



August 7, 2026

To whom it may concern

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Notice Concerning Monthly Sales Year-on-Year for July 2026 <Preliminary Report>

AOYAMA TRADING Co., Ltd. hereby announces the monthly data as described below.

【FY 2027 ending March 31, 2027】

1st half (April 1, 2026~September 30, 2026)

			Apr	May	Jun	Jul	Aug	Sep	1st half
Business wear Business	All Stores	Net sales	100.6	103.5	86.8	103.0			98.4
	Existing Stores (excluding new stores of the month)	Net sales	102.2	104.9	86.5	102.9			99.0
		Number of customers	99.1	101.8	85.7	103.4			97.3
		Sales per customer	103.1	103.0	100.9	99.5			101.7
[Number of Stores at Month End]	Yofuku-no-Aoyama		673	673	673	673			673
	SUIT SQUARE etc		47	47	47	47			47

2nd half (October 1, 2026~March 31, 2027)

			Oct	Nov	Dec	Jan	Feb	Mar	2nd half	Annual
Business wear Business	All Stores	Net sales								98.4
	Existing Stores (excluding new stores of the month)	Net sales								99.0
		Number of customers								97.3
		Sales per customer								101.7
[Number of Stores at Month End]	Yofuku-no-Aoyama									673
	SUIT SQUARE etc									47

Business wear Business : "Yofuku-no-Aoyama", "SUIT SQUARE", "UL", "UL MEASURE'S" (Include outlet stores)

Number of Stores : Number of "SUIT SQUARE etc" includes ", "UL", "UL MEASURE'S".

* SUIT SQUARE: SUIT SQUARE

UL: UNIVERSAL LANGUAGE

UL MEASURE'S: UNIVERSAL LANGUAGE MEASURE'S (specialty store of custom order suits)

Comments on July

◆ Store Information

New Stores: None
 Move Stores etc: None
 Stores Closures: None

◆ Sales Information

Sales of suits and casual wear was favorable.

(Note)

1. The above figures are preliminary figures and will be revised retroactively to the relevant month in the event of any revision.
2. The figures are calculated before the application of the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards.