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May 8, 2025

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (Japanese GAAP)



Company name: UNITED ARROWS LTD.
 Listing: The Prime Market of the Tokyo Stock Exchange
 Securities code: 7606
 URL: <https://www.united-arrows.co.jp/en/>
 Representative: Yoshinori Matsuzaki, Representative Director, President and CEO
 Inquiries: Takeo Nakazawa, Director, Executive Managing Officer and CFO
 Telephone: +81-3-6804-2820
 Scheduled date of annual general meeting of shareholders: June 23, 2025
 Scheduled date to commence dividend payments: June 24, 2025
 Scheduled date to file annual securities report: June 24, 2025
 Preparation of supplementary material on financial results: Yes
 Holding of presentation of financial results: Yes (for institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	150,910	12.4	7,984	18.5	8,539	14.1	4,282	(12.2)
March 31, 2024	134,269	3.2	6,740	5.9	7,486	8.5	4,876	12.3

Note: Comprehensive income For the fiscal year ended March 31, 2025: ¥4,288 million [(10.0)%]
 For the fiscal year ended March 31, 2024: ¥4,766 million [11.2%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2025	155.13	—	11.8	13.1	5.3
March 31, 2024	175.43	—	14.2	12.3	5.0

Reference: Share of profit (loss) of entities accounted for using equity method
 For the fiscal year ended March 31, 2025: ¥357 million
 For the fiscal year ended March 31, 2024: ¥519 million

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2025	70,142	37,821	53.9	1,369.92
March 31, 2024	60,204	35,030	58.2	1,269.38

Reference: Equity
 As of March 31, 2025: ¥37,821 million
 As of March 31, 2024: ¥35,030 million

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2025	7,097	(6,240)	(699)	6,655
March 31, 2024	6,341	(2,656)	(5,773)	6,486

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2024	—	17.00	—	38.00	55.00	1,525	31.4	4.3
Fiscal year ended March 31, 2025	—	17.00	—	46.00	63.00	1,747	40.6	4.8
Fiscal year ending March 31, 2026 (Forecast)	—	20.00	—	54.00	74.00		40.4	

3. Consolidated financial result forecasts for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	165,677	9.8	9,000	12.7	9,034	5.8	5,084	18.7	184.14

* **Notes**

(1) Significant changes in the scope of consolidation during the period: Yes

Newly included:

Excluded: CHROME HEARTS JP, GK

(2) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	30,213,676 shares
As of March 31, 2024	30,213,676 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2025	2,605,286 shares
As of March 31, 2024	2,617,586 shares

(iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2025	27,604,524 shares
Fiscal year ended March 31, 2024	27,797,938 shares

[Reference] Overview of non-consolidated financial results

Non-consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	139,355	12.7	8,266	20.1	8,032	9.2	4,466	(10.5)
March 31, 2024	123,685	4.4	6,885	7.1	7,356	9.5	4,988	10.8

	Basic earnings per share	Diluted earnings per share
Fiscal year ended	Yen	Yen
March 31, 2025	161.79	—
March 31, 2024	179.45	—

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2025	67,455	37,825	56.1	1,370.06
March 31, 2024	58,010	34,855	60.1	1,263.07

Reference: Equity

As of March 31, 2025: ¥37,825 million

As of March 31, 2024: ¥34,855 million

* Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters

The forward-looking statements herein are based on information available to the Company and certain assumptions deemed reasonable as of the date of publication of this document. Actual results may differ significantly from these forecasts due to a wide range of factors. For the suppositions that form the assumptions for earnings forecasts and cautions concerning the proper use thereof, please refer to the attachments below.

Consolidated Financial Statements

(1) Consolidated Balance Sheet

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	6,493	6,665
Notes and accounts receivable - trade	117	185
Merchandise	21,175	24,191
Supplies	510	539
Accounts receivable - other	11,164	12,301
Short-term loans receivable from subsidiaries and associates	—	3
Other	910	930
Total current assets	40,372	44,816
Non-current assets		
Property, plant and equipment		
Buildings and structures	19,179	20,632
Accumulated depreciation and impairment	(15,675)	(14,713)
Buildings and structures, net	3,504	5,919
Machinery and equipment	1,364	1,364
Accumulated depreciation and impairment	(801)	(895)
Machinery and equipment, net	563	469
Land	569	569
Construction in progress	10	230
Other	3,356	3,951
Accumulated depreciation and impairment	(2,989)	(2,935)
Other, net	366	1,016
Total property, plant and equipment	5,014	8,205
Intangible assets		
Software	1,361	1,663
Software in progress	1,818	4,113
Other	29	28
Total intangible assets	3,209	5,804
Investments and other assets		
Long-term loans receivable from subsidiaries and associates	—	23
Guarantee deposits	6,739	7,624
Deferred tax assets	2,127	2,204
Other	2,743	1,464
Allowance for doubtful accounts	(2)	(2)
Total investments and other assets	11,607	11,314
Total non-current assets	19,831	25,325
Total assets	60,204	70,142

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Notes and accounts payable - trade	10,590	11,636
Electronically recorded obligations - operating	1,342	929
Short-term borrowings	202	1,028
Accounts payable - other	4,348	7,133
Income taxes payable	702	2,633
Provision for bonuses	1,123	2,043
Provision for bonuses for directors (and other officers)	23	48
Provision for share awards	2	—
Asset retirement obligations	32	211
Other	2,628	2,103
Total current liabilities	20,997	27,767
Non-current liabilities		
Asset retirement obligations	4,112	4,407
Provision for share awards	40	92
Other	24	53
Total non-current liabilities	4,177	4,552
Total liabilities	25,174	32,320
Net assets		
Shareholders' equity		
Share capital	3,030	3,030
Capital surplus	4,538	4,538
Retained earnings	34,837	37,594
Treasury shares	(7,069)	(7,040)
Total shareholders' equity	35,336	38,122
Accumulated other comprehensive income		
Foreign currency translation adjustment	(306)	(300)
Total accumulated other comprehensive income	(306)	(300)
Total net assets	35,030	37,821
Total liabilities and net assets	60,204	70,142

(2) Consolidated Statements of Income and Comprehensive Income

Consolidated Statement of Income

(Millions of yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Net sales	134,269	150,910
Cost of sales	64,807	72,281
Gross profit	69,462	78,629
Selling, general and administrative expenses	62,722	70,645
Operating profit	6,740	7,984
Non-operating income		
Interest income	0	4
Dividend income of insurance	30	21
Foreign exchange gains	128	—
Rental income	13	11
Purchase discounts	8	—
Commission income	3	—
Share of profit of entities accounted for using equity method	519	357
Compensation for forced relocation	—	194
Other	128	127
Total non-operating income	833	717
Non-operating expenses		
Interest expenses	8	14
Foreign exchange losses	—	90
Rental expenses	12	12
Settlement payments	27	—
Other	38	45
Total non-operating expenses	86	162
Ordinary profit	7,486	8,539
Extraordinary income		
Gain on sale of non-current assets	0	—
Total extraordinary income	0	—
Extraordinary losses		
Loss on retirement of non-current assets	86	299
Impairment losses	228	543
Head office relocation expenses	—	233
Loss on sale of investment in affiliated companies	—	379
Other	16	—
Total extraordinary losses	331	1,456
Profit before income taxes	7,155	7,082
Income taxes - current	1,170	2,876
Income taxes - deferred	1,108	(76)
Total income taxes	2,278	2,800
Profit	4,876	4,282
Profit attributable to owners of parent	4,876	4,282

Consolidated Statement of Comprehensive Income

(Millions of yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Profit	4,876	4,282
Other comprehensive income		
Foreign currency translation adjustment	(110)	5
Total other comprehensive income	(110)	5
Comprehensive income	4,766	4,288
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,766	4,288
Comprehensive income attributable to non-controlling interests	—	—

(3) Consolidated Statement of Changes in Equity

Fiscal year ended March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	3,030	4,444	31,429	(5,006)	33,897
Changes during period					
Dividends of surplus			(1,468)		(1,468)
Profit (loss) attributable to owners of parent			4,876		4,876
Purchase of treasury shares				(2,000)	(2,000)
Restricted stock		152		(152)	—
Transfer of treasury shares to stock compensation trust		(58)		422	364
Treasury shares possession of stock compensation trust				(364)	(364)
Disposal of treasury shares by stocks payment trust				31	31
Net changes in items other than shareholders' equity					
Total changes during period		93	3,407	(2,062)	1,438
Balance at end of period	3,030	4,538	34,837	(7,069)	35,336

	Accumulated other comprehensive income		Total net assets
	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of period	(195)	(195)	33,702
Changes during period			
Dividends of surplus			(1,468)
Profit (loss) attributable to owners of parent			4,876
Purchase of treasury shares			(2,000)
Restricted stock			—
Transfer of treasury shares to stock compensation trust			364
Treasury shares possession of stock compensation trust			(364)
Disposal of treasury shares by stocks payment trust			31
Net changes in items other than shareholders' equity	(110)	(110)	(110)
Total changes during period	(110)	(110)	1,328
Balance at end of period	(306)	(306)	35,030

Fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	3,030	4,538	34,837	(7,069)	35,336
Changes during period					
Dividends of surplus			(1,525)		(1,525)
Profit (loss) attributable to owners of parent			4,282		4,282
Purchase of treasury shares				(0)	(0)
Disposal of treasury shares by stocks payment trust				29	29
Net changes in items other than shareholders' equity					
Total changes during period			2,756	28	2,785
Balance at end of period	3,030	4,538	37,594	(7,040)	38,122

	Accumulated other comprehensive income		Total net assets
	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of period	(306)	(306)	35,030
Changes during period			
Dividends of surplus			(1,525)
Profit (loss) attributable to owners of parent			4,282
Purchase of treasury shares			(0)
Disposal of treasury shares by stocks payment trust			29
Net changes in items other than shareholders' equity	5	5	5
Total changes during period	5	5	2,791
Balance at end of period	(300)	(300)	37,821

(4) Consolidated Statement of Cash Flows

(Millions of yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Cash flows from operating activities		
Profit before income taxes	7,155	7,082
Depreciation	919	1,322
Amortization of intangible assets	441	493
Amortization of long-term prepaid expenses	693	732
Impairment losses	228	543
Increase (decrease) in provision for bonuses	(893)	919
Increase (decrease) in provision for bonuses for directors (and other officers)	(25)	24
Increase (decrease) in allowance for doubtful accounts	2	0
Interest and dividend income	(0)	(4)
Interest expenses	8	14
Compensation for forced relocation	—	(194)
Head office relocation expenses	—	233
Decrease (increase) in trade receivables	(940)	(1,356)
Decrease (increase) in inventories	(1,030)	(3,041)
Decrease (increase) in other current assets	(51)	(2)
Increase (decrease) in trade payables	968	631
Increase (decrease) in other current liabilities	658	528
Share of loss (profit) of entities accounted for using equity method	(519)	(357)
Loss on sales of shares of subsidiaries and associates	—	379
Other, net	(38)	121
Subtotal	7,577	8,074
Interest and dividends received	519	4
Interest paid	(8)	(14)
Proceeds from compensation for forced relocation	—	194
Payments for head office relocation expenses	—	(178)
Income taxes paid	(1,747)	(983)
Net cash provided by (used in) operating activities	6,341	7,097
Cash flows from investing activities		
Purchase of property, plant and equipment	(1,084)	(2,638)
Payments for asset retirement obligations	(294)	(438)
Purchase of intangible assets	(1,994)	(3,045)
Purchase of long-term prepaid expenses	(386)	(328)
Payments of guarantee deposits	(548)	(929)
Proceeds from refund of guarantee deposits	438	45
Proceeds from sales of investments in capital of subsidiaries and associates	1,212	1,212
Purchase of shares of subsidiaries and associates	—	(70)
Net decrease (increase) in short-term loans receivable from subsidiaries and associates	—	(3)
Payments of long-term loans receivable from subsidiaries and associates	—	(45)
Collection of long-term loans receivable from subsidiaries and associates	—	0
Other, net	0	0
Net cash provided by (used in) investing activities	(2,656)	(6,240)

(Millions of yen)

	For the fiscal year ended March 31, 2024	For the fiscal year ended March 31, 2025
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(2,302)	826
Purchase of treasury shares	(2,000)	(0)
Dividends paid	(1,467)	(1,524)
Other, net	(4)	—
Net cash provided by (used in) financing activities	(5,773)	(699)
Effect of exchange rate change on cash and cash equivalents	13	10
Net increase (decrease) in cash and cash equivalents	(2,076)	168
Cash and cash equivalents at beginning of period	8,562	6,486
Cash and cash equivalents at end of period	6,486	6,655