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July 14, 2026

Consolidated Financial Results for the Three Months Ended May 31, 2026 (Under Japanese GAAP)

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Listing: Tokyo Stock Exchange
Securities code: 7599
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Scheduled date to commence dividend payments: -
Preparation of supplementary material on financial results: Yes
Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the three months ended May 31, 2026 (from March 1, 2026 to May 31, 2026)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Three months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
May 31, 2026	159,614	15.5	4,356	15.4	3,907	13.0	2,673	22.0
May 31, 2025	138,184	-	3,775	-	3,457	-	2,191	-

Note: Comprehensive income For the three months ended May 31, 2026: ¥3,261 million [44.0%]
For the three months ended May 31, 2025: ¥2,265 million [-%]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
May 31, 2026	26.63	-
May 31, 2025	21.83	-

Note: Quarterly net income per share adjusted for potential shares is not shown because there are no potential shares with a dilution effect.
Note: The accounting policy has been changed since the first quarter of the fiscal year ending February 28, 2027, and the figures for the first quarter of the fiscal year ending February 28, 2026 are retroactive.
The revised figures are described. The year-on-year rate of change in the first quarter of the fiscal year ending February 28, 2026 is retroactive due to changes in accounting policy. It is not listed because it has been corrected.

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
May 31, 2026	272,087	91,552	33.0	893.66
February 28, 2026	260,825	90,316	34.0	882.18

Reference: Equity
As of May 31, 2026: ¥89,730 million
As of February 28, 2026: ¥88,577 million
Note: The accounting policy has been changed since the first quarter of the fiscal year ending February 28, 2027, and the figures for the fiscal year ending February 28, 2026 are the figures after retrospective revision.
The values are listed.

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended February 28, 2026	-	15.43	-	20.17	35.60
Fiscal year ending February 28, 2027	-				
Fiscal year ending February 28, 2027 (Forecast)		21.06		21.37	42.43

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Forecast of consolidated financial results for the fiscal year ending February 28, 2027 (from March 1, 2026 to February 28, 2027)

(Percentages indicate year-on-year changes.)

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share

	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending August 31, 2026	301,000	11.4	11,900	47.3	11,100	51.2	7,050	44.6	70.21
Fiscal year ending February 28, 2027	629,000	12.5	24,000	21.7	22,400	23.4	14,200	24.5	141.42

Note: Revisions to the earnings forecasts most recently announced: None

Note: The year-on-year and year-on-year year

* **Notes**

(1) Significant changes in the scope of consolidation during the period: None

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None

(3) Changes in accounting policies, changes in accounting estimates, and restatement

- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
- (ii) Changes in accounting policies due to other reasons: Yes
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None

Note: For details, please refer to Appendix P.7 "2. Quarterly Consolidated Financial Statements and Major Notes (3) Notes on Quarterly Consolidated Financial Statements (Notes on Changes in Accounting Policy)" are available.

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of May 31, 2026	106,888,000 shares
As of February 28, 2026	106,888,000 shares

(ii) Number of treasury shares at the end of the period

As of May 31, 2026	6,480,772 shares
As of February 28, 2026	6,480,772 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Three months ended May 31, 2026	100,407,228 shares
Three months ended May 31, 2025	100,407,230 shares

* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm:Yes (optional)

* Proper use of earnings forecasts, and other special matters

Forward-looking statements, such as earnings forecasts, contained in this material are based on information available to the Company and certain assumptions that the Company deems reasonable, and actual results may differ from the above earnings forecasts due to various factors. Matters related to the above forecasts are referred to in Appendix P.2 "1. Qualitative Information on Financial Results for the this quarter (3) Explanation of Forward-Looking Information such as Consolidated Earnings Forecasts."

1. Qualitative Information on Quarterly Financial Results

(1) Analysis of operating results

In the first quarter of the fiscal year under review (March 1 to May 31, 2026), retail unit sales at directly managed stores in Japan were 45,558 (up 3.9% year on year). This figure marked a record high result for the first quarter. The company maintained gross profit per retail unit at a target level for the fiscal year under review.
This is mainly owed to brisk retail unit sales at large stores and to the positive effects of inventory management and price controls. The Company conducted strategic inventory optimization to redress the current decline in capital efficiency. Operating profit increased year on year, although it was temporarily impacted by a loss on disposal of inventories as a result of the optimization.

Selling, general and administrative expenses increased, chiefly reflecting rent expenses on land and buildings resulting from the opening of a large store, higher personnel expenses following an increase in the number of employees, higher commission expenses due largely to increased recruitment costs, and additional investment in CRM development as part of the DX investments.

As a result of the above, the consolidated business results for the first three months were net sales of 159,614 million yen (up 15.5% year on year), operating profit of 4,356 million yen (up 15.4%), ordinary profit of 3,907 million yen (up 13.0%) and profit attributable to owners of parent of 2,673 million yen (up 22.0%).

Regional segment-specific earnings are as indicated below:

I. Japan
The results of the Japan segment were net sales of 156,898 million yen (up 14.9% year on year) and segment profit (operating profit) of 4,396 million yen (up 15.1% year on year).
II. Others
Net sales came to 2,716 million yen (up 61.9% year on year) with segment loss (operating loss) of 32 million yen (compared to segment loss (operating loss) of 102 million yen in the same period of the previous fiscal year).

(2) Analysis of financial position

[Assets]
Total assets as of the end of the first quarter ended May 31, 2026, were 272,087 million yen (up 4.3% compared to the end of the previous fiscal year).
Current assets were 196,274 million yen (up 3.8% compared to the end of the previous fiscal year), mainly reflecting increases in accounts receivable - trade (up 7,745 million yen) and in cash and deposits (up 6,852 million yen), partly offset by a decrease in merchandise (down 7,717 million yen).
Non-current assets were 75,813 million yen (up 5.8% compared to the end of the previous fiscal year), principally due to an increase in vehicles (up 2,632 million yen).
[Liabilities]
Total liabilities as of the end of the first quarter under review were 180,534 million yen (up 5.9% compared to the end of the previous fiscal year).
Current liabilities were 76,764 million yen (down 2.5% compared to the end of the previous fiscal year), chiefly due to a decrease in short-term borrowings (down 5,606 million yen) despite an increase in other current liabilities (up 2,411 million yen) mainly following a rise in others (accrued expenses).
Non-current liabilities were 103,769 million yen (up 13.1% compared to the end of the previous fiscal year), mainly reflecting increases in long-term borrowings (up 9,088 million yen) and lease liabilities (up 2,853 million yen).
[Net assets]
Total net assets as of the end of the first quarter ended May 31, 2026, were 91,552 million yen (up 1.4% compared to the end of the previous fiscal year) due chiefly to an increase in retained earnings (up 648 million yen).

(3) Consolidated earnings forecast and other forward-looking statements

Looking at the consolidated earnings forecasts for the fiscal year ending February 28, 2027, there are no changes in the figures that were presented in the Summary of Consolidated Financial Results for the Fiscal Year Ending February 28, 2026 (Japanese GAAP)" announced on April 13, 2026.

Quarterly consolidated balance sheet

(Millions of yen)

	As of February 28, 2026	As of May 31, 2026
Assets		
Current assets		
Cash and deposits	27,462	34,315
Accounts receivable - trade	32,245	39,990
Merchandise	115,023	107,306
Other operating assets	7,128	7,128
Other	9,488	10,267
Allowance for doubtful accounts	(2,184)	(2,733)
Total current assets	189,163	196,274
Non-current assets		
Property, plant and equipment		
Buildings and structures	62,232	62,771
Accumulated depreciation	(23,164)	(23,879)
Buildings and structures, net	39,067	38,891
Vehicles	10,956	13,904
Accumulated depreciation	(914)	(1,230)
Vehicles, net	10,042	12,674
Tools, furniture and fixtures	7,514	7,841
Accumulated depreciation	(4,760)	(4,887)
Tools, furniture and fixtures, net	2,753	2,953
Land	136	136
Construction in progress	1,521	2,057
Other	775	767
Total property, plant and equipment	54,297	57,480
Intangible assets		
Software	1,873	2,009
Other	2	2
Total intangible assets	1,875	2,012
Investments and other assets		
Shares of subsidiaries and associates	29	29
Long-term loans receivable	2,103	2,169
Leasehold and guarantee deposits	7,055	7,062
Construction assistance fund receivables	2,697	2,627
Deferred tax assets	3,125	3,886
Other	480	547
Allowance for doubtful accounts	(2)	(2)
Total investments and other assets	15,488	16,320
Total non-current assets	71,661	75,813
Total assets	260,825	272,087

(Millions of yen)

	As of February 28, 2026	As of May 31, 2026
Liabilities		
Current liabilities		
Accounts payable - trade	10,279	10,146
Short-term borrowings	8,201	2,594
Current portion of long-term borrowings	10,150	12,290
Accounts payable - other	5,286	5,585
Income taxes payable	4,038	2,034
Contract liabilities	30,173	32,168
Deposits received	345	393
Provision for bonuses	1,523	419
Other	8,720	11,131
Total current liabilities	78,719	76,764
Non-current liabilities		
Bonds payable	7,000	7,000
Long-term borrowings	70,000	79,088
Lease liabilities	9,720	12,574
Long-term guarantee deposits	783	773
Asset retirement obligations	4,101	4,150
Other	183	183
Total non-current liabilities	91,788	103,769
Total liabilities	170,508	180,534
Net assets		
Shareholders' equity		
Share capital	4,157	4,157
Capital surplus	5,756	5,756
Retained earnings	82,534	83,182
Treasury shares	(4,344)	(4,344)
Total shareholders' equity	88,102	88,751
Accumulated other comprehensive income		
Foreign currency translation adjustment	474	979
Total accumulated other comprehensive income	474	979
Share acquisition rights	0	0
Non-controlling interests	1,739	1,822
Total net assets	90,316	91,552
Total liabilities and net assets	260,825	272,087

Quarterly consolidated statement of income

(Millions of yen)

	Three months ended May 31, 2025	Three months ended May 31, 2026
Net sales	138,184	159,614
Cost of sales	116,046	134,003
Gross profit	22,137	25,611
Selling, general and administrative expenses	18,362	21,255
Operating profit	3,775	4,356
Non-operating income		
Interest income	31	29
Other	49	23
Total non-operating income	80	53
Non-operating expenses		
Interest expenses	241	468
Foreign exchange losses	34	15
Commission expenses	85	0
theft loss	22	-
Other	16	17
Total non-operating expenses	398	502
Ordinary profit	3,457	3,907
Extraordinary income		
Gain on sale of non-current assets	-	0
Total extraordinary income	-	0
Extraordinary losses		
Loss on retirement of non-current assets	59	46
Loss on liquidation of business	-	14
Loss on store closings	95	-
Other	22	1
Total extraordinary losses	177	62
Profit before income taxes	3,280	3,844
Income taxes - current	1,203	1,848
Income taxes - deferred	(252)	(760)
Total income taxes	950	1,088
Profit	2,329	2,756
Profit attributable to non-controlling interests	137	83
Profit attributable to owners of parent	2,191	2,673

Quarterly consolidated statement of comprehensive income

(Millions of yen)

	Three months ended May 31, 2025	Three months ended May 31, 2026
Profit	2,329	2,756
Other comprehensive income		
Foreign currency translation adjustment	(64)	504
Total other comprehensive income	(64)	504
Comprehensive income	2,265	3,261
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,127	3,178
Comprehensive income attributable to non-controlling interests	137	83

(Notes on revisions to accounting policy)

(Revisions to recognition policies for significant revenue and expense items)

The Company previously recognized revenue from its retail sales of used vehicles at the time of vehicle delivery. However, the Company has revised its policy, effective from the first quarter of the current fiscal year, to recognize revenue upon the completion of vehicle title transfer procedures.

In these transactions, the Company retains the vehicle for a certain period after the completion of the vehicle title transfer procedures at the customer’s request and delivers the vehicle.

As the significance of these transactions has increased, the Company has strengthened its delivery preparation system through capital investments in maintenance facilities and others. As a result, these transactions have come to satisfy the requirements for the transfer of control similar to bill-and-hold arrangements.

Accordingly, the Company made this revision in order to determine the timing of the transfer of control to customers based on external and objective evidence related to the vehicle title transfer procedures, thereby more appropriately reflecting the substance of the transactions in the consolidated financial statements.

This revision in accounting policy has been applied retroactively, and the consolidated financial statements for the previous fiscal year have been restated accordingly.

As a result, in the quarterly consolidated statement of income for the first quarter of the previous fiscal year, and compared with the amounts before retrospective application, net sales decreased by 347 million yen and cost of sales decreased by 223 million yen, while operating profit, ordinary profit, and profit before income taxes decreased by 124 million yen respectively. For the consolidated balance sheet of the previous fiscal year, accounts receivable increased by 1,574 million yen, other current liabilities increased by 494 million yen, while merchandise decreased by 4,007 million yen, other current assets decreased by 24 million yen, deferred tax assets decreased by 286 million yen, and contract liabilities decreased by 3,887 million yen.

Moreover, as a result of the cumulative effect of this revision at the beginning of the previous fiscal year, retained earnings at the beginning of the previous fiscal year increased by 991 million yen.

Furthermore, with respect to per share information, net assets per share for the previous fiscal year increased by 6.46 yen, while profit per share decreased by 3.41 yen.

(Notes on segment information, etc.)

Segment Information

I. The three months of the previous fiscal year (March 1, 2025 to May 31, 2025)

Information on sales and the amount of profit or loss for each reported segment, as well as revenue breakdown information

(Millions of yen)

	Japan	Other (Note) 1	Total	Adjustment amount (Note) 2	Quarterly Consolidated Statements of Income (Note)3
Sales					
Vehicle Sales (Retail)	90,459	1,061	91,520	-	91,520
Vehicle sales (wholesale)	34,784	554	35,338	-	35,338
Maintenance sales	4,210	-	4,210	-	4,210
Commission sales	4,496	-	4,496	-	4,496
Other sales	2,113	62	2,175	-	2,175
Revenue generated from customer contracts	136,063	1,678	137,741	-	137,741
Other Earnings	443	-	443	-	443
Sales to external customers	136,506	1,678	138,184	-	138,184
Transactions with other segments	(6)	-	(6)	6	-
Total	136,499	1,678	138,177	6	138,184
Segment profit or loss (loss)	3,818	(102)	3,716	59	3,775

Note: 1. The "Other" category includes U.S. operations.

2. Adjustments for segment profit or segment loss (loss) of 59 million yen include 61 million yen of inter-segment transaction elimination and (1) million yen of amortization of goodwill.

3. Segment profit or segment loss (loss) is adjusted for operating income in the quarterly consolidated statements of income.

4. "Other revenue" refers to revenue based on the Accounting Standards for Lease Transactions (Accounting Standards for Enterprises No. 13).

II.the three months of the current fiscal year (March 1, 2026 to May 31, 2026)

Information on sales and the amount of profit or loss for each reported segment, as well as revenue breakdown information

(Millions of yen)

	Japan	Other (Note) 1	Total	Adjustment amount (Note) 2	Quarterly Consolidated Statements of Income (Note)3
Sales					
Vehicle Sales (Retail)	93,661	1,869	95,531	-	95,531
Vehicle sales (wholesale)	50,223	586	50,809	-	50,809
Maintenance sales	4,976	-	4,976	-	4,976
Commission sales	4,437	-	4,437	-	4,437
Other sales	2,669	260	2,929	-	2,929
Revenue generated from customer contracts	155,967	2,716	158,684	-	158,684
Other Earnings	930	-	930	-	930
Sales to external customers	156,898	2,716	159,614	-	159,614
Transactions with other segments	-	-	-	-	-
Total	156,898	2,716	159,614	-	159,614
Segment profit or loss (loss)	4,399	(32)	4,364	(8)	4,356

Note: 1. The "Other" category includes U.S. operations.

2. Adjustments for segment profit or segment loss (loss) of (8) million yen include inter-segment transaction elimination of (8) million yen.

3. Segment profit or segment loss (loss) is adjusted for operating income in the quarterly consolidated statements of income.

4. "Other revenue" refers to revenue based on the Accounting Standards for Lease Transactions (Accounting Standards for Enterprises No. 13).