

September 10th 2025 AS ONE CORPORATION

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August 2025 Operating Results (Flash Report)

Net Sales trends

1. Net Sales trends								
	Apr.	May	Jun.	Jul.	Aug.	Sep.		
FY03/2025	7,958	7,748	8,369	8,658	7,071			
FY03/2024	7,662	7,703	7,452	8,342	6,759	7,750		
FY03/2025 % YoY	+3.9%	+0.6%	+12.3%	+3.8%	+4.6%			

	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2025						
FY03/2024	8,776	7,932	8,406	8,497	8,636	9,573
FY03/2025						
% YoY						

2. Business day

	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
FY03/2024	21	20	21	22	18	20	22	18	20	19	18	21
YoY	± 0	(1)	+ 1	± 0	(1)	+ 1	± 0	(2)	± 0	± 0	± 0	+ 1
Sales per day % YoY*	+3.9%	+5.6%	+7.0%	+3.8%	+10.4%							

Note: AS ONE places particular emphasis on net sales per day, as sales of consumables used in research, industrial and medical fields tend to fluctuate according to variations in the total number of operating days.

3. The comments

In August, despite there being one fewer business day than the same month last year, sales in the three fields increased by 4.6% year on year. By field, Scientific sector and Industrial sector increased by 6.3% and 4.8%, respectively, due to an increase in orders for high-priced equipment, showing solid performance despite there being one fewer business day than the same month last year. On the other hand, although there was a large bulk order in the Hospital and Nursing Care sector, overall sales were down 1.3% year on year due to the continued impact of reduced purchasing in the difficult business environment at medical institutions, as well as the fact that there was one fewer business day than the same month last year.

Comparing daily sales, Scientific sector increased by 12.2%, Industrial sector increased by 10.6%, and Hospital and Nursing Care sector increased by 4.1%, exceeding the same month last year in all areas.

About this material

The figures in these materials are non-consolidated figures that contain some provisional numbers from early reporting. They are provided to show trends for the convenience of investors. Temporarily uncategorized net sales, and adjustments for intra-Group transactions and deductions in consolidated financials are not accounted for. For purposes of reference, in fiscal year ended March 2023, the total annual net sales under this method were 88,871 million yen, annual net sales on a non-consolidated basis were 91,412 million yen, and consolidated net sales were 95,536 million yen.

The disclosure of this report in Jun., Sep., Dec. and Mar. will be made at the same time as the disclosure of the Summary of Financial Results.





