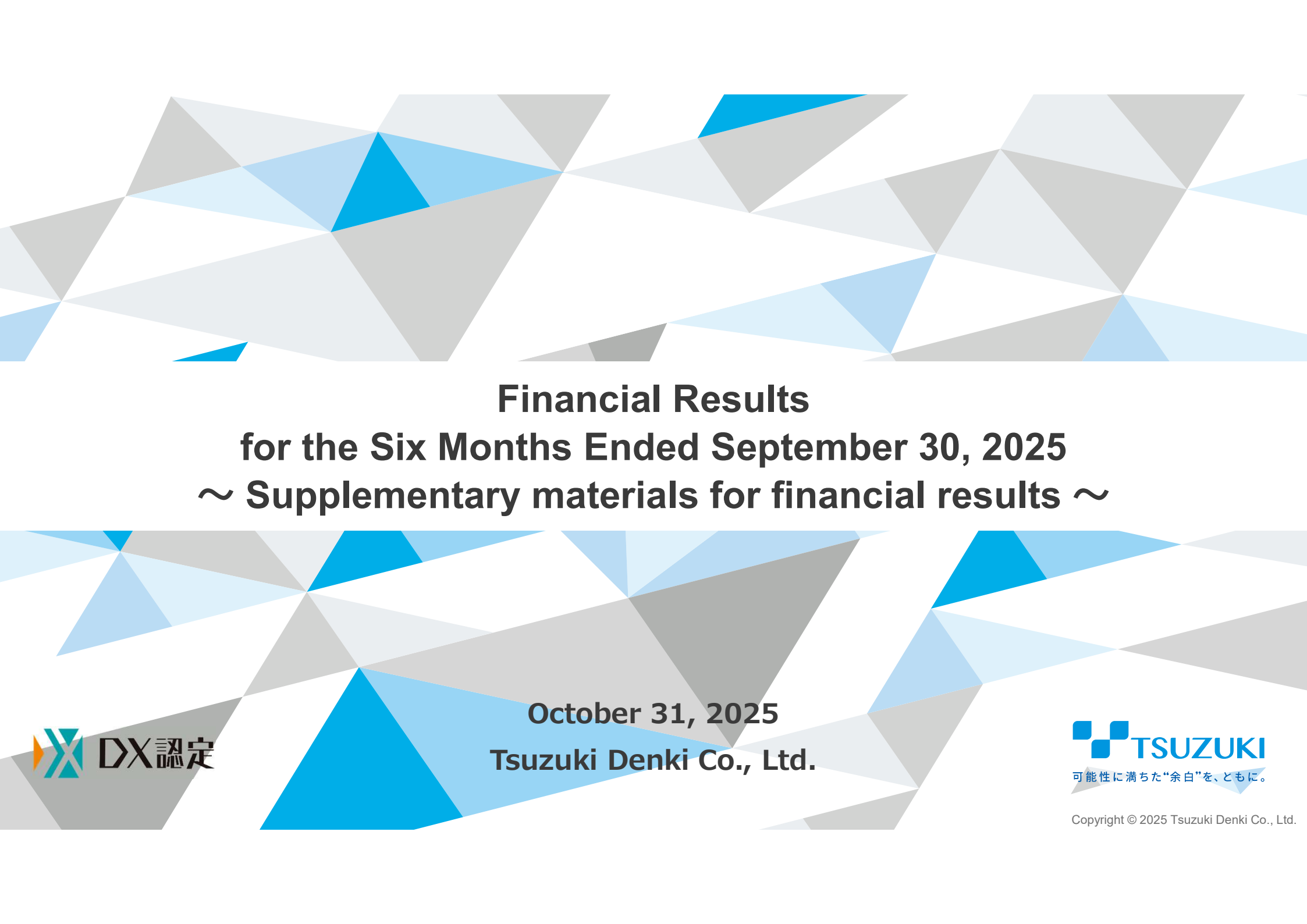




Financial Results **for the Six Months Ended September 30, 2025** **～ Supplementary materials for financial results ～**

October 31, 2025
Tsuzuki Denki Co., Ltd.



Copyright © 2025 Tsuzuki Denki Co., Ltd.

Highlights

Revenue increased, and both operating profit and ordinary profit achieved record highs

(Millions of yen)

	1H FY03/25		1H FY03/26		YoY change	YoY
	amount	Composition ratio	amount	Composition ratio		
Net sales	41,842		43,437		+ 1,594	+3.8%
Gross profit	9,527	22.8%	10,665	24.6%	+ 1,138	+11.9%
SG&A expenses	8,133	19.4%	8,175	18.8%	+ 42	+0.5%
Operating profit	1,394	3.3%	2,489	5.7%	+ 1,095	+78.6%
Ordinary profit	1,488	3.6%	2,593	6.0%	+1,104	+74.3%
Profit attributable to owners of parent	1,036	2.5%	1,817	4.2%	+ 780	+75.3%

Highlights of Consolidated Results

Net sales

YoY **+3.8%**

- ✓ **Expansion of servers and storage for manufacturers, and continued demand for PC upgrades due to the end of Windows 10 support.**
- ✓ **Expansion of network and contact center construction projects.**
- ✓ **Contract Value for Subscription-Based Business Increased.**

Operating profit

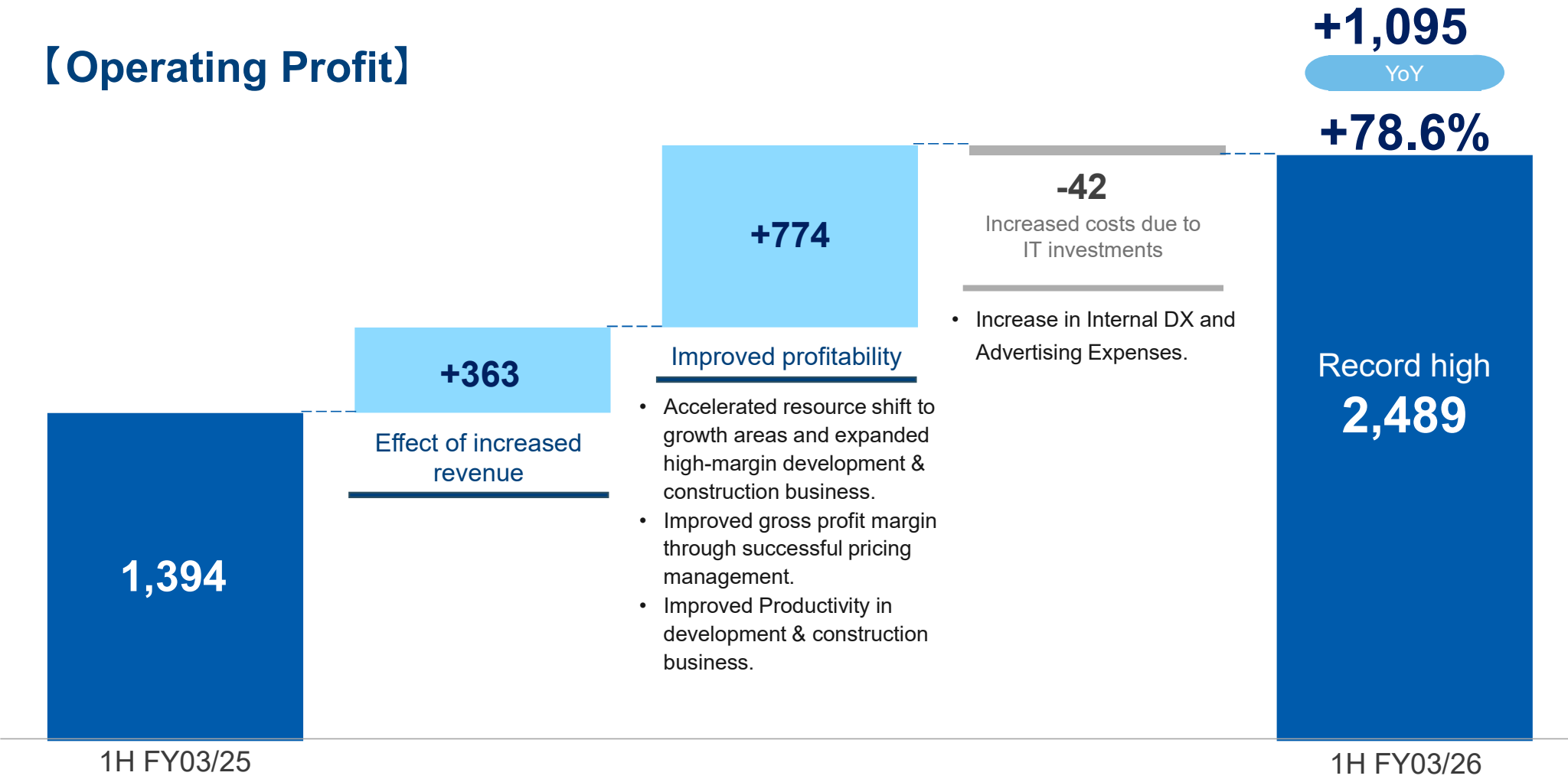
YoY **+78.6%**

- ✓ **Accelerated resource shift to growth areas and expanded high-margin development & construction business.**
- ✓ **Improved gross profit margin through successful pricing management.**
- ✓ **Improved Productivity in development & construction business.**

Factors Affecting Operating Profit

(Millions of yen)

【Operating Profit】



Net Sales by Business Model

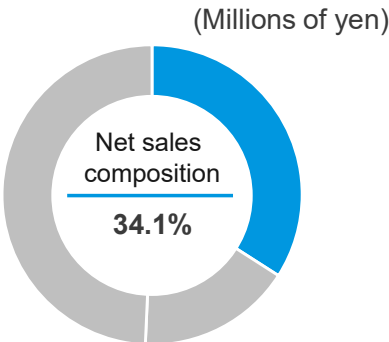
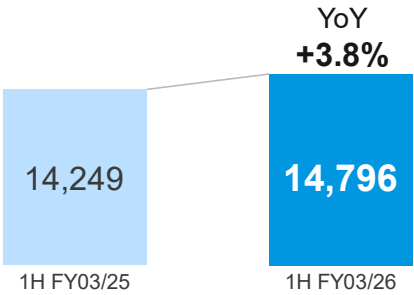
Equipment

- ▶ PCs
- ▶ Servers
- ▶ Storage devices
- ▶ Network devices
- ▶ PBXs, etc.

Overview of 1H FY03/26

Sales were steady, surpassing the same period of the previous year, driven by orders for server and storage installations for manufacturers.

Net sales by business model

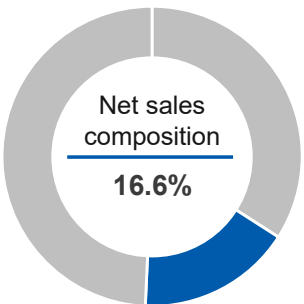
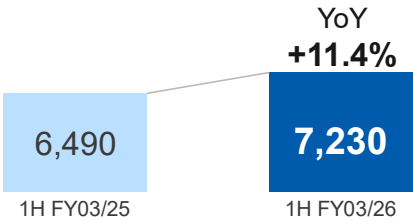


Development & Construction

- ▶ Infrastructure construction (information and network systems)
- ▶ Network design and construction
- ▶ System and application development
- ▶ Voice platform system (PBX) design, construction, etc.

Overview of 1H FY03/26

Sales remained strong, significantly exceeding the same period of the previous year, driven by growth in network and contact center infrastructure projects.

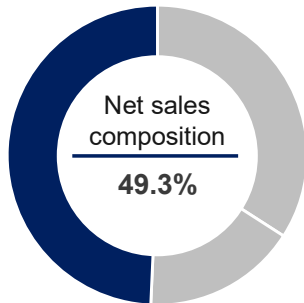
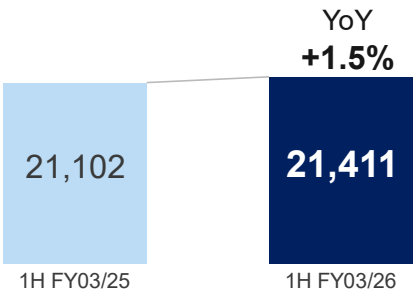


Service

- ▶ Various cloud services (CT-e1/SaaS, TCloud series, etc.)
- ▶ Cloud infrastructure (Microsoft azure, etc.)
- ▶ Device maintenance
- ▶ Monthly line fees
- ▶ Maintenance and operation services, etc.

Overview of 1H FY03/26

Sales exceeded the same period of the previous year, driven by an increase in contract value for subscription-based businesses such as cloud service usage fees.



Orders

Orders received were extremely favorable, supported by strong IT investment appetite

(Millions of yen)

	1H FY03/25	1H FY03/26	YoY change	YoY
Orders	49,283	55,973	+6,690	+13.6%
Order backlog	25,335	32,782	+7,447	+29.4%

By business model

Equipment: Acquired large-scale equipment installation projects for government agencies

Orders	19,231	25,857	+6,626	+34.5%
Order backlog	15,550	21,452	+5,902	+38.0%

Development & Construction: Received multiple large-scale network construction orders

Orders	7,876	9,105	+1,229	+15.6%
Order backlog	4,870	6,327	+1,457	+29.9%

Service: Orders temporarily declined due to changes in the timing of orders for certain transactions and the expiration of some maintenance contracts

Orders	22,175	21,010	-1,165	-5.3%
Order backlog	4,915	5,003	+ 88	+1.8%

FY03/26 Consolidated Earnings Forecast (No Change)

Taking into account that some backlog is expected to be recognized as revenue in subsequent periods,
the full-year earnings forecast remains unchanged.

Net sales are expected to increase, while operating profit and ordinary profit are projected to reach record highs for the fourth consecutive fiscal year.

(Millions of yen)

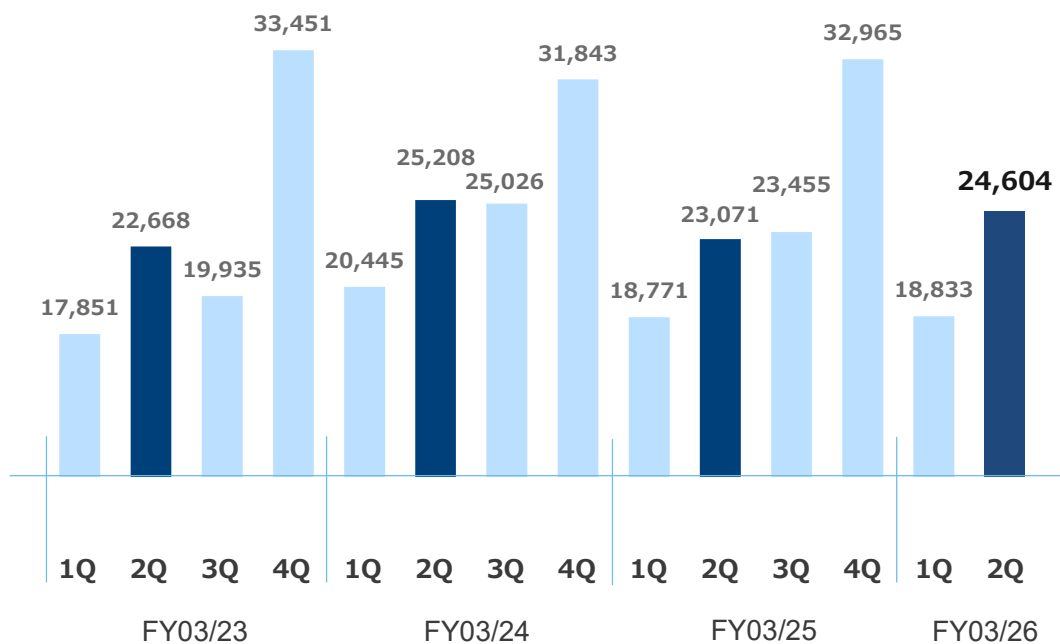
	FY03/25 results		FY03/26 forecast		Change (amount)	Change (YoY)
	amount	Composition ratio	amount	Compositi on ratio		
Net sales	98,263		102,500		+ 4,237	+4.3%
Operating profit	6,481	6.6%	6,700	6.5%	+ 219	+3.4%
Ordinary profit	6,596	6.7%	6,750	6.6%	+153	+2.3%
Profit attributable to owners of parent	4,764	4.9%	4,500	4.4%	-264	-5.6%

Accounting Period Performance Trends

[Note regarding quarterly earnings for the Group]

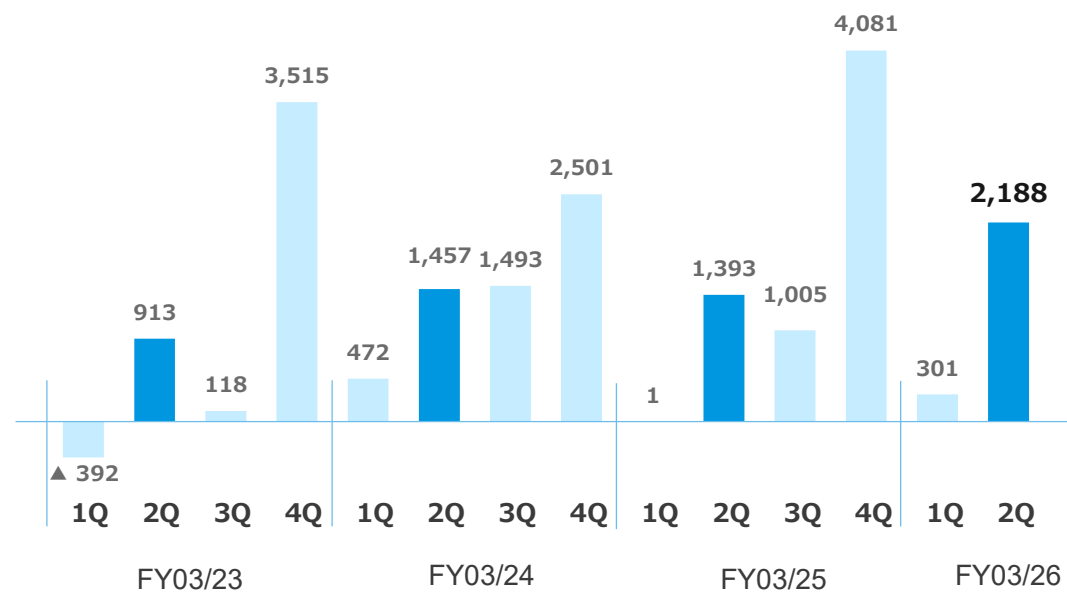
Because many of the Group's customers have fiscal years ending in March, and a large portion of transactions are recognized as revenue at a single point in time, net sales and operating profit tend to be concentrated in the second and fourth quarters.

Net sales



Operating profit

(Millions of yen)



※On January 9, 2024, due to the sale of a subsidiary, we transitioned to a single segment, and prior to the third quarter of the fiscal year ending March 2024, we reported performance in the Information Network Solutions segment.

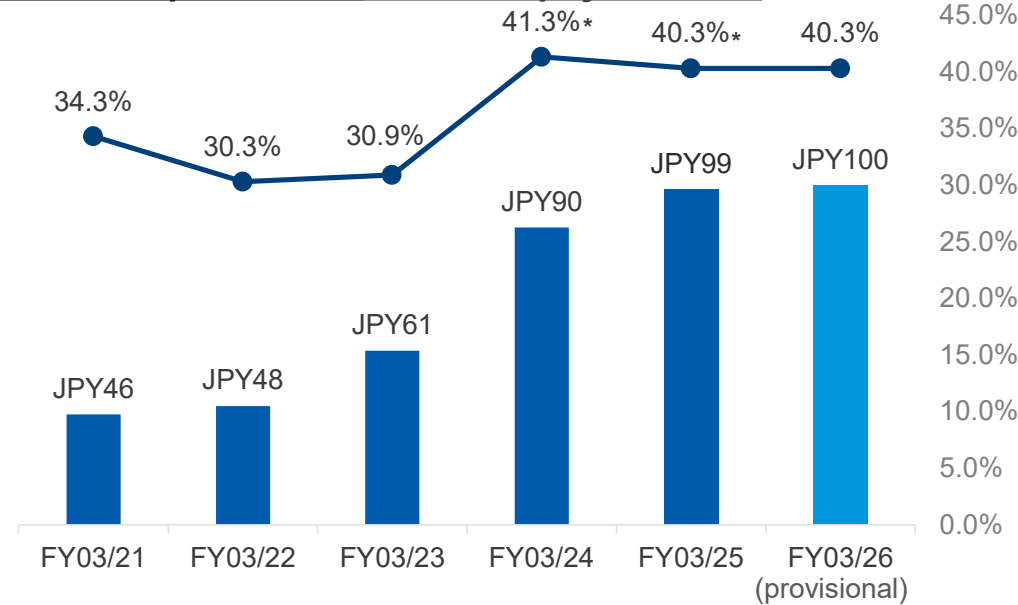
Shareholder Return (No Change)

**Pay stable dividends with a target payout ratio of 40%*
(Minimum dividend on equity [DOE] ratio of 3.5%)**

Annual dividend:100yen (provisional)
(Interim dividend: 50 yen; Year-end dividend: 50 yen)

* Profit attributable to owners of parent used for dividend calculation is based on profit from business activities, excluding extraordinary gains/losses, etc.)

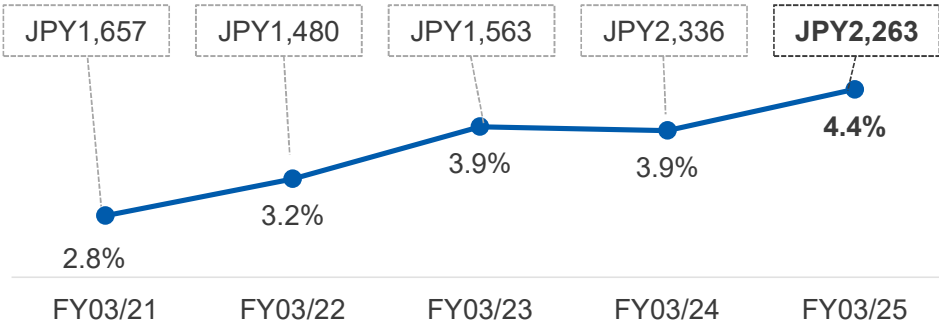
Dividend per share& dividend payout ratio



*Based on profit from business activities. Dividend payout ratio is 29.5% in FY03/24 and 37.6% in FY03/25 based on reported profit attributable to owners of parent

Dividend yield

Year-end share price



*Dividend yield = Dividend per share / Share price at the end of the period (final record date)

Shareholder benefits

Number of shares held \ Number of years held	Products (including QUO Cards, 13 types in different price ranges)	
	Less than 3 years	More than 3 years
100 shares to less than 300 shares	JPY1,000 worth	JPY2,000 worth
300 shares to less than 1,000 shares	JPY2,000 worth	JPY4,000 worth
1,000 shares or more	JPY3,000 worth	JPY6,000 worth

*If 1,000 shares or more but less than 3 years (worth 3,000 yen) and 300 shares to less than 1,000 shares for more than 3 years (worth 4,000 yen) both apply, it will be treated as 300 shares to less than 1,000 shares for more than 3 years (worth 4,000 yen).

Corporate Profile

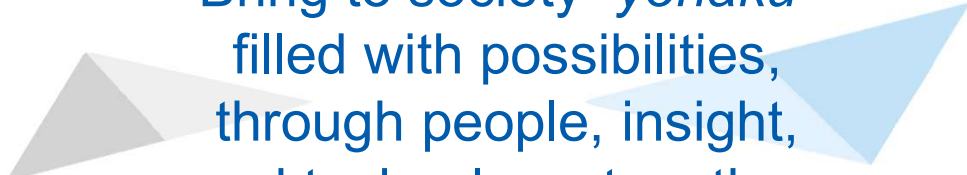
Corporate Name	TSUZUKI DENKI CO.,LTD.
Head Office	Tokyo Art Club Building, 6-19-15 Shinbashi, Minato-ku, Tokyo 105-8665, JAPAN
Founded	Founded May 1st, 1932 as Tsuzuki Shohten
Establishment of the Corporation	Established on March 26th, 1941 as Tsuzuki Telephone Business, Co., Ltd.
Industry	Information and Communication Industry
Stock Information	TSUZUKI DENKI shares are listed on the Prime Market of the Tokyo Stock Exchange (Code:8157)
Capital Fund	JPY 9,812,930,540-
Volume of Sales	JPY 98,263 million (as of March 2025 Consolidated)
Number of Employees	2,061(as of March 2025 Consolidated)

Contact

Contact	Tsuzuki Denki Co., Ltd. Management Planning Office
Address	6-19-15 Shinbashi, Minato-ku, Tokyo 105-8665, Japan (Tokyo Art Club Building)
	Phone: 050-3684-7780
	ir-tantou@tsuzuki.co.jp
	https://www.tsuzuki.co.jp/

Disclaimer

The forward-looking statements, including earnings forecasts, contained in this document are based on information available to the Company at the time of this document's release and are subject to a number of uncertainties. Please note that actual results may differ significantly due to various factors. Although every effort has been made to ensure the accuracy of the information contained in this document, please note that the accuracy and certainty of its content is not guaranteed. The names of companies, products, and services mentioned in this document are registered trademarks or trademarks of their respective owners.

A decorative graphic consisting of several overlapping triangles in shades of gray and blue, positioned behind the central text.

Bring to society “*yohaku*”
filled with possibilities,
through people, insight,
and technology, together.