



December 3, 2025

## Consolidated Financial Results for the Three Months Ended October 20, 2025 (Under Japanese GAAP)

Company name: Uchida Yoko Co.,Ltd.  
Listing: Tokyo Stock Exchange

Securities code: 8057  
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Scheduled date to commence dividend payments: -  
Preparation of supplementary material on financial results: None  
Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the three months ended October 20, 2025 (from July 21, 2025 to October 20, 2025)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Three months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
October 20, 2025	80,116	52.4	3,008	95.6	3,295	89.0	2,311	92.1
October 20, 2024	52,563	(1.2)	1,537	(48.6)	1,743	(46.2)	1,203	(46.2)

Note: Comprehensive income For the three months ended October 20, 2025: ¥3,114 million [632.4%]  
For the three months ended October 20, 2024: ¥425 million [(83.8)%]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
October 20, 2025	234.52	-
October 20, 2024	122.20	-

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	Millions of yen	Millions of yen	%
October 20, 2025	173,718	71,043	40.8
July 20, 2025	174,917	70,805	40.3

Reference: Equity  
As of October 20, 2025: ¥70,814 million  
As of July 20, 2025: ¥70,548 million

### 2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended July 20, 2025	-	-	-	300.00	300.00
Fiscal year ending July 20, 2026	-	-	-	-	-
Fiscal year ending July 20, 2026 (Forecast)	-	-	-	60.00	60.00

Note: Revisions to the forecast of cash dividends most recently announced: None

\* Since the Company plans to conduct a stock split at a ratio of five shares for each share of common stock with an effective date of January 21, 2026, the forecasted year-end dividend per share and annual dividend per share for the fiscal year ending July 2026 are figures reflecting the impact of the stock split. For further details, please refer to "Proper Use of Earnings Forecasts, and Other Special Matters."

### 3. Forecast of consolidated financial results for the fiscal year ending July 20, 2026 (from July 21, 2025 to July 20, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending July 20, 2026	418,000	24.0	15,400	26.5	16,300	24.2	10,800	9.9	219.02

Note: Revisions to the earnings forecasts most recently announced: None

\* The forecasted basic earnings per share for the full-year consolidated results for the fiscal year ending July 20, 2026 reflect the impact of the stock split. For further details, please refer to "Proper Use of Earnings Forecasts, and Other Special Matters."

#### \*Notes

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None
- (4) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of October 20, 2025	10,419,371 shares
As of July 20, 2025	10,419,371 shares

- (ii) Number of treasury shares at the end of the period

As of October 20, 2025	555,269 shares
As of July 20, 2025	565,336 shares

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended October 20, 2025	9,856,316 shares
Three months ended October 20, 2024	9,845,848 shares

- \* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: Yes (optional)

- \* Proper use of earnings forecasts, and other special matters

(Cautions on forward-looking statements, etc.)

The forward-looking statements, including forecasts of financial results, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual financial results, etc. may differ substantially due to various factors. For matters related to the above earnings forecasts, please refer to the attached page 4, "Explanation of Forecasts and Forward-Looking Information."

(Dividends and earnings forecasts after the stock split)

The Company resolved the stock split at the Board of Directors meeting held on October 11, 2025, and plans to implement the stock split at the ratio of five shares to one common share, effective January 21, 2026.

In addition, the consolidated earnings forecast for the fiscal year ending July 20, 2026 has been revised to reflect the impact of the stock split. The dividend forecast and consolidated earnings forecast excluding the impact of the stock split for the fiscal year ending July 20, 2026 are as follows:

1. Dividend forecast for the fiscal year ending July 20, 2026 (Forecast): Dividend per share at the end of the fiscal year: 300.00 yen
2. Consolidated earnings forecast for the fiscal year ending July 20, 2026 (Forecast): Basic earnings per share for the full year: 1,095.10 yen

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## 1. Overview of Operating Results and Financial Position

### (1) Overview of Operating Results for the Quarter

During the consolidated cumulative first quarter, the Japanese economy remained steady. Although the manufacturing sector experienced a decline in earnings due to the impact of high U.S. tariff policies—especially in the automobile industry—non-manufacturing sectors maintained strong performance. Capital investment, including in corporate IT and R&D, continued to grow.

However, economic downturn risks remain due to significant changes in the global political landscape, including in Europe, the U.S., and China.

One of the most significant long-term factors is the rapid decline in Japan's birthrate, which necessitates structural transformation in both society and industry. Investment in “people” and “data” is expected to become increasingly important. It will be essential to gather domestic and international know-how to support effective use of people and data.

The Uchida Yoko Group has supported customers' “working” and “learning” for over 115 years, building a variety of unique business units and accumulating expertise. Under the 17th Medium-Term Management Plan (from the fiscal year ending July 2025 to the fiscal year ending July 2027), the Group will accelerate management transformation to strengthen and reorganize relationships among business units. We aim to contribute significantly to future social change through our Group Vision: “Creating Value from Data and Collaborating in the Design of Knowledge.”

In this environment, investment in “people” and “data” in Japan continued to expand in this fiscal year, and both the public and private markets showed strong performance.

In the public market, sales steadily increased with the start of replacing one device per student under the GIGA School Program, which will peak at the end of March 2026. In addition, the Group secured large-scale projects for standardizing municipal systems and rebuilding elementary and junior high schools, leading to significant year-on-year increases in both sales and profits.

In the private market, IT-related services, such as PC replacements and kitting, expanded in response to the end of Windows 10 support in October 2025. Furthermore, we secured large-scale projects involving data utilization solutions that visualize employee location and office building data to enhance communication. Cloud-based subscription software licenses also continued to grow, particularly among major corporations

As a result, first-quarter net sales reached a record high, and profits increased significantly year on year.

	Three months ended October 20, 2024	Three months ended October 20, 2025	Change Amount	Change Rate (%)
Net sales	52,563	80,116	27,553	52.4
Gross profit	10,883	13,067	2,183	20.1
Selling, general and administrative expenses	9,346	10,059	713	7.6
Operating profit	1,537	3,008	1,470	95.6
Ordinary profit	1,743	3,295	1,551	89.0
Profit attributable to owners of parent	1,203	2,311	1,108	92.1

As for this fiscal year, in the Information Business, demand related to the end of Windows 10 support is expected to settle in the first quarter. In the Government and Education Business, demand for device replacements under the GIGA School Program is expected to peak in the third quarter. In the Office Business, project expansion is projected in the third quarter following the first quarter.

While significant year-on-year fluctuations may occur on a quarterly basis due to these factors, there is no change to the forecast of consolidated financial results announced on September 2, 2025.

Operating results by segment are as follows.

#### <Government and Education Business>

To meet demand for one device per student under the GIGA School Program, the entire Group has been working collaboratively. Device installations proceeded as planned in the first quarter. Full-scale deployment is expected to peak between January and March 2026, which corresponds to the third quarter.

To prepare for mass deployment, projects are increasing for integrating administrative and learning networks in schools, as well as large-scale network upgrades involving zero trust security and full cloud migration. In terms of school facilities, we secured large-scale renovation and reconstruction projects by proposing improved learning environments for elementary and junior high schools.

Standardization efforts for municipal systems progressed steadily during the quarter, although some implementations are expected to extend into the next fiscal year.

As a result, net sales were ¥38,706 million (up 109.3% year on year), and operating profit was ¥1,852 million (up 84.0% year on year).

#### <Office Business>

In the Tokyo, Nagoya, and Osaka metropolitan areas, office investment continued to expand, supported by strong corporate performance and heightened awareness of talent acquisition. There was an increase in large-scale office renovation projects, including improvements to workspaces for R&D departments and adaptations to free-address layouts and hybrid work environments.

For this fiscal year, growth compared to the previous year is expected not only in the first quarter but also in the third quarter.

As a result, net sales were ¥13,332 million (up 8.0% year on year), and operating profit was ¥483 million (up 1,439.9% year on year)

#### <Information Business>

In preparation for the end of Windows 10 support in October 2025, the Group enhanced its capacity to provide kitting services and network-related equipment installations, which surged in the first quarter.

We also secured large-scale projects from major corporations involving systems that visualize employee location and office building data to improve communication. Our meeting room operation support service, in which we hold a high market share, also performed steadily.

Additionally, cloud-based subscription software licenses continued to expand. As a result, net sales were ¥27,869 million (up 29.6% year on year), and operating profit was ¥697 million (up 49.1% year on year).

#### <Other>

This segment includes mainly training and staffing services. Group training and DX training for private-sector companies continued to perform steadily.

Net sales were ¥208 million (down 6.2% year on year), and there was an operating loss of ¥40 million (compared to an operating profit of ¥18 million in the same period of the previous year).

## (2) Overview of Financial Position for the Quarter

(Millions of yen)

	As of July 20, 2025 (Previous Fiscal Year-End)	As of October 20, 2025	Change Amount	Change Rate (%)
Current assets	131,642	129,240	△2,402	△1.8
Non-current assets	43,274	44,478	1,204	2.8
Total assets	174,917	173,718	△1,198	△0.7
Current liabilities	92,319	90,803	△1,515	△1.6
Non-current liabilities	11,793	11,871	78	0.7
Total liabilities	104,112	102,675	△1,437	△1.4
Total net assets	70,805	71,043	238	0.3
Equity-to-asset ratio (%)	40.3	40.8	+ 0.5 points	—

- Current assets decreased by ¥2,402 million, primarily due to a ¥13,517 million decrease in notes and accounts receivable - trade and contract assets, partially offset by a ¥9,593 million increase in cash and deposits and a ¥1,042 million increase in inventories.
- Non-current assets increased by ¥1,204 million, mainly due to a ¥896 million increase in investment securities reflecting the mark-to-market valuation of listed securities, a ¥181 million increase in retirement benefit assets, and a ¥137 million increase in deferred tax assets.
- Current liabilities decreased by ¥1,515 million, mainly due to a ¥3,343 million decrease in accounts payable - other and a ¥1,901 million decrease in income taxes payable, partially offset by a ¥1,706 million increase in short-term borrowings and a ¥1,681 million increase in notes and accounts payable - trade.
- Non-current liabilities increased by ¥78 million, primarily due to a ¥144 million increase in deferred tax liabilities and a ¥67 million decrease in retirement benefit liabilities.
- Total net assets increased by ¥238 million, primarily reflecting ¥2,311 million in profit attributable to owners of parent, a ¥2,957 million decrease resulting from dividends from retained earnings, a ¥674 million increase in valuation difference on available-for-sale securities due to the mark-to-market valuation of listed securities, and a ¥91 million increase in foreign currency translation adjustment.
- As a result, the equity-to-asset ratio increased by 0.5 percentage points, from 40.3% at the end of the previous consolidated fiscal year to 40.8%.

## (3) Explanation of Forecasts and Forward-Looking Information

The forecast of consolidated financial results for the fiscal year ending July 20, 2026 remains unchanged from the consolidated earnings forecast announced on September 2, 2025.

The figures stated in the above forecast of consolidated financial results are based on judgments and assumptions made using information currently available to the Company.

However, if unpredictable changes in domestic or overseas economic conditions lead to a significant decrease in demand, business performance could be materially affected.

In such cases, the Company will promptly and appropriately disclose any material developments.

## 2. Quarterly consolidated financial statements and significant notes thereto

### (1) Quarterly consolidated balance sheet

(Millions of yen)

	As of July 20, 2025	As of October 20, 2025
<b>Assets</b>		
Current assets		
Cash and deposits	25,872	35,465
Notes and accounts receivable - trade, and contract assets	69,634	56,117
Securities	1,500	1,599
Merchandise and finished goods	14,326	12,888
Work in process	15,588	18,006
Raw materials and supplies	614	677
Short-term loans receivable	310	342
Other	3,854	4,183
Allowance for doubtful accounts	(58)	(41)
Total current assets	131,642	129,240
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	3,037	2,986
Machinery, equipment and vehicles, net	276	300
Tools, furniture and fixtures, net	823	856
Leased assets, net	108	110
Land	6,381	6,390
Total property, plant and equipment	10,627	10,644
Intangible assets		
Software	3,190	3,181
Other	33	30
Total intangible assets	3,224	3,212
Investments and other assets		
Investment securities	19,479	20,375
Long-term loans receivable	197	169
Retirement benefit asset	6,954	7,135
Deferred tax assets	1,359	1,496
Other	1,557	1,571
Allowance for doubtful accounts	(125)	(127)
Total investments and other assets	29,423	30,621
Total non-current assets	43,274	44,478
Total assets	174,917	173,718

	As of July 20, 2025	As of October 20, 2025
Liabilities		
Current liabilities		
Notes and accounts payable - trade	50,775	52,867
Electronically recorded obligations - operating	8,213	7,804
Short-term borrowings	1,970	3,676
Accrued expenses	5,579	4,810
Accounts payable - other	4,661	1,317
Income taxes payable	3,242	1,340
Accrued consumption taxes	579	1,112
Contract liabilities	12,096	12,196
Provision for product warranties	306	238
Provision for bonuses	3,116	4,672
Provision for loss on construction contracts	52	50
Other	1,725	717
Total current liabilities	92,319	90,803
Non-current liabilities		
Deferred tax liabilities	2,821	2,966
Retirement benefit liability	6,012	5,945
Asset retirement obligations	238	239
Other	2,719	2,720
Total non-current liabilities	11,793	11,871
Total liabilities	104,112	102,675
Net assets		
Shareholders' equity		
Share capital	5,000	5,000
Capital surplus	80	171
Retained earnings	57,146	56,499
Treasury shares	(1,366)	(1,342)
Total shareholders' equity	60,860	60,328
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	7,702	8,376
Foreign currency translation adjustment	486	577
Remeasurements of defined benefit plans	1,498	1,530
Total accumulated other comprehensive income	9,687	10,485
Non-controlling interests	257	229
Total net assets	70,805	71,043
Total liabilities and net assets	174,917	173,718



**(2) Quarterly consolidated statement of income and Quarterly consolidated statement of comprehensive income**  
**Quarterly consolidated statement of income**

(Millions of yen)

	Three months ended October 20, 2024	Three months ended October 20, 2025
Net sales	52,563	80,116
Cost of sales	41,679	67,049
Gross profit	10,883	13,067
Selling, general and administrative expenses	9,346	10,059
Operating profit	1,537	3,008
Non-operating income		
Interest income	26	50
Dividend income	132	153
Share of profit of entities accounted for using equity method	41	26
Other	55	86
Total non-operating income	255	317
Non-operating expenses		
Interest expenses	13	22
Foreign exchange losses	22	-
Other	12	7
Total non-operating expenses	49	29
Ordinary profit	1,743	3,295
Profit before income taxes	1,743	3,295
Income taxes - current	686	1,288
Income taxes - deferred	(146)	(309)
Total income taxes	540	978
Profit	1,203	2,316
Profit attributable to non-controlling interests	0	4
Profit attributable to owners of parent	1,203	2,311

## Quarterly consolidated statement of comprehensive income

(Millions of yen)

	Three months ended October 20, 2024	Three months ended October 20, 2025
Profit	1,203	2,316
Other comprehensive income		
Valuation difference on available-for-sale securities	(395)	661
Foreign currency translation adjustment	(348)	91
Remeasurements of defined benefit plans, net of tax	(7)	32
Share of other comprehensive income of entities accounted for using equity method	(26)	13
Total other comprehensive income	(778)	797
Comprehensive income	425	3,114
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	424	3,109
Comprehensive income attributable to non-controlling interests	0	4

### **(3) Notes to Quarterly consolidated financial statements**

#### **Notes on Going Concern Assumption**

Not applicable.

#### **Notes on Significant Changes in Shareholders' Equity**

Not applicable.

#### **Notes to the Quarterly Consolidated Statement of Cash Flows**

The quarterly consolidated statement of cash flows for the three-month period ended October 20, 2025 has not been prepared.

However, depreciation and amortization (including amortization of intangible assets other than goodwill) for the three-month period is as follows:

	(Millions of yen)	
	Three months ended October 20, 2024	Three months ended October 20, 2025
Depreciation and amortization	448	499

## Notes on Segment Information

### Segment information

#### I. Three months ended October 20, 2024

##### 1. Information of net sales and profit (loss) for each reportable segment

(Millions of yen)

	Reportable segments				Other (Note 1)	Total	Adjustments (Note 2)	Amount recorded on the quarterly consolidated statement of income (Note 3)
	Government and Education Business	Office Business	Information Business	Total				
Net sales								
Sales to external customers	18,489	12,346	21,504	52,340	222	52,563	—	52,563
Intersegment sales or transfers	18	96	60	175	1,266	1,442	(1,442)	—
Total	18,508	12,442	21,565	52,516	1,488	54,005	(1,442)	52,563
Segment profit	1,006	31	467	1,505	18	1,523	13	1,537

- Notes: 1. The “Other” category consists of business segments not included in reportable segments and includes education and training business, staffing services business, real estate leasing business, and others.
2. The adjustment to segment profit is the elimination of transactions made between segments.
3. Segment profit is adjusted to operating profit in the quarterly consolidated statement of income.

#### II. Three months ended October 20, 2025

##### 1. Information of net sales and profit (loss) for each reportable segment

(Millions of yen)

	Reportable segments				Other (Note 1)	Total	Adjustments (Note 2)	Amount recorded on the quarterly consolidated statement of income (Note 3)
	Government and Education Business	Office Business	Information Business	Total				
Net sales								
Sales to external customers	38,706	13,332	27,869	79,908	208	80,116	—	80,116
Intersegment sales or transfers	22	90	48	161	1,421	1,583	(1,583)	—
Total	38,729	13,423	27,917	80,070	1,629	81,700	(1,583)	80,116
Segment profit (loss)	1,852	483	697	3,032	(40)	2,992	15	3,008

- Notes: 1. The “Other” category consists of business segments not included in reportable segments and includes education and training business, staffing services business, real estate leasing business, and others.
2. The adjustment to segment profit (loss) is the elimination of transactions made between segments.
3. Segment profit (loss) is adjusted to operating profit in the quarterly consolidated statement of income.