

November 17, 2025

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Notice of Monthly Sales for October 2025

We are pleased to announce the monthly performance for October 2025, as detailed below.

	Feb.	Mar.	Apr.	May	Jun.	Jul.	First Half Total
Sales Revenue [Million Yen]							
the entire company	18,479	21,662	21,461	20,747	19,662	21,669	123,353
Year-on-Year Comparison (%)							
the entire company	99.1	101.1	98.9	103.0	104.1	103.2	101.8
Excluding FSM business*	104.1	105.1	102.2	106.3	106.6	105.0	104.9
By Segment	DTB Business	104.2	104.0	106.5	106.4	108.3	105.9
	C&C Business	100.8	104.9	104.4	104.9	103.2	101.7
	Exisiting	100.1	104.6	104.1	104.9	104.0	102.3
	FSL Business	114.9	121.7	55.4	110.6	94.8	103.3

*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Second Half Total	Full-Year Total
Sales Revenue [Million Yen]								
the entire company	22,252	20,197	23,370					
Year-on-Year Comparison (%)								
the entire company	105.2	107.1	111.5					
Excluding FSM business*	107.0	108.3	112.3					
By Segment	DTB Business	108.5	109.8	113.9				
	C&C Business	100.7	99.9	102.1				
	Exisiting	101.2	100.4	102.7				
	FSL Business	107.5	117.4	124.2				

*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

Note 1: The figures are preliminary monthly estimates and have not been audited, so they may be subject to revision at a later date.

Note 2: The definition of existing stores refers to stores that have been in operation for more than 13 months as of the end of each month.

Additionally, stores that closed during the month are excluded.

Note 3: It will be posted approximately on the 10th business day, excluding weekends and public holidays.

Note 4: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

■Overview of Monthly Performance for October

Sales revenue of our group for October 2025 was affected by the complete withdrawal from the Food Supermarket (FSM) business in November of the previous fiscal year, with all business segments exceeding the previous year and resulting in 111.5% year-over-year. Excluding the FSM business, the year-over-year figure was 112.3%.

The overview of each business segment is as follows:

[Distributor Business (DTB : commercial foods wholesaling)]

Sales to the domestic foodservice industry remained steady, supported by inbound demand. In addition, the newly consolidated company (Sankyo Shokuchu Co., Ltd., which joined the group in September of the current fiscal year) also contributed to performance, resulting in 113.9% year-over-year.

[Cash and Carry Business (C&C : commercial foods cash wholesaling)]

Although the number of stores decreased by one compared to the same month of the previous year, sales to small and medium-sized restaurants remained steady, resulting in 102.1% year-over-year, or 102.7% on a same-store basis.

[Food Solutions Business (FSL)]

Due to an increase in project completions by construction-related companies compared to the same month of the previous year, results reached 124.2% year-over-year.

■Store Count as of the End of October

C&C Business: 94 stores (Year-over-Year Change: 0 new stores, 1 closed stores) *Including franchise stores

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