



**To Be A Solution Provider
For The Manufacturing Industries
All Over The World**

Presentation Materials for Consolidated Financial Results for the Six Months Ended September 30, 2025

Friday, August 8, 2025

**Tokyo Stock Exchange Prime Market (7525)
Fukuoka Stock Exchange**

***RIX* RIX CORPORATION**

Point 01

Record-High Sales in Q2



The factors behind the record-high Q2 net sales and our original products that will serve as future growth drivers will be explained.

Point 02

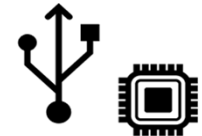
Profits Declined Due to Growth Investments. Business Is Progressing Smoothly.



The background of the year-on-year profits decline, specifically the impact of capital and IT investments promoted for further growth, will be explained.

Point 03

Topics Including the Development of New Equipment for Next-Generation Semiconductors



Latest topics, including the newly developed cleaning equipment for next-generation semiconductors and the completion of our India factory, will be explained.

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Topics

As a **"Manufacturing and Trading Company,"** We Solve the Problems of **Major Domestic and International Industrial Companies.**

Manufacturing Function

Developing and manufacturing new products tailored to customer needs



Trading Function

Operating sales bases at 38 locations domestically and 8 locations overseas.
Proposing optimal solutions from approximately 2,600 suppliers.

Provide
products,
goods and
services

Steel & Iron



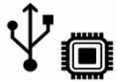
Nippon Steel
JFE Steel

Automobile



Toyota Motor
Denso

Electronics & Semiconductor



KIOXIA
Sony

Rubber & Tire



Bridgestone
Yokohama Rubber

Machine Tools



MAZAK
DMG MORI

High-performance Material



Asahi Kasei
Kaneka

Environment



Kanadevia
Kubota

Paper & Pulp



Nippon Paper Industries
Daio Paper

Food & Beverage



Suntory
Coca Cola

Manufacturing and Selling Our Own Products Related to Fluid Control

Factory in Fukuoka



- Location: Kasuya-gun, Fukuoka
- Employees: 113 *as of March 2025
- The company also has its own product factories overseas in China, Thailand and India.

Own Products (Excerpts)

● Rotary Joint



Leak-less supply of fluid from the stationary body to the rotating body

● Cleaning Equipment



Equipment for removing particles from semiconductor manufacturing process materials

● Oil Skimmer

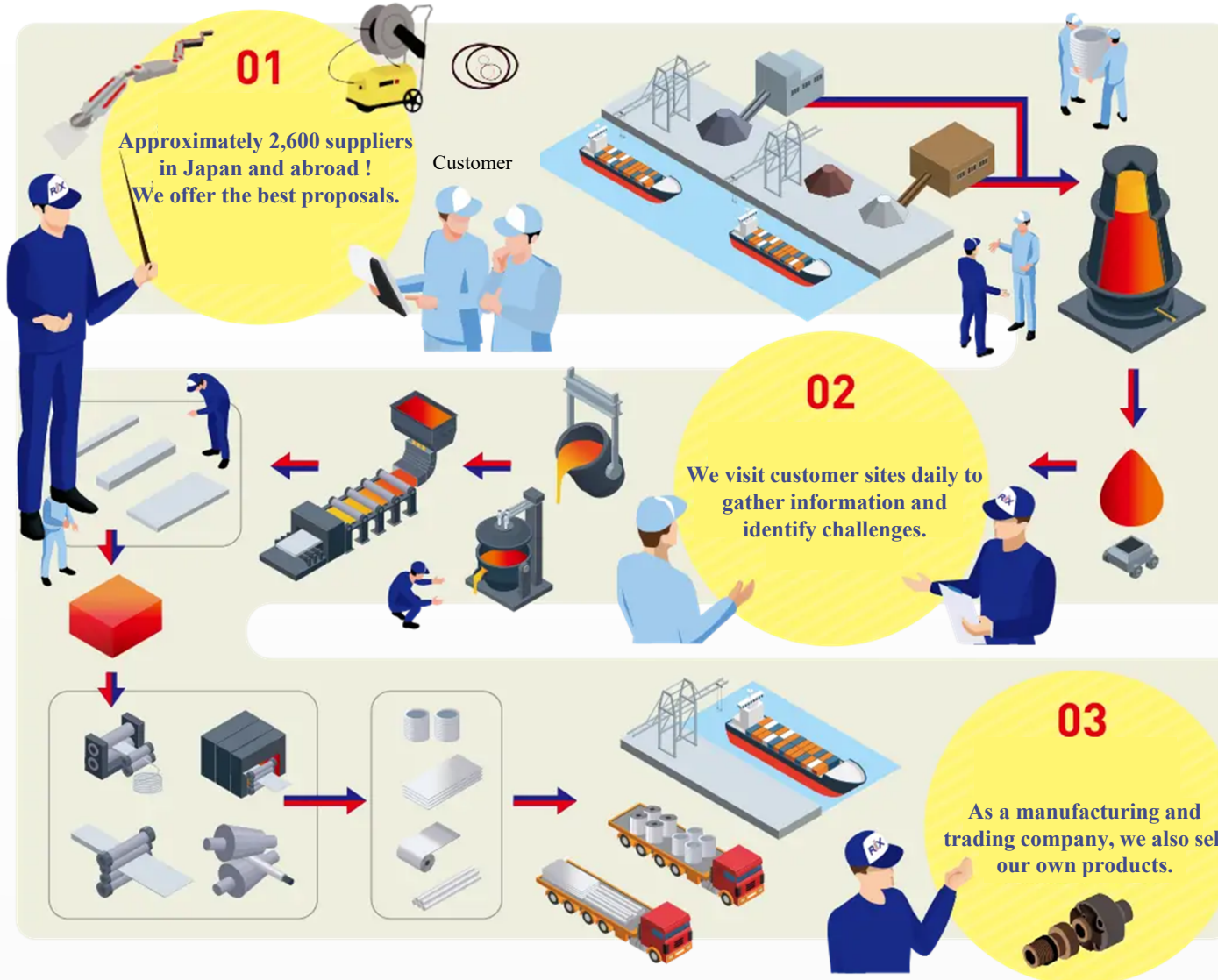


Machine to remove oil mixed in the coolant

● Wet-Type Jet Mill



Equipment for atomizing materials



Point Visiting the Site to "Observe" and "Communicate"

- ✓ Selling facilities, equipment, parts, etc. for manufacturing processes.
- ✓ Gathering information by observing on-site equipment and engaging with customers. Delivering precise, proactive proposals.
- ✓ Possessing strong problem-solving capabilities as a "manufacturing and trading company" with manufacturing, R&D, and trading functions.
- ✓ Proposal activities for various industries globally, including steel plants, automotive, and semiconductors.

Our Ideal Status **To Be A Solution Provider For The Manufacturing Industries All Over The World**

Quantitative Targets

Qualitative Targets

Consolidated
Net Sales

¥70 billion

FY2024 = ¥54.72 billion

Operating Profit

¥5.6 billion

FY2024=¥3.88 billion

Overseas Sales Ratio

20% or more

FY2024=13.0%

Activating
communication with
stakeholders

Operating Profit Ratio

8% or more

FY2024=7.1%

Growth Industries

¥10 billion

FY2024=¥7.14 billion

Developing and retaining
HR who can put RIXing
Action into practice

ROE

11% or more

FY2024=11.6%

Original Product Ratio

55% or more

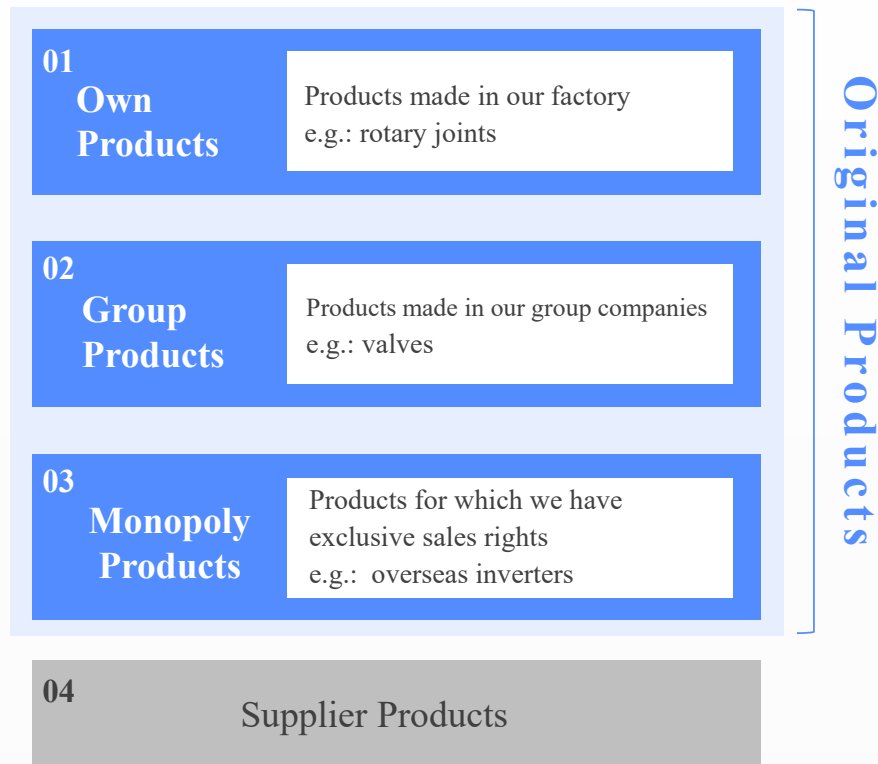
FY2024=31.7%

Building an organization
that realizes “Cooperative
Creation” both inside and
outside the company

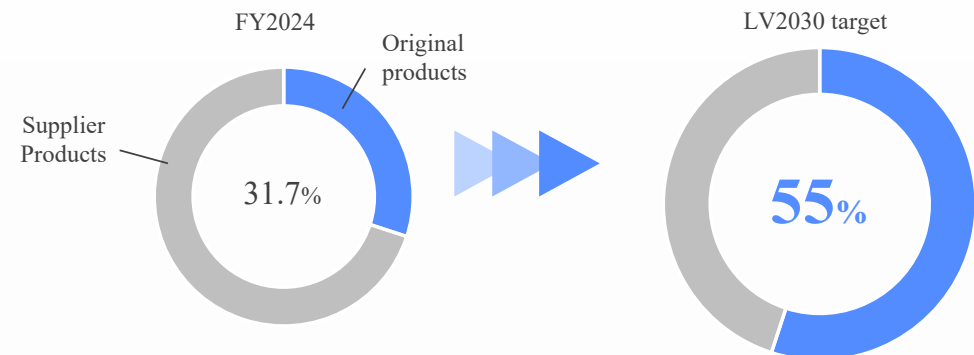
As a “Manufacturing and Trading Company,” Further Strengthening Our Manufacturing Function Going Forward.

Increasing the Composition Ratio of Original Products to Improve Profitability.

Our Product Categories and “Original Products”



Current Original Product Sales Composition and Target

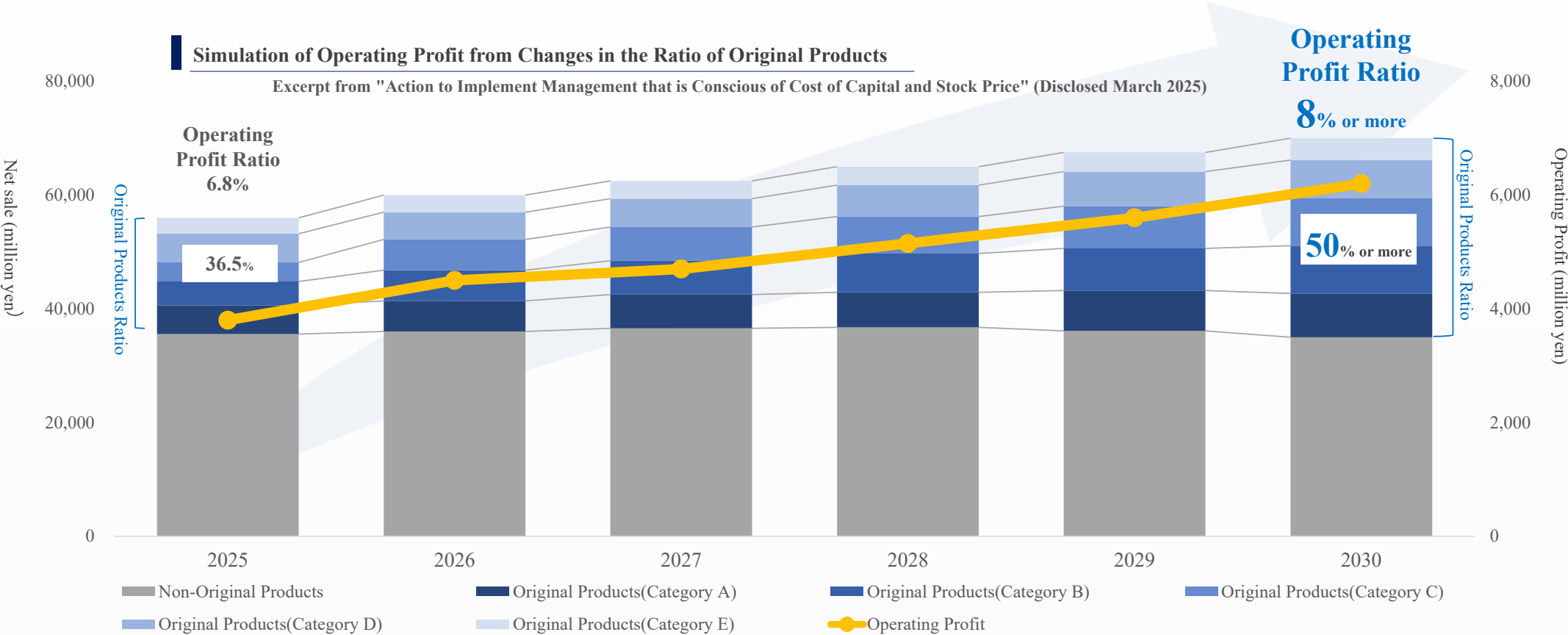


Aims to Strengthen Development of Original Products

- Due to its uniqueness and **high profit margins**
- To be **highly competitive** both domestically and internationally
- To **solve customer and social challenges** more than now

Aiming to Increase Operating Profit Through Increasing Development and Sales of Original Products.

- Original products are less likely to be involved in price competition and contribute more to profits because they are more “unique” and “superior” than non-original products .
- If the ratio of original products can be increased to more than 50% in FY2030, the operating profit margin can be increased to 8% (FY2024 = 7.1%).
- Among original products, profit margins vary (Category A: high gross margin to Category E: low gross margin), and each categorized product and product group has its own characteristics, so we aim to increase operating income through a well-balanced strategy of solving customer issues and achieving high profitability.



Opened The “RIX Cooperative Creation Center” To Strengthen Manufacturing Function **RIX** RIX CORPORATION

To increase the proportion of original products and enhance profitability.

To accelerate the development of new products that will become the company's next core business.

RIX Cooperative Creation Center Started Operation in November 2024



RIX Cooperative Creation Center
(Kasuya District, Fukuoka Prefecture) opened on November 1, 2024.

Purpose

New Product/ New Service Development

that are not limited to existing products

Competitive
Edge

+

Highly
Competitive

+

Highly
Profitable

Specific initiatives at the center (example)



Research and development of
equipment and machinery for
EV/HEV battery
manufacturing processes



Research and development of
hydrogen-related technologies
(in collaboration with Kyushu
Institute of Technology)

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Topics

Record Net Sales, but Profits Decline for the Second Consecutive Term Due to Increased SG&A Expenses Driven by Investments in Capital Expenditures, IT, Personnel Increase, and the Relocation of the Head Office

Summary of Semi-annual Consolidated Financial Results for FY2025

- Net sales hit a record high for Q2, but operating profit declined year-on-year due to increased SG&A expenses (as initially expected).
- The high-volume "Steel & Iron" segment hit a record-high sales for Q2. The Electronics & Semiconductor and Machine Tools segments contributed to profit growth due to the strong performance of our own products.
- The year-on-year increase in Profit Attributable to Owners of Parent was due to the impact of the Extraordinary Loss recorded in the previous year (Loss from money transfer scam at foreign subsidiary).

Net Sales

26,179 million

+0.7%

Operating Profit

1,675 million

-1.2%

Ordinary Profit

1,825 million

-3.6%

Profit Attributable to Owners of Parent

1,278 million

+5.3%

% are all year-on-year changes

Profit and Loss Statement

Progressing Smoothly toward Achieving the Full-Year Forecast as of the Second Quarter.

Million yen	FY2024 (Q2)	FY2025 (Q2)	Increase/Decrease	Percentage Increase/Decrease	Composition Ratio
Net Sales	26,009	26,179	+ 170	+ 0.7%	100.0%
Gross Profit	6,395	6,795	+ 400	+ 6.3%	26.0%
SG&A	4,698	5,119	+ 420	+ 8.9%	19.6%
Operating Profit	1,696	1,675	(20)	(1.2%)	6.4%
Ordinary Profit	1,893	1,825	(67)	(3.6%)	7.0%
Profit Attributable to Owners of Parent	1,213	1,278	+ 64	+ 5.3%	4.9%

The High-Volume **Steel & Iron Segment** Led Both Sales and Profit Growth.
The **Electronics & Semiconductor** and **Machine Tools** Segments Also Contributed to Profits Due to Increased Sales of Our Own Products.

Net Sales by Segments

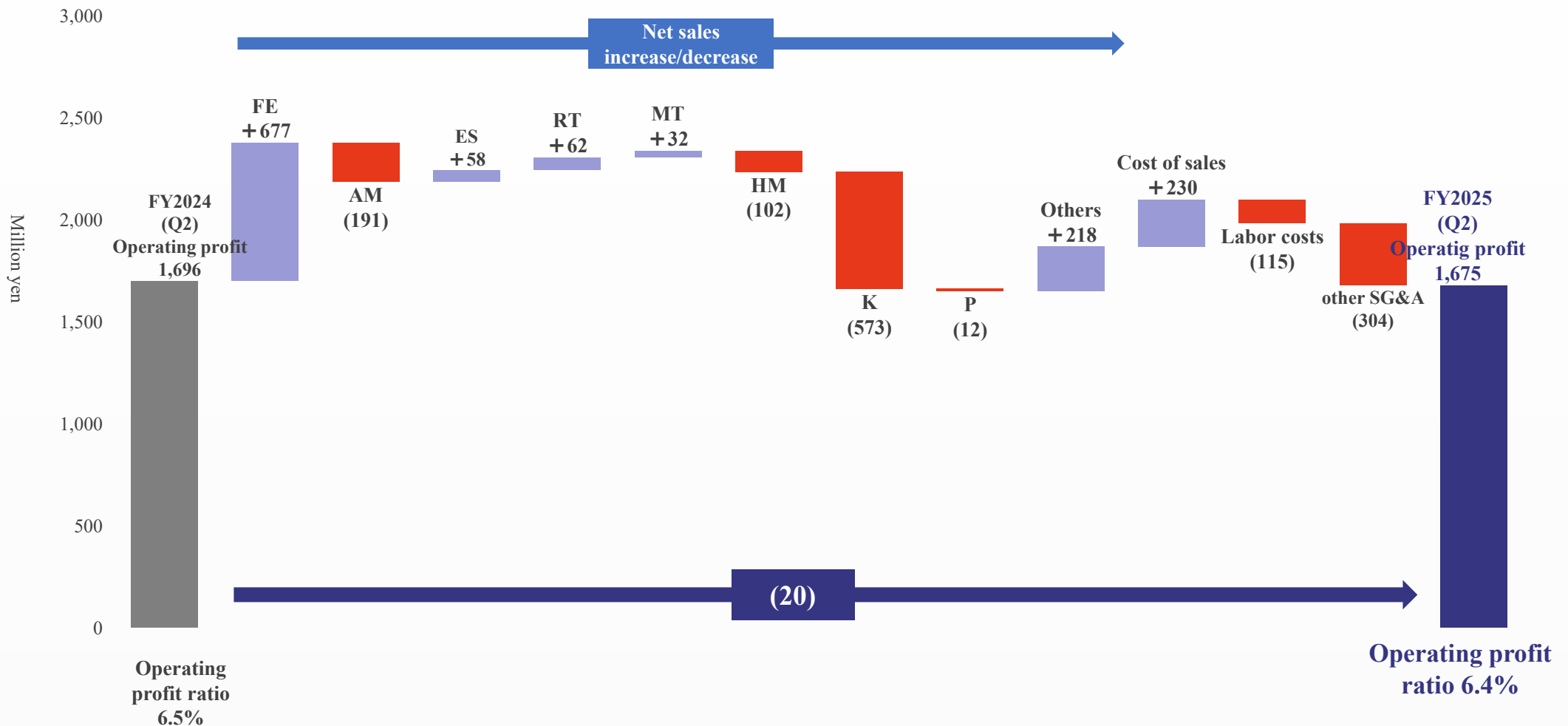
Million yen	abbrev iation	FY2024 Q2	FY2025 Q2	Year-on-year change
Steel & Iron	FE	7,256	7,934	+ 9.3%
Automobile	AM	5,589	5,397	(3.4%)
Electronics & Semiconductor	ES	3,478	3,536	+ 1.7%
Rubber & Tire	RT	1,805	1,868	+ 3.5%
Machine Tools	MT	1,155	1,188	+ 2.8%
High-performance Material	HM	1,133	1,030	(9.0%)
Environment	K	1,661	1,088	(34.5%)
Paper & Pulp	P	471	459	(2.6%)
Others		3,456	3,675	+ 6.3%
Total		26,009	26,179	+ 0.7%

Segments Profit

Million yen	FY2024 Q2	FY2025 Q2	Year-on-year change
Steel & Iron	892	969	+ 8.6%
Automobile	572	535	(6.45%)
Electronics & Semiconductor	360	399	+ 10.8%
Rubber & Tire	190	198	+ 4.0%
Machine Tools	236	284	+ 20.1%
High-performance Material	103	105	+ 2.3%
Environment	150	88	(41.0%)
Paper & Pulp	52	56	+ 6.4%
Others	461	563	+ 22.1%
Total	3,021	3,201	+ 6.0%

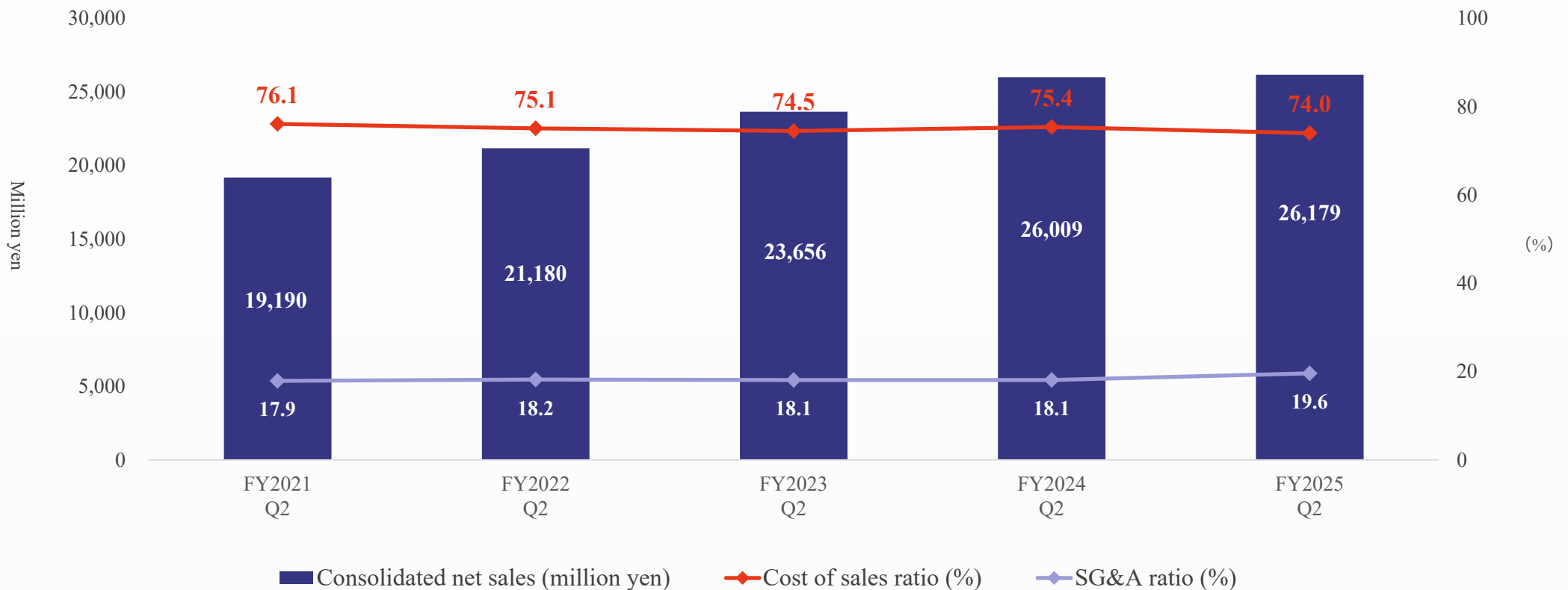
Factors of Operating Profit Increase/Decrease

While Net Sales Saw a Slight Increase Year-on-Year, **Operating Profit Declined Due to an Increase in Labor Costs and Other SG&A Expenses.**



Transitions of Net Sales and SG&A

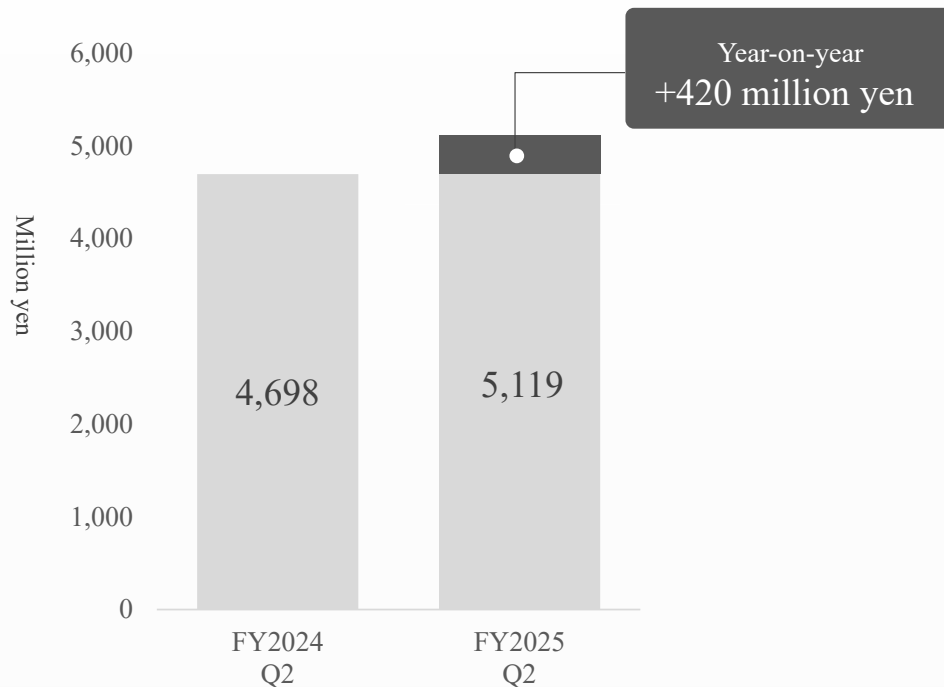
- Cost of sales ratio decreased year-on-year, mainly due to a slight decrease in the sale of purchased goods and an increase in the sale of our own products (original products).
- The SG&A ratio increased year-on-year, mainly due to an increase in labor costs, head office relocation costs, and depreciation expenses.



(Reference) Increase in SG&A

- SG&A increased by 420 million yen (+8.9%) year-on-year.
- The increase was influenced by depreciation expenses for R&D center and new systems, personnel increase resulting from group company consolidation, and rent and office equipment purchase costs related to the head office relocation.

Transition of SG&A



Breakdown of Year-on-Year Increase (Excerpt)



Depreciation
+ 144 million yen

RIX Cooperative Creation Center, production control system, and early write-off of the former head office



Labor costs
+ 94 million yen

Personnel increase (a total of +49 employees) due to the new consolidation of group companies and increased hiring at RIX.



Cost of HQ relocation
+ 75 million yen

Rent and office equipment purchase costs associated with the head office relocation



Taxes and Dues
+ 33 million yen

Real estate-related taxes for the RIX Cooperative Creation Center

Balance Sheets

- KOUKEN CO.,LTD. was newly consolidated as a subsidiary from the current term. This resulted in an increase of 310 million yen in cash and deposits.
- Construction in progress increased due to the India factory, which was completed in October.

Million yen	As of March 31, 2025	As of September 30, 2025	Increase/ Decrease	Primary Factors
Total current assets	32,408	31,588	(819)	cash and deposits+708, inventories+235, trade receivables-1720
(Property, plant and equipment)	5,425	5,741	+ 315	machinery, equipment, and tools/fixtures+130 construction in progress+150 (mainly related to the India factory)
(Intangible assets)	793	742	(51)	
(Total investments and other assets)	5,185	5,836	+ 650	Investment securities+606
Total non-current assets	11,405	12,320	+ 914	
Total assets	43,813	43,909	+ 95	
(Total current liabilities)	16,284	15,099	(1,185)	trade payables-801, income taxes payable-253
(Total non-current liabilities)	1,475	1,665	+ 189	Deferred Tax Liabilities+230 (accompanying the increase in investment securities)
Total liabilities	17,760	16,764	(995)	
(Total shareholders' equity)	23,716	24,574	+ 858	retained earnings+834
(Total accumulated other comprehensive income)	1,781	1,993	+ 211	Valuation difference on available-for-sale securities+428, foreign currency translation adjustment -213
(Non-controlling interests)	555	576	+ 21	
Total net assets	26,053	27,144	+ 1,091	
Total liabilities and net assets	43,813	43,909	+ 95	

Consolidated Statements of Cash Flows

- Operating cash flow increased due higher depreciation expenses resulting from the RIX Cooperative Creation Center beginning operations.
- Cash outflow related to investing activities decreased during the current interim period.
- Cash outflows related to the India factory are expected to increase towards the end of the fiscal year.

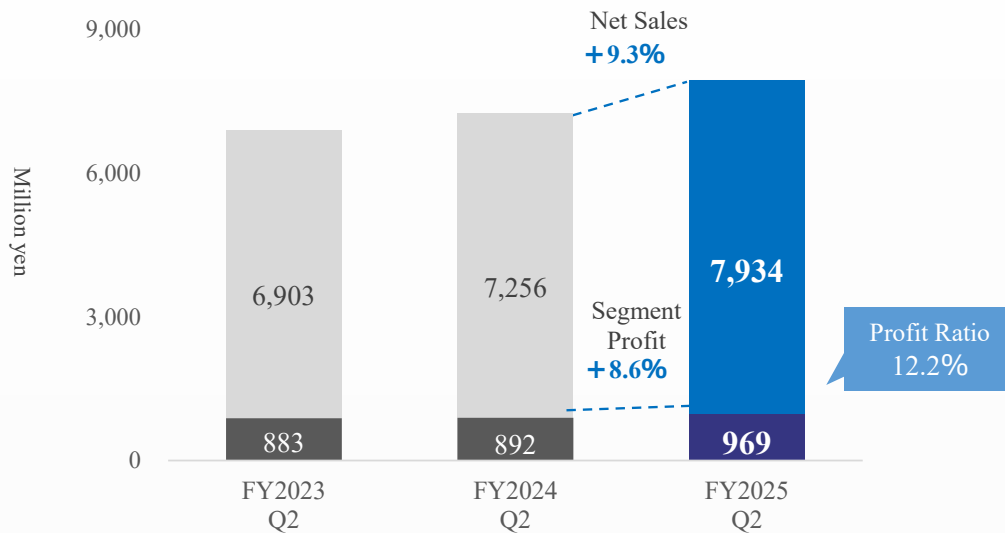
Million yen	FY2024 Q2	FY2025 Q2	Increase/Decrease
Cash flows from operating activities	1,759	2,104	+ 344
Cash flows from investing activities	(728)	(595)	+ 132
Free cash flow	1,031	1,508	+ 476
Cash flows from financing activities	(584)	(831)	(246)
Effect of exchange rate change on cash and cash equivalents	51	(46)	(98)
Net increase (decrease) in cash and cash equivalents	498	630	+ 131
Cash and cash equivalents at beginning of period	6,751	6,568	(183)
Cash and cash equivalents at end of period	7,250	7,439	+ 189

Segment Overview (Steel & Iron / Automobile)

Steel & Iron

Q2 net sales surpassed the previous year's record high, driven by a wide range of orders secured in areas such as automation and R&D.

Net Sales & Segment Profit Transition



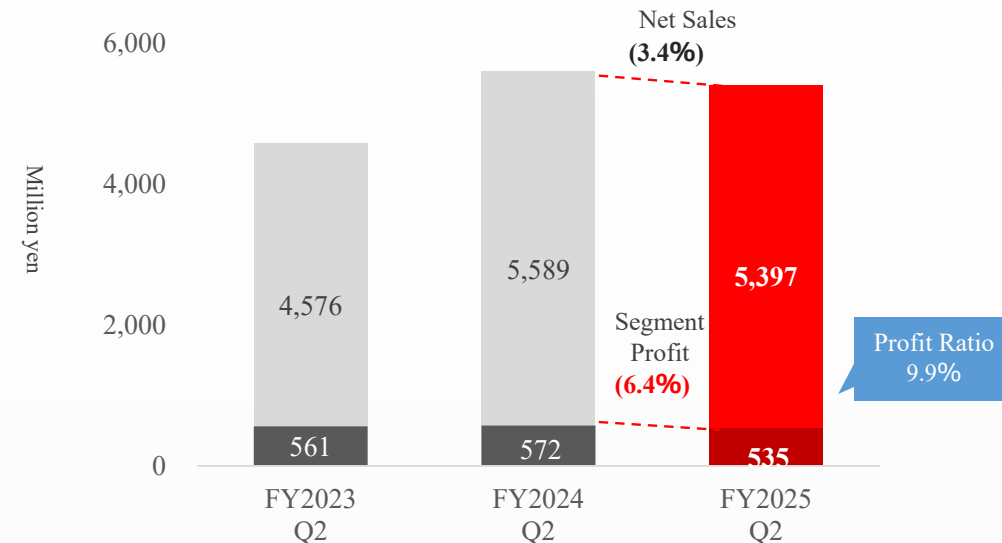
Factors

- Sales of digital-related products, such as remote control and automation systems in plants, have grown.
- Equipment for R&D aimed at producing higher quality steel was sold.

Automobile

Sales of our original HEV-related products were strong, but the total net sales were insufficient to offset the large project recorded in the previous year.

Net Sales & Segment Profit Transition



Factors

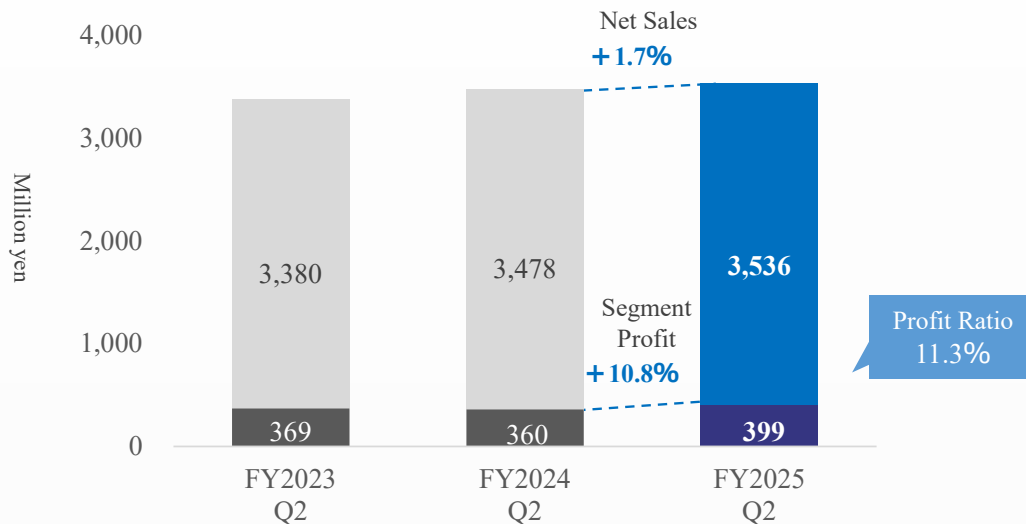
- Sales of our original HEV-related products (equipment) increased year-on-year.
- However, the sales from the one-off large project recorded in the previous year could not be covered.
- Full-year net sales and segment profit are expected to be at the same level as the previous fiscal year.

Segment Overview (Electronics & Semiconductor / Rubber & Tire)

Electronics & Semiconductor

Sales related to safety measures in plants and water treatment increased. Both Q2 **net sales and profit surpassed the previous year's record highs.**

Net Sales & Segment Profit Transition



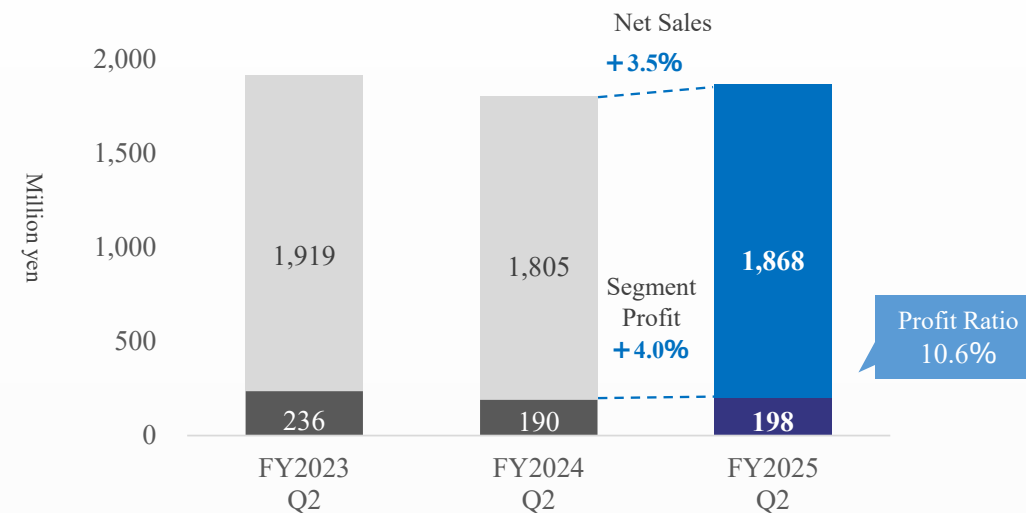
Factors

- Sales of fire extinguishing agents for safety measures and water treatment equipment contributed to net sales.
- Our original product, the Rotary Joint, showed signs of recovery and contributed to profit growth.

Rubber & Tire

Despite a decrease in sales of products from our group companies, overall performance was positive year-on-year, driven by the strong results recorded in Q1.

Net Sales & Segment Profit Transition



Factors

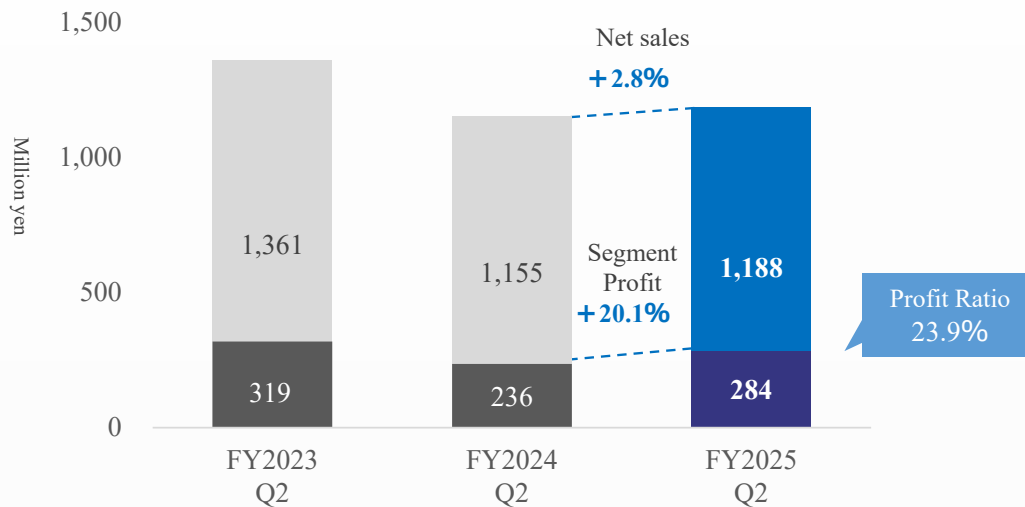
- Despite a significant decline in sales of group company products, specifically valves for vulcanizing machines, the overall performance maintained a year-on-year increase as of Q2, thanks to the strong results recorded in Q1.
- Sales of processing equipment for overseas(Thailand) tire manufacturing plants contributed to net sales.

Segment Overview (Machine Tools)

Machine Tools

Our original Rotary Joint significantly contributed to both net sales and profit.

Net Sales & Segment Profit Transition



Factors

- Sales of higher quality and higher unit price Rotary Joint models increased, driving both net sales and profit.
- The outlook for the machine tool industry remains uncertain due to the impact of U.S. tariffs, necessitating continued close monitoring.

高機能材

Net Sales

1,030 million
(9.0%)

Segment Profit

105 million
+2.3%

Profit Ratio

10.3%

環境

Net Sales

1,088 million
(34.5%)

Segment Profit

88 million
(41.0%)

Profit Ratio

8.2%

紙パルプ

Net Sales

459 million
(2.6%)

Segment Profit

56 million
+6.4%

Profit Ratio

12.2%

% are all year-on-year changes

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Financial Forecast for FY2025

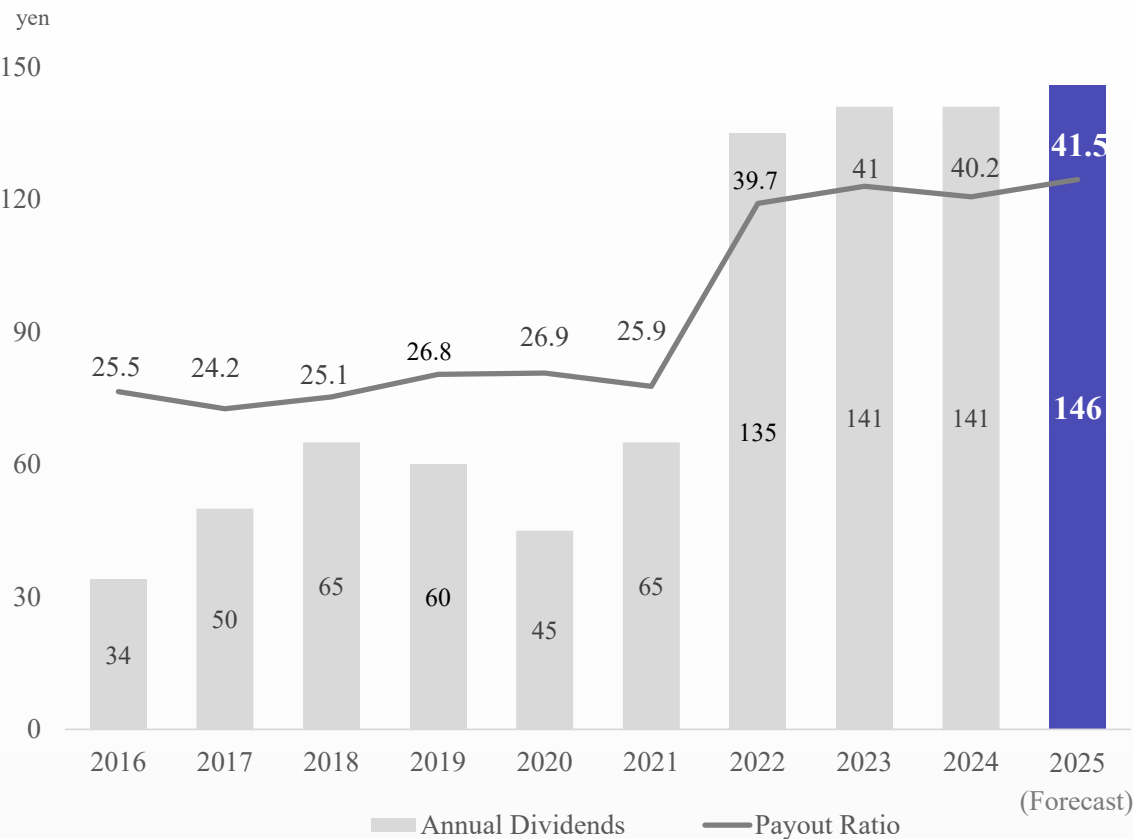
- Net sales are projected to reach **a record high** of ¥57.0 billion, operating profit **a record high** of ¥3.99 billion, and profit attributable to owners of parent **a record high** of ¥2.85 billion.
- Ordinary profit is forecast to be negative year on year, primarily due to the anticipated foreign exchange losses from the yen's appreciation. *(Assumed exchange rate: US\$1 = 143 yen)

Million yen	FY2024	FY2025(Forecast)	Increase/Decrease	Percentage Increase/Decrease	Composition Ratio
Net Sales	54,727	57,000	+2,272	+4.2%	100.0%
Gross Profit	13,592	14,480	+887	+6.5%	25.4%
SG&A	9,710	10,490	+779	+8.0%	18.4%
Operating Profit	3,882	3,990	+107	+2.8%	7.0%
Ordinary Profit	4,197	4,080	(117)	(2.8%)	7.2%
Profit Attributable to Owners of Parent	2,841	2,850	+8	+0.3%	5.0%

Shareholder Returns (Payout)

- Forecast **¥146 per share** for FY2025 (an increase of ¥5 per share from the previous year).
- In addition to the existing consolidated dividend payout ratio of 40%, **DOE of 4.5%** is introduced from FY2025.

Payout Ratio and Dividends Transition



Payout Ratio

From FY2022
consolidated **40 %**

DOE

From FY2025
4.5 %

The higher of the two is returned as a dividend.

Shareholder Benefits

Allotment Record Date	March 31
Details of Benefits	QUO Card for 1,000 yen (more than 100 shares)
	QUO Card for 2,000 yen (more than 300 shares)
	QUO Card for 3,000 yen (more than 500 shares)
	QUO Card for 4,000 yen (more than 1,000 shares)
	QUO Card for 10,000 yen (more than 10,000 shares)

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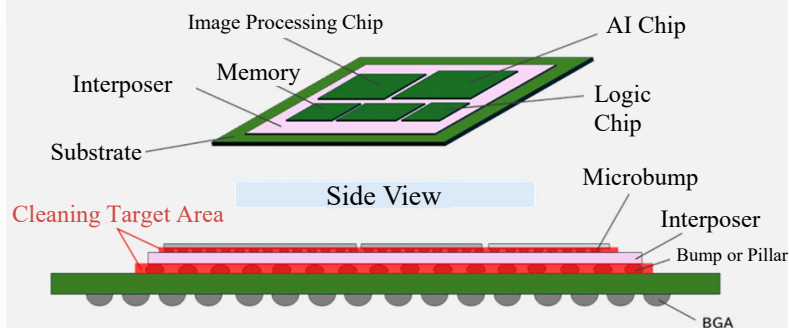
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Topics

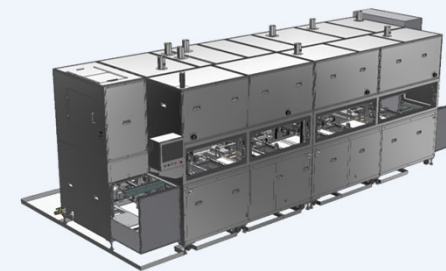
- Flux cleaning equipment for the AI semiconductor manufacturing process has been developed, and a **patent is currently pending**.
- It enables cleaning of narrower gaps than before. **Orders have already been received from major semiconductor companies.**

Needs and Challenges of the Semiconductor Industry

- With the advancement of AI technology, high-performance semiconductors are increasingly required.
- This has led to increased complexity in semiconductor manufacturing, necessitating the cleaning of narrower gaps.



Our Flux Cleaning Equipment



- ✓ **Reliably cleans narrow gaps** (tens of microns) that are difficult for conventional methods.
- ✓ **Features a patent-pending decompression mechanism.**
- ✓ Having already **supplied major semiconductor manufacturers**, we will continue to advance our technology to contribute to the global industry.

Topic 02: Completion of Our India Factory

- Completed in October 2025; operations scheduled to start at the end of January 2026.
- Our own products previously exported from Japan will be manufactured in India, with future exports to Europe under consideration.



Name	RIX INDIA MANUFACTURING PRIVATE LIMITED
Location	Japan Industrial Township (JIT) in VASANTHA NARASAPURA INDUSTRIAL AREA, Karnataka State, India
Business Description	Manufacture of own products (rotary joints, oil skimmers)
Capital	370 million Indian rupee (equivalent to approximately ¥660 million)
Subsidiary in India	Second base after the sales office (Mumbai/established in 2018)

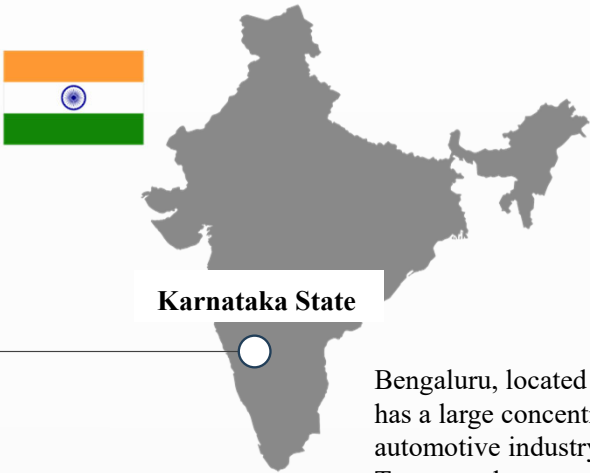
Products Manufactured at the India Factory



Rotary Joint



Oil Skimmer



Bengaluru, located in the suburbs, has a large concentration of the automotive industry, including Toyota and many other Japanese companies.

- **First entry into the dairy farming sector. Developing a feed-pushing robot leveraging our robotics technology.**
- **Market currently dominated by overseas manufacturers; domestic models are not yet widespread.**



Robot Overview

- Developing and conducting demonstration trials for a robot that pushes feed back to ensure easy access for cows.
- Contributes to operational efficiency and cost reduction in the dairy farming sector, addressing the challenge of labor shortages.

Key Benefits

Reduces feed-pushing labor by up to **180 hours** per year.

Reduction in
Working Hours

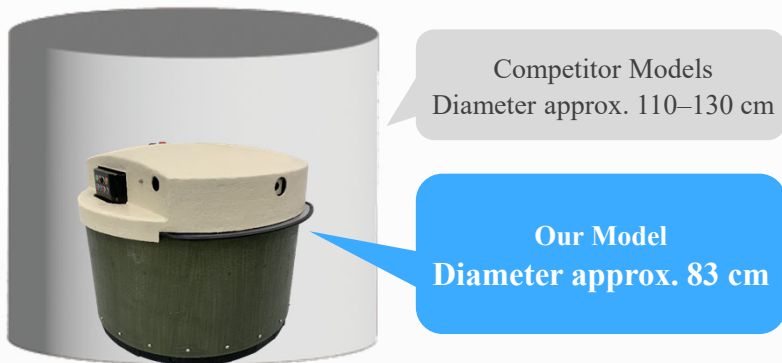
Improvement in
Operational Efficiency

Reduction in
Labor Costs

*In the case of a barn housing 60 cows

Features of Our Robot

- **Compact design compared to competitor models**, making it suitable for Japanese barns.
- **Considering an affordable price** point to encourage adoption by dairy farmers.
- Domestic production **enables faster maintenance and repair services**.



Competitor Models
Diameter approx. 110–130 cm

Our Model
Diameter approx. 83 cm

Summary of Presentation



Net sales reached a record high for Q2. Full-year net sales, operating profit, and profit attributable to owners of parent are also expected to reach record highs.



Operating profit declined year-on-year due to the impact of increased SG&A expenses arising from growth investments (such as depreciation for R&D facility and systems) and the head office relocation.



Promoting initiatives for future growth, including the development of cleaning equipment for next-generation semiconductors, the completion of the India factory, and product development for new fields.

The earnings forecasts and other forward-looking statements herein are based on information currently available to the Company and certain assumptions that the Company deems reasonable, and the Company does not in any way guarantee the achievement of the forecasts.

Actual results may differ significantly from these forecasts due to a wide range of factors.

The Company is under no obligation to revise or announce any forward-looking statements contained herein as a result of new information or future events.

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