



HitoMile Monthly Sales Bulletin

SEPTEMBER 8, 2025
HitoMile Co.,Ltd.

HitoMile updates a latest monthly sales bulletin.

All figures represent the non-consolidated results of its subsidiary, Kakuyasu.

Sales performance on a year-on-year basis.

			Quick Delivery	Route Delivery	Store Sales	Total Sales
FY2025	CY2025	April	104.5%	105.3%	86.9%	102.6%
		May	106.4%	106.8%	95.7%	105.2%
		June	106.7%	106.1%	85.9%	103.8%
		July	107.8%	105.8%	95.1%	105.8%
		August	108.2%	109.8%	94.1%	106.9%
	First Half of FY2025		106.7%	106.7%	91.4%	104.9%
	Second Half of FY2025					
Throughout FY2025						

Quick Delivery sales reached 108.2% YoY, due to higher average customer spending compared to the same month last year.

Route Delivery sales reached 109.8% YoY, as both the number of customers and the average spending per customer exceeded those of the same month last year.

Store Sales were 94.1% YoY, due to a decline in the number of customers compared to the same month last year.

As a result, total sales rose to 106.9% on a year-on-year basis.