

This notice has been translated from the original Japanese text of the timely disclosure statement dated November 7, 2025 and is for reference purposes only. In the event of any discrepancy between the original Japanese and this translation, the Japanese text shall prevail.

CAUTIONS REGARDING FORWARD-LOOKING STATEMENTS

This document contains forward-looking statements, such as Unicharm Corporation's current plans, strategies, and future performance. These forward-looking statements are based on judgments obtained from currently available information. Please be advised that, for a variety of reasons, actual results may differ materially from those discussed in the forward-looking statements. Events that might affect actual results include, but are not limited to, economic circumstances in which Unicharm Corporation operates, competitive pressures, relevant regulations, changes in product development, and fluctuations in currency exchange rates.

**Consolidated Financial Results
for the Nine Months Ended September 30, 2025; Flash Report
[IFRS]**



November 7, 2025

Listed Company Name: **Unicharm Corporation**
 Listing: **Tokyo Stock Exchange**
 Code Number: **8113**
 URL: **<https://www.unicharm.co.jp/>**
 Company Representative: **Takahisa Takahara, Representative Director, President and Chief Executive Officer**
 Contact Person: **Hirotsu Shimada, Senior Managing Executive Officer, General Manager of Accounting Control and Finance Division**
 Telephone Number: **+81-3-3451-5111**
 Scheduled Date to Commence Dividend Payments: **–**
 Preparation of Supplementary Material on Financial Results: **Yes**
 Holding of Financial Results Presentation Meeting: **Yes (For Securities Analysts and Institutional Investors)**

(Amounts are rounded to the nearest million yen)

**1. Consolidated Financial Results for the Nine Months Ended September 30, 2025
(January 1, 2025 through September 30, 2025)**

(1) Consolidated financial results (cumulative total)

(Figures in percentage represent increases or decreases from the same period last year)

	Net Sales		Core Operating Income		Profit Before Tax		Profit for the Period		Profit Attributable to Owners of Parent		Total Comprehensive Income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
Nine Months Ended September 30, 2025	694,225	(3.9)	86,649	(16.4)	93,488	(7.2)	68,956	(0.9)	60,716	2.0	49,034	(43.0)
Nine Months Ended September 30, 2024	722,052	5.0	103,590	11.7	100,787	(0.3)	69,594	(0.7)	59,552	(2.4)	86,061	(28.6)

	Basic Earnings Per Share	Diluted Earnings Per Share
	Yen	Yen
Nine Months Ended September 30, 2025	34.68	–
Nine Months Ended September 30, 2024	33.74	–

- (Notes) 1. Core operating income information is a valuable benchmark for measuring the Group's recurring business performance. It is calculated by deducting selling, general and administrative expenses from gross profit.
2. The Company conducted a 3-for-1 stock split of common stock effective January 1, 2025. Basic earnings per share is calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

TRANSLATION FOR REFERENCE PURPOSES ONLY

Unicharm Corporation (8113) Consolidated Financial Results for the Nine Months Ended September 30, 2025

(2) Consolidated financial position

	Total Assets	Total Equity	Equity Attributable to Owners of Parent	Ratio of Equity Attributable to Owners of Parent
	Millions of Yen	Millions of Yen	Millions of Yen	%
As of September 30, 2025	1,179,136	862,151	767,422	65.1
As of December 31, 2024	1,239,973	873,711	773,062	62.3

2. Cash Dividends

	Annual Dividends				
	1st Q-End	2nd Q-End	3rd Q-End	Year-End	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal Year Ended December 31, 2024	—	22.00	—	22.00	44.00
Fiscal Year Ending December 31, 2025	—	9.00	—		
Fiscal Year Ending December 31, 2025 (forecast)				9.00	18.00

- (Notes)
- Changes in dividend forecasts recently disclosed: None
 - The Company conducted a 3-for-1 stock split of common stock effective January 1, 2025. The figures for the fiscal year ended December 31, 2024 are the actual amount of dividends paid before the stock split. The figures for the fiscal year ending December 31, 2025 are the amount after the stock split.

**3. Forecast of Consolidated Financial Results for the Fiscal Year Ending December 31, 2025
(January 1, 2025 through December 31, 2025)**

(Figures in percentage represent increases or decreases from the previous fiscal year)

	Net Sales		Core Operating Income		Profit Before Tax		Profit Attributable to Owners of Parent		Basic Earnings Per Share
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen
Full Year	974,000	(1.5)	120,000	(13.3)	127,000	(5.6)	85,100	4.0	48.91

- (Notes)
- Changes in results forecasts recently disclosed: None
 - The Company conducted a 3-for-1 stock split of common stock effective January 1, 2025. Basic earnings per share in the forecast of consolidated financial results is the amount after the stock split.

*** Notes****(1) Significant changes in the scope of consolidation during the period: None****(2) Changes in accounting policies and accounting estimates**

- (i) Changes in accounting policies required by IFRS: None
- (ii) Changes in accounting policies other than item (i) above: None
- (iii) Changes in accounting estimates: None

(3) Number of issued and outstanding shares (common shares)

- (i) Number of issued and outstanding shares as of end of period (including treasury shares):

As of September 30, 2025: 1,862,502,957 shares

As of December 31, 2024: 1,862,502,957 shares

- (ii) Number of treasury shares as of end of period:

As of September 30, 2025: 122,568,072 shares

As of December 31, 2024: 103,393,746 shares

- (iii) Average number of shares during the period (accumulated total):

Nine Months Ended September 30, 2025: 1,750,585,820 shares

Nine Months Ended September 30, 2024: 1,764,904,651 shares

- (Note) The Company conducted a 3-for-1 stock split of common stock effective January 1, 2025. The number of issued and outstanding shares (common shares) is calculated on the assumption that the stock split was conducted at the beginning of the previous fiscal year.

- * Review of the Japanese-language originals of the attached quarterly consolidated financial statements by certified public accountants or an auditing firm: None

- * Explanation regarding proper use of the forecasts of financial results and other notes

Forecasts stated herein are based on the currently available information and the Company's assumptions that were judged to be valid as of the announcement date hereof, and are not intended to be a promise by the Company to achieve these forecasts. Therefore, actual results may differ for various factors. Please refer to "1. Overview of the Operating Results, Etc., (3) Explanation of future estimate information such as forecast of consolidated financial results" section on page 6 for more information concerning the assumptions used for forecasts of financial results and other notes on proper use.

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1. Overview of the Operating Results, Etc.

(1) Overview of the operating results for the fiscal period under review

During the nine months ended September 30, 2025 (from January 1, 2025, to September 30, 2025), the operating environment evidenced variation in economic sentiment and consumption trends between countries/regions, and uncertainty lingered regarding tariff policies in the United States. As a result, the future outlook remains difficult to predict.

In these circumstances and under the banner “we constantly provide the world’s No. 1 and unprecedented products and services to everybody around the globe, and deliver comfort, impression, and satisfaction,” and creating a new corporate brand essence, “Love Your Possibilities” last year, the Company and its group companies are working towards creating a “Cohesive Society” with social inclusion, as a society where people around the world are equal, unencumbered, respectful of each other’s individuality, and support each other with kindness, making heart-to-heart connections.

Overseas, due to a decreasing birth rate and economic uncertainty, consumers’ cost-consciousness has increased, leading to a stronger tendency of trading down for some baby care products. Additionally, the entry of competitors into the emerging e-commerce market has intensified price competition, squeezing profitability. Furthermore, in the Chinese market, the impact of reputational damage has led to a decrease in sales opportunities. As a result, both sales and profits fell below the same period of the previous year, particularly in the Asian region. Even in such a challenging environment, the Company’s measures are gradually beginning to show results, and signs of improvement are seen in some regions. Meanwhile, demand remained strong and favorable conditions were maintained in other regions, particularly in the Middle East and North America.

In Japan, the products the Company handles are daily necessities, and it has also responded to consumer needs with an extensive product lineup.

As a result, net sales, core operating income, profit before tax, profit for the period, and profit attributable to owners of parent in the nine months ended September 30, 2025 reached ¥694,225 million (down 3.9% year on year), ¥86,649 million (down 16.4% year on year), ¥93,488 million (down 7.2% year on year), ¥68,956 million (down 0.9% year on year), and ¥60,716 million (up 2.0% year on year), respectively. In September 2025, a revision of the GST (Goods and Services Tax) was implemented in India. The impact of this revision on the Group’s performance is currently under careful examination.

Financial results by segment are as described below.

1) Personal Care Business

● Wellness Care Business

Looking at overseas markets, in countries in the Southeast Asian region such as Thailand, Indonesia, and Vietnam, where demand for adult excretion care products is rising, the Company continued to expand its product lineup and promote the Japanese care model by using both pad-type products and disposable underwear.

In China, the population is aging even faster than in Japan and there is a large target market. However, awareness of high-quality and high value-added specialized products is still low, and many people make do with alternatives such as using bed sheets. Considering these circumstances, the Company developed product lineups that meet local needs and continued to actively invest in marketing, actively allocating management resources to achieve significant business growth going forward.

In Japan, under the concept of “Can increase what one can do, one by one,” the Company achieved high sales growth as a result of developing a wide range of products in line with ADL^{*1}, focusing primarily on light to moderate incontinence products that help extend healthy life expectancy, and continuously responding to various needs. Additionally, we continued to provide product information and knowledge for users and caregivers through services such as the AI chatbot *Charm-san*, which supports product selection tailored to users, and *Incontinent adult diaper counseling*. We also launched *Lifree Nobiru Fit® Thin Lightweight Tape-on RefF* which utilizes recycled pulp from used disposable diapers as part of its raw materials, among other products. By enhancing product functionality while considering the environment, we contributed to addressing social issues.

In the mask category, the Company revitalized the market by the various products lineup in both the *Chokaiteki* and *Cho-rittai* brands. The Company will continue to aim to expand its market share by continuously

launching new products to meet consumer needs from autumn through spring, when demand for products related to infectious diseases and pollen increases.

*1 An abbreviation for Activities of Daily Living, an indicator of the level of nursing care provided to those being cared for, which represents the basic activities necessary for daily living, such as excretion, eating, and bathing

- **Feminine Care Business**

Overseas, we responded to consumer needs with a unique and wide-ranging product lineup such as cooling sanitary napkins and shorts-shaped napkins.

In China, amid continued uncertainty about the economic outlook and a shift toward standard products driven by declining incomes, particularly among young people, the Company worked to revitalize the market by launching products such as a new concept of a shorts-shaped napkin for daytime use with enhanced ease of change, as well as standard products featuring characters. However, some wholesalers and retailers temporarily halted orders following rumors reported in November 2024 and March 2025 regarding the quality of sanitary products and waste management. The impact gradually subsided from April onward, and market share began showing signs of gradual recovery after bottoming out in March as a result of expanding sales networks, developing new channels such as quick commerce, and advancing marketing investments utilizing KOLs. In addition to these efforts, we will continue to expand retail sales area and the number of stores selling our products, and develop new sales channels such as quick commerce, which is experiencing rapid growth. Through these efforts, we aim to recover performance and return to a growth trajectory.

In the Asian countries of Thailand, Indonesia and Vietnam, we expanded the offering of high value-added products, including cooling sanitary napkins that provide a cool and refreshing feeling of comfort and activated charcoal blended sanitary napkins.

In India, where the penetration rate of sanitary products is low, we have been offering a full lineup of products to meet local needs and expanding the number of stores selling our products. For example, we introduced products based on the concept of antibacterial care, mainly in urban areas, as well as flat-type products without individual packaging or folding, taking into account actual usage and economic conditions. As a result, we achieved high sales growth, which led to improved profitability.

In the Middle East, domestic sales in Saudi Arabia remained steady and exports to countries neighboring Saudi Arabia expanded thanks to aggressive investments in marketing, like the promotion of new products containing olive oil that have been tailored to local customs.

In Japan, despite a decrease in the target population, the Company maintains the No. 1 market share by rolling out high value-added products that cater to the growing emphasis on health and peace of mind, as well as by proposing in-store displays and pursuing the strategy of continuous communication via social media. Furthermore, we are strengthening our engagement with consumers in the digital domain. We also saw a steady growth in the number of members for the *Sofy Be* service, a menstrual and health management app, which focuses on hormonal changes. In addition to the ongoing “Menstruation Study for Everyone,” we launched the “More Options for Ninkatsu” project in April 2025. This initiative aims to communicate a variety of options related to conception. As the environment and values surrounding women change and lifestyles become more diverse, we aim to maximize the lifetime value of women by providing comprehensive support not only during their menstrual periods but throughout the entirety of their daily lives. This empowers each woman to understand and manage her physical and mental state, thereby contributing to the improvement of her health and quality of life.

- **Baby Care Business**

Overseas, we promoted the use of our products, particularly our pants-type disposable diapers, which are one of our strengths, as well as the deployment of unique products. In India, where the use of disposable diapers is still low, even compared to other target countries, the Company endeavored to promote the use of pants type disposable diapers and expand the sales areas. In February 2025, our third factory in India resumed operations, which will contribute to further accelerating growth in the future.

Markets in Southeast Asian regions such as Vietnam, Thailand, and Indonesia continued to see a trading down tendency for some products against a backdrop of a decreasing birth rate and sluggish economic sentiment. Amid the ongoing severe situation caused by intensifying price competition, the Company has promoted a two-brand strategy, catering to the needs of both premium-conscious and price-conscious consumers. In Vietnam, we maintained the No. 1 market share through innovative proposals of new values,

such as *Bobby One side Open Pants*, the world's first^{*2} pants-type disposable diapers that can be opened and closed on one side based on actual usage of consumers. In Thailand, we implemented collaborations with popular characters to enhance brand awareness and public interest. In Indonesia, as local companies strengthen their sales capabilities and price competitiveness, we launched the economy-type *MamyPoko GEMBUNG*, which offers long-lasting usability and remains thin even after absorption, as well as small packs that promote trial purchases by keeping the unit price low. In addition, we increased the number of sales employees to strengthen our proposal capabilities, among other sales measures, executing our strategy from both product and sales perspectives. In the Middle East, where domestic sales in Saudi Arabia are strong and exports to neighboring countries are also steady, the Company achieved high net sales growth and market share expansion by continuing to invest aggressively in marketing including for new products that contain olive oil tailored to local customs.

In Japan, while the market is shrinking with lower birth rates, we have continued to address diverse needs through the two brands, *moony* and *MamyPoko*, based on our business philosophy of “giving parents more enjoyment as they raise their babies.” For *moony* series, the “*bottom fit guide*” introduced in S size pants-type products for newborns in 2023 continued to be well received. In the pants-type category, we launched new products such as *moony man Gentle care for your baby's future skin!*^{*3} *Feel relieved with low irritation*, which gently envelops the baby's skin with a soft sheet containing naturally derived moisturizing ingredients. We have advanced the development of products that balance “being gentle on the skin” and “leak-prevent features.” For *MamyPoko*, the package was revamped to clearly communicate “long-lasting usability,” the products' feature, thereby enhancing brand recognition and consumer engagement. As a result, we maintained the No. 1 market share and improved profitability.

We also actively worked to improve consumer satisfaction and reduce environmental impact through both products and services. For example, nursery facilities that have introduced the *Tebura Toen*® (Hands-free handbag-free nursery facilities)^{*4} service developed in collaboration with BABY JOB Inc., we promoted the introduction of the nursery facility-exclusive product that uses recycled pulp extracted from used paper diapers.

As a result, net sales and segment profit (core operating income) for the personal care business for the fiscal period under review were ¥570,777 million (down 5.5% year on year) and ¥66,437 million (down 19.3% year on year), respectively.

*2 For brands of pants-type disposable diapers for babies sold by major global manufacturers, this provides the ability to open and close the side of the girth, moreover, the structure has one side longer than the other. (Survey by Unicharm Corporation, October 2022)

*3 Slogan of Moony's commitment to supporting parents.

*4 *Tebura Toen*® is a flat-rate subscription service for nursery facilities designed to reduce the burden on both parents and childcare workers, including the need for parents to prepare disposable diapers and wipes, carry bulky items to the facility, and for childcare workers to manage disposable diapers and wipes.

2) Pet Care Business

Under the slogan “More together, forever together,” which aims to create a “Cohesive Society” with pets, we are working to create a society where dogs and cats can live happy lives while staying connected to society. In the pet food business in Japan, we responded to the needs of consumers with a diverse lineup that addresses the growing demand among pet owners for their dogs and cats to enjoy a variety of textures and flavors, as well as increased health consciousness. For snacks for cats, we launched *Silver Spoon Snacks that Make Cats Happy Kari-kari Rich Complete & Balanced Food Treats* and *Silver Spoon Treats Fish-flavored Cream Donuts Hair Balls Control*^{*5} as new snack types with added health benefits from the *Silver Spoon* brand. For dogs, we newly launched *Stew Style*, *Minestrone Style*, and *Steamed Egg Custard Style* as three new types of wet food from the *Gran Deli Side Dish Style Pouch* brand, which focuses on appearance and taste reminiscent of human meals, to respond to the diverse needs of consumers.

In the domestic pet toiletry business, for cats, we launched *Does Not Scatter*^{*6} *Cat-shaped Chip* and *Easy to Get Used To Small Grain Type* made from natural wood, from the *Deo-Toilet Deodorizing and Antibacterial Chip* sand replacement line for system litter boxes. For dogs, we expanded our lineup by

launching *Manner Wear Long Hours Comfortable Diapers Unisex M Size* absorbent wear designed for medium-sized dogs.

In addition, alongside our Q&A service for pets, *DOQAT*, we also provided *Food Matching* service, which utilizes AI to suggest cat food, and worked to revitalize the market through both our products and services.

In North America, as brisk sales of wet-type snacks for cats incorporating Japanese technology and new concepts continued, we also expanded our product lineup to address the growing e-commerce market, achieving high net sales growth. We have worked to minimize the impact of the heightened risk of tariff increases in the United States by implementing measures such as advancing import schedules. We will continue to closely monitor developments in tariff policy and aim to respond flexibly and swiftly.

China, the second largest regional market after North America, is expected to continue growing. The Company entered into a capital and business alliance with Jiangsu Jijia Pet Products Co., Ltd. (“JIA PETS”) through its local Chinese subsidiary in November 2022, and began manufacturing pet food incorporating its unique concepts and technologies. Since then, the Company has introduced new products to revitalize the market and meet a wide range of needs. By continuing to leverage combining manufacturing technology and know-how on production management, which have been cultivated in Japan, with JIA PETS’ production and R&D capacities, as well as sales capabilities in its e-commerce the Company aims to achieve the No. 1 market share in the priority cities in China.

Also, in the Southeast Asia region, where future market growth is expected, the Company aims to achieve dramatic business growth by proactively investing management resources in both food and toiletries in the emerging pet care markets in Thailand, Indonesia, and Vietnam, etc.

As a result, net sales and segment profit (core operating income) for the pet care business for the fiscal period under review were ¥113,121 million (up 4.9% year on year) and ¥19,310 million (down 3.9% year on year), respectively.

*5 Helps promote natural elimination along with stool through the power of dietary fiber.

*6 Compared to *Deo-Sand Paper Sand that Deodorizes Urine with Fragrance*

3) Other Businesses

In the category of business-use products, comprising mainly of products utilizing the Company’s core non-woven fabric and absorber processing and forming technology, we focused on promoting the sales of industrial materials.

As a result, net sales and segment profit (core operating income) in other businesses for the fiscal period under review were ¥10,327 million (up 2.1% year on year) and ¥902 million (down 22.3% year on year), respectively.

(2) Overview of the financial position for the fiscal period under review

1) Status of assets, liabilities and equity

(Assets)

Total assets as of September 30, 2025 were ¥1,179,136 million (down 4.9% compared with the end of the previous fiscal year). The major decreases were ¥36,324 million in cash and cash equivalents and ¥22,761 million in trade and other receivables.

(Liabilities)

Total liabilities as of September 30, 2025 were ¥316,985 million (down 13.5% compared with the end of the previous fiscal year). The major decreases were ¥22,071 million in trade and other payables, ¥12,374 million in borrowings, and ¥11,404 million in income tax payables.

(Equity)

Total equity as of September 30, 2025 was ¥862,151 million (down 1.3% compared with the end of the previous fiscal year). The major increase was ¥60,716 million in profit attributable to owners of parent, and the major decreases were ¥21,006 million in increase in treasury shares, ¥17,438 million in other components of equity

mainly due to exchange differences on translation in foreign operations, and ¥5,919 million in non-controlling interests.

(Ratio of equity attributable to owners of parent)

Ratio of equity attributable to owners of parent as of September 30, 2025 was 65.1%.

2) Status of cash flows

Cash and cash equivalents as of September 30, 2025 were ¥224,730 million, a decrease of ¥36,324 million from the end of the previous fiscal year. The respective cash flow positions for the nine months ended September 30, 2025 were as follows:

(Cash flows from operating activities)

Net cash provided by operating activities was ¥90,014 million (¥107,143 million was provided in the same period of the previous fiscal year). The main inflow was due to profit before tax.

(Cash flows from investing activities)

Net cash used in investing activities was ¥44,520 million (¥71,568 million was used in the same period of the previous fiscal year). The main inflow was due to proceeds from sale and redemption of financial assets, and the main outflow was due to purchase of financial assets.

(Cash flows from financing activities)

Net cash used in financing activities was ¥77,625 million (¥67,932 million was used in the same period of the previous fiscal year). The main outflows were due to dividends paid to owners of parent, payments for purchase of treasury shares, and repayments of long-term borrowings.

(3) Explanation of future estimate information such as forecast of consolidated financial results

Regarding forecast of full-year financial results, there were no changes from the announcement made on August 5, 2025.

2. Condensed Consolidated Financial Statements and Significant Notes Thereto

(1) Condensed consolidated statement of financial position

(Millions of Yen)

	Notes	Fiscal Year Ended December 31, 2024 (as of December 31, 2024)	Nine Months Ended September 30, 2025 (as of September 30, 2025)
Assets			
Current assets			
Cash and cash equivalents		261,054	224,730
Trade and other receivables		168,631	145,870
Inventories		121,133	123,141
Other current financial assets		107,695	86,837
Other current assets		12,528	12,921
Total current assets		671,040	593,499
Non-current assets			
Property, plant and equipment		293,230	276,261
Intangible assets		101,091	95,460
Deferred tax assets		16,263	15,593
Investments accounted for using equity method		18,649	19,437
Other non-current financial assets		117,571	157,681
Other non-current assets		22,129	21,205
Total non-current assets		568,933	585,637
Total assets		1,239,973	1,179,136

TRANSLATION FOR REFERENCE PURPOSES ONLY
Unicharm Corporation (8113) Consolidated Financial Results for the Nine Months Ended September 30, 2025

(Millions of Yen)

	Notes	Fiscal Year Ended December 31, 2024 (as of December 31, 2024)	Nine Months Ended September 30, 2025 (as of September 30, 2025)
Liabilities and equity			
Liabilities			
Current liabilities			
Trade and other payables		231,399	209,327
Borrowings		20,994	7,671
Income tax payables		17,020	5,616
Other current financial liabilities		7,367	7,841
Other current liabilities		24,806	20,827
Total current liabilities		301,585	251,283
Non-current liabilities			
Borrowings		5,857	6,805
Deferred tax liabilities		14,051	16,373
Retirement benefit liabilities		13,490	13,375
Other non-current financial liabilities		25,765	23,476
Other non-current liabilities		5,514	5,673
Total non-current liabilities		64,678	65,702
Total liabilities		366,263	316,985
Equity			
Equity attributable to owners of parent			
Capital stock		15,993	15,993
Share premium		11,405	11,513
Retained earnings		766,342	799,037
Treasury shares		(119,412)	(140,418)
Other components of equity		98,734	81,297
Total equity attributable to owners of parent		773,062	767,422
Non-controlling interests		100,649	94,729
Total equity		873,711	862,151
Total liabilities and equity		1,239,973	1,179,136

(2) Condensed consolidated statement of income and Condensed consolidated statement of comprehensive income

(Condensed consolidated statement of income)

(Millions of Yen)

	Notes	Nine Months Ended September 30, 2024 (January 1, 2024 – September 30, 2024)	Nine Months Ended September 30, 2025 (January 1, 2025 – September 30, 2025)
Net sales	4	722,052	694,225
Cost of sales		(437,410)	(422,672)
Gross profit		284,642	271,553
Selling, general and administrative expenses	5	(181,053)	(184,904)
Other income	6	1,837	6,298
Other expenses		(2,209)	(1,631)
Financial income		9,473	5,162
Financial costs		(11,904)	(2,989)
Profit before tax		100,787	93,488
Income tax expenses		(31,192)	(24,532)
Profit for the period		69,594	68,956
Profit attributable to			
Owners of parent		59,552	60,716
Non-controlling interests		10,042	8,239
Profit for the period		69,594	68,956
Earnings per share attributable to owners of parent			
Basic earnings per share (Yen)		33.74	34.68
Diluted earnings per share (Yen)		—	—

Reconciliation of changes from gross profit to core operating income

(Millions of Yen)

Gross profit	284,642	271,553
Selling, general and administrative expenses	(181,053)	(184,904)
Core operating income	103,590	86,649

(Condensed consolidated statement of comprehensive income)

(Millions of Yen)

	Notes	Nine Months Ended September 30, 2024 (January 1, 2024 – September 30, 2024)	Nine Months Ended September 30, 2025 (January 1, 2025 – September 30, 2025)
Profit for the period		69,594	68,956
Other comprehensive income, net of tax			
Items that will not be reclassified to profit or loss			
Net changes in equity instruments measured at fair value through other comprehensive income		3,712	3,065
Remeasurements related to net defined benefit liabilities (assets)		(49)	80
Subtotal		3,663	3,144
Items that may be reclassified to profit or loss			
Net changes in debt instruments measured at fair value through other comprehensive income		(94)	(35)
Changes in fair value of cash flow hedges		7	11
Exchange differences on translation in foreign operations		12,404	(22,374)
Share of other comprehensive income of investments accounted for using equity method		487	(668)
Subtotal		12,804	(23,066)
Total other comprehensive income, net of tax		16,467	(19,921)
Total comprehensive income		86,061	49,034
Total comprehensive income attributable to			
Owners of parent		74,766	45,358
Non-controlling interests		11,295	3,676
Total comprehensive income		86,061	49,034

(3) Condensed consolidated statement of changes in equity

Nine Months Ended September 30, 2024 (January 1, 2024 – September 30, 2024)

(Millions of Yen)

	Notes	Equity attributable to owners of parent						Non-controlling interests	Total equity
		Capital stock	Share premium	Retained earnings	Treasury shares	Other components of equity	Total		
Balance at January 1, 2024		15,993	10,259	710,792	(100,572)	59,246	695,719	92,531	788,250
Profit for the period		–	–	59,552	–	–	59,552	10,042	69,594
Other comprehensive income		–	–	–	–	15,214	15,214	1,253	16,467
Total comprehensive income		–	–	59,552	–	15,214	74,766	11,295	86,061
Purchase of treasury shares		–	–	–	(19,000)	–	(19,000)	–	(19,000)
Dividends		–	–	(24,705)	–	–	(24,705)	(11,453)	(36,158)
Equity transactions with non-controlling interests		–	37	–	–	–	37	112	149
Share-based payment transactions		–	767	–	175	–	943	–	943
Transfer from other components of equity to retained earnings		–	–	(130)	–	130	–	–	–
Total transactions with owners		–	804	(24,835)	(18,825)	130	(42,726)	(11,341)	(54,067)
Balance at September 30, 2024		15,993	11,063	745,509	(119,396)	74,590	727,759	92,486	820,244

Nine Months Ended September 30, 2025 (January 1, 2025 – September 30, 2025)

(Millions of Yen)

	Notes	Equity attributable to owners of parent						Non-controlling interests	Total equity
		Capital stock	Share premium	Retained earnings	Treasury shares	Other components of equity	Total		
Balance at January 1, 2025		15,993	11,405	766,342	(119,412)	98,734	773,062	100,649	873,711
Profit for the period		–	–	60,716	–	–	60,716	8,239	68,956
Other comprehensive income		–	–	–	–	(15,358)	(15,358)	(4,563)	(19,921)
Total comprehensive income		–	–	60,716	–	(15,358)	45,358	3,676	49,034
Purchase of treasury shares		–	(15)	–	(22,001)	–	(22,017)	–	(22,017)
Disposal of treasury shares		–	(752)	–	753	–	1	–	1
Dividends		–	–	(28,649)	–	–	(28,649)	(13,761)	(42,410)
Equity transactions with non-controlling interests		–	440	–	–	(1,452)	(1,012)	4,166	3,154
Share-based payment transactions		–	435	–	243	–	678	–	678
Transfer from other components of equity to retained earnings		–	–	628	–	(628)	–	–	–
Total transactions with owners		–	108	(28,021)	(21,006)	(2,079)	(50,998)	(9,595)	(60,594)
Balance at September 30, 2025		15,993	11,513	799,037	(140,418)	81,297	767,422	94,729	862,151

(4) Condensed consolidated statement of cash flows

(Millions of Yen)

	Notes	Nine Months Ended September 30, 2024 (January 1, 2024 – September 30, 2024)	Nine Months Ended September 30, 2025 (January 1, 2025 – September 30, 2025)
Cash flows from operating activities			
Profit before tax		100,787	93,488
Depreciation and amortization expenses		34,526	35,386
Interest income		(6,394)	(4,252)
Dividend income		(767)	(830)
Interest expenses		2,210	1,783
Foreign exchange loss (gain)		4,816	809
Loss (gain) on sale and retirement of fixed assets		466	602
Decrease (increase) in trade and other receivables		13,319	18,507
Decrease (increase) in inventories		(18,421)	(6,721)
Increase (decrease) in trade and other payables		14,287	(14,502)
Other, net		(1,042)	751
Subtotal		143,788	125,020
Interest received		6,406	4,677
Dividends received		804	830
Interest paid		(1,878)	(1,848)
Income taxes refund		435	416
Income taxes paid		(42,412)	(39,081)
Net cash provided by (used in) operating activities		107,143	90,014
Cash flows from investing activities			
Payments into time deposits		(112,465)	(92,005)
Proceeds from withdrawal of time deposits		93,017	106,894
Purchase of property, plant and equipment, and intangible assets		(30,152)	(22,419)
Proceeds from sale of property, plant and equipment, and intangible assets		70	219
Long-term loan advances		(34)	(25)
Purchase of financial assets		(53,479)	(69,938)
Proceeds from sale and redemption of financial assets		31,200	33,928
Purchase of shares of subsidiaries and associates		–	(1,610)
Other, net		276	437
Net cash provided by (used in) investing activities		(71,568)	(44,520)

TRANSLATION FOR REFERENCE PURPOSES ONLY
Unicharm Corporation (8113) Consolidated Financial Results for the Nine Months Ended September 30, 2025

(Millions of Yen)

	Notes	Nine Months Ended September 30, 2024 (January 1, 2024 – September 30, 2024)	Nine Months Ended September 30, 2025 (January 1, 2025 – September 30, 2025)
Cash flows from financing activities			
Net increase (decrease) in short-term borrowings		(7,528)	1,978
Proceeds from long-term borrowings		1,456	1,373
Repayments of long-term borrowings		(1,217)	(13,810)
Repayments of lease liabilities		(5,569)	(5,515)
Payments for purchase of treasury shares		(19,000)	(22,001)
Dividends paid to owners of parent		(24,717)	(28,662)
Dividends paid to non-controlling interests		(11,357)	(13,761)
Proceeds from share issuance to non-controlling interests		–	2,773
Other, net		–	1
Net cash provided by (used in) financing activities		(67,932)	(77,625)
Effect of exchange rate changes on cash and cash equivalents		1,694	(4,193)
Net increase (decrease) in cash and cash equivalents		(30,663)	(36,324)
Cash and cash equivalents at beginning of period		253,770	261,054
Cash and cash equivalents at end of period		223,108	224,730

(5) Notes to the condensed consolidated financial statements

1. Notes regarding going concern assumptions

None.

2. Material accounting policies

Material accounting policies adopted for these condensed consolidated financial statements are the same as those adopted to the consolidated financial statements for the fiscal year ended December 31, 2024.

3. Changes in the presentation method

(Condensed consolidated statement of cash flows)

“Increase (decrease) in other current liabilities” and “decrease (increase) in other non-current assets,” which were presented separately under cash flows from operating activities in the nine months ended September 30, 2024, have been combined and presented as “other, net” from the first quarter of the fiscal year ending December 31, 2025 in order to clarify the presentation. In addition, liabilities related to advertising expenses and labor costs, etc. which were included in “increase (decrease) in other current liabilities” under cash flows from operating activities in the nine months ended September 30, 2024, are included in “increase (decrease) in trade and other payables” to present the actual situation more clearly from the fiscal year ended December 31, 2024. As a result, in the condensed consolidated statement of cash flows for the nine months ended September 30, 2024, “increase (decrease) in trade and other payables” of ¥11,417 million, “increase (decrease) in other current liabilities” of ¥5,319 million, “decrease (increase) in other non-current assets” of ¥(108) million, and “other, net” of ¥(3,382) million under cash flows from operating activities have been restated as “increase (decrease) in trade and other payables” of ¥14,287 million and “other, net” of ¥(1,042) million under cash flows from operating activities.

4. Segment information

(1) Overview of reportable segments

The Group’s reportable segments are part of its organizational units whose financial information is individually available, and are subject to regular review by its Board of Directors, the chief operating decision maker, for the purpose of deciding the allocation of its managerial resources and evaluating its business performance.

The Group is composed of three businesses, namely the personal care business, the pet care business and other businesses as its basic units, and has been engaged in its business activities by comprehensively developing domestic and overseas strategies by business unit.

Therefore, the “personal care business,” the “pet care business,” and “other businesses” constitute the Group’s reportable segments.

In the personal care business, the Group manufactures and sells wellness care products, feminine care products, and baby care products. In the pet care business, the Group manufactures and sells pet food products and pet toiletry products. In other businesses, the Group manufactures and sells industrial materials related products, etc.

The accounting policies for the reportable segments are the same as for the condensed consolidated financial statements.

(2) Sales and results by reportable segment

Sales and results by reportable segment are as follows.

(Millions of Yen)

	Nine Months Ended September 30, 2024 (January 1, 2024 – September 30, 2024)					
	Reportable segments				Adjustments	Amounts reported in condensed consolidated financial statements
	Personal care	Pet care	Other	Total		
Sales to external customers	604,078	107,857	10,118	722,052	–	722,052
Sales across segments	–	–	108	108	(108)	–
Total segment sales	604,078	107,857	10,226	722,160	(108)	722,052
Segment profit (loss) (Core operating income)	82,334	20,095	1,160	103,590	–	103,590
Other income						1,837
Other expenses						(2,209)
Financial income						9,473
Financial costs						(11,904)
Profit before tax						100,787

(Millions of Yen)

	Nine Months Ended September 30, 2025 (January 1, 2025 – September 30, 2025)					
	Reportable segments				Adjustments	Amounts reported in condensed consolidated financial statements
	Personal care	Pet care	Other	Total		
Sales to external customers	570,777	113,121	10,327	694,225	–	694,225
Sales across segments	–	–	118	118	(118)	–
Total segment sales	570,777	113,121	10,445	694,343	(118)	694,225
Segment profit (loss) (Core operating income)	66,437	19,310	902	86,649	–	86,649
Other income						6,298
Other expenses						(1,631)
Financial income						5,162
Financial costs						(2,989)
Profit before tax						93,488

5. Selling, general and administrative expenses

The breakdown of selling, general and administrative expenses is as follows.

(Millions of Yen)

	Nine Months Ended September 30, 2024 (January 1, 2024 – September 30, 2024)	Nine Months Ended September 30, 2025 (January 1, 2025 – September 30, 2025)
Freight-out expenses	48,642	49,399
Sales promotion expenses	23,625	25,355
Advertising expenses	25,212	23,196
Employee benefit expenses	39,768	40,808
Depreciation and amortization expenses	9,923	10,901
Research and development expenses	7,268	7,761
Others	26,615	27,484
Total	181,053	184,904

6. Other income

“Other income” for the nine months ended September 30, 2025 includes fire insurance proceeds of ¥5,274 million in relation to a fire accident that took place on June 24, 2020, at Ahmedabad Factory of Unicharm India Private Ltd., a subsidiary of the Company.