

October 14, 2025

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Notice of Monthly Sales for September 2025

We are pleased to announce the monthly performance for September 2025, as detailed below.

	Feb.	Mar.	Apr.	May	Jun.	Jul.	First Half Total
Sales Revenue [Million Yen]							
the entire company	18,479	21,662	21,461	20,747	19,662	21,669	123,353
Year-on-Year Comparison (%)							
the entire company	99.1	101.1	98.9	103.0	104.1	103.2	101.8
Excluding FSM business*	104.1	105.1	102.2	106.3	106.6	105.0	104.9
By Segment	DTB Business	104.2	104.0	106.5	106.4	108.3	105.9
	C&C Business	100.8	104.9	104.4	104.9	103.2	101.7
	Exisiting	100.1	104.6	104.1	104.9	104.0	102.3
	FSL Business	114.9	121.7	55.4	110.6	94.8	103.3

*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Second Half Total	Full-Year Total
Sales Revenue [Million Yen]								
the entire company	22,252	20,197						
Year-on-Year Comparison (%)								
the entire company	105.2	107.1						
Excluding FSM business*	107.0	108.3						
By Segment	DTB Business	108.5	109.8					
	C&C Business	100.7	99.9					
	Exisiting	101.2	100.4					
	FSL Business	107.5	117.4					

*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

Note 1: The figures are preliminary monthly estimates and have not been audited, so they may be subject to revision at a later date.

Note 2: The definition of existing stores refers to stores that have been in operation for more than 13 months as of the end of each month.

Additionally, stores that closed during the month are excluded.

Note 3: It will be posted approximately on the 10th business day, excluding weekends and public holidays.

Note 4: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

■Overview of Monthly Performance for September

The sales revenue of our group for September 2025 reached 107.1% year-over-year, impacted by the complete withdrawal from the Food Supermarket (FSM) business in November of the previous fiscal year. Excluding the FSM business, the year-over-year figure was 108.3%.

The overview of each business segment is as follows:

[Distributor Business (DTB : commercial foods wholesaling)]

Sales to the domestic foodservice industry remained steady, supported by inbound demand. In addition, the number of business days increased by one compared to the same month of the previous year, resulting in 109.8% year-over-year.

[Cash and Carry Business (C&C : commercial foods cash wholesaling)]

Sales to small and medium-sized restaurants remained steady. However, due to a decrease of one store compared to the same month of the previous year and the easing of increased demand for rice that had continued since the middle of last year, results reached 99.9% year-over-year, or 100.4% on a same-store basis.

[Food Solutions Business (FSL)]

Due to an increase in project completions by construction-related companies compared to the same month of the previous year, results reached 117.4% year-over-year.

■Store Count as of the End of September

C&C Business: 94 stores (Year-over-Year Change: 0 new stores, 1 closed stores) *Including franchise stores

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