



August 7, 2025

To whom it may concern

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Notice Concerning Monthly Sales Year-on-Year for July 2025 <Preliminary Report>

AOYAMA TRADING Co., Ltd. hereby announces the monthly data as described below.

【FY 2026 ending March 31, 2026】

1st half (April 1, 2025 ~ September 30, 2025)

			Apr	May	Jun	Jul	Aug	Sep	1st half
Business wear Business	All Stores	Net sales	93.9	98.1	94.2	94.8			95.2
	Existing Stores (excluding new stores of the month)	Net sales	94.9	100.0	96.7	96.8			97.1
		Number of customers	91.3	99.6	92.1	93.5			94.1
		Sales per customer	103.9	100.4	105.0	103.5			103.2
[Number of Stores at Month End]	Yofuku-no-Aoyama		677	676	676	676			676
	SUIT SQUARE etc		56	56	54	54			54

2nd half (October 1, 2025 ~ March 31, 2026)

			Oct	Nov	Dec	Jan	Feb	Mar	2nd half	Annual
Business wear Business	All Stores	Net sales								95.2
	Existing Stores (excluding new stores of the month)	Net sales								97.1
		Number of customers								94.1
		Sales per customer								103.2
[Number of Stores at Month End]	Yofuku-no-Aoyama									676
	SUIT SQUARE etc									54

Business wear : "Yofuku-no-Aoyama", "SUIT SQUARE", "TSC", "UL", "UL MEASURE'S" (Include outlet stores)
 Business

Number of Stores : Number of "SUIT SQUARE etc" includes "TSC", "UL", "UL MEASURE'S".

* SUIT SQUARE: SUIT SQUARE

TSC: THE SUIT COMPANY

UL: UNIVERSAL LANGUAGE

UL MEASURE'S: UNIVERSAL LANGUAGE MEASURE'S (specialty store of custom order suits)

Comments on July

◆ Store Information

New Stores: None
 Move Stores etc: None
 Stores Closures: None

◆ Sales Information

Sales of suits, shirts and other items was unfavorable.

(Note)

1. The above figures are preliminary figures and will be revised retroactively to the relevant month in the event of any revision.
2. The figures are calculated before the application of the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards.