

August 15, 2025

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## Notice of Monthly Sales for July 2025

We are pleased to announce the monthly performance for July 2025, as detailed below.

	Feb.	Mar.	Apr.	May	Jun.	Jul.	First Half Total	
<b>Sales Revenue [Million Yen]</b>								
the entire company	18,479	21,662	21,461	20,747	19,662	21,669	123,353	
<b>Year-on-Year Comparison (%)</b>								
the entire company	99.1	101.1	98.9	103.0	104.1	103.2	101.8	
Excluding FSM business*	104.1	105.1	102.2	106.3	106.6	105.0	104.9	
By Segment	DTB Business	104.2	104.0	106.5	106.4	108.3	106.0	105.9
	C&C Business	100.8	104.9	104.4	104.9	103.2	101.7	103.4
	Existing	100.1	104.6	104.1	104.9	104.0	102.3	103.4
	FSL Business	114.9	121.7	55.4	110.6	94.8	103.3	96.0

\*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Second Half Total	Full-Year Total
<b>Sales Revenue [Million Yen]</b>								
the entire company								
<b>Year-on-Year Comparison (%)</b>								
the entire company								
Excluding FSM business*								
By Segment	DTB Business							
	C&C Business							
	Existing							
	FSL Business							

\*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

Note 1: The figures are preliminary monthly estimates and have not been audited, so they may be subject to revision at a later date.

Note 2: The definition of existing stores refers to stores that have been in operation for more than 13 months as of the end of each month. Additionally, stores that closed during the month are excluded.

Note 3: It will be posted approximately on the 10th business day, excluding weekends and public holidays.

Note 4: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

## ■ Overview of Monthly Performance for July

The sales revenue of our group for July 2025 reached 103.2% year-over-year, impacted by the complete withdrawal from the Food Supermarket (FSM) business in November of the previous fiscal year. Excluding the FSM business, the year-over-year figure was 105.0%.

The overview of each business segment is as follows:

### [Distributor Business (DTB : commercial foods wholesaling)]

Sales to the domestic foodservice industry remained steady, supported by inbound demand, reaching 106.0% year-over-year.

### [Cash and Carry Business (C&C : commercial foods cash wholesaling)]

Sales to small and medium-sized restaurants remained steady. However, due to a decrease of one store compared to the same month of the previous year and the impact of lower unit prices for rice, results reached 101.7% year-over-year, or 102.3% on a same-store basis.

### [Food Solutions Business (FSL)]

Sales of business support systems for foodservice companies remained steady, resulting in 103.3% year-over-year.

## ■ Store Count as of the End of July

C&C Business: 94 stores (Year-over-Year Change: 0 new stores, 1 closed stores) \*Including franchise stores

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