

HAPPINET CORPORATION



Financial Highlights for the First Half of the Fiscal Year Ending March 31, 2026



Changes in business results



		1st Half of FY2021	1st Half of FY2022	1st Half of FY2023	1st Half of FY2024	1st Half of FY2025	FY2021	FY2022	FY2023	FY2024
Net sales	¥million	125,189	140,370	160,957	168,547	196,435	282,441	307,253	350,461	364,418
Operating profit	¥million	2,600	3,278	4,728	6,523	8,710	5,575	5,842	8,679	11,677
Ordinary profit	¥million	2,763	3,495	4,901	6,660	8,917	5,853	6,194	8,974	11,963
Profit attributable to owners of parent	¥million	1,707	2,254	4,129	4,386	6,671	3,554	3,561	6,581	6,764
Comprehensive income	¥million	1,486	2,260	4,639	4,614	7,476	3,611	3,157	7,547	8,350
Net assets	¥million	41,860	44,880	48,955	52,497	60,804	43,494	45,213	51,299	55,672
Total assets	¥million	86,035	97,180	112,918	115,715	133,218	85,325	94,275	113,415	121,452
Net assets per share	¥	1,872.45	1,999.53	2,177.27	2,373.96	2,750.89	1,943.80	2,014.27	2,281.90	2,518.49
Earnings per share	¥	77.72	101.93	185.60	198.06	303.88	161.66	160.76	295.46	306.82
Dividends per share (Interim dividends)	¥	(25.00)	(25.00)	(25.00)	(25.00)	(25.00)	65.00 (25.00)	65.00 (25.00)	125.00 (25.00)	130.00 (25.00)
No. of employees	people	954	959	946	1,115	1,141	944	940	1,081	1,123

Notes:

With August 31, 2023, as the deemed acquisition date, Broccoli Co., Ltd. became a consolidated subsidiary. (The results of the acquired company were included in the Consolidated Profit & loss statement from the 3rd quarter of FY2023.)



(¥million,%)

	1st I	Half of FY202	24	1st Half of FY2025			
	(from Apr.1	,2024 to Sep.3	30,2024)	(from Apr.1	,2025 to Sep.3	0,2025)	
		% of total	YoY		% of total	YoY	
Net sales	168,547	100.0	4.7	196,435	100.0	16.5	
Cost of sales *	146,868	87.1	2.7	171,396	87.3	16.7	
Gross profit	21,679	12.9	20.3	25,039	12.7	15.5	
SG&A expenses	15,156	9.0	14.0	16,328	8.3	7.7	
logistics cost	3,337	2.0	13.5	3,939	2.0	18.0	
Personnel cost	5,290	3.1	12.5	5,500	2.8	4.0	
Depreciation cost	549	0.3	16.6	662	0.3	20.5	
Amortization of goodwill	292	0.2	-	292	0.1	-	
Operating profit	6,523	3.9	38.0	8,710	4.4	33.5	
Non-operating income	239	0.1	18.5	233	0.1	-2.5	
Interest and dividend income	122	0.1	5.1	150	0.1	23.5	
Foreign exchange gains	-	-	-	4	0.0	-	
Other	117	0.1	96.4	78	0.0	-33.2	
Non-operating expenses	102	0.1	267.1	26	0.0	-74.3	
Interest expenses	0	0.0	-	0	0.0	322.0	
Foreign exchange losses	75	0.0	-	-	-	-	
Other	26	0.0	-	25	0.0	-3.2	
Ordinary profit	6,660	4.0	35.9	8,917	4.5	33.9	
Extraordinary income	106	0.1	-89.6	12	0.0	-87.9	
Extraordinary losses	92	0.1	-	4	0.0	-95.3	
Profit before income taxes	6,674	4.0	12.7	8,925	4.5	33.7	
Income taxes	2,287	1.4	27.4	2,254	1.1	-1.4	
Profit attributable to owners of parent	4,386	2.6	6.2	6,671	3.4	52.1	
* Including loss on desposal of inventories ¥358m in FY202	24, ¥476m in FY2	025.	•				
Earnings per share (¥)	198.06	-	6.7	303.88	-	53.4	
No.of employees at end of period (people)	1,115	-	17.9	1,141	-	2.3	
Capital expenditures	1,230	-	99.8	271	-	-77.9	
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1 Changes by business segment

■ Net sales

(¥million,%)

	1st Half of FY2024 (from Apr.1,2024 to Sep.30,2024)			1st Ha (from Apr.1,2)	If of FY202 025 to Sep.3		FY2024 (from Apr.1,2024 to Mar.31,2025)		
	% of total YoY				% of total	YoY		% of total	YoY
Toy business	78,011	46.3	13.6	86,007	43.8	10.2	169,465	46.5	13.0
Visual and Music business	28,743	17.0	-13.9	30,492	15.5	6.1	64,524	17.7	-0.6
Video-game business	36,383	21.6	-6.7	48,783	24.8	34.1	78,070	21.4	-16.9
Amusement business	25,408	15.1	27.7	31,152	15.9	22.6	52,358	14.4	25.7
Total	168,547	100.0	4.7	196,435	100.0	16.5	364,418	100.0	4.0

■ Segment income

(¥million,%)

	1st Ha	If of FY202	24	1st Ha	If of FY202	25	FY2024				
	(from Apr.1,2024 to Sep.30,2024)			(from Apr.1,2	025 to Sep.3	30,2025)	(from Apr.1,2024 to Mar.31,2025)				
		% of total	YoY		% of total	YoY		% of total	YoY		
Toy business	4,505	69.1	37.0	5,046	57.9	12.0	9,118	78.1	32.9		
Visual and Music business	746	11.4	235.2	434	5.0	-41.8	976	8.3	-		
Video-game business	198	3.0	-72.1	1,109	12.7	458.1	252	2.2	-83.3		
Amusement business	1,706	26.2	47.7	2,808	32.3	64.6	3,023	25.9	35.2		
Eliminations and corporate	-634	-9.7	-	-689	-7.9	-	-1,692	-14.5	-		
Total	6,523	100.0	38.0	8,710	100.0	33.5	11,677	100.0	34.6		
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2 Main business summary

■ Toy business (Net Sales)

(¥billion,%)

	1st Ha	f of FY202	24	1st Ha	If of FY202	25	FY2024		
	(from Apr.1,2024 to Sep.30,2024)			(from Apr.1,2025 to Sep.30,2025)			(from Apr.1,2024 to Mar.31,2025)		
		% of total	YoY		% of total	YoY		% of total	YoY
BANDAI CO.,Ltd	38.6	49.5	-0.1	44.3	51.5	14.8	82.6	48.7	8.9
BANDAI SPIRITS CO., LTD.		77.5	0.1	77.5	31.3	14.0	02.0	70.7	0.5
TOMY COMPANY,LTD	3.2	4.2	20.1	4.4	5.2	34.6	8.0	4.8	21.4
Happinet originals	2.8	3.7	167.2	3.1	3.6	8.6	6.9	4.1	29.9
Other manufactures	33.2	42.6	26.7	34.1	39.7	2.7	71.8	42.4	15.6
Total	78.0	100.0	13.6	86.0	100.0	10.2	169.4	100.0	13.0

■ Visual and Music business (Net Sales)

(¥billion,%)

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		1st Ha	If of FY202	24	1st Half of FY2025			FY2024		
		(from Apr.1,2024 to Sep.30,2024)			(from Apr.1,2025 to Sep.30,2025)			(from Apr.1,2024 to Mar.31,2025)		
			% of total	YoY		% of total	YoY		% of total	YoY
	Wholesale	12.0	41.9	-30.8	12.8	42.3	7.0	26.8	41.6	-25.4
	Production	3.8	13.5	109.1	5.1	16.8	32.5	9.0	14.1	129.9
Visual		15.9	55.4	-17.3	18.0	59.1	13.2	35.9	55.7	-10.0
M	usic	12.8	44.6	-9.3	12.4	40.9	-2.7	28.5	44.3	14.6
	Total	28.7	100.0	-13.9	30.4	100.0	6.1	64.5	100.0	-0.6



■ Video-game business (Net Sales)

(¥billion,%)

	1st Hal	If of FY202	<u> 1</u> 4	1st Ha	lf of FY202	5	FY2024		
	(from Apr.1,2024 to Sep.30,2024)			(from Apr.1,2025 to Sep.30,2025)			(from Apr.1,2024 to Mar.31,2025		
		% of total	YoY		% of total	YoY		% of total	YoY
Nintendo	25.5	70.3	-13.5	40.7	83.5	59.3	52.9	67.8	-23.9
SIE*	7.3	20.2	28.8	4.7	9.8	-34.9	17.6	22.6	8.4
Other	3.4	9.5	-6.9	3.2	6.7	-6.1	7.5	9.6	-7.3
Total	36.3	100.0	-6.7	48.7	100.0	34.1	78.0	100.0	-16.9

^{*} S I E · · · Sony Interactive Entertainment LLC

■ Amusement business (Net Sales)

(¥billion,%)

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	1st Half of FY2024			1st Ha	1st Half of FY2025			FY2024		
	(from Apr.1,2024 to Sep.30,2024)		(from Apr.1,2025 to Sep.30,2025)			(from Apr.1,2024 to Mar.31,2025				
		% of total	YoY		% of total	YoY		% of total	YoY	
Capsule toy	19.0	75.1	30.3	25.0	80.5	31.5	39.7	75.9	29.0	
Kid's card game	1.7	6.7	-5.1	1.7	5.5	-0.2	3.3	6.4	-6.4	
Other	4.6	18.2	34.2	4.3	14.0	-5.6	9.2	17.7	27.9	
Total	25.4	100.0	27.7	31.1	100.0	22.6	52.3	100.0	25.7	

Consolidated results (2)Balance sheet



(¥million)

	FY2	024	FY20	25				
	1st Half	Full year	1st Half	Change				
	(As of Sep.30,2024)	(As of Mar.31,2025)	(As of Sep.30,2025)	Change				
(Assets)								
Cash and deposits	31,759	41,005	36,568	-4,436				
Notes and accounts receivable - trade	39,573	38,016	46,848	8,832				
Electronically recorded monetary claims - operating	4,695	2,821	5,227	2,406				
Inventories	9,422	8,160	10,567	2,407				
Advance payments to suppliers	3,913	3,595	5,667	2,072				
Other	2,503	3,343	2,445	-897				
Allowance for doubtful accounts	-4	-4	-6	-2				
Total current assets	91,862	96,938	107,319	10,381				
Property, plant and equipment	5,613	5,629	5,349	-279				
Buildings and structures	1,991	2,015	1,852	-162				
Machinery, equipment and vehicles	1,834	1,776	1,637	-138				
Land	1,564	1,564	1,564	-				
Other	222	273	295	22				
Intangible assets	5,969	3,911	3,513	-398				
Goodwill	2,336	2,044	1,752	-292				
Other	3,633	1,867	1,761	-106				
Investments and other assets	12,270	14,972	17,035	2,062				
Investment securities	7,099	9,136	10,236	1,100				
Deferred tax assets	793	1,338	1,735	396				
Other	4,406	4,501	5,066	565				
Allowance for doubtful accounts	-28	-3	-3	0				
Total non-current assets	23,853	24,514	25,899	1,384				
Total assets	115,715	121,452	133,218	11,766				

Consolidated results (2)Balance sheet



(¥million)

(¥million)										
	FY2	024	FY2	025						
	1st Half	Full year	1st Half	Change						
	(As of Sep.30,2024)	(As of Mar.31,2025)	(As of Sep.30,2025)	Change						
(Liabilities)										
Notes and accounts payable-trade	43,831	41,814	50,248	8,434						
Accounts payable-other	8,413	10,684	9,234	-1,450						
Income taxes payable	1,965	2,767	2,562	-204						
Provision for bonuses	400	338	399	61						
Other	1,818	2,917	2,315	-601						
Total current liabilities	56,429	58,522	64,760	6,237						
Provision for share awards	296	315	324	9						
Provision for share awards for directors (and other officers)	195	343	343	-						
Retirement benefit liability	3,737	3,434	3,553	118						
Deferred tax liabilities	330	593	1,140	547						
Other	2,230	2,570	2,290	-279						
Total non-current liabilities	6,789	7,257	7,653	395						
Total liabilities	63,218	65,780	72,413	6,633						
(Net assets)										
Share capital	2,751	2,751	2,751	-						
Capital surplus	3,353	3,353	3,353	-						
Retained earnings	45,288	47,103	51,413	4,309						
Treasury shares	-2,998	-2,996	-2,978	18						
Total shareholders' equity	48,394	50,212	54,540	4,327						
Valuation difference on available-for-sale securities	3,739	5,066	5,858	792						
Deferred gains or losses on hedges	-39	-8	3	12						
Total accumulated other comprehensive income	3,700	5,057	5,862	804						
Share acquisition rights	402	402	402	-						
Total net assets	52,497	55,672	60,804	5,132						
Total liabilities and net assets	115,715	121,452	133,218	11,766						
Net assets per share(¥)	2,373.96	2,518.49	2,750.89	232.40						

Consolidated results (3) Statements of Cash Flows Happinet



(¥ million)

			(¥ millio	n
	1st half of	1st half of	,	
	FY2024	FY2025	Change	
Profit before income taxes	6,674	8,925	2,251	
Depreciation	811	692	-119	
Amortization of goodwill	292	292	-	
Decrease (increase) in trade receivables	2,306	-11,238	-13,544	
Decrease (increase) in inventories	-1,715	-2,407	-691	
Increase (decrease) in trade payables	3,809	8,434	4,624	
Increase (decrease) in accounts payable - other	-1,125	-1,487	-361	
Decrease (increase) in accounts receivable - other	545	529	-16	
Decrease (increase) in guarantee deposits	-38	-201	-162	
Other, net	-1,796	-2,394	-598	
Income taxes paid	-2,773	-2,661	112	
Income taxes refund	-	29	29	
Net cash provided by (used in) operating activities	6,988	-1,488	-8,477	
Purchase of property, plant and equipment and intangible assets	-1,230	-271	958	
Proceeds from sales of property, plant and equipment and intangible assets	14	3	-10	
Purchase of investment securities	-4	-4	-0	
Proceeds from sale of investment securities	-	67	67	
Loan advances	-241	-377	-135	
Other, net	-17	-3	14	
Net cash provided by (used in) investing activities	-1,479	-585	893	
Purchase of treasury shares	-1,142	-0	1,142	
Dividends paid	-2,287	-2,362	-74	
Net cash provided by (used in) financing activities	-3,430	-2,362	1,067	
Effect of exchange rate change on cash and cash equivalents	-0	-0	0	
Net increase (decrease) in cash and cash equivalents	2,078	-4,436	-6,515	
Cash and cash equivalents at beginning of period	29,652	40,977	11,324	
Cash and cash equivalents at end of period	31,731	36,540	4,809	



Notes

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■ For inquiries regarding this matter, please contact the following. Corporate Planning Team, Corporate Planning Office

E-mail: keiki_koho@HSN.happinet.co.jp