[Translation]

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Consolidated Financial Results for the Three Months Ended June 30, 2026 (Under Japanese GAAP)

August 14, 2026

Company Name	Hitomile Co., Ltd.
Listing	Tokyo Stock Exchange
Ticker Code	7686
URL	https://www.hitomile.co.jp/
Representative	Yoshiyuki Maegaichi, Representative Director and President & CEO
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Scheduled date to commence dividend payments: —
Preparation of supplementary material on financial results: Yes
Holding of financial results briefing: No

(JPY amounts are rounded down to million, unless otherwise noted.)

1. Consolidated financial results for the Three months ended June 30, 2026 (From April 1,2026 to June 30, 2026)

(1) Consolidated operating results (cumulative) (Percentages indicate year-on-year changes.)

	Sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Three months ended	JPY million	%	JPY million	%	JPY million	%	JPY million	%
June 30, 2026	35,021	2.0	269	(57.0)	319	(50.2)	206	(31.7)
June 30, 2025	34,349	4.0	628	30.1	640	40.2	302	19.8

Note: Comprehensive income For the Three months ended June 30, 2026: JPY 241 million [(24.6)%]
For the Three months ended June 30, 2025: JPY 319 million [(20.4)%]

	Basic earnings per share	Diluted earnings per share
Three months ended	JPY	JPY
June 30, 2026	7.06	6.96
June 30, 2025	10.51	10.31

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
As of	JPY million	JPY million	%
June 30, 2026	39,188	4,975	12.7
March 31, 2026	38,366	5,002	13.0

Reference: Equity As of June 30, 2026 JPY 4,967 million
As of March 31, 2026 JPY 4,994 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	JPY	JPY	JPY	JPY	JPY
Fiscal year ended March 31, 2026	–	10.00	–	10.00	20.00
Fiscal year ending March 31, 2027	–				
Fiscal year ending March 31, 2027 (Forecast)		10.00	–	10.00	20.00

Note: Revisions to the most recently announced dividend forecast: None

3. Consolidated financial results for the fiscal year ending March 31, 2026（Forecast）

（%Percentages indicate year-on-year changes.）

	Sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	JPY million	%	JPY million	%	JPY million	%	JPY million	%	JPY
Fiscal year ending March 31, 2027	145,000	3.7	2,100	6.5	1,950	0.3	650	(44.7)	22.17

Notes: Revisions to the most recently announced earnings forecast: None

※ Notes

(1) Significant changes in the scope of consolidation during the period: None

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations：None

(ii) Changes in accounting policies due to other reasons：None

(iii) Changes in accounting estimates：None

(iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of June 30, 2026	29,216,000 shares
As of March 31, 2026	29,146 ,200 shares

(ii) Number of treasury shares at the end of the period

As of June 30, 2026	549 shares
As of March 31, 2026	549 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended June 30, 2026	29,183,919 shares
Three months ended June 30, 2025	28,737,468 shares

Note: The average number of shares during the first quarter of the fiscal year ending March 31, 2026 (quarter-to-date) is calculated after deducting the Company's shares held by the ESOP Trust Account.

※ Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: Yes

※ Explanation of Appropriate Use of Earnings Forecasts and Other Special Instructions

The forward-looking statements, including earnings forecasts, contained in this document are based on information currently available to the Company and certain assumptions that the Company considers reasonable, and are not intended as a guarantee that they will be achieved. Actual results may differ significantly due to various factors.

4. Quarterly Consolidated Financial Statements and Major Notes

(1) Quarterly consolidated balance sheets

(JPY million)

	As of March 31, 2026	As of June 30, 2026
Assets		
Current assets		
Cash and deposits	2,936	2,861
Notes and accounts receivable - trade	10,719	10,657
Merchandise	5,677	5,585
Accounts receivable - others	1,340	1,836
Prepaid expenses	653	650
Others	732	749
Allowance for doubtful accounts	(85)	(125)
Total current assets	21,973	22,214
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	5,007	5,145
Tools, furniture and fixtures, net	353	343
Land	2,570	2,570
Lease assets, net	60	55
Others, net	3	3
Total property, plant and equipment	7,995	8,118
Intangible assets		
Goodwill	800	755
Software	1,359	1,522
Software development in progress	1,074	1,028
Others	7	7
Total intangible assets	3,241	3,313
Investments and other assets		
Investment securities	539	693
Shares of subsidiaries and associates	878	874
Deferred tax assets	1,231	1.330
Long-term prepaid expenses	42	79
Leasehold and guarantee deposits	2,404	2,499
Others	134	76
Allowance for doubtful accounts	(75)	(12)
Total investments and other assets	5,155	5,541
Total non-current assets	16,392	16,974
Total assets	38,366	39,188

(JPY million)

	As of March 31, 2026	As of June 30, 2026
Liabilities		
Current liabilities		
Accounts payable - trade	16,921	17,635
Short-term borrowings	3,104	4,150
Current portion of long-term borrowings	1,773	1,652
Lease liabilities	19	19
Accounts payable - other	1,513	1,215
Accrued expenses	495	526
Income taxes payable	751	226
Deposits received	318	379
Provision for bonuses	726	1,116
Provision for shareholder benefit program	6	5
Asset retirement obligations	43	77
Others	488	466
Total current liabilities	26,162	27,470
Non-current liabilities		
Long-term borrowings	5,311	4,910
Lease liabilities	47	41
Deferred tax liabilities	98	120
Asset retirement obligations	1,700	1,628
Others	44	42
Total non-current liabilities	7,202	6,742
Total liabilities	33,364	34,213
Net assets		
Shareholders' equity		
Share capital	85	97
Capital surplus	3,592	3,604
Retained earnings	1,161	1,076
Treasury shares	(0)	(0)
Total shareholders' equity	4,839	4,778
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	154	189
Total accumulated other comprehensive income	154	189
Share acquisition rights	8	7
Total net assets	5,002	4,975
Total liabilities and net assets	38,366	39,188

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

(Quarterly Consolidated Statements of Income)

(JPY million)

	Three months ended June 30, 2025	Three months ended June 30, 2026
Sales	34,349	35,021
Cost of sales	26,010	26,612
Gross profit	8,339	8,408
Selling, general and administrative expenses	7,711	8,138
Operating profit (loss)	628	269
Non-operating income		
Dividend income	1	2
Insurance claim income	9	2
Guarantee commission income	2	7
Share of profit of entities accounted for using equity method	—	3
Subsidy income	13	—
Penalty income	—	67
Recovery of Written-off Receivables	13	—
Others	6	12
Total non-operating income	46	95
Non-operating expenses		
Interest expenses	22	34
Loss on store closings	8	4
Others	3	6
Total non-operating expenses	33	46
Recurring profit (loss)	640	319
Extraordinary income		
Gain on sale of non-current assets	—	0
Gain on transfer of business	—	17
Total extraordinary income	—	17
Extraordinary losses		
Impairment losses	13	—
Impairment loss on fixed assets	—	1
Total extraordinary losses	13	1
Profit (loss) before income taxes	627	335
Income taxes - current	143	226
Income taxes - deferred	181	(96)
Total income taxes	325	129
Profit (loss)	302	206
Profit (loss) attributable to owners of parent	302	206

（Quarterly Consolidated Statements of Comprehensive Income）

（JPY million）

	Three months ended June 30, 2024	Three months ended June 30, 2025
Profit (loss)	302	206
Other comprehensive income		
Valuation difference on available-for-sale securities	17	34
Total other comprehensive income	17	34
Comprehensive income	319	241
（Comprehensive income attributable to）		
Comprehensive income attributable to owners of parent	319	241
Comprehensive income attributable to non-controlling interests	－	－