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First Quarter of the Fiscal Year Ending February 28, 2027 (60th Period)

Supplementary Financial Data

(March 1, 2026 to May 31, 2026)

FUJI CO., LTD.

■ Consolidated Financial Results

1. Profit and Loss

(Unit: Millions of yen, %)

	Three months ended May 31, 2025			Three months ended May 31, 2026		
		YoY change	YoY difference		YoY change	YoY difference
Net sales	193,681	102.3	5,268	190,829	98.5	△ 2,851
Operating revenue	201,396	102.7	5,231	198,026	98.3	△ 3,370
Gross profit	53,878	103	1,555	51,645	95.9	△ 2,233
Operating gross profit	61,593	102.5	1,519	58,841	95.5	△ 2,751
Total selling, general and administrative expenses	59,693	101.8	1,055	58,450	97.9	△ 1,243
Operating profit	1,899	132.3	464	391	20.6	△ 1,508
Non-operating income	620	112.9	71	279	45.1	△ 340
Non-operating expenses	190	108	14	162	85.2	△ 28
Ordinary profit	2,329	128.7	520	508	21.8	△ 1,820
Extraordinary income	912	1753.8	860	87	9.6	△ 824
Extraordinary losses	2,053	455.2	1,602	327	15.9	△ 1,725
Profit (loss) before income taxes	1,188	84.3	△ 221	268	22.6	△ 919
Profit (loss) attributable to owners of parent	1,154	1,077.1	1,047	66	5.8	△ 1,087

2. Major Management Indicators

(Unit: %)

	Three months ended May 31, 2025	Fiscal year ended February 28, 2026	Three months ended May 31, 2026
Ratio of ordinary profit to total assets	0.55	3.03	0.12
Return on assets (ROA)	0.27	1.98	0.02
Return on equity (ROE)	0.53	3.68	0.03
Total asset turnover (times)	0.48	1.97	0.47
Ratio of operating profit to net sales	0.98	1.43	0.20
Ratio of ordinary profit to net sales	1.20	1.60	0.27
Net asset per share (yen)	2,506	2,619	2,598
Equity ratio	50.3	54.7	53.6
Return on invested capital (ROIC)	0.67	4.15	0.07

3. Status of Interest Bearing Debts

(Unit: %)

	Three months ended May 31, 2025	Fiscal year ended February 28, 2026	Three months ended May 31, 2026
Total interest bearing debts	60,808	44,121	38,859
Short-term borrowings	-	-	16
Current portion of long-term borrowings	21,347	18,456	17,096
Long-term borrowings	33,480	20,115	16,319
Lease liabilities (including current portion)	5,980	5,549	5,427
Interest bearing debt dependence ratio (%)	14.4	10.6	9.3

■Non-consolidated Results (FUJI)

1. Profit and Loss

(Unit: Millions of yen, %)

	Three months ended May 31, 2025			Three months ended May 31, 2026		
		YoY change	YoY difference		YoY change	YoY difference
Net sales	184,685	102.9	5,285	181,727	98.4	(2,957)
Operating revenue	191,728	102.8	5,268	188,279	98.2	(3,448)
Gross profit	50,040	103.1	1,508	47,762	95.4	(2,277)
Operating gross profit	57,083	102.7	1,490	54,315	95.2	(2,768)
Total selling, general and administrative expenses	55,621	102.0	1,105	54,394	97.8	(1,226)
Operating profit	1,462	135.7	384	(79)	(5.4)	(1,541)
Ordinary profit	1,948	119.5	317	399	20.5	(1,549)
Profit (loss) before income taxes	816	5.5	(14,127)	158	19.4	(658)
Profit (loss) attributable	1,002	7.3	(12,748)	162	16.2	(840)

2. Breakdown of Selling, General and Administrative Ex

(Unit: Millions of yen, %)

	Three months ended May 31, 2025			Three months ended May 31, 2026		
		YoY change	YoY difference		YoY change	YoY difference
Personnel Expenses	28,150	102.6	719	27,856	99.0	(293)
Advertising and Selling Expenses	1,927	94.4	△ 114	1,938	100.6	11
Selling and administrative expenses	4,132	108.8	333	4,267	103.3	134
Facilities Expenses	16,721	101.6	259	16,115	96.4	(605)
(Electricity charges)	3,640	112.3	398	3,145	86.4	(495)
General expenses	4,689	98.1	△ 92	4,216	89.9	(473)
Total	55,621	102.0	1,105	54,394	97.8	(1,226)

3. Net Sales by Department (All Stores)

(Unit: Millions of yen, %)

	Three months ended May 31, 2025		Three months ended May 31, 2026			
	Net sales	Composition ratio	Net sales	YoY difference	YoY change	Composition ratio
Food total	169,637	89.9	166,766	(2,870)	98.3	89.7
Agricultural	21,918	11.6	20,982	(935)	95.7	11.3
Fishery	12,574	6.7	12,779	204	101.6	6.9
Livestock	20,781	11.0	20,745	(35)	99.8	11.2
Delicatessen	18,971	10.0	19,004	32	100.2	10.2
Processed foods	41,944	22.2	40,803	(1,141)	97.3	21.9
Liqueur	10,580	5.6	9,972	(607)	94.3	5.4
Dairy	24,479	13.0	24,401	(77)	99.7	13.1
Frozen	6,592	3.5	6,481	(111)	98.3	3.5
Bakery	9,568	5.1	9,380	(188)	98.0	5.0
Food and others	2,226	1.2	2,215	(10)	99.5	1.2
Apparel total	5,541	2.9	5,437	(103)	98.1	2.9
Housing and leisure total	12,169	6.4	12,488	318	102.6	6.7
Others	1,428	0.8	1,302	(125)	91.2	0.7
Directly managed departments total	188,776	100.0	185,995	(2,781)	98.5	100.0

*Food and others include cigarettes, gifts, events, etc.

*Others include FC, out-of-store sales, food courts, etc.

*Directly managed departments total includes ¥3,311 million of product supply to FUJI Mart Co., Ltd., Nichie Co., Ltd., and FUJI Mart Shikoku Co., Ltd.

* Based on management profit and loss

4. Net Sales by Department (Existing Stores)

(Unit: Millions of yen, %)

	Three months ended May 31, 2025		Three months ended May 31, 2026			
	Net sales	Composition ratio	Net sales	YoY difference	YoY change	Composition ratio
Food total	165,000	90.0	164,021	(978)	99.4	89.7
Agricultural	21,377	11.7	20,676	(701)	96.7	11.3
Fishery	12,276	6.7	12,598	321	102.6	6.9
Livestock	20,042	10.9	20,221	178	100.9	11.1
Delicatessen	18,420	10.0	18,662	241	101.3	10.2
Processed foods	40,798	22.3	40,165	(632)	98.4	22.0
Liqueur	10,318	5.6	9,834	(484)	95.3	5.4
Dairy	23,842	13.0	24,039	197	100.8	13.1
Frozen	6,421	3.5	6,374	(46)	99.3	3.5
Bakery	9,338	5.1	9,256	(82)	99.1	5.1
Food and others	2,163	1.2	2,192	29	101.3	1.2
Apparel total	5,362	2.9	5,391	28	100.5	2.9
Housing and leisure total	11,753	6.4	12,275	521	104.4	6.7
Others	1,192	0.7	1,191	0	99.9	0.7
Directly managed departments total	183,308	100.0	182,879	(429)	99.8	100.0

*Food and others include cigarettes, gifts, events, etc.

*Others include FC, out-of-store sales, food courts, etc.

* Based on management profit and loss

5. Month-to-Month Changes in Net Sales (Existing Stores)

(Unit: %)

	Mar.	Apr.	May	1Q total
Food total	98.6	97.8	101.8	99.4
Agricultural	93.8	94.0	102.7	96.7
Fishery	101.1	100.8	105.9	102.6
Livestock	100.2	99.9	102.5	100.9
Delicatessen	100.9	98.9	104.1	101.3
Processed foods	99.4	96.9	99.0	98.4
Liqueur	88.3	98.9	99.3	95.3
Dairy	100.8	98.8	102.8	100.8
Frozen	97.5	94.8	105.1	99.3
Bakery	100.6	97.6	99.1	99.1
Food and others	103.9	98.8	101.4	101.3
Apparel total	97.7	96.7	106.4	100.5
Housing and leisure total	101.5	102.7	109.1	104.4
Others	95.7	100.2	104.3	99.9
Directly managed departments total	98.7	98.1	102.5	99.8

*Food and others include cigarettes, gifts, events, etc.

*Others include FC, out-of-store sales, food courts, etc.

* Based on management profit and loss

6. Gross Profit by Directly Managed Department (All Stores)

(Unit: Millions of yen, %)

	Three months ended May 31, 2025		Three months ended May 31, 2026		
	Gross profit	Gross profit ratio	Gross profit	Gross profit ratio	YoY difference
Food total	46,320	27.3	44,434	26.6	(1,885)
Agricultural	4,696	21.4	4,288	20.4	(407)
Fishery	3,623	28.8	3,743	29.3	120
Livestock	6,092	29.3	5,674	27.4	(418)
Delicatessen	8,699	45.9	8,745	46.0	45
Processed foods	9,930	23.7	9,188	22.5	(741)
Liqueur	1,792	16.9	1,610	16.2	(181)
Dairy	6,660	27.2	6,541	26.8	(119)
Frozen	1,811	27.5	1,693	26.1	(118)
Bakery	2,727	28.5	2,665	28.4	(62)
Food and others	285	12.8	282	12.8	(2)
Apparel total	2,343	42.3	2,201	40.5	(141)
Housing and leisure total	2,989	24.6	2,952	23.6	(36)
Others	1,030	72.1	877	67.4	(152)
Directly managed departments total	52,683	27.9	50,466	27.1	(2,216)

*Food and others include cigarettes, gifts, events, etc.

*Others include FC, out-of-store sales, food courts, etc.

* Based on management profit and loss

7. Net Sales by Type of Business and by Prefecture (All Stores)

(Unit: Millions of yen, %)

	Three months ended May 31, 2025			Three months ended May 31, 2026			
	Net sales	Composition ratio	Number of stores	Net sales	YoY change	Composition ratio	Number of stores
Supermarkets	157,409	85.2	435	155,026	98.5	85.3	426
Discount stores	26,709	14.5	44	26,240	98.2	14.4	43
Others (Palty, The Casual, Marche)	211	0.1	9	174	82.6	0.1	9
Directly managed departments total	184,685	100.0	488	181,727	98.4	100.0	478

Hyogo	31,870	17.3	92	32,166	100.9	17.7	91
Tottori	1,391	0.8	4	1,305	93.8	0.7	4
Shimane	1,442	0.8	4	1,423	98.7	0.8	4
Okayama	25,479	13.8	62	25,009	98.2	13.8	61
Hiroshima	29,199	15.8	60	28,687	98.2	15.8	59
Yamaguchi	17,158	9.3	48	17,003	99.1	9.4	47
Tokushima	13,463	7.3	36	12,905	95.9	7.1	35
Kagawa	24,089	13.0	73	23,676	98.3	13.0	70
Ehime	30,931	16.7	85	30,061	97.2	16.5	83
Kochi	9,305	5.0	24	9,201	98.9	5.1	24
Directly managed departments total	184,685	100.0	488	181,727	98.4	100.0	478

8. Number of Customers, Average Spend per Customer, Average Value of Items Purchased per Customer, Number of Items Purchased Year-on-year Change (Existing Stores)

(Unit: %)

	Number of customers	Average spend per customer	Average value of items purchased per customer	Number of items purchased
Supermarkets	98.6	101.1	101.1	100.0
Discount stores	97.9	102.4	103.6	98.8
Directly managed departments total	98.5	101.3	101.5	99.8

9. Status of Employees

(Unit: persons, %)

	Three months ended May 31, 2025		Three months ended May 31, 2026	
	Number of employees	Composition ratio	Number of employees	Composition ratio
Full-time employees	6,681	22.6	6,632	22.9
Part-time employees	22,832	77.4	22,372	77.1
Total	29,513	100.0	29,004	100.0

*The number of full-time employees is based on the quarter-end figure, while the number of part-time workers is based on the annual average headcount converted to an 8-hour workday.

*Full-time employees include workers, excluding those assigned to other companies but including those loaned from other companies.

10. Status of Capital Investment

(Unit: Millions of yen)

	Three months ended May 31, 2025	Three months ended May 31, 2026	
			YoY difference
Revitalization investment	765	911	146
Scrapping and building investment	812	-	(812)
New store investment	668	1,849	1,181
Repair investment	2,111	2,578	467
Total	4,356	5,339	983

*The figures shown are on an acquisition basis.

11. Status of Revitalization (Renovation of Existing Stores) in the Three Months Ended May 31, 2026

(Unit: m²)

Store name	Location	Store area	Month of opening
MaxValu Yoshiki Store	Yamaguchi-shi, Yamaguchi	1,847	Apr. 2026
Marunaka Zentsuji Store	Zentsuji-shi, Kagawa	3,541	Apr. 2026
Marunaka Kojima Store	Kurashiki-shi, Okayama	3,115	Apr. 2026
Fuji Fujiwara Store	Matsuyama-shi, Ehime	2,957	Apr. 2026
Fuji Takaoka Store	Matsuyama-shi, Ehime	1,969	Apr. 2026
MaxValu Imafuku Store	Kakogawa-shi, Hyogo	1,749	May.2026
Marunaka Uwajima Store	Uwajima-shi, Ehime	5,199	May.2026
Marunaka Seno Store	Minami-ku, Okayama	1,570	May.2026

12. Status of Scrapping and Building (Rebuilding) in the Three Months Ended May 31, 2026

(Unit: Millions of yen, m²)

Store name	Location	Capital investment amount	Closure	Store area	Month of closure
			Opening	Store area	Month of opening
Marunaka Danshi Store	Takamatsu-shi, Kagawa	—	1,196		Aug. 2025
			—	-	Sept. 2026
Marunaka Mannou Store	Mannou-cho, Nakatado-gun, Kagawa	—	3,052		Jan. 2026
			—		Jul. 2027
Marunaka Ichiba Store	Awa-shi, Tokushima	—	1,851		Jan. 2026
			—		Nov. 2026
MaxValu Shingu Store	Tatsuno-shi, Hyogo	—	1,734		Feb. 2026
			—		Nov. 2026
Fuji Iyo Store	Iyo-shi, Ehime	—	7,537		Feb. 2026
			—		May. 2027
The Big Itsukaichi Store	Saeki-ku, Hiroshima	—	3,843		Mar. 2026
			—		Nov. 2026
MaxValu Yasuda Store	Kakogawa-shi, Hyogo	—	3,099		May. 2026
			—		Apr. 2027

13. Status of New Stores and Closed Stores (Change of Business Model) in the Three Months Ended May 31, 2026

(Unit: m²)

New stores/closed stores	Store name	Location	Capital investment amount (Millions of yen)	Store area	Month of opening/closure
New store	Marunaka Kanonnjikunita Store	Kanonji-shi, Kagawa	1,870	1,852	Mar. 2026
Closed store	Marunaka Kunita Store	Kanonji-shi, Kagawa	—	1,221	Mar. 2026
Closed store	Marunaka Kasaoka Store	Kasaoka-shi, Okayama	—	3,925	Apr. 2026

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