



## HitoMile Monthly Sales Bulletin

July 8, 2025  
HitoMile Co.,Ltd.

HitoMile updates a latest monthly sales bulletin.

All figures represent the non-consolidated results of its subsidiary, Kakuyasu.

Sales performance on a year-on-year basis.

			Quick Delivery	Route Delivery	Store Sales	Total Sales
FY2025	CY2025	April	104.5%	105.3%	86.9%	102.6%
		May	106.4%	106.8%	95.7%	105.2%
		<b>June</b>	<b>106.7%</b>	<b>106.1%</b>	<b>85.9%</b>	<b>103.8%</b>
	First Half of FY2025		105.9%	106.1%	89.3%	103.9%
	Second Half of FY2025					
Throughout FY2025						

Quick Delivery sales reached 106.7% YoY, as both the number of customers and the average spending per customer exceeded those of the same month last year.

Route Delivery sales reached 106.1% YoY, also driven by increases in both the number of customers and the average spending per customer compared to the same month last year.

Store Sales were 85.9% YoY, mainly due to a decline in the number of customers compared to the same month last year.

As a result, total sales rose to 103.8% on a year-on-year basis.