



TOYO Corporation

(TSE Prime: 8151)

Presentation for financial results for Q1 FY9/26

February 13, 2026



TOYO Corporation

Quest for Precision

- 1. Financial results for Q1 FY9/26**
- 2. Orders & order backlog**
- 3. Full-year forecast for FY9/26**
- 4. Shareholder returns**
- 5. Progress with “TY2027” Medium-term Management Plan**
- 6. Realizing management conscious of cost of capital and stock price**

1. Financial results for Q1 FY9/26

Key highlights for Q1 FY9/26

(¥mn)	Q1 FY9/25 Actual	Q1 FY9/26 Actual	YoY	
			Change	%
Net sales	6,223	6,646	+423	+6.8%
Gross profit	2,706	3,033	+327	+12.1%
Operating profit	-182	-181	+1	—%
OPM	-2.9%	-2.7%	+0.2ppt	—
Ordinary profit	-87	-36	+51	—%
Profit attributable to owners of parent	-134	-122	+12	—%

Net sales: +6.8% YoY

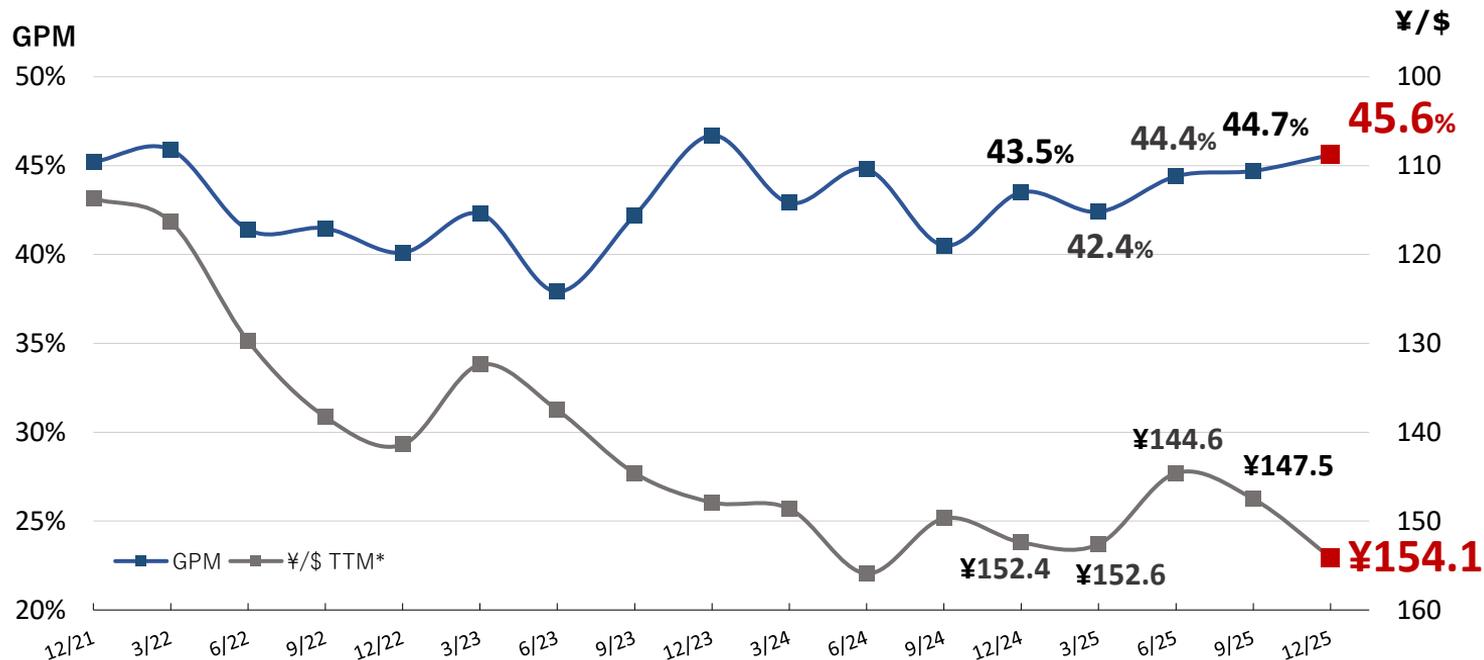
- Core businesses saw stronger performance YoY and **progress overall was largely in line with the initial plan**, with the Advanced Mobility business securing large-scale EV charging-related projects, while large EMC system projects were booked in the EMC / Large Antenna business

OP: flat YoY

- Gross profit increased thanks to sales growth and an improvement in GPM
- SG&A expenses rose due to higher wages as part of investment in human capital to support sustainable growth, as well as expenses related to the planned relocation of the Company's headquarters scheduled for 2029 in line with redevelopment of the local area. This resulted in an operating loss similar to last year, in line with the plan
- The increase in SG&A was included in the initial plan, and **with sales growth likely to pick up further, we expect to achieve profit in line with the plan**

Forex and gross profit margins

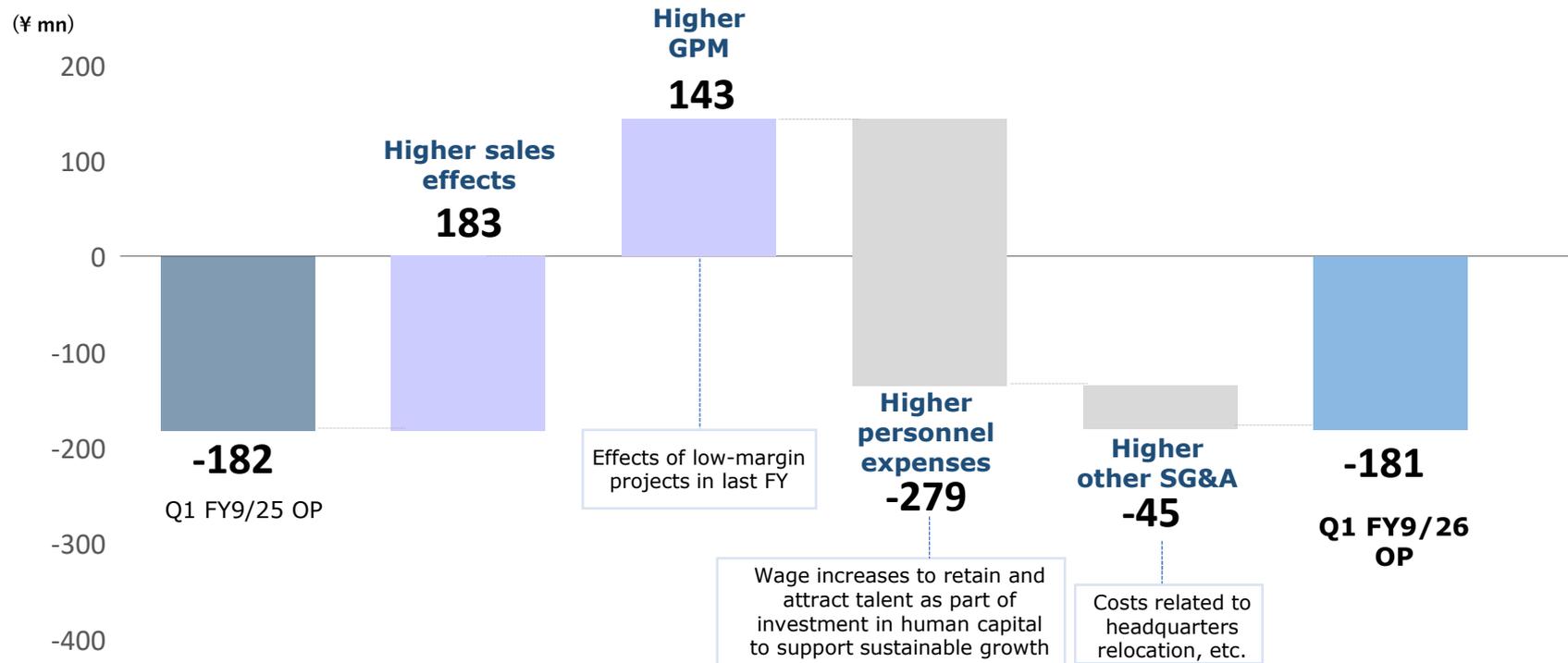
An improved sales mix led to a GPM of **45.6%** (+2.1ppt YoY)



*3-month average forex rate

Operating profit YoY variance

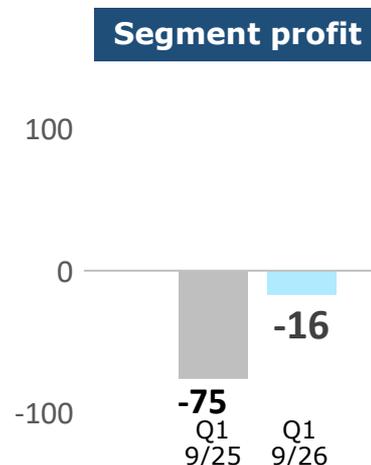
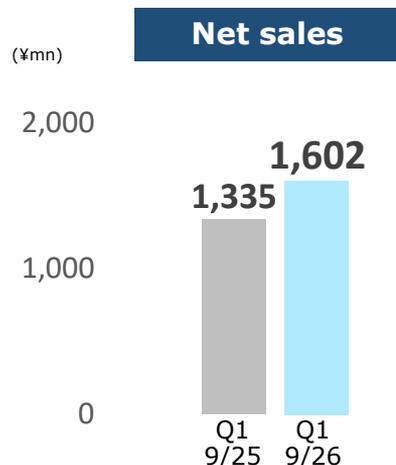
**GP rose thanks to increased sales and a higher GPM;
OP was flat YoY in tandem with SG&A costs including from strategic human capital investment**



Analysis: Net sales and profit by segment

Advanced Mobility

(¥mn)	Q1 FY9/25 Actual	Q1 FY9/26 Actual	YoY	
			Change	%
Net sales	1,335	1,602	+267	+20.0%
Segment profit	-75	-16	+59	—%



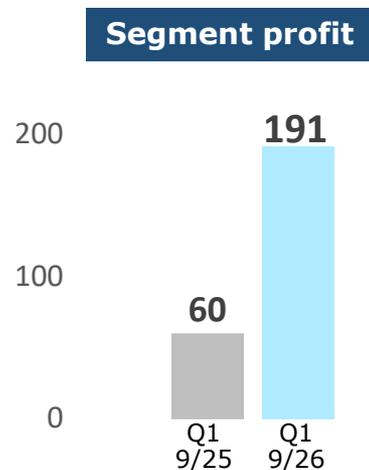
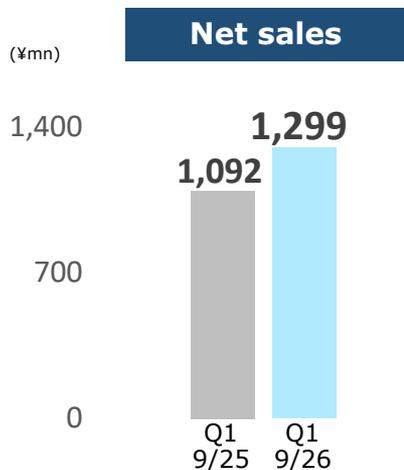
Notes

- Net sales increased due to the recognition of a large-scale EV charging-related project originally scheduled for the previous fiscal year
- The segment loss improved versus the same period last year despite higher personnel and R&D expenses

Analysis: Net sales and profit by segment

Sustainable Energy

(¥mn)	Q1 FY9/25 Actual	Q1 FY9/26 Actual	YoY	
			Change	%
Net sales	1,092	1,299	+207	+19.0%
Segment profit	60	191	+131	+217.4%



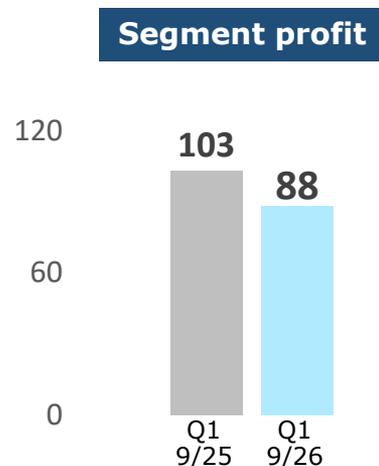
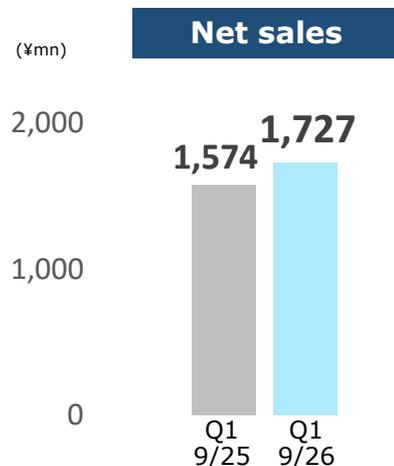
Notes

- In addition to strong hydrogen-related product sales, electrochemical measurement systems also exceeded initial plan, resulting in higher sales overall
- Segment profit rose significantly due to higher sales and an improved GPM

Analysis: Net sales and profit by segment

ICT / Information security

(¥mn)	Q1 FY9/25 Actual	Q1 FY9/26 Actual	YoY	
			Change	%
Net sales	1,574	1,727	+153	+9.8%
Segment profit	103	88	-15	-14.4%



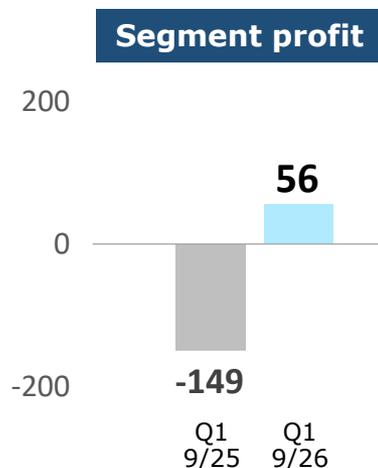
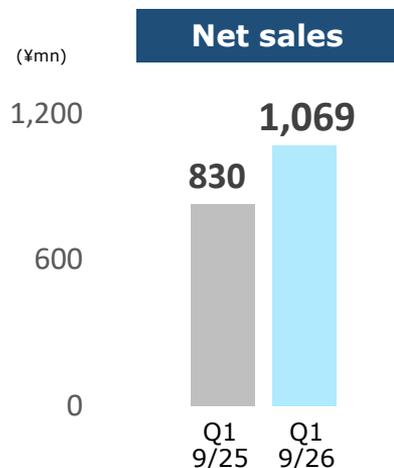
Notes

- Sales of core network performance testing products and cybersecurity-related products for major communications carriers were solid
- Personnel expenses and other factors, however, weighed on segment profits

Analysis: Net sales and profit by segment

EMC & Antenna Systems

(¥mn)	Q1 FY9/25 Actual	Q1 FY9/26 Actual	YoY	
			Change	%
Net sales	830	1,069	+239	+28.7%
Segment profit	-149	56	+205	—%



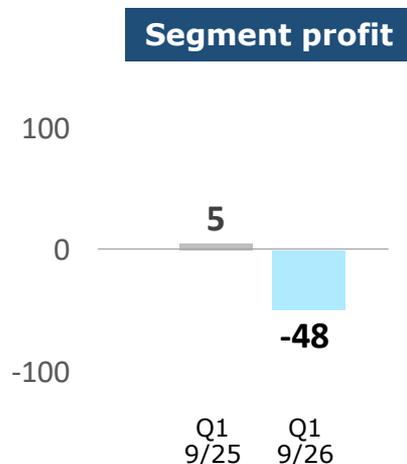
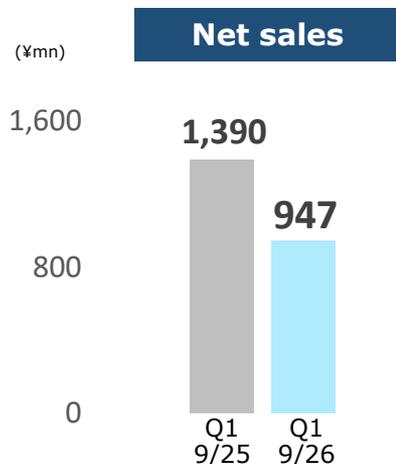
Notes

- Sales grew due to the booking of a large-scale EMC test system project for an automotive manufacturer
- The segment turned profitable due to a decrease in new product development expenses compared to the same period last year

Analysis: Net sales and profit by segment

Other businesses (Defense & Security / Ocean, Software Quality & Productivity, and Others)

(¥mn)	Q1 FY9/25 Actual	Q1 FY9/26 Actual	YoY	
			Change	%
Net sales	1,390	947	-443	-31.9%
Segment profit	5	-48	-53	—%



Notes

- In the Defense & Security / Ocean, sales declined due to delivery delays in multiple projects. Operating losses in the business expanded YoY due to the decline in sales.
- In Software Quality & Productivity, sales were on par with the previous FY thanks to steady renewals of subscription contracts and maintenance contracts for products including version control tools for game development. Profits in the business rose owing to price revisions and changes to billing currency.

Consolidated balance sheet: Major items

Assets

Current assets: Increases in merchandise and finished goods, and other current assets. Decrease in notes and accounts receivable – trade, and contract assets

Non-current assets: Increase in investment securities under investments and other assets. Decrease in deferred tax assets

(¥mn)

Current assets

Cash and deposits
Notes and accounts receivable – trade, and contract assets
Merchandise and finished goods

Other current assets

Non-current assets

Property, plant and equipment

Intangible assets

Investments, other assets

	END SEP 25	END DEC 25
Current assets	39,937	40,758
Cash and deposits	3,657	3,711
Notes and accounts receivable – trade, and contract assets	5,401	4,596
Merchandise and finished goods	3,785	5,192
Other current assets	6,646	6,826
Non-current assets		
Property, plant and equipment	12,898	12,919
Intangible assets	2,387	2,383
Investments, other assets	5,160	5,127

Liabilities and net assets

Liabilities: Increases in notes and accounts payable – trade, contract liabilities and short-term borrowings. Decreases in income taxes payable and provision for bonuses under other current liabilities

Net assets: Increase in other net assets. Decrease in retained earnings

	END SEP 25	END DEC 25	
	39,937	40,758	Liabilities
	1,744	2,505	Notes and accounts payable (trade)
	3,616	4,147	Contract liabilities
	2,700	3,500	Short-term borrowings
	2,750	2,088	Other current liabilities
	1,006	1,004	Non-current liabilities
Share capital	4,158	4,158	
Capital surplus	4,616	4,624	
	24,866	23,903	Retained earnings
	304	622	Other net assets
	(5,825)	(5,795)	Treasury stock
			Net assets

2. Orders & order backlog

Overview of new orders and order backlog

Q1 orders were in line with plan, and full-year orders are likely to exceed the previous fiscal year

New orders: -28.9% YoY

- While not as high the levels of the previous year, when the Company secured its largest-ever defense-related project, **orders were in line with initial plan**. Orders are expected to grow going forwards, with **full-year orders exceeding the previous FY level**

Order backlog: +16.0% YoY

- The backlog rose significantly from levels at the end of the previous FY** due to an increase in orders since last year and longer project durations

(¥mn)	Q1 FY9/25 Actual	Q1 FY9/26 Actual	YoY	
			Change	%
New orders	11,992	8,527	-3,465	-28.9%
Order backlog	22,842	26,506	+3,664	+16.0%

Orders & order backlog by segment

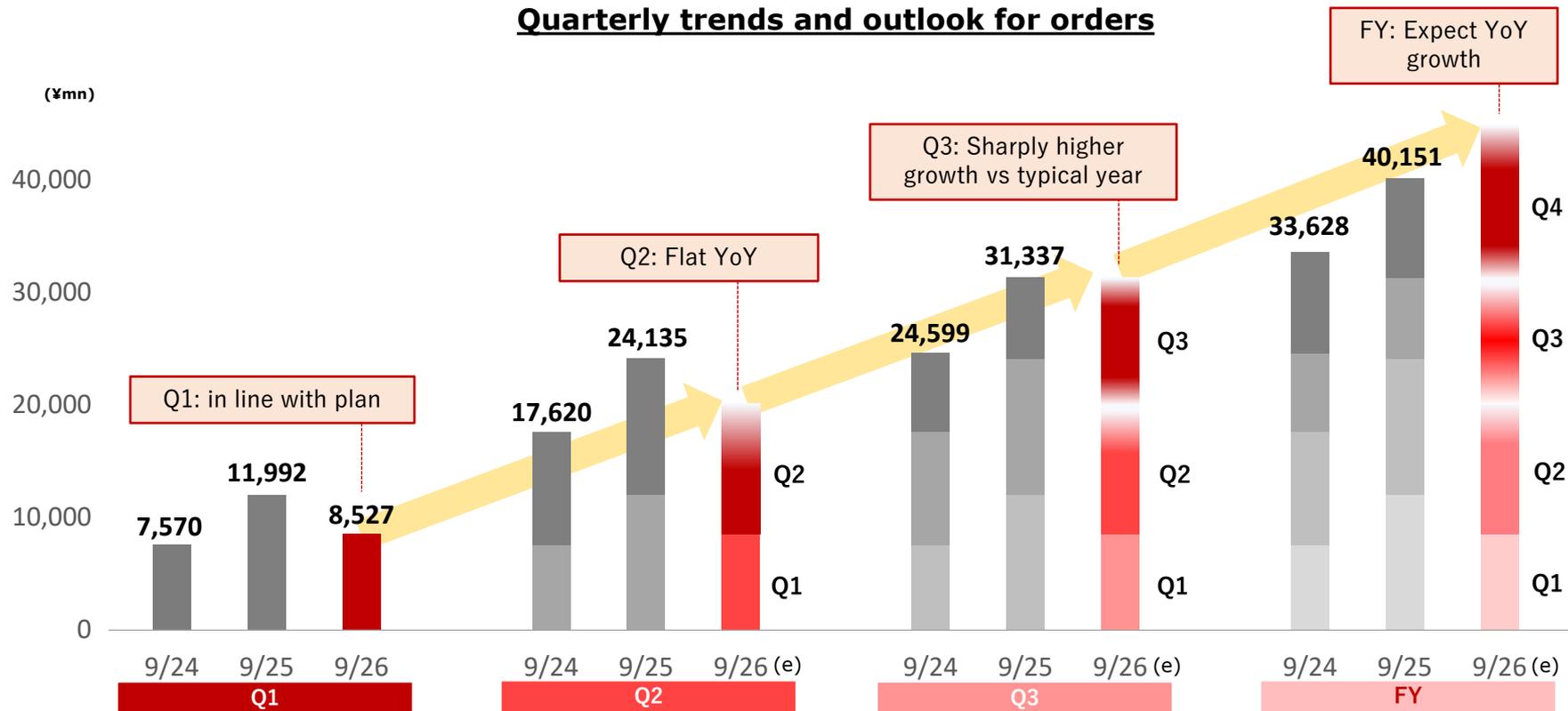
(¥mn)		Q1 FY9/25 Actual	Q1 FY9/26 Actual	YoY		Notes
				Change	%	
Advanced Mobility	Orders	2,608	1,937	-671	-25.7%	<ul style="list-style-type: none"> While orders did not reach last year's levels, which saw special demand related to vibration and noise measurement equipment and autonomous driving, orders were above initial plan from large air mobility-related orders and robust demand for motor testing While segment orders were down YoY, the order backlog increased due to high levels at the beginning of the fiscal year
	Backlog	6,092	7,321	+1,229	+20.2%	
Sustainable Energy	Orders	1,783	1,342	-441	-24.8%	<ul style="list-style-type: none"> In fuel cells and electrochemical-related businesses, some projects saw delays due to customer circumstances, resulting in a decrease in orders While sales increased, the order backlog declined as orders did not grow
	Backlog	2,803	2,673	-130	-4.7%	
ICT / Information Security	Orders	1,942	2,315	+373	+19.2%	<ul style="list-style-type: none"> In ICT, where renewal of core products is underway, orders was largely in line with plan. Proprietary packet capture system "SYNESIS" performed well, and cybersecurity-related orders were strong, resulting in increased orders overall
	Backlog	4,104	4,020	-84	-2.0%	

Orders & order backlog by segment

(¥mn)		Q1 FY9/25 Actual	Q1 FY9/26 Actual	YoY		Notes
				Change	%	
EMC & Antenna Systems	Orders	1,693	1,386	-307	-18.1%	<ul style="list-style-type: none"> Orders declined due to a decrease in orders for EMC test systems in the Chinese market.
	Backlog	3,456	3,613	+157	+4.5%	<ul style="list-style-type: none"> As orders in the previous fiscal year were strong, however, the order backlog increased vs the same period last year
Other businesses	Orders	3,964	1,545	-2,419	-61.0%	<ul style="list-style-type: none"> Other businesses orders overall declined versus the previous year, when the largest ever Defense & Security project order was secured. Software Quality & Productivity orders were flat YoY
	Backlog	6,384	8,878	+2,494	+39.1%	<ul style="list-style-type: none"> Order backlog rose at Defense & Security / Ocean, Software Quality & Productivity, and Other
(Defense & Security / Ocean)	Orders	3,354	668	-2,686	-80.1%	<ul style="list-style-type: none"> Excluding the large order received in the same period last year, order intake increased compared to the same period last year.
	Backlog	5,250	6,066	+816	+15.6%	

Outlook for new orders in FY9/26

Quarterly trends and outlook for orders



3. Full-year forecast for FY9/26

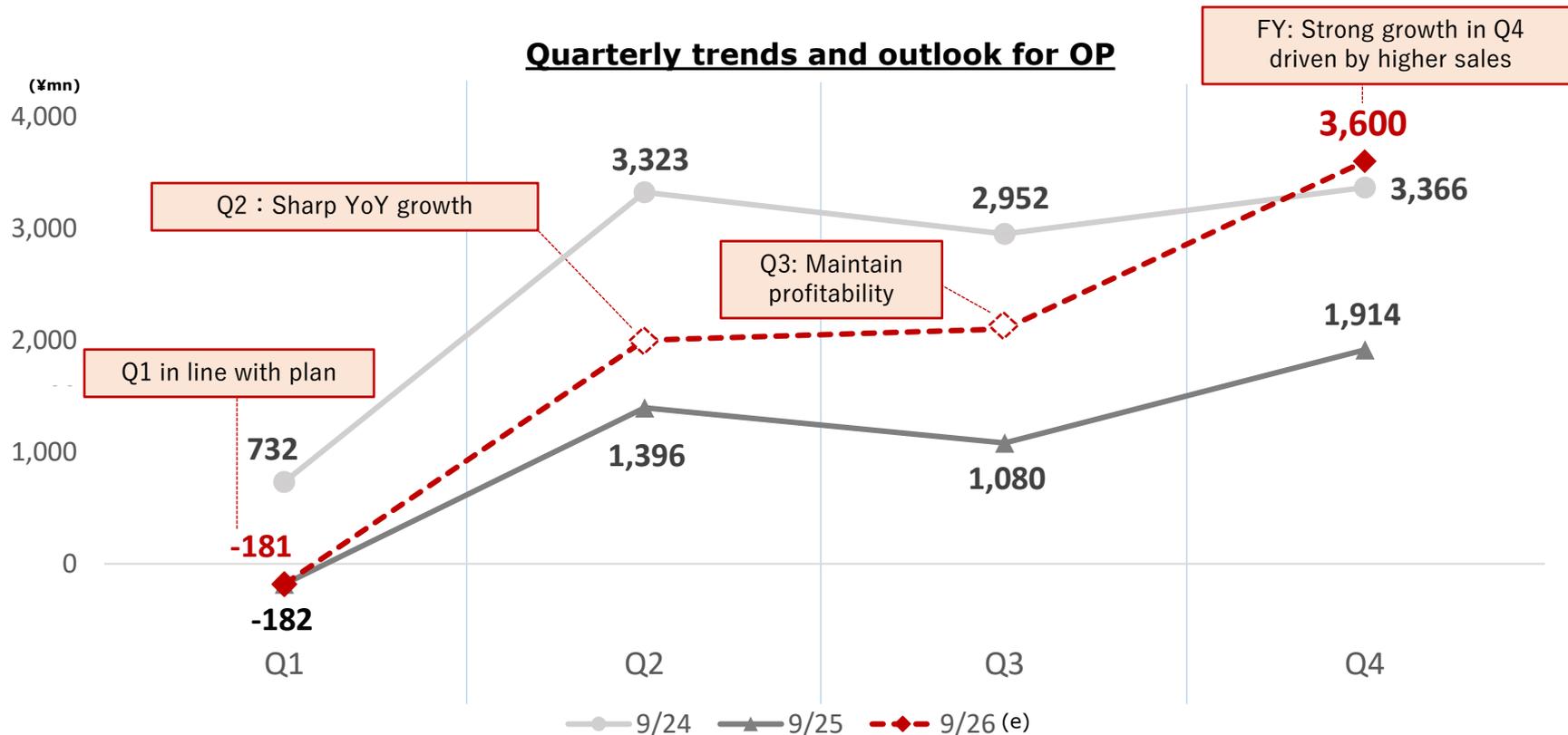
Full-year forecast for FY9/26

We forecast a **sharp rise in both sales and profits this FY**, owing to strong orders and the accumulation of order backlog

- Sales are expected to **reach a record high**, surpassing the strong performance of FY9/24, and OP to **reach the highest level in the past 20 years**
- Progress in Q1 was in line with plan and **we expect continued sales and profit growth going forwards**

(¥mn)	FY9/24 Actual	FY9/25 Actual	FY9/26 forecast	Change	%
Net sales	35,042	32,559	39,000	+6,441	+19.8%
Operating profit	3,366	1,914	3,600	+1,686	+88.0%
OPM	9.6%	5.9%	9.2%	+3.3ppt	—
Ordinary profit	3,375	1,985	3,700	+1,715	+86.4%
Profit attributable to owners of the parent	2,522	1,195	2,600	+1,405	+117.5%

Outlook for operating profit in FY9/26



4. Shareholder returns

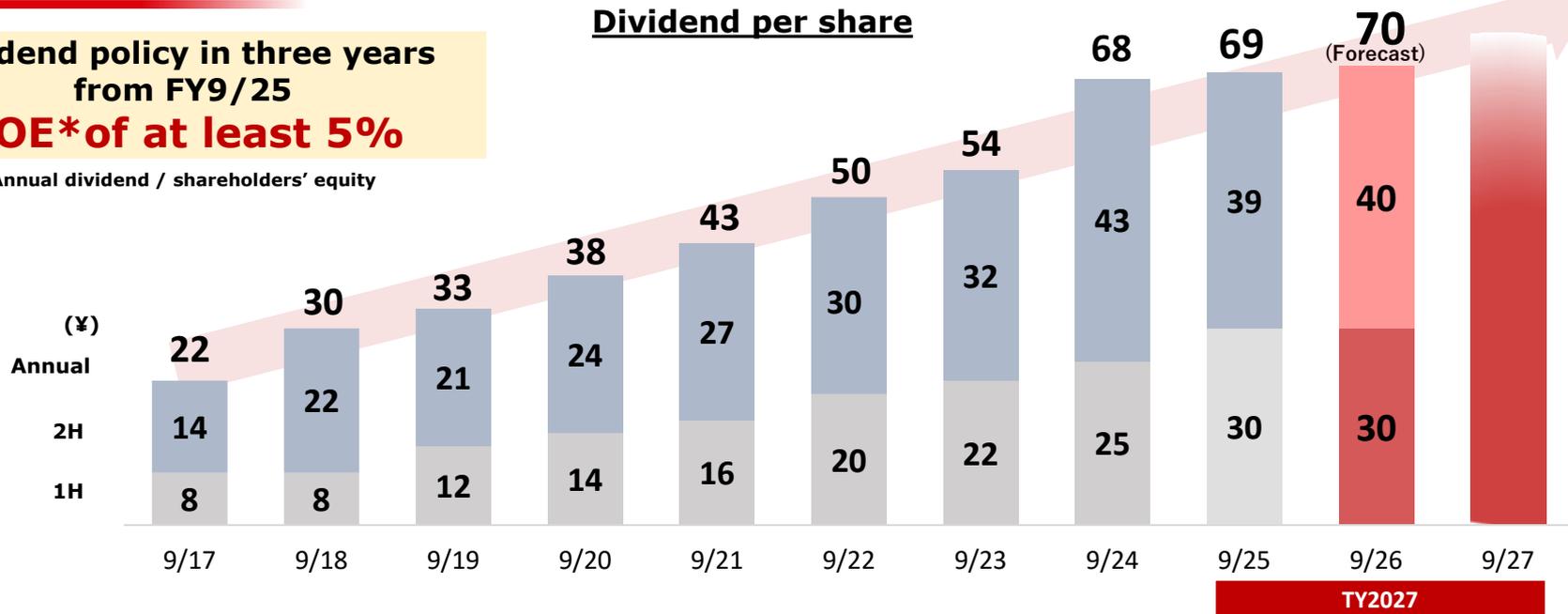
Shareholder returns

FY9/26 dividend plan is a record high of ¥70 per share
Targeting 10 consecutive years of dividend hikes under "TY2027",
and further dividend hikes thereafter

Dividend policy in three years
from FY9/25

DOE* of at least 5%

*DOE = Annual dividend / shareholders' equity



Share buybacks: Will continue to consider the balance with growth investments as appropriate

5. Progress with “TY2027”

Medium-term Management Plan

Medium-term management plan TY2027 (FY9/25-FY9/27) management KPIs and strategies

■ Management targets

Sales ¥45.0bn + α (¥50.0bn+ incl. new M&A) **OP ¥4.5bn** **ROE 11%**

■ Business strategies

- 1. Focused Business Areas**
 - Defense & Security
 - Sustainable Energy
 - Advanced Mobility
- 2. Differentiation by offering high value-added products**
 - Further expand recurring business
 - Expand business with in-house development
- 3. Expansion of overseas businesses**
 - Establish offices to boost overseas sales
- 4. M&A and new businesses to accelerate growth strategy**

■ Financial & capital strategies

■ Sustainability management

4. M&A and new businesses to accelerate growth strategy

Making SONICGUARD a subsidiary

- In January 2026, **we acquired SONICGUARD**, an electronic equipment manufacturer that produces remote monitoring systems and audio/visual recording devices as its main products and sells to government agencies and local authorities, **and made it a subsidiary**
- We are focusing on expanding the video solutions business, a key focus for the ICT business in our Medium-Term Management Plan TY2027 and **strengthening sales to government agencies and local authorities**, where our presence had been limited. We also aim to cross-sell with existing original products (mobile mapping systems and our own packet capture system, "SYNESIS").
- By combining SONICGUARD's product planning capabilities with our ICT technology, we will develop new products and **provide solutions for our customers' digital transformation (DX/AI)**.
- TY2027 targets sales growth of over ¥5.0 billion from new M&A during the plan by FY9/27, the final year of the plan. We continue to **pursue large-scale M&A opportunities**



About SONICGUARD

Location	Yokohama-shi, Kanagawa Prefecture
Business activities	Design, development, manufacture and sales of electronic devices and peripheral electronic equipment
Share capital	¥40mn
Year established	2002
Sales	¥1,085mn (Nov 2025)
OP	¥212mn (Nov 2025)
Acquisition price	¥770mn

Business strategies

1. Focus business areas (Advanced Mobility)

Establishment of Rototest Germany and Opening of Test Laboratory

- Rototest Deutschland GmbH (below “Rototest Germany”), a sales subsidiary of our Sweden-based subsidiary Rototest International AB, which manufactures AD/ADAS* evaluation systems, **was founded in January 2026 and a test laboratory was opened**
- At the newly opened test laboratory, vehicles can be connected to a VILS-integrated system combining the “ROTOTEST® Energy™” dynamometer platform with various simulators which enable tests that reproduce a wide range of vehicle maneuvers such as emergency braking and steering. Through this initiative, **we will provide high-performance evaluation services required for AD/ADAS development**, addressing the needs of automotive manufacturers and automotive parts suppliers
- The company will aim to secure sales and testing contracts from major German automakers such as Audi, Volkswagen, Porsche, BMW, and Mercedes-Benz, as well as local Japanese automakers.

※AD=Autonomous Driving, ADAS=Advanced Driver-Assistance Systems

3. Expansion of overseas businesses



Newly-opened test laboratory at Rototest Germany



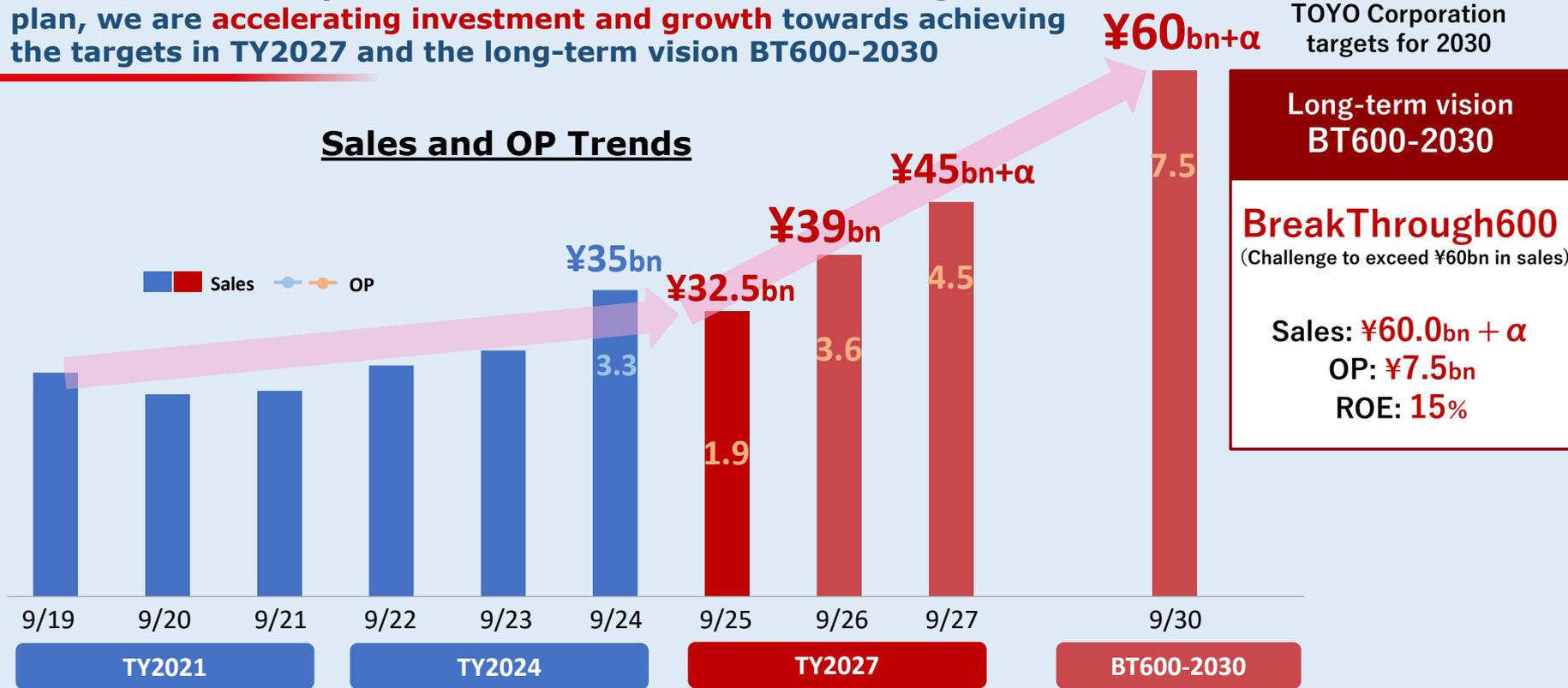
The test laboratory’s ROTOTEST® Energy™ dynamometer platform

Progress with TY2027 performance and long-term vision

Re-shown

This FY, the second year of the TY2027 medium-term management plan, we are **accelerating investment and growth** towards achieving the targets in TY2027 and the long-term vision BT600-2030

Sales and OP Trends



6. Realizing management conscious of cost of capital and stock price

Realizing management conscious of cost of capital and stock price

Cost of equity

- We forecast an ROE of 8.9% this fiscal year, and we target an **improved ROE and a larger equity spread** through the execution of our growth strategies

KPI for FY9/27: **ROE 11%**

- The current cost of equity is estimated at 6.1-6.5% (calculated from CAPM*1 and earnings yield*2).

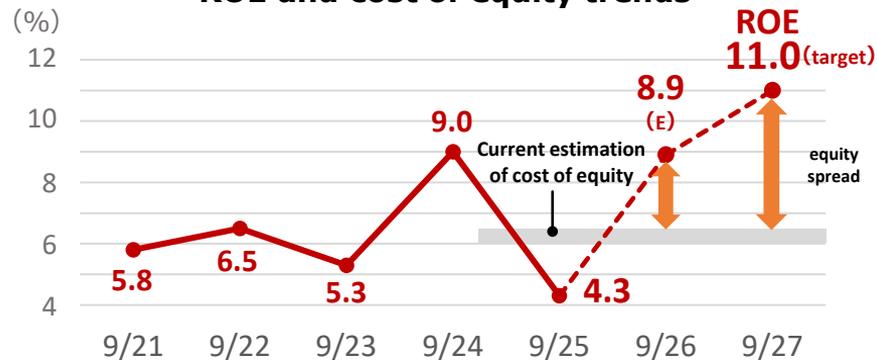
Stock price trends

- **The share price has trended upward and is currently at a high level not seen for 20 years**
- **We aim to remain included in the next TOPIX selection and will continue efforts to enhance share price performance**

*1 CAPM is calculated using a risk-free rate (10-year government bond yield) of 1.67%, risk premium (average of historical and implied methods) of 5.92%, and β (60 months of historical data) of 0.81

*2 Earnings yield is calculated using the average end-of-year P/E of 16.3x for the years FY9/21FY9/24. End of FY9/25 is excluded due to extremely high P/E

ROE and cost of equity trends



Stock price trends (monthly)



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