



MEMBERSHIP
June 9, 2025

To whom it may concern

Company Name : AOYAMA TRADING Co., Ltd.

Representative : Osamu Aoyama

President

Stock Code : 8219, TSE Prime Market

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Director, Senior Managing Executive Officer

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Notice Concerning Monthly Sales Year-on-Year for May 2025 <Preliminary Report>

AOYAMA TRADING Co., Ltd. hereby announces the monthly data as described below.

【FY 2026 ending March 31, 2026】

1st half (April 1, 2025 ~ September 30, 2025)

			Apr	May	Jun	Jul	Aug	Sep	1st half
Business wear Business	All Stores	Net sales	93.9	98.1					95.9
	Existing Stores (excluding new stores of the month)	Net sales	94.9	100.0					97.4
		Number of customers	91.3	99.6					95.4
		Sales per customer	103.9	100.4					102.1
[Number of Stores at Month End]	Yofuku-no-Aoyama		677	676					676
	SUIT SQUARE etc		56	56					56

2nd half (October 1, 2025 ~ March 31, 2026)

			Oct	Nov	Dec	Jan	Feb	Mar	2nd half	Annual
Business wear Business	All Stores	Net sales								95.9
	Existing Stores (excluding new stores of the month)	Net sales								97.4
		Number of customers								95.4
		Sales per customer								102.1
[Number of Stores at Month End]	Yofuku-no-Aoyama									676
	SUIT SQUARE etc									56

Business wear Business : "Yofuku-no-Aoyama", "SUIT SQUARE", "TSC", "WHITE TSC", "UL", "UL MEASURE'S" (Include outlet stores)

Number of Stores : Number of "SUIT SQUARE etc" includes "TSC", "WHITE TSC", "UL", "UL MEASURE'S".

* SUIT SQUARE: SUIT SQUARE

TSC: THE SUIT COMPANY

WHITE TSC: WHITE THE SUIT COMPANY (specialty store of Ladieswear)

UL: UNIVERSAL LANGUAGE

UL MEASURE'S: UNIVERSAL LANGUAGE MEASURE'S (specialty store of custom order suits)

Comments on May

◆ Store Information

New Stores: None

Move Stores etc: Yofuku-no-Aoyama 1 Store

Stores Closures: Yofuku-no-Aoyama 1 Store

◆ Sales Information

Sales of women's suits was sold steadily, while sales of suits etc., was slow.

(Note)

1. The above figures are preliminary figures and will be revised retroactively to the relevant month in the event of any revision.
2. The figures are calculated before the application of the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standards.