

# Financial Supplemental Information for FY03/26 3Q

Tokyo Stock Exchange Prime Market (Code:8137)  
**SUN-WA TECHNOS CORPORATION**

<https://www.sunwa.co.jp/>

January 30, 2026

**DISCLAIMER:** This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

# Summary of the financial results for FY03/26 3Q

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## FY03/26 3Q Results

- **Net Sales : 105.01 billion yen** (YoY +2.6%)      **Operating Profit : 2.34 billion yen** (YoY +6.7%)
- **Ordinary Profit : 2.97 billion yen** (YoY +19.7%)      **Profit attributable to Owners of parent : 2.05 billion yen** (YoY +12.3%)
- SG&A expenses increased due to M&A related costs; however, profitability in Japan improved in the 3<sup>rd</sup> quarter, resulting in YoY growth in both net sales and profit at each stage.
- **Order Received : 109.46 billion yen** (YoY +12.5%)
- The amount of order received exceeded the level of the same period of the previous year ,driven by continued recovery of demand in Japan.

## FY03/26 Forecasts

- **Net Sales : 150 billion yen**      **Operating Profit : 3.7 billion yen**      **Ordinary Profit : 4.5 billion yen**
- **Profit attributable to Owners of parent : 3.0 billion yen**
- Although demand has recently shown signs of recovery, sales are expected to fall short of the initial plan set at the beginning of the fiscal year.
- Meanwhile, continued efforts to enhance profitability and optimize expenses have led to upward revisions in profit across all levels.

## Shareholder Return

- Aiming to pay continuous and stable dividends, we will pay annual dividends of 4.0% or more of DOE (consolidated dividend on Shareholders' equity ratio).
- The forecasts of dividend per share for FY03/26 will be 120 yen.  
(2<sup>nd</sup> quarter dividend : 60 yen / term-end dividend : 60 yen, DOE4.27%)
- We are pleased to offer a digital gift depending on the number of shares owned as a token of our appreciation to our shareholders.

# 1. Financial Results for FY03/26 3Q

## 2. Forecasts for FY03/26

## 3. Shareholder Return

# Financial Highlights for FY03/26 3Q

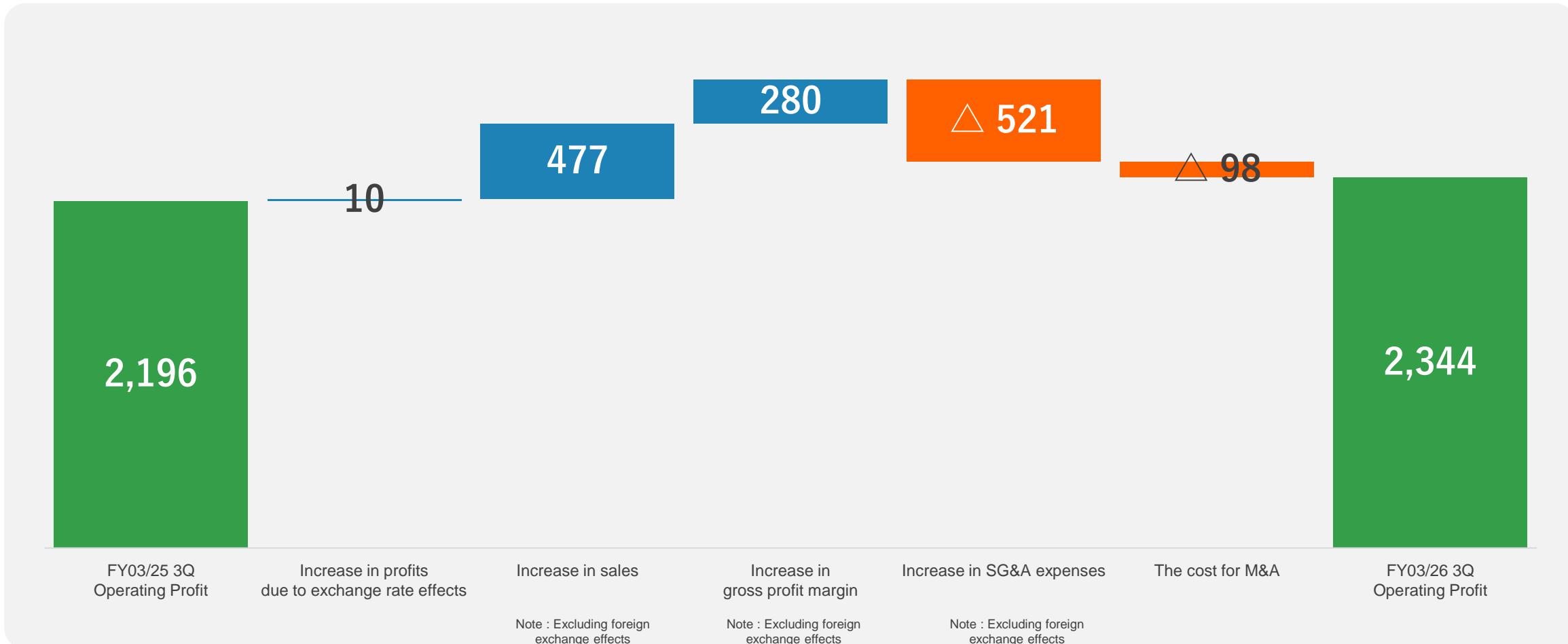
- SG&A expenses increased due to M&A related costs, however, driven by the increase of net sales and an improvement in the gross profit margin, resulting in YoY growth in operating profit.
- Although foreign exchange effects weighed on profits mainly in Japan through the 2<sup>nd</sup> quarter, this impact was offset in the 3<sup>rd</sup> quarter as the yen continued to weaken.

	FY03/25 3Q		FY03/26 3Q		(million yen)
	Results	Ratio to Sales (%)	Results	Ratio to Sales (%)	
<b>Net sales</b>	102,333	—	105,018	—	2.6
<b>Gross profit</b>	13,938	13.62	14,632	13.93	5.0
<b>SG&amp;A expenses</b>	11,741	11.47	12,288	11.70	4.7
<b>Operating profit</b>	2,196	2.15	2,344	2.23	6.7
<b>Ordinary profit</b>	2,484	2.43	2,974	2.83	19.7
<b>Profit attributable to Owners of parent</b>	1,833	1.79	2,058	1.96	12.3
<b>Earnings per share (yen)</b>	120.98	—	134.38	—	11.1
<b>Exchange rate (USD/JPY)</b>	151.29	—	148.23	—	—

# Breakdown of Changes in Operating Profit (FY03/25 3Q→FY03/26 3Q)

- SG&A expenses increased due to M&A related costs, however, driven by the increase of net sales and an improvement in the gross profit margin, resulting in YoY growth in operating profit.
- Although foreign exchange effects weighed on profits mainly in Japan through the 2<sup>nd</sup> quarter, this impact was offset in the 3<sup>rd</sup> quarter as the yen continued to weaken.

(million yen)



# Results by Business Segment for FY03/26 3Q

- In Japan, demand continued to recover, with all key indicators exceeding the levels of the same period last year, while the recovery in overseas markets has been slower.

FY03/26 3Q		(million yen)					
		Net sales	Operating profit	Orders received	Orders backlog		
<b>Japan</b>		80,881	(8.4%)	1,573	(11.3%)	76,904	(24.4%)
<b>Asia</b>		33,652	(△1.7%)	748	(6.0%)	28,293	(△5.7%)
<b>Europe/U.S.</b>		4,391	(△9.2%)	△57	(—)	3,625	(△23.3%)
<b>Other</b>		628	(7.5%)	48	(—)	639	(△12.2%)
<b>Adjustment</b>		△14,536	(—)	30	(—)	—	—
<b>Total</b>		105,018	(2.6%)	2,344	(6.7%)	109,463	(12.5%)
						50,138	(5.9%)

# Quarterly Performance for FY03/26 3Q

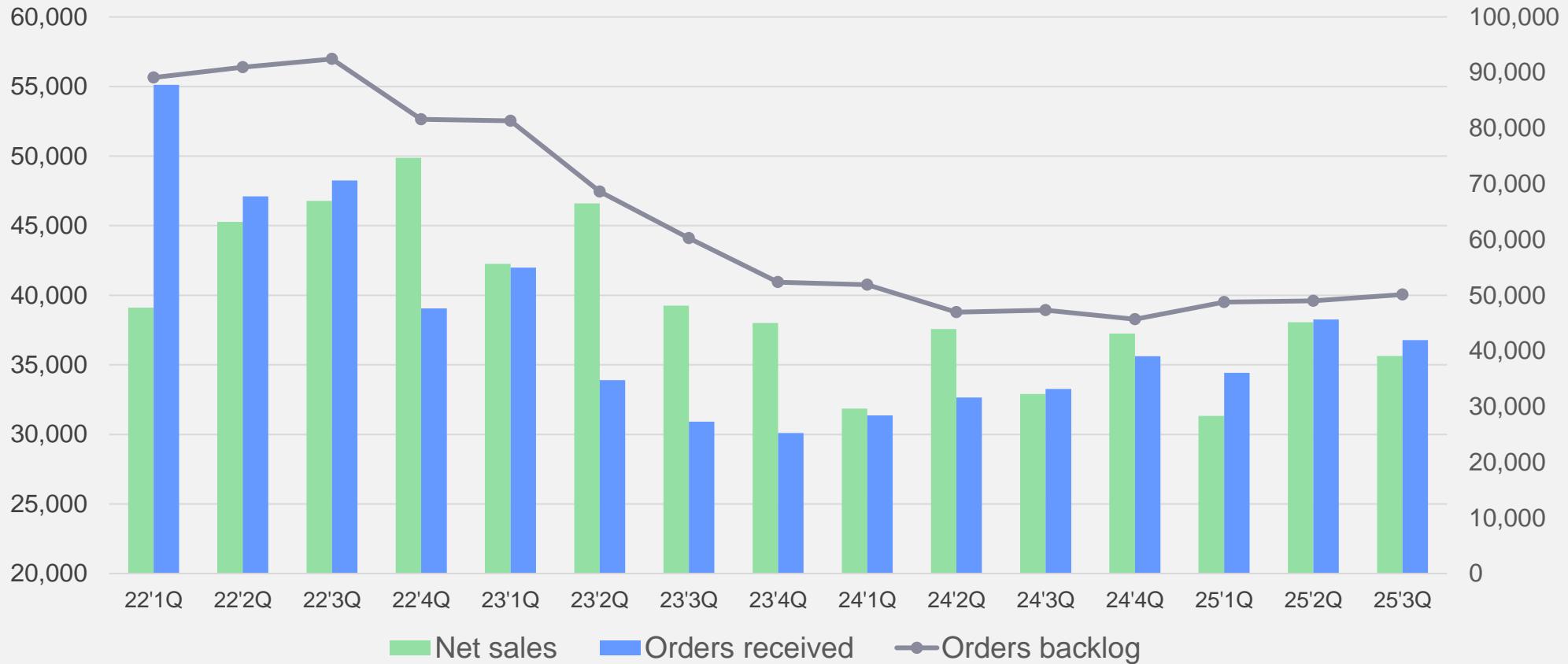
- The amount of net sales exceeded the level of the same period of the previous year for second consecutive quarter, and the amount of orders received exceeded the level of the same period of the previous year for fifth consecutive quarter.
- The amount of orders backlog exceeded 50 billion yen for the first time since the 1<sup>st</sup> Quarter of the previous fiscal year.

(million yen)

## Total

(Net sales/Orders received)

(Orders backlog)



Net sales      Orders received      Orders backlog

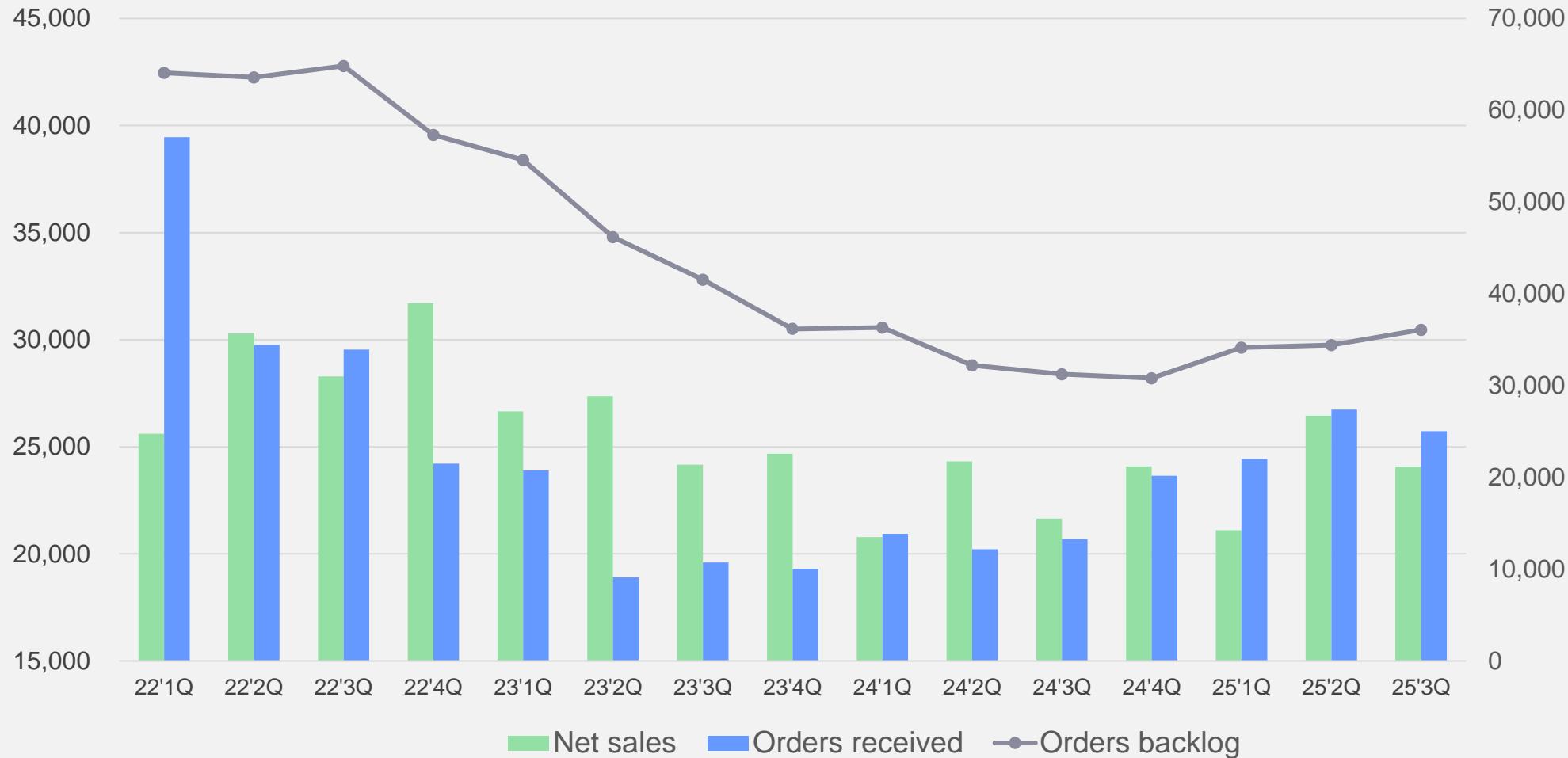
# Quarterly Segment Performance for FY03/26 3Q

(million Yen)

## Japan

(Net sales/Orders received)

(Orders backlog)



Net sales   Orders received   Orders backlog

Note : The Net sales figures are presented excluding inter-segment sales or transfers.

# Quarterly Segment Performance for FY03/26 3Q

(million yen)

## Asia

(Net sales/Orders received)

(Orders backlog)

18,000

30,000

16,000

25,000

14,000

20,000

12,000

15,000

10,000

10,000

8,000

5,000

6,000

0

22'1Q 22'2Q 22'3Q 22'4Q 23'1Q 23'2Q 23'3Q 23'4Q 24'1Q 24'2Q 24'3Q 24'4Q 25'1Q 25'2Q 25'3Q

Net sales Orders received Orders backlog

Note : The Net sales figures are presented excluding inter-segment sales or transfers.

# Quarterly Segment Performance for FY03/26 3Q

(million yen)

## Europe/U.S.

(Net sales/Orders received)

(Orders backlog)

2,000

3,000

1,500

2,500

1,000

2,000

500

1,500

22'1Q 22'2Q 22'3Q 22'4Q 23'1Q 23'2Q 23'3Q 23'4Q 24'1Q 24'2Q 24'3Q 24'4Q 25'1Q 25'2Q 25'3Q

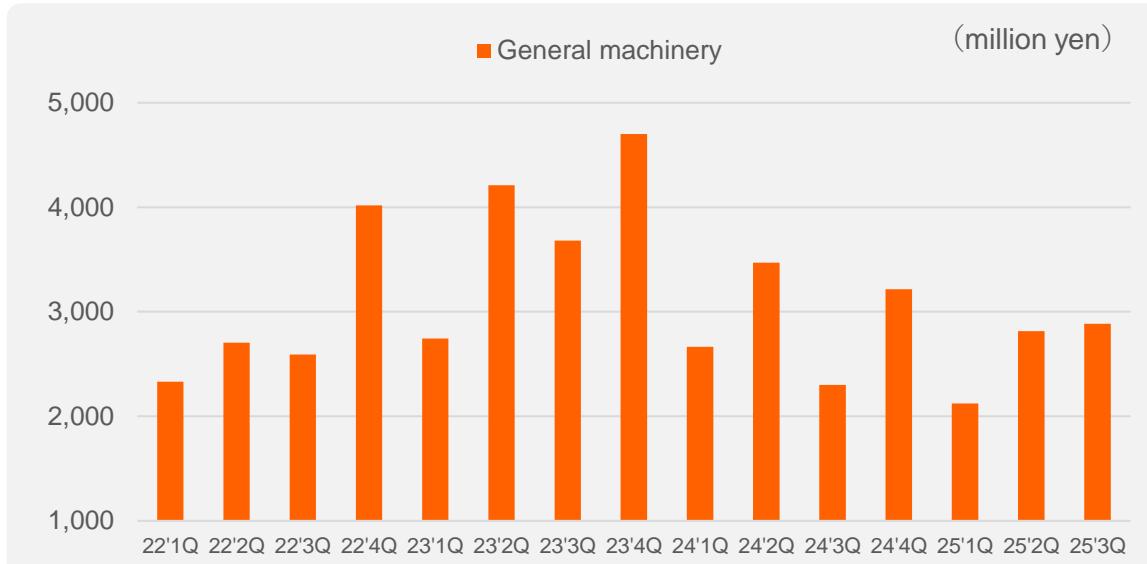
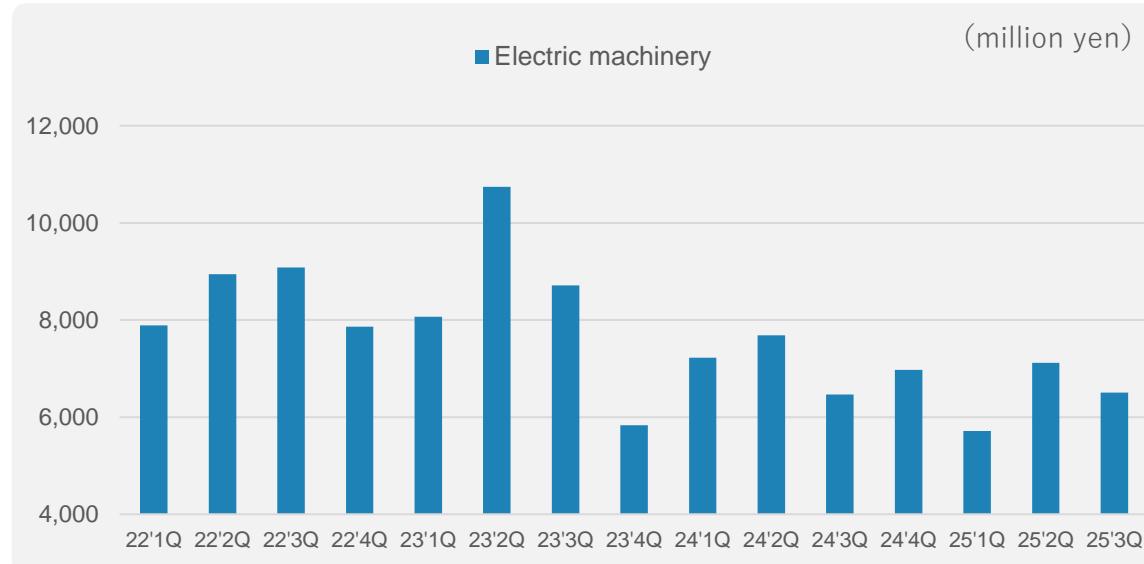
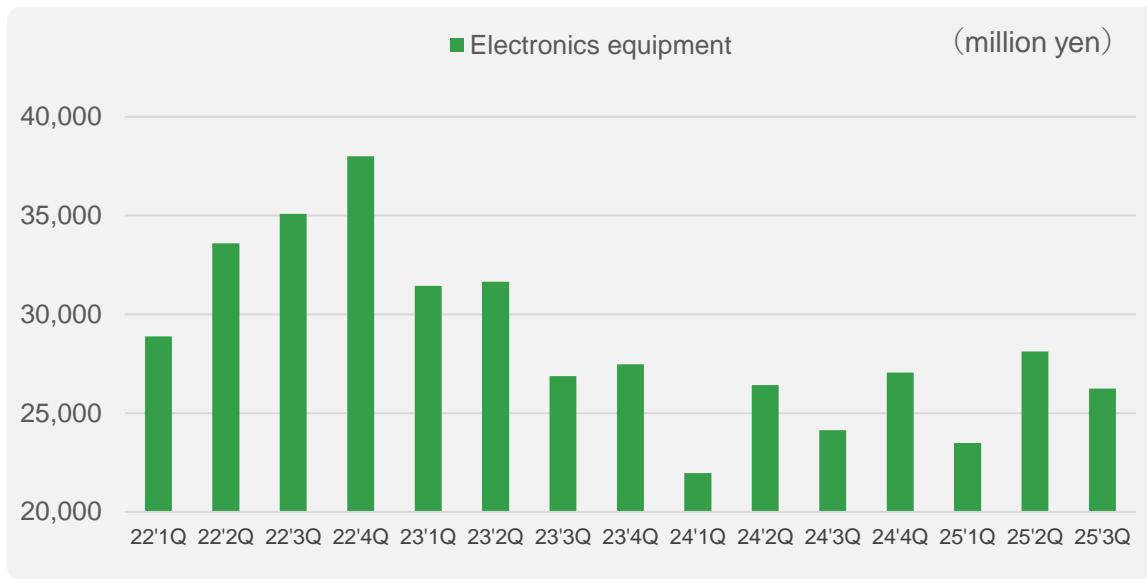
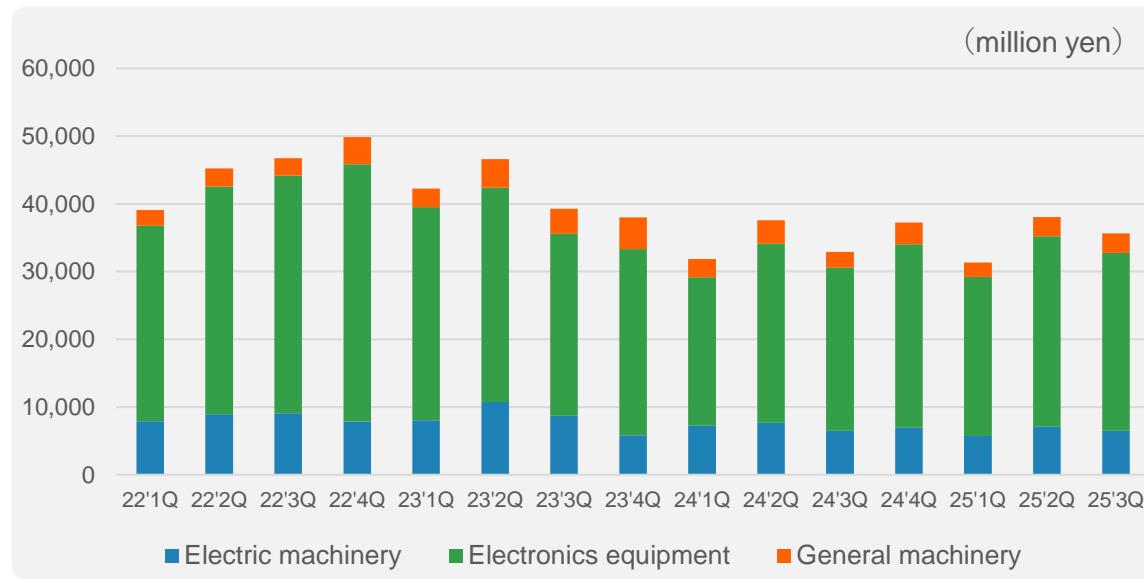
Net sales

Orders received

Orders backlog

Note : The Net sales figures are presented excluding inter-segment sales or transfers.

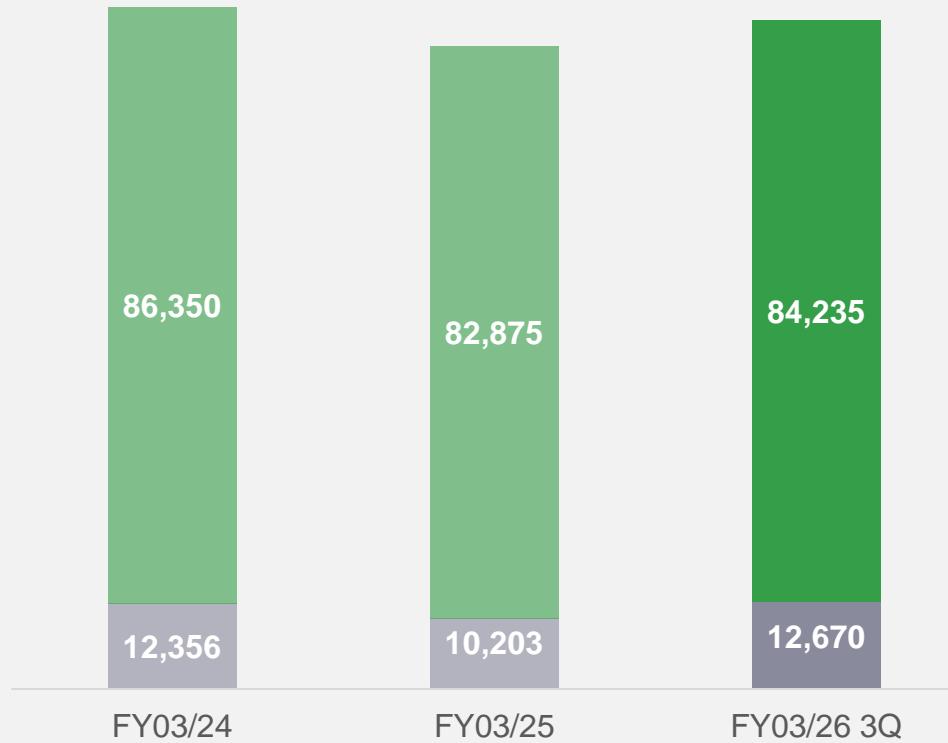
# Quarterly Business Segment Net Sales for FY03/26 3Q



# Balance Sheet Main Items

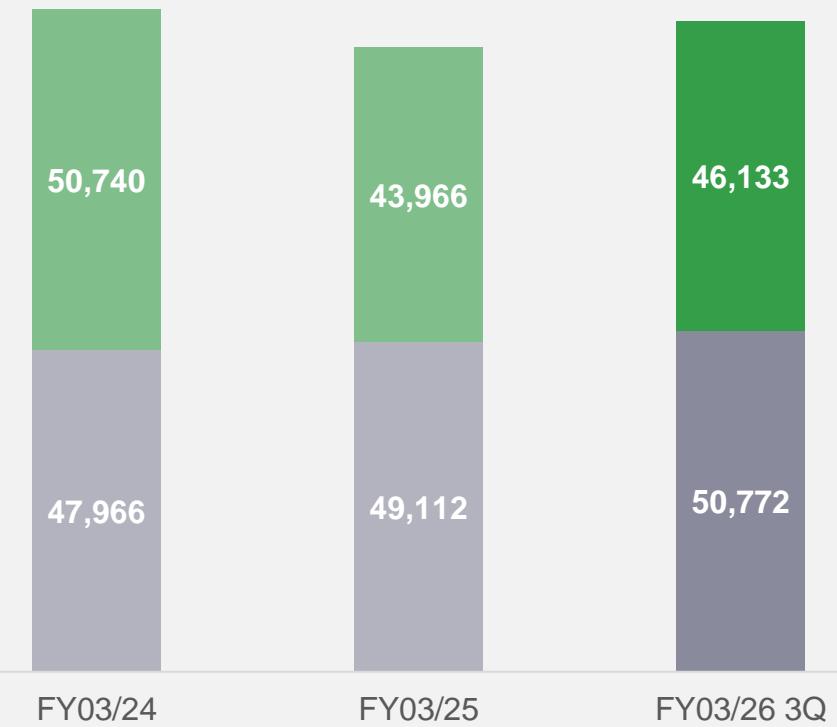
## Total assets

(million yen)



## Total liabilities and net assets

(million yen)



Current assets

Non-current assets

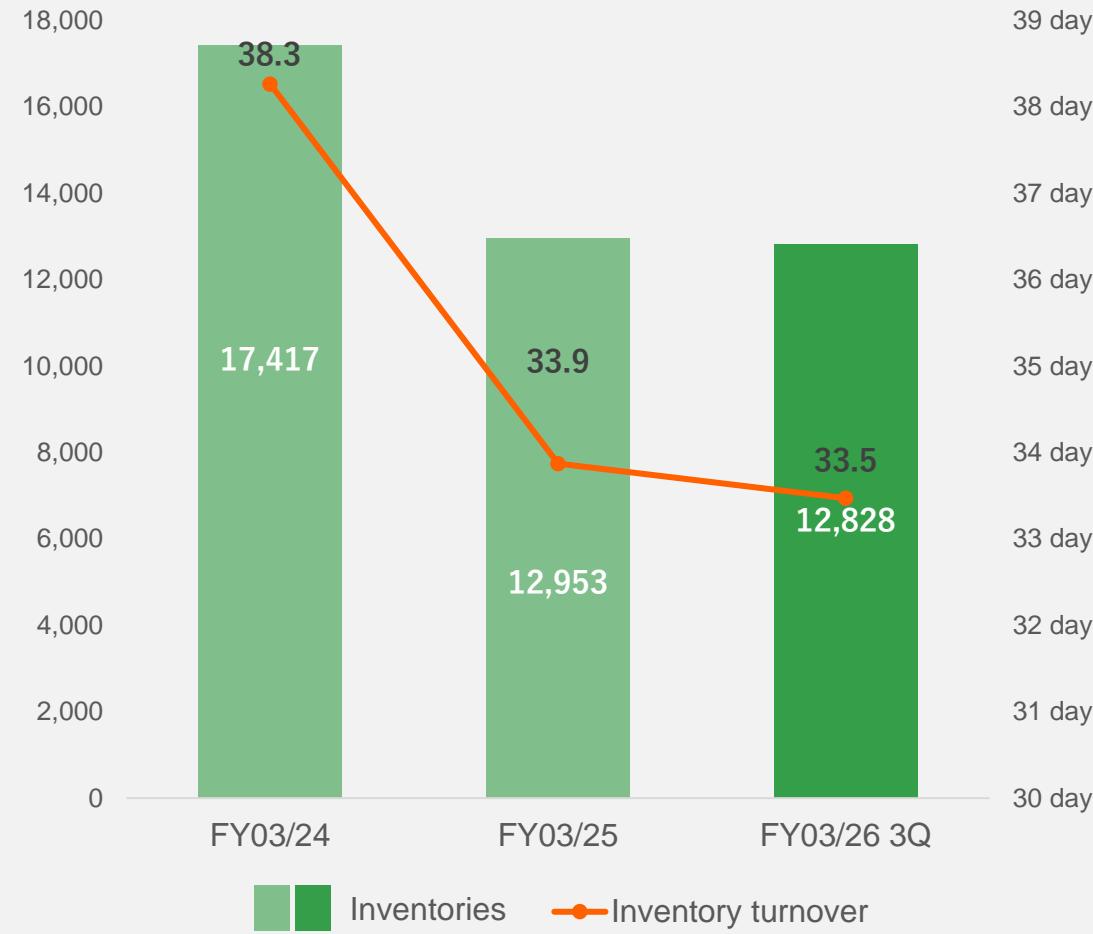
Total liabilities

Net assets

# Balance Sheet Main Items

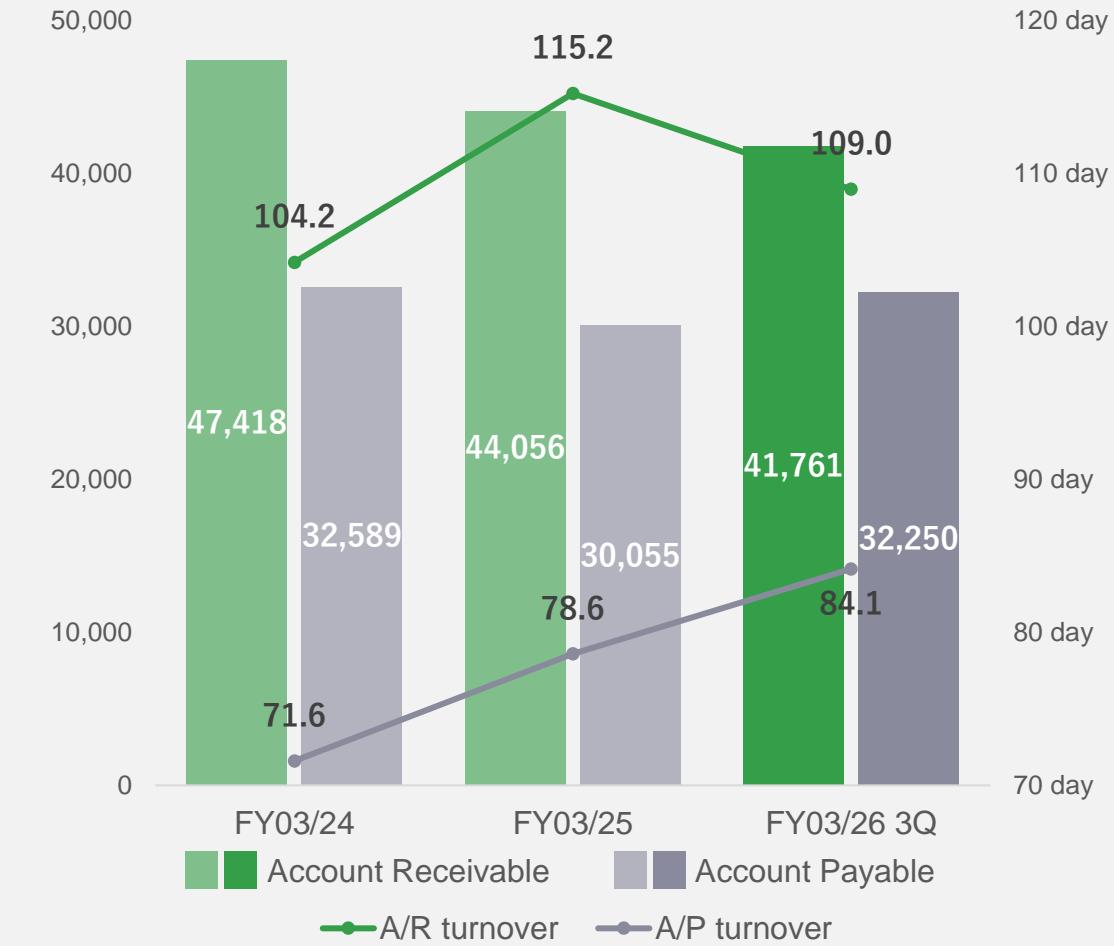
## Inventories

(million yen, day)



## Account receivable / Account Payable

(million yen, day)



# Balance Sheet Main Items

## Cash and Deposits / Interest Bearing Debt

(million yen, times)

25,000

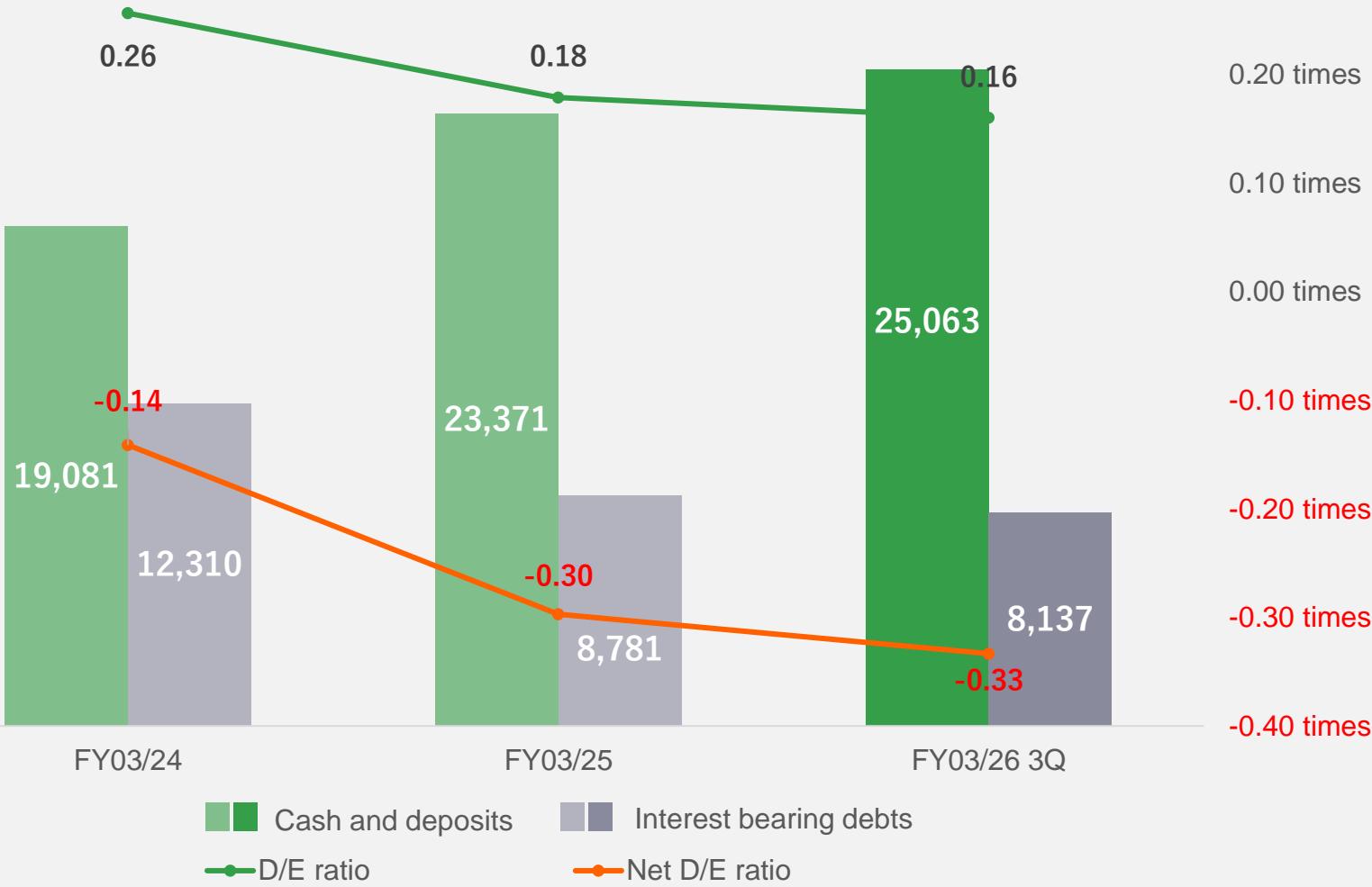
20,000

15,000

10,000

5,000

0



Note : 1. D/E ratio = Interest bearing debts ÷ Net assets

Note : 2. Net D/E ratio = (Interest bearing debts – Cash and deposits) ÷ Net assets

1. Financial Results for FY03/26 3Q

2. Forecasts for FY03/26

3. Shareholder Return

# Forecasts for FY03/26

- Although demand has recently shown signs of recovery, sales are expected to fall short of the initial plan set at the beginning of the fiscal year.
- Meanwhile, continued efforts to enhance profitability and optimize expenses have led to upward revisions in profit across all levels.

(million yen)

	FY03/25	FY03/26 Forecasts (Previous announcement)	FY03/26 Forecasts (Current announcement)	YoY	Vs.Previous Forecasts
<b>Net sales</b>	139,581	155,000	150,000	7.5%	△3.2%
<b>Operating profit</b>	3,507	3,500	3,700	5.5%	5.7%
<b>Ordinary profit</b>	3,815	3,760	4,500	17.9%	19.7%
<b>Profit attributable to Owners of parent</b>	2,443	2,610	3,000	22.8%	14.9%
<b>Earnings per share (Yen)</b>	161.15	171.68	195.82	—	—

1. Financial Results for FY03/26 3Q

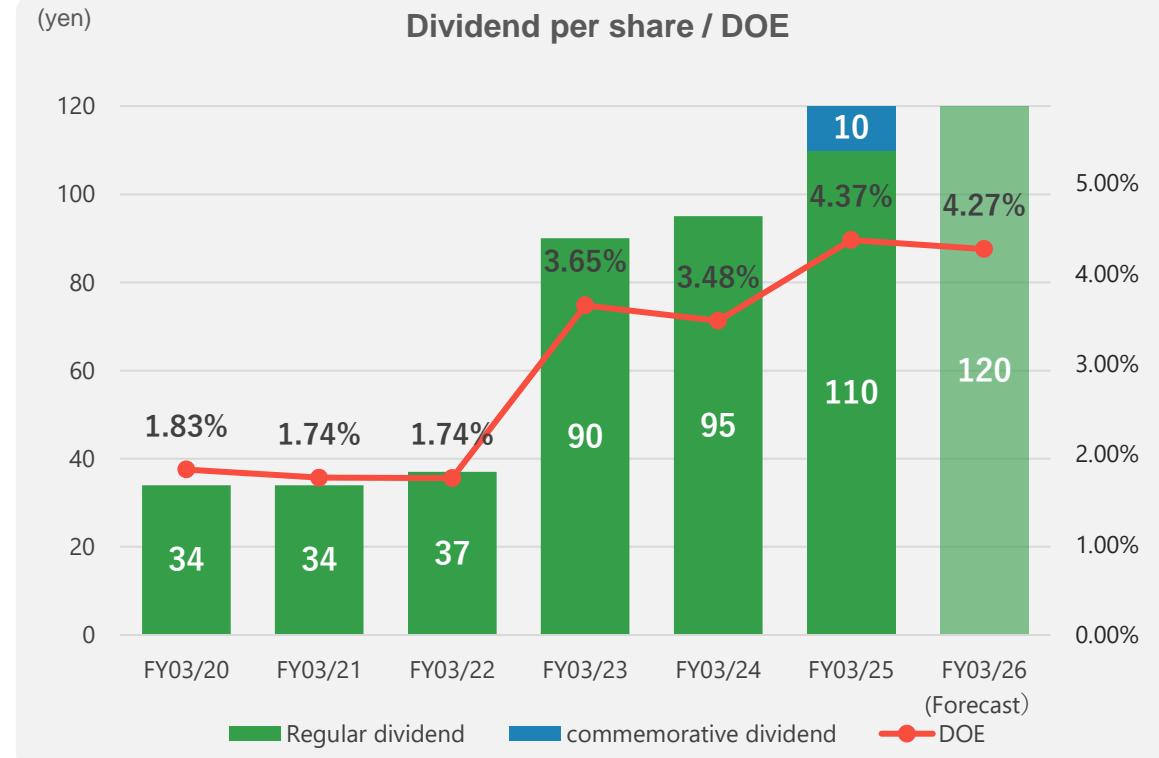
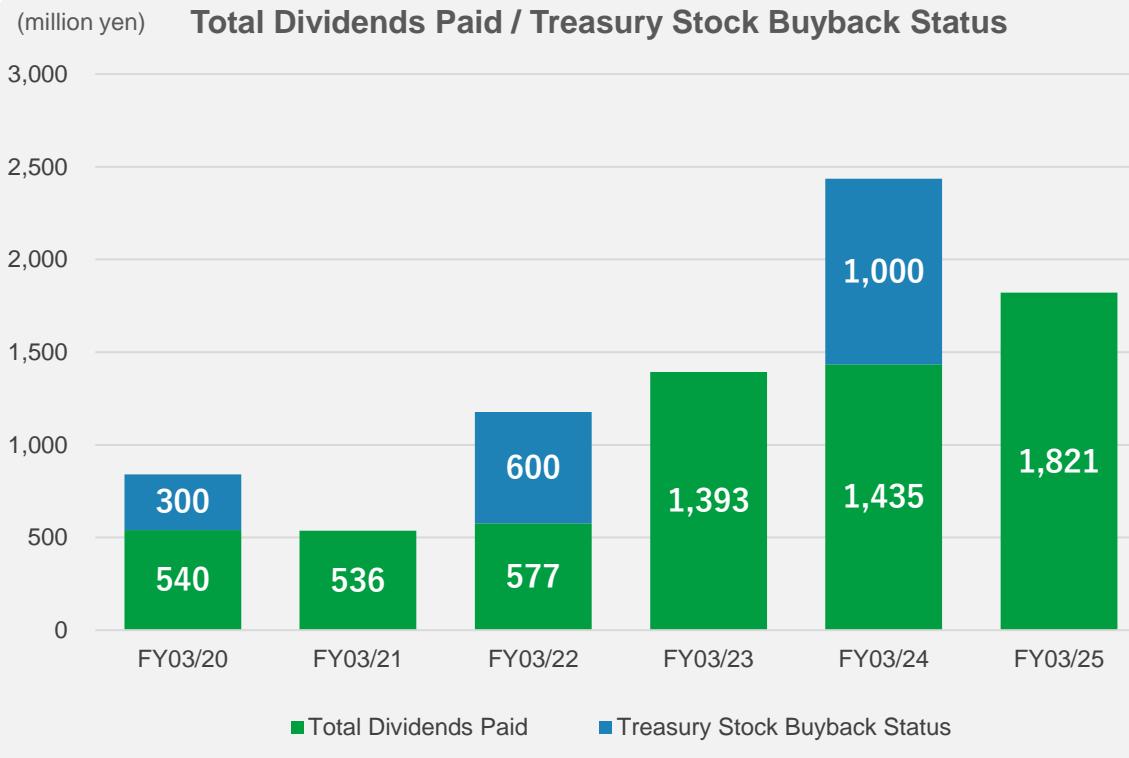
2. Forecasts for FY03/26

3. Shareholder Return

# Shareholder Returns

## Shareholder Return Policy

- Maintain stable dividends while returning profits to shareholders based on consolidated earnings from a medium- to long-term perspective after taking into consideration the balance between proactive business development for sustainable growth and enhancement of corporate value, and financial soundness to prepare for various risks.
- **Aiming to pay continuous and stable dividends, we will pay annual dividends of 4.0% or more of DOE (consolidated dividend on Shareholders' equity ratio).**
- Flexibly acquire its treasury shares depending on timing and the financial situation in order to enhance shareholder returns and capital efficiency.



# Shareholder Benefit System (From the end of March 2026)

SUN-WA TECHNOS CORPORATION (the “Company”) expresses its gratitude to shareholders for their continuous support, and has introduced a shareholder benefit system for the purpose of raising awareness of the Company, increasing the attractiveness of investing in the Company, and allowing shareholders to own the Company’s shares over the medium to long term.

To further enhance the attractiveness of our shares, encourage new investors to hold our stock, and enable flexible use of the new NISA investment allowance, we will offer Digital Gifts to eligible shareholders based on the number of shares held.

## Details of the Shareholder Benefit System

01

### Eligible Shareholders

Shareholders who are listed or recorded in the company’s shareholder register and own 100 shares (1 unit) or more at the end of each fiscal period.

02

### The Content of the benefit system

Eligible shareholders will receive **Digital Gift** based on the number of shares held, as outlined below.

03

### Time of Presenting

With the base date set at the end of March, the Company will send a shareholder newsletter after the Ordinary General Meeting of Shareholders with the “Information on Shareholder Benefits”, and benefits will be provided once a year.

Number of shares held	Benefit Item (Digital Gift)
100 to less than 200 shares	2,000 yen worth
200 to less than 400 shares	5,000 yen worth
400 to less than 800 shares	10,000 yen worth
800 shares or more	20,000 yen worth



### DIGITAL GIFT

PayPay points, d points, Rakuten points, Amazon gift card, nanaco gift, etc.

# Appendix

# Exchange Rate / Forex Sensitivity

<b>Exchange rate for FY03/26</b>	<b>Effect of 1 yen change</b>	
	<b>Net sales</b>	<b>Operating profit</b>
<b>USD/JPY</b>	149.71	425 million yen
		42 million yen

Note : The effect of 1 yen change for USD/JPY and other currencies changes proportionally by the same ratio.



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