



HitoMile Monthly Sales Bulletin

APRIL 8, 2026
HitoMile Co.,Ltd.

HitoMile updates a latest monthly sales bulletin.

All figures represent the non-consolidated results of its subsidiary, Kakuyasu.

Sales performance on a year-on-year basis.

			Quick Delivery	Route Delivery	Store Sales	Total Sales
FY2025	CY2025	April	104.5%	105.3%	86.9%	102.6%
		May	106.4%	106.8%	95.7%	105.2%
		June	106.7%	106.1%	85.9%	103.8%
		July	107.8%	105.8%	95.1%	105.8%
		August	108.2%	109.8%	94.1%	106.9%
		September	108.3%	105.2%	91.3%	105.5%
		October	105.8%	106.0%	91.7%	104.3%
		November	104.6%	103.3%	93.7%	103.0%
		December	108.1%	107.2%	89.7%	105.1%
	CY2026	January	107.4%	109.4%	94.2%	106.5%
		February	104.8%	104.5%	88.7%	102.9%
		March	101.4%	103.5%	85.1%	100.1%
		First Half of FY2025	107.0%	106.5%	91.4%	105.0%
		Second Half of FY2025	105.3%	105.6%	90.4%	103.6%
		Throughout FY2025	106.2%	106.1%	90.9%	104.3%

Quick Delivery sales reached 101.4% YoY, despite a reactionary decline in delivery sales following temporary demand ahead of last year's manufacturer price increases, as increased customer traffic at independent restaurants pushed the average spend per customer above the level of the same month last year.

Route Delivery sales reached 103.5% YoY, the number of customers increased due to the acquisition of new clients, and the average spend per customer also rose as client chain performance remained strong, as both customer numbers and average spending exceeded the levels of the same month last year.

Store sales were 85.1% YoY, as customer traffic declined due to the closure of unprofitable stores and average spend per customer decreased following the pullback from temporary demand prior to manufacturers' price hikes last year.

As a result, total sales rose to 100.1% on a year-on-year basis.