



September 1, 2026

Company name: WA, Inc.  
(Securities code: 7683, Prime Market)

## Monthly Sales Report for August 2026, FY2027

### 1. FY2027

(Unit: millions of yen)

|                           | Feb. | Mar.  | Apr.  | May   | Jun.  | Jul.  | Aug.  | Sep. | Oct. | Nov. | Dec. | Jan. | Total |
|---------------------------|------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|-------|
| Stores Sales              | 475  | 665   | 649   | 777   | 818   | 1,227 | 734   |      |      |      |      |      | 5,349 |
| Online sales              | 305  | 392   | 411   | 420   | 519   | 585   | 383   |      |      |      |      |      | 3,018 |
| Others sales              | 206  | 237   | 171   | 274   | 174   | 38    | 167   |      |      |      |      |      | 1,270 |
| Total sales               | 986  | 1,296 | 1,232 | 1,472 | 1,512 | 1,851 | 1,286 |      |      |      |      |      | 9,638 |
| *Apparel sales among then | 156  | 195   | 170   | 192   | 236   | 340   | 151   |      |      |      |      |      | 1,442 |

\* MISCH MASCH business and 31 sons de mode business are listed as Apparel sales.

### 2. FY2026

(Unit: millions of yen)

|                           | Feb. | Mar.  | Apr.  | May   | Jun.  | Jul.  | Aug.  | Sep.  | Oct.  | Nov.  | Dec.  | Jan.  | Total  |
|---------------------------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| Stores Sales              | 499  | 851   | 779   | 985   | 968   | 1,196 | 794   | 719   | 785   | 959   | 922   | 1,071 | 10,533 |
| Online sales              | 269  | 371   | 346   | 382   | 492   | 518   | 343   | 338   | 389   | 446   | 443   | 498   | 4,840  |
| Others sales              | 199  | 197   | 244   | 243   | 228   | 151   | 191   | 170   | 270   | 212   | 175   | 210   | 2,496  |
| Total sales               | 969  | 1,420 | 1,370 | 1,610 | 1,689 | 1,865 | 1,329 | 1,228 | 1,446 | 1,617 | 1,540 | 1,780 | 17,871 |
| *Apparel sales among then | 108  | 158   | 201   | 214   | 288   | 318   | 198   | 162   | 208   | 292   | 328   | 431   | 2,912  |

\* Until March 2025, MISCH MASCH business are listed as Apparel sales.

From April 2025, MISCH MASCH business and 31 sons de mode business are listed as Apparel sales.

### 3. Year-on-year change (%)

|              | Feb. | Mar. | Apr. | May  | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. | Jan. | Total |
|--------------|------|------|------|------|------|------|------|------|------|------|------|------|-------|
| Stores Sales | 95%  | 78%  | 83%  | 79%  | 85%  | 103% | 92%  |      |      |      |      |      | 88%   |
| Online sales | 113% | 106% | 119% | 110% | 105% | 113% | 112% |      |      |      |      |      | 111%  |
| Others sales | 103% | 120% | 70%  | 113% | 76%  | 25%  | 88%  |      |      |      |      |      | 87%   |
| Total sales  | 102% | 91%  | 90%  | 91%  | 90%  | 99%  | 97%  |      |      |      |      |      | 94%   |

\* The above figures are based on the Company's monthly closing of accounts. Accordingly, they may differ from actual formal financial results.

The figures represent non-consolidated sales and do not include sales of consolidated subsidiaries.