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(Securities Code: 7952) June 4, 2021

To Shareholders with Voting Rights:

Hirotaka Kawai Chairman, President & CEO **Kawai Musical Instruments Manufacturing Co., Ltd.** 200 Terajima-cho, Naka-ku, Hamamatsu, Shizuoka, Japan

# NOTICE OF CONVOCATION OF THE 94TH ANNUAL GENERAL MEETING OF SHAREHOLDERS

This is to inform you of the 94th Annual General Meeting of Shareholders of Kawai Musical Instruments Manufacturing Co., Ltd. (the "Company"). The meeting will be held for the purposes as described below. You may exercise your voting rights in writing or via the Internet, etc. instead of attending the meeting. Please review the attached Reference Documents for the General Meeting of Shareholders and exercise your voting rights by 5:00 p.m. on Thursday, June 24, 2021 (JST).

- **1. Date and Time:** Friday, June 25, 2021 at 10:00 a.m. (JST, the reception desk opens at 9:00 a.m.)
- 2. Venue: Building No. 10 at the Company Headquarters located at 200 Terajima-cho, Naka-ku, Hamamatsu, Shizuoka, Japan

#### 3. Meeting Agenda:

#### Matters to be reported:

- 1. The Business Report and Consolidated Financial Statements for the 94th Fiscal Year (from April 1, 2020 to March 31, 2021), and results of audits of the Consolidated Financial Statements by the Accounting Auditor and the Board of Corporate Auditors
- 2. Non-consolidated Financial Statements for the 94th Fiscal Year (from April 1, 2020 to March 31, 2021)

#### Matters to be resolved:

Proposal 1: Dividends of Surplus

Proposal 2: Election of Ten Directors

#### 4. Other Matters concerning the General Meeting of Shareholders

- (1) If you arrange attendance by your proxy, please appoint one shareholder of the Company holding voting rights. In this case, you are kindly requested to submit a document proving such proxy prior to the opening of the General Meeting of Shareholders.
- (2) If you are diversely exercising your voting rights, please give notice in writing to the Company on your intention of such diverse exercise and the reasons therefor, no later than three days prior to the date of the General Meeting of Shareholders.
- (3) Of the documents to be included in this notice of convocation, "Systems and policies of the Company" in the Business Report, Notes to Consolidated Financial Statements and Notes to Non-consolidated Financial Statements are posted on the Company's website (https://www.kawai.co.jp/ir/sokai/) (in Japanese only) pursuant to the applicable laws and regulations as well as Article 15 of the Company's Articles of Incorporation. Therefore, they are not included in the Attachment of this Notice. The Business Report, Consolidated Financial Statements and Non-consolidated Financial Statements audited by Corporate Auditors and the Accounting Auditor include the aforementioned documents posted on the Company's website, in addition to those presented in the Attachment.

Request to shareholders: When attending the meeting, please submit the enclosed Voting Rights Exercise Form at the reception desk.

Notice: Any amendment to the Business Report, Consolidated Financial Statements, Non-consolidated Financial Statements or Reference Documents for the General Meeting of Shareholders will be posted on the Company's website (https://www.kawai.co.jp) (in Japanese only).

#### **Reference Documents for the General Meeting of Shareholders**

### Proposal 1: Dividends of Surplus

The Company's basic principle is to provide shareholder returns with the aims of distributing stable dividends to shareholders and enhancing capital efficiency, while ensuring sufficient level of internal reserve for stabilizing the management base, in consideration of the business results of each fiscal year as well as the business environment and business development in the future. Currently, the Company only pays year-end dividends, in principle. The Company proposes to pay the year-end dividends as follows for the fiscal year under review based on such principle, as a show of appreciation for the constant support by the shareholders.

Cash

Matters concerning the year-end dividends

Type of the dividend property:

Matters concerning the assignment of the dividend property and its amount(per common share of the Company):Ordinary dividend:¥55Total dividends:¥472,725,165

Effective date of the dividends of surplus: June 28, 2021

## Proposal 2: Election of Ten Directors

The terms of office of all ten incumbent Directors will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the election of ten Directors is proposed.

No.	Name		Current positions	Responsibilities
1	Hirotaka Kawai	Reappointment	Chairman, President & CEO	
2	Teruyuki Ito	Reappointment	Director and Vice President	Executive Officer General Manager, General Affairs & Human Resources Division
3	Kentaro Kawai	Reappointment	Director and Vice President	Executive Officer General Manager, Production Control Division
4	Masakazu Kusaka	Reappointment	Senior Managing Director	Executive Officer General Manager, Domestic Business Division
5	Harumitsu Makita	Reappointment	Managing Director	Executive Officer General Manager, Material Processing Division, Production Control Division
6	Hiroshi Ushio	Reappointment	Managing Director	Executive Officer General Manager, Piano Division, Production Control Division
7	Masafumi Minowa	Reappointment	Director	Executive Officer General Manager, Electronic Musical Instruments Division, Production Control Division
8	Naoki Mori	Reappointment	Director	Executive Officer General Manager, Overseas Business Division
9	Ichisei Katagiri	Reappointment Outside Independent	Director	
10	Shoji Nakamura	Reappointment Outside Independent	Director	

The candidates for Directors are as follows.

No.	Name (Date of birth)	Career summary, position and responsibilities in the Company	Number of shares of the Company held			
1	Hirotaka Kawai (June 27, 1947) Reappointment	Jan. 1976Joined the CompanyAug. 1979DirectorAug. 1983Managing DirectorAug. 1985Representative Director and Senior Managing DirectorJune 1987Representative Director and Vice PresidentOct. 1989President & Chief Executive OfficerJune 2015Chairman, President & CEO (to present)(Significant concurrent positions)Director, KAWAI FOUNDATION FOR SOUNDTECHNOLOGY & MUSICDirector, KAWAI SEIMITSU KINZOKU Co., LtdAudit & Supervisory Board Member, Kabushiki Kaisha KawaiShadan	118,500			
	Reasons for nomination as a candidate for Director Mr. Hirotaka Kawai has served as Chief Executive Officer for many years and has deep knowledge and achievements concerning the Group's business management. In the midst of severe changes in the business environment, he has exerted strong leadership and contributed to the enhancement of corporate value. We believe that he will continue to exert management leadership and is qualified to supervise the business execution.					
No.	Name (Date of birth)	Career summary, position and responsibilities in the Company	Number of shares of the Company held			
2	Teruyuki Ito (September 1, 1953) Reappointment	Apr. 1978Joined the CompanyOct. 2008General Manager, Musical Education Department, Domestic Business DivisionFeb. 2010Executive OfficerJune 2014Director & Executive OfficerApr. 2015General Manager, Business Strategy Department, Domestic Business DivisionApr. 2016General Manager, General Affairs & Human Resources DivisionApr. 2018General Manager, Administration DivisionJune 2018Executive Vice President (to present)June 2019General Manager, General Affairs & Human Resources Division (to present)June 2019General Manager, General Affairs & Human Resources Division (to present)June 2019General Manager, General Affairs & Human Resources Division (to present)June 2019General Manager, General Affairs & Human Resources Division (to present)NoneNone	4,100			
	Reasons for nomination as a candidate for Director Mr. Teruyuki Ito works on many issues and has experience and achievements as a person in charge of the General Affairs & Human Resources Division. We believe that he is qualified to continuously carry out management strategies and supervise the business execution as a Director.					

No.	Name (Date of birth)	Career summary, position and responsibilities in the Company		Number of shares of the Company held	
	Kentaro Kawai (June 1, 1977)	Oct. 2007 Apr. 2012	Joined the Company General Manager, Piano Division Executive Officer		
		May 2015 June 2015	Auditor, PT. Kawai Indonesia (to present) Director & Executive Officer		
		Apr. 2016	General Manager, Musical Instruments Manufacturing Division and Piano Division		
		June 2016	Managing Director	2,800	
	Reappointment	June 2018	Senior Managing Director	2,80	
3	Reappointment		General Manager, Production Control Division (to present)		
		June 2020	Director and Vice President, Executive Officer (to present)		
		(Significant c	concurrent positions)		
		Director, KA	WAI SEIMITSU KINZOKU Co., Ltd		
		Auditor, PT.	Kawai Indonesia		
	Reasons for nomination as a candidate for Director Mr. Kentaro Kawai works on many issues and has well-informed experience in the field and achievements as a person in charge of the business administration division and the production division. We believe that he is qualified to continuously carry out management strategies and supervise the business execution as a Director.				
			in supervise the susmess execution as a Briedon.	Number of shares	
No.	Name (Date of birth)	Career sum	mary, position and responsibilities in the Company	of the Company held	
		Mar. 1976	Joined the Company		
		Feb. 2008	General Manager, Chubu (central area)		
			Business Division		
		June 2008	Executive Officer		
		Feb. 2009	General Manager, Kanto (Tokyo and surrounding areas) Business Division		
		Apr. 2013	General Manager, Domestic Business Division		
	Masakazu Kusaka	June 2013	Director & Executive Officer		
	(November 12, 1953)	June 2015	Managing Director	5,600	
4	Reappointment	Apr. 2016	Deputy General Manager, Business Division and General Manager, Domestic Business Division		
		June 2016	Senior Managing Director, Executive Officer (to present)		
		May 2019	General Manager, Domestic Business Division (to present)		
		(Significant of None	concurrent positions)		
	Reasons for nomination as a candidate for Director				
	Mr. Masakazu Kusaka has abundant experience and achievements in management as a person in charge of the Domesti				
	Business Division. We believe that he is qualified to continuously carry out management strategies and supervise the				
	business execution as a Director.				

No.	Name (Date of birth)	Career summary, position and responsibilities in the Company		Number of shares of the Company held
5	Harumitsu Makita (January 18, 1957) Reappointment	Apr. 1979 Apr. 2013 June 2013 June 2014 Apr. 2016 June 2018	Joined the Company General Manager, Metal Division Representative Director and President, KAWAI SEIMITSU KINZOKU Co., Ltd (to present) Executive Officer General Manager, Material Processing Division Director & Executive Officer Managing Director (to present) General Manager, Material Processing Division, Production Control Division (to present)	3,200
	Reasons for nomination as a car Mr. Harumitsu Makita works or processing business. We believe			
No.	business execution as a Director Name (Date of birth)		nary, position and responsibilities in the Company	Number of shares of the Company
6	Hiroshi Ushio (February 11, 1961) Reappointment		Joined the Company General Manager, PT. Kawai Indonesia President, PT. Kawai Indonesia Executive Officer Deputy General Manager, Piano Division Deputy General Manager, Piano Division, Musical Instruments Manufacturing Division Director & Executive Officer General Manager, Piano Division, Production Control Division (to present) Representative Auditor, PT. Kawai Indonesia (to present) Managing Director, Executive Officer (to present) concurrent positions)	held 3,200
	Reasons for nomination as a car Mr. Hiroshi Ushio has served as experience and achievements. In believe that he is qualified to co Director.	no Division. We		

No.	Name (Date of birth)	Career summary, position and responsibilities in the Company		Number of shares of the Company held		
	Masafumi Minowa (February 14, 1964) Reappointment	Apr. 1988 June 2011 June 2012	Joined the Company Vice President, PT. Kawai Indonesia Deputy General Manager, Electronic Musical Instruments Division			
		Apr. 2013 June 2013	General Manager, Electronic Musical Instruments Division Executive Officer			
		May 2014	Chairman, Shanghai Kawai EMI Co., Ltd. (to present)	2,600		
7		May 2015 June 2018	Auditor, PT. Kawai Indonesia (to present) General Manager, Electronic Musical Instruments Division, Production Control Division (to present)			
			Director & Executive Officer (to present) concurrent positions) nanghai Kawai EMI Co., Ltd.			
			Kawai Indonesia			
	Reasons for nomination as a candidate for Director Mr. Masafumi Minowa has served as a person in charge of Electronic Musical Instruments Division, works on many issues and has abundant experience and achievements. We believe that he is qualified to continuously carry out management strategies and supervise the business execution as a Director.					
No.	Name (Date of birth)	Career sumr	nary, position and responsibilities in the Company	Number of shares of the Company held		
		Apr. 1981	Joined the Company			
		Apr. 2007	General Manager, Kawai America Corporation			
		June 2011	President, Kawai America Corporation			
	Naoki Mori	Apr. 2013	Executive Officer (to present)			
	(October 12, 1957)	May 2019	General Manager, Overseas Business Division (to present)	1,900		
	Reappointment	June 2020	Director (to present)			
8			concurrent positions)			
		Director, Kav				
		Director, Kav				
	Reasons for nomination as a candidate for Director					
	Mr. Naoki Mori has served as a person in charge of overseas sales bases, works on many issues and has abundant					
	experience and achievements. We believe that he is qualified to continuously carry out management strategies and supervise the business execution as a Director.					
	Name			Number of shares		
No.	(Date of birth)		nary, position and responsibilities in the Company	of the Company held		
	Ichisei Katagiri (July 9, 1947)	Apr. 1985	Registered as an attorney Representative, Ichisei Katagiri Law Office (to present)			
	Reappointment	June 2012	Outside Director (to present)	1,300		
	Outside		concurrent positions)			
9	Independent	Representativ				
7	Reasons for nomination as a candidate for Outside Director and overview of expected roles Mr. Ichisei Katagiri has abundant knowledge and deep insight as an attorney and has offered helpful advice and supervision concerning the Company's management from his professional perspective. We expect to continuously receive appropriate guidance from him. Although he does not have direct experience of corporate business outside of serving as an Outside Director and Outside Corporate Auditor, we believe that he can continue to appropriately carry out duties as an Outside Director for the reasons stated above.					

No.	Name (Date of birth)	Career sum	mary, position and responsibilities in the Company	Number of shares of the Company held		
		Apr. 1964	Joined Osaka Gas Co., Ltd.			
		Mar. 1969	Joined CHUBU GAS CO., LTD.			
		Mar. 1983	Director, CHUBU GAS CO., LTD			
		Mar. 1990	Managing Director, CHUBU GAS CO., LTD.			
		July 1992	Representative Director and Senior Managing			
			Director, CHUBU GAS CO., LTD.			
		Mar. 1993	Representative Director and Vice President, CHUBU GAS CO., LTD.			
	Shoji Nakamura (January 26, 1942)	Mar. 1994	Representative Director and President, CHUBU GAS CO., LTD.			
	Reappointment Outside	Feb. 2003	Chairman and Representative Director, SALA Corporation	4,400		
10	Independent	Jan. 2006	Chairman and Representative Director, SALA HOUSE CO., LTD.			
		Mar. 2012	Representative Director and Chairman, CHUBU GAS CO., LTD. (presently SALA ENERGY CO., LTD.)			
		June 2015	Outside Director (to present)			
		Jan. 2020	Advisor, SALA Corporation (to present)			
			concurrent positions)			
	Advisor, SALA Corporation					
	Reasons for nomination as a candidate for Outside Director and overview of expected roles					
	With many years of experience and knowledge through involvement in corporate management, we expect that Mr. Shoj Nakamura can continuously offer valuable advice and suggestions in ensuring transparency and validity of decision- making for the Company's management.					
otes: 1	Mr. Hirotaka Kawai, a candidate for Director, is concurrently serving as Director of KAWAI FOUNDATION FO					
	SOUND TECHNOLOGY & MUSIC. The Company has business relationship including donation of money and leasing					
	of buildings with KAWAI FOUNDATION FOR SOUND TECHNOLOGY & MUSIC.					
	Other than the above 1., there is no special interest between each candidate for Director and the Company.					
3.	Matters concerning candidates for Outside Directors are as follows:					
	1) Candidates for Directors, Messrs. Ichisei Katagiri and Shoji Nakamura, are the candidates for Outside Director					
	The Company has designated them as independent directors defined under the provisions of Tokyo Stock Exchange					
	Inc. and registered them as such therewith.					
	<ol> <li>Candidates for Directors, Messrs. Ichisei Katagiri and Shoji Nakamura, are currently serving as Outside Directo of the Company, and they will have served nine years and six years, respectively, at the conclusion of this Gener Meeting of Shareholders.</li> </ol>					
	<ul><li>3) The Company has entered into an agreement for the limitation of liability with Messrs. Ichisei Katagiri and Sho</li></ul>					
	Nakamura who are candidates for Director, pursuant to Article 427, paragraph (1) of the Companies Act, limitin their liability for damages prescribed under Article 423, paragraph (1) of the said Act. The limit of liability f damages based on the agreement is the minimum liability prescribed by laws and regulations, while the limitation of liability is allowed only when the Directors are carrying out their duties in good faith without involving gro negligence. Upon approval of their reappointment, the Company will continue the agreement for the limitation					
4.	liability with them.					
	Article 430-3, paragraph (1) of the Companies Act. The scope of the insureds under this insurance policy includes the Company's Directors, Corporate Auditors, Executive Officers, managerial employees, and officers dispatched outside of the scope of the insured scope of the insured scope of the insurance policy includes the company's Directors, Corporate Auditors, Executive Officers, managerial employees, and officers dispatched outside of the scope of the insure of the scope of the scope of the scope of the insure of the scope of					
	the Company, and the insureds do not bear insurance premiums. Under the insurance policy, the Company will be					
	compensated for the legal lial taken measures to ensure that	bility for damages the appropriatence	borne by the insureds due to their actions. In addities of the execution of duties by the relevant officers	on, the Company h		
	by setting a limit on the amount to be covered.					
5.			the continuation of the "Measures against the Large-			

 All candidates for Directors have consented to the continuation of the "Measures against the Large-scale Purchase of the Shares in the Company (a Takeover Defense Measure)," which was approved at the 92nd Annual General Meeting of Shareholders held on June 26, 2019.