

# Consolidated Results of Operations Second quarter, year ending March 2026

(US GAAP)

October 2025

Nomura Holdings, Inc.

*We aspire to create a better world by harnessing the power of financial markets*

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# Executive summary (1/2)

## FY2025/26 2Q highlights

### ■ Performance remained strong; ROE<sup>3</sup>: 10.6%

- Net revenue: Y515.5bn (-2% QoQ); Income before income taxes: Y136.6bn (-15% QoQ); Net income<sup>1</sup>: Y92.1bn (-12% QoQ); EPS<sup>2</sup>: Y30.49; ROE<sup>3</sup>: 10.6%
- Profits fell QoQ due to gains on sales of real estate in the previous quarter, but ROE reached target of 8-10%+ for sixth consecutive quarter
- Income before income taxes of all three international regions was Y44.9bn, marking ninth consecutive quarter of profitability

### ■ Four segment income before income taxes<sup>5</sup> rose to Y132.6bn (+25% QoQ)

Recurring business made progress in asset acquisition, with balances reaching an all time high. Wholesale also showed a further strengthening trend of higher revenue and profits

#### ■ Wealth Management:

- Recurring revenue assets saw net inflow for 14th consecutive quarter
- Recurring revenue assets and recurring revenue both rose to record high; recurring revenue cost coverage ratio<sup>4</sup> reached 70%

#### ■ Investment Management:

- Asset management business delivered firm performance, with tenth consecutive quarter of net inflows and assets under management reaching record high of over Y100trn
- Investment gain/loss up sharply, with major contributions from American Century Investments (ACI) related valuation gain/loss

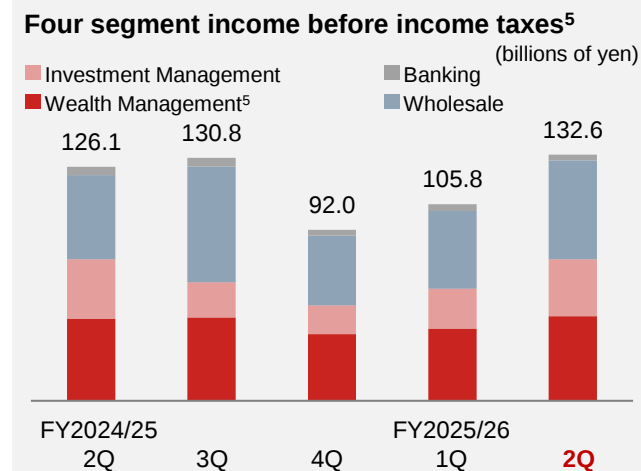
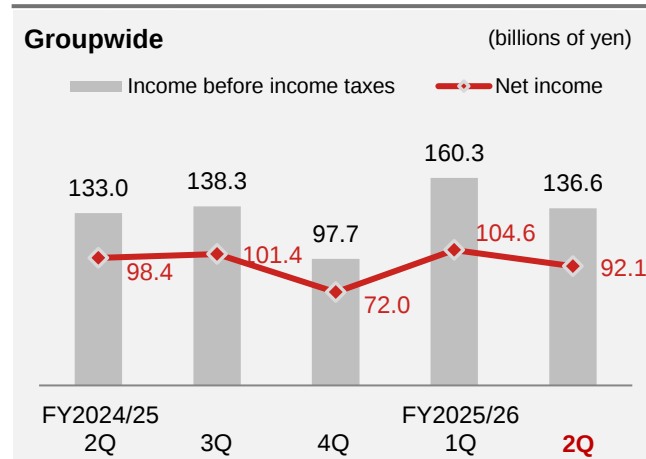
#### ■ Wholesale:

- Global Markets revenues rose as Equity revenue<sup>6</sup> reached a record high
- Investment Banking saw consistently strong momentum in Japan, together with a recovery in international business

#### ■ Banking:

- Firm revenues from lending, trust, and agent operations

## Income before income taxes and net income<sup>1</sup>



1. Net income (loss) attributable to Nomura Holdings shareholders. 2. Diluted net income (loss) attributable to Nomura Holdings shareholders per share.  
3. Calculated using annualized net income attributable to Nomura Holdings shareholders for each period. 4. Recurring revenue divided by non-interest expenses using four-quarter cumulative.  
5. Retrospective adjustments made to prior years following the establishment of the Banking Division, a portion of whose businesses were previously included in Wealth Management, in April 2025.  
6. A record quarter since comparisons possible in FY2016/17

## Executive summary (2/2)

### FY2025/26 1H highlights

- Income before income taxes: Y296.9bn (+26% YoY); Net income<sup>1</sup>: Y196.6bn (+18% YoY); EPS<sup>2</sup>: Y64.53; ROE<sup>3</sup>: 11.3%
  - **ROE exceeded 11% in 1H** as medium to long-term initiatives bore fruit
  - **Net revenue continued to grow (+11% YoY), and profits also benefited from cost controls and operating leverage; cost coverage ratio reached 71%**
- Four segment income before income taxes of Y238.4bn (+11% YoY)
  - **Wealth Management/Investment Management: Recurring revenue assets and AuM reached record high**, demonstrating consistently strong performance, and **revenues have become more stable**
  - **Wholesale:** Sustained capital discipline and self-sustained growth enabled **income before income taxes to rise 43% YoY, thereby driving overall performance**
  - **Banking:** Firm performance, steady progress with deposit sweep service ahead of its introduction next fiscal year
- Half-year dividend per share: Y27

|                            | FY2024/25<br>1H | FY2025/26<br>1H | YoY |
|----------------------------|-----------------|-----------------|-----|
| Net revenue                | Y937.8bn        | Y1,038.8bn      | 11% |
| Income before income taxes | Y235.9bn        | Y296.9bn        | 26% |
| Net income <sup>1</sup>    | Y167.3bn        | Y196.6bn        | 18% |
| EPS <sup>2</sup>           | Y54.58          | Y64.53          | 18% |
| ROE <sup>3</sup>           | 10.1%           | 11.3%           |     |

| Income before income taxes:<br>Segment information <sup>4</sup>   | FY2024/25<br>1H | FY2025/26<br>1H | YoY  |
|-------------------------------------------------------------------|-----------------|-----------------|------|
| Wealth Management                                                 | Y85.4bn         | Y84.3bn         | -1%  |
| Investment Management                                             | Y55.1bn         | Y52.2bn         | -5%  |
| Wholesale                                                         | Y66.4bn         | Y95.0bn         | 43%  |
| Banking                                                           | Y8.6bn          | Y6.8bn          | -21% |
| Four segment total                                                | Y215.6bn        | Y238.4bn        | 11%  |
| Other                                                             | Y22.3bn         | Y56.9bn         | 2.6x |
| Unrealized gain (loss) on investments held for operating purposes | -Y2.0bn         | Y1.6bn          | -    |
| Income before income taxes                                        | Y235.9bn        | Y296.9bn        | 26%  |

1. Net income (loss) attributable to Nomura Holdings shareholders.

2. Diluted net income (loss) attributable to Nomura Holdings shareholders per share.

3. Calculated using annualized net income attributable to Nomura Holdings shareholders for each period.

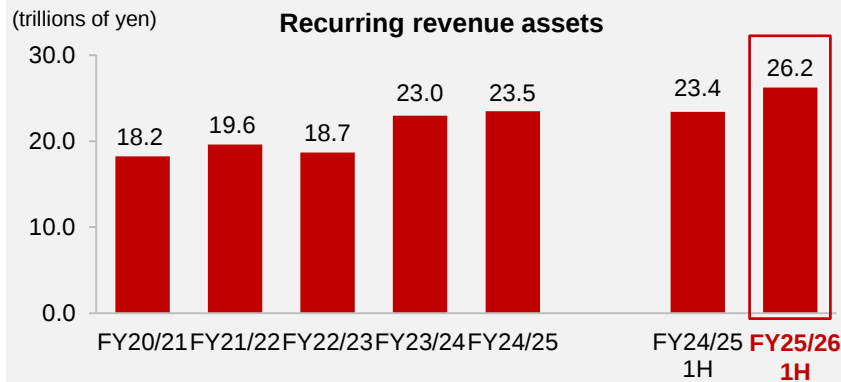
4. Retrospective adjustments made to prior years following the establishment of the Banking Division, a portion of whose businesses were previously included in Wealth Management, in April 2025.

# Trend in stable revenue:

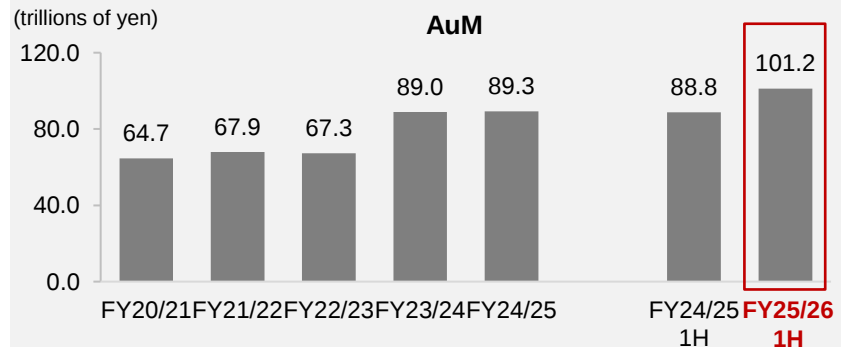
## Building recurring business to expand the revenue base for growth

### Recurring assets increased with inflows

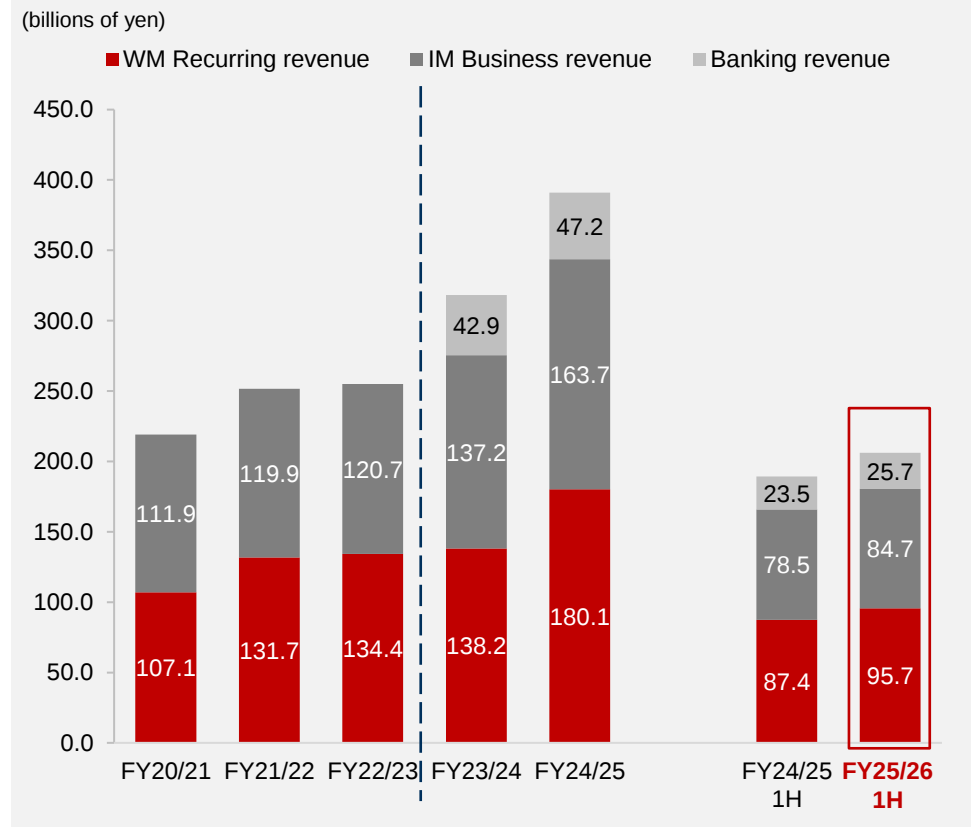
#### Wealth Management (WM)



#### Investment Management (IM)



### Stable revenue<sup>1</sup> steadily expanding<sup>2</sup>



1. Total of recurring revenue assets in Wealth Management, business revenue in Investment Management, and revenue in Banking.

2. Banking revenue is separately disclosed from FY25/26 Q1 following the establishment of the Banking Division in April 2025. A portion of Banking revenue was previously included in recurring revenue in the Wealth Management Division. Retrospective adjustments have been made to figures for FY23/24 and FY24/25 to reflect the establishment of the Banking Division, but not to figures for earlier fiscal years.

# Overview of results

## Highlights

| (billions of yen, excluding EPS, BPS and ROE)                              |           |           |           |           |           |      |     |           |           |     |
|----------------------------------------------------------------------------|-----------|-----------|-----------|-----------|-----------|------|-----|-----------|-----------|-----|
|                                                                            | FY24/25   |           |           | FY25/26   |           | QoQ  | YoY | FY24/25   | FY25/26   | YoY |
|                                                                            | 2Q        | 3Q        | 4Q        | 1Q        | 2Q        |      |     | 1H        | 1H        |     |
| Net revenue                                                                | 483.3     | 502.0     | 452.7     | 523.3     | 515.5     | -2%  | 7%  | 937.8     | 1,038.8   | 11% |
| Non-interest expenses                                                      | 350.3     | 363.7     | 355.0     | 363.0     | 378.8     | 4%   | 8%  | 701.8     | 741.9     | 6%  |
| Income before income taxes                                                 | 133.0     | 138.3     | 97.7      | 160.3     | 136.6     | -15% | 3%  | 235.9     | 296.9     | 26% |
| Net income <sup>1</sup>                                                    | 98.4      | 101.4     | 72.0      | 104.6     | 92.1      | -12% | -6% | 167.3     | 196.6     | 18% |
| Effective tax rate                                                         | 26.5%     | 24.7%     | 24.3%     | 32.9%     | 29.9%     |      |     | 28.3%     | 31.5%     |     |
| EPS <sup>2</sup>                                                           | Y32.26    | Y33.08    | Y23.39    | Y34.04    | Y30.49    | -10% | 5%  | Y54.58    | Y64.53    | 18% |
| BPS <sup>3</sup>                                                           | Y1,117.00 | Y1,207.81 | Y1,174.10 | Y1,177.31 | Y1,188.05 | 1%   | 6%  | Y1,117.00 | Y1,188.05 | 6%  |
| ROE <sup>4</sup>                                                           | 11.6%     | 11.8%     | 8.2%      | 12.0%     | 10.6%     |      |     | 10.1%     | 11.3%     |     |
| Income before income taxes from three international regions <sup>5,6</sup> | 39.8      | 51.8      | 28.5      | 27.5      | 44.9      | 63%  | 13% | 56.7      | 72.3      | 28% |

1. Net income (loss) attributable to Nomura Holdings shareholders.

2. Diluted net income (loss) attributable to Nomura Holdings shareholders per share.

3. Total Nomura Holdings shareholders' equity per share.

4. Calculated using annualized net income attributable to Nomura Holdings shareholders for each period.

5. Three international regions refers to (i) the Americas, (ii) Europe and (iii) Asia and Oceania (Including Powai office in India).

6. Geographic information is based on U.S. GAAP (Figures are preliminary for the three months ended September 30, 2025). Nomura's revenues and expenses are allocated based on the country of domicile of the legal entity providing the service. This information is not used for business management purposes.

## Business segment results

### Net revenue and income (loss) before income taxes

| (billions of yen)                 |                                                                                       | FY2024/25 |       |       | FY2025/26 |       | QoQ  | YoY  | F2024/25 | FY2025/26 | YoY  |
|-----------------------------------|---------------------------------------------------------------------------------------|-----------|-------|-------|-----------|-------|------|------|----------|-----------|------|
|                                   |                                                                                       | 2Q        | 3Q    | 4Q    | 1Q        | 2Q    |      |      | 1H       | 1H        |      |
| Net revenue                       | Wealth Management <sup>1</sup>                                                        | 112.3     | 111.6 | 99.9  | 105.8     | 116.5 | 10%  | 4%   | 222.0    | 222.3     | 0%   |
|                                   | Investment Management                                                                 | 56.1      | 45.7  | 43.0  | 50.6      | 60.8  | 20%  | 8%   | 103.8    | 111.4     | 7%   |
|                                   | Wholesale                                                                             | 263.4     | 290.5 | 259.2 | 261.1     | 279.2 | 7%   | 6%   | 508.2    | 540.3     | 6%   |
|                                   | Banking <sup>1</sup>                                                                  | 12.2      | 12.3  | 11.4  | 12.8      | 12.9  | 0%   | 5%   | 23.5     | 25.7      | 9%   |
|                                   | Subtotal <sup>1</sup>                                                                 | 444.0     | 460.1 | 413.5 | 430.3     | 469.3 | 9%   | 6%   | 857.5    | 899.6     | 5%   |
|                                   | Other <sup>*1</sup>                                                                   | 42.5      | 41.2  | 39.4  | 93.2      | 44.4  | -52% | 4%   | 82.3     | 137.5     | 67%  |
|                                   | Unrealized gain (loss) on investments in equity securities held for operating purpose | -3.2      | 0.6   | -0.2  | -0.1      | 1.8   | -    | -    | -2.0     | 1.6       | -    |
|                                   | Net revenue                                                                           | 483.3     | 502.0 | 452.7 | 523.3     | 515.5 | -2%  | 7%   | 937.8    | 1,038.8   | 11%  |
| Income (loss) before income taxes | Wealth Management <sup>1</sup>                                                        | 44.2      | 44.8  | 35.9  | 38.8      | 45.5  | 17%  | 3%   | 85.4     | 84.3      | -1%  |
|                                   | Investment Management                                                                 | 31.9      | 18.9  | 15.5  | 21.5      | 30.7  | 43%  | -4%  | 55.1     | 52.2      | -5%  |
|                                   | Wholesale                                                                             | 45.3      | 62.4  | 37.5  | 41.9      | 53.1  | 27%  | 17%  | 66.4     | 95.0      | 43%  |
|                                   | Banking <sup>1</sup>                                                                  | 4.6       | 4.7   | 3.1   | 3.6       | 3.2   | -12% | -31% | 8.6      | 6.8       | -21% |
|                                   | Subtotal <sup>1</sup>                                                                 | 126.1     | 130.8 | 92.0  | 105.8     | 132.6 | 25%  | 5%   | 215.6    | 238.4     | 11%  |
|                                   | Other <sup>*1</sup>                                                                   | 10.2      | 6.9   | 5.9   | 54.6      | 2.3   | -96% | -77% | 22.3     | 56.9      | 2.6x |
|                                   | Unrealized gain (loss) on investments in equity securities held for operating purpose | -3.2      | 0.6   | -0.2  | -0.1      | 1.8   | -    | -    | -2.0     | 1.6       | -    |
|                                   | Income (loss) before income taxes                                                     | 133.0     | 138.3 | 97.7  | 160.3     | 136.6 | -15% | 3%   | 235.9    | 296.9     | 26%  |

\*Additional information on "Other" (FY2025/26 2Q)

■ Loss related to economic hedging (Y-0.2bn)

■ Gain on changes to own and counterparty credit spread relating to Derivatives (Y0.1bn)

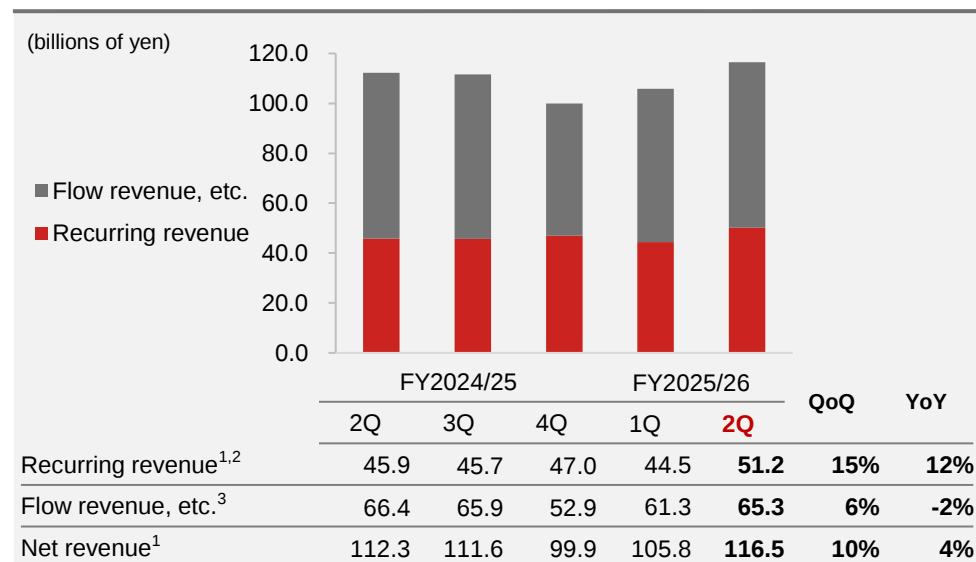
1. Retrospective adjustments made to prior years following the establishment of the Banking Division, a portion of whose businesses were previously included in Wealth Management, in April 2025.

# Wealth Management

## Net revenue and income before income taxes<sup>1</sup>

| (billions of yen)          | FY2024/25 |       |      | FY2025/26 |              | QoQ        | YoY       |
|----------------------------|-----------|-------|------|-----------|--------------|------------|-----------|
|                            | 2Q        | 3Q    | 4Q   | 1Q        | 2Q           |            |           |
| Net revenue                | 112.3     | 111.6 | 99.9 | 105.8     | <b>116.5</b> | <b>10%</b> | <b>4%</b> |
| Non-interest expenses      | 68.1      | 66.8  | 64.0 | 67.0      | <b>71.0</b>  | <b>6%</b>  | <b>4%</b> |
| Income before income taxes | 44.2      | 44.8  | 35.9 | 38.8      | <b>45.5</b>  | <b>17%</b> | <b>3%</b> |

## Breakdown of net revenue<sup>1</sup>



1. Retrospective adjustments made to prior years following the establishment of the Banking Division, a portion of whose businesses were previously included in Wealth Management, in April 2025. 2. Revenue from client assets and ongoing revenue (investment trusts, discretionary investments, insurance, loans, level fee assets, etc.). 3. Revenue from transactions (brokerage revenue, consulting-related revenue), interest income, etc. other than from loans. 4. Recurring revenue divided by non-interest expenses using four-quarter cumulative. 5. Excludes Corporate section. 6. Cash and securities inflows minus outflows, excluding regional financial institutions. 7

## Key points

**Net revenue: Y116.5bn (+10% QoQ, +4% YoY)**

**Income before income taxes: Y45.5bn (+17% QoQ, +3% YoY)**

- Sustained growth momentum in revenues and profits
  - Growth in recurring revenue assets and increased client activity pushed up both recurring revenue and flow revenue, driving growth in performance
  - Ongoing cost controls limited the rise in expenses relative to net revenue. The pre-tax profit margin remained high at 39%
- The recurring revenue cost coverage ratio<sup>4</sup> came to 70%, lending added stability to the division's performance

### Recurring revenue

- Recurring revenue assets saw a net inflow for the 14th consecutive quarter (+Y289.5bn). While major markets remained at record high, we maintained net inflows even amid rising selling pressure
- Recurring revenue rose to a record high, buoyed by strongly favorable market conditions and net inflows

### Flow revenue, etc.

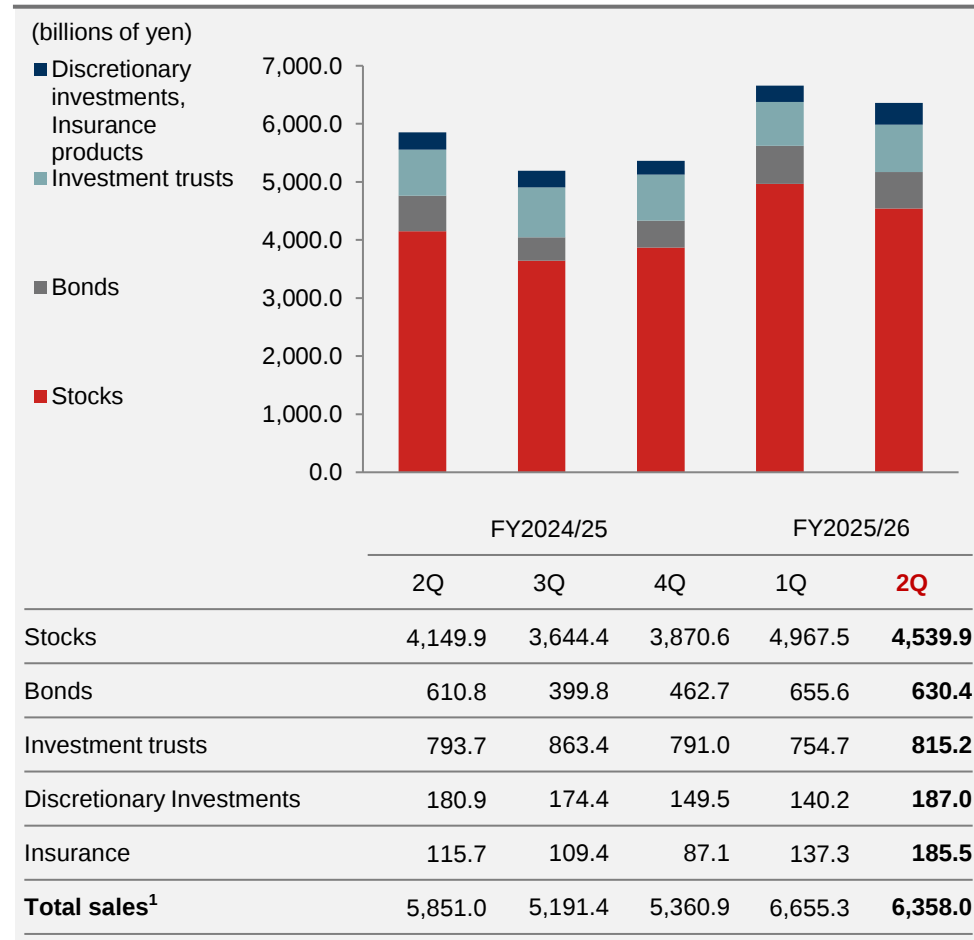
- Flow revenue, etc. grew by 6% QoQ; client activity increased, most notably in equities as major equity markets rose to fresh record highs

### Growth of client assets

|                                                   | FY2025/26<br>1Q | FY2025/26<br>2Q  |
|---------------------------------------------------|-----------------|------------------|
| Investment trust net inflows <sup>5</sup>         | +Y252.4bn       | <b>+Y176.8bn</b> |
| Discretionary investment net inflows <sup>5</sup> | +Y46.5bn        | <b>+Y65.2bn</b>  |
| Net inflows of cash and securities <sup>6</sup>   | +Y2,259.3bn     | <b>+Y744.4bn</b> |

# Wealth Management: Purchase of assets based on long-term diversified investments increased

## Total sales<sup>1</sup>



## Total sales<sup>1</sup> declined 4% QoQ

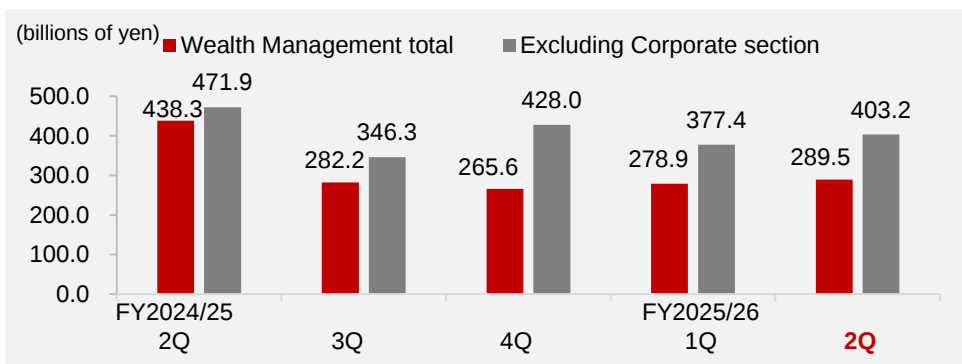
- Stocks: -9% QoQ
  - Decrease in purchases of Japanese stocks, partly due to the drop-out of a major tender offer in the previous quarter and partly due to more investors taking to the sidelines as Japanese equity indices notched record highs
  - Primary stock subscriptions were flat at Y80.5bn (+9% QoQ)
- Bonds: -4% QoQ
  - Sales of foreign bonds increased on primary deals and relatively high yields in the US
  - Sales of Japanese bonds fell on the drop-out of major primary transactions in the previous quarter
- Investment trusts: +8% QoQ
  - Demand for long-term diversified investments held firm, with inflows mainly into overseas growth stock-related investment trusts
- Discretionary investments: +33% QoQ
  - Steep growth facilitated by carefully attentive asset management services that faithfully reflect clients' needs
- Insurance: +35% QoQ
  - Sales of insurance products geared towards estate planning held at a high level as US interest rates stayed relatively high

1. Excludes Corporate section and Workplace Solution Department.

# Wealth Management: KPI summary

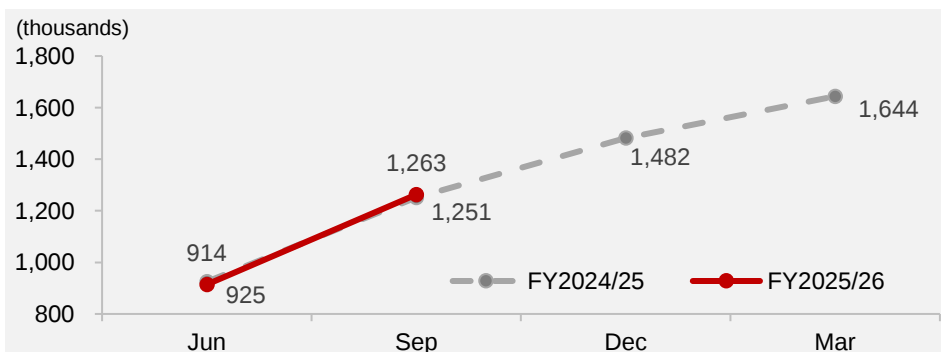
## Net inflows of recurring revenue assets<sup>1</sup>

- Net inflow of recurring revenue assets for 14th consecutive quarter, powered by the provision of consulting services aligned with clients' needs



## Flow business clients

- Record high for end-September thanks to elevated client activity



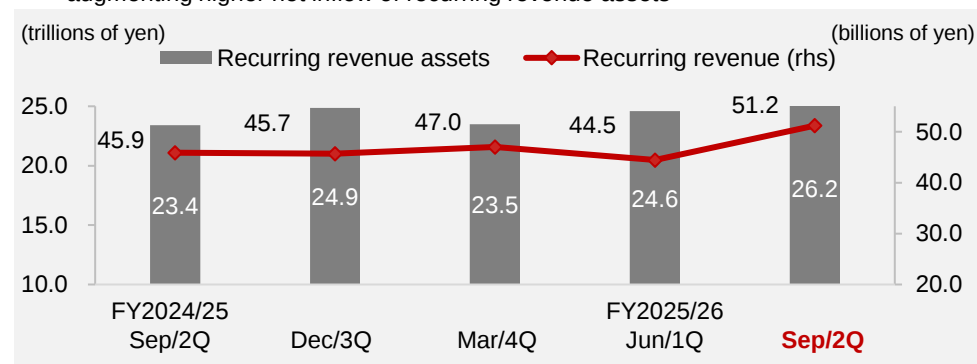
1. Excludes investment trust distributions, and investment trust net inflows in level fee accounts, etc.

2. Revenue from client assets and ongoing revenue (investment trusts, discretionary investments, insurance, loans, level fee assets, etc.).

3. Retrospective adjustments made to prior years following the establishment of the Banking Division, a portion of whose businesses were previously included in Wealth Management, on Apr. 1, 2025.

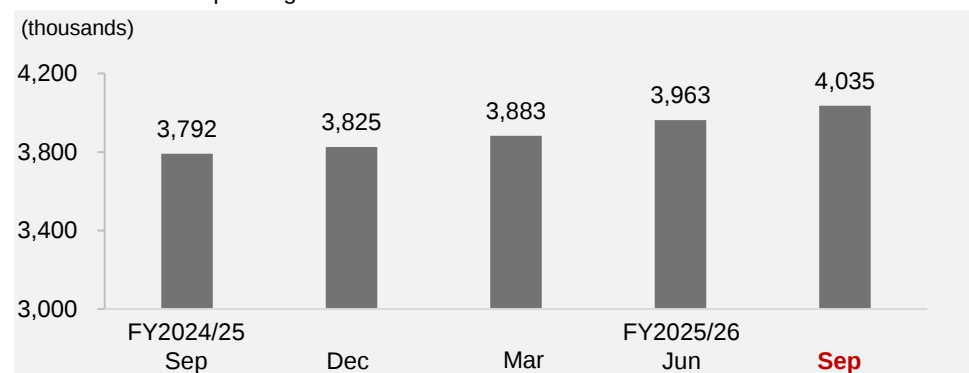
## Recurring revenue assets and recurring revenue<sup>2,3</sup>

- Recurring revenue assets up thanks to favorable market conditions; recurring revenue reached a record high, with investment advisory fees received half yearly augmenting higher net inflow of recurring revenue assets



## Workplace services

- Steady growth in the provision of workplace services, driven primarily by ESOPs, with totals surpassing 4 million

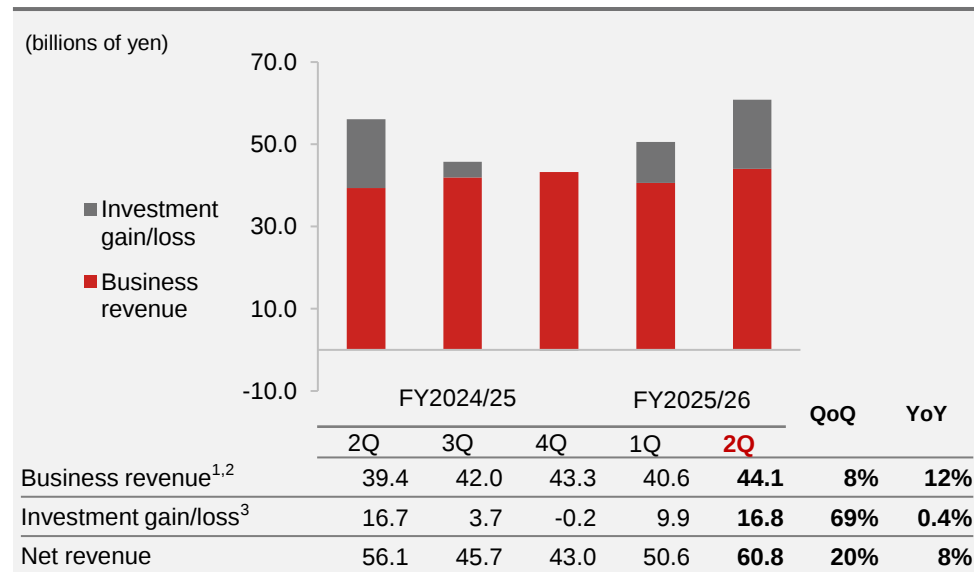


# Investment Management

## Net revenue and income before income taxes<sup>1</sup>

| (billions of yen)          | FY2024/25 |      |      | FY2025/26 |      | QoQ | YoY |
|----------------------------|-----------|------|------|-----------|------|-----|-----|
|                            | 2Q        | 3Q   | 4Q   | 1Q        | 2Q   |     |     |
| Net revenue                | 56.1      | 45.7 | 43.0 | 50.6      | 60.8 | 20% | 8%  |
| Non-interest expenses      | 24.2      | 26.8 | 27.5 | 29.0      | 30.1 | 4%  | 25% |
| Income before income taxes | 31.9      | 18.9 | 15.5 | 21.5      | 30.7 | 43% | -4% |

## Breakdown of net revenue



1. Includes gain/loss from Nomura Fiduciary Research & Consulting Co., Ltd. starting in FY2025/26 1Q.

2. Includes revenues from asset management business, aircraft leasing-related revenues, and general partner management fees gained from private assets and other investment businesses.

3. Consists of net revenue arising from ACI-related gain/loss, investment business in private assets & other, and investments (including changes in fair valuations, funding costs, management fees, dividends, etc.)

## Key points

**Net revenue: Y60.8bn (+20% QoQ, +8% YoY)**

**Income before income taxes: Y30.7bn (+43% QoQ, -4% YoY)**

- Solid growth in stable business revenue
  - Assets under management reached all-time high of Y101.2trn on net inflows as well as market factors
- Investment gain/loss up sharply QoQ, with major contributions from American Century Investments (ACI) related valuation gain/loss

## Business revenue

- Net revenue: Y44.1bn (+8% QoQ, +12% YoY)
  - Asset management business continued to deliver strong performance. Record-high asset management fees driven by growth in assets under management
  - Tenth consecutive quarter of net inflows

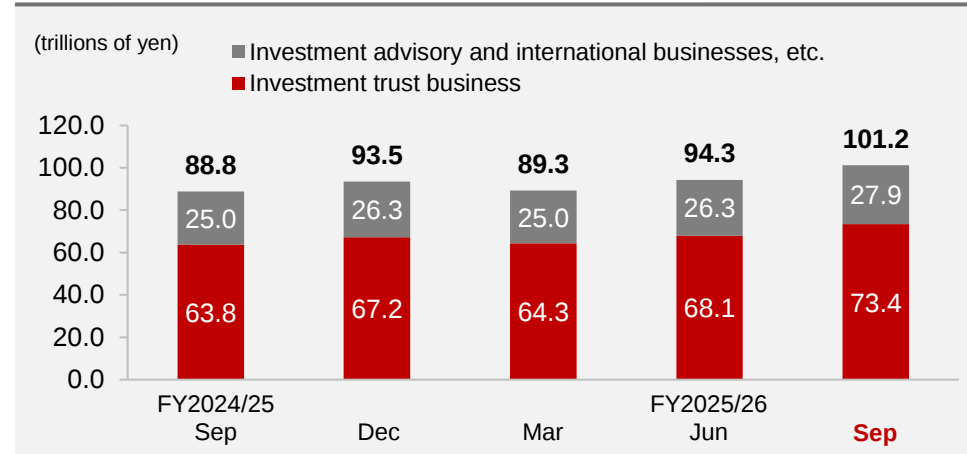
## Investment gain/loss

- Net revenue: Y16.8bn (+69% QoQ, +0.4% YoY)
  - ACI related valuation gain/loss up sharply QoQ
  - Revenue from Nomura Capital Partners portfolio companies benefited from gains on Orion Breweries IPO

# Investment Management:

## AuM and alternative AuM both at record high

### Assets under management (net)<sup>1</sup>



### Assets under management at record high of Y101.2trn

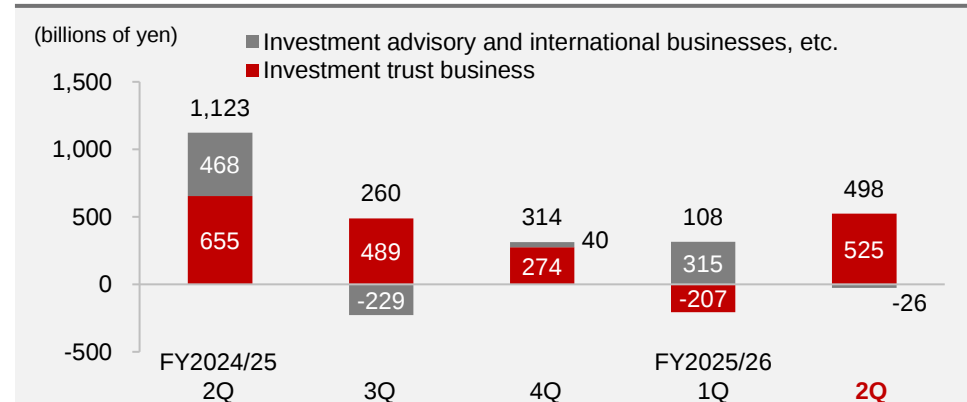
#### Investment trust business

- Net inflows into MRFs, etc, ETFs, investment trusts (excl. ETFs, MRFs, etc)
  - MRFs, etc: Inflows of idle capital
  - ETFs: Inflows mainly into Japanese equity-related ETFs
  - Investment trusts (excl. ETFs, MRFs, etc): Sustained inflows into private assets and balanced funds

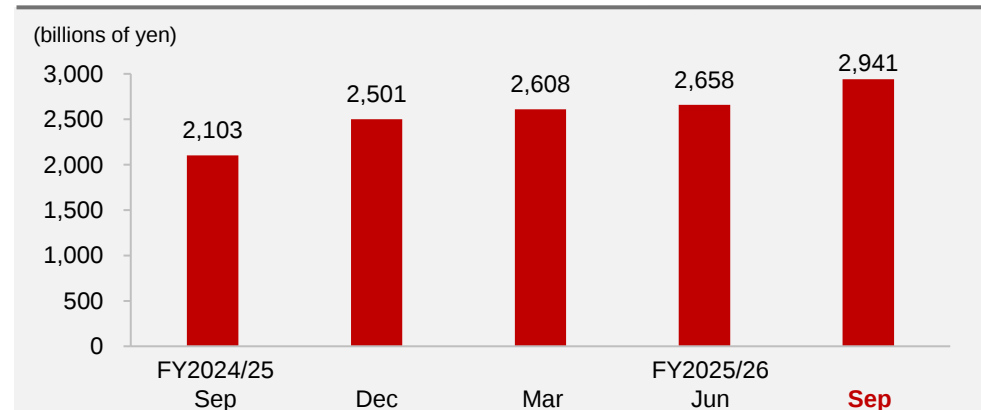
#### Investment advisory and international businesses

- International business booked inflows into high-yield US bonds and UCITS<sup>3</sup> but outflows from Asian equities

### Net inflows<sup>2</sup>



### Alternative AuM<sup>4</sup>: net inflows continue, reaching a record high



1. Assets under management (net) are calculated by deducting overlapping assets within the Investment Management division from the simple aggregate (gross) of AuM of asset management companies within Investment Management division 2. Based on assets under management (net).

3. UCITS: Funds that comply with European Commission directive on Undertakings for Collective Investment in Transferable Securities

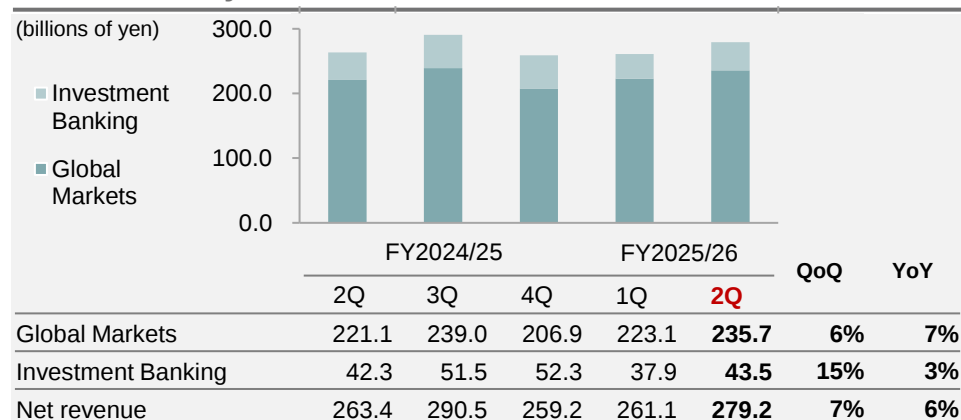
4. Total of Nomura Asset Management alternative AuM and private assets AUM of other asset management companies within Investment Management division

# Wholesale

## Net revenue and income before income taxes

| (billions of yen)                       | FY2024/25 |       |       | FY2025/26 |              | QoQ        | YoY        |
|-----------------------------------------|-----------|-------|-------|-----------|--------------|------------|------------|
|                                         | 2Q        | 3Q    | 4Q    | 1Q        | 2Q           |            |            |
| Net revenue                             | 263.4     | 290.5 | 259.2 | 261.1     | <b>279.2</b> | <b>7%</b>  | <b>6%</b>  |
| Non-interest expenses                   | 218.1     | 228.2 | 221.7 | 219.2     | <b>226.0</b> | <b>3%</b>  | <b>4%</b>  |
| Income before income taxes              | 45.3      | 62.4  | 37.5  | 41.9      | <b>53.1</b>  | <b>27%</b> | <b>17%</b> |
| <i>CIR</i>                              | 83%       | 79%   | 86%   | 84%       | <b>81%</b>   |            |            |
| <i>Revenue/modified RWA<sup>1</sup></i> | 7.4%      | 8.2%  | 7.3%  | 6.9%      | <b>7.1%</b>  |            |            |

## Net revenue by business line



- Wholesale net revenue (annualized) divided by modified risk-weighted assets (daily average for the accounting period) used by Wholesale. Modified risk-weighted assets (daily average for the accounting period) is a non-GAAP financial measure and is the total of (i) risk-weighted assets (as calculated and presented under Basel III) and (ii) an adjustment equal to the regulatory adjustment to common equity tier 1 capital calculated and presented under Basel III divided by our internal minimum capital ratio target. Starting from FY2025/26 1Q, based on Basel III finalization rule.
- A record quarter since comparisons possible in FY2016/17

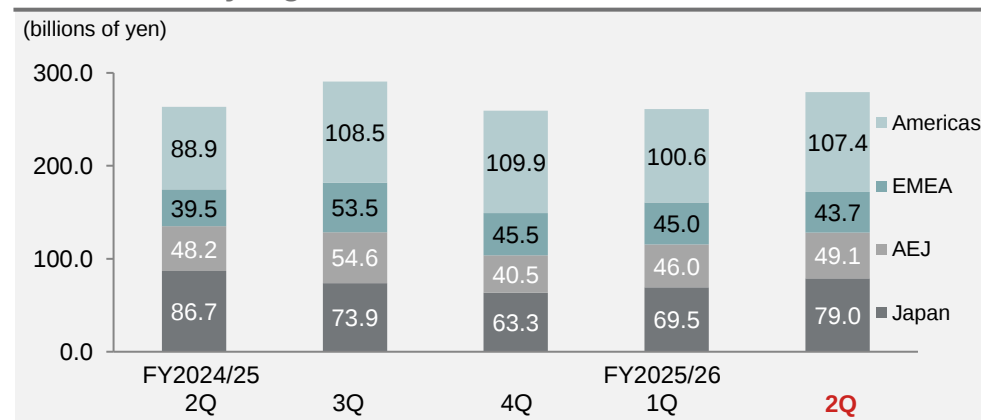
## Key points

**Net revenue: Y279.2bn (+7% QoQ, +6% YoY)**

**Income before income taxes: Y53.1bn (+27% QoQ, +17% YoY)**

- Maintained the strong performance trend from the previous fiscal year; revenues and profits both up YoY
  - In Global Markets, revenue in Equities rose to a record high<sup>2</sup>. In Investment Banking, continued strong momentum in Japan and a recovery in international business contributed to revenue growth
  - By region, revenue growth was powered by Equity Products in Japan. While Securitized Products were the main driver in the Americas, Equity Products also remained at a high level
- Stringent cost management meant QoQ increase in expenses mainly due to yen depreciation

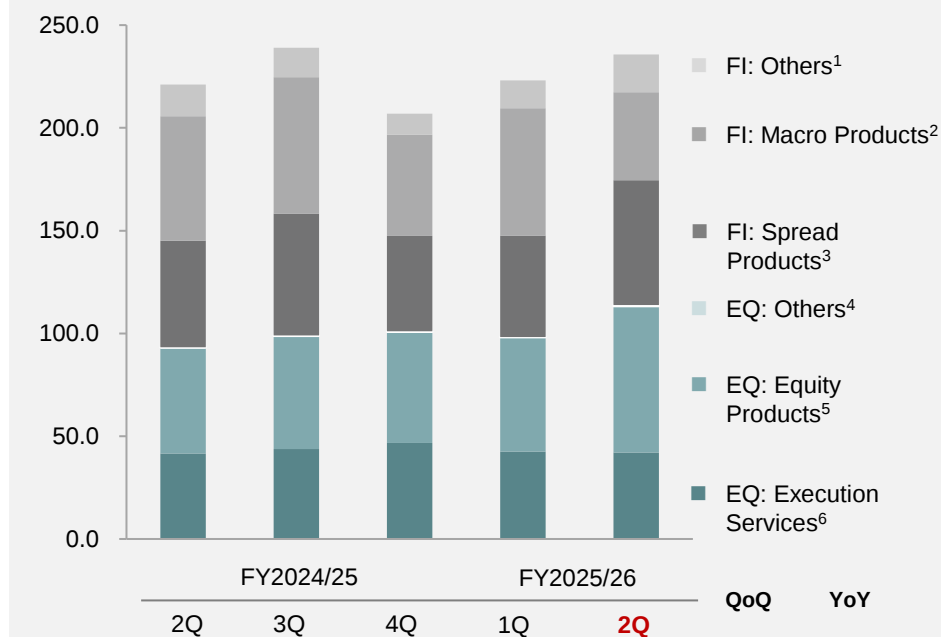
## Net revenue by region



# Wholesale: Global Markets

## Net revenue

(billions of yen)



|                   | 2Q    | 3Q    | 4Q    | 1Q    | 2Q    | QoQ | YoY |
|-------------------|-------|-------|-------|-------|-------|-----|-----|
| Fixed Income (FI) | 127.8 | 139.9 | 105.8 | 124.8 | 121.9 | -2% | -5% |
| Equities (EQ)     | 93.2  | 99.1  | 101.1 | 98.3  | 113.8 | 16% | 22% |
| Global Markets    | 221.1 | 239.0 | 206.9 | 223.1 | 235.7 | 6%  | 7%  |

## Key points

### Net revenue: Y235.7bn (+6% QoQ, +7% YoY)

- Fixed Income revenue in line with the previous quarter; slowdown in FX/EM partially offset by Securitized Products and Credit
- Equities revenue climbing to a record high<sup>7</sup> driven by strength in Equity Products

### Fixed Income

- Net revenue: Y121.9bn (-2% QoQ, -5% YoY)
  - Macro Products: Rates revenue down in EMEA, following a strong previous quarter. FX/EM revenue down in AEJ
  - Spread Products: Credit revenues up in AEJ and Japan on continued robust demand for high-yield bonds. Steep rise in Securitized Products revenue in the Americas amid lessened uncertainty over interest rates

### Equities

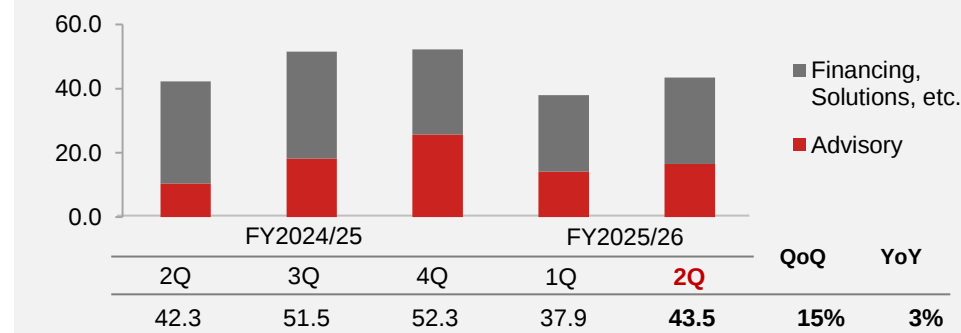
- Net revenue: Y113.8bn (+16% QoQ, +22% YoY)
  - Equity Products: Strong revenue growth in Japan and AEJ, where increased client activity drove strength in Derivatives
  - Execution Services: Sustained strong revenues from the previous quarter

1. International Wealth Management, businesses run together with Investment Banking, and other revenue not attributed to a particular desk. 2. Rates, FX/EM. 3. Credit, Securitized Products.  
4. Businesses run together with Investment Banking, Other gains and losses not attributable to a particular desk. 5. Cash and derivatives trading and Prime Services. 6. Equities execution business  
7. A record quarter since comparisons possible in FY2016/17

# Wholesale: Investment Banking

## Net revenue

(billions of yen)



## Key points

### Net revenue: Y43.5bn (+15% QoQ, +3% YoY)

- Major products registered QoQ growth in revenues in both Advisory, and Financing and Solutions, etc
- Corporate action in Japan remained consistently strong; international business also contributed to revenue growth

### Advisory

- Momentum remained strong in Japan, with multiple transactions involving financial sponsors and moves to take companies private
- International net revenue rose on M&A deals related to renewable energy and digital infrastructure, primarily in EMEA

### Financing and Solutions, etc.<sup>1</sup>

- DCM: Solid performance in Japan, benefiting from prospective rise in longer-term interest rates, net revenue at international offices benefited from multiple transactions primarily in EMEA
- Internationally, ALF deals particularly in the Americas contributed to growth in net revenues

1. ECM, DCM, ALF, businesses run together with Global Markets, and other revenue not attributed to a particular product.

## Major Deals

- **Blackstone Group's (US)** tender offer to make TechnoPro Holdings a wholly-owned subsidiary (Y475.0bn)
- **NTT Docomo's** offer to take SBI Sumishin Net Bank private (tender offer and share buyback from SBI Holdings) (Y239.5bn)
- **IFM Investors' (Australia)** acquisition of data center operator Green Group (Switzerland) from InfraVia Capital Partners (France) (undisclosed sum)
- **Ontario Teachers' Pension Plan's (Canada)** acquisition of Donte Group (Spain) from Advent International (US) and associated finance deal (**M&A**: €1.0bn / **ALF**: €620m)
- **KOKUSAI ELECTRIC**: PO (ABB) (Y90.9bn)
- **Orion Breweries**: IPO (Y26.9bn)
- **StubHub Holdings (US)**: IPO (\$800m)
- **NTT Finance**: USD-denominated bonds/EUR-denominated bonds (\$11.3bn / €5.5bn)
- **Republic of Italy**: Sovereign debt (€18.0bn)

## Maintain our presence in M&A league table<sup>2</sup>

[Japan-related]

| No. | Financia Advisor              | Rank Value<br>(billions of yen) | Share<br>(%) | # of Deals |
|-----|-------------------------------|---------------------------------|--------------|------------|
| 1   | Nomura                        | 19,957.7                        | 47.5         | 118        |
| 2   | Mitsubishi UFJ Morgan Stanley | 14,213.0                        | 33.8         | 59         |
| 3   | Goldman Sachs                 | 13,156.9                        | 31.3         | 21         |

2. Source: LSEG, Jan to Sep 2025

# Banking

## Net revenue and income before income taxes<sup>1</sup>

| (billions of yen)          | FY2024/25 |      |      | FY2025/26 |      | QoQ  | YoY  |
|----------------------------|-----------|------|------|-----------|------|------|------|
|                            | 2Q        | 3Q   | 4Q   | 1Q        | 2Q   |      |      |
| Net revenue                | 12.2      | 12.3 | 11.4 | 12.8      | 12.9 | 0%   | 5%   |
| Non-interest expenses      | 7.6       | 7.6  | 8.4  | 9.2       | 9.7  | 5%   | 27%  |
| Income before income taxes | 4.6       | 4.7  | 3.1  | 3.6       | 3.2  | -12% | -31% |

## Key points

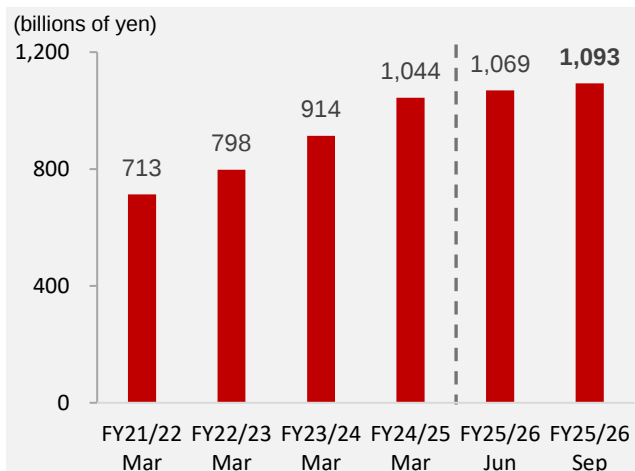
**Net revenue: Y12.9bn (+0% QoQ, +5% YoY)**

**Income before income taxes: Y3.2bn (-12% QoQ, -31% YoY)**

- Revenue from lending activities as well as trust and agent services remained steady, accompanied by an increase in balances
- Expenses rose QoQ, mainly owing to depreciation stemming from upgrade to core banking system completed at Nomura Trust and Banking in May 2025; preparations for the deposit sweep service scheduled for introduction in FY2026/27 are progressing as planned

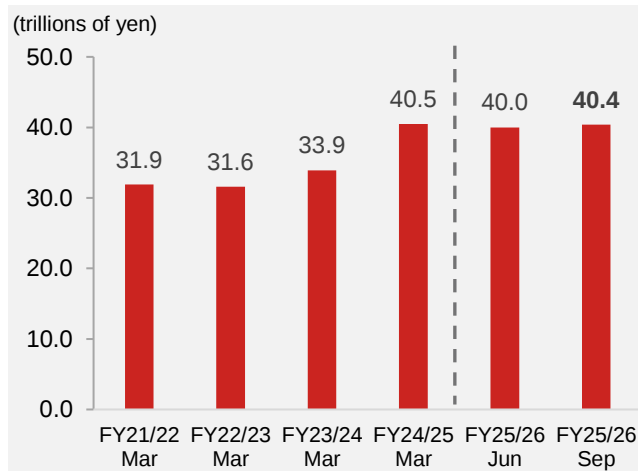
## Loans Outstanding (Nomura Trust and Banking)

- Growth in loans outstanding for both PB loans<sup>2</sup> and Nomura Web loans



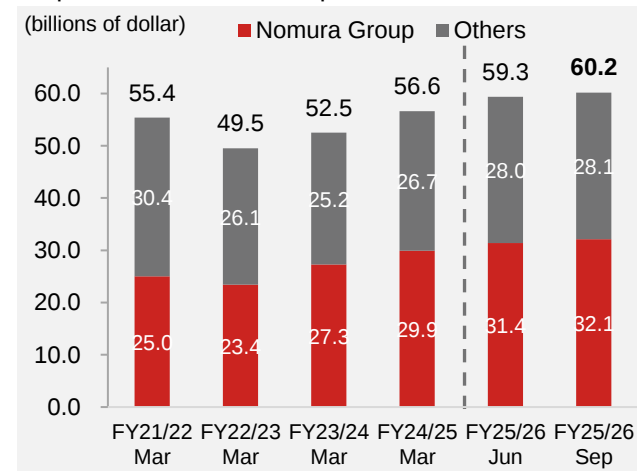
## Investment Trust balance (Nomura Trust and Banking)<sup>3</sup>

- Investment trust balance remained at high level



## Assets under administration (Nomura Bank Luxembourg)

- Inflows into public and private funds investing in private assets have expanded

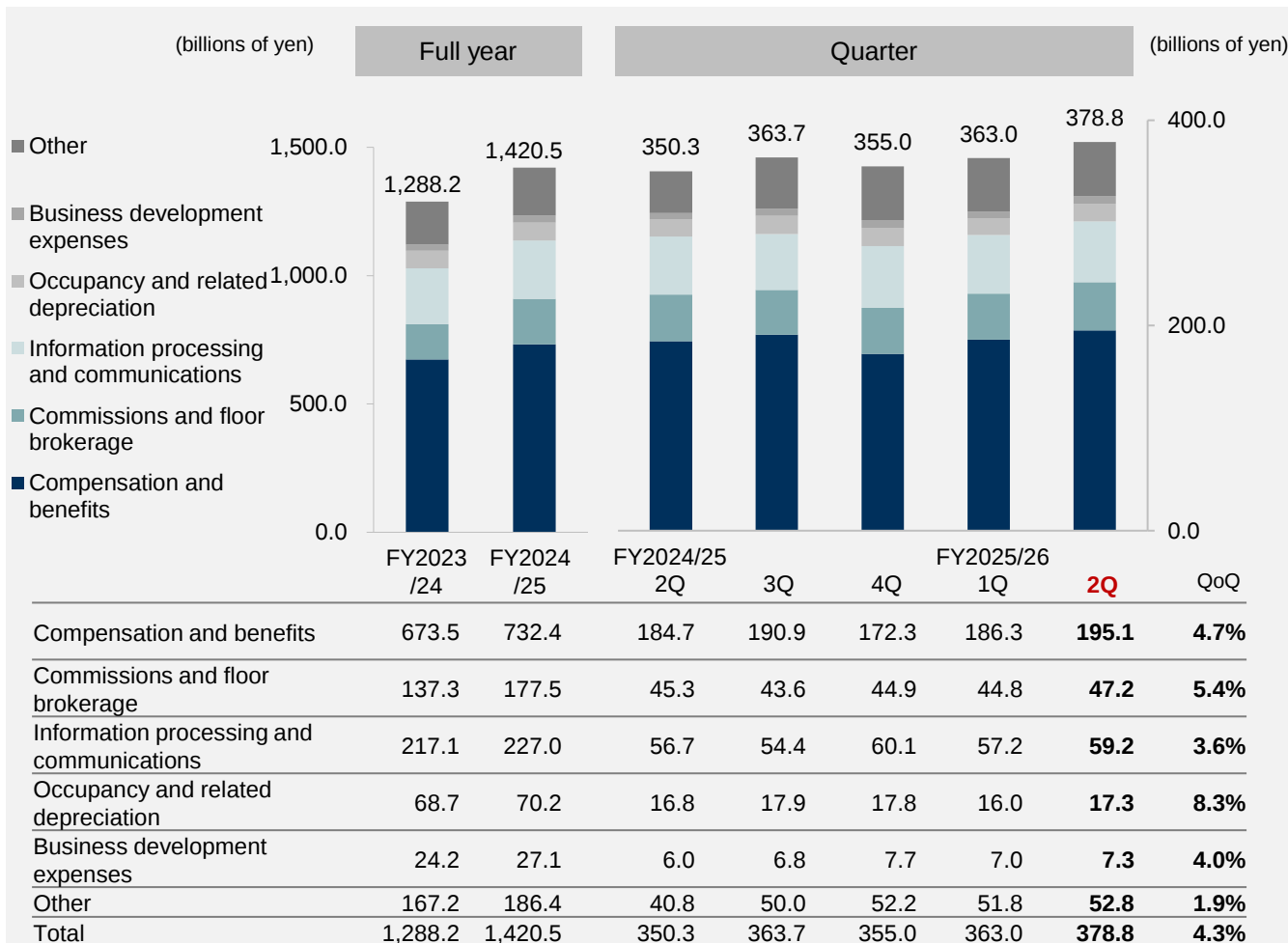


1. Retrospective adjustments made to prior years following the establishment of the Banking Division, a portion of whose businesses were previously included in Wealth Management, in April 2025.

2. PB loans stands for Private Banking loan

3. Investment trust balance (Nomura Trust and Banking) is the total net asset value of each fund as of the end of its most recent fiscal period

# Non-interest expenses



## Key points

### Non-interest expenses: Y378.8bn (+4% QoQ)

- Compensation and benefits (+5% QoQ)
  - Higher bonus provisions in line with performance
- Commissions and floor brokerage (+5% QoQ)
  - Increase in commissions and floor brokerage fees due to higher trading volumes

# Robust financial position

## Balance sheet related indicators and capital ratios

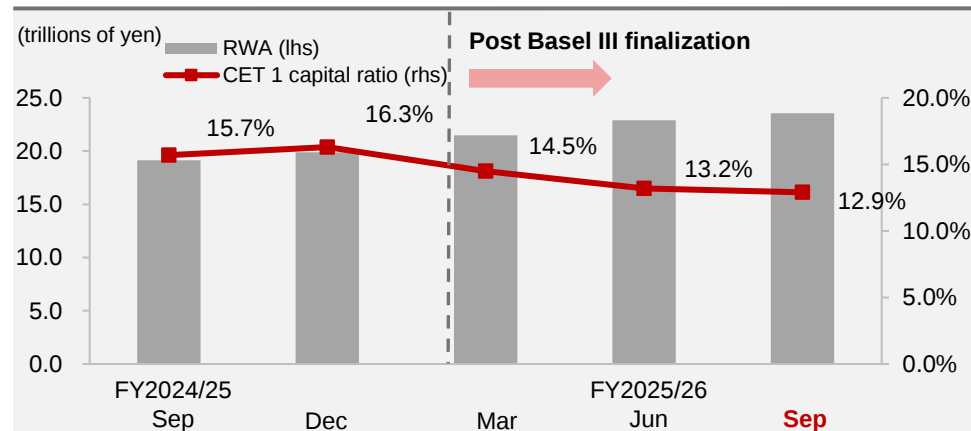
|                                   | Mar 2025 | Jun 2025 | Sep 2025        |
|-----------------------------------|----------|----------|-----------------|
| Total assets                      | Y56.8trn | Y58.1trn | <b>Y60.4trn</b> |
| Shareholders' equity              | Y3.5trn  | Y3.5trn  | <b>Y3.5trn</b>  |
| Gross leverage                    | 16.4x    | 16.7x    | <b>17.3x</b>    |
| Net leverage <sup>1</sup>         | 11.0x    | 11.7x    | <b>12.2x</b>    |
| Level 3 assets (net) <sup>2</sup> | Y1.3trn  | Y1.3trn  | <b>Y1.4trn</b>  |
| Liquidity portfolio               | Y10.2trn | Y10.3trn | <b>Y10.9trn</b> |

| (billions of yen)                        |          |          |                       |
|------------------------------------------|----------|----------|-----------------------|
| Basel 3 basis                            | Mar 2025 | Jun 2025 | Sep 2025 <sup>2</sup> |
| Tier 1 capital                           | 3,500    | 3,399    | <b>3,569</b>          |
| Tier 2 capital                           | 0.6      | 26.6     | <b>135.0</b>          |
| Total capital                            | 3,500    | 3,425    | <b>3,703</b>          |
| RWA                                      | 21,497   | 22,884   | <b>23,548</b>         |
| Tier 1 capital ratio                     | 16.2%    | 14.8%    | <b>15.1%</b>          |
| CET 1 capital ratio <sup>3</sup>         | 14.5%    | 13.2%    | <b>12.9%</b>          |
| Consolidated capital adequacy ratio      | 16.2%    | 14.9%    | <b>15.7%</b>          |
| Consolidated leverage ratio <sup>4</sup> | 5.16%    | 4.83%    | <b>4.81%</b>          |
| HQLA <sup>5</sup>                        | Y7.2trn  | Y7.9trn  | <b>Y7.7trn</b>        |
| LCR <sup>5</sup>                         | 234.1%   | 222.7%   | <b>216.5%</b>         |
| TLAC ratio (RWA basis)                   | 28.1%    | 26.1%    | <b>26.4%</b>          |
| TLAC ratio (Total exposure basis)        | 9.9%     | 9.5%     | <b>9.4%</b>           |

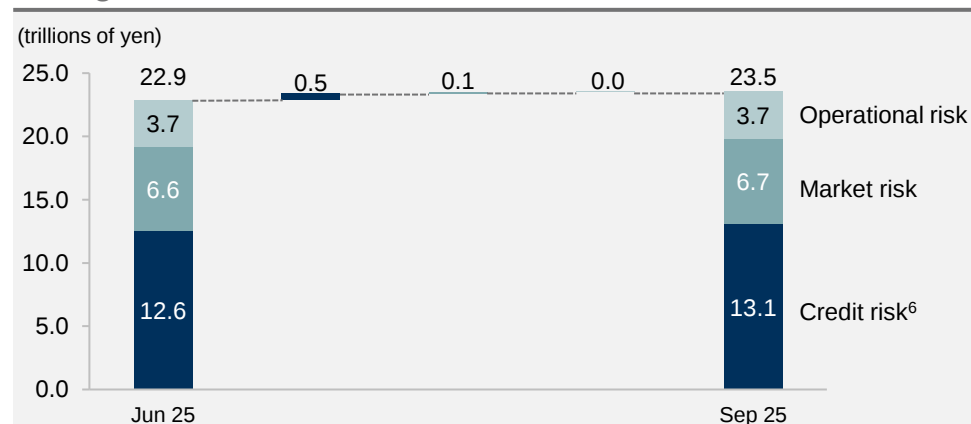
1. Net leverage: Total assets minus securities purchased under agreements to resell and securities borrowed, divided by Nomura Holdings shareholders' equity figures. Other figures are preliminary. 3. CET 1 capital ratio is defined as Tier 1 capital minus Additional Tier 1 capital divided by risk-weighted assets. 4. Consolidated capital adequacy ratio is defined as Tier 1 capital divided by risk-weighted assets. 5. Daily average for each quarter. 6. Credit risk includes CVA.

2. HQLA and LCR as of the end of September 2025 are final Tier 1 capital divided by exposure (sum of on-balance sheet exposures and off-balance sheet items).

## RWA and CET 1 capital ratio<sup>3</sup>



## Changes in RWA<sup>2</sup>



**NOMURA**

**Financial Supplement**



# Consolidated balance sheet

## Consolidated balance sheet

(billions of yen)

|                                                                           | Mar 31,<br>2025 | Sep 30,<br>2025 | Increase<br>(Decrease) |                                     | Mar 31,<br>2025 | Sep 30,<br>2025 | Increase<br>(Decrease) |
|---------------------------------------------------------------------------|-----------------|-----------------|------------------------|-------------------------------------|-----------------|-----------------|------------------------|
| <b>Assets</b>                                                             |                 |                 |                        | <b>Liabilities</b>                  |                 |                 |                        |
| Total cash and cash deposits                                              | 5,515           | <b>6,832</b>    | 1,317                  | Short-term borrowings               | 1,117           | <b>1,222</b>    | 104                    |
|                                                                           |                 |                 |                        | Total payables and deposits         | 7,249           | <b>8,107</b>    | 858                    |
| Total loans and receivables                                               | 7,449           | <b>7,975</b>    | 527                    | Total collateralized financing      | 18,646          | <b>18,188</b>   | -458                   |
|                                                                           |                 |                 |                        | Trading liabilities                 | 11,379          | <b>13,424</b>   | 2,046                  |
| Total collateralized agreements                                           | 18,664          | <b>17,828</b>   | -836                   | Other liabilities                   | 1,457           | <b>1,410</b>    | -46                    |
|                                                                           |                 |                 |                        | Long-term borrowings                | 13,374          | <b>14,408</b>   | 1,034                  |
| Total trading assets and private equity and debt investments <sup>1</sup> | 22,524          | <b>24,875</b>   | 2,351                  | Total liabilities                   | 53,221          | <b>56,759</b>   | 3,538                  |
| Total other assets <sup>1</sup>                                           | 2,651           | <b>2,858</b>    | 207                    | <b>Equity</b>                       |                 |                 |                        |
|                                                                           |                 |                 |                        | Total NHI shareholders' equity      | 3,471           | <b>3,485</b>    | 14                     |
|                                                                           |                 |                 |                        | Noncontrolling interest             | 110             | <b>123</b>      | 13                     |
| <b>Total assets</b>                                                       | <b>56,802</b>   | <b>60,368</b>   | <b>3,566</b>           | <b>Total liabilities and equity</b> | <b>56,802</b>   | <b>60,368</b>   | <b>3,566</b>           |

1. Including securities pledged as collateral.

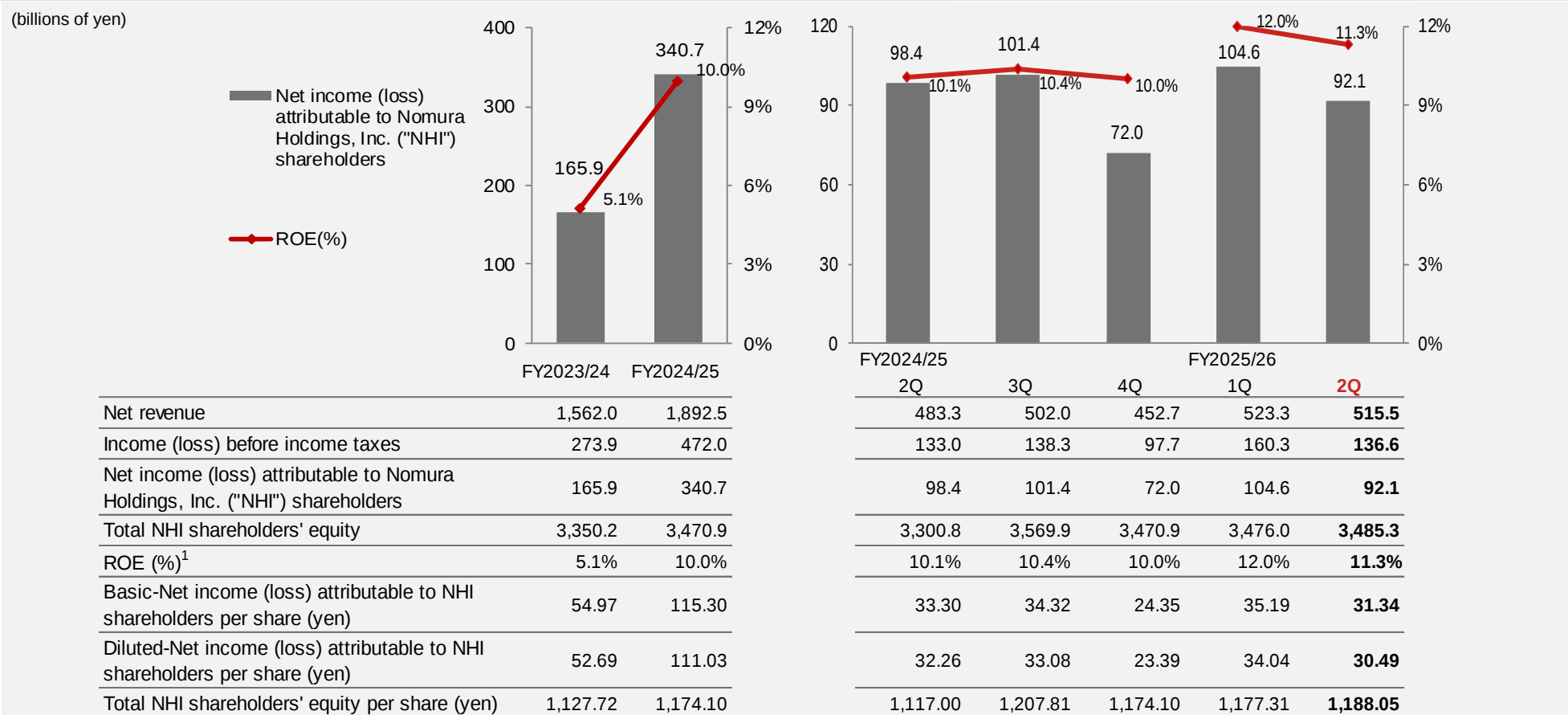
## Value at risk

- Definition
  - 95% confidence level
  - 1-day time horizon for outstanding portfolio
  - Inter-product price fluctuations considered
- From April 1, 2025, to September 30, 2025 (billions of yen)
  - Maximum: 5.2
  - Minimum: 3.1
  - Average: 4.4

(billions of yen)

|                         | FY2023/24<br>Mar | FY2024/25<br>Mar | FY2024/25<br>Sep | Dec  | FY2025/26<br>Mar | Jun  | Sep         |
|-------------------------|------------------|------------------|------------------|------|------------------|------|-------------|
| Equity                  | 3.3              | 2.0              | 3.0              | 3.3  | 2.0              | 3.2  | <b>3.6</b>  |
| Interest rate           | 2.6              | 2.1              | 2.4              | 2.4  | 2.1              | 2.2  | <b>2.2</b>  |
| Foreign exchange        | 2.1              | 1.5              | 2.4              | 1.7  | 1.5              | 1.6  | <b>1.5</b>  |
| Sub-total               | 8.0              | 5.6              | 7.8              | 7.4  | 5.6              | 7.0  | <b>7.3</b>  |
| Diversification benefit | -2.5             | -1.8             | -2.4             | -2.3 | -1.8             | -2.5 | <b>-2.4</b> |
| <b>VaR</b>              | 5.5              | 3.8              | 5.4              | 5.1  | 3.8              | 4.5  | <b>4.9</b>  |

# Consolidated financial highlights



1. Quarterly ROE is calculated using annualized year-to-date net income.

## Consolidated income

(billions of yen)

|                                                    | FY2023/24 | FY2024/25 | FY2024/25<br>2Q | 3Q      | 4Q      | FY2025/26<br>1Q | 2Q      |
|----------------------------------------------------|-----------|-----------|-----------------|---------|---------|-----------------|---------|
| Revenue                                            |           |           |                 |         |         |                 |         |
| Commissions                                        | 364.1     | 407.0     | 101.4           | 102.6   | 100.3   | 100.6           | 105.0   |
| Fees from investment banking                       | 173.3     | 212.2     | 53.3            | 64.4    | 53.3    | 38.4            | 44.6    |
| Asset management and portfolio service fees        | 310.2     | 378.2     | 93.8            | 97.2    | 96.8    | 92.9            | 102.5   |
| Net gain on trading                                | 491.6     | 580.1     | 147.7           | 142.0   | 158.4   | 142.2           | 171.9   |
| Gain (loss) on private equity and debt investments | 11.9      | 7.6       | 1.6             | 1.6     | 1.2     | 6.3             | 4.4     |
| Interest and dividends                             | 2,620.9   | 2,927.9   | 763.0           | 745.5   | 630.9   | 649.6           | 652.8   |
| Gain (loss) on investments in equity securities    | 9.6       | 0.4       | -2.6            | 1.6     | -0.1    | -0.4            | 4.4     |
| Other                                              | 175.8     | 223.3     | 83.3            | 43.0    | 38.5    | 127.0           | 75.6    |
| Total revenue                                      | 4,157.3   | 4,736.7   | 1,241.6         | 1,197.9 | 1,079.4 | 1,156.6         | 1,161.2 |
| Interest expense                                   | 2,595.3   | 2,844.3   | 758.2           | 696.0   | 626.6   | 633.3           | 645.8   |
| Net revenue                                        | 1,562.0   | 1,892.5   | 483.3           | 502.0   | 452.7   | 523.3           | 515.5   |
| Non-interest expenses                              | 1,288.2   | 1,420.5   | 350.3           | 363.7   | 355.0   | 363.0           | 378.8   |
| Income (loss) before income taxes                  | 273.9     | 472.0     | 133.0           | 138.3   | 97.7    | 160.3           | 136.6   |
| Net income (loss) attributable to NHI shareholders | 165.9     | 340.7     | 98.4            | 101.4   | 72.0    | 104.6           | 92.1    |

## Main revenue items

| (billions of yen)                                  |                                                   | FY2023/24 FY2024/25 |       | FY2024/25 |       | FY2025/26 |       |              |
|----------------------------------------------------|---------------------------------------------------|---------------------|-------|-----------|-------|-----------|-------|--------------|
|                                                    |                                                   |                     |       | 2Q        | 3Q    | 4Q        | 1Q    | 2Q           |
| <b>Commissions</b>                                 | Stock brokerage commissions                       | 242.7               | 264.5 | 66.9      | 66.3  | 66.3      | 62.8  | <b>67.2</b>  |
|                                                    | Other brokerage commissions                       | 15.6                | 17.5  | 4.4       | 4.4   | 4.7       | 4.7   | <b>4.5</b>   |
|                                                    | Commissions for distribution of investment trusts | 56.2                | 66.1  | 14.5      | 17.3  | 14.0      | 14.3  | <b>14.3</b>  |
|                                                    | Other                                             | 49.5                | 58.9  | 15.5      | 14.6  | 15.3      | 18.7  | <b>19.1</b>  |
|                                                    | Total                                             | 364.1               | 407.0 | 101.4     | 102.6 | 100.3     | 100.6 | <b>105.0</b> |
| <b>Fees from Investment banking</b>                | Equity underwriting and distribution              | 45.5                | 52.9  | 19.3      | 17.6  | 8.6       | 3.6   | <b>5.0</b>   |
|                                                    | Bond underwriting and distribution                | 27.5                | 48.4  | 11.4      | 14.9  | 13.2      | 13.8  | <b>11.4</b>  |
|                                                    | M&A / Financial advisory fees                     | 61.6                | 78.7  | 15.3      | 22.0  | 24.7      | 15.6  | <b>19.7</b>  |
|                                                    | Other                                             | 38.8                | 32.2  | 7.3       | 9.8   | 6.7       | 5.4   | <b>8.4</b>   |
|                                                    | Total                                             | 173.3               | 212.2 | 53.3      | 64.4  | 53.3      | 38.4  | <b>44.6</b>  |
| <b>Asset Management and portfolio service fees</b> | Asset management fees                             | 193.5               | 235.9 | 58.3      | 61.0  | 60.8      | 58.3  | <b>64.5</b>  |
|                                                    | Administration fees                               | 88.2                | 109.1 | 27.3      | 27.8  | 27.6      | 26.3  | <b>29.0</b>  |
|                                                    | Custodial fees                                    | 28.5                | 33.2  | 8.3       | 8.4   | 8.5       | 8.2   | <b>9.0</b>   |
|                                                    | Total                                             | 310.2               | 378.2 | 93.8      | 97.2  | 96.8      | 92.9  | <b>102.5</b> |

# Consolidated results: Income (loss) before income taxes by segment and region

## Adjustment of consolidated results and segment results: Income (loss) before income taxes

| (billions of yen)                                                                      | FY2023/24 | FY2024/25 | FY2024/25 |       |      | FY2025/26 |       |
|----------------------------------------------------------------------------------------|-----------|-----------|-----------|-------|------|-----------|-------|
|                                                                                        |           |           | 2Q        | 3Q    | 4Q   | 1Q        | 2Q    |
| Wealth Management <sup>2</sup>                                                         | 119.0     | 166.2     | 44.2      | 44.8  | 35.9 | 38.8      | 45.5  |
| Investment Management                                                                  | 60.2      | 89.6      | 31.9      | 18.9  | 15.5 | 21.5      | 30.7  |
| Wholesale                                                                              | 53.9      | 166.3     | 45.3      | 62.4  | 37.5 | 41.9      | 53.1  |
| Banking <sup>2</sup>                                                                   | 15.1      | 16.4      | 4.6       | 4.7   | 3.1  | 3.6       | 3.2   |
| Four business segments total <sup>2</sup>                                              | 248.2     | 438.4     | 126.1     | 130.8 | 92.0 | 105.8     | 132.6 |
| Other <sup>2</sup>                                                                     | 36.0      | 35.1      | 10.2      | 6.9   | 5.9  | 54.6      | 2.3   |
| Segments total                                                                         | 284.2     | 473.5     | 136.2     | 137.7 | 97.9 | 160.4     | 134.9 |
| Unrealized gain (loss) on investments in equity securities held for operating purposes | -10.3     | -1.5      | -3.2      | 0.6   | -0.2 | -0.1      | 1.8   |
| Income (loss) before income taxes                                                      | 273.9     | 472.0     | 133.0     | 138.3 | 97.7 | 160.3     | 136.6 |

## Geographic information: Income (loss) before income taxes<sup>1</sup>

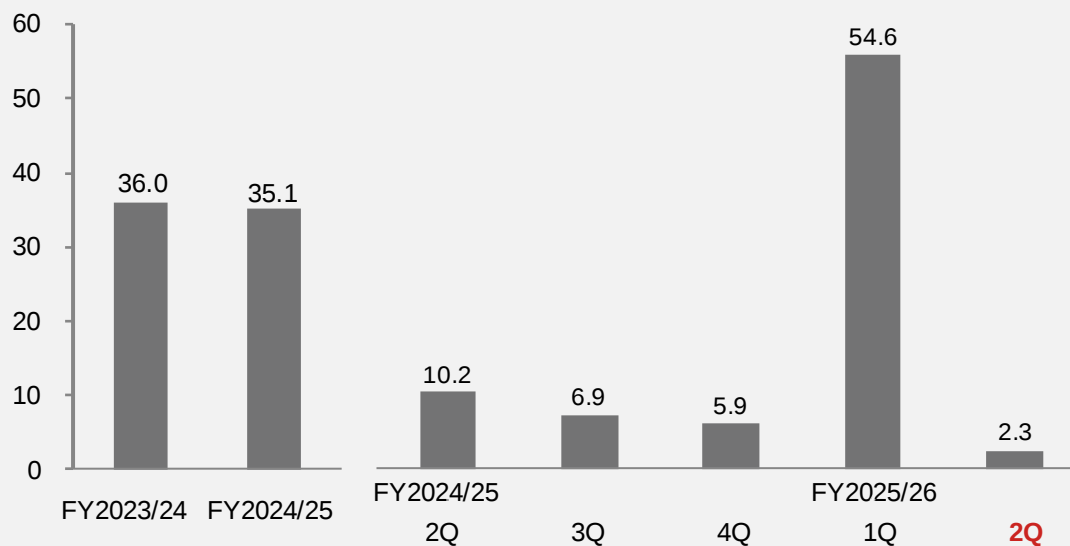
| (billions of yen)                 | FY2023/24 | FY2024/25 | FY2024/25 |       |      | FY2025/26 |       |
|-----------------------------------|-----------|-----------|-----------|-------|------|-----------|-------|
|                                   |           |           | 2Q        | 3Q    | 4Q   | 1Q        | 2Q    |
| Americas                          | 14.7      | 65.8      | 19.8      | 18.3  | 14.4 | 15.6      | 29.1  |
| Europe                            | -33.1     | 20.3      | 3.0       | 16.2  | 5.9  | -7.0      | 0.4   |
| Asia and Oceania                  | 23.8      | 50.9      | 17.0      | 17.3  | 8.1  | 18.9      | 15.4  |
| Subtotal                          | 5.4       | 137.0     | 39.8      | 51.8  | 28.5 | 27.5      | 44.9  |
| Japan                             | 268.5     | 335.0     | 93.3      | 86.5  | 69.3 | 132.8     | 91.8  |
| Income (loss) before income taxes | 273.9     | 472.0     | 133.0     | 138.3 | 97.7 | 160.3     | 136.6 |

1. Geographic information is based on U.S. GAAP (Figures are preliminary for the three months ended September 30, 2025). Nomura's revenues and expenses are allocated based on the country of domicile of the legal entity providing the service. This information is not used for business management purposes.
2. Retrospective adjustments made to prior years figures following the establishment of Banking Division.

## Segment “Other”

### Income (loss) before income taxes

(billions of yen)



|                                                                                      | FY2023/24 | FY2024/25 | FY2024/25<br>2Q | FY2024/25<br>3Q | FY2024/25<br>4Q | FY2025/26<br>1Q | FY2025/26<br>2Q |
|--------------------------------------------------------------------------------------|-----------|-----------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net gain (loss) related to economic hedging transactions                             | 2.0       | -5.8      | 1.8             | -7.0            | 2.2             | 1.1             | -0.2            |
| Realized gain (loss) on investments in equity securities held for operating purposes | 21.0      | 1.5       | 0.5             | 0.6             | 0.3             | 0.0             | 2.2             |
| Equity in earnings of affiliates                                                     | 46.4      | 51.2      | 11.6            | 15.2            | 9.7             | 12.3            | 12.4            |
| Corporate items                                                                      | -12.0     | -5.9      | -5.3            | -1.0            | -5.1            | -11.6           | -15.2           |
| Others <sup>1</sup>                                                                  | -21.5     | -5.9      | 1.6             | -1.0            | -1.2            | 52.9            | 3.0             |
| Income (loss) before income taxes <sup>1</sup>                                       | 36.0      | 35.1      | 10.2            | 6.9             | 5.9             | 54.6            | 2.3             |

1. Retrospective adjustments made to prior years figures following the establishment of Banking Division.

## Wealth Management related data (1)

| (billions of yen)                                           |           |           |                 |       |       |                 |       |        |        |
|-------------------------------------------------------------|-----------|-----------|-----------------|-------|-------|-----------------|-------|--------|--------|
|                                                             | FY2023/24 | FY2024/25 | FY2024/25<br>2Q | 3Q    | 4Q    | FY2025/26<br>1Q | 2Q    | QoQ    | YoY    |
| Commissions                                                 | 173.5     | 183.6     | 43.3            | 47.1  | 43.3  | 46.2            | 52.1  | 12.8%  | 20.1%  |
| Of which, stock brokerage commission                        | 80.2      | 72.2      | 17.7            | 18.1  | 17.4  | 18.3            | 22.7  | 23.9%  | 27.9%  |
| Of which, commissions for distribution of investment trusts | 54.9      | 65.9      | 14.1            | 17.3  | 14.3  | 14.2            | 14.3  | 0.2%   | 1.3%   |
| Sales credit                                                | 55.9      | 52.5      | 15.6            | 11.5  | 10.8  | 11.6            | 12.6  | 8.5%   | -19.1% |
| Fees from investment banking and other                      | 23.1      | 27.3      | 10.5            | 8.7   | 3.7   | 5.2             | 3.9   | -24.7% | -62.5% |
| Investment trust administration fees and other              | 124.4     | 156.7     | 39.0            | 40.1  | 40.2  | 38.7            | 42.9  | 10.7%  | 10.0%  |
| Net interest revenue <sup>1</sup>                           | 10.1      | 13.4      | 3.8             | 4.3   | 1.9   | 4.0             | 5.0   | 23.5%  | 30.0%  |
| Net revenue <sup>1</sup>                                    | 387.0     | 433.6     | 112.3           | 111.6 | 99.9  | 105.8           | 116.5 | 10.1%  | 3.7%   |
| Non-interest expenses <sup>1</sup>                          | 268.0     | 267.4     | 68.1            | 66.8  | 64.0  | 67.0            | 71.0  | 5.8%   | 4.2%   |
| Income before income taxes <sup>1</sup>                     | 119.0     | 166.2     | 44.2            | 44.8  | 35.9  | 38.8            | 45.5  | 17.5%  | 2.9%   |
| Domestic distribution volume of investment trusts           | 3,271.8   | 3,882.8   | 899.0           | 942.0 | 838.3 | 827.1           | 854.6 | 3.3%   | -4.9%  |
| Stock investment trusts                                     | 2,525.9   | 3,107.2   | 719.8           | 719.5 | 712.3 | 724.1           | 708.5 | -2.2%  | -1.6%  |
| Foreign investment trusts                                   | 745.9     | 775.6     | 179.2           | 222.5 | 126.0 | 102.9           | 146.0 | 41.8%  | -18.5% |
| Other                                                       |           |           |                 |       |       |                 |       |        |        |
| Sales of JGBs for individual investors (transaction base)   | 398.9     | 317.9     | 38.6            | 89.0  | 76.8  | 82.0            | 33.5  | -59.2% | -13.3% |

1. Retrospective adjustments made to prior years figures following the establishment of Banking Division.

## Wealth Management related data (2)

### Wealth Management client assets

(trillions of yen)

Other

Foreign investment trusts

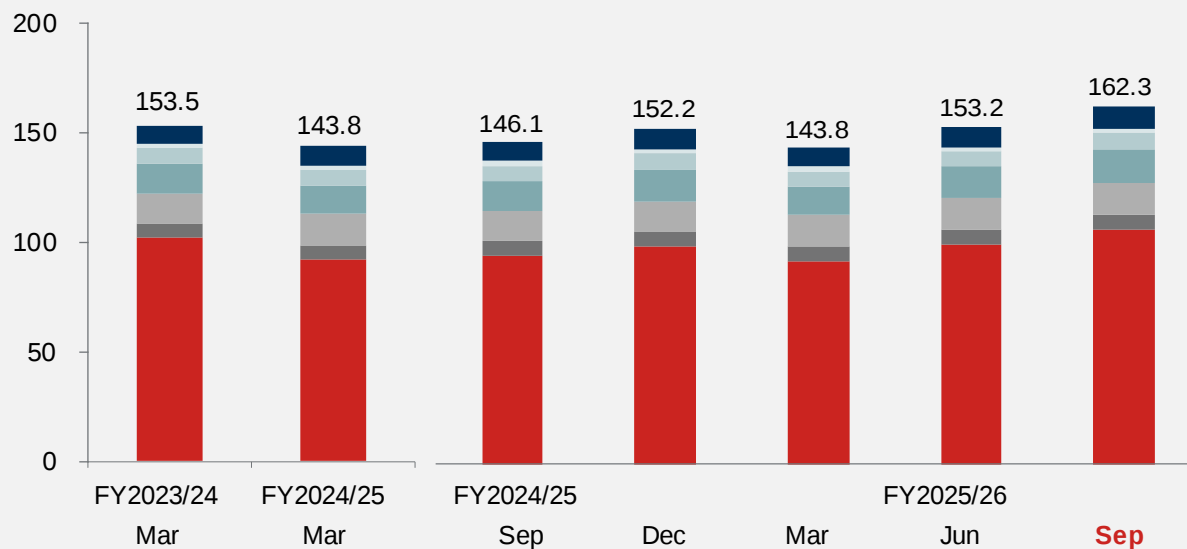
Bond investment trusts

Stock investment trusts

Domestic bonds

Foreign currency bonds

Equities



|                             | FY2023/24 | FY2024/25 | FY2024/25 | FY2024/25 | FY2025/26 | FY2025/26 | FY2025/26 |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
|                             | Mar       | Mar       | Sep       | Dec       | Mar       | Jun       | Sep       |
| Equities                    | 102.5     | 92.2      | 94.6      | 98.9      | 92.2      | 99.7      | 106.2     |
| Foreign currency bonds      | 6.4       | 6.5       | 6.5       | 6.5       | 6.5       | 6.5       | 6.8       |
| Domestic bonds <sup>1</sup> | 13.7      | 14.2      | 14.0      | 14.0      | 14.2      | 14.7      | 14.8      |
| Stock investment trusts     | 13.3      | 13.3      | 13.5      | 14.4      | 13.3      | 14.2      | 15.2      |
| Bond investment trusts      | 7.3       | 6.7       | 7.0       | 7.2       | 6.7       | 6.8       | 7.2       |
| Foreign investment trusts   | 1.8       | 2.0       | 1.8       | 2.0       | 2.0       | 2.0       | 2.1       |
| Other <sup>2</sup>          | 8.6       | 8.8       | 8.7       | 9.2       | 8.8       | 9.3       | 10.0      |
| Total                       | 153.5     | 143.8     | 146.1     | 152.2     | 143.8     | 153.2     | 162.3     |

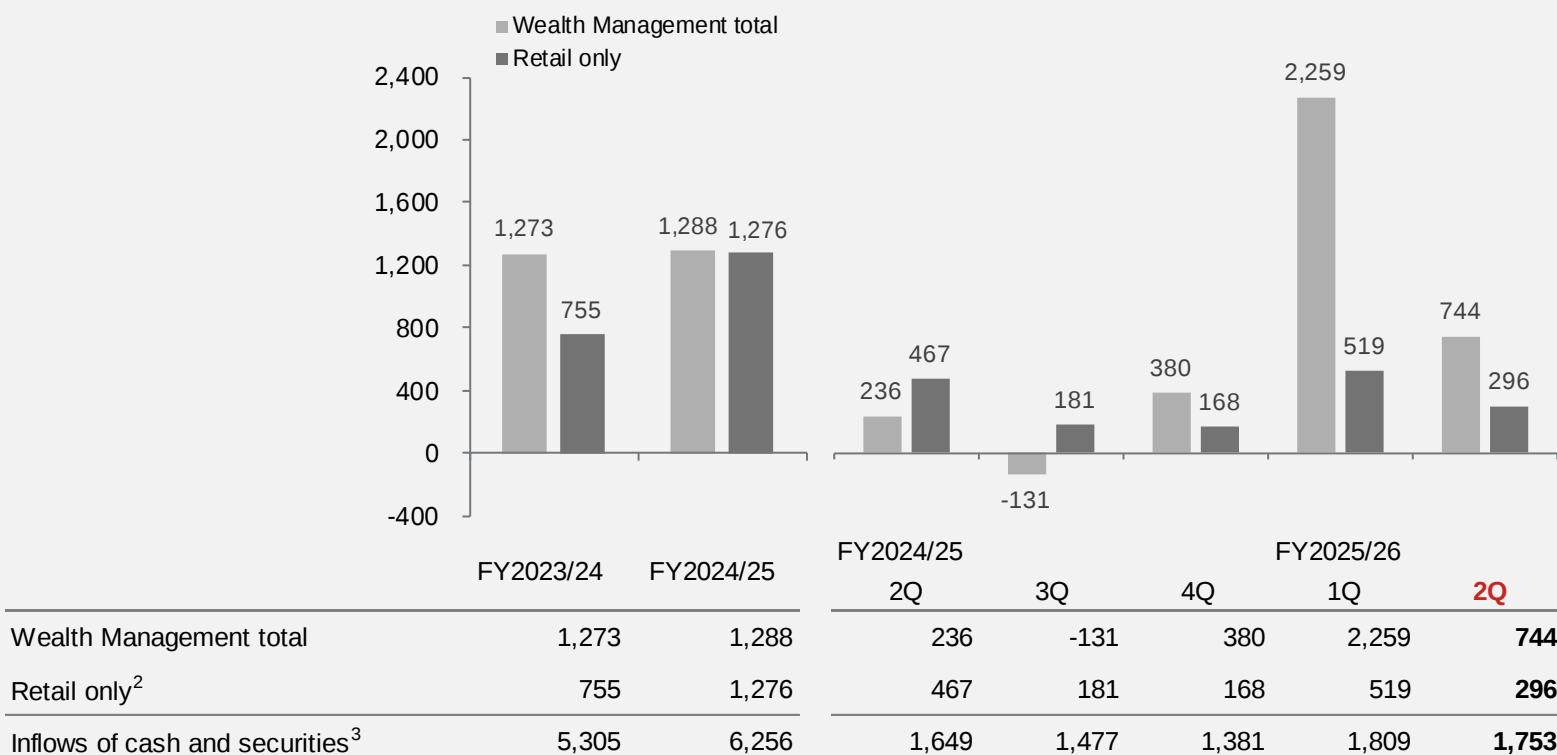
1. Including CBs and warrants.

2. Including annuity insurance.

## Wealth Management related data (3)

### Net inflows of cash and securities<sup>1</sup>

(billions of yen)



1. Cash and securities inflows minus outflows, excluding regional financial institutions.

2. Retail excludes Corporate section, Private Wealth Management and Workplace Service from Wealth Management total. Figures for FY2023/24 have been reclassified following a change in definition in FY2024/25 1Q.

3. Retail Only. Figures for FY2023/24 have been reclassified following a change in definition in FY2024/25 1Q.

## Wealth Management related data (4)

### Number of accounts

|                                   | FY2023/24 |       | FY2024/25 |       | FY2025/26 |       |              |
|-----------------------------------|-----------|-------|-----------|-------|-----------|-------|--------------|
|                                   | Mar       | Mar   | Sep       | Dec   | Mar       | Jun   | Sep          |
| Accounts with balance             | 5,496     | 5,934 | 5,888     | 5,925 | 5,934     | 5,965 | <b>5,998</b> |
| Equity holding accounts           | 2,972     | 3,285 | 3,265     | 3,275 | 3,285     | 3,292 | <b>3,292</b> |
| NISA accounts opened <sup>1</sup> | 1,780     | 1,779 | 1,763     | 1,771 | 1,779     | 1,800 | <b>1,816</b> |
| Online service accounts           | 5,582     | 5,974 | 5,796     | 5,881 | 5,974     | 6,053 | <b>6,140</b> |

### New individual accounts / IT share<sup>2</sup>

|                         | FY2023/24 |     | FY2024/25 |     | FY2025/26 |     |            |
|-------------------------|-----------|-----|-----------|-----|-----------|-----|------------|
|                         |           |     | 2Q        | 3Q  | 4Q        | 1Q  | 2Q         |
| New individual accounts | 334       | 372 | 81        | 99  | 109       | 103 | <b>103</b> |
| IT share <sup>2</sup>   |           |     |           |     |           |     |            |
| No. of orders           | 84%       | 85% | 86%       | 85% | 87%       | 86% | <b>85%</b> |
| Transaction value       | 59%       | 60% | 61%       | 59% | 62%       | 59% | <b>60%</b> |

1. Junior NISA accounts are not included from the figure at the end of June 2024.

2. Ratio of cash stocks traded via online service.

## Investment Management related data (1)

### Net revenue and income (loss) before income taxes

(billions of yen)

|                                   | FY2023/24 | FY2024/25 | FY2024/25 |      |      | FY2025/26 |      | QoQ   | YoY   |
|-----------------------------------|-----------|-----------|-----------|------|------|-----------|------|-------|-------|
|                                   |           |           | 2Q        | 3Q   | 4Q   | 1Q        | 2Q   |       |       |
| Business revenue                  | 137.2     | 163.7     | 39.4      | 42.0 | 43.3 | 40.6      | 44.1 | 8.4%  | 11.9% |
| Investment gain/loss              | 16.9      | 28.8      | 16.7      | 3.7  | -0.2 | 9.9       | 16.8 | 68.9% | 0.4%  |
| Net revenue                       | 154.1     | 192.5     | 56.1      | 45.7 | 43.0 | 50.6      | 60.8 | 20.3% | 8.4%  |
| Non-interest expenses             | 93.9      | 102.9     | 24.2      | 26.8 | 27.5 | 29.0      | 30.1 | 3.7%  | 24.7% |
| Income (loss) before income taxes | 60.2      | 89.6      | 31.9      | 18.9 | 15.5 | 21.5      | 30.7 | 42.7% | -3.8% |

### Asset under management by company<sup>1</sup>

(trillions of yen)

|                                                                   | FY2023/24 | FY2024/25 | FY2024/25 |      | FY2025/26 |       |       |
|-------------------------------------------------------------------|-----------|-----------|-----------|------|-----------|-------|-------|
|                                                                   | Mar       | Mar       | Sep       | Dec  | Mar       | Jun   | Sep   |
| Nomura Asset Management                                           | 91.0      | 88.1      | 87.7      | 92.2 | 88.1      | 93.0  | 99.7  |
| Nomura Corporate Research and Asset Management, etc. <sup>2</sup> | 5.6       | 5.5       | 5.9       | 6.3  | 5.5       | 8.8   | 9.3   |
| Assets under management (gross) <sup>3</sup>                      | 96.6      | 93.6      | 93.6      | 98.5 | 93.6      | 101.8 | 109.1 |
| Group company overlap                                             | 7.6       | 4.3       | 4.8       | 4.9  | 4.3       | 7.5   | 7.8   |
| Assets under management (net) <sup>4</sup>                        | 89.0      | 89.3      | 88.8      | 93.5 | 89.3      | 94.3  | 101.2 |

- From FY 2024/25 onward, assets under management (gross) of Nomura Asset Management and the Group company overlap decreased by a similar amount owing to the reorganization in the Americas on April 1, 2024.
- The assets under management (gross) of Nomura Corporate Research and Asset Management etc., and the Group company overlap increased by the same amount due to the transfer of Nomura Fiduciary Research & Consulting to the Investment Management division effective April 1, 2025.
- Total of assets under management (gross) of asset management companies within the Investment Management division.
- Net after deducting Group company overlap from assets under management (gross).

## Investment Management related data (2)

### Asset inflows/outflows by business<sup>1</sup>

| (billions of yen)                                      | FY2023/24 | FY2024/25 | FY2024/25 |      |     | FY2025/26 |     |
|--------------------------------------------------------|-----------|-----------|-----------|------|-----|-----------|-----|
|                                                        |           |           | 2Q        | 3Q   | 4Q  | 1Q        | 2Q  |
| Investment trusts business                             | 1,845     | 2,113     | 655       | 489  | 274 | -207      | 525 |
| of which ETFs                                          | 473       | 987       | 521       | -352 | 673 | -667      | 77  |
| Investment advisory and international businesses, etc. | 1,915     | 536       | 468       | -229 | 40  | 315       | -26 |
| Total net asset inflow                                 | 3,760     | 2,648     | 1,123     | 260  | 314 | 108       | 498 |

### Domestic public investment trust market and Nomura Asset Management market share<sup>2</sup>

| (trillions of yen)                      | FY2023/24 | FY2024/25 | FY2024/25 |       | FY2025/26 |       |       |
|-----------------------------------------|-----------|-----------|-----------|-------|-----------|-------|-------|
|                                         | Mar       | Mar       | Sep       | Dec   | Mar       | Jun   | Sep   |
| Domestic public investment trusts       |           |           |           |       |           |       |       |
| Market                                  | 227.0     | 236.3     | 230.2     | 246.0 | 236.3     | 254.3 | 276.8 |
| Nomura Asset Management share (%)       | 26%       | 25%       | 25%       | 25%   | 25%       | 25%   | 24%   |
| Domestic public stock investment trusts |           |           |           |       |           |       |       |
| Market                                  | 211.0     | 221.5     | 215.2     | 230.3 | 221.5     | 239.0 | 260.4 |
| Nomura Asset Management share (%)       | 25%       | 24%       | 24%       | 24%   | 24%       | 23%   | 23%   |
| Domestic public bond investment trusts  |           |           |           |       |           |       |       |
| Market                                  | 16.0      | 14.8      | 15.0      | 15.7  | 14.8      | 15.3  | 16.4  |
| Nomura Asset Management share (%)       | 44%       | 44%       | 44%       | 45%   | 44%       | 44%   | 44%   |
| ETF                                     |           |           |           |       |           |       |       |
| Market                                  | 89.6      | 85.8      | 85.9      | 89.4  | 85.8      | 92.3  | 100.4 |
| Nomura Asset Management share (%)       | 43%       | 44%       | 44%       | 44%   | 44%       | 44%   | 44%   |

1. Based on assets under management (net).

2. Source: Investment Trusts Association, Japan.

## Wholesale related data

### Net revenue and income (loss) before income taxes

(billions of yen)

|                                   | FY2023/24 | FY2024/25 | FY2024/25<br>2Q | 3Q    | 4Q    | FY2025/26<br>1Q | 2Q    | QoQ   | YoY   |
|-----------------------------------|-----------|-----------|-----------------|-------|-------|-----------------|-------|-------|-------|
| Net revenue                       | 866.1     | 1,057.9   | 263.4           | 290.5 | 259.2 | 261.1           | 279.2 | 6.9%  | 6.0%  |
| Non-interest expenses             | 812.2     | 891.7     | 218.1           | 228.2 | 221.7 | 219.2           | 226.0 | 3.1%  | 3.6%  |
| Income (loss) before income taxes | 53.9      | 166.3     | 45.3            | 62.4  | 37.5  | 41.9            | 53.1  | 26.8% | 17.3% |

### Breakdown of Wholesale revenue

(billions of yen)

|                    | FY2023/24 | FY2024/25 | FY2024/25<br>2Q | 3Q    | 4Q    | FY2025/26<br>1Q | 2Q    | QoQ   | YoY   |
|--------------------|-----------|-----------|-----------------|-------|-------|-----------------|-------|-------|-------|
| Fixed Income       | 420.3     | 499.2     | 127.8           | 139.9 | 105.8 | 124.8           | 121.9 | -2.3% | -4.6% |
| Equities           | 286.8     | 375.4     | 93.2            | 99.1  | 101.1 | 98.3            | 113.8 | 15.7% | 22.1% |
| Global Markets     | 707.1     | 874.6     | 221.1           | 239.0 | 206.9 | 223.1           | 235.7 | 5.6%  | 6.6%  |
| Investment Banking | 159.0     | 183.3     | 42.3            | 51.5  | 52.3  | 37.9            | 43.5  | 14.6% | 2.8%  |
| Net revenue        | 866.1     | 1,057.9   | 263.4           | 290.5 | 259.2 | 261.1           | 279.2 | 6.9%  | 6.0%  |

## Number of employees

|                               | FY2023/24 | FY2024/25 | FY2024/25 |        | FY2025/26 |        |               |
|-------------------------------|-----------|-----------|-----------|--------|-----------|--------|---------------|
|                               | Mar       | Mar       | Sep       | Dec    | Mar       | Jun    | Sep           |
| Japan                         | 14,870    | 14,877    | 15,045    | 14,977 | 14,877    | 15,317 | <b>15,144</b> |
| Europe                        | 3,053     | 3,133     | 3,111     | 3,114  | 3,133     | 3,155  | <b>3,173</b>  |
| Americas                      | 2,440     | 2,417     | 2,502     | 2,433  | 2,417     | 2,476  | <b>2,450</b>  |
| Asia and Oceania <sup>1</sup> | 6,487     | 6,815     | 6,724     | 6,736  | 6,815     | 6,960  | <b>7,109</b>  |
| Total                         | 26,850    | 27,242    | 27,382    | 27,260 | 27,242    | 27,908 | <b>27,876</b> |

1. Includes Powai office in India.

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