

HitoMile

Monthly Sales Bulletin



June 11, 2026
HitoMile Co.,Ltd.

HitoMile updates a latest monthly sales bulletin.

The Company has reviewed its managerial classifications to ensure that the actual state of its business activities can be properly evaluated and newly adopted two reportable segments from FY2026. The monthly sales bulletin follows suit from this April thereafter.

Sales performance on a year-on-year basis.

			Seller	Platform	Total Sales
FY2026	CY2026	April	104.2%	128.3%	104.2%
		May	103.4%	126.9%	103.3%
First Half of FY2026			103.8%	127.6%	103.7%
Second Half of FY2026					
Throughout FY2026					

Sales in the Seller Segment reached 103.4% year-on-year, driven by an increase in the number of both individual and chain restaurant customers at Kakuyasu, as well as the launch of operations at the Sapporo Branch.

Sales in the Platform Segment reached 126.9% year-on-year, driven by an increase in outsourced delivery services from the Seller Business and a rise in orders for paid delivery services.

As a result, consolidated total sales rose to 103.3% year-on-year.

※ Notes

- (1) "Seller Segment" refers to businesses involved in the sale of in-house products to restaurants, individual consumers, and corporate clients, as well as E-commerce operations and wholesaling to other liquor retailers.
- (2) "Platform Segment" refers to businesses responsible for marketplace operations and paid delivery services.
- (3) Sales for each segment include intersegment transactions.
- (4) Consolidated total sales have been adjusted to eliminate intersegment transactions.
- (5) This data represents preliminary figures and does not constitute official financial data.