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Listings	TSE PRIME of Tokyo Stock Exchange
Security code	8267
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AEON Monthly Operating Performance of Major Consolidated Companies in December 2025

December Sales Trends:

- In December, as lifestyles continued to diversify, with more people spending the year-end and New Year holidays relaxing at home or visiting family rather than traveling, we strengthened a variety of event initiatives for families, relatives, and friends, along with party and festive meal offerings to enhance the dining experience ahead of the New Year holiday period of up to nine consecutive days. At the same time, amid increasing pressure on household budgets due to higher travel costs from the weak yen and ongoing price increases, we implemented initiatives to support customers' daily lives, including events designed to encourage visits to AEON Mall from a broader catchment area following the abolition of the provisional gasoline tax rate, as well as programs utilizing discounts and coupons.
- At AEON Retail in the General Merchandise Store Business, sales of winter-related items, such as apparel and home furnishing, were sluggish at the beginning of the month due to the combined impact of a calendar effect with one fewer holiday and higher-than-usual temperatures. However, demand for hobby-related products, essential innerwear, and food items, particularly fresh foods, remained steady. As a result, performance during the Christmas and year-end period exceeded the previous year. In Food, for Christmas, we offered a wider range of easy-to-prepare party menus, including high value-added TOPVALU items such as seasoned roasted young chicken that can be easily prepared in an oven. Toward the year-end and New Year season, we strengthened premium festive food offerings such as Japanese Black Wagyu beef, sushi, and crab. We also expanded gift items to meet homecoming demand, as well as value-for-money products such as the "Happy Quattro Pizza" in response to cost-conscious preferences. By category, fresh foods, especially livestock and marine products, benefited from a strengthened assortment tailored to festive year-end and New Year occasions. Grocery items and the specialty food store *Caférrant* also performed well, helping the food category's same-store sales exceed the previous year's level for 40 consecutive months.
- In the Supermarket Business, as a result of strengthening our pricing strategy and promoting sales of Christmas and year-end seasonal items, same-store sales exceeded the previous year's level for four consecutive months. In addition, Maxvalu Kanto, Daiei, and AEON MARKET entered into an agreement regarding a business integration aimed at advancing the metropolitan area strategy. Effective March 1, 2026, Maxvalu Kanto will absorb Daiei's Kanto operations and AEON MARKET, and will change its corporate name to "AEON Food Style." At the same time, in the Kansai region, Daiei will integrate with KOHYO and commence operations as the newly reorganized Daiei. Through these structural reorganizations, we aim to expand our market share in both the metropolitan and Kansai regions.

*Notice Regarding Execution of Agreement Among Maxvalu Kanto Co., Ltd., Daiei Inc. and AEON MARKET CO., LTD. for Business Integration for the Promotion of Area Strategies in the Tokyo Metropolitan Area
<https://ssl4.eir-parts.net/doc/8267/announcement1/116447/00.pdf>

(Unit : %)

FY2025	YoY sales	March	April	May	June	July	August	September	October	November	December	January	February
AEON RETAIL CO., LTD.	All stores	103.3	102.5	103.9	103.1	101.4	102.7	102.3	105.5	107.5	100.8		
	Same stores	102.9	101.8	103.1	102.1	100.7	102.1	101.4	104.7	106.3	99.7		
AEON Hokkaido Corporation	All stores	110.0	109.8	110.1	109.0	109.1	109.2	106.5	107.9	105.9	102.1		
	Same stores	102.3	102.1	102.0	101.7	101.8	101.8	99.7	101.3	101.3	100.9		
AEON KYUSHU CO., LTD.	All stores	103.6	103.8	103.5	104.3	101.9	100.5	100.8	102.5	103.1	99.5		
	Same stores	104.5	104.9	104.6	105.7	103.4	102.0	101.8	103.0	104.2	99.8		
CAN DO CO., LTD.	All stores	103.1	105.8	104.8	103.5	103.5	100.8	104.6	104.1	104.3	106.9		
	Same stores	100.4	101.9	100.1	100.7	100.9	98.3	100.1	101.5	101.6	104.0		
Maxvalu Tokai Co., Ltd.	All stores	104.0	104.5	103.5	103.1	102.7	99.9	103.6	103.1	104.0	101.5		
	Same stores	102.6	103.3	102.2	101.9	101.7	99.2	102.9	102.4	103.8	100.8		
FUJI CO., LTD	All stores	103.0	103.3	103.2	103.4	102.6	99.7	101.2	101.5	101.9	99.6		
	Same stores	103.7	103.3	102.9	103.1	102.3	99.4	100.8	101.1	101.7	99.7		
COX CO., LTD.	All stores	94.6	92.5	102.6	92.3	99.9	107.0	91.4	97.9	96.3	92.5		
	Same stores	93.8	92.0	102.9	92.0	100.7	107.6	91.5	97.3	96.9	91.9		
GFOOT CO., LTD.	All stores	90.2	92.8	95.3	87.0	90.3	94.2	96.8	103.9	102.7	94.3		
	Same stores	92.1	94.7	97.3	89.2	92.7	97.0	100.2	108.5	106.8	98.2		

*Figures above are based on each company's disclosure policy.

*1. AEON RETAIL CO., LTD. merged with AEON RETAIL STORE., LTD. on March 1, 2025, and transferred the WAON issuance business to AEON Financial Service Co., Ltd. as of February 28, 2025, and Figures for both all stores and same stores include AEON RETAIL STORE., LTD.

*2. All-store and same-store year-on-year sales of the above companies were calculated excluding the impact of the application of "Accounting Standard for Revenue Recognition (ASBJ Statement No. 29)".

*3. For CAN DO CO., Ltd., both all-store and same-store sales YoY comparisons are computed after applying the revenue recognition standard mentioned above.

*4. AEON Hokkaido Corporation has taken over nine GMSs in the Hokkaido region from Seiyu Co., Ltd., and has been gradually opening the company-operated sections since October 26, 2024.

*5. The results of United Super Markets Holdings Inc. and AEON Fantasy Co., LTD. and MINISTOP CO., LTD. will be announced on the AEON website at a later date.

<https://www.aeon.info/ir/library/monthly/>

«Year-over-year weekday rotation»

① Weekends: Sat. ±0day, Sun-1day. National holidays: This year; December N/A, Last year; December N/A.

② Customer gratitude day: This year; December 20th (Sat.), 29th (Mon.), 30th (Tue.), Last year; December 20th (Fri.), 29th (Sun.), 30th (Mon.).

<Reference material: Segment information (preliminary version)>

(Unit : %)

FY2025	YoY sales/Number of customers	March	April	May	June	July	August	September	October	November	December	January	February
The General Merchandise Store (GMS) Business	Same stores	103.1	102.3	102.9	102.6	101.5	101.8	101.4	103.8	105.2			
	Number of customers	100.1	99.2	99.7	100.5	100.2	99.6	98.9	100.4	101.0			
The Supermarket (SM) Business	Same stores	103.7	103.7	102.8	103.1	102.0	99.5	101.2	101.3	102.8			
	Number of customers	101.8	101.2	100.1	101.1	100.0	98.8	99.2	98.7	99.4			
The Discount Store (DS) Business	Same stores	108.1	108.6	107.2	106.6	107.0	103.4	104.3	104.8	104.3			
	Number of customers	104.8	104.5	104.2	105.1	104.9	101.6	101.7	101.9	101.8			
The Health and Wellness Business	Same stores	104.9	102.5	103.4	104.2	100.3	99.0	103.2	101.6	104.2			
	Number of customers	102.8	99.9	100.9	101.5	99.2	98.4	100.5	98.4	101.8			
The Services Business	Same stores	96.8	94.9	124.5	122.7	139.6	128.8	118.6	129.0	130.9			
	Number of customers	88.5	82.0	125.0	136.3	158.7	140.1	135.2	143.9	141.2			
The Specialty Store Business	Same stores	91.6	96.5	99.4	91.9	97.8	98.1	95.0	100.1	101.1			
	Number of customers	85.6	94.0	100.1	90.9	98.3	99.3	95.0	99.5	102.5			

*6. The figures for the General Merchandise Store (GMS) Business are sourced from the results of 12 companies, including AEON RETAIL CO., LTD., AEON Hokkaido Corporation, and AEON KYUSHU CO., LTD., among others.

*7. The figures for the Supermarket Business are sourced from the results of 13 companies, including The Maruetsu, Inc., KASUMI CO., LTD, Imageya Co., Ltd., Maxvalu Tokai Co., Ltd., and FUJI CO., LTD., among others.

*8. The figures for the Discount Store Business are sourced from the results of three companies, including AEON BIG CO., LTD. and BIG-A CO., LTD., and another company.

*9. The figures for the Health and Wellness Business are sourced from the results of three companies, WELCIA YAKKYOKU CO., LTD., and others.

*10. The figures for the Services Business are sourced from the results of five companies, namely AEON Fantasy Co., Ltd., AEON ENTERTAINMENT CO., LTD., among others.

Notably, AEON DELIGHT CO., LTD. a significant player in this segment, is excluded from the dataset.

*11. The figures for Specialty Store Business are sourced from the results of seven companies including COX CO., LTD., GFOOT CO., LTD., AEON PET CO., LTD., and Mega Sports Co., LTD. among others.

*12. The table has been updated to include the results of December.

*13. The figures for all segments in April, as well as the GMS business in June and July, have been revised in August.