

HAPPINET CORPORATION



Financial Highlights for the 1st Quarter of the Fiscal Year Ending March 31, 2026



Changes in business results



| | | 1st quarter of FY2021 | 1st quarter of FY2022 | 1st quarter of FY2023 | 1st quarter of FY2024 | 1st quarter of FY2025 | FY2021 | FY2022 | FY2023 | FY2024 |
|--|----------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------|------------------|-------------------|-------------------|
| Net sales | ¥million | 59,282 | 61,680 | 82,299 | 82,358 | 95,927 | 282,441 | 307,253 | 350,461 | 364,418 |
| Operating profit | ¥million | 1,181 | 1,148 | 2,180 | 3,278 | 3,943 | 5,575 | 5,842 | 8,679 | 11,677 |
| Ordinary profit | ¥million | 1,336 | 1,322 | 2,338 | 3,474 | 4,068 | 5,853 | 6,194 | 8,974 | 11,963 |
| Profit attributable to owners of parent | ¥million | 841 | 825 | 1,459 | 2,388 | 3,319 | 3,554 | 3,561 | 6,581 | 6,764 |
| Comprehensive income | ¥million | 755 | 889 | 2,094 | 2,718 | 4,383 | 3,611 | 3,157 | 7,547 | 8,350 |
| Net assets | ¥million | 41,128 | 43,506 | 46,408 | 51,487 | 57,707 | 43,494 | 45,213 | 51,299 | 55,672 |
| Total assets | ¥million | 81,645 | 87,596 | 101,774 | 110,938 | 129,887 | 85,325 | 94,275 | 113,415 | 121,452 |
| Net assets per share | ¥ | 1,840.02 | 1,937.78 | 2,063.20 | 2,297.95 | 2,610.24 | 1,943.80 | 2,014.27 | 2,281.90 | 2,518.49 |
| Earnings per share | ¥ | 38.39 | 37.43 | 65.76 | 107.24 | 151.21 | 161.66 | 160.76 | 295.46 | 306.82 |
| Dividends per share (Interim dividends) | ¥ | | | | | | 65.00 (25.00) | 65.00 (25.00) | 125.00 (25.00) | 130.00 (25.00) |
| No. of employees | people | 959 | 958 | 947 | 1,128 | 1,150 | 944 | 940 | 1,081 | 1,123 |

Notes: With August 31, 2023, as the deemed acquisition date, Broccoli Co., Ltd. became a consolidated subsidiary.

(The results of the acquired company were included in the Consolidated Profit & loss statement from the 3rd quarter of FY2023.)

Capital expenditures



| | | | | | (| ¥million,%) |
|---|--------------|----------------|----------|-----------|----------------|-------------|
| | 1st qu | uarter of FY2 | 2024 | 1st o | uarter of FY | 2025 |
| | (from Apr.: | 1,2024 to Jun. | 30,2024) | (from Apr | .1,2025 to Jui | 1.30,2025) |
| | | % of total | YoY | | % of total | YoY |
| Net sales | 82,358 | 100.0 | 0.1 | 95,927 | 100.0 | 16.5 |
| Cost of sales * | 71,655 | 87.0 | -2.4 | 84,077 | 87.6 | 17.3 |
| Gross profit | 10,702 | 13.0 | 20.8 | 11,849 | 12.4 | 10.7 |
| SG&A expenses | 7,423 | 9.0 | 11.2 | 7,906 | 8.2 | 6.5 |
| Logistics cost | 1,659 | 2.0 | 10.7 | 1,939 | 2.0 | 16.9 |
| Personnel cost | 2,625 | 3.2 | 12.4 | 2,742 | 2.9 | 4.5 |
| Depreciation cost | 273 | 0.3 | 19.6 | 348 | 0.4 | 27.5 |
| Amortization of goodwill | 146 | 0.2 | - | 146 | 0.2 | - |
| Operating profit | 3,278 | 4.0 | 50.3 | 3,943 | 4.1 | 20.3 |
| Non-operating income | 207 | 0.3 | 23.1 | 157 | 0.2 | -24.3 |
| Interest and dividend income | 116 | 0.1 | 1.3 | 114 | 0.1 | -2.2 |
| Other | 91 | 0.1 | 69.6 | 43 | 0.0 | -52.6 |
| Non-operating expenses | 12 | 0.0 | 5.2 | 31 | 0.0 | 162.5 |
| interest expenses | 0 | 0.0 | - | 0 | 0.0 | 470.8 |
| Other | 12 | 0.0 | - | 31 | 0.0 | 161.7 |
| Ordinary profit | 3,474 | 4.2 | 48.6 | 4,068 | 4.2 | 17.1 |
| Extraordinary income | 106 | 0.1 | - | 2 | 0.0 | -97.3 |
| Extraordinary losses | 5 | 0.0 | 76.8 | 3 | 0.0 | -24.4 |
| Profit before income taxes | 3,575 | 4.3 | 53.1 | 4,067 | 4.2 | 13.8 |
| Income taxes | 1,187 | 1.4 | 35.7 | 748 | 0.8 | -37.0 |
| Profit attributable to owners of parent | 2,388 | 2.9 | 63.6 | 3,319 | 3.5 | 39.0 |
| *Including loss on desposal of inventories ¥187m in FY2024, ¥16 | 3m in FY2025 | • | <u> </u> | | | |
| Earnings per share (¥) | 107.24 | - | 63.1 | 151.21 | - | 41.0 |
| No.of employees at end of period (people) | 1,128 | - | 19.1 | 1,150 | - | 2.0 |

274

14.6

71

-73.9



1 Changes by business segment

■ Net sales

(¥million,%)

| l de la companya de | 1st qua | 1st quarter of FY2024 | | | rter of FY20 | 025 | FY2024 | | |
|---|----------------------------------|-----------------------|-------|--------------|---------------|---------|----------------------------------|------------|-------|
| | (from Apr.1,2024 to Jun.30,2024) | | | (from Apr.1, | 2025 to Jun.3 | 0,2025) | (from Apr.1,2024 to Mar.31,2025) | | |
| | | % of total | YoY | | % of total | YoY | | % of total | YoY |
| Toy business | 37,829 | 45.9 | 10.7 | 41,151 | 42.9 | 8.8 | 169,465 | 46.5 | 13.0 |
| Visual and Music business | 13,923 | 16.9 | -21.4 | 15,679 | 16.3 | 12.6 | 64,524 | 17.7 | -0.6 |
| Video-game business | 18,547 | 22.5 | -12.4 | 24,523 | 25.6 | 32.2 | 78,070 | 21.4 | -16.9 |
| Amusement business | 12,057 | 14.7 | 30.5 | 14,572 | 15.2 | 20.9 | 52,358 | 14.4 | 25.7 |
| Total | 82,358 | 100.0 | 0.1 | 95,927 | 100.0 | 16.5 | 364,418 | 100.0 | 4.0 |

■ Segment income

(¥million,%)

| | 1st quarter of FY2024 (from Apr.1,2024 to Jun.30,2024) | | | | rter of FY2 2025 to Jun.3 | | FY2024 (from Apr.1,2024 to Mar.31,2025) | | |
|----------------------------|---|------------|-------|-------|------------------------------|-------|--|------------|-------|
| | | % of total | YoY | | % of total | YoY | | % of total | YoY |
| Toy business | 2,099 | 64.0 | 50.1 | 2,308 | 58.6 | 10.0 | 9,118 | 78.1 | 32.9 |
| Visual and Music business | 431 | 13.2 | 53.8 | 256 | 6.5 | -40.4 | 976 | 8.3 | - |
| Video-game business | 355 | 10.8 | -18.4 | 585 | 14.8 | 64.5 | 252 | 2.2 | -83.3 |
| Amusement business | 743 | 22.7 | 90.9 | 1,169 | 29.7 | 57.4 | 3,023 | 25.9 | 35.2 |
| Eliminations and corporate | -351 | -10.7 | 8.5 | -377 | -9.6 | 7.4 | -1,692 | -14.5 | - |
| Total | 3,278 | 100.0 | 50.3 | 3,943 | 100.0 | 20.3 | 11,677 | 100.0 | 34.6 |



2 Main business summary

■ Toy business (Net Sales)

(¥billion,%)

| | 1st quarter of FY2024 | | | 1st qu | 1st quarter of FY2025 | | | FY2024 | | |
|--------------------------|----------------------------------|------------|-------|-------------|----------------------------------|------|-------|----------------------------------|------|--|
| | (from Apr.1,2024 to Jun.30,2024) | | | (from Apr.1 | (from Apr.1,2025 to Jun.30,2025) | | | (from Apr.1,2024 to Mar.31,2025) | | |
| | | % of total | YoY | | % of total | YoY | | % of total | YoY | |
| BANDAI CO.,Ltd | 16.4 | 43.5 | -13.6 | 18.9 | 46.1 | 15.2 | 82.6 | 48.7 | 8.9 | |
| BANDAI SPIRITS CO., LTD. | 10.7 | 73.3 | -13.0 | 10.9 | 70.1 | 13.2 | 02.0 | 70.7 | 0.9 | |
| TOMY COMPANY,LTD | 1.4 | 3.8 | 9.6 | 1.9 | 4.6 | 34.1 | 8.0 | 4.8 | 21.4 | |
| Happinet originals | 1.3 | 3.5 | 125.8 | 1.6 | 3.9 | 19.5 | 6.9 | 4.1 | 29.9 | |
| Other manufactures | 18.6 | 49.2 | 40.7 | 18.6 | 45.4 | 0.4 | 71.8 | 42.4 | 15.6 | |
| Total | 37.8 | 100.0 | 10.7 | 41.1 | 100.0 | 8.8 | 169.4 | 100.0 | 13.0 | |

■ Visual and Music business (Net Sales)

(¥billion,%)

| | | | | | | | • • • • | | | | |
|------|------------|----------------------------------|------------|-------|-----------------------|----------------------------------|---------|--------|----------------------------------|-------|--|
| | | 1st quarter of FY2024 | | | 1st quarter of FY2025 | | | FY2024 | | | |
| | | (from Apr.1,2024 to Jun.30,2024) | | | (from Apr.1 | (from Apr.1,2025 to Jun.30,2025) | | | (from Apr.1,2024 to Mar.31,2025) | | |
| | | | % of total | YoY | | % of total | YoY | | % of total | YoY | |
| | Wholesale | 5.9 | 42.4 | -32.0 | 6.9 | 44.0 | 16.9 | 26.8 | 41.6 | -25.4 | |
| | Production | 1.6 | 12.0 | 68.0 | 2.1 | 13.8 | 29.5 | 9.0 | 14.1 | 129.9 | |
| Visu | ual | 7.5 | 54.4 | -21.7 | 9.0 | 57.8 | 19.6 | 35.9 | 55.7 | -10.0 | |
| Mus | sic | 6.3 | 45.6 | -21.0 | 6.6 | 42.2 | 4.2 | 28.5 | 44.3 | 14.6 | |
| | Total | 13.9 | 100.0 | -21.4 | 15.6 | 100.0 | 12.6 | 64.5 | 100.0 | -0.6 | |



■ Video-game business (Net Sales)

(¥billion,%)

| | 1st quarter of FY2024 | | | 1st qu | arter of FY | 2025 | FY2024 | | | |
|----------|----------------------------------|------------|-------|-------------|----------------------------------|-------|--------|----------------------------------|-------|--|
| | (from Apr.1,2024 to Jun.30,2024) | | | (from Apr.1 | (from Apr.1,2025 to Jun.30,2025) | | | (from Apr.1,2024 to Mar.31,2025) | | |
| | | % of total | YoY | | % of total | YoY | | % of total | YoY | |
| Nintendo | 13.0 | 70.3 | -24.0 | 21.2 | 86.6 | 63.0 | 52.9 | 67.8 | -23.9 | |
| SIE* | 3.9 | 21.4 | 39.6 | 1.7 | 7.0 | -56.8 | 17.6 | 22.6 | 8.4 | |
| Other | 1.5 | 8.3 | 30.3 | 1.5 | 6.4 | 1.2 | 7.5 | 9.6 | -7.3 | |
| Total | 18.5 | 100.0 | -12.4 | 24.5 | 100.0 | 32.2 | 78.0 | 100.0 | -16.9 | |

^{*}S I E · · · Sony Interactive Entertainment LLC

■ Amusement business (Net Sales)

(¥billion,%)

| | 1st quarter of FY2024 | | | 1st quarter of FY2025 | | | FY2024 | | | |
|-----------------|----------------------------------|------------|-------|-----------------------|----------------------------------|-------|--------|----------------------------------|------|--|
| | (from Apr.1,2024 to Jun.30,2024) | | | (from Apr.1 | (from Apr.1,2025 to Jun.30,2025) | | | (from Apr.1,2024 to Mar.31,2025) | | |
| | | % of total | YoY | | % of total | YoY | | % of total | YoY | |
| Capsule toy | 8.6 | 72.0 | 30.6 | 11.7 | 80.8 | 35.6 | 39.7 | 75.9 | 29.0 | |
| Kid's card game | 0.8 | 7.4 | -13.9 | 0.7 | 5.3 | -13.3 | 3.3 | 6.4 | -6.4 | |
| Other | 2.4 | 20.6 | 59.9 | 2.0 | 13.9 | -18.4 | 9.2 | 17.7 | 27.9 | |
| Total | 12.0 | 100.0 | 30.5 | 14.5 | 100.0 | 20.9 | 52.3 | 100.0 | 25.7 | |

Consolidated results (2)Balance sheet



(¥million)

| | (¥million) | | | | | | | |
|---|---------------------|---------------------|---------------------|---------|--|--|--|--|
| | FY2 | 024 | FY2 | 025 | | | | |
| | 1st quarter | Full year | 1st quarter | Change | | | | |
| | (As of Jun.30,2024) | (As of Mar.31,2025) | (As of Jun.30,2025) | Change | | | | |
| (Assets) | | | | | | | | |
| Cash and deposits | 24,092 | 41,005 | 26,363 | -14,641 | | | | |
| Notes and accounts receivable - trade | 42,851 | 38,016 | 57,020 | 19,004 | | | | |
| Electronically recorded monetary claims - operating | 4,394 | 2,821 | 2,475 | -345 | | | | |
| Inventories | 9,332 | 8,160 | 10,826 | 2,665 | | | | |
| Advance payments to suppliers | 3,598 | 3,595 | 3,560 | -35 | | | | |
| Other | 3,817 | 3,343 | 3,588 | 244 | | | | |
| Allowance for doubtful accounts | -3 | -4 | -6 | -2 | | | | |
| Total current assets | 88,082 | 96,938 | 103,828 | 6,890 | | | | |
| Property, plant and equipment | 4,266 | 5,629 | 5,481 | -147 | | | | |
| Buildings and structures | 1,972 | 2,015 | 1,917 | -97 | | | | |
| Machinery, equipment and vehicles | 75 | 1,776 | 1,711 | -64 | | | | |
| Land | 1,564 | 1,564 | 1,564 | - | | | | |
| Other | 653 | 273 | 287 | 14 | | | | |
| Intangible assets | 6,512 | 3,911 | 3,618 | -292 | | | | |
| Goodwill | 2,482 | 2,044 | 1,898 | -146 | | | | |
| Other | 4,030 | 1,867 | 1,720 | -146 | | | | |
| Investments and other assets | 12,076 | 14,972 | 16,957 | 1,984 | | | | |
| Investment securities | 7,272 | 9,136 | 10,698 | 1,561 | | | | |
| Deferred tax assets | 729 | 1,338 | 1,756 | 418 | | | | |
| Other | 4,104 | 4,501 | 4,506 | 5 | | | | |
| Allowance for doubtful accounts | -29 | -3 | -3 | 0 | | | | |
| Total non-current assets | 22,856 | 24,514 | 26,058 | 1,544 | | | | |
| Total assets | 110,938 | 121,452 | 129,887 | 8,434 | | | | |

Consolidated results (2)Balance sheet



(¥million)

| (≠minon <i>)</i> | | | | | | |
|---|---------------------|---------------------|---------------------|--------|--|--|
| | FY2 | 024 | FY20 | 25 | | |
| | 1st quarter | Full year | 1st quarter | Change | | |
| | (As of Jun.30,2024) | (As of Mar.31,2025) | (As of Jun.30,2025) | Change | | |
| (Liabilities) | | | | | | |
| Notes and accounts payable-trade | 41,803 | 41,814 | 51,766 | 9,951 | | |
| Accounts payable-other | 7,250 | 10,684 | 8,404 | -2,279 | | |
| Income taxes payable | 704 | 2,767 | 935 | -1,832 | | |
| Provision for bonuses | 460 | 338 | 476 | 138 | | |
| Other | 2,439 | 2,917 | 2,836 | -81 | | |
| Total current liabilities | 52,658 | 58,522 | 64,419 | 5,896 | | |
| Provision for share awards | 286 | 315 | 316 | 1 | | |
| Provision for share awards for directors (and other officers) | 195 | 343 | 343 | = | | |
| Retirement benefit liability | 3,675 | 3,434 | 3,501 | 66 | | |
| Deferred tax liabilities | 436 | 593 | 1,348 | 755 | | |
| Other | 2,200 | 2,570 | 2,250 | -320 | | |
| Total non-current liabilities | 6,793 | 7,257 | 7,760 | 502 | | |
| Total liabilities | 59,451 | 65,780 | 72,179 | 6,399 | | |
| (Net assets) | | | | | | |
| Share capital | 2,751 | 2,751 | 2,751 | - | | |
| Capital surplus | 3,353 | 3,353 | 3,353 | - | | |
| Retained earnings | 43,289 | 47,103 | 48,061 | 957 | | |
| Treasury shares | -2,111 | -2,996 | -2,983 | 12 | | |
| Total shareholder's equity | 47,282 | 50,212 | 51,182 | 970 | | |
| Valuation difference on available-for-sale securities | 3,785 | 5,066 | 6,132 | 1,066 | | |
| Deferred gains or losses on hedges | 17 | -8 | -10 | -2 | | |
| Total accumulated other comprehensive income | 3,802 | 5,057 | 6,122 | 1,064 | | |
| Share acquisition rights | 402 | 402 | 402 | - | | |
| Total Net assets | 51,487 | 55,672 | 57,707 | 2,034 | | |
| Total liabilities and Net assets | 110,938 | 121,452 | 129,887 | 8,434 | | |
| Net assets per share(¥) | 2,297.95 | 2,518.49 | 2,610.24 | 91.75 | | |



Notes

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