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Listings	TSE PRIME of Tokyo Stock Exchange
Security code	8267
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AEON Monthly Operating Performance of Major Consolidated Companies in June 2025

June Sales Trends:
·In June, in response to record-breaking heat, we strengthened our heatstroke prevention awareness initiatives in collaboration with the Ministry of the Environment and local governments. Across AEON MALLs and shopping centers nationwide, we hosted events designed to provide cool and enjoyable experiences, creating family-friendly spaces during the hot season.
To address the shortage and rising prices of rice, we procured approximately 20,000 tons of government-reserved rice through a group-wide bulk purchase. Sales have commenced across our GMS (General Merchandise Stores), SM (Supermarkets), DS (Discount Stores), and Health & Wellness businesses. Additionally, our private brand (PB)TOPVALU launched a new non-alcoholic beer, “Premium Prime Free,” catering to the diverse needs of the beer market.
·AEON Retail achieved year-on-year growth in same-store sales for the fourth consecutive month. In Apparel, the “FASHION FEST” campaign, focused on promoting summer essentials such as T-shirts and innerwear, drove strong performance, with same-store sales surpassing the previous year’s results. In Food, initiatives including the “Vietnam Fair,” which featured direct imports of authentic Vietnamese fruits, coffee, and instant noodles, along with strong sales of beverages, rice, and summer-season items contributed to strong results, achieving year-on-year growth for the 34th consecutive month. Within Food, grocery, daily products, meat, and the specialty food store *caférrant* performed particularly well. In Health & Beauty Care, cosmetics (including cooling products) and pharmaceuticals led the way, with the segment exceeding the previous year’s results for the fourth consecutive month. At AEON KYUSHU CO., LTD., same-store sales increased by 5.7% year over year, driven by the expansion of app coupon-eligible items and the successful positioning of fresh food discount days as a signature attraction.
·The number of customers at existing stores rose year-on-year for the 15th consecutive month across 10 major companies in the Supermarket Business, with same-store sales for the 28th consecutive month. These companies also began selling the group-procured government-stockpiled rice through no-bid contracts. Maxvalu Tokai continued initiatives such as expanding “*jimono*” (regional specialty products), strengthening fresh food pricing on key sales days, renovating stores to expand frozen food and TOPVALU selections, and increasing the reach of mobile supermarkets. As a result, same-store sales have exceeded the previous year’s for the 8th consecutive month.
·Big-a Company in the Discount Store Business delivered strong same-store sales growth, driven by proactive store revitalization and enhanced price-focused offerings, including “BESTPRICE” items and PB products exclusive to discount stores. These initiatives effectively boosted the number of customers and contributed to overall growth.

(Unit : %)

FY2025	YoY sales	March	April	May	June	July	August	September	October	November	December	January	February
AEON Retail Co., Ltd.	All stores	103.3	102.5	103.9	103.1								
	Same stores	102.9	101.8	103.1	102.1								
AEON Hokkaido Corporation	All stores	110.0	109.8	110.1	109.0								
	Same stores	102.3	102.1	102.0	101.7								
AEON KYUSHU CO., LTD.	All stores	103.6	103.8	103.5	104.3								
	Same stores	104.5	104.9	104.6	105.7								
CAN DO CO., LTD.	All stores	103.1	105.8	104.8	103.5								
	Same stores	100.4	101.9	100.1	100.7								
Maxvalu Tokai Co., Ltd.	All stores	104.0	104.5	103.5	103.1								
	Same stores	102.6	103.3	102.2	101.9								
FUJI CO.,LTD	All stores	103.0	103.3	103.2	103.4								
	Same stores	103.7	103.3	102.9	103.1								
MINISTOP CO., LTD.	All stores	102.8	102.7	100.2	100.1								
	Same stores	103.2	103.1	100.9	101.5								
COX CO., LTD.	All stores	94.6	92.5	102.6	92.3								
	Same stores	93.8	92.0	102.9	92.0								
GFOOT CO., LTD.	All stores	90.2	92.8	95.3	87.0								
	Same stores	92.1	94.7	97.3	89.2								

*Figures above are based on each company's disclosure policy.
*1. AEON Retail Co., Ltd. merged with AEON Retail store Co., Ltd. on March 1, 2025, and transferred the WAON issuance business to AEON Financial Service Co., Ltd. as of February 28, 2025, and Figures for both all stores and same stores include AEON Retail store Co., Ltd.
*2. All-store and same-store year-on-year sales of the above companies were calculated excluding the impact of the application of “Accounting Standard for Revenue Recognition (ASBJ Statement No. 29)” .
*3. For CAN DO CO., Ltd., both all-store and same-store sales YoY comparisons are computed after applying the revenue recognition standard mentioned above.
*4. AEON Hokkaido Corporation has taken over nine GMSs in the Hokkaido region from Seiyu Co., Ltd., and has been gradually opening the company-operated sections since October 26. 2024.
*5. The results of United Super Markets Holdings Inc. and AEON Fantasy Co., Ltd. and WELCIA HOLDINGS CO., LTD. will be announced on the AEON website at a later date.
 «Year-over-year weekday rotation»
 ① Weekends:Sat. -1day, Sun.±0day. National holidays: This year; June None., Last year; June None.
 ② Customer gratitude day: This year ; June 20th (Fri.), 29th (Sun.), 30th (Mon.). Last year ; June 20th (Thu.), 29th (Sat.), 30th (Sun.).

<Reference material: Segment information (preliminary version)>

(Unit : %)

FY2025	YoY sales/Number of customers	March	April	May	June	July	August	September	October	November	December	January	February
The General Merchandise Store (GMS) Business	Same stores	102.1	100.7	101.8									
	Number of customers	99.2	99.0	98.7									
The Supermarket (SM) Business	Same stores	103.7	101.0	102.8									
	Number of customers	101.8	100.0	100.1									
The Discount Store (DS) Business	Same stores	108.1	99.5	107.2									
	Number of customers	104.8	99.0	104.2									
The Health and Wellness Business	Same stores	104.9	101.1	103.4									
	Number of customers	102.8	98.4	100.9									
The Services Business	Same stores	96.8	97.4	124.5									
	Number of customers	88.5	96.7	125.0									
The Specialty Store Business	Same stores	97.1	99.1	99.4									
	Number of customers	95.6	93.6	100.1									

*6. The figures for the General Merchandise Store (GMS) Business are sourced from the results of 12 companies, including AEON Retail Co., Ltd., AEON Hokkaido Corporation, and AEON KYUSHU CO., LTD., among others.
*7. The figures for the Supermarket Business are sourced from the results of 13 companies, including The Maruetsu, Inc., KASUMI CO., LTD, Inageya Co., Ltd., MaxValu Tokai Co., Ltd., and FUJI CO., LTD., among others.
*8. The figures for the Discount Store Business are sourced from the results of three companies, including AEON BIG CO., LTD. and BIG-A CO., LTD., and another company.
*9. The figures for the Health and Wellness Business are sourced from the results of three companies, WELCIA YAKKYOKU CO., LTD., and others.
*10. The figures for the Services Business are sourced from the results of five companies, namely AEON Fantasy Co., Ltd., AEON ENTERTAINMENT CO., LTD., among others.
 Notably,AEON Delight Co., Ltd., a significant player in this segment, is excluded from the dataset.
*11. The figures for Specialty Store Business are sourced from the results of seven companies including COX CO., LTD., GFOOT CO., LTD., AEON PET Co., LTD., and Mega Sports Co., LTD. among others.
*12. The table has been updated to include the results of June.