

October 14, 2026

Consolidated Financial Results for the Six Months Ended August 31, 2026 (Under Japanese GAAP)

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 Listing: Tokyo Stock Exchange
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 Scheduled date to file semi-annual securities report: October 15, 2026
 Scheduled date to commence dividend payments: November 13, 2026
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes (for analysts and institutional investors)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the six months ended August 31, 2026 (from March 1, 2026 to August 31, 2026)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended August 31, 2026	318,100	17.7	8,771	8.6	7,722	5.2	5,201	6.7
August 31, 2025	270,298	-	8,078	-	7,339	-	4,875	-

Note: Comprehensive income For the six months ended August 31, 2026: ¥5,359 million [9.6%]
 For the six months ended August 31, 2025: ¥4,892 million [-%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Six months ended August 31, 2026	51.80	-
August 31, 2025	48.55	-

Note: Interim net income per share after adjusting for potential shares is not shown because there are no potential shares with a dilution effect.

Note: The accounting policy has been changed since the first quarter of the fiscal year ending February 28, 2027, and the figures for the interim period of the fiscal year ending February 28, 2026 are the figures after retrospective revision. The year-on-year interim rate for the period of the fiscal year ending February 28, 2026 is not shown because it was retroactively revised due to changes in accounting policies.

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
August 31, 2026	278,983	93,651	32.9	914.41
February 28, 2026	260,825	90,316	34.0	882.18

Reference: Equity
 As of August 31, 2026: ¥91,813 million
 As of February 28, 2026: ¥88,577 million

Note: The accounting policy has been changed since the first quarter of the fiscal year ending February 28, 2027, and the figures for the fiscal year ending February 28, 2026 are the figures after retrospective revision.

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended February 28, 2026	-	15.43	-	20.17	35.60
Fiscal year ending February 28, 2027	-	15.54			
Fiscal year ending February 28, 2027 (Forecast)			-	15.84	31.38

Note: Revisions to the forecast of cash dividends most recently announced: Yes

For more information on the revision of the year-end dividend forecast, please refer to the "Notice of Revision of Surplus Dividend (Interim Dividend) and Year-End Dividend Forecast" announced today (October 14, 2026).

3. Forecast of consolidated financial results for the fiscal year ending February 28, 2027 (from March 1, 2026 to February 28, 2027)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending February 28, 2027	655,000	17.1	18,501	(6.2)	16,422	(9.3)	10,501	(9.3)	104.58

Note: Revisions to the earnings forecasts most recently announced: Yes
For more information on the revision of the consolidated earnings forecast, please refer to the "Notice of Difference from the Consolidated Earnings Forecast for the second quarter (Interim) and the Revision of the Consolidated Earnings Forecast for the Full Year" announced today (October 14, 2026).
Note: The year-on-year change ratio is compared with the figures for the previous fiscal year after the retroactive revision, as the figures were retroactively revised due to changes in accounting policies.

* **Notes**

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Adoption of accounting treatment specific to the preparation of semi-annual consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - (ii) Changes in accounting policies due to other reasons: Yes
 - (iii) Changes in accounting estimates: None
 - (iv) Restatement: None

Note: For details, please refer to Appendix P.9 "2. Interim Consolidated Financial Statements and Main Notes (4) Notes on Interim Consolidated Financial Statements (Notes on Changes in Accounting Policy)"

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of August 31, 2026	106,888,000 shares
As of February 28, 2026	106,888,000 shares

(ii) Number of treasury shares at the end of the period

As of August 31, 2026	6,480,772 shares
As of February 28, 2026	6,480,772 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Six months ended August 31, 2026	100,407,228 shares
Six months ended August 31, 2025	100,407,230 shares

* Semi-annual financial results reports are exempt from review conducted by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters

* Explanation of the appropriate use of earnings forecasts and other special notes

Forward-looking statements, such as earnings forecasts, contained in this material are based on information available to the Company and certain assumptions that the Company deems reasonable, and actual results may differ from the above earnings forecasts due to various factors. Matters related to the above forecasts are referred to in Appendix P.2 "1. Qualitative Information on the Interim Financial Results (3) Explanation of Forward-Looking Information such as Consolidated Earnings Forecasts."

Reference: Non-consolidated earnings forecasts

Non-consolidated earnings forecast for the fiscal year ending February 28, 2027 (March 1, 2026 ~ February 28, 2027)

(Percentage shows the percentage change from the previous fiscal year)

	sales		Ordinary Income		Net Income		per share Net Income
	Million yen	%	Million yen	%	Million yen	%	Yen
Full year	634,198	16.8	15,673	(10.0)	10,405	(9.6)	103.63

Note: Revision from the most recently announced earnings forecast: Yes

For more information on the revision of the non-consolidated earnings forecasts, please refer to the "Notice of Difference from the Consolidated Earnings Forecast for the second quarter (Interim) and the Revision of the Consolidated Earnings Forecast for the Full Year" announced today (October 14, 2026).

Note: The year-on-year change ratio is compared with the figures for the previous fiscal year after the retroactive revision, as the figures were retroactively revised due to changes in accounting policies.

1. Qualitative Information on Semi-annual Financial Results

(1) Analysis of operating results

In the first half of the fiscal year under review (March 1 to August 31, 2026), retail unit sales at directly managed stores in Japan were 88,043 (up 4.6% year on year), a record high for a first half. Unit sales were driven by the solid performance of large stores that opened before the fiscal year under review, and robust store traffic and sales at existing large stores overall.

Gross profit stood at 51,991 million yen (up 17.1% year on year). While gross profit per unit for wholesale sales declined due to inventory rationalization through the clearance of slow-moving inventories in the first quarter, gross profit per unit for retail sales increased significantly.

Selling, general and administrative expenses came to 43,219 million yen (up 18.9% year on year). This increase primarily reflects higher rent expenses on land and buildings resulting from the opening of large stores, as well as increased depreciation stemming from capital investments. Additionally, personnel expenses were higher due to the early hiring of new staff in advance of new store openings in the second half of the year and investment in developing CRM and AI systems. Furthermore, there was an increase in the provision of allowance for doubtful accounts due to increased installment sales (Jisharon).

As a result of the above, both sales and profits increased during the first six months under review. The consolidated business results were net sales of 318,100 million yen (up 17.7% year on year), operating profit of 8,771 million yen (up 8.6%), ordinary profit of 7,722 million yen (up 5.2%), chiefly due to an increase in interest expenses, and profit attributable to owners of parent of 5,201 million yen (up 6.7%).

The Company has revised its accounting policy for recognizing revenue and expenses, primarily due to the growing importance of specific items. This revision takes effect in the first half of the fiscal year under review. The Company has applied the revised policy retroactively to the figures for the previous consolidated fiscal year and the first half of the previous fiscal year to compare them with the results for the first six months under review.

Regional segment-specific earnings are as indicated below:

I. Japan

The results of the Japan segment were net sales of 311,867 million yen (up 17.1% year on year) and segment profit (operating profit) of 8,765 million yen (up 7.8% year on year).

II. Others

Net sales came to 6,232 million yen (up 54.9% year on year) with segment profit (operating profit) of 12 million yen (compared to segment loss (operating loss) of 111 million yen in the same period of the previous fiscal year).

(2) Analysis of financial position

[Assets]

As of the end of the first six months ended August 31, 2026, total assets stood at 278,983 million yen (up 7.0% compared to the end of the previous fiscal year).

Current assets were 199,111 million yen (up 5.3% compared to the end of the previous fiscal year), mainly reflecting increases in cash and deposits (up 6,084 million yen) and in other operating assets (up 2,928 million yen), partly offset by a decrease in merchandise (down 3,149 million yen).

Non-current assets were 79,871 million yen (up 11.5% compared to the end of the previous fiscal year), principally due to an increase in vehicles (up 5,618 million yen).

[Liabilities]

As of the end of the first six months ended August 31, 2026, total liabilities were 185,331 million yen (up 8.7% compared to the end of the previous fiscal year).

Current liabilities were 80,527 million yen (up 2.3% compared to the end of the previous fiscal year), mainly reflecting increases in contract liabilities (up 5,051 million yen) and in the current portion of bonds payable (up 3,000 million yen), partly offset by a decrease in short-term borrowings (down 6,778 million yen).

Non-current liabilities were 104,803 million yen (up 14.2% compared to the end of the previous fiscal year), mainly reflecting increases in long-term borrowings (up 9,777 million yen) and in lease liabilities (up 6,084 million yen), partly offset by a decrease in bonds payable (down 3,000 million yen).

[Net assets]

Total net assets as of the end of the first six months ended August 31, 2026 were 93,651 million yen (up 3.7% compared to the end of the previous fiscal year) due chiefly to an increase in retained earnings (up 3,176 million yen).

(3) Consolidated earnings forecast and other forward-looking statements

Looking at the consolidated earnings forecasts for the fiscal year ending February 28, 2027, there are changes in the figures that were presented in the "Summary of Consolidated Financial Results for the Fiscal Year Ending February 28, 2026 (Japanese GAAP)" announced on April 13, 2026. For details, please refer to the Notice Regarding Differences between Consolidated Results Forecast and Actual Results for the Six Months Ended August 31, 2026 and Revision of the Full-Year Forecast published today.

Semi-annual consolidated balance sheet

(Millions of yen)

	As of February 28, 2026	As of August 31, 2026
Assets		
Current assets		
Cash and deposits	27,462	33,546
Accounts receivable - trade	32,245	34,757
Merchandise	115,023	111,874
Other operating assets	7,128	10,056
Other	9,488	11,897
Allowance for doubtful accounts	(2,184)	(3,021)
Total current assets	189,163	199,111
Non-current assets		
Property, plant and equipment		
Buildings and structures	62,232	64,322
Accumulated depreciation	(23,164)	(24,528)
Buildings and structures, net	39,067	39,794
Vehicles	10,956	17,451
Accumulated depreciation	(914)	(1,790)
Vehicles, net	10,042	15,660
Tools, furniture and fixtures	7,514	7,932
Accumulated depreciation	(4,760)	(4,859)
Tools, furniture and fixtures, net	2,753	3,072
Land	136	136
Construction in progress	1,521	2,064
Other	775	775
Total property, plant and equipment	54,297	61,503
Intangible assets		
Software	1,873	2,285
Other	2	2
Total intangible assets	1,875	2,287
Investments and other assets		
Shares of subsidiaries and associates	29	29
Long-term loans receivable	2,103	2,184
Leasehold and guarantee deposits	7,055	7,168
Construction assistance fund receivables	2,697	2,532
Deferred tax assets	3,125	3,679
Other	480	524
Allowance for doubtful accounts	(2)	(39)
Total investments and other assets	15,488	16,079
Total non-current assets	71,661	79,871
Total assets	260,825	278,983

	As of February 28, 2026	As of August 31, 2026
Liabilities		
Current liabilities		
Accounts payable - trade	10,279	8,776
Short-term borrowings	8,201	1,423
Current portion of bonds payable	-	3,000
Current portion of long-term borrowings	10,150	12,429
Accounts payable - other	5,286	5,090
Income taxes payable	4,038	3,277
Contract liabilities	30,173	35,224
Deposits received	345	410
Provision for bonuses	1,523	1,708
Other	8,720	9,186
Total current liabilities	78,719	80,527
Non-current liabilities		
Bonds payable	7,000	4,000
Long-term borrowings	70,000	79,777
Lease liabilities	9,720	15,805
Long-term guarantee deposits	783	748
Asset retirement obligations	4,101	4,289
Other	183	183
Total non-current liabilities	91,788	104,803
Total liabilities	170,508	185,331
Net assets		
Shareholders' equity		
Share capital	4,157	4,157
Capital surplus	5,756	5,756
Retained earnings	82,534	85,710
Treasury shares	(4,344)	(4,344)
Total shareholders' equity	88,102	91,278
Accumulated other comprehensive income		
Foreign currency translation adjustment	474	534
Total accumulated other comprehensive income	474	534
Share acquisition rights	0	0
Non-controlling interests	1,739	1,837
Total net assets	90,316	93,651
Total liabilities and net assets	260,825	278,983

Semi-annual consolidated statement of income

(Millions of yen)

	Six months ended August 31, 2025	Six months ended August 31, 2026
Net sales	270,298	318,100
Cost of sales	225,881	266,109
Gross profit	44,416	51,991
Selling, general and administrative expenses	36,338	43,219
Operating profit	8,078	8,771
Non-operating income		
Interest income	61	71
Other	86	42
Total non-operating income	147	114
Non-operating expenses		
Interest expenses	582	975
Foreign exchange losses	68	39
Commission expenses	185	70
theft loss	22	-
Other	27	78
Total non-operating expenses	886	1,163
Ordinary profit	7,339	7,722
Extraordinary income		
Gain on sale of non-current assets	-	0
Total extraordinary income	-	0
Extraordinary losses		
Loss on retirement of non-current assets	72	50
Loss on store closings	99	-
Loss on liquidation of business	-	18
Other	28	1
Total extraordinary losses	200	70
Profit before income taxes	7,138	7,652
Income taxes - current	2,287	2,907
Income taxes - deferred	(157)	(554)
Total income taxes	2,129	2,352
Profit	5,008	5,299
Profit attributable to non-controlling interests	133	98
Profit attributable to owners of parent	4,875	5,201

Semi-annual consolidated statement of comprehensive income

(Millions of yen)

	Six months ended August 31, 2025	Six months ended August 31, 2026
Profit	5,008	5,299
Other comprehensive income		
Foreign currency translation adjustment	(116)	60
Total other comprehensive income	(116)	60
Comprehensive income	4,892	5,359
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,758	5,261
Comprehensive income attributable to non-controlling interests	133	98

Semi-annual consolidated statement of cash flows

(Millions of yen)

	Six months ended August 31, 2025	Six months ended August 31, 2026
Cash flows from operating activities		
Profit before income taxes	7,138	7,652
Depreciation	1,881	2,904
Loss on liquidation of business	-	18
Amortization of goodwill	3	-
Increase (decrease) in allowance for doubtful accounts	410	874
Increase (decrease) in provision for bonuses	267	184
Interest and dividend income	(61)	(71)
Interest expenses	582	975
Foreign exchange losses (gains)	72	55
Share-based payment expenses	2	-
Loss (gain) on sale of non-current assets	-	(0)
Loss on retirement of non-current assets	72	50
Decrease (increase) in trade receivables	(8,762)	(5,774)
Decrease (increase) in inventories	2,563	7,305
Decrease (increase) in consumption taxes refund receivable	658	(159)
Decrease (increase) in accounts receivable - other	(730)	301
Decrease (increase) in Other operating assets	(2,113)	(2,928)
Increase (decrease) in accrued consumption taxes	2,219	(565)
Increase (decrease) in trade payables	2,759	(1,516)
Increase (decrease) in accounts payable - other	(104)	(266)
Increase (decrease) in refund liability	39	99
Increase (decrease) in deposits received	14	64
Increase (decrease) in accrued expenses	101	217
Increase (decrease) in unearned revenue	4,585	2,851
Other, net	(410)	(269)
Subtotal	11,190	12,002
Interest and dividends received	61	18
Interest paid	(520)	(913)
Income taxes paid	(2,958)	(3,626)
Net cash provided by (used in) operating activities	7,773	7,481

	Six months ended August 31, 2025	Six months ended August 31, 2026
Cash flows from investing activities		
Purchase of property, plant and equipment	(5,219)	(3,210)
Proceeds from sale of property, plant and equipment	-	7
Purchase of intangible assets	(766)	(761)
Payments for asset retirement obligations	(15)	(13)
Proceeds from sale of investment securities	-	0
Loan advances	-	(4)
Payments of leasehold and guarantee deposits	(415)	(229)
Proceeds from refund of leasehold and guarantee deposits	67	118
Payments of construction assistance fund receivables	(10)	(15)
Proceeds from collection of construction assistance fund receivables	679	180
Other, net	(104)	(131)
Net cash provided by (used in) investing activities	(5,785)	(4,060)
Cash flows from financing activities		
Increase (decrease) in short-term borrowings	(7,649)	(6,778)
Proceeds from long-term borrowings	20,000	25,368
Repayments of long-term borrowings	-	(13,311)
Repayments of finance lease liabilities	(126)	(613)
Dividends paid	(2,087)	(2,026)
Proceeds from share issuance to non-controlling shareholders	521	-
Net cash provided by (used in) financing activities	10,658	2,638
Effect of exchange rate change on cash and cash equivalents	(39)	23
Net increase (decrease) in cash and cash equivalents	12,606	6,084
Cash and cash equivalents at beginning of period	15,416	27,462
Cash and cash equivalents at end of period	28,023	33,546

(Notes on segment information, etc.)

Segment Information

I. Previous interim consolidated accounting period (March 1, 2025 to August 31, 2025)

Information on sales and the amount of profit or loss for each reported segment, as well as revenue breakdown information

(Millions of yen)

	Japan	Other (Note) 1	Total	Adjustment amount (Note) 2	Interim Consolidated Statements of Income (Note)3
Sales					
Vehicle Sales (Retail)	171,039	2,682	173,722	-	173,722
Vehicle sales (wholesale)	71,970	1,178	73,148	-	73,148
Maintenance sales	8,604	-	8,604	-	8,604
Commission sales	8,958	-	8,958	-	8,958
Other sales	4,657	161	4,819	-	4,819
Revenue generated from customer contracts	265,230	4,023	269,253	-	269,253
Other earnings (Note)4	1,045	-	1,045	-	1,045
Revenues from external customers	266,275	4,023	270,298	-	270,298
Transactions with other segments	6	-	6	(6)	-
Total	266,281	4,023	270,304	(6)	270,298
Segment Profit or Segment Loss (loss)	8,129	(111)	8,017	60	8,078

Note: 1. The "Other" category includes U.S. operations.

2. The adjustment for segment profit or segment loss (loss) of 60 million yen includes 64 million yen of inter-segment transaction elimination and (3) million yen of amortization of goodwill.

3. Segment profit or segment loss (loss) is adjusted for operating income in the interim consolidated statements of income.

4. "Other revenue" refers to revenue based on the Accounting Standards for Lease Transactions (Accounting Standards for Enterprises No. 13).

II. The interim consolidated accounting period (March 1, 2026 to August 31, 2026)

1. Information on sales and the amount of profit or loss for each reported segment, as well as information on the breakdown of revenues

(Millions of yen)

	Japan	Other (Note) 1	Total	Adjustment amount (Note) 2	Interim Consolidated Statements of Income (Note)3
Sales					
Vehicle Sales (Retail)	191,886	4,556	196,443	-	196,443
Vehicle sales (wholesale)	93,825	1,085	94,911	-	94,911
Maintenance sales	10,017	-	10,017	-	10,017
Commission sales	8,821	-	8,821	-	8,821
Other sales	5,535	590	6,125	-	6,125
Revenue generated from customer contracts	310,086	6,232	316,318	-	316,318
Other earnings (Note)4	1,781	-	1,781	-	1,781
Revenues from external customers	311,867	6,232	318,100	-	318,100
Transactions with other segments	-	-	-	-	-
Total	311,867	6,232	318,100	-	318,100
Segment Profit	8,765	12	8,778	(6)	8,771

Note: 1. The "Other" category includes U.S. operations.

2. The adjustment amount of segment profit of (6) million yen includes the elimination of inter-segment transactions of (6) million yen.

3. Segment profit is adjusted to operating income in the interim consolidated statements of income.

4. "Other revenue" refers to revenue based on the Accounting Standards for Lease Transactions (Accounting Standards for Enterprises No. 13).

2. Changes to Reporting Segments, etc.

As described in (Change in Accounting Policy), the revenue recognition standard for used car retail sales transactions was previously recognized at the time of delivery of the vehicle, but from the interim consolidated accounting period under review, the method of recognizing revenue at the time of the completion of the procedure for changing the name of the vehicle has been changed. As a result, segment information for the previous interim consolidated accounting period is retrospective.

As a result of these changes, net sales in Japan decreased by 2,808 million yen in the previous interim consolidated accounting period, cost of sales decreased by 2,392 million yen, and segment income decreased by 415 million yen compared to before the retrospective application.