

April 11, 2025

Company Name: TOHO Co., Ltd.  
 Representative: Hiroyuki Koga,  
 Representative Director and President  
 (Code Number: 8142, TSE Prime Market)  
 Contact: Senior Executive Officer Toshiaki Sato  
 (TEL. 078-845-2523)

## Notice of Monthly Sales for March 2025

We are pleased to announce the monthly performance for March 2025, as detailed below.

	Feb.	Mar.	Apr.	May	Jun.	Jul.	First Half Total
<b>Sales Revenue [Million Yen]</b>							
the entire company	18,479	21,662					
<b>Year-on-Year Comparison (%)</b>							
the entire company	99.1	101.1					
(Excluding FSM business*)	(104.1)	(105.1)					
By Segment	DTB Business	104.2	104.0				
	C&C Business	100.8	104.9				
	Exisiting	100.1	104.6				
	FSL Business	114.9	121.7				

\*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Second Half Total	Full-Year Total
<b>Sales Revenue [Million Yen]</b>								
the entire company								
<b>Year-on-Year Comparison (%)</b>								
the entire company								
(Excluding FSM business*)								
By Segment	DTB Business							
	C&C Business							
	Exisiting							
	FSL Business							

\*Comparison excluding the results of the Food Supermarket (FSM) business from the previous fiscal year's performance, as the company withdrew from this business in the prior fiscal year.

Note 1: The figures are preliminary monthly estimates and have not been audited, so they may be subject to revision at a later date.

Note 2: The definition of existing stores refers to stores that have been in operation for more than 13 months as of the end of each month.

Additionally, stores that closed during the month are excluded.

Note 3: It will be posted approximately on the 10th business day, excluding weekends and public holidays.

### ■Overview of Monthly Performance for March

The sales revenue of our group for March 2025 reached 101.1% year-over-year, impacted by the complete withdrawal from the Food Supermarket (FSM) business in November of the previous fiscal year. Excluding the FSM business, the year-over-year figure was 105.1%.

The overview of each business segment is as follows:

#### [Distributor Business (DTB : commercial foods wholesaling)]

Sales to the domestic foodservice industry remained steady, supported by inbound demand, reaching 104.0% year-over-year.

#### [Cash and Carry Business (C&C : commercial foods cash wholesaling)]

Sales to small and medium-sized restaurants remained steady, reaching 104.9% year-over-year, or 104.6% on a same-store basis.

#### [Food Solutions Business (FSL)]

Due to an increase in project completions by construction-related companies compared to the same month of the previous year, coupled with steady sales of commercial support systems and professional-use kitchen equipment, results reached 121.7% year-over-year.

### ■Store Count as of the End of March

C&C Business: 95 stores (Year-over-Year Change: 0 new stores, 0 closed stores) \*Including franchise stores