–
Redemption of bonds	–	(2,000)
Purchase of treasury shares	(2,001)	(1,286)
Purchase of treasury shares of subsidiaries	–	(7,109)
Dividends paid	(4,102)	(6,070)
Dividends paid to non-controlling interests	(16)	(15)
Purchase of shares of subsidiaries not resulting in change in scope of consolidation	(273)	(149)
Other, net	(957)	(798)
Net cash provided by (used in) financing activities	(4,414)	(18,502)
Effect of exchange rate change on cash and cash equivalents	516	(15)
Net increase (decrease) in cash and cash equivalents	(6,265)	(33,026)
Cash and cash equivalents at beginning of period	84,037	77,771
Cash and cash equivalents at end of period	77,771	44,745