

Note : This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

October 29, 2025

Company name: Canon Marketing Japan Inc.
Name of representative: Masachika Adachi, President
(Securities code: 8060; Prime Market)
Inquiries: Akihiro Shirone,
General Manager, Accounting Div.
(Telephone: +81-3-6719-9074)

**Summary Report of Consolidated Financial Results
for the Third Quarter Ended September 30, 2025
(Reviewed by independent auditor)**

Canon Marketing Japan Inc. released its “Summary Report of Consolidated Financial Results for the Third Quarter Ended September 30, 2025” on October 24, 2025. This serves as notice that the consolidated quarterly financial statements were reviewed by independent auditor. No changes have been made to the consolidated quarterly financial statements announced on October 24, 2025.

In addition, the independent auditors’ review report attached to the Japanese original, which is the subject of this translation, is not included in the scope of this translation.

Summary Report of Consolidated Financial Results for the Third Quarter Ended September 30, 2025

Registered company name: Canon Marketing Japan Inc.
 Stock listing: Tokyo Stock Exchange, Prime Market
 Securities code: 8060
 URL: <https://corporate.jp.canon/en/ir>
 Representative director: Masachika Adachi, President
 Inquiries: Akihiro Shirone, General Manager, Accounting Div.
 Dividend payable date (as planned): -
 U.S. Accounting Standards Applied: No

1. Consolidated financial results for the nine months ended September 30, 2025 (From January 1, 2025 to September 30, 2025)

(1) Consolidated Results of Operations (Amounts less than one million yen are truncated)
 (Percentage represents increases or decreases from the same period last year)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of the parent	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
September 30, 2025	491,822	3.9	38,201	5.3	39,527	6.1	27,275	1.1
September 30, 2024	473,181	6.4	36,290	(3.7)	37,260	(3.3)	26,980	4.4

[Note] Comprehensive income: For the nine months ended September 30, 2025 : 26,368 million yen [(3.7%)]
 For the nine months ended September 30, 2024 : 27,386 million yen [0.4%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
September 30, 2025	250.59	250.51
September 30, 2024	211.68	211.63

(2) Consolidated Financial Position

(Amounts less than one million yen are truncated)

	Total assets	Equity	Equity-to-asset ratio	Shareholders' equity per share
As of	Millions of yen	Millions of yen	%	Yen
September 30, 2025	527,768	392,667	74.2	3,603.19
December 31, 2024	524,591	383,701	73.0	3,514.60

[Reference] Shareholders' equity: As of September 30, 2025 : 391,690 million yen
 As of December 31, 2024 : 382,766 million yen

2. Cash dividends

	Dividend per share				
	First quarter-end	Second quarter-end	Third quarter-end	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
For the year ended December 31, 2024	-	60.00	-	80.00	140.00
For the year ending December 31, 2025	-	70.00	-		
For the year ending December 31, 2025 (forecast)				90.00	160.00

[Note] Revision of cash dividends forecast for this period : None

While the dividend forecast has been revised in the “Summary Report of Consolidated Financial Results for the Third Quarter Ended September 30, 2025” disclosed on October 24, 2025, there has been no change from the aforementioned forecast.

3. Consolidated financial forecast for the fiscal year ending December 31, 2025

(Amounts less than one million yen are truncated)

(Percentage represents increases or decreases from the previous year)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of the parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	680,000	4.0	58,000	9.2	59,000	8.5	40,500	3.0	372.22

[Note] Revision of forecast for this period : None

While the consolidated financial forecast has been revised in the “Summary Report of Consolidated Financial Results for the Third Quarter Ended September 30, 2025” disclosed on October 24, 2025, there has been no change from the aforementioned forecast.

*Others

- | | |
|---|-------------|
| (1) Significant changes in the scope of consolidation during the period | None |
| (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements : | Yes |
| (3) Changes in accounting policies, changes in accounting estimates, and restatement | |
| (i) Changes in accounting policies due to revisions to accounting standards and other regulations | Yes |
| (ii) Changes in accounting policies due to other reasons | None |
| (iii) Changes in accounting estimates | None |
| (iv) Restatement | None |
| (4) Number of issued and outstanding shares (common stock) | |
| (i) Number of issued and outstanding shares as of end of period (including treasury stock) | |
| As of September 30, 2025 : | 111,079,972 |
| As of December 31, 2024 : | 111,079,972 |
| (ii) Number of treasury stock as of end of period | |
| As of September 30, 2025 : | 2,373,477 |
| As of December 31, 2024 : | 2,172,516 |
| (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year) | |
| Nine months ended September 30, 2025 : | 108,841,320 |
| Nine months ended September 30, 2024 : | 127,454,745 |

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an independent auditor : Yes (voluntary)

Disclaimer :

Earnings forecasts are based on information available at the time of announcement of these materials, and the Company cannot guarantee that they will be realized. Also, actual results may differ from the estimated figures given due to various factors.

Consolidated Quarterly Balance Sheets

(Amounts less than one million yen are truncated)

	As of December 31, 2024	As of September 30, 2025
Assets		
Current assets		
Cash and deposits	109,226	169,370
Notes, accounts receivable-trade and contract assets	119,016	102,125
Certificates of deposit due within three months	1,500	500
Merchandise and service parts	41,423	45,585
Work in process	444	587
Supplies	459	465
Short-term loans receivable	50,010	–
Other current assets	10,132	12,311
Allowance for doubtful receivables	(28)	(53)
Total current assets	332,185	330,891
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	45,801	44,245
Machinery and vehicles, net	58	52
Furniture and fixtures, net	4,411	4,535
Rental assets, net	6,980	7,037
Land	28,359	28,154
Lease assets, net	1	1
Construction in progress	2,488	3,555
Total property, plant and equipment	88,101	87,582
Intangible assets		
Software	7,709	11,188
Goodwill	22,637	21,240
Customer-related intangible assets	18,384	17,195
Facility utilization rights	300	300
Other intangible assets	1	1
Total intangible assets	49,033	49,925
Investments and other assets		
Investments in securities	17,771	19,900
Prepaid pension and severance costs	29,842	31,714
Deferred tax assets	478	585
Lease deposits	3,003	2,653
Other investments and other assets	4,374	4,792
Allowance for doubtful receivables	(199)	(277)
Total investments and other assets	55,271	59,369
Total non-current assets	192,406	196,876
Total assets	524,591	527,768

Consolidated Quarterly Balance Sheets

(Amounts less than one million yen are truncated)

	As of December 31, 2024	As of September 30, 2025
Liabilities		
Current liabilities		
Notes and accounts payable-trade	50,124	50,840
Short-term bank loans	1,100	1,100
Current portion of long-term loans	209	209
Current portion of long-term lease obligations	160	147
Accrued expenses	17,029	13,024
Accrued income taxes	12,126	5,825
Consumption taxes payable	6,914	4,029
Accrued bonuses	3,816	13,764
Accrued directors' bonuses	128	69
Accrued product warranties	224	216
Accrued loss on contracts	64	121
Other current liabilities	31,640	28,916
Total current liabilities	123,539	118,263
Long-term liabilities		
Long-term loans	1,699	1,531
Long-term lease obligations	335	249
Allowance for long-term continuous service rewards	796	727
Accrued pension and severance costs	7,409	7,466
Deferred tax liabilities	4,699	4,461
Other long-term liabilities	2,410	2,399
Total long-term liabilities	17,350	16,837
Total liabilities	140,889	135,101
Equity		
Shareholders' equity		
Common stock	73,303	73,303
Capital surplus	82,710	82,710
Retained earnings	200,928	211,864
Treasury stock	(9,303)	(10,363)
Total shareholders' equity	347,637	357,514
Accumulated other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	6,954	8,220
Deferred gain (loss) on derivatives under hedge accounting	86	38
Foreign currency translation adjustments	508	400
Defined retirement benefit plans	27,578	25,517
Total accumulated other comprehensive income (loss)	35,128	34,175
Stock acquisition rights	86	103
Non-controlling interests	849	873
Total equity	383,701	392,667
Total liabilities and equity	524,591	527,768

Consolidated Quarterly Statements of Income

(Amounts less than one million yen are truncated)

	Nine months of FY2024 (from January 1, 2024 to September 30, 2024)	Nine months of FY2025 (from January 1, 2025 to September 30, 2025)
Net sales	473,181	491,822
Cost of sales	320,086	335,012
Gross profit	153,094	156,810
Selling, general and administrative expenses	116,804	118,609
Operating income	36,290	38,201
Non-operating income		
Interest income	306	349
Dividend income	315	206
Insurance income	453	476
Gain on investments in partnership	74	435
Foreign exchange gains	49	–
Other, net	173	257
Total non-operating income	1,372	1,726
Non-operating expenses		
Interest expense	63	50
Investment partnership management expenses	137	152
Foreign exchange losses	–	27
Other, net	201	169
Total non-operating expenses	402	400
Ordinary income	37,260	39,527
Extraordinary income		
Gain on sales of long-lived assets	2	0
Gain on sales of investments in securities	–	1,555
Gain on sales of shares of subsidiaries and associates	2,876	–
Other, net	9	–
Total extraordinary income	2,887	1,555
Extraordinary losses		
Loss on sales and disposal of long-lived assets	109	68
Impairment loss	–	494
Loss on sales of investments in securities	–	2
Other, net	0	4
Total extraordinary losses	109	570
Net income before income taxes	40,039	40,512
Income taxes	12,992	13,176
Net income	27,046	27,335
Net income attributable to non-controlling interests	66	60
Net income attributable to owners of the parent	26,980	27,275

Consolidated Quarterly Statements of Comprehensive Income

(Amounts less than one million yen are truncated)

	Nine months of FY2024 (from January 1, 2024 to September 30, 2024)	Nine months of FY2025 (from January 1, 2025 to September 30, 2025)
Net income	27,046	27,335
Other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	396	1,267
Deferred gain (loss) on derivatives under hedge accounting	(133)	(48)
Foreign currency translation adjustments	(5)	(124)
Defined retirement benefit plans	82	(2,061)
Total other comprehensive income	339	(966)
Comprehensive income	27,386	26,368
Comprehensive income attributable to		
Owners of the parent	27,316	26,322
Non-controlling interests	69	46

Consolidated Quarterly Statements of Cash Flows

(Amounts less than one million yen are truncated)

	Nine months of FY2024 (from January 1, 2024 to September 30, 2024)	Nine months of FY2025 (from January 1, 2025 to September 30, 2025)
Cash flows from operating activities		
Net income before income taxes	40,039	40,512
Depreciation and amortization	7,628	8,909
Impairment loss	–	494
Amortization of goodwill	1,052	1,397
Amortization of customer-related intangible assets	846	1,189
Increase (decrease) in allowance for doubtful receivables	(22)	103
Increase (decrease) in accrued pension and severance costs	(2,389)	126
Decrease (increase) in prepaid pension and severance costs	(29)	(4,473)
Increase (decrease) in accrued bonuses	9,977	9,947
Interest and dividend income	(621)	(556)
Interest expense	63	50
Loss (gain) on sales and disposal of property, plant and equipment, net	94	61
Loss (gain) on sales of investments in securities	–	(1,552)
Loss (gain) on sales of shares of subsidiaries and associates	(2,876)	–
Loss (gain) on investments in partnership	(74)	(435)
Investment partnership management expenses	137	152
Decrease (increase) in notes and accounts receivable	12,795	16,704
Decrease (increase) in inventories	(5,162)	(4,307)
Increase (decrease) in notes and accounts payable-trade	4,400	695
Other, net	(12,537)	(11,794)
Subtotal	53,322	57,224
Interest and dividends received	630	536
Interest paid	(62)	(48)
Income taxes paid	(13,264)	(19,350)
Net cash provided by operating activities	40,625	38,361
Cash flows from investing activities		
Payments for purchases of property, plant and equipment	(7,004)	(7,412)
Proceeds from sales of property, plant and equipment	5	38
Payments for purchases of intangible assets	(1,956)	(4,799)
Payments for purchases of investments in securities	(802)	(1,058)
Proceeds from sales of investments in securities	–	2,368
Payments for purchases of shares of subsidiaries	(32,667)	–
Proceeds from sales of shares of a subsidiary	3,231	–
Decrease in short-term loans receivable, net	120,000	50,010
Other, net	(559)	(651)
Net cash provided by investing activities	80,246	38,495
Cash flows from financing activities		
Repayments of finance lease obligations	(1)	(0)
Repayments of long-term loans	(79)	(167)
Payments for purchases of treasury stock	(81,929)	(1,072)
Dividends paid	(16,844)	(16,325)
Dividends paid to non-controlling interests	(25)	(26)
Proceeds from share issuance to non-controlling interests	10	5
Other, net	0	(0)
Net cash used in financing activities	(98,869)	(17,588)
Effect of exchange rate changes on cash and cash equivalents	47	(123)
Net increase (decrease) in cash and cash equivalents	22,049	59,144
Cash and cash equivalents as of beginning of period	89,690	110,726
Cash and cash equivalents as of end of period	111,739	169,870

Consolidated Quarterly Segment Information

I. For the nine months of FY2024 (from January 1, 2024 to September 30, 2024)

Information on net sales and income (loss) by reportable segment (Amounts less than one million yen are truncated)

	Reportable segment				Other	Total	Adjustments	Consolidated
	Consumers	Enterprise	Area	Professional				
Net sales								
External customers	98,269	175,041	163,981	32,881	3,008	473,181	-	473,181
Intersegment	12	6,617	8,448	923	5,873	21,877	(21,877)	-
Total	98,281	181,659	172,429	33,805	8,881	495,058	(21,877)	473,181
Segment income (loss)	8,188	13,140	13,296	3,986	(2,321)	36,290	0	36,290

[Note]

1. "Other" is a business segment that is not included in the reportable segments of the Company and includes the shared service business.
2. Adjustments of segment income (loss) eliminates intersegment transactions.
3. Total segment income (loss) after adjustments for reportable and other business segments equals operating income in the consolidated quarterly statements of income.

II. For the nine months of FY2025 (from January 1, 2025 to September 30, 2025)

Information on net sales and income (loss) by reportable segment (Amounts less than one million yen are truncated)

	Reportable segment				Other	Total	Adjustments	Consolidated
	Consumers	Enterprise	Area	Professional				
Net sales								
External customers	97,375	187,267	170,085	33,923	3,169	491,822	-	491,822
Intersegment	11	9,915	8,254	958	5,879	25,019	(25,019)	-
Total	97,387	197,183	178,340	34,882	9,049	516,842	(25,019)	491,822
Segment income (loss)	7,286	14,091	16,128	3,607	(2,958)	38,155	45	38,201

[Note]

1. "Other" is a business segment that is not included in the reportable segments of the Company and includes the shared service business.
2. Adjustments of segment income (loss) eliminates intersegment transactions.
3. Total segment income (loss) after adjustments for reportable and other business segments equals operating income in the consolidated quarterly statements of income.

(Changes in Reporting Segments)

Starting from the first quarter of the consolidated year, some of the system development and operation organizations in the Enterprise segment have been transferred to Other.

In addition, Primagest, Inc. and its three subsidiaries, which were previously included in Other, have been transferred to the Enterprise segment. The segment information for the nine months of the previous year has been recalculated accordingly.