



11-Sep-25

Fuji Corporation

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Monthly Sales Report(August 2025) (Total revenues : Millions of Yen, Year on year:%)

①Store sales			Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	Jul-25	Aug-25	Total
Existing Stores	Sales (M)	(1M yen)	1,542	1,993	2,903	4,420	4,402	1,899	1,514	2,374	2,684	1,777	1,607	1,657	1,681	24,018
	Y/Y (%)	(%)	7	7	9	9	6	7	0	1	0	6	-5	-7	9	3
All Stores	Sales(M)	(1M yen)	1,542	1,993	2,903	4,420	4,402	1,899	1,514	2,374	2,684	1,777	1,607	1,657	1,681	24,018
	Online sales only	(1M yen)	328	573	771	742	858	498	378	446	450	328	298	335	349	4,687
	Y/Y (%)	(%)	7	7	9	9	6	7	0	1	0	6	-5	-7	9	3
②Head office and online sales																
Total	Sales (M)	(1M yen)	903	1,303	2,124	3,601	2,973	1,192	1,032	1,790	1,808	1,373	1,169	1,409	1,278	17,615
	Y/Y (%)	(%)	-2	14	-13	8	22	15	4	12	11	24	16	28	42	16
③Total Company Revenues																
Total	Sales after applying of revenue recognition standard	(1M yen)	2,418	3,231	4,958	7,936	7,313	3,060	2,521	4,125	4,456	3,118	2,750	3,036	2,933	41,239
	Y/Y (%)	(%)	3	9	-1	9	12	10	2	6	4	13	3	7	21	9
④Sales volume																
Tires and wheels	Y/Y (%)	(%)	-2	14	-8	4	10	12	3	6	4	18	3	11	29	9
⑤Unit price																
Tires and wheels	Y/Y (%)	(%)	6	-3	8	5	2	-1	-1	1	1	-3	1	-2	-4	1
⑥Categories																
Tires and wheels	Y/Y (%)	(%)	4	10	-1	9	12	11	2	7	5	15	4	9	24	10
Parts and accessories	Y/Y (%)	(%)	-2	3	-4	3	-2	3	0	-11	-7	-8	-10	-14	-8	-5
Service labor	Y/Y (%)	(%)	10	10	-2	9	18	10	-1	9	-2	16	5	6	28	10

☆Sales Summary☆

①August sales result of existing 48stores decreased by 9% , and for total 48 shops, which include 37stores(Special Brand), 7stores(T&W) and 4stores(5days) is decreased by 9% compared to the same month last year.

②Total sales for head office increased by 42%.

③Total company revenues in August after applying Standard for Revenue Recognition increased by 21%.

④⑤⑥Numbers of tires and wheels sold in August increased by 29%, the average unit price decreased by 4% and total sales increased by 24%.

Sales results for parts and accessories decreased by 8% compared to the same month last year and service labor fee increased by 28%.

As it is difficult to apply Accounting Standard for Revenue Recognition by variety, figures for ①②③④⑤⑥are given before Standard.

This figures are non-consolidated financial results. The results are subject to revision due to preliminary results.

★Retail stores★ Total 48 stores: 37 stores(Special Brand), 7 stores(T&W), 4stores(5days)

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