

## Kakuyasu Monthly Sales Bulletin



May 9, 2025  
Kakuyasu Group Co.,Ltd.

Kakuyasu Group updates a latest monthly sales bulletin.

Figures are shown as those from Kakuyasu on non-consolidated basis.

Sales performance on a year-on-year basis.

			Quick Delivery	Route Delivery	Store Sales	Total Sales
FY2025	CY2025	<b>April</b>	<b>104.5%</b>	<b>105.3%</b>	<b>86.9%</b>	<b>102.6%</b>
		May				
		June				
		First Half of FY2025	104.5%	105.3%	86.9%	102.6%
		Second Half of FY2025				
		Throughout FY2025				

Quick Delivery sales reached 104.5% YoY. Although the number of home-delivery customers was lower than that of last year due to the recoil from the sales boom preceding the manufacturers price increase in April, the average spending per customer exceeded that of the previous year.

Route Delivery reached 105.3% YoY in sales, as both the number of customers and the average spending per customer were higher than the same month last year.

Store Sales were 86.9% YoY, because the recoil from the sales boom preceding the manufacturers price increase in April. Neither the number of customers nor the average spending per customer exceeded that of the same month last year.

As a result, total sales ended up at 102.6% on a year-on-year basis.